

CITY COUNCIL MEETING SPECIAL SESSION & WORKSHOP

Tuesday, July 11, 2023 at 4:00 PM

City Hall, 102 W. Ashley Wilson Rd, Sweeny, Texas

MINUTES

BE IT KNOWN that the City Council of the City of Sweeny will meet in **Special Session** on **Tuesday, July 11, 2023 at 4:00 PM.** at City Hall, 102 W. Ashley Wilson Rd, Sweeny, Texas with the following agenda.

CALL TO ORDER/ROLL CALL

Mayor Hopkins called the meeting to order at 4PM.

In audio, the date is stated incorrectly as 06/26/23, time is correct.

Mark Morgan Jr., Reese Cook, Brian Brooks, John Rambo, and Tim Pettigrew were in attendance.

PLEDGES & INVOCATION

Pledges were led by Councilman Brooks and the Invocation was given by Clarence Wittwer, Assistant City Manager & Director of Public Works.

CITIZENS WISHING TO ADDRESS CITY COUNCIL

No Citizens addressed Council.

REGULAR AGENDA

1. Discussion/ Possible Action for Usage of City Property; Lions Club
Shaun Massey of the Sweeny Lions Club approached Council requesting the usage of the City property directly behind and to the side of City Hall. The Lion's Club wants to bring in a carnival and circus as an addition to their annual back-to-school event. Texas Born Amusements will be coming in and starting setup on July 16th, 2023, and will be open to the public starting July 20th – July 23rd. The carnival is to be open from 6 p.m. to 11:30 p.m. and the circus is to have performances at 7 p.m. and 9:30 p.m. They will be distributing backpacks with school supplies on Saturday and giving away up to 300 visions screenings worth \$45,000.00. Texas Born Amusements will be staying in their RVs on the pad behind City Hall during the event and the Lions Club will have a representative onsite each day. The company plans to be packed up and leaving by July 25th. There will not be alcohol allowed at the event and the Lions Club is not requesting any type of alcohol variance. The City of Sweeny will commit two (2) porta cans for the event, stated City Manager, Lindsay Koskiniemi. The Lion's Club has reached out to Waste Connections for the dumpster and trash bins. Police Chief, Brad Caudle, stated he would have the on-duty officer come by during the event for security presence. The Lion's Club has made a flyer that was handed out to Council and is included as Exhibit 1.
Reese Cook moved to approve the use of the Lions Club; the city property being requested. Mark Morgan seconded. All in favor. Motion carried.
2. Discussion/ Possible Action on Water and Wastewater Maintenance and Operations
Clarence Wittwer, Assistant City Manager & Director of Public Works, updated Council on the recent TCEQ inspection from June and remedies completed. Filter media on the ground has been removed. The generators have been inspected and the generator at the Wastewater Treatment Plant has been restored. He has received the first quotes on the auto dialers. Public Works has completed the listed items including mowing and tree removals requested by TCEQ. They have tried to take samples from Well #4, but it is not running, and the coil is burnt up. Booster pump #2 recently overheated due to continuous running due to a recent water leak. All boosters (3) available are in good condition and available. The wastewater screen is backed up, the clarifiers have been cleaned, the return has been activated and the sludge pump is up

and running. Normal operation is to have one clarifier and one pump running and we now have that. The Shady lift station pump is to be installed July 21st, 2023. For the water plant, the softeners are still offline. There is still media in the system after almost five weeks. Flushing is being continued to alleviate the discoloration. Samples results received show the iron at both wells were under recommended levels of 0.30 by TCEQ. City iron level results were at 0.10. The manganese recommended levels from TCEQ are 0.50 and our samples came back at 0.181 and 0.153. Therefore, both the iron and manganese levels are within good ranges. However, the water hardness is elevated. Recommended hardness levels are between 50 to 200 mg/liter in home. Well #2 came back at 268 and well #1 came back at 396; both being elevated. Mayor Hopkins asked what the original manganese levels were when first tested several months back and questioned the testing sites and softeners. Councilman Brooks questioned the Wastewater Treatment Plant office and potable water. There is currently no emergency shower or eye wash station. Wittwer stated he has reached out to companies to provide quotes on portable stations. The City Manager stated the first Inframark invoice has come in at approximately \$41,000.00 for two months. She thinks they will be here at least thirty more days but with a smaller scope as City is taking on more responsibilities. Mayor Hopkins stated he would like to see an update with a possible contract with Inframark, costs associated, and any third-party markups. See report and results in Exhibit 2 of minutes.

Discussion Only- No Action Taken.

3. Discussion/ Possible Action on Adopting a Resolution for Supporting the Selection of Professional Engineering Services for the FY 2023 Natural Gas Distribution Infrastructure Safety and Modernization Grant under the Department of Transportation, Pipeline, and Hazardous Materials Safety Administration.

The City Manager stated the Resolution presented is to apply for a federal grant that helps with the modernization of aged gas infrastructure within the distribution system. The application is due August 4, 2023. There are two separate resolutions on the agenda tonight associated with this grant. One for supporting the selection of engineering services and one for supporting the selection of a professional grant administration firm. The full grant amount available is \$348 million and City Manager stated she is just hoping to get a piece of that funding with approval from Council. Councilman Rambo asked if there is a match. This grant is at 100% fully federally funded, with no match answered Koskiniemi.

