

Tourism Development Authority Meeting Agenda Item Submittal

| Item To Be Co | onsidered: Budget Ordinance Amendment #2023-3 |
|----------------|---|
| Board Meeting | g Date: January 12, 2023 |
| Prepared By: S | Sonia Johnson, Finance Director |
| Overview: | Grant Funding Request: |
| | Swansboro Historical Association submitted a grant application to market events and the revisions and printing of the popular walking tour pamphlet. Requesting \$5,000 to be appropriated from fund balance for its intended purpose. Source of Funds-Appropriate Fund Balance |
| | Front Row Communications- Proposing an additional ad placement for consideration. |
| | Swansboro Tourism Development Authority (STDA) has contracted for a total of (Five) print ad placements with Our State Magazine for the 2022/2023 Fiscal Year. |
| | September 2022 October 2022 March 2023 May 2023 June 2023 |
| | If the Board would like to add the month of April 2023, costs are an additional \$1,334. Source of funds: Appropriated Fund Balance |
| Background A | Attachment(s): Budget Ordinance Amendment #2023-3 |
| Recommende | d Action: Motion to approve Budget Ordinance Amendment #2023-3 |
| Action: | |

Application for Swansboro Tourism Promotion Fund Assistance

The Swansboro Tourism Development Authority (STDA) is interested in assisting new events that bring revenue and overnight stays to strengthen and build Swansboro as a destination. While the STDA will carefully review every grant application each year, we strongly recommend that each applicant's goal should be to becoming self-sustaining.

| Section 1. Applicant Information & Summary | | | | | | |
|---|--|--------------------------------|---|--|--|--|
| * Full Legal Name of Applicant Organization: | | | | | | |
| Swansboro Historical Association | n, Inc. | | | | | |
| Name of Event, Activity or Project to be Funded* | | | | | | |
| Swansboro Area Heritage Center | r and Swansboro | Historical Associa | tion Marketing | | | |
| Applicant a 501c3? Yes Is Applicant Tax Exempt? Yes No Title* Tritle* Amelia Dees-Killette President, SHA Alternate Phone Swansboro Alternate Phone Bate of Dates of Activity or Project Ian. 1 2023 — Dec. 31, 2023 Amount Requested S. 5,000.00 Amount Requested S. 5,000.00 Amount Requested S. 5,000.00 Amount Requested S. 5,000.00 | | | | | | |
| • • | Is Applicant Tax Exempt? | | | | | |
| ○ No | ✓ Yes | | | | | |
| - No | ○ No | | | | | |
| | | | | | | |
| | | | | | | |
| Application Contact Person* | | | | | | |
| Amelia Dees-Killette | | President, SHA | | | | |
| * | | | | | | |
| PO Box 1574 Mailing Address | | | | | | |
| | | Ctoto * | 7'n Code | | | |
| City | Applicant Organization: In Historical Association, Inc. Intity or Project to be Funded* Area Heritage Center and Swansboro Historical Association Marketing Is Applicant Tax Exempt? Yes No Is Applicant Tax Exempt? Yes No Intite President, SHA Alternate Phone State* Z/p Code N.C. Z/p Code N.C. Z/p Code N.C. Z/p Code N.C. Z/p Code State* Alternate Phone B45-559-9691 Amount Requested S 5,000.00 The applicant or operating entity and the terms may be interchangeably used. Let a program, project, activity, festival, or event for which funding is being sought. The applicant may use any word that adequately describes their activity. Application covers a time longer than one year, if your event occurs during July-August, please note whether it is schedule to occur twice and if so, please is a realishible. The provided in lieu of using the space provided in the application. The attachment must reference the specific section being referenced, be in order page and the section being referenced, be in order page and the section being referenced, be in order page and the section being referenced, be in order page and the section being referenced, be in order and approved attachments should be included in the submission. The attachment must reference the specific section being referenced, be in order page and the section being referenced, be in order page and the section being referenced, be in order page and the section being referenced, be in order page and the section being referenced, be in order page and the section being referenced, be in order page and the section being referenced, be in order page and the section being referenced, be in order page and the section being referenced, be in order page and the section being answered in the attachment should be included in the submission. | | | | | |
| Swarisboro | | IN.C. | 20304 | | | |
| Primary Phone | | | | | | |
| 910-467-5875 | 845-559-9691 | | sahc502@gmail.com | | | |
| * | | Amount Dogunated | * | | | |
| | | | | | | |
| | | , | | | | |
| | | | | | | |
| Notes | the terms may be interebonded | ably upod | | | | |
| organization refers to the applicant or operating entity and | the terms may be interchange: | ably used. | | | | |
| Activity is used to reflect a program, project, activity, festiva | al, or event for which funding is | being sought. The applicant ma | ay use any word that adequately describes their activity. | | | |
| Dates: Because this application covers a time longer than o list the dates for both if available. | one year, if your event occurs d | uring July-August, please note | whether it is schedule to occur twice and if so, please | | | |
| | | | • | | | |
| Only this application and approved attachments should | be included in the submissi | on. | | | | |
| Section 2. Organization Information | Association, Inc. o be Funded* age Center and Swansboro Historical Association Marketing Is Applicant Tax Exempt? X Yes No No Title* President, SHA State* Zip Code R.C. 28584 Alternate Phone 845-559-9691 Amount Requested \$ 5,000.00 Amount Requested \$ 5,000.00 Amount Requested The applicant may use any word that adequately describes their activity. It time longer than one year, if your event occurs during July-August, please note whether it is schedule to occur twice and if so, please of using the space provided in the application. The attachment must reference the specific section being referenced, be in order noteing answered in the attachment should be marked to indicate an attachment has been provided. achments should be included in the submission. | | | | | |
| Il Legal Name of Applicant Organization: Swansboro Historical Association, Inc. ame of Event, Activity or Project to be Funded* Swansboro Area Heritage Center and Swansboro Historical Association Marketing Applicant a 501c3?* Yes No No No No No No No No No N | | | | | | |
| Swansboro, and its adjacent waterways, thr | | | nd culture of all the peoples of | | | |
| riease iimit to 3 lines of text | | | | | | |
| Number of years organization has been in business, | Number of years organiza IRS tax exempt | ation has operated as | Does the Organization have a Board of Directors? | | | |
| 61 | 61 | | Yes | | | |
| | | | | | | |

*See attachment for Section 2

Describe the leadership of the Organization and how it relates to the activity. If a nonprofit such as a 501(c)3, describe the makeup of the Board of Directors and how the activity is administered. If another type of organization, describe the leadership of the activity and what if any, oversight others may have over that leadership,*

The organization leadership is all volunteer and includes a board, president, secretary, and treasurer. The board is made up of no less than 5 or more than 9 members. The president is a member of the board but cannot be the chairman of the board. The board votes on expenditures. The general membership elects the board and officers. By-laws changes are approved by the general membership. The board approves who will administer these funds.

