



## Deferred Pilot Price

### Aqua-Metric Sales Company

December 14, 2021

Chris Newville

16914 Alamo Parkway, Building 2 | Selma, TX 78154

Phone: (210) 967-6300 | Facsimile: (210) 967-6305

Quote for: City of Tomball, Texas

Attention: Beth Jones

Address: 501 James Street

City, State, ZIP: Tomball, Texas 77375

Phone:

Email:

Quantity	Description	Unit Price	Line Total
	<b>System Deployment</b>		
1	M400B Base Station	\$26,333.75	\$26,333.75
1	M400B Base Station Installation	\$20,000.00	\$20,000.00
1	Base Station Magnetic Antenna Mount	\$5,000.00	\$5,000.00
1	Supply 20-Amp Breaker for Control Panel at City Water Tower	\$325.00	Waived
1	Communication Backhaul	\$1,000.00	\$1,000.00
1	Regional Network Interface SaaS Setup	\$7,956.25	\$7,956.25
1	RNI Core Education	\$5,500.00	\$5,500.00
1	Sensus Analytics Software Setup	\$3,750.00	\$3,750.00
1	Sensus Analytics Basic Integration with CIS	\$4,000.00	\$4,000.00
1	Sensus Analytics Training	\$2,500.00	\$2,500.00
1	Professional Services	\$20,000.00	\$20,000.00
1	Annual Hosted RNI SaaS - Water and Gas	\$8,240.00	\$8,240.00
1	Annual Sensus Analytics Enhanced Water (300 Services)	\$6,031.25	\$6,031.25
1	Annual Sensus Analytics Enhanced - Gas (300 Services)	\$6,031.25	\$6,031.25
1	Aqua-Metric Annual Support	\$17,500.00	\$17,500.00
1	Annual Basestation Extended Warranty	\$1,609.38	\$1,609.38
6	5/8" x 3/4" SRII TR/PL USG	\$144.34	\$866.04
6	SmartPoint 520M Pit Mount Single Port Touch Coupled	\$138.99	\$833.94
2	SmartPoint 520M Pit Mount Dual Port Port Touch Coupled	\$184.64	\$369.28

Deferred Total \$137,521.14

This quote for the product and services named above is subject to the following terms:

1. All quotes are subject to the Aqua-Metric Terms of Sale.
2. Quote is valid for thirty days.
3. Freight allowed on single orders exceeding \$10,000.00.
4. Net Thirty Days to Pay
5. Returned product may be subject to a 25% restocking fee.
6. Sales Tax and/or Freight charges are not included.



## Full System Deployment

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1	M400B Base Station	\$26,333.75	\$26,333.75
1	M400B Base Station Installation	\$20,000.00	\$20,000.00
1	Base Station Magnetic Antenna Mount	\$5,000.00	\$5,000.00
1	Basestation Certification	\$1,750.00	\$1,750.00
1	Communication Backhaul	\$1,000.00	\$1,000.00
1	Network Implementation (Full Deployment)	\$10,000.00	\$10,000.00
1	FlexNet AMI Core Training (Full Deployment)	\$5,500.00	\$5,500.00
1	Annual Hosted RNI SaaS - Water and Gas	\$15,321.25	\$15,321.25
1	Annual Sensus Analytics Enhanced Water (5,000 Services)	\$8,961.25	\$8,961.25
1	Annual Sensus Analytics Enhanced - Gas (3,500 Services)	\$7,031.25	\$7,031.25
1	Annual Sensus Analytics Text Message Fee, Water Only	\$1,275.00	\$1,275.00
1	Aqua-Metric Annual Support	\$22,500.00	\$22,500.00
2	Annual Basestation Extended Warranty	\$1,609.38	\$3,218.76
4000	5/8" x 3/4" SRII TR/PL USG	\$144.33	\$577,320.00
1400	SmartPoint 520M Pit Mount Single Port Touch Coupled	\$139.99	\$195,986.00
1200	SmartPoint 520M Pit Mount Dual Port Port Touch Coupled	\$184.64	\$221,568.00
3500	R275 Gas Index Only, Direct Read 11-Tooth	\$26.39	\$92,365.00
3500	100GM-A Gas SmartPoint for R275 Gas Meters	\$131.25	\$459,375.00
1	NovusCenter WOMS Setup Fee	\$7,500.00	\$7,500.00
4000	5/8" x 3/4" Water Meter Replacement with SmartPoint Installation and Activation	\$66.73	\$266,920.00
2600	In-Field Lid Modification: Drill Hole in Plastic Meter Box Lid, Estimated Quantity	\$5.00	\$13,000.00
3500	Residential Gas Index Replacement with SmartPoint Installation and Activation	\$30.48	\$106,680.00
3500	Gas Meter Survey	\$14.56	\$50,960.00
1	Recommended Contingency Fund for Installation Incidentals	\$7,500.00	\$7,500.00
	Installation Incidental: In-Field Lid Modification: Drill Hole in Metal Meter Box Lid	\$15.00	
	Installation Incidental: Water Meter Box Adjustment, Removal, or Replacement	\$56.25	
	Installation Incidental: Curb Stop Replacement	\$93.75	
	Installation Incidental: Meter Tail Replacement	\$31.25	
	Installation Incidental: Meter Box Lid Replacement	\$3.75	
	Installation Incidental: Replacement or Removal of Bushing Adapters (5/8" - 1" Or	\$2.50	
	Installation Incidental: Meter Resetter/Riser Replacement	\$31.25	
	Installation Incidental: Door Hanger Distribution (In advance of initial visit), Labor	\$7.69	
	Installation Incidental: Water Meter Survey for Residential Meters	\$17.06	
	Installation Incidental: Site Visit Fee	\$25.00	
	Installation Incidental: Special Job Hourly Rate, Price per Technician per Hour	\$100.00	
	Installation Incidental: Daily Rate, Price per Technician per Day	\$1,000.00	

Total \$2,127,065.26



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6. Sales Tax and/or Freight charges are approximated and may vary on final invoice.