Mark Morgan Jr. made the motion to approve the Resolution for the grant. John Rambo seconded. Reese Cook questioned the engineering. City Manager stated the RFP would need to go out for engineering services and the scope was not drafted yet. Detailed applications are due 08/04/2023. In 2008 there was an unfunded mandated that cities changeout piping citywide and 10% was to be completed each year, with full completion at the end of 10 years, which has not been done. Cook stated the scope was doing improvements on old steel or galvanized lines, does repairs go towards the 10% each year? City Manager stated only if it was documented. We do not necessarily have that documentation. Mark Morgan Jr., Brian Brooks, John Rambo, and Tim Pettigrew approved. Reese Cook opposed. Motion Carried.

4. Discussion/ Possible Action on Adopting a Resolution Supporting the Selection of a Professional Grant Administration Firm for the FY 2023 Natural Gas Distribution Infrastructure Safety and Modernization Grant under the Department of Transportation, Pipeline, and Hazardous Materials Safety Administration.

City Manager stated this is a follow up to the previous agenda item and will be for the resolution to support the selection of a professional grant administration firm.

Mark Morgan Jr. made the motion to approve the Resolution Number 23-113. John Rambo seconded. Mark Morgan Jr., Brian Brooks, John Rambo, and Tim Pettigrew approved. Reese Cook opposed. Motion Carried.

5. Discussion/ Possible Action on an Update to the Construction Contract and Project Scope of 2019 Bond Issue Water Line Improvements

City Manager stated the letter for the change order was issued by Strand to Texas Pride and all parties have signed off. Texas Pride has been released and there is approximately \$1.388 million remaining. Texas Pride is no longer in town working, but still required to remedy warranty work if issues are found. Liquidated damages totals are approximately \$120,000.00 and not included in the \$1.388 million. She is suggesting a portion of the remaining funds be used towards replacing a sewer jetter, smoke testing on Mac Drive, and auto flushers. Item breakdowns and revenues received from interest earned are within the packet. Council discussion ensued on how and where the remaining bond amount may be spent. The suggestion of paying off early was mentioned, but it is believed there is not an early pay off option. Reese Cook's suggestion is to leave in the investment pool and use for capital improvements.

Discussion Only - No Action Taken.

6. Discussion/ Possible Action on Budget Workshop for Fiscal Year 2023/2024

William Kwelle and associate Mike (area manager) presented Council with a quoted proposal from Enterprise Fleet Management Inc. Proposal presented is for the Public Works vehicles only. Police Department vehicles would be added in year two. The first-year cost for three vehicles would be approximately \$36,000.00. See Exhibit 3 within the minutes of proposal presented. Council discussed the proposed costs, number of vehicles needed within the Public Works department, types of vehicles needed, historical maintenance costs, and standard procedure of maintenance and operations for each vehicle/employee. Kwelle stated the plan is to be scalable to the City's needs. Mayor Hopkins would like the list trimmed down and brought back. Councilman Rambo stated he would like a list of expenses paid out for previous vehicles. City Manager then proceeded into presenting the proposed CIP plan and fiscal year 2023/2024 budget.

Mayor Hopkins called a recess at 6:35 p.m. and reconvened into Open Session at 6:42 p.m.

Discussion/ budget workshop continued with the general fund. Council questioned several items and requested items be clarified, lowered, and/or cut. The municipal court fund was discussed in length. Municipal Court is in the Charter, it is believed to that a voters election is required if changed/removed.

After discussion of a vehicle allowance and phone stipend for the City Manager and Assistant City Manager, the City Managers residency was addressed. Discussion of Charter, General Rule versus Home Rule laws of the Administrative Code were noted. City Attorney was not present but Council members mentioned needing him in attendance to discuss further as it relates to the Charter and budget requests.

Reese Cook moved that an item be placed on the agenda next week in Executive Session to discuss City Managers Charter requirements. Brian Brooks seconded. Mark Morgan Jr., Reese Cook, Brian Brooks, and John Rambo approved. Tim Pettigrew abstained. Motion Carried.

Discussion continued on budget items Council would like taken for the next budget workshop. City Manager suggested each member redline the budget to their preferences and we could discuss collectively. Action item notes to complete prior to the next meeting are: trimming down the Enterprise Fleet proposal, obtain information on the requirements of TWIA and possibly cutting down where applicable, check on costs of voice over internet phone systems (VOIP), and assess court needs based on expenditures. Council is also requesting a CPI increase for all employees shown on the next proposed budget, a split out of salaries for clarification purposes of department heads, and to update the water, sewer, and gas utility sales.

Reese Cook moved to adjourn. Mark Morgan seconded. All in favor. Motion carried.

ITEMS OF COMMUNITY INTEREST

Mark Morgan Jr. stated the Park Ribbon Cutting will be Thursday, July 13th, 2023, at 10 AM at MLK Park.
Tim Pettigrew stated Sunday at the Methodist Church he will be giving his testimonial 11 AM.

