



City of Sweet Home Council Agenda Memorandum

To: Mayor & City Council

From: Joel Keesecker & Blake Keesecker, Keesecker Insurance Inc.

Date: June 18, 2026

Subject: Insurance Renewal Summary & Liability Deductible Recommendation

Executive Summary

The City's 2026–2027 insurance renewal reflects a 6.6% increase (+\$23,579.91), primarily driven by the (2024–2025) General Liability (GL) loss year replacing a no-loss year (2020–2021) in the rating period. To mitigate this increase while preserving strong coverage, adoption of a \$1,000 per occurrence deductible for General Liability and Auto Liability is recommended.

Renewal Comparison

2025–2026 Premium: \$354,643.71 (\$0 Claim deductible)

2026–2027 Premium: \$378,223.62 (\$0 Claim deductible)

Increase: +\$23,579.91 (6.6%)

CIS Underwriter Explanation

Overall increase just under 7%. Driven by replacement of a no-loss year with a loss year and additional \$100K in GL losses. General Liability up 27% and Auto Liability up ~20%.

Recommendation

Adopt a \$1,000 per occurrence deductible for General and Auto Liability.



Financial Impact

Premium savings: ~**\$7,704 annually**. Estimated claim cost: \$800–\$1,100. Net savings: ~\$6,600–\$6,900 annually. (Based on a 5 year average of previous claims reported)

Advantages

Offsets premium increase; Low financial risk; Predictable cost; Aligns insurance spend with actual losses.

Disadvantages

\$1,000 per claim out-of-pocket; Minor annual variability; Slight administrative increase.

Conclusion

Recommendation provides a balanced approach to control costs while maintaining strong coverage.