

Matthew,

First + foremost thank you for your time on the telephone yesterday and for your pool information request.

While we realize there are not many large pool manufacturers that focus primarily on large swim club sized easy to assemble portable pools, we're grateful for the opportunity to provide you with a comprehensive swimming solution.

In the world of versatile portable swimming pools for swim clubs + swim schools our products stand out for the following reasons, including being the longest tenured manufacturer of custom portable pools worldwide:

**1) American Made** - We stand alone in this category as our pools are 100% American made and/or fabricated in our own manufacturing facility in SoCal.

**2) Warranty** - We offer and stand behind a full 5 year 100% warranty. And since we are the manufacturer, if there is for any reason a warranty issue you deal directly with us versus having to deal with a 3rd party.

**3) Better Business Bureau** - Our parent company's reputation is exceptional. We have consistently enjoyed an "A" rating for 15 years.

**4) Customization** - This is up to the customer but certainly comes in handy to accommodate customer needs/demands:

- \* In-ground and above-ground versatility
- \* Portable and EZ to assemble/disassemble
- \* Color, size and depth versatility

**5) Customer Service** - This includes delivery times, warranty protection, instructional assistance, professional guidance and most importantly who you deal with when it comes to any customer issue. We have always strived to build strong customer relationships that last (like Michael Andrew's family in Kansas). While any pool project can run into unexpected challenges, we always do our best to solve and/or eliminate the issue to our customer's satisfaction. We are not a "one and done" company as is proven by both our reputation and the robust secondary market for our used pools. In other words, because of how durable our pools are and the fact they're portable, we're the only pool company that will broker a sale if a particular customer's situation changes, by finding a buyer of their old pool.

**6) Price** - Our pool solutions consistently save our customers up to 80% of the cost of the same sized in-ground pool.

7) Speed of Delivery + Assembly - Depending on what time of year a pool is ordered, we can manufacture it in as little as 30-45 days. Once a pool arrives, it can be assembled + full of water in as little as 14 days. No other large multi-lane pool solution comes close to that timeline.

**IMPORTANT:**

\*\*\* Please let me know your interest level + estimated delivery window after you've taken the time to digest all of this information

\*\*\* Please also check out our large pool website: [www.MEGA-InstaPool.com](http://www.MEGA-InstaPool.com)

\*\*\* Most importantly please check out our parent company's latest Better Business Bureau report at the following link:

<https://www.bbb.org/us/ca/laquna-nigel/profile/pool-manufacturers/4ezp2-llc-1126-100034356>

\*\*\* Please see your requested price quote below:

## **#1 - 4EZPool + MEGA-InstaPool Price Quote For Matthew Prane - 1/17/25**

*(This quote is with discount is good for 30 days)*

Pool/Tank Size: **6-Lane 42' X 75' (25 yd) X 52" deep pool**

Manufactured For Commercial Use (versus residential): Built for the rigors of use + applications

Equipment: **(2) Pentair 2 HP pumps, 420 sq ft filters + chlorine feeders w/ all plumbing white goods included for proper circulation**

Pentair Heater - **(1) Pentair 400K BTU natural gas heater included**

Safety Ladder: **(2) Confer Safety A-Frame Ladders Included**

Centered Floor Lanes - **(6) Centered floor lane lines w/ "+" end of lane wall markings included**

Expedited Custom Production Fee: **Waived if full payment is received 60 days before production begins**

Anticipated Ship Date: **To be determined**

Assembly Date: At the discretion of the buyer

Assembly Supervision: **Supervisor on call during assembly via phone, FaceTime, email or text**

Water Demands: Provided by the buyer as needed

Disassembly/Removal Date: Buyer's discretion

Warranty: All purchased pools for commercial use come with a full 5 year warranty

Use Limitations: None for the life of the pool

Customer Service: One on one phone/email/text customer service 24/7 for the life of the pool

Suggested Buyer Requirements:

- \* Buyer must always provide a level area for pool placement
- \* Buyer should provide temporary manpower during the assembly/disassembly
- \* Buyer is responsible for pool water chemistry maintenance
- \* Pool must always be completely drained prior to disassembly/removal

**Purchase Price:**

**\$ 59,100**

**- 3,270 - Discount If purchased following all payment guidelines**

**= 55,830 - Discounted Subtotal**

**+ 1,200 - Shipping (estimated due to supply chain fluctuations + will be determined prior to shipment)**

**+ 57,030 - Total**

See attached images of pools by Mega-InstaPool: <https://www.mega-instapool.com/>

The possibilities are endless!