ADJOURNED REGULAR SESSION at 7:51 p.m. by Mayor Hopkins.

Exhibit 1- Lions Club Annual Back to School Event, Carnival, & Circus Flyer

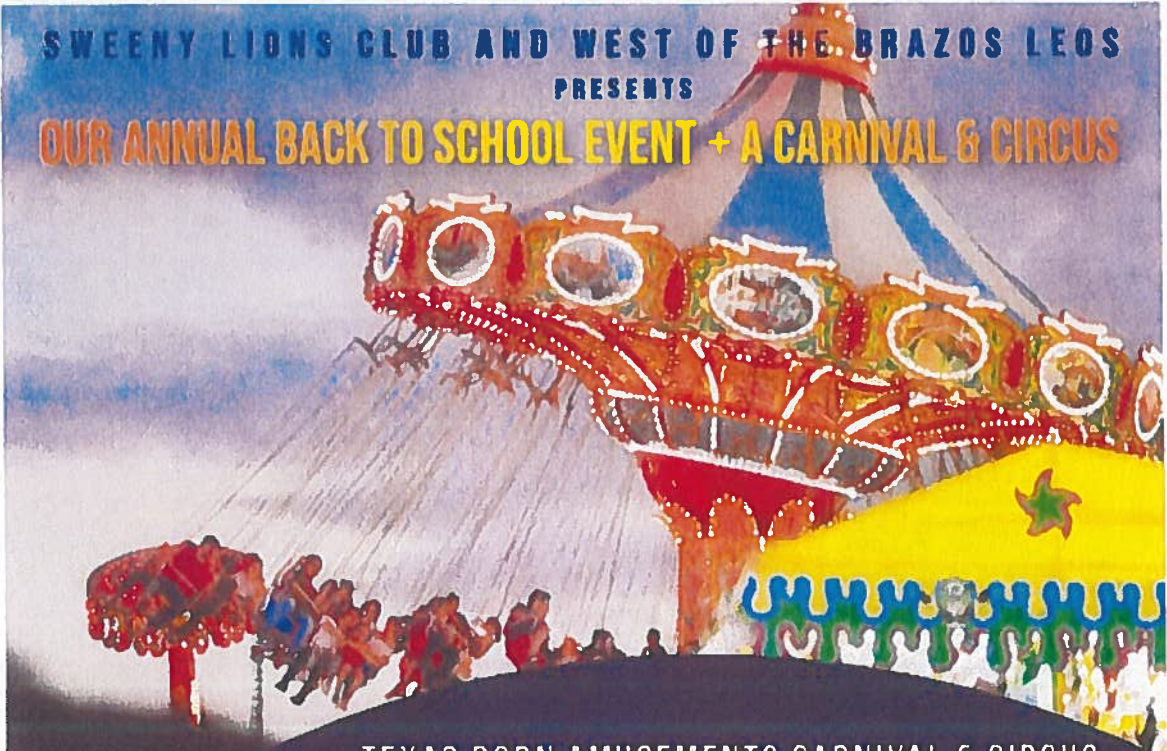
Exhibit 2- Water System Update & Water Utility Services, Inc. Test Report

Exhibit 3 - Enterprise Fleet Management Proposal

Passed and approved this _____ day of _____, 2023.

Kaydi Smith, City Secretary

**SWEENEY LIONS CLUB AND WEST OF THE BRAZOS LEOS
PRESENTS
OUR ANNUAL BACK TO SCHOOL EVENT + A CARNIVAL & CIRCUS**



TEXAS BORN AMUSEMENTS CARNIVAL & CIRCUS

CARNIVAL PRICE: \$1 PER TICKET OR A

BOOKLET OF 24 TICKETS FOR \$20 OR AN

UNLIMITED WRISTBAND FOR \$30

CARNIVAL TIMES OF OPERATION: 6 PM - 11:30 PM

CIRCUS TIMES: 7:30 PM & 9:30 PM NIGHTLY



**FREE SCHOOL SUPPLIES WILL BE GIVEN TO THE FIRST 300 KIDS ON
JULY 22ND AT 6PM AT THE BACKYARD PARK BY THE SWEENEY LIONS.**

Location: City of Sweeny City Hall
102 Ashley-Wilson Rd. Sweeny, TX 77480

Come out and have some fun.

