TOMBALL ECONOMIC DEVELOPMENT CORPORATION MEMORANDUM

TO: TEDC Board of Directors

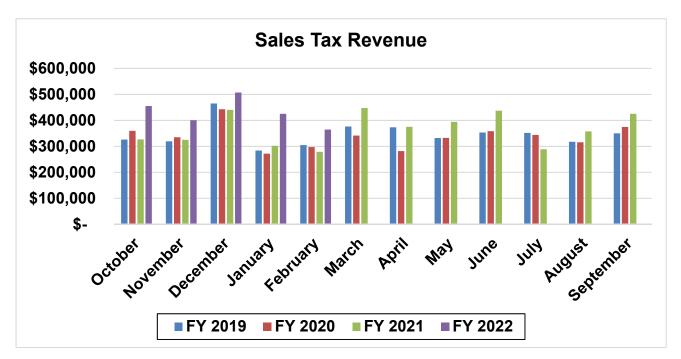
FROM: Katherine DuBose, Finance Director

SUBJECT: Financial Information for Quarter Ending March 31, 2022

DATE: May 9, 2022

Attached is the financial information for the quarter ending March 31, 2022 for the Tomball Economic Development Corporation.

Total year-to-date (YTD) revenues were \$3,981,377, which was \$1,752,377 greater than the budgeted amount of \$2,229,000. YTD sales tax revenues were \$2,152,521, which was \$102,521 greater than the budgeted amount of \$2,050,000. For fiscal year to date, sales tax revenues are up 28.4% over the previous year on an accrual basis. Since the March sales tax allocation has not been received as of the date of this report, five (5) months of sales tax collections are included in sales tax revenues. Investment income was \$173,326, which was \$1,674 less than expected for the quarter YTD.



Total administrative expenses for the quarter YTD were \$266,131, which was \$65,835 less than the budgeted amount of \$331,966. Indirect Economic Development costs for the quarter YTD were \$217,924, which was \$127,058 less than the budgeted amount of \$344,982.

Included in the financial information is a schedule of active project grants, which assists with tracking of TEDC grant commitments. The schedule is updated as project grants are added and prior commitments are paid. As of March 31, 2022, the TEDC had outstanding commitments for Board Approved Grants of \$2,271,532.

The Quarterly Investment Report is also included, which lists the details of the TEDC's investment portfolio. As of March 31, 2022, TEDC's cash and cash equivalents totaled over \$13.8 million. Additionally, TEDC held securities with a total market value of \$6,991,091 as of March 31, 2022.

