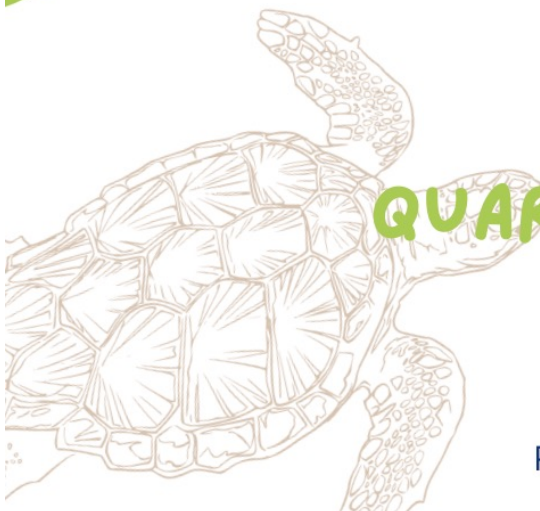


# Swansboro

Friendly City by the Sea

QUARTERLY STATUS UPDATE REPORT

OCTOBER 9, 2025



Presented by: Anne Marie Bass, Front Row Communications





## Table of Contents & Status Update Notes

### 1. Our State Magazine – Reel

**The shoot date is Tuesday, Oct. 21<sup>st</sup>** with a back up rain date of **Wed., Oct 22<sup>nd</sup>**.

*A :60 video will feature a multigenerational family, including people of all ages and abilities, enjoying sips and bites at five Swansboro eateries. Volunteer Talent, restaurants, and scheduling are being finalized to ensure a seamless shoot and top-tier production with Our State. The video goes live in November.*

### Quarterly Report Status Updates: (see next slides)

#### 1. Website Stats

I've included snapshots for some key stats – both July 1, 2024 to date (about 18 months), as well as the last 3 months from Google Analytics.

#### 2. Social Media Stats & Metrics – July 1, 2025 to Date

#### 3. Facebook/Instagram Ad Reports – July 1, 2025 – to Date

#### 4. Visit Swansboro Monthly Marketing Eblasts – August, Sept, Oct

#### Industry Averages

Open Rate

Click Rate

Bounce Rate

31.02%

1.34%

8.81%

#### Swansboro Averages for the Year (July '24 thru Sept'25)

Open Rate

Click Rate

Bounce Rate

63%

5%

3-5%



## Table of Contents & Status Update Notes

### 5. Raleigh Magazine – Summer Travel Eblasts Features & Things To Do Features on RaleighMag.com

### 6. Print Ad Placements –

[Our State Magazine Coast Host Co-Op](#) –August, September & October. Consistency in advertising is the key – the print ads build on the core branding of Swansboro.

### 7. Website –

Continual care and feeding to update all Landing Pages, Festival Pages, Home Page, Contest Promotional Pages.  
**COMPLETED:** VRBO page rebuilt in WordPress; Airbnb and VRBO listings now accessible on the website for easier short-term rental visibility.

### 8. Downtown Merchants, Tours, Food & Drink Guide

Fall 2025 Update is at the printer; I'll bring copies to the 10.9 meeting or the *Our State* shoot, and they'll also ship to NC Welcome Centers.

### 9. Misc. Questions –

[Anne Marie](#) is always available for input, feedback, suggestions and idea sharing. Please reach out anytime.

## Appendix

STDA Approved Budget for 2025-2026 Fiscal Year – 1<sup>st</sup> Snapshot for the Year



## VisitSwansboro.org – Website Stats

### Top 10 Pages Visited – July 1, 2024 to Oct 1, 2025 (last 18 months)

	Page title and screen name	Views	Active users
		↓	
<input checked="" type="checkbox"/>	Total	145,062 100% of total	87,211 100% of total
<input checked="" type="checkbox"/>	1 Welcome to the Town of Swansboro NC	24,045 (16.58%)	18,618 (21.35%)
<input checked="" type="checkbox"/>	2 Mullet Festival of North Carolina - 2024	13,925 (9.6%)	10,704 (12.27%)
<input checked="" type="checkbox"/>	3 Latest News   Visit Swansboro	6,653 (4.59%)	4,926 (5.65%)
<input checked="" type="checkbox"/>	4 Swansboro Independence Day Celebration -	6,401 (4.41%)	5,155 (5.91%)
<input checked="" type="checkbox"/>	5 Swansboro by Candlelight -	6,366 (4.39%)	5,228 (5.99%)
<input type="checkbox"/>	6 Swansboro Pirate Fest	6,022 (4.15%)	5,099 (5.85%)
<input type="checkbox"/>	7 Hearts & Horizons Getaway Contest   Visit Swansboro NC	5,333 (3.68%)	3,941 (4.52%)
<input type="checkbox"/>	8 Historic Downtown Shopping in Swansboro	5,242 (3.61%)	3,755 (4.31%)
	9 (not set)	4,321 (2.98%)	140 (0.16%)
<input type="checkbox"/>	10 Swansboro Dining & Drinks -	4,259 (2.94%)	3,330 (3.82%)