Gold Sponsored by:



**20-23 JULY
2023**

SWEENYLIONSCLUB@GMAIL.COM



City of Sweeny Water System Update

- All TCEQ notations from their June inspection of the Water Plant have been completed. Chemical lines are buried, fence lines have been cleared, Ground Storage Tank #2 was pressure washed to remove algae, ventilation fan has been installed in the chlorine gas room and the old filter media on the grounds has been removed.
- All generators have been inspected and we are waiting for a report from the vendor. The water plant generator has been restored to normal operations including running on a weekly programmed exercise schedule.
- The first quotes have been received for installing auto-dialer devices at the water plant and wastewater treatment plant, awaiting additional quotes. Initial quotes are approximately \$12,000 for BOTH installations and include ONE year of cellular service for the units.
- Well #4 has been inspected and tested, the motor is good, but the breaker box was full of hornets and had a bad coil (likely caused by the hornets). A new coil has been ordered.
- Booster Pump #2 motor started tripping on overload the night of July 2nd when we had the large water leak on Avenue A. It has been inspected and returned to service; it is believed that it was simply overheated from the extended running time.
- The wastewater treatment plant screen is back in operation and running on a timer, no issues reported.
- The clarifier was cleaned, the cleaning team found steel pipes, concrete chunks, 5-gallon buckets, 1-gallon chemical containers and even a cell phone. The sludge on the bottom of the clarifier was also thick beyond the ability of normal pumps to move. The cleaning team had to use high

pressure water and vacuum trucks to remove it. The lines to the return pumps have also been jetted and verified as clear.

- One Return Pump is now operational as of this past Friday, June 30th. The team is working to get one additional pump running as a backup. With current flows, we only need one pump at a time.
- The new pump for the Shady Lift Station has been delivered to our vendor and installation scheduled for July 21st.
- Positions have been posted on the city website and TML for Water and Wastewater Treatment Operators.
- Public Works crews are working on the grounds of the wastewater treatment plant as able but frequently sidetracked with water leaks.
- Vendors have been contacted to inspect the chlorine, non-potable water systems and the polymer systems at the WWTP. Until a clean effluent is restored, none of these can be inspected.
- Macaulay Controls will be coming the week of the 24th to look at the WWTP lift station level transducer. The lift station is operating 100% normal on the back-up float system.

Water Utility Services, Inc.

P.O. Box 2628
Spring, Texas 77383
281-290-0704

Client: Inframark
2002 West Grand Pkwy North, Ste 100
Katy, TX 77449
Tracy Butcher

Test Report

PROJECT LOCATION: City of Sweeny
SAMPLE TYPE: Grab
COLLECTION DATE: 6/26/2023

COLLECTED BY: JG
SAMPLE MATRIX: Potable Water

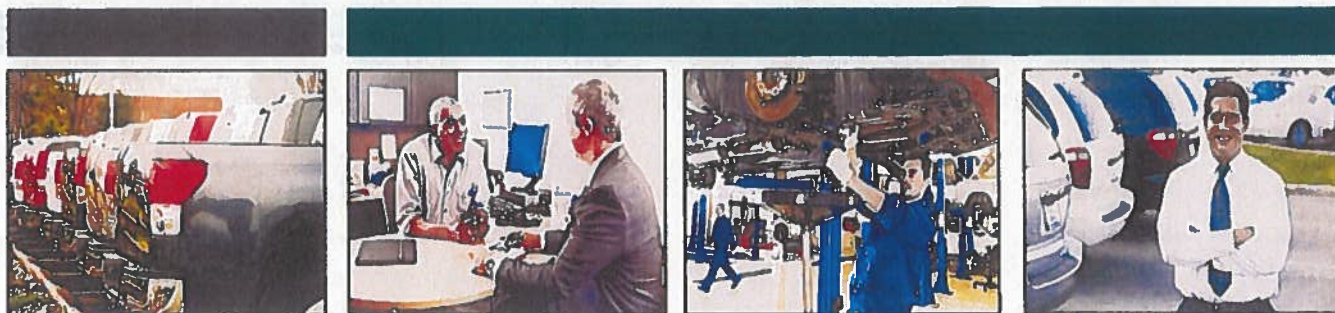
SAMPLE LOCATION	Iron mg/L	Manganese mg/L	Hardness mg(CaCO3)/L
Well 1	< 0.10	0.181	396
Well 2	< 0.10	0.153	268
Well 3 offline			

Method:	Hach 8008	Hach 8149	Hach 8226
Analyst:	CC	CC	CC
Date:	6/29/2023	6/29/2023	6/29/2023

Steve Grychka

Steve Grychka
Laboratory Director

Exhibit 3



FLEET MANAGEMENT

FLEET SYNOPSIS | City of Sweeny



City of Sweeny
102 W. Ashley Wilson Rd
Sweeny, TX 77480

Enterprise Fleet Management, Inc.

600 Corporate Park Drive
St. Louis, MO 63105
314-512-5000 Main
314-518-5583 Fax

William Kwelle
Account Executive
10401 Centrepark Drive #200
Houston, TX 77043
8329187703 Cell

FLEET SYNOPSIS | City of Kemah

Impact of Partnership

BACKGROUND

Location: Sweeny, TX

Industry: Government

Total Vehicles: 17

THE SITUATION

City of Sweeny is looking for a solution to better manage its aging fleet.

- 29% of the current light and medium duty fleet is over 10 years old.
- Older vehicles have higher fuel costs, maintenance costs, and tend to be unreliable.
- It would take almost 14 years to cycle out the entire fleet at current acquisition rates.

THE OBJECTIVES

Enterprise Fleet Management's proposal is to save the city resources and budget dollars through a managed vehicle program.

