Tomball Economic Development Corporation FY 2022-2023 Budget Account Descriptions

REVENUE

- <u>Sales Tax</u>: Those revenues received from the State of Texas and through the City of Tomball for the \$0.005 portion of the \$0.020 sales tax revenues collected within the City limits of Tomball.
- <u>Interest</u>: Those revenues received from financial institutions for balances on hand and from funds that have been invested.
- <u>Grants</u>: Those revenues received from additional sources such as CenterPoint Energy for support of the Corporation's activities, including the Annual Economic Outlook Event, marketing collateral, and continuing education.
- <u>Other</u>: Those revenues received from the sale or lease of TEDC-owned property.

EXPENDITURES

Administrative:

- <u>Salaries Administrative</u>: The amount reimbursed to the City of Tomball for the salary paid to the Executive Director, Assistant Director, and Coordinator of the Tomball Economic Development Corporation. This amount includes holiday, vacation, sick, and longevity pay.
- <u>Benefits</u>: The amount reimbursed to the City of Tomball for the benefits paid to, or on behalf of, TEDC staff. This amount includes social security taxes, medicare taxes, employer matched funds to the Texas Municipal Retirement System, health insurance premiums, and worker compensation insurance.
- <u>Wages</u>: Wages for non-exempt (hourly) TEDC employees. Also includes overtime for hours worked during any FLSA-defined workweek, which exceeds 40 hours and are approved in advance by the Executive Director.

Other Personnel Expenditures:

- <u>Auto Allowances</u>: Monthly stipends for the Executive Director and Assistant Director allocated to cover business travel expenses and mileage within a 50-mile radius of Tomball.
- <u>Phone Allowances</u>: Monthly stipends allocated to cover business-related cell phone expenses for eligible TEDC staff.

- <u>Local Travel Expenses</u>: The amount allocated to cover business travel expenses and mileage within a 50-mile radius of Tomball for non-exempt TEDC staff.
- <u>Dues and Subscriptions</u>: Fees charged for memberships and related expenses to professional organizations, subscriptions and software.
- <u>Seminar/Conference Registrations</u>: Fees for the Tomball Economic Development Corporation staff and board members to attend conferences, events, and professional training seminars.
- <u>Travel and Training</u>: The costs associated with attending classes, seminars, events, trade shows and for related travel expenses. This includes hotel rooms where overnight stay is reasonable, the cost of related meals, airfare, and car rental where reasonable, parking and toll fees, and for mileage. Reimbursable mileage for exempt staff is limited to a destination that exceeds a 50-mile radius of the City of Tomball.

Service and Supply Expenditures

- <u>Contracted Administrative Services</u>: The cost of administrative services provided to the Tomball Economic Development Corporation by City of Tomball personnel as indicated in the Administrative Services Agreement entered into between the Tomball Economic Development Corporation and the City of Tomball.
- <u>Bank Charges</u>: The various service charges for maintaining a bank account, including wire transfer fees, safekeeping fees for investments, and actual operating account fees based on the account analysis.
- <u>Insurance</u>: The cost of surety bonding fees and insurance premiums including General Liability, Errors and Omissions, and Property.
- <u>Computer Equipment and Maintenance</u>: The cost of computer equipment and related expenses.
- <u>Communication Services</u>: The cost of telephone service, including land line phone base rate charges, DSL service, and long-distance charges.
- <u>Legal Fees</u>: Expenses incurred for legal services related to document and agreement preparation and obtaining advice and opinions from legal counsel related to Tomball Economic Development Corporation business activities.
- <u>Lease Expense-GTACC</u>: Payment to the Greater Tomball Area Chamber of Commerce for leased office space at 29201 Quinn Road, Suite B, Tomball, Texas.
- <u>Office Equipment & Supplies</u>: The cost of various office supplies, postage, and equipment.

