General Fund Financial Forecast Update for Fiscal Year 2024-2025

City of Sutter Creek
City Council Meeting
April 7, 2025

General Fund Financial Forecast Update Discussion Outline

- Purpose of Financial Forecast
- Updated Information from Last Year's Forecast
- Financial Forecast: FY23 FY30
- ► CalPERS Normal & UAAL Future Costs
- Next Steps

General Fund Financial Forecast Update Why a Baseline Financial Forecast?

Develop a better understanding of "baseline" General Fund funding requirements to provide a defined level of ongoing services by recognizing impacts of:

- Annual revenue and expenditure changes over a multi-year horizon based upon a given set of assumptions without capital and enterprise funds (streets, wastewater)
- Significant cost drivers demanding an increasing share of discretionary revenues:
 Employment Costs (Wages / CalPERS / Benefits); County Services Costs; Insurances
- Impacts of known one-time revenues / expenditures on given set of assumptions

General Fund Financial Forecast Update <u>Development of Baseline Financial Forecast</u>

Development of Baseline Financial Forecast based on:

- FY 2024-25 budget and fiscal activity adjusted for:
 - True-up of FY 2024-25 budget for certain revenues and expenditures (Pre-Mid-Year)
 - Adjusted staffing levels based on actual activity in FY 2024-25 Budget
- Future Years
 - Removal of one-time revenues and expenditures where necessary in future years
 - Conservative assumptions for future fiscal activity is based on historic trends and economic outlook for all years in model

General Fund Financial Forecast Update <u>Development of Baseline Financial Forecast</u>

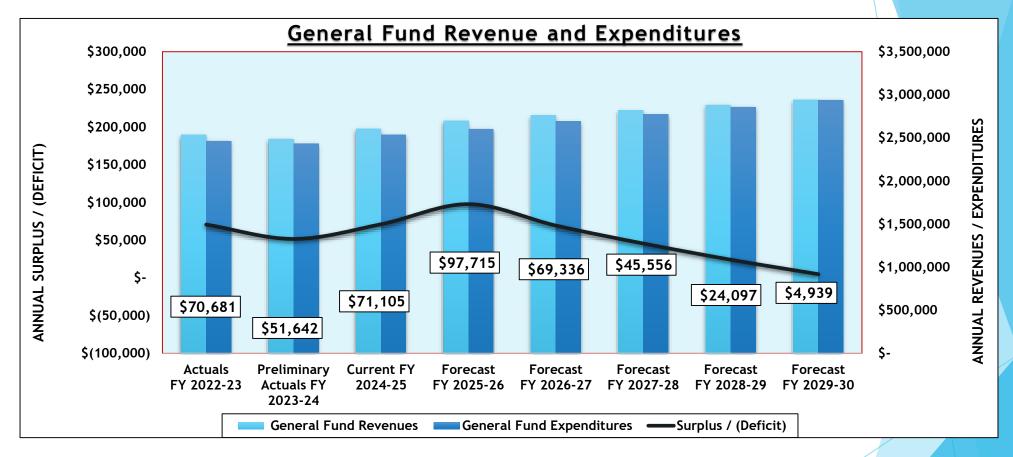
Key Assumptions:

- Revenue
 - Annual growth in property tax @ 3%
 - ► Transactions Tax (TUT) small portion of total 1% included in this forecast for safety funding, according to original TUT usage guidance
 - ► Growth in Transient Occupancy Tax 2%
 - Annual growth in sales tax @ 2%
- Expenses
 - Assume 2% Salary Increase for all bargaining units
 - ▶ Benefit costs assume 10% increase to City's paid portion of employees' benefits
 - ▶ Liability, Property, and Worker's Compensation Insurance 15% annually
 - County Services 10% annually
 - ▶ 10% CalPERS costs increase annually according to recent actuarial cost estimates

General Fund Financial Forecast Update Assumptions (cont.)