Please limit to 4 lines

Section 3. Disclosure of Potential Conflict of Interest

| Are any of the Board Members, employees, or staff of the organization that or their business associates: | t will be carrying out this activity, or members of their immediate families |
|--|--|
| Employees of the Town of Swansboro or related to an employee of the Town | wn of Swansboro * |
| ○ Yes | |
| No No | |
| - | |
| Members or related to members of Swansboro Tourism Development Auth | * pority? |
| O Yes | |
| No No | |
| | |
| Potential beneficiaries of the activity for which funds are requested? | |
| ○Yes | |
| ⊗ No | |
| | |
| Paid providers of goods or services to the activity or having other financial | interest in the activity? |
| ○ Yes | |
| ⊗ No | |
| | |
| Section 4. Organization Administrators All Volunteer | |
| Chief Executive Officer | |
| Obering filling Depart Dr. Oberin Considers | |
| Chair of the Board-Dr. Gloria Sanders | |
| Phone | Email |
| | |
| 910-330-4978 | onslowrehabcenter@yahoo.com |
| Note if any | |
| | |
| | |
| | |
| Chief Financial Officer | |
| Treasurer-Larry Philpott | |
| Phone | Email |
| Phone | Email |
| 910-322-4736 | lphilpott1@ec.rr.com |
| Note if any | |
| Our treasurer is not a member of the board and is not required to be ac | ccording to our by-laws. |
| | |
| | |
| Other Administrator | |
| Sean McGill | |
| | |
| Title Phone | Email |
| Co-Secretary, for Technology and board member 845-559-9601 | sahc502@gmail.com |
| Note if any | |
| Alternate email sean.mcgill@onslow.k12.nc.us | |
| | |
| Section 5. Activity Administrators, if different | |
| Primary Responsible Person | |
| Amelia Dees-Killette-President of the SHA and board member | |
| | |
| Phone Alternate Phone | Email |
| 910-467-5875 910-467-6492 | |
| | swansborohistory@gmail.com |
| Note if any | swansborohistory@gmail.com |

| Chief Financial Contact for matters related to this activity | | |
|---|----------------------------|---|
| Amelia Dees-Killette | | |
| Phone | Email | |
| 910-467-5875 | swansborohistory@ | gmail.com |
| Note if any | | |
| | | |
| | | |
| Any Other Administrator responsible for this activity | | Title |
| Sean McGill | | Co-Secretary, for Technology |
| | | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Phone | Email | |
| 845-559-9601 | sahc502@gmail.co | om |
| Note if any | | |
| | | |
| Section 6. Nature of the Activity | | |
| What is the purpose of the activity? | | |
| To market events and the Swansboro Area Heritage Center Museum. Also, | to fund revisions and prin | iting of our popular walking tour pamphlet. |
| * | | * |
| Is this a fundraiser for the organization? | Is admission or a fee | e charged? |
| Yes | ○ Yes | |
| ⊗ No | ○ No | |
| This does not disqualify the activity for | x NA | |
| funding | | |
| What is the target audience for the event? | | |
| | -1 41 | |

Tourists and visitors, potential SHA members from out of town, and the community at large.

Section 7. Organizational Capacity

Briefly describe the competency of the organization and staff to perform this activity and to provide responsible management. Has this organization or staff members been in direct leadership of this event or similar events before? If this activity has occurred in the last two years, please briefly summarize any organizational leadership changes as well as lessons learned/challenges from the event in those years and what the organization and/or staff intends to do differently to improve the activity in previous years.

The organization has managed the funding for marketing from the TDA in the past. We had a balance which went back into the fund in the summer of 2022. Hurricane Florence and the Covid 19 shutdowns interrupted our programs and museum hours. We ask that you grant us money to replace that which was lost. We also are asking for additional funds to help us with outreach. We are a volunteer organization with committed officers and a board, the majority which have been with us for over five years.

Section 8. Activity Information

Simply and clearly explain and describe the activity in sufficient detail so that the Authority knows what is to occur. Attach additional sheets, if necessary, but a concise narrative is highly desired. Report any contingency plans if the activity is weather dependent. Please attach and label as "Activity Information" and this section number.

The funding will go first for marketing the museum, public programs, and events that occur within the next 18 months, specifically: posters, pamphlets, rack cards, and our website. We also plan to revise our popular walking tour which is requested by visitors' centers throughout the state. We would also like funding to get started on membership marketing with online software to bring more people into town for our popular programs and events.

Section 9. Activity Timeline Detail

Provide a Detailed timeline for the activity. Provide information on any organizational meetings, planning meetings or key milestones. Give specific information about when sponsor solicitation would occur, when promotion would begin, when funding might be needed from the Authority if approved and any contingency plans if the activity is weather dependent. If this event has occurred last year and was funded by the STDA please attached the actual detailed timeline from that activity The Authority is interested in evaluating when expenditures would need to be made, the time needed for lead-up expenditures to the event, and whether marketing is a blast type activity or something more institutional.

The marketing funds for posters, pamphlets, rack cards, and website will cover programs and museum marketing for the next 18 months. The website software for membership will be purchased in early 2023 and will cover our organization until the summer of 2024. The funds for marketing can be distributed on a quarterly or semi-annually basis over the next 18 months which will be the end of the fiscal year 2023-2024. Allowances will need to be made for the online software payments so that we can enroll prior to services starting. The walking tour revisions and printing would take place in the first 6 months of calendar year 2023. *See attachment for specific amounts for these funds. The money is administered by the board and officers of the organization. The board meets the second Wednesday of the month... January, February, June, July, Dec. at 3:30 pm and March, April, May, August, Sept. Oct. and Nov. at 5:30 pm. and has called meetings as needed.

If the Activity has occurred in the past, describe the promotional or marketing activity that has been used. If the Activity has not yet occurred, describe the promotional activity that the organization seeks to have for the Activity.

