

Competitive Bid Award Detail Sheet: Stretchers and Power Cots Public Award #2021-06

Products:

Patient Transport Devices such as:

- Stretchers
- Power Cots
- Power Loaders
- Stair Chairs
- Service and Parts
- Training and Accessories

Bid highlights:

1. Publicly bid through Eagle County Paramedic Services by the Public Safety Association
2. Bid is managed and marketed by Savvik Buying Group in conjunction with PSAI and Eagle County
3. Bid is awarded following some of the toughest bid laws in the nation.
4. No further bidding is necessary, any PSAI or Savvik member may link to this award, public or private agencies included. Piggybacking is encouraged
5. Savvik and PSAI have over 15,000 agencies represented nationwide in all 50 states
6. Joining Savvik Buying Group is easy and free to do. There are no contract fees to Savvik members
7. Discounts range from 2%- to 43% off list price on bid units
8. Bid awardees have pricing flexibility on local contracts and bulk purchases
9. Bid documents are available on the Savvik website under the supplier web page
10. This award is scheduled to conclude on June 30, 2024

To learn more, contact:

Mickey Schulte
Executive Director at Savvik Buying Group
713-504-7737 | mschulte@savvik.org

Ted Harris, *Manager: Strategic and Government Accounts* at Stryker
615-512-4890 | ted.harris@stryker.com

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Stryker Stretchers and Power Cots Award #2019-05

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COVER PAGE
Eagle County Health Service District / Public Safety Association Inc.
Request for Bids (RFB)

Eagle County Health Service District a quasi-municipal corporation and political subdivision of the State of Colorado d/b/a Eagle County Paramedic Services (hereinafter defined and referred to as "Principal Procurement Agency"), on behalf of itself and the Public Safety Association Inc. ("PSAI"), is requesting proposals for Stretchers and Power Cots. The intent of this Request for Bids ("RFB") is that any contract between Principal Procurement Agency and Bidder resulting from this Request For Bid (hereinafter defined and referred to as the "Master Agreement") be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through PSAI's cooperative purchasing program. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with PSAI (an example of which is included as Exhibit C) and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency, including the Principal Procurement Agency, will be preceded by their registration with PSAI as a Participating Public Agency in PSAI's cooperative purchasing program. Registration as a Participating Public Agency by joining PSAI or one of its contracted partners and selecting to support the Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit B. The terms and pricing established in the resulting Master Agreement between the Bidder and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through PSAI. All transactions, purchase orders, etc., will occur directly between the Bidder and each Participating Public Agency individually, and neither PSAI, the Principal Procurement Agency nor any Participating Public Agency, including their respective agents, directors, employees or representatives, shall be liable to Bidder for any acts, liabilities, damages, etc., incurred by any other Participating Public Agency. The Principal Procurement Agency is taking no part in evaluating bids or selecting the successful Bidder, and is making no representations regarding any of the equipment or services that may be procured by a Participating Public Agency. By participating in this RFB process or submitting a proposal pursuant to the RFB, any bidder, Participating Public Agency and PSAI waive any and all claims against the Principal Procurement Agency.

Request for Bids Number: PSAI RFB 2019-05 Stretchers and Power Cots

Specifications for: Stretchers and Power Cots (the "**Products**")

Contract Term: This contract is targeted to begin on or after July 15, 2019 and will continue for 36 months upon agreement by both parties (the "**Contract Term**"). The Contract Term may be extended by 24 months upon agreement by both parties (the "**Extension Term**")

Deadline for Submission of Bids: Friday, June 28, 2019, prior to 11:00 AM CST

Submit Bids To: Public Safety Association Inc.
2800 North 7th Street
St Cloud, MN 56303

Bid Opening Date and Time: Friday, June 28, 2019, 1:00 PM CST

Bid Opening Location: Public Safety Association Inc.
2800 North 7th Street
St. Cloud, MN 56303

Bid Surety
(Submit with bid) \$1,000 (the "**Bid Surety**")

Contact for Questions: Cindy Sobania, office@publicsafetyassociation.org

PSAI welcomes timely competitive sealed bids for the Products. Late Bids shall not be considered. Bids may be submitted electronically or in hard copy form, as detailed in this RFB.

BIDDER CERTIFICATION

I agree to the specifications, terms and conditions of this RFB. I acknowledge my authority to submit this bid on behalf of the firm listed below and to bind it to comply with these specifications, terms and conditions if any contract is awarded through this RFB process.

Date: _____

By: _____

Company Name & Address:

Name: _____

Title: _____

Phone: _____

Fax: _____

E-mail: _____

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GENERAL INFORMATION

Introduction

The purpose of this document is to provide interested parties with information to enable them to prepare and submit a proposal for Stretchers and Power Cots.