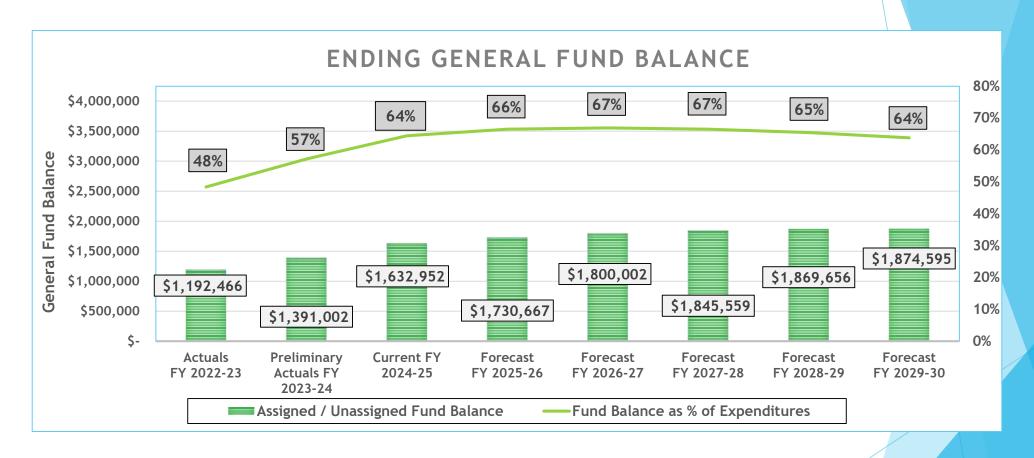
- Baseline scenario is slow revenue growth, slightly higher expense growth
- Macroeconomic environment is uncertain
 - Inflationary pressure persists
 - Markets don't like chaotic environment
 - Trade wars and tariffs, federal cuts, actual wars leading to uncertain monetary policy
- Recession is possible
 - Many economists think we are due
 - ► Generally, see a recession in US every 6.5 years
 - ▶ Short, sharp recession due to Covid Feb 2020 April 2020
 - Prior "great recession" ended in 2009
- We must be prepared to slow expenses if revenues do not materialize

General Fund Financial Forecast Update <u>Baseline Financial Forecast</u>



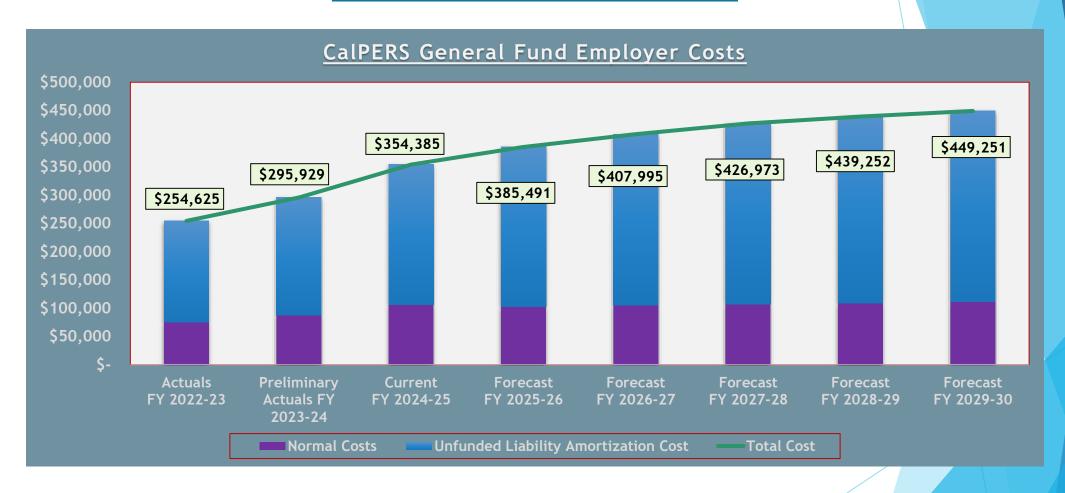
- Budget is balanced but tight, and sensitive to changes in assumptions
- Assume no staffing changes
- Any unexpected expense will come out of reserves