We have used the website, posters, rack cards, and banners for marketing the museum and our popular quarterly programs in the past. The previous funding by TDA paid for graphic design, web creation and traditional advertisement that has led to numerous visitors from out of town visiting the Heritage Center Museum and attending programs, homes tours, etc. The 2022 NC Maritime History Council Annual Conference was held at the museum and other sites around town. They chose Swansboro as the site because we have the Heritage Center Museum which has been supported by the TDA in the past.

Section 11. Summary of sources and amounts of funding for the activity for the past five years If your activity does not have a past history, then only include the budget numbers for current FY.

| What constitutes your fiscal year? July 1 June 30 | See attachment for p | parts of sections 11, 12, ar | nd 13 |
|---|---|------------------------------------|---------------------------------------|
| State 5 years previous | State 4 years previous | State 3 years previous | State 2 years previous |
| State 1-year previous Estimated | State Current Budget | Actual | Actual |
| County 5 years previous Actual | County 4 years previous Actual | County 3 years previous Actual | County 2 years previous Actual |
| County 1-year previous Estimated | County Current Budget | | |
| Authority 5 years previous Actual Authority 1-year previous | Authority 4 years previous Actual Authority Current | Authority 3 years previous Actual | Authority 2 years previous Actual |
| Estimated | Budget | | |
| Other 5 years previous Actual | Other 4 years previous Actual | Other 3 years previous Actual | Other 2 years previous Actual |
| Other 1 year previous Estimated | Other Current Budget | | |
| Activity 5 years previous Actual | Activity 4 years previous Actual | Activity 3 years previous Actual | Activity 2 years previous Actual |
| Activity 1-year previous Estimated | Activity Current Budget | | |
| Total 5 years previous Actual | Total 4 years previous Actual | Total 3 years previous Actual | Total 2 years previous Actual 4 of 8 |

| Total 1-year previous | Total Current | | |
|--|--|--|--|
| Estimated | Budget | | |
| Narrative | | | |
| Other funding came from the | d some of the marketing and all of le TDA but as noted above, 2018-2 The original walking tour pamphlet | 2019 and 2020-2021 have limited | expenditures due to a |
| | | · · · · · · | being made to Onslow County Tourism |
| None | | | |
| | es for the activity for the past five year history, then only include the budget r sed for each of the categories. | | oad categories and rounded |
| What constitutes your fiscal year? | | | |
| | | | |
| 5 years previous Salaries & Benefits | 4 years previous Salaries & Benefits | 3 years previous Salaries & Benefits | 2 years previous Salaries & Benefits |
| Actual | Actual | Actual | Actual |
| Actual | Actual | Actual | Actual |
| 1-year previous Salaries & Benefits | Current Salaries &Benefits | | |
| Estimated | Budget | | |
| 5 years previous Promotion, Media, or Advertisements | 4 years previous Promotion, Media, or Advertisements | 3 years previous Promotion, Media, or Advertisements | 2 years previous Promotion, Media, or Advertisements |
| | | | |
| Actual | Actual | Actual | Actual |
| 1-year previous Promotion, Media or Advertisements | Current Promotion, Media, or Advertisements | | |
| | | | |
| Estimated | Budget | | _ |
| 5 years previous Awards, Music, Performers, Art | 4 years previous Awards, Music, Performers, Art | 3 years previous Awards, Music, Performers, Art | 2 years previous Awards, Music, Performers, Art |
| Actual | Actual | Actual | Actual |
| | | | |
| 1-year previous Awards, Music, Performers, Art | Current Awards, Music, Performers, Art | | |
| Fatimate d | Dudget | | |
| Estimated | Budget | | |
| 5 years previous Paymentsforlodging | 4 years previous Paymentsforlodging | 3 years previous Paymentsforlodging | 2 years previous Payments for lodging |
| | | | |
| Actual | Actual | Actual | Actual |
| 1 year previous Payments for lodging | Current Payments for lodging | | |
| Estimated | Budget | | |
| 5 years previous Any | 4 years previous Any | 3 years previous Any | 2 years previous Any Other Expenses |
| Other Expenses | Other Expenses | Other Expenses | |
| Actual | Actual | Actual | Actual |

