

COMMITTEE REPORT



REPORT TYPE: Public Health and Safety Committee

MEETING: October 18, 2022

Present: Bob Newby, chair; LeAnn Durfey, Ricky Thurman

Absent:

DEPARTMENT: Fire

STAFF CONTACT: Robert Isbell

RECOMMENDATION:

Staff recommends award of contract to Emergicon emergency medical billing for EMS billing and collections.

BACKGROUND:

The current EMS billing company is at the end of contract and two extensions. Requests for Proposals were advertised on September 3rd and 10th. The city received proposals from two EMS collection firms on September 23, 2022. The proposals were evaluated and ranked based on specific weighted criteria, including experience, references, billing and collections history, reports, as well as rates and expenses. The review committee ranked each proposal independently and the results were compiled for rankings. Although the submittals were from capable firms, the submittal by Emergicon ranked the highest due to the firm's experience, references, and rates. A copy of the ranking sheet is attached to this report.

The committee voted unanimously to forward the recommendation to Council.

TIMELINE:

After the award of contract, Emergicon estimates a 45-60 day implementation schedule.

EMS Billing RFP Grading

	Max Pts.	Emergicon		Change Healthcare	
		Raw	%	Raw	%
Procedures and Reports	3	8	2.4	8	2.4
Billing and Collections	3	9	2.7	5	1.5
Rates and Expenses	2	10	2	7	1.4
Qualifications and Experience	1	9	0.9	9	0.9
References and Feedback	1	10	1	7	0.7
	10	46	9	36	6.9