



Miovision Technologies US, LLC. 801 Transfer Road, Unit G02 St. Paul, MN, 55114, US

**VEHICLES** 

**INTERSECTIONS** 

Bill To	Ship To	Estimate Number	Date	Expires
ESD 15 Tomball Fire Dept	ESD 15 Tomball Fire Dept	Q-43449		9/17/2025
1200 Rudel	1200 Rudel			
Tomball, Texas 77375	Tomball, Texas 77375			
United States	United States			
Customer	Procurement Method	Term: For Ongoir	ng Services (\	rears)
ESD 15 Tomball Fire Dept	PCaaS	10		

16 Miovision Cloud EVP Vehicle Licenses

Pricing includes configuration and installation of Opticom Cloud, testing and activation of

vehicles on the

new Cloud Preemption system. Customer will supply Cradlepoint IBR900 modems with

extensibility docs.

Product Name	Term (Years)	Annual Unit Price	Total Unit Price	Qty	Total
Opticom Cloud Connected Vehicle	10	\$860.04	\$8,600.40	16	\$137,606.40
			VEHICLES	TOTAL:	\$96,000.00

15 Mivision Cloud Core EVP Intersections

Includes installation/configuration and testing of all 17 intersections with Opticom Cloud

Solution.

INTERSECTIONS (TXDOT) Included HW:

15 Miovision Core Devices

15 Pony cabinets and IO cables for intersections (support TxDOT requirements)

Product Name	Term (Years)	Annual Unit Price	Total Unit Price	Qty	Total
Opticom Cloud Connected Intersection	10	\$2,294.00	\$22,940.00	15	\$344,100.00
Miovision Core Priority IO Cable			\$0.00	15	\$0.00
INTERSECTIONS (TXDOT) TOTAL:			TOTAL:	\$99,000.00	

13 Mivision Cloud Core EVP Intersections

Includes installation/configuration and testing of all 13 intersections with Opticom Cloud

Solution.

Included HW:

#### 13 Miovision Core Devices

Product Name	Term (Years)	Annual Unit Price	Total Unit Price	Qty	Total
Opticom Cloud Connected Intersection	10	\$2,214.00	\$22,140.00	13	\$287,820.00
	INTERSECTIONS TOTAL:		\$85,800.00		

One Time Total: USD 0.00

Annual Total: USD 76,952.64

Total: USD 769.526.40

Please reference estimate number Q-43449 when submitting all purchase orders

### **Proposal Notes:**

#### **General Notes:**

The Customer agrees to order the products outlined above at the prices indicated, and acknowledges that this order is governed by the current master sales agreement ("MSA") that it has with Miovision, or if no MSA exists then the terms outlined at: https://miovision.com/legal/msa shall govern. If Customer issues a purchase order, any additional, inconsistent or conflicting terms appearing in the purchase order shall be of no force or effect and shall not amend this order.

When included, intersection installation pricing assumes a standard configuration without complications. Not included in this proposal are the following items, which will require additional fees: 1) crushed conduit or any other issues preventing cable from being installed, 2) lane or road closures, 3) police or other resources needed at the installation area, and/or 4) other third-party costs not known at the time of the proposal. Proposal assumes the intersection cabinets are in good working order and contain wiring diagrams.

Vehicle installation assumes standard installation and does not include: 1) special mounting brackets, 2) excess wiring, and/or 3) swapping out previously installed (replacement) vehicle hardware.

Project management expenses can increase in instances where development, if required, is not fully scoped.

Proposal excludes any activities associated with: 1) traffic control plan, 2) water pollution control plan, 3) changeable message signs/flaggers, 4) permits/bonds/ fees, and/or 5) removal/repair/replacement of concrete, asphalt, conduits or wiring.

Quote does not include any applicable travel expense. A budgetary "not exceed" price can be provided upon request if required.

## For Opticom Cloud Connected Vehicle/Opticom Cloud Connected Intersection:

- Quote assumes no additional intersection certification or design documents are required.
- Quote does not include formal site acceptance testing, unless otherwise noted.
- Unless otherwise noted, Opticom's PCaaS solution includes one standard monthly report of system health. If custom reports are needed, they can be quoted optionally.
- Quote assumes intersection controllers are EVP-capable and/or TSP-capable as appropriate and have the proper licensing, which is to be enabled prior to Opticom equipment installation.
- Quote assumes any required controller configuration is the responsibility of purchaser and configuration/programming is complete prior to final commissioning.
- Quote assumes all management software will be hosted by Opticom.

# For Opticom Signal Core - Device:

 Quote assumes Opticom-contracted personnel will have access to intersection cabinets as needed.

•	hardware, such as brack	on equipment can be installed without the need for additional s, separate cabinets, etc. supplied network connectivity at the intersection.			
Date:		Name:	Signature:		