Tomball Economic Development Corporation Profit & Loss Budget vs. Actual

| | Oct '21 - Mar 22 | | \$ Over Budget | % of Budget | |
|---|------------------|--------------|----------------|-------------|--------|
| Ordinary Income/Expense | | | | | |
| Income | | | | | |
| Miscellaneous | 600.00 | | | | |
| Sales of Business Park Property | 1,646,929.61 | | | | |
| Grants | 8,000.00 | 8,000.00 | | | 100.0% |
| Sales Tax | 2,152,521.18 | 4,100,000.00 | -1,947,478.82 | | 52.5% |
| Interest | 173,326.18 | 350,000.00 | -176,673.82 | | 49.5% |
| Total Income | 3,981,376.97 | 4,458,000.00 | -476,623.03 | | 89.3% |
| Gross Profit | 3,981,376.97 | 4,458,000.00 | -476,623.03 | | 89.3% |
| Expense | | | | | |
| Administrative Expenditures | | | | | |
| Salaries and Benefits | | | | | |
| Benefits-Coordinator | 10.242.35 | 22.077.00 | -11.834.65 | 46.4% | |
| Salary-Coordinator | 27,496.00 | 58,789.00 | -31,293.00 | 46.8% | |
| Overtime | 20.55 | 3,000.00 | -2.979.45 | 0.7% | |
| Benefits-Admin, Asst. | 13,235.86 | 18,529.00 | -5,293.14 | 71.4% | |
| Wages-Admin. Asst. | 12,295.72 | 38,000.00 | -25,704.28 | 32.4% | |
| Salary-Executive Director | 61,085.99 | 134,533.00 | -73,447.01 | 45.4% | |
| Salary- Assistant Director | 42,313.01 | 89,892.00 | -47,578.99 | 47.1% | |
| Benefits-Executive Director | 21,586.97 | 47,340.00 | -25,753.03 | 45.6% | |
| Benefits- Assistant Director | 22,349.38 | 45,972.00 | -23,622.62 | 48.6% | |
| Total Salaries and Benefits | 210,625.83 | 458,132.00 | -247,506.17 | 46.0% | |
| Other Personnel Expenditures | | | | | |
| Auto Allowance-Assistant Dir | 3,000.00 | 6,000.00 | -3,000.00 | 50.0% | |
| Phone Allowance- Assistant Dir | 450.00 | 900.00 | -450.00 | 50.0% | |
| Phone AllowExec. Dir. | 450.00 | 900.00 | -450.00 | 50.0% | |
| Auto Allowance-Exec.Director | 5,400.00 | 10,800.00 | -5,400.00 | 50.0% | |
| Dues and Subscriptions | 3,404.55 | 10,000.00 | -6,595.45 | 34.0% | |
| Seminar/Conference Registration | 1,050.00 | 18,000.00 | -16,950.00 | 5.8% | |
| Travel and Training | 7,099.41 | 30,000.00 | -22,900.59 | 23.7% | |
| Local Travel Expense | | 500.00 | -500.00 | | |
| Total Other Personnel Expenditures | 20,853.96 | 77,100.00 | -56,246.04 | 27.0% | |
| Service and Supply Expenditures | | | | | |
| Insurance | 297.08 | 15,000.00 | -14,702.92 | 2.0% | |
| Contract Administrative Service | 12,500.00 | 25,000.00 | -12,500.00 | 50.0% | |
| Bank Charges & Postage | 1,413.64 | 3,500.00 | -2,086.36 | 40.4% | |
| Computer Equip. and Maint. | 2,382.25 | 5,000.00 | -2,617.75 | 47.6% | |
| Communications Services | 1,736.78 | 5,200.00 | -3,463.22 | 33.4% | |
| Legal Fees | 3,788.50 | 40,000.00 | -36,211.50 | 9.5% | |
| Lease Expense-GTACC | 10,663.65 | 25,000.00 | -14,336.35 | 42.7% | |
| Office Supplies | 1,869.25 | 10,000.00 | -8,130.75 | 18.7% | |
| Total Service and Supply Expenditures | 34,651.15 | 128,700.00 | -94,048.85 | 26.9% | |
| Total Administrative Expenditures | 266,130.94 | 663,932.00 | -397,801.06 | | 40.1% |