- Utilize an open-end lease* as a funding mechanism, allowing the county to acquire additional vehicles while avoiding a large capital budget outlay.
- Replace aged vehicles with newer models to increase fuel efficiency and reduce maintenance expense. Maintenance and repairs will be outsourced to local businesses to further stimulate economic growth and the integration of fuel efficient vehicles will reduce carbon footprint.
- Establish a proactive replacement plan that maximizes potential equity at time of resale, reduces operational expenses, and increases safety.

*An open-end lease means there are no early termination, mileage, or abnormal wear and tear penalties. Leases are written to a residual balance to preserve cash flow. The city receives full benefits of ownership, as well as net equity from sale at time of disposal.

CLIENT TESTIMONIAL

"Partnering with Enterprise Fleet Management will let us realize significant cost savings and provide us more dependable vehicles to do work for our residents."

– John Galo, Commissioner of Webb County

THE RESULTS

By partnering with Enterprise Fleet Management, it is estimated that City of Sweeny will reduce fuel costs by 26% and will significantly reduce their maintenance costs by 72% monthly. Leveraging an open-end lease maximizes cash flow and recognizes equity from vehicles sold emulating an internal replacement fund without having to fully fund it. Furthermore, City of Sweeny will leverage Enterprise Fleet Management's ability to sell vehicles at an average of 15% above Black Book CVI. Non-Emergency units will be able to operate on a 60 month rotation. By shifting from reactively replacing inoperable vehicles to planning vehicle purchases, City of Sweeny will be able to replace all of its vehicles over the course of 4 years.

SUPPORTING EVIDENCE | CITY OF SWEENY

SAFETY

29% of the current light and medium duty fleet is over 10 years old and do not contain the most up to date safety features, such as electronic stability control, airbag standardization and anti-lock brake control.

ACCOUNT MANAGEMENT

City of Sweeny will have a dedicated, local account team to proactively manage and develop your fleet while delivering the highest level of customer service to facilitate your day-to-day needs.

- Meeting with you at minimum 2 times a year providing and Annual Client Review & a Fleet Analysis Meeting
- Your Client Strategy Manager will provide ongoing analysis, which can include best makes/models, cents per mile, total cost of ownership, and replacement analysis.

ANCILLARIES

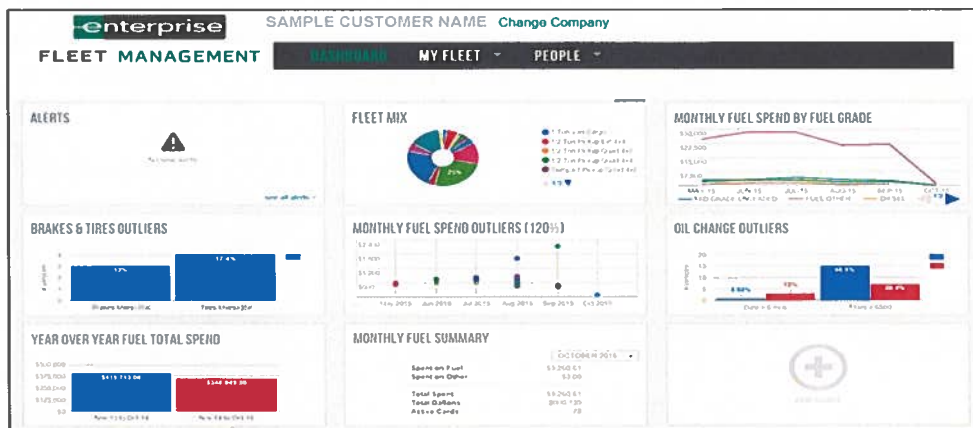
Enterprise Fleet Management has the ability to offer a total fleet solution should the county need further evaluation of the fleet. These can include:

- Fuel Card
- Telematics Device
- Physical Damage Coverage

TECHNOLOGY

Enterprise Fleet Management's website provides vehicle tracking, reporting, and metrics. Our website can be customized to view a wide range of data to have a comprehensive and detailed look at all aspects of your fleet and the services provided. Our *Mobile App* also allows drivers a wide range of functions.

