

Alternative #2



Sales Quote

Page: 1

3925 Fairview Industrial Dr SE Salem, OR 97302
Phone: 503-393-3910 Fax: 503-393-7265

Quote Number: 22304
Document Date: 2/14/2020
Terms: Net 30
Payment Method:

Sell Sweet Home Police Department
To: SASHA
1950 Main Street
Sweet Home, OR 97386
Phone: 541-367-5181

Ship Sweet Home Police Department
To: 1950 Main Street
Sweet Home, OR 97386
USA
Phone:

Ship Via Ship from Warehouse
Location: Lehr - Salem
Blanket PO:

Customer ID 65841
SalesPerson Doug Fowler

Vehicle Information:

2020 DODGE DURANGO, Color: SILVER

Item No.	Description	Category	Quantity	Unit Price	Total Price
	2020 Durango K9				\$ 31,180.46
	Power distribution				
02-0613	WIRING HARNESS DURANGO-Timer set to 30min	PATROLPO	1	625.00	625.00
E-123	RELAY 30A-Horn Ring Transfer	MISC	2	6.95	13.90

	Front lighting / equipment				
BK0534DUR11	PB400 PUSH BUMPER	SETINA	1	319.20	319.20
FK0400DUR11	PB5 PB300/400 FENDER WRAPS 11-* DURANGO	SETINA	1	351.20	351.20
IONJ	ION LIGHT RED/BLUE-GRILL LIGHTS	WHELENPR	2	89.99	179.98
AA-ION-FLAT-BRKT	IONSM FLAT BKT	AUTOADDI	1	19.95	19.95
SA315P	SIREN SPEAKER 100W	WHELENPR	1	150.00	150.00
SAK54	SPEAKER BRACKET	WHELENPR	1	24.60	24.60
	*				
	Roof mounted equipment				
GB8DEDE	48" LEGACY DUO, RW & BW FRONT & CRNRS, RA/BA REAR	WHELENLB	1	2,236.00	2,236.00
STPKT85	STRAP KIT DURAN	WHELEN	1		
NMOKHFUD25	COAX CABLE	RADIO	2	26.00	52.00
MRC	RAIN CAP	RADIO	1	14.95	14.95
	Side lighting				
IONJ	ION LIGHT RED/BLUE-REAR 1/4 WINDOWS	WHELENPR	2	89.99	179.98
LINSV2B	LINZ V BLUE-PASS MIRROR LIGHT	WHELEN	1	147.00	147.00
LINSV2R	LINZ V RED-DRIVERS MIRROR LIGHT	WHELEN	1	147.00	147.00
LSVBKT44	LINSV MIRROR MT KIT DURANGO	WHELEN	1	18.20	18.20

	Rear lighting				
VTX609B	VERTEX SUPER-LED LIGHT BLUE-REVERSE HOUSING	WHELENPR	2	72.90	145.80
IONJ	ION LIGHT RED/BLUE-REAR WINDOW LIGHTS	WHELENPR	2	89.99	179.98
TLIJ	ION T-SERIES- RED/BLUE-REAR HATCH EDGE	WHELENPR	2	81.00	162.00
11.1005SF	LED FLASHER DUAL 3A OUTPUT-BACK FLASH	ABLE2	1	31.92	31.92
E-123	RELAY 30A-Back Flash	MISC	5	6.95	34.75