### Top 10 Pages Visited - July 1, 2025 to Oct 1, 2025 (last 90 day snapshot)

	Page title and screen name	Views	Active users	Views per active user
		↓		
<input checked="" type="checkbox"/>	Total	35,745 100% of total	18,535 100% of total	1.93 Avg 0%
<input checked="" type="checkbox"/>	1 Welcome to the Town of Swansboro NC	6,203 (17.35%)	4,649 (25.08%)	1.33
	2 (not set)	4,320 (12.09%)	139 (0.75%)	31.08
<input checked="" type="checkbox"/>	3 Latest News   Visit Swansboro	3,913 (10.95%)	2,799 (15.1%)	1.40
<input checked="" type="checkbox"/>	4 Mullet Festival of North Carolina - 2025	3,514 (9.83%)	2,763 (14.91%)	1.27
<input checked="" type="checkbox"/>	5 Swansboro Dining & Drinks -	1,656 (4.63%)	1,303 (7.03%)	1.27
<input checked="" type="checkbox"/>	6 Swansboro Independence Day Celebration -	1,649 (4.61%)	1,297 (7%)	1.27
<input type="checkbox"/>	7 Historic Downtown Shopping in Swansboro	1,117 (3.12%)	758 (4.09%)	1.47
<input type="checkbox"/>	8 Hammocks Beach State Park -	697 (1.95%)	552 (2.98%)	1.26
<input type="checkbox"/>	9 Riverside Steak & Seafood -	573 (1.6%)	449 (2.42%)	1.28
<input type="checkbox"/>	10 Merchants, Tours, Food & Drink Guide & Map	564 (1.58%)	444 (2.4%)	1.27





Top Traffic Sources – July 1, 2024 to Oct 1, 2025  
(last 18 months)

<input checked="" type="checkbox"/>		<div>▼ +</div>	↓ Sessions
		(Default Channel Group)	
<input checked="" type="checkbox"/>		Total	101,068 100% of total
<input checked="" type="checkbox"/>	1	Organic Search	48,035 (47.53%)
<input checked="" type="checkbox"/>	2	Organic Social	20,507 (20.29%)
<input checked="" type="checkbox"/>	3	Paid Social	17,996 (17.81%)
<input checked="" type="checkbox"/>	4	Direct	10,846 (10.73%)
<input checked="" type="checkbox"/>	5	Referral	1,307 (1.29%)
<input type="checkbox"/>	6	Email	1,066 (1.05%)
<input type="checkbox"/>	7	Paid Other	778 (0.77%)
<input type="checkbox"/>	8	Unassigned	282 (0.28%)
<input type="checkbox"/>	9	Organic Shopping	49 (0.05%)

Top Traffic Sources – July 1, 2025 to Oct 1, 2025  
(last 90 day snapshot)

<input checked="" type="checkbox"/>		<div>Session primary...Channel Group) ▼ +</div>	↓ Sessions
<input checked="" type="checkbox"/>		Total	21,546 100% of total
<input checked="" type="checkbox"/>	1	Organic Search	10,615 (49.27%)
<input checked="" type="checkbox"/>	2	Paid Social	7,206 (33.44%)
<input checked="" type="checkbox"/>	3	Direct	2,106 (9.77%)
<input checked="" type="checkbox"/>	4	Organic Social	859 (3.99%)
<input checked="" type="checkbox"/>	5	Paid Other	768 (3.56%)
<input type="checkbox"/>	6	Referral	367 (1.7%)
<input type="checkbox"/>	7	Email	113 (0.52%)
<input type="checkbox"/>	8	Unassigned	50 (0.23%)





## VisitSwansboro.org – Website Stats

	<div><div>City</div></div>		↓	Active users	New users
Top 10 Cities – 7.1.2024 to Date (last 18 months)					
<input checked="" type="checkbox"/>	Total			87,211 100% of total	85,778 100% of total
<input checked="" type="checkbox"/>	1 Raleigh			7,973 (9.14%)	7,761 (9.05%)
	2 (not set)			7,649 (8.77%)	7,307 (8.52%)
<input checked="" type="checkbox"/>	3 Swansboro			5,968 (6.84%)	5,744 (6.7%)
<input checked="" type="checkbox"/>	4 Charlotte			4,732 (5.43%)	4,540 (5.29%)
<input checked="" type="checkbox"/>	5 Jacksonville			3,400 (3.9%)	3,307 (3.86%)
<input checked="" type="checkbox"/>	6 Ashburn			3,069 (3.52%)	2,886 (3.36%)
<input type="checkbox"/>	7 Atlanta			2,926 (3.36%)	2,695 (3.14%)
<input type="checkbox"/>	8 Emerald Isle			2,329 (2.67%)	2,229 (2.6%)
<input type="checkbox"/>	9 New York			1,446 (1.66%)	1,273 (1.48%)
<input type="checkbox"/>	10 Greenville			1,218 (1.4%)	1,171 (1.37%)