Eagle County Paramedic Services intends to use the results of this process to award a contract(s) or issuance of purchase order for the product(s) and or services(s) stated above.

The contract resulting from this RFB will be administered by Public Safety Association Inc., in partnership with Savvik Buying Group.

This Request For Bid (RFB) is issued on behalf of Eagle County Paramedic Services by the Public Safety Association Inc., which is the sole point of contact for the Eagle County Paramedic Services during the procurement process.

Public Safety Association Inc.

Public Safety Association Inc. (herein "PSAI") assists Participating Public Agencies to reduce the cost of purchased goods through strategic sourcing that combines the volumes and the purchasing power of public agencies nationwide. This is accomplished through an award of competitively solicited contracts for high quality products and services by large and well recognized public agencies (herein "Lead Public Agencies"). The contracts provide for use by not only the respective Lead Public Agency, but also by other Participating Public Agencies.

National Sponsors

PSAI is jointly sponsored and supported by Savvik Buying Group.

Participating Public Agencies

Today more than 11,600 public agencies belong to the PSAI and its partners contracts and suppliers to procure products and services annually.

The Supplier(s) must communicate directly with any Participating Public Agency concerning the placement of orders, issuance of the purchase order, contractual disputes, invoicing, and payment.

Eagle County Paramedic Services, Colorado is acting as "Contracting Agent" for the Participating Public Agencies and shall not be held liable for any costs, damages, expenses, fees, liabilities, etc. incurred by any other Participating Public Agency.

Each Participating Public Agency enters into a Master Intergovernmental Cooperative Purchasing Agreement (MICPA) outlining the terms and conditions that allow access to the Lead Public Agencies' Master Agreements. Under the terms of the MICPA, the procurement by the Participating Public Agency shall be construed to be in accordance with, and governed by, the laws of the state in which the Participating Public Agency resides. A copy of the MICPA is included in Exhibit A of this RFB.

Estimated Volume

The estimated dollar volume of Products and Services purchased under the proposed Master Agreement is \$2 million dollars annually. While there is no minimum quantity of products required to be purchased under the proposed Master Agreement, Eagle County Paramedic Services and PSAI are committed to utilizing the Master Agreement. PSAI shall determine if the Master Agreement is of value to their

agency, and will promote the Master Agreement among other public agencies nationwide and internationally.

Marketing Support

PSAI provides marketing support for each Supplier's products through the following:

EMS Services, Municipalities, Fire Departments, Law Enforcement Schools and Universities, Hospitals, training facilities and other Public Safety services.

Administrative and marketing personnel that directly promote the PSAI to Participating Public Agencies through public agency meetings, email, national publications, annual meetings, Higher Education and State Associations.

Marketplace

PSAI will utilize the Savvik Buying Group online Marketplace, which gives Participating Public Agencies the ability to purchase from many PSAI contracts directly from the Savvik website. The Marketplace makes it easier for Participating Public Agencies to access many contracts through a single login and place orders using credit card or purchase order. Suppliers have the ability to add their products to the Marketplace at no cost.

Multiple Awards

Multiple awards may be issued as a result of the solicitation. Multiple awards will ensure that any ensuing Master Agreements fulfill current and future requirements of the diverse and large number of Participating Public Agencies.

Evaluation of Proposals

Proposals will be evaluated by PSAI in accordance with, and subject to, the relevant statutes, ordinances, rules and regulations that govern its procurement practices.

PSAI Board members and other Participating Public Agencies will assist the Lead Public Agency in evaluating proposals. The Supplier(s) that respond(s) affirmatively meets the requirements of this Request For Bid and provides the best overall value will be eligible for a contract award. PSAI reserves the right to make available or not make available Master Agreements awarded by a Lead Public Agency to Participating Public Agencies.

Scope of the Project

Eagle County Paramedic Services is seeking proposals from qualified firms to establish a cooperative contract or contracts for Powered Stretchers and Cots on behalf of all public safety services, local governments, school districts, and higher education in the United States of America, and other governmental agencies and nonprofit organizations.

Requirements for System:

- Device must have capabilities to load and unload up to 700lbs into the ambulance with little or no assistance from EMS personnel.
- Device must conform to AS/NZS -4535 for dynamic crash testing
- Device must conform to BS EN-1789 clauses 4.5.9 for dynamic crash testing
- Device to be compliant to IEC 60601-1-2
- Device to be SAE J3027
- Device must provide a linear guide when loading and unloading the cot
- Device must provide manual back-up in the event of power failure
- Stretcher fastener shall have inductive charging capabilities for stretcher
- Bids should include all cost, including installation by either the manufacturer or any third-party
- Device must be easily removable for efficient cleaning.
- Device must be power washable
- Device must allow for remote actuation from foot end controls.

