



STAFF REPORT



Meeting Date:	June 11, 2025	Meeting Title:	Regular-Consent
Submitting Dept:	DPW	Presenter:	Oscar Crosby
Agenda Item:	New DPW Vehicle	Public Comment:	Yes

Purpose & Policy Considerations:

The purpose is to replace our current Dodge pickup. The current vehicle is unsafe to drive.

Staff Recommendation:

Staff recommends approval of 2026 Ford F-350 from Phil Brannen Ford of Perry

Funding Source: 350- Capital Funds

Proposals:

New DPW Vehicle Quotes		
Company	Year	Total Quote
Phil Brannen Ford of Perry	2026	\$56,995.00
O.C. Welch Ford	2025	\$53,395.00
JC Lewis Ford	2025	\$63,465.00



2026

Preview Order 0523 - W3B 4x4 Crew Cab SRW: Order Summary Time of Preview: 05/23/2025 11:04:16 Receipt: NA

Dealership Name: Phil Brannen Ford of Perry

Sales Code : F21494

Dealer Rep.	Benjamin Brannen	Type	Fleet	Vehicle Line	Superduty	Order Code	0523
Customer Name	Thunderbolt	Priority Code	G4	Model Year	2026	Price Level	615

DESCRIPTION	MSRP	DESCRIPTION	MSRP
F350 4X4 CREW CAB PICKUP/176 (8ft)	\$54195	SIRIUSXM W/360L (3 MOS TRIAL)	\$0
176 INCH WHEELBASE	\$0	JACK	\$0
TOTAL BASE VEHICLE	\$54195	STEEL ROAD WHEELS-18"	\$455
OXFORD WHITE	\$0	UPFITTER SWITCHES	\$230
VINYL 40/20/40 SEATS	\$0	410 AMP DUAL ALTERNATOR	\$115
MEDIUM DARK SLATE	\$0	DUAL BATTERY	\$210
PREFERRED EQUIPMENT PKG.610A	\$0	CONN PKG: 1 YR INCL W/FORDPASS	\$0
.XL TRIM	\$0	XL CHROME PACKAGE	\$325
.AIR CONDITIONING -- CFC FREE	\$0	.FOG LAMPS	\$0
.AM/FM STEREO MP3/CLK	\$0	SPECIAL DEALER ACCOUNT ADJUSTM	\$0
.6.8L DEVCT NA PFI V8 ENGINE	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
10-SPEED AUTO TORQSHIFT-G	\$0	FUEL CHARGE	\$0
LT275/70R18E BSW ALL TERRAIN	\$265	NET INVOICE FLEET OPTION (B4A)	\$0
3.73 RATIO NON LTD SLIP AXLE	\$0	PRICED DORA	\$0
JOB #1 ORDER	\$0	ADVERTISING ASSESSMENT	\$0
FORD FLEET SPECIAL ADJUSTMENT	\$0	DESTINATION & DELIVERY	\$2195
PLATFORM RUNNING BOARDS	\$445	12,000 lb. Ford Performance Pa	\$4375
11900# GVWR PACKAGE	\$0	TOTAL DIO OPTS	\$4375
50 STATE EMISSIONS	\$0		
TOTAL BASE AND OPTIONS			MSRP
DISCOUNTS			\$62810
TOTAL			NA
			\$62810

ORDERING FIN: QZ373 END USER FIN: QZ373

you lost with
(Ford) 12,000 Lb. winch
\$56,995.00

Customer Name:
Customer Address:

Customer Email:
Customer Phone:

