

EST. 1975

# BILLIARD FACTORY



HOME ENTERTAINMENT FURNITURE

## OUR HISTORY

The Billiard Factory was founded in 1975 by Larry Stick as a single store on Telephone Road in Houston, Texas. Over the past four decades, the Company has expanded through both organic growth and opportunistic acquisitions from a single store with four employees into one of the nation's largest billiard and game room furniture retailers.

Ryan Stick (Larry's son) has owned and managed the company since 2015, all while being a dedicated employee for most of his adult life. Ryan has worked hard to grow the business and today the company consists of 10 retail stores, multiple regional distribution centers and an expanding corporate distribution center / office.

EST. 1975



ENABLING ALL  
FAMILIES & FRIENDS  
TO SHARE PRICELESS  
*time together*  
ONE GAME ROOM AT A TIME



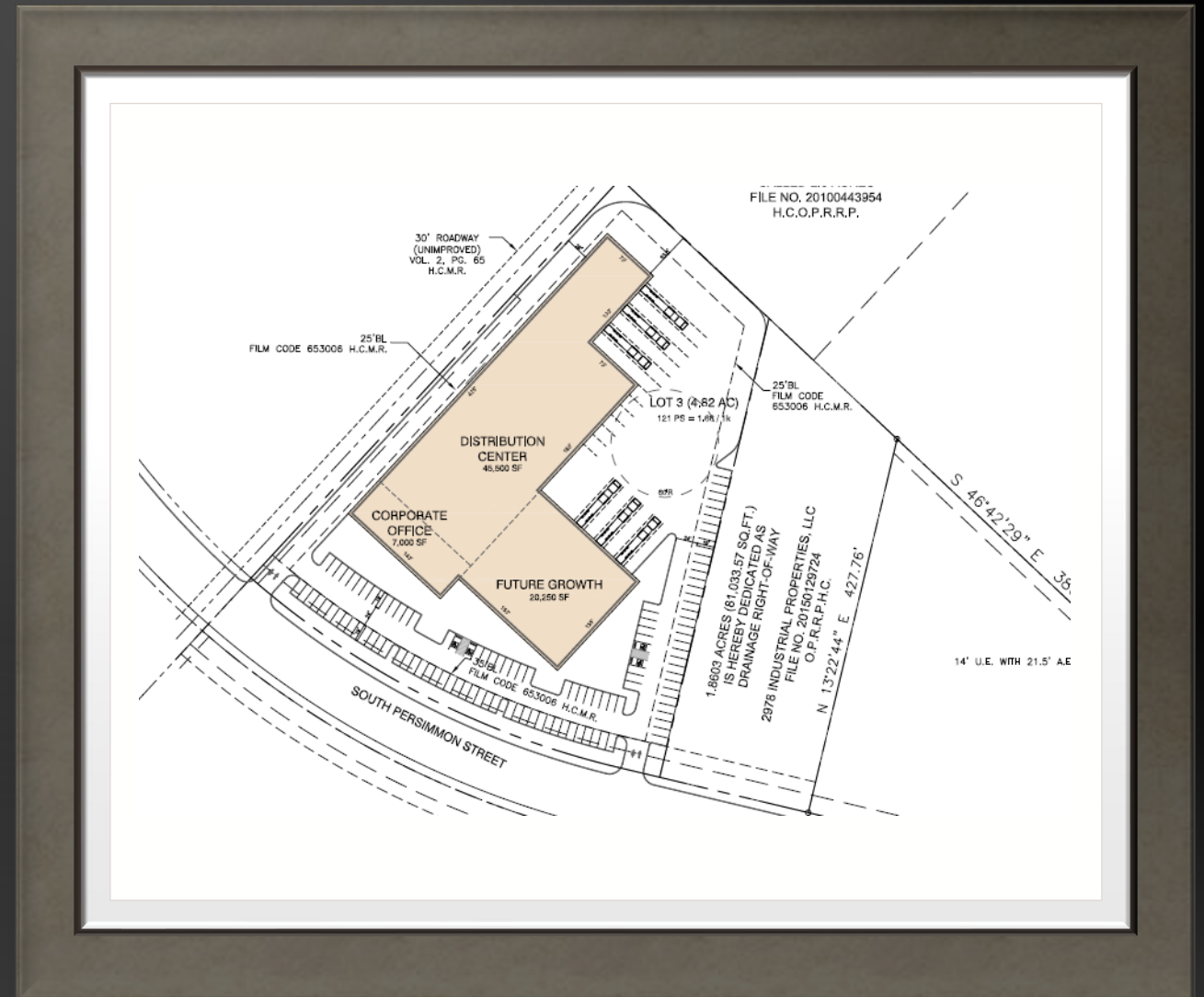
# PLANNED USE OF SPACE

45,500 SF : Distribution Center

20,250 SF : Growth (3 Yr Plan)

7,000 SF : Corporate Office

Nearly all merchandise/products in our Texas stores originate from this Distribution Center. Primary use will be to receive products and therefore service our stores as well as online customer fulfillment and to house our corporate staff



# GROWTH

## CURRENT: 65 Employees

### Corporate Distribution Center (Houston, TX)

Warehouse = 16 employees

Corporate = 6 employees

Web Sales = 2 employees

### Retail Operations

Retail Operations = 27 employees

Logistics = 14 employees

## FUTURE : 100 Employees (within 3 years of Corporate Distribution Center expansion)

### Corporate Distribution Center (Tomball, TX)

Warehouse = 25 employees

Corporate = 10 employees

Web Sales = 4 employees

### Retail Operations

Retail Operations = 41 employees

Logistics = 20 employees

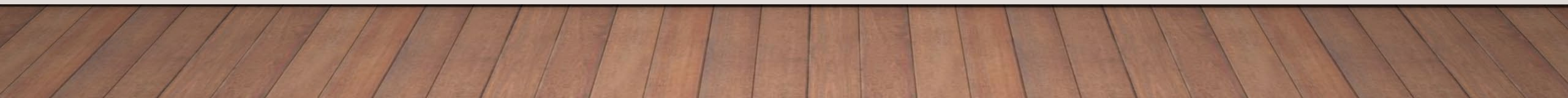
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**By growing the distribution facility space locally in Tomball, we feel it will better fit our needs to expand in Texas.**

**We are currently maxed out in the Houston Corporate Distribution Center and it is hampering the ability to grow.**

**Our 3 year plan is to add 3 new stores in Texas and grow online sales, which are all serviced out of our Corporate Distribution Center.**

**The ability to grow our business would instantly add employees at the Tomball facility and continue throughout the 3 years.**



## WHY US?

The Billiard Factory was born and raised right here in Texas!

We will attract existing Tomball residents to job opportunities as well as possibly transplant current and future employees to live within the city.

Sales tax grows as we grow.

