



**Axon Enterprise, Inc.**  
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Q-331466-44482.811DW

Issued: 10/13/2021

Quote Expiration: 10/31/2021

EST Contract Start Date: 11/01/2021

Account Number: 106442

Payment Terms: N30

Delivery Method: Fedex - Ground

SHIP TO	BILL TO
400 Fannin St 400 Fannin St Tomball, TX 77375-4618 USA	Tomball Police Dept. - TX 401 Market St Tomball, TX 77375-4645 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Daniel Woodhull Phone: Email: dwoodhull@axon.com Fax:	Phone: (281) 290-1344 Email: bpatin@tomballtx.gov Fax:

Program Length	60 Months
<b>TOTAL COST</b>	\$416,812.74
<b>ESTIMATED TOTAL W/ TAX</b>	\$416,812.74

Bundle Savings	\$71,596.78
Additional Savings	\$11,222.24
<b>TOTAL SAVINGS</b>	\$82,819.02

PAYMENT PLAN: AB3		
PLAN NAME	INVOICE DATE	AMOUNT DUE
Year 1	Nov, 2021	\$48,034.55
Year 2	Nov, 2022	\$48,034.55
Year 3	Nov, 2023	\$48,034.55
Year 4	Nov, 2024	\$48,034.55
Year 5	Nov, 2025	\$48,034.55

**PAYMENT PLAN: Fleet 3 2022**

PLAN NAME	INVOICE DATE	AMOUNT DUE
1	Apr, 2022	\$35,328.00
2	Apr, 2023	\$35,328.00
3	Apr, 2024	\$35,328.00
4	Apr, 2025	\$35,328.00
5	Apr, 2026	\$35,328.00

**RECURRING BILLING**

Item	Description	QTY	Frequency	Amount Due
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	40	Annual	\$57,600.00
73682	AUTO TAGGING LICENSE	40	Annual	\$21,600.00
85144	AXON STARTER	1		\$0.00
80464	EXT WARRANTY, CAMERA (TAP)	40		\$19,423.88
73309	AXON CAMERA REFRESH ONE	41		\$21,467.66
73310	AXON CAMERA REFRESH TWO	41		\$22,462.85
80464	EXT WARRANTY, CAMERA (TAP)	1		\$485.60
80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	5		\$2,325.68
73689	MULTI-BAY BWC DOCK 1ST REFRESH	5		\$2,971.70
73688	MULTI-BAY BWC DOCK 2ND REFRESH	5		\$3,110.13
73840	EVIDENCE.COM BASIC LICENSE	54	Annual	\$44,970.78
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	54	Annual	\$1,199.22
73746	PROFESSIONAL EVIDENCE.COM LICENSE (Formerly SKU 73746)	4	Annual	\$8,626.57
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	Annual	\$265.43
80402	RESPOND DEVICE LICENSE - FLEET 3 - LICENSE	16		\$14,400.00
80410	FLEET, EVIDENCE LICENSE, 1 CAMERA STORAGE, LICENSE	32		\$27,370.59
80400	FLEET, VEHICLE LICENSE, LICENSE	16		\$16,100.35
73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	16		\$16,100.35
72040	FLEET REFRESH, 2 CAMERA KIT	16		\$36,359.96
80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	16		\$5,169.29
80379	EXT WARRANTY, FLEET 2 SIGNAL UNIT	16		\$669.24

**RECURRING BILLING**

Item	Description	QTY	Frequency	Amount Due
73686	EVIDENCE.COM UNLIMITED AXON DEVICE STORAGE	40	Annual	\$57,600.00
73682	AUTO TAGGING LICENSE	40	Annual	\$21,600.00