| 1 year previous Any Other Expenses | | | |
|--|---|--|--|
| Estimated | Budget | | |
| | | | |
| | | | |
| 5 years previous Total | 4 years previous Total | 3 years previous Total | 2 years previous Total |
| Actual | Actual | Actual | Actual |
| , location | , 10.00 | , total | , codd. |
| 1-year previous Total | Current Total | _ | |
| Estimated | Budget | | |
| | 2 dago: | | |
| Name the area of the area of the after a fire | | | and the same deposits of the same of the s |
| Narrative: Describe any other funding information. | g provided and give information that | would nelp the Authority have a more | complete understanding of this |
| NA | | | |
| | | | |
| Section 13. Activity Budget Detail | | | |
| | | | w you would spend Authority Funds). For |
| administrative grant provide total ope preferable. | rating budget for the organization. | An attachment such as a printoutfrom a | a spreadsheet or the spreadsheet file is |
| Coo ottoohmont | | | |
| See attachment | | | |
| | | | |
| | | | |
| | | | |
| Please attach and label as "Detailed Budge | et" and this section number. | | |
| Section 14. Tourism Related Impacts Please answer as completely as possible, I proposed. | but if you do not know, or it is undetermir | ned, please state so. Unless otherwise state | ed, questions refer to the FY16 Activity as |
| Please answer as completely as possible, I | lo you hope that it will be? ☐ Hoped to be Annual | One Time | |
| Please answer as completely as possible, proposed. Is the Activity an annual event or description. | lo you hope that it will be? | One Time | |
| Please answer as completely as possible, I proposed. Is the Activity an annual event or down Annual (it has occurred twice) If this event has occurred in the last | lo you hope that it will be? Hoped to be Annual If checked, do you plan to Yes No two years, list the actual numbers | One Time become self-sustaining | |
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| Please answer as completely as possible, I proposed. Is the Activity an annual event or down Annual (it has occurred twice) If this event has occurred in the last | lo you hope that it will be? Hoped to be Annual If checked, do you plan to Yes No two years, list the actual numbers | One Time become self-sustaining s next to estimated numbers for the a ort should be amended. | Activity |
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| Please answer as completely as possible, I proposed. Is the Activity an annual event or d Annual (it has occurred twice) If this event has occurred in the last "If funded by the TDA, this number should 2 years previous Estimated Total | lo you hope that it will be? Hoped to be Annual If checked, do you plan to Yes No two years, list the actual numbers match your after-action report, or the rep | One Time become self-sustaining s next to estimated numbers for the abort should be amended. | Activity activity under the previous two fiscal years*. |
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| Please answer as completely as possible, I proposed. Is the Activity an annual event or d Annual (it has occurred twice) If this event has occurred in the last "If funded by the TDA, this number should 2 years previous Estimated Total Participants Actual n, programs, special events, so 2 years previous Estimated Participant | lo you hope that it will be? Hoped to be Annual If checked, do you plan to Yes No two years, list the actual numbers match your after-action report, or the rep 1-year previous Esti Participants Actual chool groups, etc. for the 2 | One Time become self-sustaining s next to estimated numbers for the a ort should be amended. mated Total Cu Est years before Covid Shutdow imated Participants who Cu | Activity activity under the previous two fiscal years*. Irrent Estimated Total Participants imated vn 750-1,000 Potential total with fund |
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| Please answer as completely as possible, I proposed. Is the Activity an annual event or d Annual (it has occurred twice) If this event has occurred in the last "If funded by the TDA, this number should a Participants Actual Actual 2 years previous Estimated Total Participants 2 years previous Estimated Participant travel more than 100 miles Actual G will increase the numbers of percent and the properties of percent and the perce | lo you hope that it will be? Hoped to be Annual If checked, do you plan to Yes No two years, list the actual numbers match your after-action report, or the rep 1-year previous Esti Participants Actual chool groups, etc. for the 2 is who 1-year previous Esti travel more than 10 Actual cople traveling over 100 miles. | One Time become self-sustaining s next to estimated numbers for the a cort should be amended. mated Total Cu Est years before Covid Shutdow imated Participants who one in the country of the count | Activity activity under the previous two fiscal years*. Irrent Estimated Total Participants imated vn 750-1,000 Potential total with function than 100 miles imated |
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| 2 years previous Paid persons as a result of this Activity (Not ordinarily on payroll, hired only for this Activity) | 1-year previous Paid persons as a result of this Activity (Not ordinarily on payroll, hired only for this Activity) | Current Paid persons as a result of this Activity ordinarily on payroll, hired only for this Activity |
|--|--|---|
| | | |
| Actual | Actual | Estimated |
| NA | | |
| 2 years previousEstimatedvolunteerstobe involvedinthis Activity | 1-year previous Estimated volunteers to be involved in this Activity | Current Estimated volunteers to be involved in this Activity |
| Actual | Actual | Estimated |
| Geting funding, administration will involve inteers and paid private contractors. | e 2-5 people plus the SHA Board. All are volu | nteers. Graphic design, etc. will be a comb |
| integration and para private contractors. | | |
| 2 years previous Estimated Value of Overnight | t Stays from Previous Activity* | |
| NA \ *If funded by the TDA, this number should mat | tch your after-action report, or the report should be a | amended. |
| Section 15. Tourism Development Plan | | |
| | | |
| A. Describe how the Activity will encourage per | rsons to stay overnight in Swansboro lodging facilitie | 9S. |
| See attachment for section 1 | 5 | |
| | | |
| | | |
| | | |
| D. Danarika tha athar tavrions valated increases a | f your activity to the Town of Swansboro. | |
| b. Describe the other tourism related impacts o | . , | |
| b. Describe the other tourism related impacts o | ., | |
| b. Describe the other tourism related impacts o | .,, | |
| b. Describe the other tourism related impacts o | | |
| b. Describe the other tourism related impacts o | | |
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| C. Have any partnerships been made or are pla | | |
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| C. Have any partnerships been made or are pla | | ly used to derive the estimate. |
| C. Have any partnerships been made or are pla | unned with Swansboro lodging facilities? | y used to derive the estimate. |
| C. Have any partnerships been made or are pla | unned with Swansboro lodging facilities? | y used to derive the estimate. |
| C. Have any partnerships been made or are pla | unned with Swansboro lodging facilities? | ly used to derive the estimate. |
| C. Have any partnerships been made or are pla | unned with Swansboro lodging facilities? | ly used to derive the estimate. |
| C. Have any partnerships been made or are pla D. If you used a formula for any tourism related | unned with Swansboro lodging facilities? | y used to derive the estimate. |
| C. Have any partnerships been made or are pla D. If you used a formula for any tourism related Section 16. Volunteers | unned with Swansboro lodging facilities? | ly used to derive the estimate. |
| C. Have any partnerships been made or are pla | unned with Swansboro lodging facilities? | y used to derive the estimate. |
| C. Have any partnerships been made or are pla D. If you used a formula for any tourism related Section 16. Volunteers Does this Activity intend to use volunteers? | unned with Swansboro lodging facilities? | y used to derive the estimate. |
| C. Have any partnerships been made or are pla D. If you used a formula for any tourism related Section 16. Volunteers Does this Activity intend to use volunteers? | unned with Swansboro lodging facilities? | y used to derive the estimate. |
| C. Have any partnerships been made or are pla D. If you used a formula for any tourism related Section 16. Volunteers Does this Activity intend to use volunteers? Yes No Section 17. Other Award Criteria Items | unned with Swansboro lodging facilities? | |
| C. Have any partnerships been made or are pla D. If you used a formula for any tourism related Section 16. Volunteers Does this Activity intend to use volunteers? Yes No Section 17. Other Award Criteria Items | anned with Swansboro lodging facilities? I actual totals or estimates, describe the methodologed by Swansboro? This is not required but does add to | |

| B. Will the Activity be operated or performed in a manner that is consistent with standards for such activities? | l |
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| | |
| C. Is there professional management or a demonstration of competence among the operators? | ı |
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| D. How does the involvement of the Authority or staff benefit this Activity? | 1 |
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| | |
| Section 18. Certifications and Notices | |
| Does the Organization agree to follow the financial guidelines of the Town of Swansboro, including no expenditures related to the grant before authorization? No payments will be made to the organization * | |
| Note: Two of our requests are for software that we will sign up for online, Word Press and Wild Apricot. We respectful these funds are approved the town will work with us to pay for them as we sign up. We intend for them to be one time can assess how they increase tourism. We would expect to pick up these payments after June 2024. | lly request that if only so that we |
| Does the Organization agree to adhere to other provisions and conditions described in the Instructions for this application? | |
| Note: The timeline for marketing the Heritage Center Museum may have to be adjusted to allow repairs to the but as a result of grant money awarded through the Emergency Supplemental Historic Preservation Fund (ESHPF). | |
| I certify that I am authorized to sign for the organization and that the information provided, including attachments, is true and correct to the best of my knowledge. I further certify that the organization I am signing for has reviewed and will accept the terms of the provided instructions if funding is approved. | |
| Authorized Signer for Organization I accept the conditions | |
| Amelia Dees-Killette | |
| X Yes | |

NOTES TO APPLICANT

Applications may be submitted to:
 Sonia Johnson, Finance Director
 Town of Swansboro
 601 W. Corbett Ave.
 Swansboro, NC 28584

Swansboro, NC 28584

• A representative of the applicant will be required to attend the Authority meeting at which the application is to be considered.

