



Axon Enterprise, Inc.
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 United States
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Q-494019-45258.705AS

Issued: 11/28/2023

Quote Expiration: 12/15/2023

Estimated Contract Start Date: 01/01/2024

Account Number: 141848

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Stephenville Police Dept.-356 N Belknap St 356 N Belknap St Stephenville, TX 76401-3414 USA	Stephenville Police Dept.- TX 356 N Belknap St Stephenville TX 76401-3414 USA Email: 75-6000677

SALES REPRESENTATIVE	PRIMARY CONTACT
Adam Smith Phone: 602-751-1798 Email: asmith@axon.com Fax: (480) 463-2201	James Gresham Phone: (254) 918-1234 Email: jgresham@stephenvilletx.gov Fax: (254) 918-1290

Quote Summary

Program Length	41 Months
TOTAL COST	\$28,093.44
ESTIMATED TOTAL W/ TAX	\$28,093.44

Discount Summary

Average Savings Per Year	\$2,181.15
TOTAL SAVINGS	\$7,452.27

Payment Summary

Date	Subtotal	Tax	Total
Jan 2024	\$7,023.36	\$0.00	\$7,023.36
Apr 2025	\$7,023.36	\$0.00	\$7,023.36
Apr 2026	\$7,023.36	\$0.00	\$7,023.36
Apr 2027	\$7,023.36	\$0.00	\$7,023.36
Total	\$28,093.44	\$0.00	\$28,093.44

Quote Unbundled Price:	\$35,545.71
Quote List Price:	\$28,585.14
Quote Subtotal:	\$28,093.44

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
80460	FLEET 3 BUNDLE TRUE UP	3	8		\$78.00	\$87.75	\$2,106.00	\$0.00	\$2,106.00
Fleet3B	Fleet 3 Basic	3	41	\$214.77	\$158.18	\$158.18	\$19,456.14	\$0.00	\$19,456.14
A la Carte Software									
80401	FLEET 3, ALPR LICENSE, 1 CAMERA	3	41		\$59.00	\$53.10	\$6,531.30	\$0.00	\$6,531.30
Total							\$28,093.44	\$0.00	\$28,093.44

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
Fleet 3 Basic	11634	CRADLEPOINT IBR900-1200M-B-NPS+5YR NETCLOUD	3	12/01/2023
Fleet 3 Basic	70112	AXON SIGNAL UNIT	3	12/01/2023
Fleet 3 Basic	71200	FLEET ANT, AIRGAIN, 5-IN-1, 2LTE, 2WIFI, 1GNSS, BL	3	12/01/2023
Fleet 3 Basic	72036	FLEET 3 STANDARD 2 CAMERA KIT	3	12/01/2023
Fleet 3 Basic	72048	FLEET SIM INSERTION, ATT	3	12/01/2023

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80400	FLEET, VEHICLE LICENSE	3	01/01/2024	05/31/2027
Fleet 3 Basic	80410	FLEET, UNLIMITED STORAGE, 1 CAMERA	6	01/01/2024	05/31/2027
A la Carte	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	3	01/01/2024	05/31/2027

Services

Bundle	Item	Description	QTY
Fleet 3 Basic	73391	FLEET 3 DEPLOYMENT (PER VEHICLE)	3

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic	80379	EXT WARRANTY, AXON SIGNAL UNIT	3	12/01/2024	05/31/2027
Fleet 3 Basic	80495	EXT WARRANTY, FLEET 3, 2 CAMERA KIT	3	12/01/2024	05/31/2027

Payment Details

Jan 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	3	\$1,632.82	\$0.00	\$1,632.82
Year 1	80460	FLEET 3 BUNDLE TRUE UP	3	\$526.50	\$0.00	\$526.50
Year 1	Fleet3B	Fleet 3 Basic	3	\$4,864.04	\$0.00	\$4,864.04
Total				\$7,023.36	\$0.00	\$7,023.36

Apr 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	3	\$1,632.82	\$0.00	\$1,632.82
Year 2	80460	FLEET 3 BUNDLE TRUE UP	3	\$526.50	\$0.00	\$526.50
Year 2	Fleet3B	Fleet 3 Basic	3	\$4,864.04	\$0.00	\$4,864.04
Total				\$7,023.36	\$0.00	\$7,023.36

Apr 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	3	\$1,632.82	\$0.00	\$1,632.82
Year 3	80460	FLEET 3 BUNDLE TRUE UP	3	\$526.50	\$0.00	\$526.50
Year 3	Fleet3B	Fleet 3 Basic	3	\$4,864.04	\$0.00	\$4,864.04
Total				\$7,023.36	\$0.00	\$7,023.36

Apr 2027						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	80401	FLEET 3, ALPR LICENSE, 1 CAMERA	3	\$1,632.83	\$0.00	\$1,632.83
Year 4	80460	FLEET 3 BUNDLE TRUE UP	3	\$526.50	\$0.00	\$526.50
Year 4	Fleet3B	Fleet 3 Basic	3	\$4,864.03	\$0.00	\$4,864.03
Total				\$7,023.36	\$0.00	\$7,023.36

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

11/28/2023