Tomball Economic Development Corporation Profit & Loss Budget vs. Actual

| _ | Oct '21 - Mar 22 | Budget | \$ Over Budget | % of Budget | | |
|--|------------------|---------------|----------------|-------------|--------|--|
| Indirect Economic Development | | | | | | |
| Economic Impact Model License | 4,561.00 | 4,565.00 | -4.00 | 99.9% | | |
| Promotional Items | 4,714.78 | 6,500.00 | -1,785.22 | 72.5% | | |
| Printing | 495.50 | 6,500.00 | -6,004.50 | 7.6% | | |
| Event Sponsorships | 5,300.00 | 29,000.00 | -23,700.00 | 18.3% | | |
| Chamber Guide | | 8,400.00 | -8,400.00 | | | |
| Marketing | 62,800.00 | 100,000.00 | -37,200.00 | 62.8% | | |
| Website and GIS | 12,100.00 | 20,000.00 | -7,900.00 | 60.5% | | |
| Professional Services | 125,559.65 | 500,000.00 | -374,440.35 | 25.1% | | |
| Miscellaneous | 2,393.35 | 15,000.00 | -12,606.65 | 16.0% | | |
| Total Indirect Economic Development | 217,924.28 | 689,965.00 | -472,040.72 | | 31.6% | |
| City Debt Service | | | | | | |
| Medical Complex/Persimmon | 222,222.00 | 222,222.00 | | 100.0% | | |
| Business Park Infrastructure | 473,356.25 | 537,663.00 | -64,306.75 | 88.0% | | |
| Southside Utility Ext.(2/15/22) | 370,000.00 | 370,000.00 | | 100.0% | | |
| Total City Debt Service | 1,065,578.25 | 1,129,885.00 | -64,306.75 | | 94.3% | |
| Grants, Loans & Other Exp. | | | | | | |
| South Live Oak Redevelopment | 865.71 | 4,000,000.00 | -3,999,134.29 | 0.0% | | |
| Old Town Facade Grants- Prior Y | 88,357.85 | 200,000.00 | -111,642.15 | 44.2% | | |
| Old Town Facade Grants- Current | | 250,000.00 | -250,000.00 | | | |
| Businesss Park Expenses | 77,295.93 | 300,000.00 | -222,704.07 | 25.8% | | |
| Sales Tax Reimb.Grants (380) | | 55,000.00 | -55,000.00 | | | |
| Business Imp. Grants- Prior Yr. | 90,689.96 | 255,850.00 | -165,160.04 | 35.4% | | |
| Business Imp. Grants- Curr. Yr. | 26,253.21 | 350,000.00 | -323,746.79 | 7.5% | | |
| Project Grants | 180,788.40 | 2,500,000.00 | -2,319,211.60 | 7.2% | | |
| Property Acquisition | | 2,500,000.00 | -2,500,000.00 | | | |
| Grants, Loans & Other Exp Other | 491.80 | | | | | |
| Total Grants, Loans & Other Exp. | 464,742.86 | 10,410,850.00 | -9,946,107.14 | | 4.5% | |
| Total Expense | 2,014,376.33 | 12,894,632.00 | -10,880,255.67 | | 15.6% | |
| Net Ordinary Income | 1,967,000.64 | -8,436,632.00 | 10,403,632.64 | | -23.3% | |
| Net Income | 1,967,000.64 | -8,436,632.00 | 10,403,632.64 | | -23.3% | |