Included Options

- In-Service DVD
- Operations Manual
- At least one year parts and labor

Additional items to included

- Accessory listing
- Training Price Guide
- Extended Warranty Program
- Service Agreements
- Training

Objectives

- A. Provide a comprehensive competitively solicited Master Agreement offering products and services to Participating Public Agencies;
- B. Establish the Master Agreement as a Supplier's primary offering to Participating Public Agencies;
- C. Achieve cost savings for Suppliers and Participating Public Agencies through a single competitive solicitation process that eliminates the need for multiple bids or proposals;
- D. Combine the volumes of Participating Public Agencies to achieve cost effective pricing;
- E. Reduce the administrative and overhead costs of Suppliers and Participating Public Agencies through state of the art ordering and delivery systems;
- F. Comply with all federal and state statutes relative to providing quality products and services.

General Definition of Products and/or Services

A. Related Products and Solutions – Additional related products, services or solutions offered by Supplier.

a. Definitions

The following definitions are used throughout the RFB.

- **Eagle County Paramedic Services** means Eagle County Paramedic Services
- **Contracting Agent** means Eagle County Paramedic Services, Colorado
- **Eagle County Paramedic Services Agency** means Department /Division utilizing the service or product
- **Managing Agent** means Public Safety Association Inc.
- **Proposer/vendor/supplier** means a firm submitting a proposal in response to this RFB.
- **Contractor** means proposer awarded the contract.
- **Participating Public Agency "PPA"** is a public entity that elects to utilize the Master Agreement.

b. Clarification of the specifications

All inquiries concerning this RFB must be directed to the person indicated on the cover page of the RFB Document. (electronic mail is the preferred method)

Any questions concerning this RFB must be submitted in writing by mail, fax or e-mail on or before the stated date on the Calendar of Events (Attachment 2, Section 7.0) (Also referred to in this section).

Proposers are expected to raise any questions, exceptions, or additions they have concerning the RFB document at this point in the RFB process. If a proposer discovers any significant ambiguity, error, conflict, discrepancy, omission, or other deficiency in this RFB, the proposer should immediately notify the contact person of such error and request modification or clarification of the RFB document.

Mailing Address:
Public Safety Association Inc.
c/o Eagle County Paramedic Services
2800 7th St. North
St. Cloud, Minnesota, 56303

Proposers are prohibited from communicating directly with any employee of Eagle County Paramedic Services, except as described herein. No Eagle County Paramedic Services employee or representative other than those individuals listed as Eagle County

Paramedic Services contacts in this RFB is authorized to provide any information or respond to any question or inquiry concerning this RFB. Communications must be with the Managing Agent.

c. Addendums and/or Revisions

In the event that it becomes necessary to provide additional clarifying data or information, or to revise any part of this RFB, revisions/amendments and/or supplements will be posted on www.publicsafetyassociationinc.org

It shall be the responsibility of the proposers to regularly monitor the PSAI website for any such postings. Proposers must acknowledge the receipt / review of any addendum(s) at the bottom of the RFB Cover Page / Signature Affidavit.

Each proposal shall stipulate that it is predicated upon the terms and conditions of this RFB and any supplements or revisions thereof.

d. Calendar of Events

Listed below are specific and estimated dates and times of actions related to this RFB. The actions with specific dates must be completed as indicated unless otherwise changed by the Eagle County Paramedic Services. In the event that the Eagle County Paramedic Services finds it necessary to change any of the specific dates and times in the calendar of events listed below, it will do so by issuing a supplement to this RFB and posting such supplement on the PSAI web site at www.publicsafetyassociation.org. There may or may not be a formal notification issued for changes in the estimated dates and times.

Event	Date
RFB Release	Thursday, May 16, 2019
Deadline for Submission of Questions	Before noon CST on Tuesday, June 25, 2019
Online Webinar Question & Answer Session	PSAI RFB 2019-05 Stretchers and Power Cots Q&A Session Thu, May 30, 2019 09:00 AM - 10:00 AM CDT Please join my meeting from your computer, tablet or smartphone. https://global.gotomeeting.com/join/253585333 You can also dial in using your phone. (For supported devices, tap a one-touch number below to join instantly.) United States: +1 (872) 240-3311 - One-touch: tel:+18722403311,,253585333# Access Code: 253-585-333 New to GoToMeeting? Get the app now and be ready when your first meeting starts: https://global.gotomeeting.com/install/253585333

Bid Due Date	Friday, June 28, 2019, prior to 11:00 AM CST
Bid Opening	Friday, June 28, 2019, 1:00 PM CST
Bidder Opening Location	Public Safety Association Inc. c/o Eagle County Paramedic Services 2800 North 7 th Street St. Cloud, MN 56303
Contract Award	Contract is targeted to begin on, before or after July 15, 2019 and will continue for 36 months, inclusive with the option to extend up to 24 months, upon agreement by both parties (the " Contract Term ").