85144	AXON STARTER	1		\$0.00
80464	EXT WARRANTY, CAMERA (TAP)	40		\$19,423.88
73309	AXON CAMERA REFRESH ONE	41		\$21,467.66
73310	AXON CAMERA REFRESH TWO	41		\$22,462.85
80464	EXT WARRANTY, CAMERA (TAP)	1		\$485.60
80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	5		\$2,325.68
73689	MULTI-BAY BWC DOCK 1ST REFRESH	5		\$2,971.70
73688	MULTI-BAY BWC DOCK 2ND REFRESH	5		\$3,110.13
73840	EVIDENCE.COM BASIC LICENSE	54	Annual	\$44,970.78
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	54	Annual	\$1,199.22
73746	PROFESSIONAL EVIDENCE.COM LICENSE (Formerly SKU 73746)	4	Annual	\$8,626.57
73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	Annual	\$265.43
80402	RESPOND DEVICE LICENSE - FLEET 3 - LICENSE	16		\$14,400.00
80410	FLEET, EVIDENCE LICENSE, 1 CAMERA STORAGE, LICENSE	32		\$27,370.59
80400	FLEET, VEHICLE LICENSE, LICENSE	16		\$16,100.35
73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	16		\$16,100.35
72040	FLEET REFRESH, 2 CAMERA KIT	16		\$36,359.96
80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	16		\$5,169.29
80379	EXT WARRANTY, FLEET 2 SIGNAL UNIT	16		\$669.24

### Quote Details

#### Bundle Summary

Item	Description	QTY
BWCamTAP	Body Worn Camera TAP Bundle	40
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	5
AB3MBD	AB3 Multi Bay Dock Bundle	5
BasicLicense	Basic License Bundle	54
ProLicense	Pro License Bundle	4
AB3C	AB3 Camera Bundle	40
Fleet3B+TAP	Fleet 3 Basic + TAP	16

<b>Bundle: Body Worn Camera TAP Bundle</b>	<b>Quantity: 40</b>	<b>Start: 11/1/2021</b>	<b>End: 10/31/2026</b>	<b>Total: 63839.99 USD</b>		
Category	Item	Description	QTY	List Unit Price	Net Unit Price	Total(USD)

Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	40	\$11.67	\$8.09	\$19,423.88
Camera Refresh 1 with Spares	73309	AXON CAMERA REFRESH ONE	41	\$755.00	\$523.60	\$21,467.66
Camera Refresh 2 with Spares	73310	AXON CAMERA REFRESH TWO	41	\$790.00	\$547.87	\$22,462.85
Spare Camera Warranty	80464	EXT WARRANTY, CAMERA (TAP)	1	\$11.67	\$8.09	\$485.60

**Bundle: Body Worn Camera Multi-Bay Dock TAP Bundle      Quantity: 5      Start: 11/1/2021      End: 10/31/2026      Total: 8407.51 USD**

Category	Item	Description	QTY	List Unit Price	Net Unit Price	Total(USD)
Dock Warranty	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	5	\$21.00	\$7.75	\$2,325.68
Multi-Bay Dock Refresh 1	73689	MULTI-BAY BWC DOCK 1ST REFRESH	5	\$1,610.00	\$594.34	\$2,971.70
Multi-Bay Dock Refresh 2	73688	MULTI-BAY BWC DOCK 2ND REFRESH	5	\$1,685.00	\$622.03	\$3,110.13

**Bundle: AB3 Multi Bay Dock Bundle      Quantity: 5      Start: 11/1/2021      End: 10/31/2026      Total: 7101.25 USD**

Category	Item	Description	QTY	List Unit Price	Net Unit Price	Total(USD)
Dock	74210	AXON BODY 3 - 8 BAY DOCK	5	\$1,495.00	\$1,420.25	\$7,101.25
Power Cord	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	5	\$0.00	\$0.00	\$0.00

**Bundle: Basic License Bundle      Quantity: 54      Start: 11/1/2021      End: 10/31/2026      Total: 46170 USD**

Category	Item	Description	QTY	List Unit Price	Net Unit Price	Total(USD)
E.com License	73840	EVIDENCE.COM BASIC LICENSE	54	\$15.00	\$13.88	\$44,970.78
A La Carte Storage	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	54	\$0.40	\$0.37	\$1,199.22

**Bundle: Pro License Bundle      Quantity: 4      Start: 11/1/2021      End: 10/31/2026      Total: 8892 USD**

Category	Item	Description	QTY	List Unit Price	Net Unit Price	Total(USD)
E.com License	73746	PROFESSIONAL EVIDENCE.COM LICENSE (Formerly SKU 73746)	4	\$39.00	\$35.94	\$8,626.57
A La Carte Storage	73683	10 GB EVIDENCE.COM A-LA-CART STORAGE	12	\$0.40	\$0.37	\$265.43