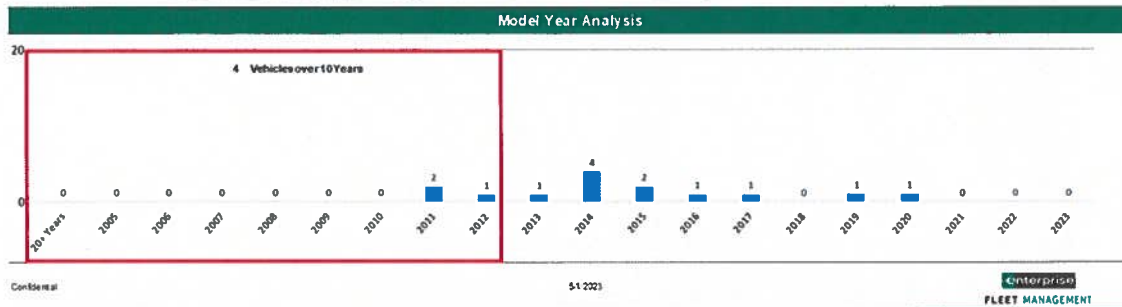
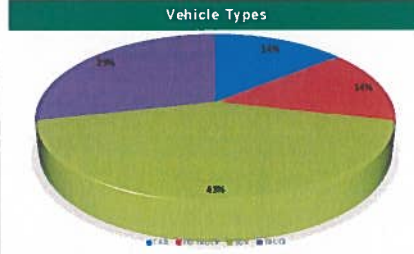
- **Invoices**- to include lease, maintenance, and ancillaries- all in one invoice
- **Maintenance Utilization**- review the life-to-date maintenance per vehicle
- **Recall Information**- see which units that are approaching the lease term still have open recalls
- **License & Registration**- see which plate renewals are being processed by Enterprise; view status
- **Alerts**- set customizable alerts for oil changes, lease renewals, license renewals, and billing data
- **Lifecycle Analysis**- see data regarding all transactions for the lifecycle of the entire fleet, with drill-down capability to any specific lease or transaction



SUPPORTING EVIDENCE | CITY OF SWEENY

City of Sweeny - Fleet Profile

Fleet Profile				Fleet Replacement Schedule						Replacement Criteria
Vehicle Type	# of Type	Average Age (years)	Average Annual Mileage	2023	2024	2025	2026	2027	Under-Utilized	
Full Size Sedan ERV	2	9.4	7,900	0	2	0	0	0	0	* Fiscal Year 2023 = 10 years old and older, or odometer over 100,000
Mid Size SUV 4x2	1	12.4	6,500	1	0	0	0	0	0	* Fiscal Year 2024 = 8 years old and older, or odometer over 113,000
Mid Size SUV 4x4 ERV	2	5.3	12,600	0	0	1	1	0	0	* Fiscal Year 2025 = 6 years old and older, or odometer over 95,000
Full Size SUV 4x2 ERV	3	10.4	11,400	3	0	0	0	0	0	* Fiscal Year 2026 = 4 years old and older, or odometer over 73,000
1/2 Ton Pickup Reg 4x2	1	3.3	8,900	0	0	0	0	0	1	* Fiscal Year 2027 = Remaining Vehicles
1/2 Ton Pickup Quad 4x2	1	12.4	11,100	1	0	0	0	0	0	* Under-Utilized = Annual Mileage less than 1,000
1/2 Ton Pickup Quad 4x4	2	8.9	10,000	1	1	0	0	0	0	
3/4 Ton Pickup Reg 4x2	1	7.3	4,800	0	0	1	0	0	0	
3/4 Ton Pickup Ext 4x2	1	8.3	9,800	0	1	0	0	0	0	
Totals/Averages	14	8.7	9,700	6	4	2	1	1	0	



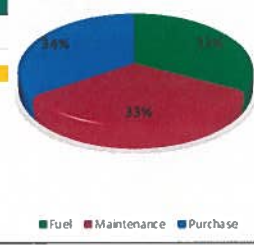
Confidential 5-1-2023 Enterprise FLEET MANAGEMENT

City of Sweeny - Fleet Planning Analysis

Current Fleet	14	Fleet Growth	0.00%	Proposed Fleet	14
Current Cycle	14.00	Annual Miles	9,700	Proposed Cycle	4.29
Current Maint.	\$282.92			Proposed Maint.	\$69.38
Maint. Cents Per Mile	\$0.35	Current MPG	10	Price/Gallon	\$3.50

Fleet Costs Analysis

Fiscal Year	Fleet Mix				Fleet Cost				Annual			
	Fleet Size	Annual Needs	Owned	Leased	Purchase	Lease*	Equity (Owned)	Equity (Leased)	Maintenance	Fuel	Fleet Budget	Net Cash
Average	14	1.0	14	0	49,782	0			47,530	47,530	144,842	0
'23	14	6	8	6	0	61,497	-26,000		32,156	42,249	109,902	34,941
'24	14	4	4	10	0	106,874	-35,100		21,906	38,728	132,408	12,434
'25	14	2	2	12	0	128,838	-20,800	-12,740	16,781	36,968	149,047	-4,205
'26	14	2	1	13	0	141,389	-6,600	-28,564	14,219	36,088	157,632	-12,690
'27	14	3	0	14	0	148,511	-15,000	-82,169	11,657	35,207	98,206	46,637
'28	14	6	0	14	0	148,511		-35,211	11,657	35,207	160,164	-15,321
'29	14	3	0	14	0	148,511		-50,921	11,657	35,207	144,454	388
'30	14	4	0	14	0	148,511		-28,032	11,657	35,207	167,342	-22,500
'31	14	2	0	14	0	148,511		-12,740	11,657	35,207	182,635	-37,793
'32	14	1	0	14	0	148,511		-105,058	11,657	35,207	90,317	54,525
10 Year Savings											\$56,416	



Current Fleet Equity Analysis

YEAR	2023	2024	2025	2026	2027	Under-Utilized
QTY	6	4	2	1	1	0
Est \$	\$4,333	\$8,775	\$10,400	\$5,600	\$15,000	\$0
TOTAL	\$26,000	\$35,100	\$20,800	\$5,600	\$15,000	\$0
Estimated Current Fleet Equity**					\$102,500	