For consideration, an applicant must submit an application at least 30 days prior to the next scheduled quarterly TDA meeting and grant awards will be awarded up to \$2,000 unless by special exception by the TDA. Applications received after 30 days prior to the next scheduled meeting will be considered the following quarter.

 Funding is normally provided on a reimbursement basis, based on submission of proper documentation of expenses incurred.

 The applicant hereby acknowledges receipt of the STDA Outside Organization Funding Policy and agrees to comply with all requirements of that policy, including those related to performance contracts, final reports, and accountability for funds use.

^{*} Indicates a required field

TDA Grant Application Attachment for January 2023 Application

Section 2. Organization Information

Though the SHA has been an incorporated organization in the state of N.C. since 1961, after the passing of its founder it lay dormant from the late 1980s until the early 2000s. It was revived with new by-laws and updated articles of confederation and amendments to the original articles by a number of interested citizens in July, 2008. Several of these citizens are still board members.

Sections 11 and 12. Sources and Expenditures for website, membership, and advertisement

Sources for these items over the last 5 years have been SHA funds, in-kind volunteer contributions and a previous TDA marketing/website grant.

Expenditures:

2021-2022: \$1,342.83

2020-2021 \$781.35.

Previous years expenditures averaged \$800.00 due to the Covid-19 shutdown and damage to the SAHC museum building with Hurricane Florence. The initial grant that helped us establish the website was done in partnership with the town over five years ago and was handled jointly with the town. There were some initial expenditures from their side as well.

The membership software is a new expense, so these numbers don't reflect that expenditure.

We didn't initiate the walking tour but assisted Onslow County Tourism with it over 10 years ago. We wrote all the text and provided pictures and they had the graphics and printing done. They funded it completely for two printings of around 10,000 pamphlets distributed to visitors' centers through the state.

The SHA and the Swansboro Area Heritage Center's expenditures over the last five years have been less than in the previous five years due to a slow down in museum expenditures. That will be picking up in the next several years as completion of the repairs to the Emmerton School take place thanks to the federal ESHPF grant that our volunteers helped write.

Exhibits in the Heritage Center in 2017 were created by in-kind donations and a paid graphic and printing company. The out-of-pocket cost was around \$6,000. Some of the printing cost in addition to this amount was also donated. The average cost of exhibits for the space we have remaining could cost up to \$100,000 if all done professionally. We also must consider the need for more contract services for the museum as our volunteer pool changes. Any help with marketing will allow us to use our own funds to make the museum an even more popular destination.

Section 9 and 13 Activity Budget Detail

1. Posters, Rack cards, Pamphlets-18 months (until June 30, 2023)

paid as bills come in quarterly or semi/annually Graphic Design \$150/quarter, \$300/semi-annually,

-\$900.00 for Graphic Design

Printing at \$250.00/ 1000x3

- \$750.00 for Printing

Total: \$1650.00

2. Website and Maintenance

Word Press \$75/quarter, \$150/semi-annually, \$450.00/18 months

Maintenance figured at \$20/ hour, \$120/quarter, \$240.00/ semi-annually, \$720.00/18 months

Total: \$1170.00

3. Walking Tour Design and Printing

-Graphic Designer, Amy LaChance formerly of NC Coast Magazine: \$250.00

-Printing Cost: To be determined

Rough Estimate for design and 3000 pamphlets completed by end of fiscal year 2022-2023

Total: \$1,100

4. Museum and Association Membership Software

Wild Apricot \$180/quarter, \$360.00 semi-annually, \$1080.00/18 months

Total: \$1080.00

Overall Total Funding Requested: \$5,000

Section 14,15, and 17 Comments Tourism Impacts

The Swansboro Area Heritage Center Museum and its sponsoring organization the Swansboro Historical Association are a good investment for the Swansboro Tourism Development Authority. The SHA has quality programs by statewide historians and organizations. Our partnership with the town's Historic Preservation Commission is becoming stronger. Our membership has committed historians and community members willing to volunteer numerous hours. Importantly the SAHC Museum is constantly bringing in guest from out of state to research their local family origins and most recently was chosen as

a host site for the N.C. Maritime History Council Conference bringing in overnight guests and restaurant patrons during an off-season weekend.

Our quarterly programs and special events have been well attended. Thanks to posters professionally created and posted on our website and social media, we bring in more visitors. One of these events was a program for the Onslow County Historical Society in June which brought around 30 members from the western part of the county. While touring the museum many of them shared fond memories of eating out in Swansboro during the sixties and seventies and they then ate downtown during their visit. Entities contact us on a regular basis for our popular printed walking tours.

Efforts to increase membership we have seen lead to more visitors. We hope this grant will allow us to grow our membership even more. One of the members of the Maritime History Council board is a SHA member from out of town as our several others, an indication that a growing membership increases visitation and sales.

There are efforts taking place to strengthen the SHA and the Heritage Center's partnership with the town's Historic Preservation Commission. A recent architectural survey of the historic district encouraged the town to work with our 501c3 to strengthen the historic character of the district and the town in general. That strategy was presented as a major strategy in preservation.

