



L3Harris Technologies, Inc.
 Public Safety and Professional Communications
 221 Jefferson Ridge Parkway
 Lynchburg, Virginia 24501
 Phone: 1-800-368-3277
 Fax: 321-409-4393

Quote Name: City of Stephenville FD_XL200M LTE_051121

Date: 5/11/2021 Valid for 30 days
 Sales POC: Harry Maddox
 Sr. Specialist, Sales
 214-356-2513
Harry.Maddox@L3Harris.com

Mr. Jimmy Chew
 Fire Chief
 Stephenville Fire Department
 254-918-1243
jchew@stephenvilletx.gov
 254-918-1243

L3Harris' Internal Use Only	
Quote by:	S. Spence
CRM #	
CCC Case #	INC-000251470

Item	Part Number	Description	Qty	List Price	Discount	Sale Price	Extended Sale Price
XL200M LTE							
10	XZ-MPM1M-NA	MOBILE, XL-200M, MULTIBAND, LTE, NA	16	\$ 5,295.00	45%	\$ 2,912.25	\$ 46,596.00
20	XZ-PL4J	FEATURE, VHF BAND	16	\$ 500.00	45%	\$ 275.00	\$ 4,400.00
30	XZ-PL4L	FEATURE, 700/800 MHZ BAND	16	\$ 500.00	45%	\$ 275.00	\$ 4,400.00
40	XZ-PL8Y	FEATURE, ENCRYPTION LITE	16	\$ 0.01	100%	\$ -	\$ -
50	XZ-PL4F	FEATURE, PHASE 2 TDMA	16	\$ 250.00	45%	\$ 137.50	\$ 2,200.00
60	XZ-PKG8F	FEATURE, 256-AES, 64-DES ENCRYPTION	16	\$ 695.00	45%	\$ 382.25	\$ 6,116.00
70	XZ-PKGPT	FEATURE PACKAGE, P25 TRUNKING	16	\$ 1,500.00	45%	\$ 825.00	\$ 13,200.00
80	XZ-MA4A	KIT, MOUNTING XL-MOBILE UNIVERSAL	16	\$ 600.00	45%	\$ 330.00	\$ 5,280.00
90	XZ-MC6A	MICROPHONE, XL, STANDARD MOBILE	16	\$ 105.00	45%	\$ 57.75	\$ 924.00
100	XZ-CP6A	CONTROL UNIT, XL-CH	16	\$ 1,500.00	45%	\$ 825.00	\$ 13,200.00
110	XZ-AN7G	ANTENNA, FLEX,HEAVY-DUTY	16	\$ 250.00	45%	\$ 137.50	\$ 2,200.00
120	XZ-ANGU	ANTENNA, BASE, STD ROOF MOUNT LOW LOSS	16	\$ 80.00	45%	\$ 44.00	\$ 704.00
130	BM-PKGCL-XL	APP, BEON XL RADIO FAMILY	16	\$ 335.00	45%	\$ 184.25	\$ 2,948.00
						XL-200M Total	\$ 102,168.00
Options							
140	XZ-Y3EWP	SERVICE ASSIST,EXT WARRANTY 3 YR, XL200M	16	\$ 200.00	0%	\$ 200.00	\$ 3,200.00
150	XZ-LS6A	SPEAKER, EXTERNAL, MOBILE	16	\$ 60.00	45%	\$ 33.00	\$ 528.00
160	XZ-CA6F	CABLE, XL-MOBILE, SPEAKER ACCY	16	\$ 222.00	45%	\$ 122.10	\$ 1,953.60
						Options Total	\$ 5,681.60
						Total Sale Price	\$ 107,849.60

Lead time is subject to material availability at time of order

Terms and Conditions:

- The Terms and Conditions are governed by the agreement between L3Harris Technologies and Henderson County TX. Please reference MBP# 19925 and contract number 1711, if applicable.
- Storing battery packs is not recommended because the chemicals in the battery degrade over time and this affects the functionality of the battery. Improper storage of batteries may void warranty.
- Pricing does not include installation, programming, taxes or shipping (if applicable), unless otherwise noted. These items may be waived based on the terms and conditions which are applicable to this quote (Item 1) and could be subject to change.

Purchase Order requirements:

Purchase Order issued to L3Harris Technologies - PSCP - 221 Jefferson Ridge Parkway - Lynchburg, VA 24501
 The Purchase Order should include the following references:

- Must include Quote Name and Date. If applicable, include MBP#.
 - All orders must contain valid model number, quantity, and price for each item.
 - Frequencies must be supplied with order if applicable.
 - Requested Delivery Date; If related to Grant Funding, important to provide Grant name, Agency, deadline and product receipt deadline, when applicable.
 - Shipping will default to Best Way ground, unless otherwise specific. Special shipping/delivery instructions (ex. Delivery lift gate required?) must be noted if applicable. Non Standard packing will be billed to the customer.
 - Bill to and Ship to addresses along with contact information must be included. Provide customer account number if readily available.
- L3Harris DUNS#: 101474992; Cage Code: 1PNR4; Tax ID 34-0276860.