Officer area



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C-VS-2000-DUR-1	20" VEHICLE SPECIFIC CONSOLE 18 DURANGO	HAVIS	1	374.16	374.16
CUP2-1001	DOUBLE CUP HOLDER SELF-ADJ	HAVIS	1	47.62	47.62
C-ARM-102	SIDE MOUNT ARMREST 2.75" WIDE PAD	HAVIS	1	55.96	55.96
C-EB40-WS2-1P	FACE PLATE 1 PC 4"	HAVIS	1		
C-EB30-KCH-1P	FACE PLATE 1 PC 3"	HAVIS	1		
C-LP2-PS1-USB	FACE PLATE 1.5" 2 POWER OUTLETS, 1 DUAL 2.4A USB	HAVIS	1	92.20	92.20
C-AP-0325	ACCY BOX 3"	HAVIS	1	37.31	37.31
C-FP-4	FACE PLATE 4"	HAVIS	1		
C-FP-1	FACE PLATE 1"	HAVIS	1		
14.0553	3 ACC P/S	ABLE2	1	25.32	25.32
295SLSA6	SIREN CONTROL	WHELEN	1	436.80	436.80
IPM-111	MAG MIC INSULATED KIT	MAGMIC	2	34.95	69.90
AA-MP-90	MIC BKT 90 DEG	AUTOADDI	2	12.50	25.00
GK10271UXLSSCA	SINGLE T-RAIL GUN RACK -OVER HEAD MNT	SETINA	1	279.65	279.65
AA-BPLT-RISER	ADJ GUN MNT	AUTOADDI	2	23.43	46.86
* Prisoner/K9 Equipment					
EZIK-DURANGO	EZ RIDER 1/3 PRISONER 2/3 K9 2018 DURANGO	AMERALU	1	2,547.00	2,547.00
WATERDISH-HINGED	NEW HINGED UNVIERSAL K9 WATER DISH	AMERALU	1	86.90	86.90
F3	HEAT ALARM KIT	RAY ALLEN	1	1,199.99	1,199.99
3SC0CDCR	COMPARTMENT LIGHT-K9 or Prisoner Side?	WHELEN	1	52.50	52.50
E-123	RELAY 30A	MISC	3	6.95	20.85
U8801-1204	12" BLK SLIM FAN 12V 80W	MISC	1	49.95	49.95
* Cargo equipment					
60CREGCS	12V WHT/RED 6" COMPARTMENT LT	WHELEN	1	132.60	132.60
MISC	TRUCK VAULT SINGLE DRAWER MAGNUM-TAKE OUT	OTHER	1	200.00	200.00
* Window tinting					
TINT	WINDOW TINTING-CS PRIME ALL WINDOWS	OTHER	1	250.00	250.00
INSTALL	INSTALL MATERIALS-INCLUDES BOX TUBING TO BUILD	OTHER	1	250.00	250.00



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Item No.	Description	Category	Quantity	Unit Price	Total Price
	FRAME FOR TRUCK VAULT TO MOUNT TO.				
F	Shipping Charges	OTHER	1	650.00	650.00
L	LABOR CHARGES	LABOR	1	4,335.00	4,335.00

Amount Subject to Sales Tax 0
Amount Exempt from Sales Tax 16,298.98

Subtotal: \$16,298.98
Total Sales Tax: \$0.00

Total: \$16,298.98

\$31,180.46

\$47,479.44

Alexandra McDonald

From: Doug Fowler <doug@lehrauto.com>
Sent: Thursday, February 6, 2020 12:21 PM
To: Alexandra McDonald
Subject: RE: Upfitting two silverado 1500 ssvs

Any time, see you in the morning

Thank you,
Doug

Doug Fowler
Fleet Sales Manager

Lehr - Salem
3925 Fairview Industrial Drive SE, Ste 150 | Salem, OR 97302
mobile 916-402-0224 | telephone 503-393-3910 | fax 503-393-7265

From: Alexandra McDonald <amcdonald@sweethomeor.gov>
Sent: Thursday, February 6, 2020 12:16 PM
To: Doug Fowler <doug@lehrauto.com>
Subject: Re: Upfitting two silverado 1500 ssvs

Excellent!! Thanks so much for your help!

Get [Outlook for iOS](#)

From: Doug Fowler <doug@lehrauto.com>
Sent: Thursday, February 6, 2020 12:12:27 PM
To: Alexandra McDonald <amcdonald@sweethomeor.gov>
Subject: RE: Upfitting two silverado 1500 ssvs

Hello Sasha,

I believe I have good news, the V8 Durango direct price would be 31,180.46 and we could put it on our paper for additional \$300.00

The direct price on the RAM 1500 4x4 would be 27,097.64 and we could carry it for additional \$300.00 if you needed us to.