The Swansboro Historical Association members have contributed 1000s of hours of in-kind donations promoting the town. Our volunteer partnered with the town in writing much of the ESHPF application which resulted in over \$400,000 for repairs and resiliency efforts for the former Emmerton School/Old Town Hall which is a town owned building. The SHA realizes that money from the TDA for improvements to the building since 2016 helped us create the museum. This valuable partnership brings in visitors who enjoy the historic atmosphere which promotes preservation of our coastal heritage. The more we retain our unique maritime character the more people will make Swansboro a vacation (and educational) destination. The Heritage Center Museum, programs, and partnerships are a worthwhile investment for tourism generated funds.

| July 1 2020 Balance | \$ 22 | 2,354.75 | | | | | | | | | | | | | | | | | | | Total |
|-------------------------|-------|----------|------|----------|-----|----------|-------------|------|-----------|-----------------|------|-----------|------|-----------|------|-----------|-----------------|------|-----------|-----------------|----------------|
| Total Revenue | \$ | 150.00 | \$ | 60.00 | \$ | 140.00 | \$ - | \$ | 1,715.38 | \$ 1,523.58 | \$ | 238.00 | \$ | 60.00 | \$ | 755.00 | \$ - | \$ | - | \$ 146.00 | \$ 4,787.96 |
| Total Expenses | \$ | 347.43 | \$ | 132.07 | \$ | 714.34 | \$ - | \$ | 862.42 | \$ 751.67 | \$ | 447.15 | \$ | 259.08 | \$ | 5.64 | \$ 76.81 | \$ | - | \$ 153.72 | \$ 3,750.33 |
| NET (Income - Expenses) | \$ | (197.43) | \$ | (72.07) | \$ | (574.34) | \$ - | \$ | 852.96 | \$ 771.91 | \$ | (209.15) | \$ | (199.08) | \$ | 749.36 | \$ (76.81) | \$ | - | \$ (7.72) | \$ 1,037.63 |
| Projected End Balance | \$ 22 | 2,157.32 | \$ 2 | 2,085.25 | \$2 | 1,510.91 | \$ 21,510.9 | 1 \$ | 22,363.87 | \$ 23,135.78 | \$ 2 | 22,926.63 | \$ 2 | 22,727.55 | \$ 2 | 23,476.91 | \$ 23,400.10 | \$ 2 | 23,400.10 | \$ 23,392.38 | |

| | July | Aug | Sept | Oc | t | | Nov | Dec | Jan | Feb | Mar | Ар | r | N | l lay | Jun | Total |
|----------------------------|--------------|-------------|--------------|----|---|------|----------|----------------|--------------|-------------|--------------|----|---|----|--------------|--------------|----------------|
| REVENUE | | | | | | | | | | | | | | | | | |
| Membership | \$ 10.00 | \$ 10.00 | \$ 140.00 | | | | | \$ - | \$ 160.00 | | \$ 465.00 | | | | | \$ 75.50 | \$ 860.50 |
| Membership - PayPal | \$ 30.00 | \$ 50.00 | | | | | | \$ 45.00 | | \$ 60.00 | \$ 100.00 | | | | | \$ - | \$ 285.00 |
| Merchandise Sales | | | | | | | | | | | | | | | | | \$ - |
| Fish Fry | | | | | | | | | | | | | | | | | \$ - |
| Candlelight | | | | | | \$ - | 1,212.29 | | | | | | | | | | \$ 1,212.29 |
| Flotilla | | | | | | | | \$ 1,453.58 | | | | | | | | | \$ 1,453.58 |
| Virtual, Edu. & Outreach | | | | | | \$ | 180.00 | | | | | | | | | | \$ 180.00 |
| Mullet Festival | | | | | | | | | | | | | | | | | \$ - |
| Cruise & Walking Tours | | | | | | | | | | | | | | | | | \$ - |
| Other Fundraising Projects | | | | | | | | | | | | | | | | | \$ - |
| Event Sponsors | | | | | | | | | | | | | | | | | \$ - |
| Special Donations | | | | | | \$ | 303.09 | | | | \$ 190.00 | | | | | | \$ 493.09 |
| Transfer from Savings | | | | | | | | | | | | | | | | | \$ - |
| Grants | | | | | | | | | | | | | | | | | \$ - |
| Museum Visitor Donations | \$ 10.00 | | | | | \$ | 20.00 | \$ 25.00 | \$ 78.00 | | | | | | | \$ 70.00 | \$ 203.00 |
| Miscellaneous | | | | | | | | | | | | | | | | \$ 0.50 | \$ 0.50 |
| Change Fund | \$ 100.00 | | | | | | | | | | | | | | | | \$ 100.00 |
| Total REVENUE | \$ 150.00 | \$ 60.00 | \$ 140.00 | \$ | - | \$ - | 1,715.38 | \$ 1,523.58 | \$ 238.00 | \$ 60.00 | \$ 755.00 | \$ | _ | \$ | _ | \$ 146.00 | \$ 4,787.96 |