* Lease Rates are conservative estimates
 ** Estimated Current Fleet Equity is based on the current fleet "right to see" and can be adjusted after physical inspection
 Lease Maintenance costs are exclusive of tires unless noted on the lease rate quote

KEY OBJECTIVES

- Lower average age of the fleet**
 29% of the current light and medium duty fleet is over 10 years old
 Resale of the aging fleet is significantly reduced
- Reduce operating costs**
 Newer vehicles have a significantly lower maintenance expense
 Newer vehicles have increased fuel efficiency with new technology implementations
- Maintain a manageable vehicle budget**
 Challenged by inconsistent yearly budgets
 Currently vehicle budget is underfunded

Enterprise FLEET MANAGEMENT

MEDIA & CASE STUDY| CITY OF SWEENY

THE TERRELL TRIBUNE
Your Hometown Newspaper

County approves Enterprise to manage vehicle fleet

The Terrell Tribune (Texas)

By Robyn Wheeler

July 11, 2019

Kaufman County Commissioners approved **Enterprise Fleet Management** to manage the county's vehicles hoping to increase the safety of the vehicles, decrease maintenance expenses per vehicle and get a higher resale value on the vehicles. Enterprise representative Nathan Pickle says fleet maintenance can save the county up to \$700,000.

"New vehicles on the road are safer because they have up-to-date safety features,"

The county owns 162 vehicles, purchases nine vehicles a year and keeps those vehicles for an average of 18 years.

Pickle says Enterprise buys and sells over one million vehicles a year and keeps their vehicles for an average of 18 months.

"The older the vehicle, the more it will cost in maintenance and fuel." Pickle said.

Pickle also advised the county keep their vehicles for a maximum of four years.

The county pays \$75 per month per car and Enterprise spends \$42 per month per vehicle.

Pickle says the county can save \$20,000 in maintenance costs in the first year alone.

Enterprise has earmarked 75 county vehicles to be replaced in year one.

Pickle says Enterprise works with more than 90 counties in the state of Texas and the city of Terrell.

The county does not currently have a vehicle maintenance plan.

Commissioners also approved to spend \$10,360 to make improvements and finish landscaping at the Garden Learning Center. The center was originally built for rainwater harvesting but has now become an education and recreation center as well. Youth programs and 4-H students go to the center to learn about the environment, best water practices and various insects.

In other news, commissioners:

- approved payroll benefits of \$1,224,406.96
- approved claims for payment for \$438,440.25
- tabled the petition for the creation of Kaufman County Fresh Water Supply District No. 7 and appointing temporary supervisors and signing order for the same
- approved the final plat for replat of lots 18, 19, 20 of Meadowbrook Acres. The five acre lots will be divided into two 2.5 acre lots.

http://www.terrelltribune.com/news/article_45160178-a414-11e9-b05e-73319bffa7a3.html

MEDIA & CASE STUDY | CITY OF SWEENEY

CASE STUDY | DEER PARK INDEPENDENT SCHOOL DISTRICT



School District finds savings and increased productivity with the Enterprise Fleet Management Program.

BACKGROUND

Location: Deer Park, TX
Industry: Government – School District
Total vehicles: 90 vehicles

THE CHALLENGE

Before partnering with Enterprise, Deer Park Independent School District (ISD) had 80+ vehicles ranging from 6 to 15 years of age, causing them to become less reliable and more expensive to maintain. Because vehicles were typically purchased with bond money, it created a pattern of a large number of vehicles needing to be repaired or replaced at the same time. District employees started complaining about the quality of the fleet, and mechanics were spending too much time working on the white fleet instead of buses.

THE SOLUTION

By partnering with Enterprise Fleet Management, Deer Park ISD will upgrade its fleet over a 4-year period by replacing its oldest vehicles first. Once the fleet has been updated, the vehicles will continue to be replaced every five years. A proactive replacement plan will allow the district to capitalize on maximum vehicle resale values. This process will also help streamline the annual transportation budget since the district will be able to predict most vehicle costs.

“By partnering with Enterprise, we have strengthened focus on our students, maximized personnel utilization, and provided our employees with vehicles they are proud to drive.”

– Pete Pope, Assistant Superintendent for Business Services

The Deer Park ISD leverages Enterprise's maintenance program. All district vehicles are now repaired by a local service vendor. District mechanics can focus on buses to transport students. District employees have reported that they are more productive and are not waiting as long for repairs.

THE RESULTS

The Deer Park ISD and Enterprise have been partners for three years. Enterprise has yielded over \$300,000 in revenue by selling the district's older vehicles. It has been able to maintain 58 vehicles for half the cost of a mechanic. Enterprise Fleet Management continues to help the district maximize its operations and reduce costs to meet strict budgetary requirements while keeping their vehicles on the road.

To learn more, visit efleets.com or call 877-23-FLEET.



