



L3Harris Technologies, Inc.  
 Public Safety and Professional Communications  
 221 Jefferson Ridge Parkway  
 Lynchburg, Virginia 24501  
 Phone: 1-800-368-3277  
 Fax: 321-409-4393

Quote Name: City of Stephenville FD\_XL400P LTE\_051121

Date: 5/11/2021 **Valid for 30 days**  
 Sales POC: Harry Maddox  
 Sr. Specialist, Sales  
 214-356-2513  
[Harry.Maddox@L3Harris.com](mailto:Harry.Maddox@L3Harris.com)

Mr. Jimmy Chew  
 Fire Chief  
 Stephenville Fire Department  
 254-918-1243  
[jchew@stephenvilletx.gov](mailto:jchew@stephenvilletx.gov)

L3Harris' Internal Use Only	
Quote by:	S. Spence
CRM #	
CCC Case #	INC-000251470

Item	Part Number	Description	Qty	List Price	Discount	Sale Price	Extended Sale Price
<b>XL400P LTE</b>							
10	XF-PFM1M-NA	PORTABLE,XL-400P,XTRMKP,BLK,NA	34	\$ 8,250.00	45%	\$ 4,537.50	\$ 154,275.00
20	XF-FW2X	OPERATION,LOAD NIFOG PERSONALITY	34	\$ 0.01	100%	\$ -	\$ -
30	XF-PL4F	FEATURE,P25 PHASE 2 TDMA	34	\$ 250.00	45%	\$ 137.50	\$ 4,675.00
40	XF-PL8Y	FEATURE, ENCRYPTION LITE	34	\$ 0.01	100%	\$ -	\$ -
50	XF-PKG8F	FEATURE,256-AES,64-DES ENCRYPTION	34	\$ 695.00	45%	\$ 382.25	\$ 12,996.50
60	XF-PKGPT	FEATURE PACKAGE,P25 TRUNKING	34	\$ 1,500.00	45%	\$ 825.00	\$ 28,050.00
70	XF-PKGF3	FEATURE PACKAGE,DUAL BAND VHF+7/800	34	\$ 1,000.00	45%	\$ 550.00	\$ 18,700.00
80	XF-PA4N	BATTERY, LI-ION, XTRM	34	\$ 225.00	45%	\$ 123.75	\$ 4,207.50
90	XF-AN9F	ANTENNA,FLEX,HELICAL,XTRM,136-870 MHZ	34	\$ 125.00	45%	\$ 68.75	\$ 2,337.50
100	XF-AE2V	SPEAKER MIC, REVO NC2, C1D2	34	\$ 190.00	45%	\$ 104.50	\$ 3,553.00
110	XF-HC3L	BELT CLIP,METAL	34	\$ 30.00	45%	\$ 16.50	\$ 561.00
120	XF-CH6A	CHARGER,1-BAY, XTRM	34	\$ 180.00	45%	\$ 99.00	\$ 3,366.00
130	BM-PKGCL-XL	APP, BEON XL RADIO FAMILY	34	\$ 335.00	45%	\$ 184.25	\$ 6,264.50
							<b>\$ 238,986.00</b>
140	XF-Y3EWP	SERVICE ASSIST, EXT WARRANTY 3YR, XL400P	34	\$ 200.00	0%	\$ 200.00	\$ 6,800.00
150	XF-PA4N	BATTERY, LI-ION, XTRM	34	\$ 225.00	45%	\$ 123.75	\$ 4,207.50
							<b>\$ 11,007.50</b>

Lead time is subject to material availability at time of order

**Total Sale Price \$ 249,993.50**

**Terms and Conditions:**

- The Terms and Conditions are governed by the agreement between L3Harris Technologies and Henderson County TX. Please reference MBP# 19925 and contract number 1711, if applicable.
- Storing battery packs is not recommended because the chemicals in the battery degrade over time and this affects the functionality of the battery. Improper storage of batteries may void warranty.
- Pricing does not include installation, programming, taxes or shipping (if applicable), unless otherwise noted. These items may be waived based on the terms and conditions which are applicable to this quote (Item 1) and could be subject to change.

**Purchase Order requirements:**

Purchase Order issued to L3Harris Technologies - PSPC - 221 Jefferson Ridge Parkway - Lynchburg, VA 24501  
 The Purchase Order should include the following references:

- Must include Quote Name and Date. If applicable, include MBP#.
  - All orders must contain valid model number, quantity, and price for each item.
  - Frequencies must be supplied with order if applicable.
  - Requested Delivery Date; If related to **Grant Funding**, important to provide Grant name, Agency, deadline and product receipt deadline, when applicable.
  - Shipping will default to Best Way ground, unless otherwise specific. Special shipping/delivery instructions (ex. Delivery lift gate required?) must be noted if applicable. Non Standard packing will be billed to the customer.
  - Bill to and Ship to addresses along with contact information must be included. Provide customer account number if readily available.
- L3Harris DUNS#: 101474992; Cage Code: 1PNR4; Tax ID 34-0276860.