






## Sales Proposal

City of Tenino  
Peter Tammetta  
Park Ave E  
Tenino, WA 98589

Quote No. SP110347-6  
Customer No. C118031  
Document Date 04/01/2022  
Expiration Date 05/31/2022

Sales Representative Highwire

Project Name US280254 City of Tenino

No.	Description	Qty	Unit	Unit Price	Discount %	Net Price
<b><u>Equipment</u></b>						
<a href="#"><u>COR863002-0401</u></a>	Explorer Dome - Color TBD In-ground -40cm (expansion bolts)	1	Pieces	76,420.00	15.40	64,651.32
						
<a href="#"><u>COR150221-1101</u></a>	Climbing Ramp - Color TBD In-ground 110cm	1	Pieces	15,800.00	15.40	13,366.80
						
<a href="#"><u>GXY960010-3717</u></a>	Supernova - Color TBD In-ground 90cm	1	Pieces	9,230.00	15.40	7,808.58
						
<a href="#"><u>KSW926-CUSTOM</u></a>	KSW926 CUSTOM VARIANT In-ground 90cm 20157307	1	Pieces	11,170.00	15.40	9,449.82
						
	3 Bay Swing with 1 Infant Seat, 1 You & Me Seat, 1, 120CM, Rope Basket Seat, 1 Duo Seat and 1 Belt Seat, IG					
<a href="#"><u>COR243011-0801</u></a>	Crumb Net - Color TBD In-ground 80cm	1	Pieces	13,410.00	15.40	11,344.86
						






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<u>COR203301-1101</u>	Cone Twister Inclusive- Color TBD IN-GROUND 	1	Pieces	19,120.00	15.40	16,175.52
<u>COR202001-0301</u>	Arch Ladder, 4 ft - Color TBD In-ground -30cm (expansion bolts) 	1	Pieces	10,770.00	15.40	9,111.42
<u>COR669001-1101</u>	Freestanding Slide, 5 ft - Color TBD In-ground 110cm 	1	Pieces	18,340.00	15.40	15,515.64
<u>FSW10401-0901</u>	Combi 4 Pro - Color TBD In-ground 90cm 	1	Pieces	8,770.00	15.40	7,419.42
<u>PAR1006-0301</u>	Rumba Bench, Curved 90° In-ground 30cm 	8	Pieces	2,000.00	15.40	13,536.00
<u>PAR1016-01</u>	Rumba Armrest 	16	Pieces	120.00	15.40	1,624.32




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No.	Description	Qty Unit	Unit Price	Discount %	Net Price
<u>ELE400024-3717BL</u>	Spinner Bowl - Color TBD In-ground 90cm 	1 Pieces	1,400.00	15.40	1,184.40
FREIGHT	Freight	1 Pieces	10,105.78		10,105.78
US-MISC-SERVICES	Remobilization and Second Container Charge For Phase 2 Equipment	1 Pieces	2,500.00		2,500.00
<b><u>Installation</u></b>					
INSTALL SPECIAL	Installation of KOMPAN Equipment	1 Pieces	54,108.33	5.00	51,402.91

Please allow 11-13 weeks for product delivery upon order placement

Description	Qty	Retail Price	Discount	Net Price
No. of Products	34			
Subtotal - Products		202,350.00	31,161.90	171,188.10
Subtotal - Sitework		2,500.00		2,500.00
Subtotal - Installation		54,108.33	2,705.42	51,402.91
Subtotal - Freight		10,105.78		10,105.78
<b>Total USD Excl. Tax</b>				<b>235,196.79</b>
Estimated Tax rate				18,815.74
<b>Total USD Incl. Tax</b>				<b>254,012.53</b>

Payment Terms 50% Prepayment, 50% Net 30 days



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Note that the color and texture of products and surfacing made with recycled content are subjected by the differences from the used recycled raw materials. Therefore, minor differences in the appearance and texture can occur.

Applicable sales tax will be added unless a valid tax exemption certificate is provided. This amount is only an estimate of your tax liability.

Your acceptance of this proposal constitutes a valid order request and includes acceptance of terms and conditions contained within the Master Agreement, which is hereby acknowledged.

Acceptance of this proposal from KOMPAN is acknowledged by issuance of an order confirmation by an authorized KOMPAN representative.

Prices in this quotation are good until expiration date, shown in the top of this document. After that date, this proposal may be withdrawn.