| | July | Aug | Sept | 0 | ct | Nov | Dec | | Jan | Feb | ı | Mar | A | \pr | N | <i>l</i> lay | | Jun | Tota |
|-----------------------------|--------------|--------------|--------------|----|----|--------------|--------------|----|--------|--------------|----|------|----|-------|----|--------------|----------|--------|----------------|
| EXPENSE | | | | | | | | _ | | | | | | | | | | | |
| Office, Janitor Suppl, etc. | | \$ 77.04 | \$ 21.34 | | | | | | | | | | | | | | \$ | 15.97 | \$ 114.35 |
| Website, Software Teleph | | | \$ 228.00 | | | \$ 162.42 | \$ 300.00 | \$ | 74.88 | | | | | | | | <u> </u> | | \$ 765.30 |
| Mbrshp & Misc. Mtgs | | | | | | \$ 200.00 | \$ 5.68 | \$ | 184.06 | | | | | | | | \$ | 12.75 | \$ 402.49 |
| Virtual, Edu. & Outreach | | | | | | | | \$ | 149.90 | | | | | | | | \perp | | \$ 149.90 |
| Fish Fry | | | | | | | | | | | | | | | | | \perp | | \$ - |
| Candlelight | | | | | | | \$ 409.96 | | | | | | | | | | \perp | | \$ 409.96 |
| Flotilla | | | | | | | \$ 33.00 | | | | | | | | | | \perp | | \$ 33.00 |
| Mullet Festival | \$ - | | | | | | | | | | | | | | | | \perp | | |
| Cruise & Walking Tours | | | | | | | | | | | | | | | | | \perp | | \$ - |
| Other Fundraising Projects | | | | | | | | | | | | | | | | | \perp | | |
| Merchandise Inventory | | | | | | | | | | | | | \$ | 76.81 | | | \perp | | \$ 76.81 |
| Merchandise Sales Tax | | | | | | | | | | | | | | | | | \perp | | \$ - |
| Postage/PO Box | | | | | | | | | | \$ 156.00 | | | | | | | \perp | | \$ 156.00 |
| Liability/Hazard Insurance | | | \$ 300.00 | | | \$ 500.00 | | | | | | | | | | | \perp | | \$ 800.00 |
| Advertisement | \$ 150.00 | \$ 37.79 | | | | | | | | | | | | | | | \perp | | \$ 187.79 |
| Security System | | \$ - | \$ 165.00 | | | | | | | | | | | | | | | | \$ 165.00 |
| Exhibits, Preserv & Collect | \$ 80.66 | | | | | | | | | | | | | | | | | | \$ 80.66 |
| Lease, Blding Improvemnts | | | | | | | | \$ | 6.00 | | | | | | | | \perp | | \$ 6.00 |
| Associaion Donation | | | | | | | | | | \$ 100.00 | | | | | | | \perp | | \$ 100.00 |
| PayPal Fees | \$ 1.77 | \$ 2.24 | | | | | \$ 3.03 | | | \$ 3.08 | \$ | 5.64 | | | | | \$ | - | \$ 15.76 |
| FC Bank Fees | \$ 15.00 | \$ 15.00 | \$ - | | | | | \$ | - | | | | | | | | | | |
| Dues for Chamber, etc. | | | | | | | | \$ | 26.25 | | | | | | | | \$ | 125.00 | \$ 151.25 |
| CC Fees | | | | | | | | \$ | 6.06 | | | | | | | | | | |
| Change Fund | \$ 100.00 | | | | | | | | | | | | | | | | | | \$ 100.00 |
| Total EXPENSE | \$ 347.43 | \$ 132.07 | \$ 714.34 | \$ | - | \$ 862.42 | \$ 751.67 | \$ | 447.15 | \$ 259.08 | \$ | 5.64 | \$ | 76.81 | \$ | - | \$ | 153.72 | \$ 3,750.33 |

Avg

\$ 399.00

\$ 312.53

\$ 86.47

Monthly

Average

\$ 71.71

\$ -

\$ 101.02

\$ 121.13

\$ 15.00

5 -

Ф -

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\$ 41.09

\$ -

•

\$ 16.92

\$ 0.04

\$ 8.33

\$ 399.00

| Average |
|-------------|
| |
| \$ 9.53 |
| \$ 63.78 |
| |
| \$ _ |
| \$ 34.16 |
| \$ 2.75 |
| |
| |
| |
| \$ 6.40 |
| \$ - |
| \$ 13.00 |
| \$ 66.67 |
| \$ 15.65 |
| \$ 13.75 |
| \$ 6.72 |
| \$ 0.50 |
| |
| \$ 1.31 |
| |
| \$ 12.60 |
| \$ 8.33 |

\$ 312.53

| FY23 SHA Finance Report | · | | | · | · | · | | | | | | | | | | thru 1 | 2/7/2022 | |
|-------------------------------|------------|----|-----------|--------------|--------------|---|-------|---------|--------------|--------------|--------------|--------------|--------------|-------|----------|--------|----------|----------------|
| | | | | | | | | | | | | | | | | | | |
| July 1 2020 Balance | \$ 23,404. | 63 | | | | | | | | | | | | | | | Total | Av |
| Total Revenue | \$ - | | 1,170.00 | \$ 360.00 | \$ - | \$ 1,594.78 | \$ | 938.30 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ | - | \$ | 4,063.08 | \$ 338.59 |
| Total Expenses | \$ - | 9 | 285.37 | \$ 502.91 | \$ 370.00 | \$ 992.19 | \$ | 187.77 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ | - | \$ | 2,338.24 | \$ 194.85 |
| NET (Income - Expenses) | \$ - | 9 | 884.63 | \$ (142.91) | | \$ 602.59 | \$ | 750.53 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ | - | \$ | 1,724.84 | \$ 143.74 |
| Projected End Balance | \$ 23,404. | 63 | 24,289.26 | \$ 24,146.35 | \$ 23,776.35 | \$ 24,378.94 | \$ 25 | ,129.47 | \$ 25,129.47 | \$ 25,129.47 | \$ 25,129.47 | \$ 25,129.47 | \$ 25,129.47 | \$ 25 | 5,129.47 | | | |
| | | | | | | | | | | | | | | | | | | Monthl |
| | July | | Aug | Sept | Oct | Nov | | Dec | Jan | Feb | Mar | Apr | May | , | Jun | | Total | Average |
| | | | | | | | | | | | | | | | | | | |
| REVENUE | | | 200.00 | | | • | • | 110.00 | A | | | 1 | | | | | 500.00 | A 10.00 |
| Membership | • | \$ | 330.00 | \$ 50.00 | | \$ 30.00 | \$ | | \$ - | • | \$ - | | | \$ | - | \$ | | \$ 43.33 |
| Membership - PayPal | \$ - | * | 770.00 | | | | \$ | - | | \$ - | \$ - | | | \$ | - | \$ | 770.00 | Φ. |
| Merchandise Sales Fish Fry | | | | | | | | | | | | | | | | 9 | | \$ - |
| Candlelight | | | | | | \$ 1,221.78 | | | | | | | | | | Ď. | 1,221.78 | \$ 101.82 |
| Flotilla | | | | | | φ 1,221.70 | \$ | 828.30 | | | | | | | | ę. | | |
| Virtual. Edu. & Outreach | | | | | | \$ - | Ψ | 020.00 | | | | | | | | \$ | 020.00 | \$ - |
| Mullet Festival | | | | | | Ψ - | | | | | | | | | | \$ | | \$ - |
| Cruise & Walking Tours | | | | | | | | | | | | | | | | \$ | - | \$ - |
| Other Fundraising Projects | | | | | | | | | | | | | | | | \$ | _ | \$ - |
| Event Sponsors | | | | | | | | | | | | | | | | \$ | - | \$ - |
| Special Donations | | | | \$ 310.00 | | \$ 343.00 | | | | | \$ - | | | | | \$ | 653.00 | \$ 54.42 |
| Transfer from Savings | | | | | | | | | | | | | | | | \$ | - | \$ - |
| Grants | | | | | | | | | | | | | | | | \$ | - | \$ |
| Museum Visitor Donations | \$ - | \$ | 70.00 | | | \$ - | \$ | - | \$ - | | | | | \$ | - | \$ | 70.00 | \$ 5.83 |
| Miscellaneous | | | | | | | | | | | | | | \$ | - | \$ | - | \$ - |
| Change Fund | \$ - | | | | | | | | | | | | | | | \$ | - | \$ - |
| Total REVENUE | \$ - | \$ | 1,170.00 | \$ 360.00 | \$ - | \$ 1,594.78 | S | 938.30 | \$ - | \$ - | \$ - | \$ - | \$ - | \$ | _ | S | 4,063.08 | \$ 338.59 |