We can talk about the option more tomorrow.

Thank you,
Doug

Doug Fowler
Fleet Sales Manager

Lehr - Salem
3925 Fairview Industrial Drive SE, Ste 150 | Salem, OR 97302
mobile 916-402-0224 | telephone 503-393-3910 | fax 503-393-7265

From: Alexandra McDonald <amcdonald@sweethomeor.gov>
Sent: Thursday, February 6, 2020 9:39 AM
To: Doug Fowler <doug@lehrauto.com>
Subject: Re: Upfitting two silverado 1500 ssvs

Thank you so much Doug. I'm wondering if a custom fan k9 cage would work if that's the case. Also, any idea on the base price of the ford trucks and ram 1500s? I know Deschutes county uses Rams and get them outfitted from you guys.

Get [Outlook for iOS](#)

From: Doug Fowler <doug@lehrauto.com>
Sent: Thursday, February 6, 2020 9:37:19 AM
To: Alexandra McDonald <amcdonald@sweethomeor.gov>
Subject: RE: Upfitting two silverado 1500 ssvs

Hello Sasha,

I began to work on the K9 truck quote and I've hit a bit of a road block. Its not looking like there may not be an option for the K9/SPT for the Chevy. I do have one vendor I'm waiting on a response from but its not looking like there are any options for the Chevy platform.

I have starting looking into the F-150 and Ram 1500. Setina makes an insert for K9/SPT for the F150, I've attached an exploded view of that kit for you to have a look at.

I will let you know as I receive more information.

Thank you,
Doug

Doug Fowler
Fleet Sales Manager

Lehr - Salem
3925 Fairview Industrial Drive SE, Ste 150 | Salem, OR 97302
mobile 916-402-0224 | telephone 503-393-3910 | fax 503-393-7265

From: Alexandra McDonald <amcdonald@sweethomeor.gov>
Sent: Monday, February 3, 2020 10:31 AM
To: Doug Fowler <doug@lehrauto.com>
Subject: Upfitting two silverado 1500 ssvs

Hi Doug,

I got your contact from Jason. He's on nights currently and I need two quotes to outfit 2 Chevy 1500 SSVs. I have located some grant funding and need quotes. Both need to be crew cab silver in color.

1st on is for our School Resource Officer vehicle. It does not need a canopy, but will need a tonneau cover. Does not need a truck vault. Needs at least one prisoner transport compartment in the rear. Can be a split with storage area.

2nd is for a K9 Vehicle. Needs to have a split cage in rear for K9 and prisoner transport. All the typical stuff to go with K9 outfit and a canopy with locking truck vault. I have attached the quote from Hubbard on initial vehicle cost.

BULLETPROOF IT, LLC
 Jordan Crow (Account Manager)
 3104 NW 115th St
 Vancouver, WA 98685
 sales@bulletproof-it.com
 360-518-2464

QUOTE

Ship To: Chris Wingo
 Sweet Home Police
 1950 Main St, Sweet Home, OR
cwingo@sweethomeor.gov / 514-367-5181

QUOTE NUMBER: 02042020

P.O DATE	PO NUMBER	SHIPPED VIA	F.O.B. POINT	TERMS
TBD	TBD	Lowest Cost	Destination	NET 30

QTY	UNIT	DESCRIPTION	UNIT PRICE	TOTAL
9	BPI-ASR-VEST-BLK	ASR Kit included, 1 Qty ASR Vest BLK, 2 Qty Model 1155 NIJ Level IV Plates, 1 Qty Double Rifle Pistol Pouch, 2 Qty Police Placards, 1 Qty TQ Kit with Tourniquet and Shears.	\$ 350.00	\$ 3,150.00
5	BPI-ASR-SHIELD-III-A-24X36-NL-V	ASR-II Shield, NIJ Certified Level IIIA, 24" x 36", With 4"x10" Viewport, 5" x 8" Velcro Front, 14 lbs, No Light. With Police placard	\$ 900.00	\$ 4,500.00
2	BPI-ASR-SHIELD-III-24X36-NL-V	ASR-III Shield, NIJ Certified Level III, 24" x 36", With 4"x10" Viewport, 5" x 8" Velcro Front, 33 lbs, No Light. With Police placard	\$ 2,100.00	\$ 4,200.00
			Sub Total	\$ 11,850.00
			Shipping	\$ FREE
			Total	\$ 11,850.00

