

**Aqua-Metric Sales Company**

December 28, 2021

Chris Newville

16914 Alamo Parkway, Building 2 | Selma, TX 78154

Phone: (210) 967-6300 | Facsimile: (210) 967-6305

Quote for: City of Tomball, Texas

Attention: Beth Jones

Address: 501 James Street

City, State, ZIP: Tomball, Texas 77375

Phone:

Email:

Quantity	Description	Unit Price	Line Total
	Full System Deployment		
1	M400B Base Station	\$26,333.75	\$26,333.75
1	M400B Base Station Installation	\$20,000.00	\$20,000.00
1	Base Station Magnetic Antenna Mount	\$5,000.00	\$5,000.00
1	Basestation Certification	\$1,750.00	\$1,750.00
1	Communication Backhaul	\$1,000.00	\$1,000.00
1	Network Implementation (Full Deployment)	\$10,000.00	\$10,000.00
1	FlexNet AMI Core Training (Full Deployment)	\$5,500.00	\$5,500.00
1	Annual Hosted RNI SaaS - Water Only	\$8,240.00	\$8,240.00
1	Annual Sensus Analytics Enhanced Water (5,000 Services)	\$8,961.25	\$8,961.25
1	Annual Sensus Analytics Text Message Fee, Water Only	\$1,020.00	\$1,020.00
1	Aqua-Metric Annual Support	\$22,500.00	\$22,500.00
2	Annual Basestation Extended Warranty	\$1,609.38	\$3,218.76
4420	5/8" x 3/4" SRII TR/PL USG	\$146.84	\$649,032.80
300	1" SRII TR/PL USG	\$245.85	\$73,755.00
1920	SmartPoint 520M Pit Mount Single Port Touch Coupled	\$143.16	\$274,867.20
1400	SmartPoint 520M Pit Mount Dual Port Port Touch Coupled	\$190.18	\$266,252.00
1	NovusCenter WOMS Setup Fee	\$7,500.00	\$7,500.00
4420	5/8" x 3/4" Water Meter Replacement with SmartPoint Installation and Activation	\$66.73	\$294,946.60
300	1" Water Meter Replacement with SmartPoint Installation and Activation	\$66.73	\$20,019.00
3320	In-Field Lid Modification: Drill Hole in Plastic Meter Box Lid, Estimated Quantity	\$5.00	\$16,600.00
1	Recommended Contingency Fund for Installation Incidentals	\$49,734.84	\$49,734.84
	Installation Incidental: In-Field Lid Modification: Drill Hole in Metal Meter Box Lid	\$15.00	
	Installation Incidental: Water Meter Box Adjustment, Removal, or Replacement	\$56.25	
	Installation Incidental: Curb Stop Replacement	\$93.75	
	Installation Incidental: Meter Tail Replacement	\$31.25	
	Installation Incidental: Meter Box Lid Replacement	\$3.75	
	Installation Incidental: Replacement or Removal of Bushing Adapters (5/8" - 1" Only)	\$2.50	
	Installation Incidental: Meter Resetter/Riser Replacement	\$31.25	
	Installation Incidental: Door Hanger Distribution (In advance of initial visit), Labor On	\$7.69	
	Installation Incidental: Water Meter Survey for Residential Meters	\$17.06	
	Installation Incidental: Site Visit Fee	\$25.00	
	Installation Incidental: Special Job Hourly Rate, Price per Technician per Hour	\$100.00	
	Installation Incidental: Daily Rate, Price per Technician per Day	\$1,000.00	

Total \$1,766,231.20

This quote for the product and services named above is subject to the following terms:

1. All quotes are subject to the Aqua-Metric Terms of Sale.
2. Quote is valid for thirty days.
3. Freight allowed on single orders exceeding \$10,000.00.
4. Net Thirty Days to Pay



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	5. Returned product may be subject to a 25% restocking fee.		
	6. Sales Tax and/or Freight charges are approximated and may vary on final invoice.		
	7. Minimum 5 year term for SaaS Model with Annual 3% price increase		
	8. Pricing based on 5,000 Water Services and 3,500 Gas Services		
	9. Customer to provide electricity to basestations and basestation mounting hardware		
	10. Customer to provide static IP address and monthly data (SIM) for backhaul communication - Aqua-Metric suggests Verizon Wireless or AT&T		
	11. Customer's Billing System will provide Billing System Integration pricing directly to the City; Aqua-Metric is unable to determine these costs		
	12. Quantities subject to change based on the actual months of implementation services.		
	13. Pricing does not include staging, product storage, or consumer outreach program		
	14. Pricing does not include bonding		
	15. Any items beyond quote above subject to price negotiations		