

# STAFF REPORT



**SUBJECT:** Utility Department – Production Truck  
**MEETING:** Regular Council Meeting - 02 Jan 2024  
**DEPARTMENT:** Public Works  
**STAFF CONTACT:** Nick Williams

## RECOMMENDATION:

Staff recommends approval to purchase a Utility Department Production Truck from Lake Country Chevrolet as approved in the adopted FY23-24 budget.

## BACKGROUND:

The adopted FY23-24 budget approved the replacement of a production truck for the Utility Department.

## PROPOSAL:

A cooperative purchasing agency bid through the Texas Interlocal Purchasing System (TIPS) was received from Lake Country Chevrolet for \$45,831.86.

## FISCAL IMPACT SUMMARY:

The FY23-24 adopted budget includes \$45,000 for the production truck. The total purchase cost of the truck is \$45,831.86 leaving a negative balance of \$831.86. However, the \$8,356.04 savings from the Crew Truck bid will offset the \$831.86 overage on the Production Truck with a net positive balance of \$7,524.18.

The Purchasing Manager has confirmed the city is able to purchase this equipment through the TIPS Cooperative purchasing agency and adheres to all purchasing requirements. (Account #TX-993069)

## ALTERNATIVES:

The following alternatives are provided for consideration:

1. Do not approve the purchase as presented, or
2. Purchase the Production Truck with financing, or
3. Recommend an alternate bidding methodology.

## ADVANTAGES:

1. The truck is available now in stock, on the lot.
2. The savings from the Crew Truck bid (\$8,356.04) will offset the overage on the Production Truck (-831.86) and leave a net positive balance of \$7,524.18.

## DISADVANTAGES:

1. No disadvantages have been identified.

## ATTACHMENTS:

[TIPS Bid from Lake Country Chevrolet - \\$45,831.86](#)



**PRODUCT PRICING SUMMARY**

**TIPS USA 210907 Automobiles**

**VENDOR- 5426 LAKE COUNTRY CHEVROLET, 2152 N. WHEELER STREET JASPER, TX 75951**

End User: CITY OF STEPHENVILLE  
 Contact: \_\_\_\_\_  
 Email: \_\_\_\_\_  
 Product Description: CHEVROLET SILVERADO 1500

Prepared by: COLTON MCDONALD  
 Phone: 409.659.3831  
 Email: [CMCDONALD@SILSBEEFLEET.COM](mailto:CMCDONALD@SILSBEEFLEET.COM)  
 Date: October 27, 2023

A. Bid Item: \_\_\_\_\_ A. Base Price: **\$ 43,895.00**

**B. Factory Options**

Code	Description	Bid Price	Code	Description	Bid Price
CK10543	2024 SILVERADO 4WD CREW CAB	\$ 1,495.00			
	4WD SHORT BOX				
L3B	ENGINE 2.7L TURBO				
PEB	WT VALUE PACKAGE	\$ -			
Z82	TRAILERING PACKAGE	\$ -			
<b>Total of B. Published Options:</b>					<b>\$ 1,495.00</b>

Published Option Discount (5%) **\$ (74.75)**

**C. Unpublished Options**

\$= 7.0 %

Description	Bid Price	Options	Bid Price
SILSBEE FLEET INSTALL	\$ 2,702.86	EXTERIOR - WHITE GAZ	
AMBER MPOWER (GRILL)	\$ -	INTERIOR - JET BLACK CLOTH HIT	
AMBER VERTEX (REAR CORNER)	\$ -		
AMBER MINI LIGHTBAR	\$ -		
LIGHTED ROCKER SWITCH	\$ -	***UNIT ON GROUND***	
BACK UP ALARM	\$ -	<b>1GCPDAEK9RZ164942</b>	
SPRAY IN BED LINER	\$495		
<b>Total of C. Unpublished Options:</b>			<b>\$ 3,197.86</b>

D. Floor Plan Interest (for in-stock and/or equipped vehicles): **\$ 250.00**

E. Lot Insurance (for in-stock and/or equipped vehicles): \_\_\_\_\_

F. Contract Price Adjustment: PREFERRED CUSTOMER DISC **\$ (3,500.00)**

G. Additional Delivery Charge: 325 miles **\$ 568.75**

H. Subtotal: **\$ 45,831.86**

I. Quantity Ordered 1 x H = **\$ 45,831.86**

J. Trade in: \_\_\_\_\_ **\$ -**

K. \_\_\_\_\_

L. Total Purchase Price **\$ 45,831.86**