

# City Council Meeting

## Agenda Item

### Data Sheet

Meeting Date: January 6, 2025

**Topic:**

Approve an expenditure of greater than \$50,000 with Waypoint Solutions for a managed detection and response solution, phone hardware and software, data storage and consulting services, for a total not-to-exceed amount of \$87,602.09, approve the expenditure of funds thereof, and authorize the City Manager to execute any and all documents related to the purchase. This expenditure is included in the FY 2024-2025 budget.

**Background:**

Waypoint Solutions provides essential IT and cybersecurity services to the City. The City uses Waypoint Solutions to provide consulting and staff augmentation services and purchase hardware and software for City systems.

The proposed expenditures for FY 2024-2025 include:

	Budgeted Amount	Actuals
Artic Wolf MDR Solution <sup>#</sup>	\$58,000	\$55,994.11
Office Backup Service, FortiVoice hardware, software and licenses <sup>#</sup>	\$34,000	\$15,684.69
PW Plotter Printer *	\$5,000	\$4,923.29
Estimated Consulting Services (including contingency) #	\$45,000	\$11,000.00
<b>Total</b>	<b>\$142,000</b>	<b>\$87,602.09</b>

\* DIR Contract (DIR-TSO-3763)

# Choice Partners Contract (22/041KN02)

The managed detection and response (MDR) solution, which is the largest of the planned purchases, was approved as a project in FY 2024. However, the city applied for a grant to provide supplemental funding for the project which was delayed. In March 2024, the Council gave approval to apply for the State and Local Cybersecurity Grant Program (SLCGP) through the Office of the Governor. The city received notice in December 2024 that we had been awarded the grant in the amount of \$12,423, which will help offset the cost of the MDR solution. The planned expenditure for the MDR was rolled over to FY 2025 in anticipation of the delay due to the grant timeline.

The remaining expenditures with Waypoint include data backup services for Office 365, software, hardware and licenses related to the City’s phone system, a plotter for the Public Works department, and consulting/staff augmentation services.

This purchase is exempt from competitive bidding as Waypoint purchases are made through cooperative purchasing contracts, Choice Partners Cooperative (22/041KN02) and Texas Department of Information Resources (DIR-TSO-3763).

**Origination:** Information Technology

**Recommendation:**

Staff recommend approving the expenditure with Waypoint Solutions for a total not-to-exceed amount of \$87,602.09.

**Party(ies) responsible for placing this item on agenda:** IT Department

**FUNDING (IF APPLICABLE)**

Are funds specifically designated in the current budget for the full amount required for this purpose?

Yes: X No: \_\_\_\_\_ If yes, specify Account Number: # Multiple Accounts

If no, funds will be transferred from account: # \_\_\_\_\_ To Account: # \_\_\_\_\_

**Signed:** Tom Wilson **Approved by:** \_\_\_\_\_  
Staff Member Date City Manager Date