	<div><div>City</div></div>		↓	Active users	New users
Top 10 Cities – 7.1.2025 to Date (last 90 day snapshot)					
<input checked="" type="checkbox"/>	Total			18,535 100% of total	18,184 100% of total
	1 (not set)			1,606 (8.66%)	1,489 (8.19%)
<input checked="" type="checkbox"/>	2 Raleigh			1,504 (8.11%)	1,422 (7.82%)
<input checked="" type="checkbox"/>	3 Swansboro			1,467 (7.91%)	1,402 (7.71%)
<input checked="" type="checkbox"/>	4 Charlotte			1,024 (5.52%)	966 (5.31%)
<input checked="" type="checkbox"/>	5 Jacksonville			698 (3.77%)	666 (3.66%)
<input checked="" type="checkbox"/>	6 Emerald Isle			681 (3.67%)	642 (3.53%)
<input type="checkbox"/>	7 New Bern			260 (1.4%)	258 (1.42%)
<input type="checkbox"/>	8 Ashburn			222 (1.2%)	206 (1.13%)
<input type="checkbox"/>	9 Greenville			196 (1.06%)	181 (1%)
<input type="checkbox"/>	10 Atlanta			193 (1.04%)	173 (0.95%)



## Total # of Active Users & NEW Users

### Acquisition overview

Active users ?

87K

New users ?

86K

7.1.2024 to Date  
(last 18 months)



### Acquisition overview

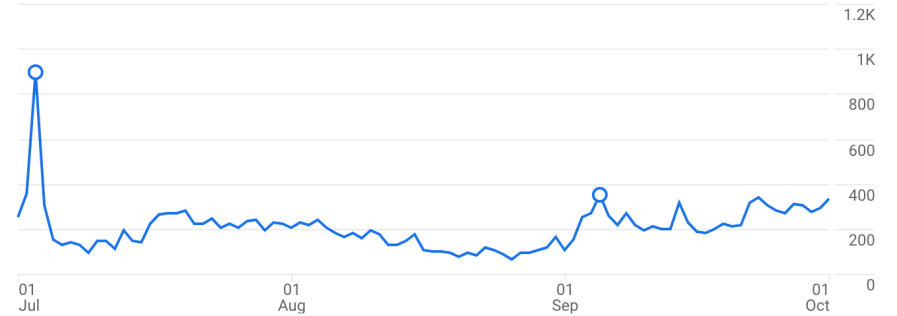
Active users ?

19K

New users ?

18K

7.1.2025 to Date  
(last 90 day snapshot)





## Facebook & Instagram Metrics and Snapshot – July 1, 2025 thru Oct 1, 2025

### October 2025 Report:

Facebook – 11,387 followers






Instagram – 2,805 followers

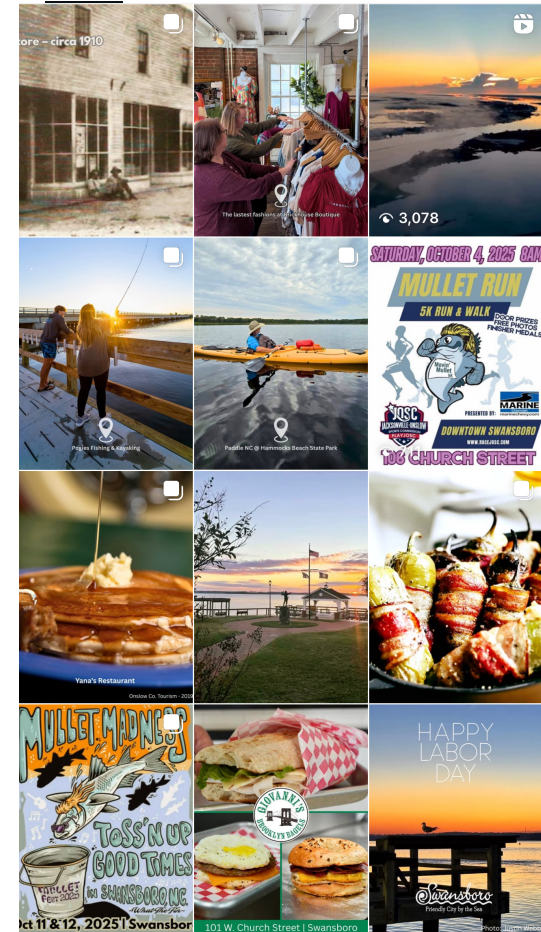
### July 2025 Report:

Facebook – 10,747 followers

Instagram – 2,696 followers

### Top 5 Posts by Views

<input type="checkbox"/>	Preview ↕		Views ⓘ ↓	Reach ⓘ ↕	Interactions ⓘ ↕
<input type="checkbox"/>		<b>This is Swansboro, NC. A...</b> Published • Jul 10 at 12:35 PM	68,595	45,205	896
<input type="checkbox"/>		<b>Run. Walk. Honor. #Neve...</b> Published • Aug 19 at 12:20 PM	66,450	39,643	434
<input type="checkbox"/>		<b>Party in the front... racing i...</b> Published • Sep 16 at 12:34 PM	55,442	30,184	122
<input type="checkbox"/>		<b>"All we do is from our he...</b> Published • Aug 4 at 12:15 PM	28,281	17,096	557
<input type="checkbox"/>		<b>At il Cigno Italiano, every...</b> Published • Jul 7 at 5:19 PM	20,776	13,912	248