| | July | у | Aug | Sept | Oct | No | ٧ | De | C | Jan | ı | Feb | Ma | ar | A | pr | N | /lay | , | Jun | Total | Avera |
|------------------------------|------|--------|--------------|--------------|--------------|-------|----------|----|----------|-----|----|-----|----|----|----|----|----|------|----|-----|----------------|----------|
| EXPENSE | | | | | | | | | | | | | | | | | | | | | | |
| Office, Janitor Suppl, etc. | | | \$ - | \$ 32.45 | | | \$ | | 45.71 | | | | | | | | | | \$ | - | \$ 78.16 | |
| Website, Software Teleph | | | | \$ 82.09 | | \$ | 74.88 \$ | | 22.04 \$ | - | | | | | | | | | | | \$ 179.01 | \$ 14.9 |
| Mbrshp & Misc. Mtgs | | | \$ 12.75 | \$ 97.43 | | \$ | 18.45 \$ | | - \$ | - | | | | | | | | | \$ | - | \$ 128.63 | |
| Virtual, Edu. & Outreach | | | \$ 50.00 | | | | | | \$ | - | | | | | | | | | | | \$ 50.00 | |
| Fish Fry | | | | | | | | | | | | | | | | | | | | | \$ - | \$ - |
| Candlelight | | | | | | \$ 38 | 86.22 \$ | | - | | | | | | | | | | | | \$ 386.22 | \$ 32.1 |
| Flotilla | | | | \$ 90.94 | | \$ 4 | 44.49 \$ | | 71.32 | | | | | | | | | | | | \$ 206.75 | \$ 17.2 |
| Mullet Festival | \$ | - | | | | | | | | | | | | | | | | | | | | |
| Cruise & Walking Tours | | | | | | | | | | | | | | | | | | | | | \$ - | |
| Other Fundraising Projects | | | | | | | | | | | | | | | | | | | | | | |
| Merchandise Inventory | | | | | | | \$ | | 48.70 | | | | | | \$ | - | | | | | \$ 48.70 | \$ 4.0 |
| Merchandise Sales Tax | | | | | | | | | | | | | | | | | | | | | \$ - | \$ - |
| Postage/PO Box | | | | | | | | | | | \$ | - | | | | | | | | | \$ - | \$ - |
| Liability/Hazard Insurance | | | | \$ - | \$ 300.00 | \$ 45 | 50.00 | | | | | | | | | | | | | | \$ 750.00 | \$ 62.5 |
| Advertisement | \$ | - | \$ - | | | | | | | | | | | | | | | | | | \$ - | \$ - |
| Security System | | | \$ 165.00 | \$ - | | | | | | | | | | | | | | | | | \$ 165.00 | \$ 13.7 |
| Exhibits, Preserv & Collect | \$ | - | | | | | | | | | | | | | | | | | | | \$ - | \$ - |
| Lease, Blding Improvemnts | | | \$ 35.00 | \$ 200.00 | | | | | \$ | - | | | | | | | | | | | \$ 235.00 | \$ 19.5 |
| Associaion Donation | | | | | | | | | | | \$ | - | | | | | | | | | \$ - | |
| PayPal Fees | \$ | - | \$ 22.62 | | ; | \$ | 18.15 \$ | | - | | \$ | - | \$ | - | | | | | \$ | - | \$ 40.77 | \$ 3.4 |
| FC Bank Fees | \$ | - | \$ - | \$ - | | | | | \$ | - | | | | | | | | | | | | |
| Dues Chamber, Societies, etc | | | | | \$ 70.00 | | | | \$ | - | | | | | | | | | \$ | - | \$ 70.00 | \$ 5.8 |
| CC Fees | | | | | | | | | \$ | - | | | | | | | | | | | | |
| Change Fund | \$ | - | | | | | | | | | | | | | | | | | | | \$ - | \$ - |
| Total EXPENSE | \$ | - | \$ 285.37 | \$ 502.91 | \$ 370.00 | \$ 99 | 92.19 \$ | 1 | 87.77 \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ 2,338.24 | \$ 194.8 |
| SHA Savings Account | 108 | 350.35 | 10951.27 | 10852.16 | 10853.08 | 108 | 353.98 | | | | | | | | | | | | | | | |

BUDGET ORDINANCE AMENDMENT #2023-2

AMENDMENT TO THE FY 2022/2023 BUDGET ORDINANCE

BE IT ORDAINED by the Swansboro Tourism Development Authority of Swansboro, North Carolina that the following amendment be made to the annual budget ordinance for the fiscal year ending June 30, 2023:

Section 1. To amend the annual budget with the following changes:

| Revenues | Current Budget | Change | Revised Budget |
|-----------------------------|-----------------------|---------|-----------------------|
| Net Proceeds, Occupancy Tax | \$92,000 | - | \$92,000 |
| Appropriated Fund Balance | \$4,500 | \$6,334 | \$10,834 |
| Total | \$96,500 | \$6,334 | \$102,834 |

Appropriations

| Tourism Related Expenses | \$96,500 | \$6,334 | \$102,834 |
|--------------------------|----------|---------|-----------|
| | | | |

This change is to appropriate funds from fund balance for additional advertising expenditures.

<u>Section 2.</u> Copies of this budget amendment shall be delivered to the Finance Officer of the Authority and, for information, to the Board of Commissioners and Town Manager of the Town of Swansboro.

Section 3. This ordinance shall be effective upon its adoption.

Adopted by the Swansboro Tourism Development Authority in regular meeting session, January 12, 2023.

| | SWANSBORO TOURISM DEVELOPMENT AUTHORITY |
|--------------------------------|--|
| ATTEST: | Randy Swanson, Chairperson |
| Sonia Johnson-Finance Director | |