

| A. Experience and Qualifications | Points Possible | Grantworks | Langford | GTC 360 Advisors | Public Management |
|--|------------------------|-----------------------|-----------------------|-------------------------|--------------------------|
| 1. Experience with application grant writing and project delivery services for State and Federally funded projects | 15 | 15 | 15 | 12 | 15 |
| 2. Experience working with the Cities and | 15 | 15 | 15 | 12 | 15 |
| B. Work Performance (references and prior experience with firm) | | | | | |
| 1. Work product is consistently of high quality | 5 | 5 | 5 | 5 | 5 |
| 2. Facilitates completion of project activities on schedule | 5 | 5 | 5 | 5 | 5 |
| 3. Understands the approach for project implementation | 5 | 5 | 5 | 3 | 5 |
| 4. References from current/past clients | 10 | 0 | 0 | 0 | 0 |
| C. Capacity to Perform | | | | | |
| 1. Staffing level/experience, special skills | 15 | 15 | 15 | 12 | 15 |
| 2. Understanding of Federally funded grants | 15 | 15 | 15 | 15 | 15 |
| D. Affirmative Action | | | | | |
| 1. Firm is a Historically Underutilized Business (include Comptroller Certificate in proposal) | 10 | 0 | 10 | 0 | 0 |
| E. Proposed Fee | | | | | |
| 1. Price is reasonable considering the firm's experience and qualifications | 5 | 5 | 4 | 3 | 5 |
| OVERALL SCORING SUMMARY | Points Possible | Points Awarded | Points Awarded | Points Awarded | Points Awarded |
| A. Experience of Firm | 30 | 30 | 30 | 24 | 30 |
| B. Work Performance/Program Implementation | 25 | 15 | 15 | 13 | 15 |
| C. Capacity to Perform | 30 | 30 | 30 | 27 | 30 |
| D. Affirmative Action | 10 | 0 | 10 | 0 | 0 |
| E. Proposed Fee | 5 | 5 | 4 | 3 | 5 |
| TOTAL SCORE | 100 | 80 | 89 | 67 | 80 |

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|--|------------------------|-----------------------|-----------------------|-------------------------|--------------------------|
| 1. Experience with application grant writing and project delivery services for State and Federally funded projects | 15 | 15 | 15 | 12 | 12 |
| 2. Experience working with the Cities and Counties | 15 | 15 | 15 | 10 | 15 |
| B. Work Performance (references and prior experience with firm) | | | | | |
| 1. Work product is consistently of high quality | 5 | 4 | 4 | 4 | 3 |
| 2. Facilitates completion of project activities on schedule | 5 | 4 | 4 | 4 | 3 |
| 3. Understands the approach for project implementation | 5 | 5 | 5 | 4 | 4 |
| 4. References from current/past clients | 10 | 10 | 10 | 9 | 8 |
| C. Capacity to Perform | | | | | |
| 1. Staffing level/experience, special skills | 15 | 12 | 10 | 10 | 12 |
| 2. Understanding of Federally funded grants | 15 | 15 | 15 | 15 | 15 |
| D. Affirmative Action | | | | | |
| 1. Firm is a Historically Underutilized Business (include Comptroller Certificate in proposal) | 10 | 0 | 10 | 0 | 0 |
| E. Proposed Fee | | | | | |
| 1. Price is reasonable considering the firm's experience and qualifications | 5 | 3 | 4 | 2 | 5 |
| OVERALL SCORING SUMMARY | Points Possible | Points Awarded | Points Awarded | Points Awarded | Points Awarded |
| A. Experience of Firm | 30 | 30 | 30 | 22 | 27 |
| B. Work Performance/Program Implementation | 25 | 23 | 23 | 21 | 18 |
| C. Capacity to Perform | 30 | 27 | 25 | 25 | 27 |
| D. Affirmative Action | 10 | 0 | 10 | 0 | 0 |
| E. Proposed Fee | 5 | 3 | 4 | 2 | 5 |
| TOTAL SCORE | 100 | 83 | 92 | 70 | 77 |

| A. Experience and Qualifications | Points Possible | Grantworks | Langford | GTC 360 Advisors | Public Management |
|--|------------------------|-----------------------|-----------------------|-------------------------|--------------------------|
| 1. Experience with application grant writing and project delivery services for State and Federally funded projects | 15 | 12 | 15 | 5 | 12 |
| 2. Experience working with the Cities and Counties | 15 | 15 | 15 | 2 | 12 |
| B. Work Performance (references and prior experience with firm) | | | | | |
| 1. Work product is consistently of high quality | 5 | 4 | 5 | 2 | 3 |
| 2. Facilitates completion of project activities on schedule | 5 | 4 | 5 | 3 | 3 |
| 3. Understands the approach for project implementation | 5 | 5 | 5 | 2 | 4 |
| 4. References from current/past clients | 10 | 10 | 10 | 2 | 4 |
| C. Capacity to Perform | | | | | |
| 1. Staffing level/experience, special skills | 15 | 15 | 15 | 10 | 15 |
| 2. Understanding of Federally funded grants | 15 | 15 | 15 | 10 | 15 |
| D. Affirmative Action | | | | | |
| 1. Firm is a Historically Underutilized Business (include Comptroller Certificate in proposal) | 10 | 5 | 10 | 0 | 5 |
| E. Proposed Fee | | | | | |
| 1. Price is reasonable considering the firm's experience and qualifications | 5 | 4 | 3 | 1 | 5 |
| OVERALL SCORING SUMMARY | Points Possible | Points Awarded | Points Awarded | Points Awarded | Points Awarded |
| A. Experience of Firm | 30 | 27 | 30 | 7 | 24 |
| B. Work Performance/Program Implementation | 25 | 23 | 25 | 9 | 14 |
| C. Capacity to Perform | 30 | 30 | 30 | 20 | 30 |
| D. Affirmative Action | 10 | 5 | 10 | 0 | 5 |
| E. Proposed Fee | 5 | 4 | 3 | 1 | 5 |
| TOTAL SCORE | 100 | 89 | 98 | 37 | 78 |

**RFP for Grant Administration Services for CDBG
Committee Scoring Summary**

| | Grantworks | Langford | GTC 360 Advisors | Public Management |
|-----------------|-------------------|-----------------|-------------------------|------------------------------|
| Evaluator One | 80 | 89 | 67 | 80 |
| Evaluator Two | 83 | 92 | 70 | 77 |
| Evaluator Three | 89 | 98 | 37 | 78 |
| Total | 252 | 279 | 174 | 235 |
| Average | 84 | 93 | 58 | 78 |