## Facebook/Instagram Ad Campaigns Summary Snapshot – July 1 2025 to Oct. 2, 2025

### Completed

### Completed

### Active



Post engagements Ad: Celebrate Father's Day Weekend in Swansboro...  
Completed • Engagement

975

Post engagements


\$0.0399

Cost per Post Engagement

\$38.92

Amount spent



Post: "Run. Walk. Honor.  #NeverForget #T2T #DoGood..."  
Completed • Traffic

929

Link clicks

\$0.17

Cost per Link Click

\$160.61

Spent

Ends today



2025 Mullet Fest & September General Campaign  
Active • Traffic

4,598

Link clicks

\$0.15

Cost per Link Click

\$694.55

Spent



Website visitors Ad:  4th of July Weekend in Swansboro? Y...  
Off • Traffic

676

Link clicks

\$0.17



Cost per Link Click

\$111.76

Amount spent

Ended recently



Post: "*Party in the front... racing in the back!*"  "  
Completed • Traffic

517

Link clicks

\$0.29

Cost per Link Click

\$149.91

Spent



2025 Mullet Fest REEL  
Active • Traffic

2,075

Link clicks

\$0.0958

Cost per Link Click

\$198.75

Spent



Late Summer Enews Sign Up  
Completed • Traffic

3,386

Link clicks

\$0.21

Cost per Link Click

\$699.89

Spent





## Visit Swansboro Marketing Eblasts

### Monthly Eblasts – August 2025 through October, 2025

#### Campaign is actively running and not complete with resends October 2025 Eblast



Sent



Email • Sent yesterday at 9:30am EDT • Resending tomorrow at 8:30am...

2,278 sends • 989 (45%) opens • 49 (2%) clicks • 74 (3%) bounces • 2 (1%) unsubscribes

#### Industry Standards:

Open Rate (Total)	Click Rate (Clicks/Delivered)	Bounce Rate

#### September 2025 Eblast



Sent



Email • Sent Sep 1, 2025 at 11:53am EDT • Resent Sep 4, 2025 at 8:30am...

2,287 sends • 1,373 (62%) opens • 61 (3%) clicks • 82 (4%) bounces • 12 (1%) unsubscribes

#### Overall:

32.55%      2.03%      10.31%

#### August 2025 Eblast



Sent



Email • Sent Jul 30, 2025 at 4:15pm EDT • Resent Aug 2, 2025 at 9:30am...

1,999 sends • 1,217 (63%) opens • 81 (4%) clicks • 73 (4%) bounces • 5 (1%) unsubscribes

#### Travel & Hospitality:

31.02%      1.34%      8.81%

The Visit Swansboro Email List is **actively growing** – due to the promotional getaway contest ads and the “Swansboro Insider” campaign we ran in late summer – branding Swansboro as a vacation destination.

We’ve seen strong growth:  
1,508 contacts in July, now  
up to 2,278.





## Raleigh Magazine – *Summer Travel Eblasts* – 2025

### Pack Your Bags for Summer Travels

#### Swansboro

Paddle into adventure just two and a half hours from Raleigh! Explore Swansboro's scenic waterways, kayak trails and ecotours. Nature and relaxation await. Follow on **social** for more!

[Discover More](#)



Key messaging – **just 2.5 hours from Raleigh.**

Follow us on social  
([Facebook Page.](#))

**RALEIGH**  
INSIDER

**July Eblast**

### End Your Summer on a High Note With These Destinations & Festivals

#### Swansboro



🚤 Cruise into golden hour—just 2.5 hours from Raleigh! Unplug and set sail into Swansboro's waterfront magic. Coastal charm and easy relaxation await. Follow on **social** for more! 🚣🌅

[Discover More](#)




**August Eblast**

## Raleigh Magazine Website – *Things to Do* Page – Banner Ad Placements



# RALEIGH

## MAGAZINE




[HOME](#) [NEWS & BUZZ](#) [FOOD & DRINK](#) [THINGS TO DO](#) [STYLE & SHOPPING](#) [REAL ESTATE & HOME](#) [CALENDAR](#) [PODCAST](#)



### 13 Things to Do in Raleigh This Week, Aug. 28–Sept. 3

In Do, July/August 2025 by Heidi Reid / Aug 27, 2025 / Leave a Comment


Dance your way through homegrown but nationally acclaimed music at Raleighwood + 12 More Things to Do in Raleigh This Week, Aug. 28–Sept. 3.



### Wake Tech Is Going for Olympic Gold


In Do, September 2025 by Heidi Reid / Aug 25, 2025 / Leave a Comment

Forks up! Culinary Team USA is curating and cooking a three-course meal at Wake Tech in preparation for the 2028 Culinary Olympics.



Coastal Charm  
Golden Hour Magic!  
Plan Your Escape!  
Swansboro  
Just 2.5 hours from Raleigh

[NEWSLETTER](#)

[MAKE OUR PLACE YOUR PLACE](#)  [VILLAGE TAVERN](#)  
A North Carolina Owned Tradition Since 1984!