Key Results

MORE THAN
\$300,000
IN VEHICLE RESALE



9X
FASTER
AT REPLACING VEHICLES

REDUCED
STAFF OVERHEAD



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FLEET MANAGEMENT

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REFERENCES | CITY OF SWEENY

CURRENT PARTNERS

Waller County
Washington County
Austin County
Leon County
City of Sealy
City of Edna
City of Beaumont
Webb County
Hidalgo County
Ennis County
Harris County
City of Nassau Bay
City of Houston

City of Navasota
City of La Marque
Blinn College
Prairie View A&M University
Vidor Independent School District
Liberty Independent School District
New Caney Independent School District
Deer Park Independent School District
Port Neches-Groves Independent School District
City of Alvin
Park Board of Trustees of City of Galveston

REFERENCES

Below is a list of at least four client/customer references including company name, contact person, and telephone number.

Company Name: **City of Sealy**

Business Phone #: 979-885-2913

Contact Person: Jay Reeves – Chief of Police

Company Name: **Waller County**

Business Phone #: 979-826-3357

Contact Person: Judge Trey Duhon

Company Name: **City of Alvin**

Business Phone # 281-388-4200

Contact Person: Michael Higgins - CFO

Company Name: **City of Nassau Bay**

Business Phone #: 281-333-4211

Contact Person: Csilla Ludanyi – Finance Director

Lease Cost Year 1	\$30,470.82
Maint Cost Year 1	\$1,981.33
Total Year 1 Cost	\$32,452.15
Total Annual One Time Aftermarket Cost	\$0.00

Equity Lease Menu Pricing

Vehicle Type	Year	Make	Model	Trim Level	Engine	Year 1 Qty	Term	Annual Mileage	Identify Cost (Lease Rate)	Full Maintenance**	Annual Cost (Excludes Maintenance)	Lease Cost Year 1	Maint Cost Year 1	Cost of (capped)	One time Aftermarket Cost (By Quantity)
Mid Size SUV 4x4	2023	Ford	Police Interceptor Utility	K8A-Base All Wheel Drive			60	7900	\$1,045.94	100	\$ 13,751.33	\$ -	\$ -	\$ 10,000.00	\$ -
Mid Size SUV 4x2	2023	Cherrollet	Traverse	1NBS6-LS w/1LS Front Wheel Drive			60	6500	\$575.25	33	\$ 7,299.99	\$ -	\$ -	\$ -	\$ -
Mid Size SUV 4x4	2023	Ford	Police Interceptor Utility	K8A-Base All Wheel Drive			60	12600	\$1,045.94	100	\$ 13,751.33	\$ -	\$ -	\$ 10,000.00	\$ -
Full Size SUV 4x2	2023	Cherrollet	Tahoe	CC10706-Police Vehicle 4x2			60	11400	\$1,008.31	100	\$ 13,299.79	\$ -	\$ -	\$ 10,000.00	\$ -
1/2 Ton Pickup Reg 4x2	2023	Ford	F-150 Regular Cab	F1C-XL 4x2 Regular Cab 6.5 ft. box 122 in. WB			36	8900	\$593.43	39	\$ 7,586.16	\$ -	\$ -	\$ -	\$ -
1/2 Ton Pickup Quad 4x2	2023	Ford	F-150 Crew Cab	W1C-XL 4x2 SuperCrew Cab 5.5 ft. box 145 in. WB			60	11100	\$689.83	51	\$ 8,888.02	\$ -	\$ -	\$ -	\$ -
1/2 Ton Pickup Quad 4x4	2023	Ford	F-150 Crew Cab	W1E-XL 4x4 SuperCrew Cab 5.5 ft. box 145 in. WB			1	10000	\$934.73	40	\$ 10,488.76	\$ 10,016.76	\$ 482.00	\$ -	\$ -
3/4 Ton Pickup Reg 4x2	2023	Ford	F-250 Regular Cab	F2A-XL 4x2 SD Regular Cab 8 ft. box 142 in. WB SRW			1	4800	\$764.41	25	\$ 9,712.24	\$ 9,412.91	\$ 299.33	\$ 3,000.00	\$ -
3/4 Ton Pickup Ek 4x2	2023	Ford	F-250 Super Cab	X2A-XL 4x2 SD Super Cab 6.75 ft. box 148 in. WB SRW			36	9800	\$854.79	43	\$ 10,778.79	\$ -	\$ -	\$ 3,000.00	\$ -
Full Size SUV 4x4	2023	Dodge	Durango	Pursuit 4 dr All Wheel Drive			60	10000	\$897.97	100	\$ 11,255.67	\$ -	\$ -	\$ 5.00	\$ -
1/2 Ton Pickup Double Cab 2023		Cherrollet	Silverado	LT w/1T 4x2 Double Cab 6.5 ft. box 147.4 in. WB			1	10000	\$920.10	100	\$ 12,241.14	\$ 11,041.14	\$ 1,200.00	\$ -	\$ -

*Lease rates are based upon factory order pricing and miles per year
 **Maintenance includes one set of brakes and no tires
 Pricing does not include any applicable taxes
 Pricing does not include expected return on equity at end of lease