Prepared for: Mr. Matthew Walker

Town Administer, Thunderbolt

Prepared by: Ocie Welch III

05/16/2025



O.C.Welch Ford | 4920 Independence blvdd Hardeeville South Carolina | 29927

2025 F-350 4x4 SD Crew Cab 8' box 176" WB SRW XL (W3B)

Price Level: 530 | Quote ID: walkertbol

As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
W3B	Base Vehicle Price (W3B)	\$53,395.00
Packages		
610A	Order Code 610A <i>Includes:</i> - Engine: 6.8L 2V DEVCT NA PFI V8 Gas - Transmission: TorqShift-G 10-Speed Automatic Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road. - 3.73 Axle Ratio - GVWR: 10,900 lb Payload Package - Tires: LT245/75Rx17E BSW A/S (4) Spare may not be the same as road tire. - Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments. - HD Vinyl 40/20/40 Split Bench Seat Includes center armrest, cupholder, storage and driver's side manual lumbar. - Radio: AM/FM Stereo w/MP3 Player Includes 6 speakers. - SYNC 4 Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.	N/C
Powertrain		
99A	Engine: 6.8L 2V DEVCT NA PFI V8 Gas	Included
44F	Transmission: TorqShift-G 10-Speed Automatic <i>Includes SelectShift and selectable drive modes: normal, eco, slippery roads, tow/haul and off-road.</i>	Included
X37	3.73 Axle Ratio	Included
STDGV	GVWR: 10,900 lb Payload Package	Included
Wheels & Tires		
TD8	Tires: LT245/75Rx17E BSW A/S (4) Spare may not be the same as road tire.	Included
64A	Wheels: 17" Argent Painted Steel Includes painted hub covers/center ornaments.	Included
Seats & Seat Trim		

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

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O.C.Welch Ford | 4920 Independence blvdd Hardeeville South Carolina | 29927

2025 F-350 4x4 SD Crew Cab 8' box 176" WB SRW XL (W3B)

Price Level: 530 | Quote ID: walkertbol

As Configured Vehicle (cont'd)

Code	Description	MSRP
A	HD Vinyl 40/20/40 Split Bench Seat <i>Includes center armrest, cupholder, storage and driver's side manual lumbar.</i>	Included

Other Options

176WB	176" Wheelbase	STD
PAINT	Monotone Paint Application	STD
STDRD	Radio: AM/FM Stereo w/MP3 Player <i>Includes 6 speakers.</i> <i>Includes:</i> <i>- SYNC 4</i> <i>Includes 8" LCD capacitive touchscreen with swipe capability, wireless phone connection, cloud connected, AppLink with app catalog, 911 Assist, Apple CarPlay and Android Auto compatibility and digital owner's manual.</i>	Included
86M	Dual AGM 68 AH Battery	\$210.00
67B	410 Amp Dual Alternators <i>Includes 250 Amp + 160 Amp.</i>	\$115.00
18B	Platform Running Boards	\$445.00
85S	Tough Bed Spray-In Bedliner <i>Includes tailgate-guard, black box bed tie-down hooks and black bed attachment bolts.</i>	\$595.00

Dealer Installed Options

CL2AB	12,000 lb Ford Performance Parts Winch by Warn <i>Shipped separately from the vehicle for dealer installation. Includes wired remote controls, 70-foot high-tensile strength and abrasion-resistant synthetic line.</i>	\$4,225.00
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Fleet Options

WARANT	Fleet Customer Powertrain Limited Warranty Requires valid FIN code.	N/C
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Ford is increasing the 5-year 60,000-mile limited powertrain warranty to 5-years, 100,000 miles. Only Fleet purchasers with a valid Fleet Identification Number (FIN code) will receive the extended warranty. When the sale is entered into the sales reporting system with a sales type fleet along with a valid FIN code, the warranty extension will automatically be added to the vehicle. The extension will stay with the vehicle even if it is subsequently sold to a non-fleet customer before the expiration. This extension applies to both gas and diesel powertrains. Dealers can check for the warranty extension on eligible fleet vehicles in OASIS. Please refer to the Warranty and Policy Manual section 3.13.00 Gas Engine Commercial Warranty. This change will also be reflected in the printed Warranty Guided distributed with the purchase of every new vehicle.

Emissions

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Price Level: 530 | Quote ID: walkertbol

As Configured Vehicle (cont'd)

Code	Description	MSRP
425	50-State Emissions System	STD
Exterior Color		
M7_05	Carbonized Gray Metallic	N/C
SUBTOTAL		\$58,985.00
Destination Charge		\$2,095.00
TOTAL		\$61,080.00

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Price Level: 530 | Quote ID: walkertbol

Pricing Summary - Single Vehicle

MSRP

Vehicle Pricing

Base Vehicle Price	\$53,395.00
Options	\$5,590.00
Colors	\$0.00
Upfitting	\$0.00
Fleet Discount	\$0.00
Fuel Charge	\$0.00
Destination Charge	\$2,095.00
Subtotal	\$61,080.00

Pre-Tax Adjustments

Code	Description	MSRP
thunderbolt	thunderbolt	-\$4,100.00
Total		\$56,980.00

Customer Signature

Acceptance Date

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2025 Super Duty®

F-350® XLT [Edit](#)



Computer-generated image shown. Actual product may vary. See dealer for details.