JEFF MEINING- PRESIDENT
 AUTHORIZED BY Jeff Meining



D-U-N-S NUMBER- 040434165

CAGE CODE- 6ZWA1

Armor Solutions Specialist

Alternative #3



Wire Works LLC
4775 Portland Rd
Suite 200
Salem, Or 97305

Estimate

Date	Estimate #
12/23/2019	10822

Sweet Home Police Department
Attn: Chief Jeff Lynn
1950 Main St
Sweet Home Or 97386

A processing fee of 3.75% will be applied to all
invoices paid with a credit card

		Job	P.O. No.	Rep
				EDC
Item	Description	Qty	Rate	Total
	FORWARD FACING LIGHTS			
IONR	Whelen ION Series Super-LED Light Red	1	79.86	79.86T
IONB	Whelen ION Series Super-LED Light Blue	1	79.86	79.86T
VTX609J	Whelen Vertex Super LED lighthouse. Split colors. Red/Blue (head light housing)	2	73.81	147.62T
	SIDE FACING LIGHTS			
IONJ	Whelen ION series LED light head. Split Red/Blue. (rear quarter glass)	2	79.86	159.72T
	REAR FACING LIGHTS			
IONR	Whelen ION Series Super-LED Light Red (upper hatch)	1	79.86	79.86T
IONB	Whelen ION Series Super-LED Light Blue (upper hatch)	1	79.86	79.86T
IONSMR	Whelen ION series surface mount LED. Red with black housing. (license plate lights)	1	88.38	88.38T
IONSMB	Whelen ION series surface mount LED. Blue with black housing. (license plate lights)	1	88.38	88.38T
WWLB-002	Wire Works License plate mounting bracket. Aluminum.	1	39.95	39.95T
	ANTENNAS			
	Install customer provided:			
LARNMOKHFU...	Kenwood NX Remote Mount Radios VHF & 700Mhz			
	Larsen high frequency coax. RG58/U Dual Shield cable. 25 foot length. No connector.	2	22.50	45.00T
	OFFICER AREA			
Thank you for the opportunity!		Subtotal		
		Sales Tax (0.0%)		
		Total		



Wire Works LLC
4775 Portland Rd
Suite 200
Salem, Or 97305

Estimate

Date	Estimate #
12/23/2019	10822

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Attn: Chief Jeff Lynn
1950 Main St
Sweet Home Or 97386

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Job	P.O. No.	Rep
		EDC

Item	Description	Qty	Rate	Total
	2020 Ford Interceptor Utility SUV pricing: State Contract Price = \$33,512 Privilege Tax= \$167.56 CAT Tax= \$124			\$33,807.56
	Install customer provided: Kenwood NX Remote Mount Radios VHF & 700Mhz			
Ch27.1.20	911 Circuits power distribution panel. 27 circuits, single stage timer, 20 foot. SPECIFY MOUNTING BRACKET	1	700.00	700.00T
MBFSUVL1-20+	911 Circuits mounting bracket "L1" that mounts under drivers front seat.	1	20.95	20.95T
CB150	Wire Works 150 amp manual resettable circuit breaker.	1	39.95	39.95T
WWPD-023	Wireworks circuit breaker bracket.	1	17.00	17.00T
	SIREN SPEAKER			
SA315P	Whelen Siren Speaker. 123db. 2 7/8 mounting depth.	1	165.90	165.90T
SAK1	Whelen universal mount bracket for the SA315P speaker. A4	1	0.00	0.00T
	SPOT LIGHT -From factory			
	LIGHTBAR			
KBLB Liberty 2 #1	Whelen Liberty II light bar. 50" bar with small 3 LED takedowns and single color	1	1,595.00	1,595.00T

Thank you for the opportunity!