KOMPAN Products are "Buy American" qualified, and compliant with the Buy American Act of 1933 and the "Buy American" provision of ARRA of 2009.

Prevailing Wage and Payment & Performance Bonds are not included unless stated in body of Sales Proposal. If Payment & Performance Bonds are needed, add 2.2% of the entire sales proposal.

KOMPAN Authorized Signature:

Accepted By (signature): Wayne Fournier

Accepted By (please print): Wayne Fournier

Date: 4/22/22



1116 N J St  
 Tacoma, WA 98403  
 +1 2066618320  
 info@highwireus.com

# Estimate

**ADDRESS**  
 City of Tenino  
 149 S Hodgen St  
 Tenino, WA 98589

**SHIP TO**  
 City of Tenino  
 149 S Hodgen St  
 Tenino, WA 98589

**ESTIMATE #** 3191  
**DATE** 04/22/2022  
**EXPIRATION DATE** 05/22/2022

**PROJECT NAME**  
 Tenino City Park Pumptrack

**CONTACT**  
 Wayne Fournier

**EST LEAD TIME / EST DEL DATE**  
 25-30 weeks

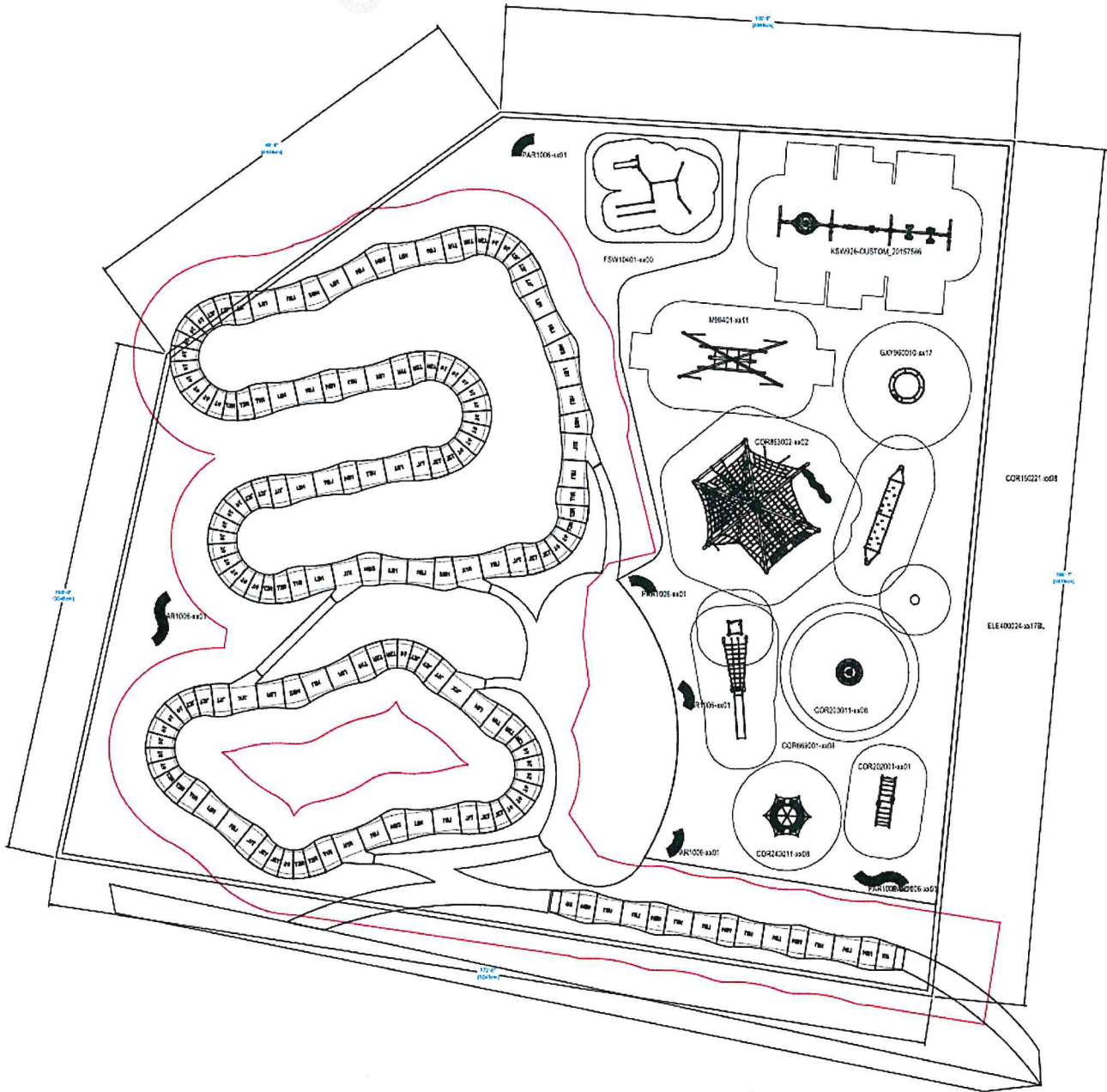
ACTIVITY	QTY	PRICE	AMOUNT
<b>Parkitect V4</b> Parkitect V4 Modular Pumptrack - Three Track Collection Sidewinder Outside Long, Inside Quadragon, Rhythm Straight (colors TBD) Includes Shipping To: Tenino, WA *lead time and shipping costs subject to change	1	238,880.00	238,880.00
<b>Installation</b> Supervision of Staff and Community Volunteers for Installation of Pumptrack Subtotal \$243,380	1	4,500.00	4,500.00
<b>GET Excise tax:Hawaii Excise Tax- Retail</b> Tax = 8% added t	1	19,470.04	19,470.04

