

STAFF REPORT



SUBJECT: Trott Communications

DEPARTMENT: Police

STAFF CONTACT: James Gresham

RECOMMENDATION:

Modify the consulting agreement with Trott Communications for radio system implementation

BACKGROUND:

In October 2021 the City of Stephenville entered into a consulting agreement with Trott Communications for communications consulting services related to the L3 Harris Inc. systems purchase proposal for \$9,900. Trott assisted the City with contract negotiations, proposal reviews, payment schedules and performance guarantees. Trott also assisted with negotiating the maintenance service agreement with L3 Harris. Trott attended staff, technical and council meetings during this phase. Police Department staff found their assistance to be invaluable. Conservative estimates are that Trott saved the City of Stephenville several times over their cost during contract negotiations. Trott billed for \$7,183 during this phase, coming in under budget.

Now that the radio system purchase agreement has been signed and the implementation phase of the project has begun, Trott has sent over another proposal for implementation services. This includes assistance with all aspects of system design, construction, FCC licensing, quality assurance and acceptance testing of the system once completed.

FISCAL IMPACT SUMMARY:

Trott Communications charges an hourly rate plus expenses. Their estimated cost is \$33,205. This amount could vary depending on time spent and unforeseen issues that may arise.

ALTERNATIVES

Do not enter into an implementation agreement