**August 2025**  
Key messaging –  
just 2.5 hours  
from Raleigh.

## Raleigh Magazine Website – *Things to Do* Page – Banner Ad Placements



### 13 Things to Do in Raleigh This Week, Aug. 28–Sept. 3

In Do, July/August 2025 by Heidi Reid / Aug 27, 2025 / Leave a Comment

Dance your way through homegrown but nationally acclaimed music at Raleighwood + 12 More Things to Do in Raleigh This Week, Aug. 28–Sept. 3.



### Catch Skating & BMX at Hopscotch

In Do, September 2025 by Heidi Reid / Aug 25, 2025 / Leave a Comment

For the third year in a row, Skate Raleigh is bringing a competitive spirit to Hopscotch with BMX and skateboarding competitions.



### Q&A With Leela Improv Theatre

In Do, September 2025 by Abigail Mason / Aug 25, 2025 / Leave a Comment

Following the recent opening of Leela Improv Theatre, we tapped founders Jill and Christopher Firkmann on their artistic approach to personal & professional

NEWSLETTER

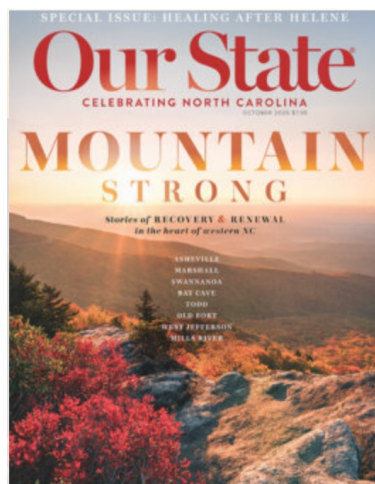


**September 2025**  
Key messaging –  
just 2.5 hours  
from Raleigh.



## Our State Magazine – Ad Placements // August, October 2025

### SWANSBORO



October 2025



August 2025

# Swansboro's Annual Festivals & Events

Join us in the Friendly City by the Sea!



<b>Mullet Festival of NC</b> October 11 – 12, 2025	<b>Swansboro by Candlelight</b> November 8, 2025	<b>Swansboro Christmas Flotilla</b> November 28, 2025
<b>Pirate Fest</b> May 9, 2026	<b>Arts by the Sea</b> June 13, 2026	<b>Independence Day Celebration &amp; Fireworks</b> July 3, 2026

**SWANSBORO Festivals**



**Swansboro**  
[www.VisitSwansboro.org](http://www.VisitSwansboro.org)



Sept 2025





## Downtown Merchants & Restaurants Guide & Map – Fall 2025

Recent Additions: Hampton Inn (on panel and map), Hammocks Beach State Park, Paddle NC, Pirate Fest, and Crystal Coast Ghost & Marsh Cruises — ensuring all of Swansboro's tour operators are included.

**Annual Swansboro E**  
MAY 9, 2026  
Pirate Fest  
Historic Downtown Swansboro  
(910) 326-2600

**JUNE 13, 2026**  
Arts By The Sea  
Historic Downtown Swansboro  
(910) 326-2600

**JULY 3, 2026**  
Independence Day  
Celebration  
Historic Downtown Swansboro  
(910) 326-2600

**OCTOBER 10-12, 2025**  
71st Swansboro Mullet  
Festival of NC  
Historic Downtown Swansboro  
(910) 326-2600

**NOVEMBER 8, 2025**  
Swansboro by  
Candlelight Shopping  
Historic Downtown Swansboro  
(910) 326-2600

**NOVEMBER 28, 2025**  
Swansboro  
Christmas Flotilla  
(rain date November 29)  
Historic Downtown Swansboro  
(910) 326-2600

**Hampton Inn**

**HISTORIC DOWNTOWN  
SWANSBORO**

**MERCHANTS, TOURS,  
FOOD & DRINK GUIDE**

**SwanFest**  
26 Outdoor Free  
mer Concert Series  
om Memorial Day through Labor Day

**Swansboro**

Information visit :  
**Council.com**

Photo by Todd Ouel  
@dini\_photos

**1 Swansboro Paddle Boarding & Kayaking**  
(910) 389-1471 Paddle Boards, Kayaks, boat & jet ski rentals, island tours, customized guided trips, apparel, & more!

**2 By The Bridge Restaurant**  
(910) 708-0200 Waterfront dining, Dock and Dine, Caribbean flare—American fare, full bar, burgers, Sunday brunch, live music or DJ most weekends. Late night service Open daily 7:30am–8:00pm.

**3 Glamour and Grace Boutique**  
(910) 325-8197 Offering a variety of men's and women's clothing & accessories.

**4 Boro Low Country Kitchen "windward"**  
(910) 325-0501 Waterfront dining with open-air & covered seating, Dock and Dine, Steam pits, low country boils, peljows & more. Live music, full A/C, permits. Open Tues-Fri 12pm-9pm, Sat-Sun 11:30am-9pm.

**5 The BORO Restaurant & Bar "leeward"**  
(910) 325-0502 Waterfront dining, Dock and Dine, Coastal Carolina cuisine with chef features and fresh local fish. Live acoustic music Thurs-Sat, Bar, courtyard, and pavilion seating. Open daily 11am.

**6 Swansboro Front Street Grocery**  
(910) 450-7147 An artisanal downtown grocery offering microbrews, beer, wine, specialty drinks, jams, pickled items, salsa and more.