Tomball Economic Development Corporation Profit & Loss Prev Year Comparison

| | Oct '21 - Mar 22 | Oct '20 - Mar 21 | \$ Change | % Change |
|---------------------------------------|------------------|------------------|--------------|----------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| Miscellaneous | 600.00 | 0.00 | 600.00 | 100.0% |
| Sales of Business Park Property | 1,646,929.61 | 662,746.75 | 984,182.86 | 148.5% |
| Grants | 8,000.00 | 16,000.00 | -8,000.00 | -50.0% |
| Sales Tax | 2,152,521.18 | 2,087,146.32 | 65,374.86 | 3.1% |
| Interest | 173,326.18 | 177,161.82 | -3,835.64 | -2.2% |
| Total Income | 3,981,376.97 | 2,943,054.89 | 1,038,322.08 | 35.3% |
| Gross Profit | 3,981,376.97 | 2,943,054.89 | 1,038,322.08 | 35.3% |
| Expense | | | | |
| Administrative Expenditures | | | | |
| Salaries and Benefits | | | | |
| Benefits-Coordinator | 10,242.35 | 0.00 | 10,242.35 | 100.0% |
| Salary-Coordinator | 27,496.00 | 0.00 | 27,496.00 | 100.0% |
| Overtime | 20.55 | 0.00 | 20.55 | 100.0% |
| Benefits-Admin. Asst. | 13,235.86 | 8,933.53 | 4,302.33 | 48.2% |
| Wages-Admin. Asst. | 12,295.72 | 19,076.43 | -6,780.71 | -35.5% |
| Salary-Executive Director | 61,085.99 | 57,989.61 | 3,096.38 | 5.3% |
| Salary- Assistant Director | 42,313.01 | 40,176.14 | 2,136.87 | 5.3% |
| Benefits-Executive Director | 21,586.97 | 22.346.44 | -759.47 | -3.4% |
| Benefits- Assistant Director | 22,349.38 | 23,326.97 | -977.59 | -4.2% |
| Total Salaries and Benefits | 210,625.83 | 171,849.12 | 38,776.71 | 22.6% |
| Other Personnel Expenditures | | | | |
| Auto Allowance-Assistant Dir | 3.000.00 | 600.00 | 2.400.00 | 400.0% |
| Phone Allowance- Assistant Dir | 450.00 | 450.00 | 0.00 | 0.0% |
| Phone AllowExec. Dir. | 450.00 | 450.00 | 0.00 | 0.0% |
| Auto Allowance-Exec.Director | 5,400.00 | 3,600.00 | 1,800.00 | 50.0% |
| Dues and Subscriptions | 3,404.55 | 2,682.13 | 722.42 | 26.9% |
| Seminar/Conference Registration | 1,050.00 | 2,199.00 | -1,149.00 | -52.3% |
| Travel and Training | 7,099.41 | 0.00 | 7,099.41 | 100.0% |
| Total Other Personnel Expenditures | 20,853.96 | 9,981.13 | 10,872.83 | 108.9% |
| Service and Supply Expenditures | | | | |
| Insurance | 297.08 | 0.00 | 297.08 | 100.0% |
| Contract Administrative Service | 12,500.00 | 12,500.00 | 0.00 | 0.0% |
| Bank Charges & Postage | 1,413.64 | 1,654.58 | -240.94 | -14.6% |
| Computer Equip. and Maint. | 2,382.25 | 2,062.51 | 319.74 | 15.5% |
| Communications Services | 1,736.78 | 1,912.67 | -175.89 | -9.2% |
| Legal Fees | 3,788.50 | 26,484.00 | -22,695.50 | -85.7% |
| Lease Expense-GTACC | 10,663.65 | 12,237.55 | -1,573.90 | -12.9% |
| Office Supplies | 1,869.25 | 913.63 | 955.62 | 104.6% |
| Total Service and Supply Expenditures | 34,651.15 | 57,764.94 | -23,113.79 | -40.0% |
| Total Administrative Expenditures | 266,130.94 | 239,595.19 | 26,535.75 | 11.1% |