General Fund Financial Forecast Update <u>Baseline Financial Forecast</u>



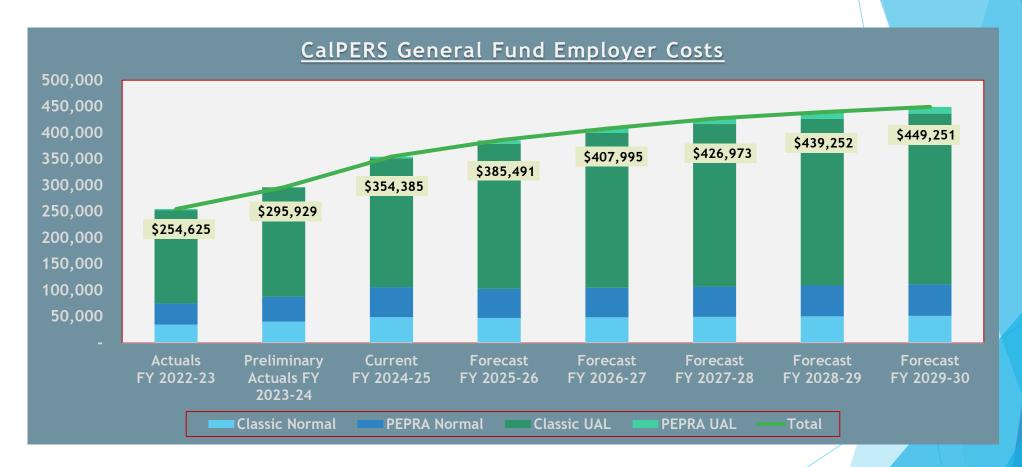
Represents *ALL* reserves in consolidated General Fund
These reserves include operating contingency, reserves and obligated (assigned) funds

General Fund Financial Forecast Update Baseline Financial Forecast



CalPERS General Fund costs rise over time due to UAL, Normal Costs stay steady and are based on salaries/wages

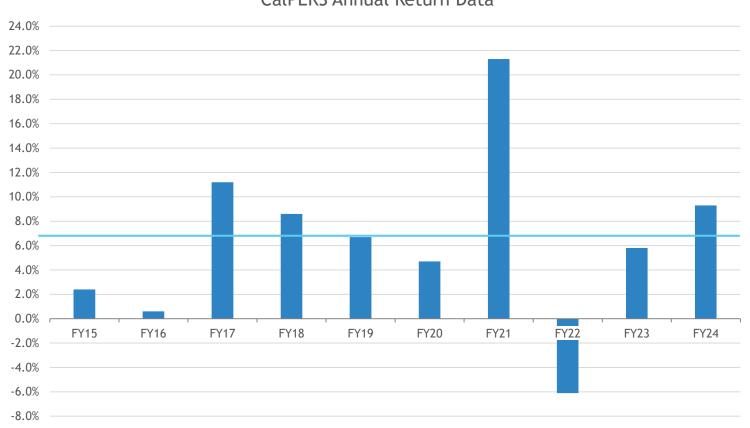
CalPERS Classic vs PEPRA Analysis Baseline Financial Forecast



- Same chart as last slide, with more detail about employee category in CalPERS
 - We have a handful of Classic CalPERS employees, the rest are PEPRA
 - Classic employee costs are the majority of our total CalPERS costs

General Fund Financial Forecast Update Baseline Financial Forecast





CalPERS Discount Rate is 6.8% - This has only been achieved 4 times in the last 10 years.

21.3% return in FY21 mostly used to lower discount rate consistent with CalPERS policy (mitigates impact of lowering employer costs short-term)

General Fund Financial Forecast Update <u>Budget Implications</u>

- Continue to Brainstorm Revenue Generation/Cost Savings
 - Utilizing our Grant Consultant to identify, apply, and manage grants for GF capital and equipment needs, will help support our Capital and Equipment replacement needs
 - CalPERS UAL Prefunding and contributing to 115 Trust will help mitigate the growing obligation each year, a major concern
- > Core expense trends are critical to long term sustainability
 - Insurance, CalPERS, County services, labor costs must be managed carefully.
 - > Some of these costs are out of our direct control

General Fund Financial Forecast Update <u>Budget Implications (cont.)</u>

- > FY 2025-26 Budget
 - > Working on estimates for baseline general fund budget
 - > Liability & Work Comp Insurance, CalPERS UAAL, Capital Projects, Salaries
 - Likely will need to allocate additional funds for salary and benefits
 - Any program increases must be accompanied by cost savings elsewhere
- > Now is the time for Council to discuss/suggest targeted cuts