**7 Yana's Restaurant**  
(910) 326-5583 Talk of the Town's Star Award Winner. A 1950's diner serving breakfast and lunch. Burgers, shakes, famous fruit fritters, omelets and gourmet salads.

**8 Gray Dolphin**  
(910) 326-4444 Unique gifts & accessories, Camille Beckman and gourmet foods.

**9 Bogue Banks Realty**  
(910) 325-0868 A proven leader in real estate sales.

**10 To Be Announced**

**11 Poor Man's Hole**  
(252) 671-0020 Handcrafted furniture by Speight Blum, gifts and vintage artifacts.

**12 The Mercantile**  
(910) 325-7004 Nautical gifts, antiques, t-shirts, handcrafted outdoor furniture, art work, coastal heritage books, jewelry and more.

**13 Instigator Fishing & Diving Charters**  
(910) 382-7813 Operating a 31' Contender for all of our fishing & freshwater charters and a 36' Topaz and 45' Viking for our SCUBA diving charters. Dive charters that offer wreck, ledge and night diving, Spearfishing and Megalodon Fossil hunt.

**14 The Lady Swan / Swansboro Boat Tours**  
(910) 325-2200 Scenic, Historical, Nature Cruises & Much More! Regularly scheduled and private trips available. Come Take A Ride With Us!

**15 Bake Bottle & Brew**  
(910) 325-7550 Gift and book store offering beer, wine, coffee and hersey's ice cream. Stop, sip and enjoy beautiful water views.

**16 Willy Nilly Warehouse**  
(252) 303-0837 Waterfront destination for live music, beer, wine, slushies and unique gifts.

**17 Saltwater Grill**  
(910) 326-7500 People come for the view and stay for the food – casual atmosphere, seafood, steaks, gourmet salads, full service bar featuring a superior wine selection.

**18 Casper's Marina**  
(910) 326-4462 Easy docking, boat gas, dry stack facility, ships store.

**19 Novelty Nook**  
(910) 325-7437 Gifts for all ages. Year round Christmas Store with ornaments, decor and more. Variety of Swansboro logo merchandise.

**20 Rocket Fizz**  
(910) 325-7100 Retro candy/boya pop/ice cream/foys! 5,000+ types of nostalgic & international candy! Come and be Willy Wonka for the day!

**21 Giovanni's Brooklyn Bagels**  
(910) 325-7561 Offering fresh bagels, sandwiches, pastries, and coffee. Open Mon – Sat, 7am to 1pm; Sun, 8am to 1pm.

**22 Bella Hair & Boutique**  
(910) 809-8079 Master hair stylist and colorists specializing in custom haircuts, coloring, extensions and keratin.

**23 Reverse Aesthetics Medical Spa**  
(252) 764-1662 Cosmetic Injector & Laser Specialist: Botox, Fillers, Laser Treatments, RF Microneedling and Skin Care Products. Call for more information.

**24 Church Street Market & Pub**  
(910) 325-8346 Specialty sandwiches, soups, desserts, fine wines, beer & spirits.Trivia on Thurs nights at 8:30pm

**25 Swansboro Visitors Center**  
(910) 326-4428 Temporarily closed for construction.

**26 Swansboro Town Hall**  
(910) 326-4428 [www.swansboro-nc.org](http://www.swansboro-nc.org)

**27 Cedro De Azmar/Cigar Shop**  
(252) 422-9500 Premium cigars, tobacco, quality pipes, humidors, outdoor seating with a waterfront view.

**28 Silver Line Jewelry, Art & Unique Finds**  
(910) 325-7229 Coastal treasure made in the Carolinas. Proudly carrying Concept earrings made for sensitive ears.

**29 Gig Nails**  
(910) 315-6448 Nail Salon offering manicures and pedicures. By appointment only.

**30 To Be Announced**

**31 Jess' Boutique**  
(910) 325-8340 Ladies' and men's apparel. Women's accessories, purses, shoes and body care.

**32 Brickhouse Boutique**  
(252) 470-6032 Curated apparel, gifts & accessories for babies to ladies—where comfort, charm & affordability meet!

**33 Merrow Boutique**  
(910) 325-8140 Effortless, endless resort style, thoughtfully curated for the wandering traveler in all of us.

**34 Dini's Martinis and Desserts**  
(910) 325-8340 Dini's Martinis and Desserts is a craft cocktail and dessert bar that specializes in crafted cocktails, delicious desserts, savory small bites and so much more!

**35 Boro Gift Boutique**  
(910) 450-0556 Locally made art, custom furnishings, home decor, boutique clothing, jewelry & gifts. Located inside the iconic Russell's Building. Mon-Thurs 11-5, Fri & Sat 10-5, Sun 11-4

**36 Salt Marsh Cottage**  
(910) 708-2146 Must have for Coastal Living!

**37 Preston's Corner Bar & Grill & The Back Bar on Front Street**  
(910) 708-2105 Homemade coastal cuisine with southern influences. Open 7 days a week serving breakfast, lunch and dinner. Craft cocktails and two spacious bars that stay open late! Casual, friendly, comfortable setting.