Indirect Economic Development Expenditures:

- <u>Chamber Guide</u>: Expenses related to the TEDC advertisement and publication of a map of the Tomball area in the annual Greater Tomball Area Chamber of Commerce magazine.
- <u>Area Street Maps</u>: The expenses incurred for the production and publication of maps of Tomball and the surrounding area that are issued free of charge to individuals and businesses to promote travel, tourism, and the commercial industry in Tomball.
- <u>Marketing</u>: Expenses related to marketing Tomball to attract business, industry, and visitors, including advertisements in printed and digital publications, information packages, brochures, and related marketing collateral material.
- <u>Economic Impact Model License</u>: The annual licensing fee for the economic impact analysis model utilized by the TEDC to calculate the economic impact of a prospect firm/project and related costs and benefits to the City of Tomball.
- <u>Event Sponsorships</u>: Costs to sponsor/co-sponsor events that foster relationships with businesses, site location consultants, brokers, real estate professionals, regional allies, and others influencing business location and capital investment decisions.
- <u>Promotional Items:</u> The costs associated with TEDC promotional products, giveaways, and event favors.
- <u>Printing</u>: The cost of printing various items including, but not limited to, Notice of Project/Public Hearing, brochures, presentation boards, community profiles, business resource guides, stationary, etc.
- <u>Website and GIS</u>: Costs to maintain the Tomball Economic Development Corporation's website, including web hosting, property database services, analytics platforms, and online GIS software.
- <u>Professional Services</u>: Consulting fees, engineering fees, photography, graphics and design services, and other professional services incurred in expanding the economic base of Tomball.
- <u>Grow Tomball Initiative</u>: Expenses related to developing a Grow Tomball initiative to highlight and promote local businesses, entrepreneurs, and products.
- <u>Miscellaneous</u>: Other expenses including, but not limited to, meals with potential business developers, name plates for Board meetings, post office box fees, etc.

City Debt Service

• <u>Southside Sewer Plant (1999 CO-2/15/2019</u>): Contributions to debt repayment for the wastewater treatment plant built on the south side of Tomball to accommodate expanded industry in the City. Final debt payment was made in 2019.

- <u>Utilities Expansion (2002 CO-2/15/2022)</u>: Contributions to debt repayment for the extension of utilities from FM 2920 south on Hufsmith-Kohrville Road to Holderrieth Road, west to SH 249 and north to Theiss Road.
- <u>Business Park (Series 2013)</u>: Contributions to debt repayment for the construction of utilities, roads, drainage facilities, etc. for the Tomball Business and Technology Park Project located at the northwest corner of Hufsmith-Kohrville and Holderrieth Roads.
- <u>Medical Complex/Persimmon (Series 2016)</u>: Contributions to debt repayment for the construction of utilities, roads, drainage facilities, etc. for the extension of Medical Complex Drive Segment 4B and South Persimmon Street from Agg Road/Medical Complex Drive south to the Tomball Business & Technology Park.

Grants, Loans & Other Expenditures

- <u>Project Grants</u>: Grant funds designated by the Tomball Economic Development Corporation's Board of Directors and approved by the Tomball City Council waiting for contract fulfillment in order to be disbursed.
- <u>Sales Tax Reimbursement Grants (380)</u>: Sales tax reimbursements made in accordance with economic development incentive agreements approved by the Tomball Economic Development Corporation's Board of Directors and the Tomball City Council.
- <u>Property Acquisition</u>: Costs associated with the acquisition of land for economic development projects.
- <u>Business Improvement Grants- Current Year</u>: Funds allocated to enhance the economic development of the City of Tomball through matching grants for façade or exterior improvements to buildings, sign improvements, landscaping, or other exterior property improvements.
- <u>Business Improvement Grants- Prior Year</u>: Improvement grant funds approved in the prior fiscal year waiting for contract fulfillment in order to be disbursed.
- <u>Old Town Façade Grants</u>: Funds allocated to enhance the economic development of the City of Tomball through grants to property and business owners seeking to rehabilitate commercial buildings located in the Old Town Tomball area.
- <u>Old Town Façade Grants- Prior Year</u>: Improvement grant funds approved in the prior fiscal year waiting for contract fulfillment in order to be disbursed.
- <u>Old Town Revitalization Projects</u>: Targeted infrastructure improvements in Old Town Tomball including alleyways, parking, wayfinding, etc.
- <u>South Live Oak Redevelopment</u>: The costs associated with the redevelopment of the South Live Oak Business Park.
- <u>Business Park Expenses</u>: Expenses related to the development and maintenance of the Tomball Business & Technology Park.