Tomball Economic Development Corporation Profit & Loss Prev Year Comparison

| | Oct '21 - Mar 22 | Oct '20 - Mar 21 | \$ Change | % Change | |
|--|------------------|------------------|---------------|----------|-------|
| Indirect Economic Development | | | | | |
| Economic Impact Model License | 4,561.00 | 4,428.00 | 133.00 | 3.0% | |
| Promotional Items | 4,714.78 | 1,159.55 | 3,555.23 | 306.6% | |
| Printing | 495.50 | 1,556.72 | -1,061.22 | -68.2% | |
| Event Sponsorships | 5,300.00 | 250.00 | 5,050.00 | 2,020.0% | |
| Area Street Maps | 0.00 | 3,875.00 | -3,875.00 | -100.0% | |
| Marketing | 62,800.00 | 60,905.00 | 1,895.00 | 3.1% | |
| Website and GIS | 12,100.00 | 36,299.00 | -24,199.00 | -66.7% | |
| Professional Services | 125,559.65 | 77,770.00 | 47,789.65 | 61.5% | |
| Miscellaneous | 2,393.35 | 75,618.36 | -73,225.01 | -96.8% | |
| Total Indirect Economic Development | 217,924.28 | 261,861.63 | -43,937.35 | -1 | 16.8% |
| City Debt Service | | | | | |
| Medical Complex/Persimmon | 222,222.00 | 222,222.00 | 0.00 | 0.0% | |
| Business Park Infrastructure | 473,356.25 | 467,306.25 | 6,050.00 | 1.3% | |
| Southside Utility Ext.(2/15/22) | 370,000.00 | 370,000.00 | 0.00 | 0.0% | |
| Total City Debt Service | 1,065,578.25 | 1,059,528.25 | 6,050.00 | | 0.6% |
| Grants, Loans & Other Exp. | | | | | |
| South Live Oak Redevelopment | 865.71 | 0.00 | 865.71 | 100.0% | |
| Old Town Facade Grants- Prior Y | 88,357.85 | 0.00 | 88,357.85 | 100.0% | |
| Businesss Park Expenses | 77,295.93 | 34,645.12 | 42,650.81 | 123.1% | |
| Business Imp. Grants- Prior Yr. | 90,689.96 | 54,479.80 | 36,210.16 | 66.5% | |
| Business Imp. Grants- Curr. Yr. | 26,253.21 | 13,754.27 | 12,498.94 | 90.9% | |
| Project Grants | 180,788.40 | 29,343.50 | 151,444.90 | 516.1% | |
| Property Acquisition | 0.00 | 1,849,862.78 | -1,849,862.78 | -100.0% | |
| Grants, Loans & Other Exp Other | 491.80 | 0.00 | 491.80 | 100.0% | |
| Total Grants, Loans & Other Exp. | 464,742.86 | 1,982,085.47 | -1,517,342.61 | -7 | 76.6% |
| Total Expense | 2,014,376.33 | 3,543,070.54 | -1,528,694.21 | -4 | 43.2% |
| Net Ordinary Income | 1,967,000.64 | -600,015.65 | 2,567,016.29 | 42 | 27.8% |
| Other Income/Expense Other Income Other Income | | | | | |
| Unrealized Gains/Losses on Inv. | -275,167.86 | -118,227.10 | -156,940.76 | -132.8% | |
| Total Other Income | -275,167.86 | -118,227.10 | -156,940.76 | -13 | 32.8% |
| Total Other Income | -275,167.86 | -118,227.10 | -156,940.76 | -13 | 32.8% |
| Net Other Income | -275,167.86 | -118,227.10 | -156,940.76 | -13 | 32.8% |
| Net Income | 1,691,832.78 | -718,242.75 | 2,410,075.53 | 33 | 35.6% |

Tomball Economic Development Corporation Balance Sheet Prev Year Comparison

As of March 31, 2022

| _ | Mar 31, 22 | Mar 31, 21 | \$ Change | % Change |
|--|---------------|---------------|---------------|-----------------|
| ASSETS | | | | |
| Current Assets | | | | |
| Checking/Savings Wells Fargo, checking | 449.859.86 | 946,542.61 | -496,682.75 | -52.5% |
| TexasCLASS | 976.644.97 | 975.789.50 | 855.47 | 0.1% |
| TexPool | 12,412,365.69 | 7,060,879.41 | 5,351,486.28 | 75.8% |
| Total Checking/Savings | 13,838,870.52 | 8,983,211.52 | 4,855,659.00 | 54.1% |
| Accounts Receivable Accounts Receivable | 374,836.25 | 700,474.95 | -325,638.70 | -46.5% |
| - | <u> </u> | · | | |
| Total Accounts Receivable | 374,836.25 | 700,474.95 | -325,638.70 | -46.5% |
| Other Current Assets Investment Securities | 6,991,091.13 | 9,573,707.03 | -2,582,615.90 | -27.0% |
| - | | | <u>·</u> | |
| Total Other Current Assets | 6,991,091.13 | 9,573,707.03 | -2,582,615.90 | -27.0% |
| Total Current Assets | 21,204,797.90 | 19,257,393.50 | 1,947,404.40 | 10.1% |
| Fixed Assets | | | | |
| Buildings and Improvements | | | | |
| Accumulated Depreciation | -312,170.00 | -104,057.00 | -208,113.00 | -200.0% 0.0% |
| Buildings and Improvements - Other | 4,162,267.57 | 4,162,267.57 | 0.00 | 0.0% |
| Total Buildings and Improvements | 3,850,097.57 | 4,058,210.57 | -208,113.00 | -5.1% |
| Land | 3,871,114.37 | 1,977,831.83 | 1,893,282.54 | 95.7% |
| Total Fixed Assets | 7,721,211.94 | 6,036,042.40 | 1,685,169.54 | 27.9% |
| TOTAL ASSETS | 28,926,009.84 | 25,293,435.90 | 3,632,573.94 | 14.4% |
| LIABILITIES & EQUITY | | | | |
| Liabilities | | | | |
| Current Liabilities | | | | |
| Accounts Payable Accounts Payable | 124,381.02 | 1,225,738.74 | -1,101,357.72 | -89.9% |
| Total Accounts Payable | 124,381.02 | 1,225,738.74 | -1,101,357.72 | -89.9% |
| Total Current Liabilities | 124,381.02 | 1,225,738.74 | -1,101,357.72 | -89.9% |
| Total Liabilities | 124,381.02 | 1,225,738.74 | -1,101,357.72 | -89.9% |
| | | | | |