**38 Cammie Boutique**  
(910) 326-4208 Trendy fashions, shoes and accessories.

**39 Il Cigno Italiano**  
(910) 325-7845 Waterfront dining, Dock and Dine. House-made Italian: gnocchi, pasta, mazzanella. Chef specials with local fish. Full menu at the Copper Bar. Open 4 pm. Closed Tuesdays.

**40 Riverside Steak & Seafood**  
(910) 326-4847 Serving fresh caught NC seafood, premium steaks, nightly chef specials, accommodations for large families and children's menus, famous sweet potato muffins, full bar and extensive wine list.

**41 Clyde Phillips Seafood**  
(910) 326-4468 N.C. caught "fresh local seafood" – fish, crabs, shrimp and shell fish.

**42 Pogey's Fishing Charters, Coastal Tours, Kayaking & Rental Center**  
(910) 325-7876 Coastal outdoor operation specializing in getting you out on the water in Swansboro!

**43 Sound Side Outfitters**  
(910) 708-1053 The Crystal Coast's premier fly shop for all your fly fishing needs. Rods, reels, materials, flies, charters and more.

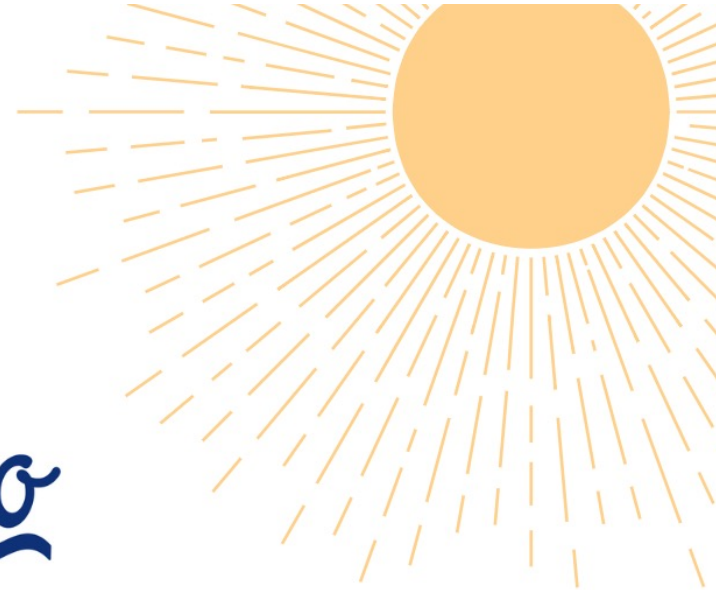
**44 Pogey's Bait & Tackle Shop**  
(910) 325-7876 Swansboro's premier bait & tackle, rods & reels shop specializing in live bait.

**45 Nancy Lee III Fishing Charters, LLC**  
(252) 564-8474 Near coastal fishing for individuals or groups of up to 16 passengers. Specializing in bottom fishing & near shore fishing. USCG certified vessel.

**46 Marsh Cruises**  
(910) 326-4750 Offering scenic cruises and shelling adventures, exploring Swansboro's waterways with history, nature, and coastal charm.

**47 Crystal Coast Ghost Walking Tours**  
(252) 725-7945 Experience Swansboro's haunted history on a spirited walking tour filled with eerie tales and coastal legends.