50% deposit at time of order placement  
 Balance Due (on materials) 30 days after delivery  
 Customer is responsible to receive and offload, at time of delivery  
 (storage not included)  
 Supervised Installation Services requires customer to provide a  
 minimum of 8 volunteers and machinery (forklifts) and tools (no  
 specialty tools required).  
 Site Prep and disposal of packaging material is not included in this  
 estimate

SUBTOTAL 262,850.04  
 TAX 0.00  
**TOTAL \$262,850.04**

Accepted By

Accepted Date 4/22/22



## Tenino City Park Pumptracks and Playground



**MANUFACTURER'S SHOP DRAWING:**

FOR USE BY CONTRACTOR, ENGINEER, OR DESIGN PROFESSIONAL OF RECORD. SEE SIGNED SALES PROPOSAL FOR COMPLETE SCOPE TO BE PROVIDED BY KOMPAN OR REPRESENTING AGENCY. CONFIRM FINAL PLAN AND SCOPE WITH KOMPAN SALES REP OR PROJECT MANAGER PRIOR TO USE FOR REVIEW, PERMITTING, OR CONSTRUCTION.

TO BE READ CONJUNCTIVELY WITH KOMPAN'S STANDARDS FOR SITE PREPARATION, MATERIALS AND INSTALLATION PROCESSES, PROVIDED AFTER EQUIPMENT PURCHASE. A COMPLIANT PLAYGROUND TO KOMPAN'S STANDARDS MUST SATISFY ALL REQUIREMENTS IN THE CODE OF CONDUCT.

SLAB BY OTHERS UNLESS OTHERWISE NOTED. FOR SURFACE MOUNT OPTIONS, THE CONCRETE REQUIREMENTS MAY BE UP TO 5% OF 3,500 PSI MINIMUM COMPRESSIVE STRENGTH. CONTACT KOMPAN FOR SPECIFIC PRODUCT REQUIREMENTS. ALL COMPOSITE STRUCTURES SHOWN REQUIRE A SITE GRADE OF 2% MAXIMUM 1% OPTIMAL. SPECIFICATIONS FOR EACH KOMPAN STRUCTURE MAY BE FOUND AT [KOMPAN.COM/KOMPANMASTER](http://KOMPAN.COM/KOMPANMASTER)

DIMENSIONS OF PLAY AREA, SIZE AND ORIENTATION, LOCATIONS OF ALL EXISTING UTILITIES, EQUIPMENT AND SITE FURNISHINGS TO BE FIELD VERIFIED PRIOR TO CONSTRUCTION.

PREPARED AND PRINTED IN USA BY KOMPAN © 2021 KOMPAN, INC. AUSTIN, TX. USA 800-426-9788

*\*This drawing is  
for planning only  
Not to be used as a  
construction document*

REVIEW BY: DESIGN	DATE: 03/21/22	SHEET: L2.0
REPS NAME: PetTam	DRAWN BY: LauShi	
REV. NO. 01	REV. BY: LauShi	REVISION NOTES: pump track
		REVISION DATE: 04/04/22

LAYOUT IS IN ACCORDANCE WITH ASTM F 1487  
LAYOUT IS IN ACCORDANCE WITH ASTM F 3101