Tomball Economic Development Corporation Balance Sheet Prev Year Comparison As of March 31, 2022

| | Mar 31, 22 | Mar 31, 21 | Mar 31, 21 \$ Change | | | |
|----------------------------|---------------|---------------|----------------------|---------|--|--|
| Equity | | | | | | |
| Fund Balance | | | | | | |
| Assigned Fund Balance | 0.00 | 68,814.64 | -68,814.64 | -100.0% | | |
| Board Approved Grants | 2,271,531.85 | 2,375,604.50 | -104,072.65 | -4.4% | | |
| Fund Balance - Other | 24,838,264.19 | 22,770,451.77 | 2,067,812.42 | 9.1% | | |
| Total Fund Balance | 27,109,796.04 | 25,214,870.91 | 1,894,925.13 | 7.5% | | |
| Retained Earnings | 0.00 | -428,931.00 | 428,931.00 | 100.0% | | |
| Net Income | 1,691,832.78 | -718,242.75 | 2,410,075.53 | 335.6% | | |
| Total Equity | 28,801,628.82 | 24,067,697.16 | 4,733,931.66 | 19.7% | | |
| TOTAL LIABILITIES & EQUITY | 28,926,009.84 | 25,293,435.90 | 3,632,573.94 | 14.4% | | |

