

PRICING SUMMARY

L3Harris is pleased to provide the City of Stephenville, Texas, with the following firm fixed price proposal. Pricing is valid until December 17, 2021. The L3Harris pricing assumes, and this proposal is made subject to the condition that the City of Granbury, Texas, and the City of Stephenville, Texas, have entered into an Interlocal Agreement allowing L3Harris to access and upgrade the Granbury P25 System for the purposes of the City of Stephenville’s shared usage. If, after executing a contract with L3Harris for the P25 radio system pursuant to this proposal, the City of Stephenville has not entered into such an Interlocal Agreement with the City of Granbury within 30 days of contract execution, L3Harris shall be entitled, with respect to the contract between L3Harris and the City of Stephenville, to an equitable adjustment to the contract schedule, price, or both.

P25 SITE ADD	QTY	PRICE (USD \$)
VIDA Network Core Licenses	Lot	\$36,193.00
Site Interface Equipment	Lot	\$31,005.26
VIDA Edge	1	\$15,173.70
700 MHz P25 Trunking MASTR V Base Stations	4	\$119,547.05
Antenna System	Lot	\$32,150.75
Dispatch Interface Equipment	Lot	\$4,796.68
Symphony Consoles	3	\$164,536.50
XL-200M Backup Control Stations	3	\$24,304.56
Interop Pathway & Gateway	Lot	\$42,225.88
MPLS Equipment	2	\$21,431.32
UPS (Includes Install)	Lot	\$24,956.64
P25 SITE ADD SUBTOTAL		\$516,321.34
PROFESSIONAL SERVICES	QTY	PRICE (USD \$)
Program Management	Lot	\$155,550.00
Engineering Services	Lot	\$159,240.00
Staging & Freight	Lot	\$8,990.00
Infrastructure Installation	Lot	\$31,953.00
Antenna Hanging	Lot	\$27,500.00
Coverage Characterization	Lot	\$9,967.00
Coverage CATP and Guarantee	Lot	\$19,800.00
Training	Lot	\$19,075.00
Premium Warranty (Year 1)	Lot	\$13,225.00
PROFESSIONAL SERVICES SUBTOTAL		\$445,300.00

SUBSCRIBER UNITS	QTY	PRICE (USD \$)
XL-200M Mobile , Multi-band VHF+7/800 MHz, LTE, Ext Warranty 3-Yr, Single Key Encryption, Phase 2 TDMA, P25 Trunking, Mounting Kit, Microphone, Antenna & Roof Mount Antenna, Mobile Speaker, Control Unit, BeOn	20	\$172,376.20
XL-200M Mobile , Multi-band VHF+7/800 MHz, LTE, In-Band GPS, Ext Warranty 3-Yr, Encryption, Phase 2 TDMA, P25 Trunking, Mounting Kit, Microphone, Antenna & Roof Mount Antenna, Mobile Speaker, Control Unit, BeOn	25	\$228,327.25
XL-200P Portable , Dual Band VHF+7/800, In-Band GPS, Ext Warranty 3-Yr, NIFOG, P25 Phase 2 TDMA, Encryption Lite, P25 Trunking, 3100 MAH LI-ION Battery, Helical Antenna, C1D2 Speaker Mic, Leather Case, 2-Bay Charger, BeOn, spare 3100 MAH LI-ION Battery	50	\$341,326.00
XL-400P Portable , Dual Band VHF+7/800, Ext Warranty 3-Yr, NIFOG, Single Key Encryption, P25 Phase 2 TDMA, P25 Trunking, LI-ION EXTRM Battery, Helical XTRM Antenna, C1D2 Speaker Mic, Metal Belt Clip, 1-Bay XTRM Charger, BeOn, Spare LI-ION XTRM Battery	35	\$361,565.40
SUBSCRIBER UNITS SUBTOTAL		\$1,103,594.85
SYSTEM TOTAL		\$2,065,216.19
Granbury Regional Radio Network Discount*		(\$555,047.49)
Contract Signing Discount**		(\$153,287.60)
PROJECT TOTAL		\$1,356,881.10

OPTIONAL ITEMS	QTY	PRICE (USD \$)
MAP Base Package 1, 1-100 SQ. Miles	1-year Subscription	\$37,000.00
PC & Monitor for Live Earth	Lot	\$1,098.90
CATP (In-Building)	Lot	\$30,000.00

Additional Terms & Conditions:

State and Local taxes not included.

*Discount Pricing is reflective of joining the Granbury Regional Radio Network.

**Contract must be fully executed by December 15, 2021.