**Bundle: AB3 Camera Bundle      Quantity: 40      Start: 11/1/2021      End: 10/31/2026      Total: 26562 USD**

Category	Item	Description	QTY	List Unit Price	Net Unit Price	Total(USD)
Camera	73202	AXON BODY 3 - NA10	40	\$699.00	\$664.05	\$26,562.00



Spare Camera	73202	AXON BODY 3 - NA10	1	\$0.00	\$0.00	\$0.00
Camera Mount	74028	WING CLIP MOUNT, AXON RAPIDLOCK	44	\$0.00	\$0.00	\$0.00
USB	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	44	\$0.00	\$0.00	\$0.00

**Bundle: Fleet 3 Basic + TAP    Quantity: 16    Start: 5/1/2022    End: 4/30/2027    Total: 162239.99 USD**

Category	Item	Description	QTY	List Unit Price	Net Unit Price	Total(USD)
Storage	80410	FLEET, EVIDENCE LICENSE, 1 CAMERA STORAGE, LICENSE	32	\$17.00	\$14.26	\$27,370.59
E.com License	80400	FLEET, VEHICLE LICENSE, LICENSE	16	\$20.00	\$16.77	\$16,100.35
Camera Kit & Warranty	72036	FLEET 3 STANDARD 2 CAMERA KIT	16	\$2,405.00	\$2,016.74	\$32,267.78
SIM	72048	FLEET SIM, ATT	16	\$15.00	\$12.58	\$201.25
Router	11634	CRADLEPOINT IBR900-1200M-NPS+5 YEAR NETCLOUD	16	\$1,509.00	\$1,265.39	\$20,246.19
Router Antenna	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	16	\$249.00	\$208.80	\$3,340.82
Ethernet Cable	74110	FLEET ETHERNET CABLE, CAT6, 25 FT	16	\$25.00	\$20.96	\$335.42
Vehicle Installation	73391	FLEET 3 NEW INSTALLATION (PER VEHICLE)	16	\$1,200.00	\$1,006.27	\$16,100.35
Camera Refresh	72040	FLEET REFRESH, 2 CAMERA KIT	16	\$2,710.00	\$2,272.50	\$36,359.96
Axon Signal Unit	70112	AXON SIGNAL UNIT	16	\$279.00	\$233.96	\$3,743.33
Cable Assembly	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	16	\$25.00	\$20.96	\$335.42
Other	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	16	\$8.96	\$7.51	\$5,169.29
Other	80379	EXT WARRANTY, FLEET 2 SIGNAL UNIT	16	\$1.16	\$0.97	\$669.24

**Hardware**

Requested Ship Date	Item	Description	QTY
10/01/2021	80464	EXT WARRANTY, CAMERA (TAP)	40
10/01/2021	80464	EXT WARRANTY, CAMERA (TAP)	1
10/01/2021	11534	USB-C to USB-A CABLE FOR AB3 OR FLEX 2	44
10/01/2021	74028	WING CLIP MOUNT, AXON RAPIDLOCK	44
10/01/2021	73202	AXON BODY 3 - NA10	1
10/01/2021	73202	AXON BODY 3 - NA10	40
10/01/2021	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	5
10/01/2021	74210	AXON BODY 3 - 8 BAY DOCK	5
10/01/2021	80465	EXT WARRANTY, MULTI-BAY DOCK (TAP)	5
04/01/2022	72036	FLEET 3 STANDARD 2 CAMERA KIT	16
04/01/2022	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	16
04/01/2022	70117	AXON SIGNAL UNIT, CABLE ASSEMBLY	16
04/01/2022	70112	AXON SIGNAL UNIT	16

04/01/2022	80379	EXT WARRANTY, FLEET 2 SIGNAL UNIT	16
04/01/2022	71200	FLEET ANT. AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	16
04/01/2022	11634	CRADLEPOINT IBR900-1200M-NPS+5 YEAR NETCLOUD	16
04/01/2022	72048	FLEET SIM, ATT	16
04/01/2022	74110	FLEET ETHERNET CABLE, CAT6, 25 FT	16

**Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.**

Contract BuyBoard Contract 648-21 is incorporated by reference into the terms and conditions of this Agreement. In the event of conflict the terms of Axon's Master Services and Purchasing Agreement shall govern.

## Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature ISPR

Date Signed 10-14-21

10/13/2021