TOMBALL ECONOMIC DEVELOPMENT CORPORATION

ACTIVE PROJECT GRANTS (BOARD APPROVED GRANTS) AS OF MARCH 31, 2022

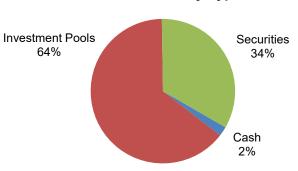
| | | APPROVED | | ADDITION | S/DELETIONS | P | AID | REMAINING |
|---------------------------------------|------------|-----------------|-----------------|----------|-------------|-----------|--------------|-----------------|
| GRANTEE | DATE | AMOUNT | EXPIRATION DATE | DATE | AMOUNT | DATE | AMOUNT | AMOUNT |
| | | | | | | 1/14/2020 | 15,277.50 | |
| | | | | | | 3/5/2021 | 5,092.50 | |
| Dancing Falls Development, LLC | 11/14/2017 | 50,925.00 | | | | 9/1/2021 | 12,731.25 | 12,731.25 |
| | | | | | | 3/22/2022 | 5,092.50 | |
| ARC Management, LLC | 5/15/2018 | 186,700.00 | | | | | • | 186,700.00 |
| Shri Vinayak LLC (Days Inn) | 11/13/2018 | 149,750.00 | 7/12/2022 | | | | | 149,750.00 |
| Century Hydraulics | 5/14/2019 | 44,543.00 | 1/22/2023 | | | | | 44,543.00 |
| JDR Cable Systems, Inc. | 12/17/2019 | 135,591.00 | 2/23/2023 | | | | | 135,591.00 |
| Turmetone Teves Creum I D | 0/44/2020 | 72 200 00 | 10/10/2021 | | | 2/2/2021 | 17,951.00 | 22.040.60 |
| Turnstone Texas Group, LP | 2/11/2020 | 73,200.00 | 10/19/2021 | | | 3/1/2022 | 22,338.40 | 32,910.60 |
| Houston Poly Bag I, Ltd | 5/28/2020 | 84,894.00 | 8/3/2022 | | | | | 84,894.00 |
| CCJ Collaborations, LLC | 8/11/2020 | 254,502.00 | 10/18/2022 | | | | | 254,502.00 |
| City of Tomball - Matheson Park | 11/10/2020 | 300,000.00 | | | | | | 300,000.00 |
| Houston Poly Bag I, Ltd. | 11/10/2020 | 18,000.00 | 7/17/2022 | | | | | 18,000.00 |
| Power Now, LLC | 12/10/2020 | 45,000.00 | 2/5/2023 | | | | | 45,000.00 |
| The Hutson Group | 1/12/2021 | 48,800.00 | | | | | | 48,800.00 |
| B. Smittys, LLC | 3/9/2021 | 30,301.00 | 11/4/2022 | | | | | 30,301.00 |
| DunnCo Properties II, Ltd. | 3/9/2021 | 54,760.00 | 11/4/2022 | | | | | 54,760.00 |
| Dicar, Inc. | 7/13/2021 | 71,181.00 | 8/7/2023 | | | | | 71,181.00 |
| Jonah's Movers | 7/13/2021 | 26,925.00 | 3/7/2023 | | | | | 26,925.00 |
| Beefy Marketing | 7/13/2021 | 6,000.00 | 8/7/2022 | | | | | 6,000.00 |
| Silver Accounting Group, LLC | 11/9/2021 | 8,236.00 | 1/16/2023 | | | | | 8,236.00 |
| TECHSICO Wireless | 11/9/2021 | 20,529.00 | 1/16/2024 | | | | | 20,529.00 |
| GK Hospitality Development, LLC | 11/9/2021 | 105,100.00 | 7/16/2023 | | | | | 105,100.00 |
| Friends of Tomball Community Library | 11/9/2021 | 47,614.00 | | | | | | 47,614.00 |
| Decatur Professional Development, LLC | 1/11/2022 | 6,600.00 | 3/20/2023 | | | | | 6,600.00 |
| Project Hanks/Macy's Inc. | 1/11/2022 | 580,864.00 | 3/20/2024 | | | | | 580,864.00 |
| | | | <u> </u> | | | | | |
| TOTAL | | \$ 2,350,015.00 | | | \$ - | | \$ 78,483.15 | \$ 2,271,531.85 |

TOMBALL ECONOMIC DEVELOPMENT CORPORATION QUARTERLY INVESTMENT REPORT March 31, 2022

Market Value

| | 12/31/2021 | | | 3/31/2022 | Change | | |
|------------------------|------------|------------|----|------------|--------|-----------|--|
| Cash | \$ | 645,494 | \$ | 449,860 | \$ | (195,634) | |
| Investment Pools | | 11,593,176 | | 13,389,011 | | 1,795,835 | |
| Securities | | 7,813,860 | | 6,991,091 | | (822,769) | |
| Total Portfolio | \$ | 20,052,530 | \$ | 20,829,962 | \$ | 777,432 | |

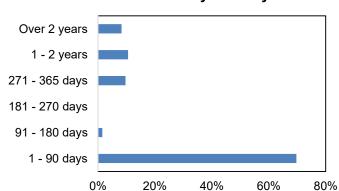
Diversification by Type



Safety of principal is the first priority of any Public investing portfolio. The Tomball Economic Development Corporation invests in securities of federal, state and local governments, and investment pools. These investments are in securities with a rating of A-1/P-1 or higher and pools with Standard & Poor's highest rating of AAAm.

| | Current | Percent |
|-----------------|---------------------|-----------|
| _ | Market Value | Portfolio |
| 1 - 90 days | \$ 14,530,932 | 70% |
| 91 - 180 days | 328,753 | 2% |
| 181 - 270 days | - | 0% |
| 271 - 365 days | 2,019,651 | 10% |
| 1 - 2 years | 2,216,549 | 11% |
| Over 2 years | 1,734,076 | 8% |
| Total Portfolio | \$ 20,829,962 | • |

Diversification by Maturity



Ensuring adequate liquidity is available to cover all expenditures is the second priority of any public investing program. The Tomball Economic Development Corporation staff forecasts cash flow and matches the maturity of investments with future cash needs. A portion of funds are kept in overnight investments as a buffer for any unexpected expenditures. These overnight investments (TexPool, Texas CLASS) have been performing according to market in terms of yield as well as providing liquidity.