2025 Super Duty® F-350® XLT Summary

[Get an Internet Price](#)

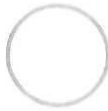
[Search Inventory](#)

1 available in your area

\$63,465Estimated^{S5}Net Price**\$1,129**Per Month^{S6}For 60MonthFinance[Get an Internet Price](#)[Summary](#)

Paint^{S4}

Color

Carbonized Gray Metallic

2025 Super Duty® F-350® XLT

Summary

Paint^{S4}

Carbonized Gray Metallic

\$0

Powertrain^{S4}

6.8L 2V DEVCT NA PFI V8 Gas Engine

\$0

4X4

\$0

TorqShift®-G Ten-Speed Automatic w/SelectShift® Automatic
Transmission

\$0

3.73 Non-Limited Slip Axle Ratio

\$0

Packages^{S4}

XLT F-350® SRW (613A)

\$0

\$63,465

Estimated^{SS}

Net Price

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Per Month ^{S6}

For 60

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Trailer Tow – Manually Telescoping and Folding with Power Heated Glass	\$0
Platform Running Boards	\$445
410 Amp Dual Alternators (250 Amp +160 Amp)	\$115
Tailgate – Removable with Power Lock, Black Handle	\$0
Privacy Glass	\$0
Grille – Bright Chrome	\$0
Four (4) Pickup Box Tie-Down Plates	\$0
Chrome Front and Rear Step Bumper	\$0
Pre-Collision Assist® with Automatic Emergency Braking (AEB)	\$0
Trailer Brake Controller	\$0
Halogen Fog Lamps	\$0
Spare Tire, Wheel, Carrier and Jack	\$0
12,000 lb. Ford Performance Parts Winch by Warn	\$4,225
Tough Bed® - Spray-in Bedliner	\$595

Computer-generated image shown. Actual product may vary. See dealer for details.

\$63,465

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Interior^{\$4}

Medium Dark Slate	\$0
Cloth 40/20/40 Split Bench Seats	\$0
Dual Battery	\$210
Cruise Control	\$0
120V/400W Outlets	\$0
All-Weather Floor Mats without Carpet Mats	\$130
Carpet Delete	-\$50
AM/FM Stereo with MP3 Player	\$0
SYNC® 4	\$0

Get an Internet Price

\$63,465Estimated^{S5}Net Price**\$1,129**Per Month^{S6}For 60MonthFinanceBase MSRP ^{S1}

\$57,200

Options ^{S4}

+ \$5,670

Accessories ^{S8}

+ \$0

Destination Charges ^{S17}

+ \$2,095

Total MSRP ^{S16}

= \$64,965

Available Incentives ^{S3}

- \$1,500

Estimated Net Price ^{S5}**= \$63,465****Monthly Payment** ^{S6}**\$1,129**

Finance based on \$6,497 down payment, 60 month term and 7% APR, \$0 trade-in-value.

[Customize payment.](#)[Special Offers](#)[Look Up Trade-In-Value >](#)[Estimate Your Credit >](#)[Get Prequalified >](#) [31404](#)

\$63,465Estimated^{S5}Net Price**\$1,129**Per Month^{S6}For 60MonthFinance

SRW

Pricing shown for Zip code 31404 as of June 06, 2025 ^{S2}

Disclosures

Note.

Information is provided on an "as is" basis and could include technical, typographical or other errors. Ford makes no warranties, representations, or guarantees of any kind, express or implied, including but not limited to, accuracy, currency, or completeness, the operation of the Site, the information, materials, content, availability, and products. Ford reserves the right to change product specifications, pricing and equipment at any time without incurring obligations. Your Ford dealer is the best source of the most up-to-date information on Ford vehicles.

Disclosures through S18 apply to Search Dealer Inventory, Request A Quote, Get An Internet Price, Get A Quote, Let Us Find It For You, Build & Price and Incentives & Offers.

