

City Council Meeting

Agenda Item

Data Sheet

Meeting Date: June 20, 2026

Topic:

Approve Fiscal Year expenditures with Equipment Controls Company, Inc. as a sole source and exclusive authorized distributor of Sensus Gas products for the purchase of gas meters, meter components, and related equipment for an annual amount not to exceed \$200,000 authorize the expenditure of funds therefor and authorize the City Manager any and all documents related to the expenditure. This amount is included in the FY 2025-2026 budget.

Background:

The City's natural gas utility system utilizes Sensus Gas meters and associated components as part of its existing metering infrastructure. To maintain system compatibility, operational efficiency, and inventory consistency, replacement meters and components must be compatible with the City's current Sensus metering system.

Equipment Controls Company, Inc. is the exclusive authorized distributor of Sensus Gas products within the region and is the sole source provider for the required gas meters, meter parts, and related components. As such, competitive procurement is not practical because equivalent products would not be compatible with the City's existing infrastructure and Equipment Controls Company, Inc. is the only authorized source for these products.

Approval of this item will authorize the purchase of Sensus Gas meters, replacement parts, and related components from Equipment Controls Company, Inc. throughout Fiscal Year 2026 as needed for utility operations, maintenance, customer service connections, and system expansion activities, in an amount not to exceed \$200,000.

Funding for these purchases is available within the approved fiscal year 2026 Gas Utility operating budget, including rollover expenditures from fiscal year 2025. Total expenditures under this authorization shall not exceed \$200,000.

Equipment Controls Company, Inc.	
Current FY Spending	\$91,603.14
Current Encumbrances Remaining	\$37,575.92
Estimated Remaining Purchases	\$70,820.94
Total Estimated FY Spending	\$200,000.00

Origination: Public Works

Recommendation:

Staff recommends approval of fiscal year 2026 expenditure to Equipment Controls Company, Inc. as the sole source exclusive authorized distributor of Sensus Gas products in an amount not to exceed \$200,000.

Party(ies) responsible for placing this item on agenda: Meagan Mageo, Project Manager