Subtotal

Sales Tax (0.0%)

Total



Wire Works LLC
4775 Portland Rd
Suite 200
Salem, Or 97305

Estimate

Date	Estimate #
12/23/2019	10822

Sweet Home Police Department
Attn: Chief Jeff Lynn
1950 Main St
Sweet Home Or 97386

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Job		P.O. No.		Rep
				EDC
Item	Description	Qty	Rate	Total
295SLSA6	Whelen full feature siren and lighting controller. Includes 1- 3 position slide switch and 6 programmable push buttons, park kill input, back lighting input, horn ring feature and selectable siren tones.	1	348.03	348.03T
WPKM1	Whelen park kill module.	1	49.95	49.95T
C-VS-1012-INUT	Ford Interceptor Utility (2020) Specific Angled Console. Angled console with 22 inches of total internal mounting space; 10 inches front angled, 12 inches rear horizontal	1	359.36	359.36T
Misc	Havis rear air option on vehicle requires relocation kit (CM009785-1)	1	41.84	41.84T
C-ARM-102	Havis Arm rest, External mount, Small arm rest pad, Height adjustable, Side mount	1	52.78	52.78T
CUP2-1001	Havis Self-Adjusting Double Cup Holder	1	44.92	44.92T
C-EB40-WS2-1P	Havis 1-Piece Equipment Mounting Bracket, 4" Mounting Space, Fits Whelen 295HFS Series	1	0.00	0.00T
C-EB30-KCH-1P	Havis 1-Piece Equipment Mounting Bracket, 3" Mounting Space, Fits Kenwood KCH-20R remote radio	1	0.00	0.00T
IBR57	Metra DUAL USB WATER RESISTANT W/COVER	1	19.95	19.95T
IPM-112	Magnetic mic clip WITH insulation	2	32.95	65.90T
C-MD-119	MDT MOUNT Havis 11" Slide Out Locking Swing Arm with Low Profile Motion Device Adapter	1	240.90	240.90T
475-0850	RIFLE MOUNT Patriot Gun Rack - Single Weapon, Partition Mounted, Vertical (GR3-AR-XTRD-GL3XL Mounted) - Flat or Recessed Housing. Hand Cuff Style Lock with Hand Cuff Override Key.	1	391.36	391.36T
Thank you for the opportunity!		Subtotal		
		Sales Tax (0.0%)		
		Total		



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		EDC

Item	Description	Qty	Rate	Total
Misc	K9 KENNEL WITH PRISONER TRANSPORT Setina Ultimate 2. K9 Exit points 2: Driver side & between front seats Prisoner passenger side exit Requires cargo box For use with a 10" fan	1	2,613.93	2,613.93T
TK0241ITU20	Setina Cargo Box- 2020 ford PIU DSC-Drawer, Sliding With Combo Lock BSN-Base Sliding With No Lock	1	1,028.34	1,028.34T
F3	Ray Allen F3 Generation 2 Deployment and Heat Alert System.	1	1,119.24	1,119.24T
EK0689ITU12	Setina 10" Maxi Thin Fan	1	181.05	181.05T
3SC0CDCR	Whelen 3" white LED dome light. (prisoner dome)	1	49.95	49.95T
3SC0CDCR	CARGO AREA Whelen 3" white LED dome light.	1	49.95	49.95T
6402	Round rocker switch. Non-lighted.	1	8.95	8.95T
Labor	Labor required to complete the build of a vehicle	60	90.00	5,400.00T
Shop Supplies	Shop supplies to complete job. Includes zip ties, connectors, loom, etc.	1	400.00	400.00T
Freight out	Freight to customer.	1	400.00	400.00T
Delivery Fee	Delivery Fee for Pick/Up or Delivery of vehicle (2 drivers) If requested	172	0.30	51.60T

Thank you for the opportunity!

Subtotal \$16,345.29

Sales Tax (0.0%) \$0.00

Total \$16,345.29

\$ 50,148.85