S1.

Current Manufacturer Suggested Retail Price (MSRP) for base vehicle. Excludes destination/delivery fee (<https://www.ford.com/auto-shipping-delivery-charges/>) plus government fees and taxes, any finance charges, any dealer processing charge, any electronic filing charge, and any emission testing charge. Optional equipment not included. Starting A, Z and X Plan price is for qualified, eligible customers and excludes document fee, destination/delivery charge, taxes, title and registration. Not all vehicles qualify for A, Z or X Plan.

S2.

Images shown are for information purposes only, and may not necessarily represent the configurable options selected or available on the vehicle. We cannot be responsible for typographical or other errors, including data transmission, display, or software errors, that may appear on the site.

S3.

Offers shown may not be available to all customers. Incentives lists are examples of offers available at the time of posting and are subject to change and expiration. Not all incentives can be redeemed together. To take advantage of rebates, incentives and/or financing offers you must take new retail delivery from dealer stock by the expiration date noted. Not all buyers will qualify for Ford Credit financing or other offers. Restrictions apply. See your local dealer for complete details.

S4.

The Option Package price and monthly payment displayed is for illustration purposes, only. Prices and monthly payments may vary based on features included in package, financing terms and availability. Some Options are not available separately. Not all Options or Option Packages are available on all vehicles. See your local dealer for details.

S5.

Estimated Net Price is the Total Manufacturer's Suggested Retail Price ("Total MSRP") minus any available offers and/or incentives. Incentives may vary. Excludes Dealer Adjustment, dealer add-ons, or dealer fees such as documentary fees, as well as taxes, title, and registration fees. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown and not all offers or incentives are available to AXZ Plan customers.

S6.

The payment estimator will calculate a monthly payment based on the MSRP of the vehicle you have configured, including the dealer-installed accessories. For authenticated AXZ Plan customers, the price displayed may represent Plan pricing. Not all AXZ Plan customers will qualify for the Plan pricing shown. Actual monthly payment is based on a variety of factors, including differing financing or leasing terms, accessory prices and installation costs. Financing payment calculations are estimates only, and are based on amount of down payment, APR and term. Lease payment calculations are estimates only,

\$63,465Estimated^{S5}Net Price**\$1,129**Per Month^{S6}For 60MonthFinance

date information, however, only your local Ford dealer can provide you with information regarding actual vehicle availability.

S8.

Dealer Accessories are defined as items that do not appear on the factory window sticker that are installed by a Ford Dealer or Lincoln Retailer. Actual Prices for all accessories may vary and depend upon your dealer/retailer. Prices DO NOT include installation or painting, which may be required for particular items. Please check with your authorized dealer/retailer for complete pricing accuracy for all accessories and parts.

Genuine Ford Accessories will be warranted for whichever provides you the greatest benefit: 12 months or 12,000 miles (whichever occurs first) or the remainder of your Bumper-to-Bumper 3-year/36,000-mile New Vehicles Warranty. Contact your local Ford Dealer or Lincoln Retailer for details and a copy of the limited warranty.

Ford Licensed Accessories (FLA) are warranted by the accessories manufacturer's warranty. Contact your Ford Dealer or Lincoln Retailer for details regarding the manufacturer's limited warranty and/or a copy of the FLA product limited warranty offered by the accessory manufacturer.

Most Ford Racing Performance Parts are sold with no warranty. Ford Racing Performance Parts are sold "As Is", "With All Faults", "As They Stand" and without any express warranty whatsoever, unless otherwise expressly designated herein. To determine which parts come with a warranty from the original manufacturer, or from Ford Racing, please contact the Ford Racing Techline at (800) FORD788.

S9.

The "Trade-In Value" of your vehicle is an estimate, only, and many factors that cannot be assessed without a physical inspection of the vehicle may affect actual value. For purposes of this website, we use the services of a third-party vendor to provide Trade-In Value calculations. While we believe this information is reliable, we are not responsible for and do not guarantee the accuracy or reliability of the information. Please see your local Ford dealer for information regarding actual trade-in availability and value.

S10.