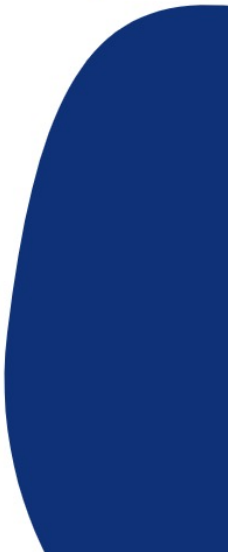
**Swansboro**  
NORTH  
CAROLINA



# Swansboro

Friendly City by the Sea

## APPENDIX





## 2025/2026 STDA Approved Budget – Snapshot – **UPDATED 10.2.25**

### SWANSBORO TDA / FY 2025-2026 // APPROVED Marketing, Advertising, Tourism Support

Media / Advertiser / Element		Budgeted	Actual	Remaining	Description
PRINT COLLATERAL	2026 Merchant & Restaurant Guide - <b>Printing Estimate</b> (based on prior years actual) - <a href="#">Spring (April 2026)</a> (2 reprints per year - cost split between TDA and merchants)	700.00			8.5" x 14" size double gate, <b>5,000</b> quantity, specs: 80# gloss text - in market piece
	2025 Merchant & Restaurant Guide - <b>Printing Estimate</b> (based on prior years actual) - Fall ( <a href="#">October 2025</a> )	815.00	573	242.00	<b>Fall Reprint completed in October 2025 - Expense to be paid from Downtown Merchants Fund</b>
WEBSITE	Dream Host - <b>2025/2026</b> Annual website hosting & Maintenance Plan	1,847.00	1847.00	0	Assumes \$239.88 for Annual Hosting + Monthly Management Fee & SEO Toolkit of \$134/month
WEBSITE	Misc. Tech Needs for Website	400.00	400	0.00	
EBLAST SOFTWARE	Constant Contact License - <b>Estimate</b>	777.00	675.50	101.50	Cost for license will be between \$600 - \$900 annually depending on # of emails in our list. We may still qualify for a non-profit discount as we did this year.
PRINT AD	<b>2025/2026</b> Our State Magazine <a href="#">Coast Host Section Ads</a>	9,725.00	5925	3,800.00	6 ADS TOTAL: 1/3 Pag Ad Sizee for Sept 25; 1/6 Page Ad Size - for Oct 24, Mar 24, Apr 2024, May, 24, Jun 24
PRINT AD	<b>2025/2026</b> Our State Magazine - <a href="#">Destinations Section Ad</a>	1,780.00	1780	0.00	1 AD: 1/6 Page - August 2025
DIGITAL ADS	<b>NEW 2025/2026</b> Our State Magazine - <a href="#">REEL</a>	3,995.00			<a href="#">See Slide with Detailed Information "Swansboro's Restaurant Scene"</a>
VISIT NC CO OP	<b>NEW 2025/2026</b> Visit NC - <a href="#">INSTAGRAM UGC</a>	1,000.00	900	100.00	<a href="#">October 2025</a>
VISIT NC CO OP	<b>NEW 2025/2026</b> Visit NC - <a href="#">FEATURED EVENT - FACEBOOK</a>	1,000.00	900	100.00	<a href="#">Christmas Flotilla (Thanksgiving Weekend)</a>
VISIT NC CO OP	<b>NEW 2025/2026</b> Visit NC - <a href="#">WELCOME JOURNEY - SMALL TOWNS</a>	500.00	450	50.00	<a href="#">Eblast - Winter 2025/2026</a>
DIGITAL ADS	<b>2025/2026</b> Our State Magazine - <a href="#">Sponsored Eblasts</a>	4,785.00	1595	3,190.00	<b>3 EBLASTS:</b> Sunday Morning Read - Jan 25rd, Feb 22nd., 2026 + Additional Sept. 14, 2025



## 2025/2026 STDA Approved Budget – Snapshot – **UPDATED 10.2.25**

### SWANSBORO TDA / FY 2025-2026 // APPROVED Marketing, Advertising, Tourism Support

Media / Advertiser / Element		Budgeted	Actual	Remaining	Description
PRINT ADS	2025/2026 Raleigh Magazine - <a href="#">Travel Section</a>	2,000.00		2,000.00	3 ADS TOTAL: July/Aug 2025 (Annual Travel Issue) - Half Page ; Feb 2026; April 2026 - 1/4 Page
PRINT AD	2025/2026 Raleigh Magazine - <a href="#">December '25/January '26 Issue</a>	1,500.00		1,500.00	1 AD: Full Page - Special Travel Section
DIGITAL ADS	NEW 2025/2026 Raleigh Magazine - Banner Ad Placements on Site	600.00	600	0	2 PLACEMENTS: August & September 2025 - \$300/per month
MEMBERSHIP	2026 NC Coast Host Membership Dues	350.00	0	350	Renewal
PRINT AD	2026 Emerald Isle Barefoot Guide - comes out in March 2026	950.00	950	0	Comes up for contract in October 2025 for March 2026 pub date
DIGITAL ADS	2025/2026 Facebook Advertising <small>includes \$400 per festival / \$1600 total - per Anna (Swansboro Festivals Budget - still TBD for 2025/2026 fiscal)</small>	7,000.00	1973	5,027.00	From July 1, 2025 to June 30, 2026
PRINT AD	2026 Swansboro Area Chamber Directory - Full Page Ad	1,100.00	1100	0	Submitted in October 2025 for 2026 Guide (comes out in January)
VIDEO PLACEMENT	OAJ Airport 2024/2025 - Video Placement	5,000.00	5000	0	Update Video Asset - twice a year, per contract with Honeycutt Advertising
SERVICES	Retainer Fee @ \$2295/month	27,540.00	27540		
	<b>GRAND TOTAL</b>	<b>73,364.00</b>	<b>52208.50</b>	<b>21,155.50</b>	
	Approved Amount - in "Option 1"	75,844.00			
	Approved - Visit NC Co-Op (awarded amount)	2,500.00			
	Difference - Added to Contingency	2,480.00			



## 2025/2026 STDA Approved Contingency Budget – Snapshot – **UPDATED 10.2.25**

	<b>2025/2026 Approved Marketing Contingency Budget</b>	<b>3,500.00</b>	
	<i>Additional Expenditures</i>		
<b>Starting Contingency</b>	ADD \$3295 - From Originally Proposed & Approved Option 1 Amount	<b>6,795.00</b>	<b>7.1.25</b>
	Fall 2025 Merch & Rest Guide Shipping to Welcome Centers - EST	450.00	
	Spring 2026 Merch & Rest Guide Shipping to Welcome Centers - EST	450.00	
	Fall 2025 Merch Guide - Design Refresh & Update	400.00	
	Promotional Gift Cards - Fall 2025 Contest Giveaway	150.00	
	ESTIMATED: Our State Reel Shoot - Food/Gratuity Costs	350.00	
	<b>BALANCE TO DATE</b>	<b>4,995.00</b>	