



Swansboro Fire Department

609 W Corbett Ave. Swansboro, NC 28584

(910)326-5908

November 26, 2025

70% - Design-Build Experience & Demonstrated Understanding/Approach

Both Oakley-Collier/Daniels & Daniels and Bobbitt presented strong design-build qualifications and relevant experience in public safety facilities. However, Bobbitt demonstrated a more cohesive and polished understanding of the Town's expectations and the overall project approach. Their interview performance, organized, interruption-free, and fully prepared, reflected a high level of professionalism and attention to detail.

Bobbitt also articulated a clearer, more robust site-management plan, proposing three full-time site managers and one dedicated project manager throughout the project duration. This level of oversight provides stronger continuity, accountability, and communication. In contrast, Daniels & Daniels/Oakley-Collier's plan relied on a single superintendent with limited on-site presence, raising concerns about day-to-day oversight of a project of this magnitude.

While both firms described similar transparency mechanisms and projected similar completion timelines, Bobbitt's team showed a sharper ability to interpret questions, respond directly, and provide clarity, demonstrating a deeper grasp of the project's objectives and expectations.

30% - Certifications, Deliverable Quality, Timeline, & Narrative Statement

Both firms meet the required certifications and offer comparable quality assurances and deliverable processes. Their projected timelines were nearly identical, targeting an August 2027 completion with the potential for early delivery.

The differentiating factor within this 30% category came from the narrative statements and the way each firm presented its team. Bobbitt not only highlighted individual qualifications but also explained why each selected member was intentionally chosen for the Swansboro project. This reinforced their narrative of a unified, fully integrated company operating under one roof.

Conversely, Daniels & Daniels/Oakley-Collier's presentation, while technically sound, was affected by multiple cell phone interruptions, raising questions about attention to detail and presentation discipline. Additionally, their introduction format emphasized individual experience but did not convey the same level of intentional team alignment specific to this project.

Recommendation

Both firms are fully capable of delivering the Public Safety and Emergency Operations Center, and selecting either would not be a misstep. However, based on the weighted evaluation criteria, Bobbitt scores stronger due to:



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- A superior demonstration of professionalism and preparedness
- A more comprehensive, dedicated approach to site management
- Clearer communication and responsiveness during the interview
- A narrative statement and team structure tailored specifically to Swansboro's project needs

These factors collectively place Bobbitt ahead in terms of overall alignment with the RFQ scoring criteria and the Town's expectations for a project of this scope and public visibility.

Respectfully,

A handwritten signature in black ink, appearing to read "J. Randall".

Jacob Randall

Fire Chief

Swansboro Police Department

609 W Corbett Avenue Swansboro, NC 28584

(910)-326-5151

November 26, 2025

70%-Design-Build Experience and Demonstrated Understanding/Approach

Both companies, Bobbitt and Oakley-Collier/Daniels & Daniels, offered strong design-build qualifications and relevant experience with public safety facilities. However, Bobbitt exhibited a more consistent and well-communicated understanding of the Town's expectations and overall project approach. Their interview was organized, uninterrupted, and thoroughly prepared and reflected a high level of professionalism and attention to detail.

Bobbitt's presentation was clearer with a stronger site-management plan. Bobbitt's proposal for three full-time site managers, as well as a dedicated project manager for the length of the project should provide a stronger level of communication and continuity. Daniels & Daniels/Oakley-Collier proposed relying on a single superintendent with limited on-site presence, thus raising concerns about the day-to-day oversight of a project of this scale.

Although both firms outlined comparable transparency measures and proposed similar completion timelines, Bobbitt's team demonstrated a stronger ability to understand the questions, promptly responded, and provided clear, concise explanations. This reaction reflected a greater understanding of the expectations and objectives of the project.

For the Design-Build Experience and Demonstrated Understanding/Approach category, I would select Bobbitt. Their overall professionalism, the clarity with which each team member explained their role and responsibilities, and their strong attention to detail collectively demonstrated a well-coordinated, continuous approach to the project.

30%-Certifications, Deliverable Quality, Timeline, and Narrative Statement

Both organizations meet the required certifications and offer similar quality assurance measures and deliverable methods. Both projected a timeline of July- August 2027 completion with the potential for early completion.

The distinguishing aspect within this 30% category came from the narrative statements and the way each company introduced its team. Bobbitt each team members qualifications and distinctly supported why each member was chosen for the Swansboro EOC/Public Safety Building project. This method supported their description of a fully integrated company that operates under one roof without having to contract out any other aspects of the project.

In contrast, Daniels & Daniels/Oakley-Collier's presentation, while comprehensive, was a little less formal. There were a few interruptions and technical issues with their power point presentation. These issues could be a cause for concerns about their attention to detail. Furthermore, their introduction format highlighted individual experience but did not convey the same level of purposeful team configuration specific to the project.

For the Certifications, Deliverable Quality, Timeline, and Narrative Statement category, although both organizations are certified and fully qualified, I would select Bobbitt. Their overall professional and seamless presentation, combined with the clarity and confidence with which they described each team member's role in the project, set them apart.

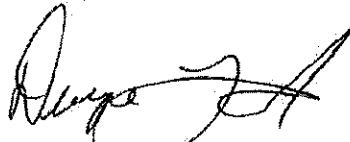
Recommendation

Both firms are fully capable of delivering the Swansboro Public Safety and Emergency Operations Center and selecting either would not constitute an oversight. However, based on the weighted evaluation criteria, Bobbitt ultimately scores higher due to several key factors:

- A consistently superior demonstration of professionalism and preparedness, reflected in both their presentation quality and engagement during the interview.
- A more thorough and intentionally structured approach to site management, ensuring continuity, accountability, and on-site oversight throughout the project.
- Exhibited a high level of clarity and responsiveness in addressing questions during the interview, reflecting a strong understanding of the project's objectives.
- Provided a narrative statement and team structure intentionally tailored to the specific needs of the Swansboro project.

These are the factors that place Bobbitt at the forefront in terms of aligning with the RFQ scoring criteria and what the Town's hope is for a project of this scale and prominence-a project that will serve Swansboro's first responders for the next forty years.

Sincerely,



Dwayne Taylor

Chief of Police