AXZ Plan pricing, including AXZ Plan option pricing, is exclusively for eligible Ford Motor Company employees, friends and family-members of eligible employees, and Ford Motor Company eligible partners. Restrictions apply. See your Ford or Lincoln dealer for complete details and qualifications. Ford Motor Company reserves the right to modify the terms of AXZ Plan pricing or availability at any time. Some dealers may also chose not to participate in plan pricing Contact your local dealer to determine final pricing.

S11.

EPA estimated city/highway mpg based on base engine/transmission configuration. Actual mileage will vary.

S12.

Towing - Properly equipped.

S13.

For Dealer Ordered vehicles, the vehicle has already been ordered by the dealer and is in the process of being manufactured by the factory. If you are interested in the vehicle marked "Dealer Ordered", contact the dealership for a delivery estimate.

S14.

The "estimated selling price" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability and actual price. The Estimated Selling Price shown is the Base MSRP plus destination charges and total of options, but does not include service contracts, insurance or any outstanding prior credit balance. Does not include tax, title or registration fees. It also includes the acquisition fee. For Commercial Lease product, upfit amounts are included.

The "estimated capitalized cost" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options. Estimated Capitalized

\$63,465Estimated^{S5}Net Price**\$1,129**Per Month^{S6}For 60MonthFinance

The "adjusted capitalized cost" is for estimation purposes only and the figures presented do not represent an offer that can be accepted by you. See your local dealer for vehicle availability, actual price, and financing options. Estimated Adjusted Capitalized Cost is the amount used to determine the Estimated Monthly Payment. It is equal to the Estimated Capitalized Cost less Down Payment, Available Incentives, and Net Trade-in Amount.

S16.

Total MSRP is Base MSRP plus options, destination and delivery charges. Excludes taxes, title, and registration fees.

S17.

Destination Charges are associated with getting the vehicle from the manufacturer to the dealership. Prices listed are MSRP and are based on information updated on this website from time to time.

S18.

Acquisition Fee is a charge paid by the lessee to Ford Credit to help cover the cost of acquiring and servicing the account.

Note2.

For Manufacturer Specific Disclosures See Below

1.

Starting MSRP excludes destination/delivery charge, taxes, title and registration. Optional equipment not included. Starting A, Z and X Plan price is for qualified, eligible customers and excludes document fee, destination/delivery charge, taxes, title and registration. Not all vehicles qualify for A, Z or X Plan. All Mustang Shelby GT350 and Shelby GT350R prices exclude gas guzzler tax.

2.

EPA-estimated city/hwy mpg. See fueleconomy.gov for fuel economy of other engine/transmission combinations. Actual mileage will vary. MPGe is the EPA equivalent measure of gasoline fuel efficiency for electric mode operation.

S20.

The price the dealer is willing to sell the vehicle for in a purchase transaction. For lease, it is the agreed upon value of the vehicle. Excludes Current Available Incentives and Estimated Taxes and Fees Total.

Price includes all costs to be paid by a consumer except for licensing costs, registration fees, and taxes. California: excludes other governmental fees and taxes, any finance charges, any electronic filing charge, and any emission testing charge. Price and Destination/Delivery Charges are subject to change.

S21.

Base MSRP plus Total of Options, Destination, and Delivery Charges. Excludes taxes, title, and license fees. May not be the price at which the vehicle is sold in the trade area.

S22.

Excludes Destination and Delivery Charges, taxes, title, license fees, and Dealer Installed Options.

S23.

Vehicle add-ons that are included on the Manufacturer's Window Sticker/Monroney sticker.

S24.

Charges associated with getting the vehicle from the manufacturer to the dealer.

S25.

Your Ford dealer enters this amount as part of building your Dealer Selling Price. Your dealer will also enter other amounts in the Dealer Selling Price Details to complete the Dealer Selling Price shown above. The amount is not a discount and does not represent a savings or the full difference between the Dealer Selling Price and Total MSRP.

S26.

This fee may vary by state. In certain states, the dealer may charge a fee for services related to the sale/lease of the vehicle. See your dealer for additional information.

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consumer, and subject to change and expiration. May not be available with some other offers. Restrictions may apply. See your dealer for further details.

S30.

Includes the Dealer Selling Price, any Down Payments, Reservations Deposits, Order Deposits, applicable Current Available Incentives, Estimated Net Trade-In Amount, Accessories, and Protection Plans.