This report is in compliance with the investment strategies as approved and the Public Funds Investment Act.

Katherine DuBose Finance Director

TOMBALL ECONOMIC DEVELOPMENT CORPORATION INVESTMENTS IN SECURITIES PORTFOLIO AS OF MARCH 31, 2022

| entral Wa Univ Sys Rev | 455000010 | | YIELD | VALUE | MARKET VALUE | AFTER 03/31/22 | MARKET VALUE/TOTAL | DAYS x PERCENT | Callable |
|---------------------------------|-----------|------------|--------|-----------------|-----------------|-------------------|-----------------------|-------------------|----------|
| gle Mtn & Saginaw ISD | 155839GK3 | 5/1/2022 | 5.000% | \$ 690,000 | \$ 692,062 | 31 | 9.90% | 3 | N |
| <u> </u> | 269696NU0 | 8/15/2022 | 5.000% | \$ 325,000 | \$ 328,753 | 137 | 4.70% | 6 | N |
| ıllas TX Refunding | 235219MG4 | 2/15/2023 | 4.839% | \$ 1,965,000 | \$ 2,019,651 | 321 | 28.89% | 93 | Y |
| iv. of Texas Taxble Refunding | 914729SK5 | 4/15/2023 | 2.795% | \$ 750,000 | \$ 757,102 | 380 | 10.83% | 41 | N |
| n Marcos TX Consol ISD Txbl Ref | 798781XV7 | 8/1/2023 | 4.000% | \$ 1,000,000 | \$ 1,023,248 | 488 | 14.64% | 71 | N |
| onroe TX Cert of Obl | 2083992X2 | 11/15/2023 | 5.000% | \$ 415,000 | \$ 436,198 | 594 | 6.24% | 37 | N |
| oyce City Tx Cert of Obl | 780860MK5 | 8/15/2024 | 5.000% | \$ 250,000 | \$ 266,524 | 868 | 3.81% | 33 | N |
| xas State TXBL- Pub Fin Auth | 882724GV3 | 10/1/2024 | 3.225% | \$ 500,000 | \$ 508,280 | 915 | 7.27% | 67 | N |
| deral Home Loan Bank | 3130AMTK8 | 6/30/2025 | 1.000% | \$ 1,000,000 | \$ 959,272 | 1,187 | 13.72% | 163 | Υ |

TOTAL 3.984% \$ 6,895,000 \$ 6,991,091 547 100.00% 514

TOMBALL ECONOMIC DEVELOPMENT CORPORATION INVESTMENT PORTFOLIO FOR QUARTER ENDING March 31, 2022

| FUNDS | CASH AND CASH EQUIVALENTS INVE | | | | | | | /ESTMENTS | | | | |
|-------------|--------------------------------|----------|----|------------|-----------------------|---------|---------------------------------------|------------|----------------------|-----------|--|------------|
| MAJOR FUNDS | TEX | AS CLASS | | TEXPOOL | OPERATING ACCOUNTS | | TOTAL CASH AND CASH EQUIVALENTS | | TOTAL INVESTMENTS | | TOTAL CASH, CASH EQUIVALENTS AND INVESTMENTS | |
| General | \$ | 976,645 | \$ | 12,412,366 | \$ | 449,860 | \$ | 13,838,871 | \$ | 6,991,091 | \$ | 20,829,962 |
| TOTAL | \$ | 976,645 | \$ | 12,412,366 | \$ | 449,860 | \$ | 13,838,871 | \$ | 6,991,091 | \$ | 20,829,962 |