NOTICE REGARDING NATIONWIDE SALES POTENTIAL

PSAI is conducting this procurement with the objective of establishing one or more blanket type contracts for use by our Members. Because our Members are located not only in Colorado, but throughout the country, we strongly urge you to participate in the process at the corporate level.

There is considerable potential sales value because PSAI is being used not only in the State of Colorado, but NATIONWIDE. This means that PSAI contractors will have a special advantage available to them in promoting sales to government agencies throughout the country... the ability to sell products without the need for the buyer to duplicate the competitive bidding process and expend the associated staff time and taxpayer dollars. We believe an PSAI contract would enhance your competitive position in the government marketplace and are eager to work with you to promote the best interests of our participating local governments and qualifying non-profit organizations.

We look forward to your participation in our process. Please contact the PSAI staff member listed on the cover of this Invitation for additional information.

STANDARD CONTRACT TERMS AND CONDITIONS

1.0 Basic Agreement.

- 1.1 The Contract contemplated under this RFB will require the successful Bidder to provide PSAI Members with the Products in accordance with these Contract Terms and Conditions, and the **Special Terms and Conditions** document, attached as Attachment 1. In exchange, upon Contract award, PSAI will agree to offer the Contract to its Members.
- 1.2 Bidder agrees that all Product purchases made by Members under this Contract are "**PSAI Purchases**", subject only to the limits outlined below in Section 4.
- 1.3 Bids will be accepted and evaluated and resultant contracts awarded in accordance with the terms of this RFB, with particular attention to the **Bid Requirements** document and **Specifications** document, attached as Attachments 2 and 3, respectively, as well as any other attachments to this RFB.

- 2.0 **Contract Term.** The "**Contract Term**" shall be 36 months, beginning upon the execution of the Contract Award by both parties, the "**Contract Award Date.**" The Contract Term may be extended for a period of 24 months, the "**Extension Term**", through written agreement of the parties.

3.0 **Contract Pricing.**

3.1 **Most Favored Customer Price.** PSAI encourages Bidders to bid using their best price given to their most favored customer. Bidder is responsible to determine any conditions that affect the cost of delivering the Products; and Bidder expressly acknowledges that the offered prices include these factors.

3.2 **Price Reduction Clause.**

1. If during the Contract Term, Bidder sells the same Products to any agency or group of agencies at prices below those offered by Bidder in a *single* unit quantity under this Contract, then Bidder agrees to immediately extend such lower prices to PSAI for future PSAI Purchases in accordance with this Section.

Multiple Unit Sales: Successful bidder may negotiate better pricing with Savvik Buying Group member if member is purchasing 2 or more units in one order without effecting the overall bid price. The order needs to be completed in a 6 month time frame. All units are subject to contract management fee.

2. A price reduction shall apply to PSAI Purchases under this Contract if, during the Contract Term, the Bidder—
 - 3.2.2.1 Revises the commercial catalog, pricelist, schedule or other document upon which this Contract was predicated to reduce prices; or
 - 3.2.2.2 Grants more favorable discounts or terms and conditions than those contained in the commercial catalog, pricelist, schedule or other documents upon which this Contract was predicated.
3. The Bidder agrees to offer the price reduction to PSAI with the same effective date, and for the same time period, as extended to the other customers.
4. The Bidder may offer PSAI a voluntary price reduction at any time during the Contract Term.
5. The Bidder shall notify PSAI of any price reduction subject to this clause as soon as possible, but not later than 15 calendar days after its effective date. Bidder's report must include an explanation of the conditions under which the reductions were made.
6. The Contract will be modified to reflect any price reduction which becomes applicable in accordance with this clause.
7. This Price Reduction Clause does not apply to volume discount pricing detailed elsewhere in this RFB.

3.3 **Price Escalation Clause.**

1. Pricing on the Products shall be held firm for the Contract Term.
2. Notwithstanding the limitation in Section 3.3.1, beginning in the thirteenth month of the Contract Term, Bidder may increase the price of the Products once every twelve months if the Bidder can show evidence of corresponding price increases from its manufacturers.
3. Written approval from PSAI is required for all increases in Product pricing. Bidder must submit to PSAI its request to increase Product pricing, along with evidence of the manufacturer cost increase, such as a receipt from the manufacturer. PSAI agrees to review and respond to Bidder's request within 30 days after receipt.

3.4 **Payment Clause.** Bidder will negotiate payment process and terms directly with PSAI Members.

4.0 **PSAI Purchases and the Contract Management Fee**

- 4.1 Bidder agrees to pay PSAI a Contract Management Fee (as defined in the Special Terms and Conditions) for each PSAI Purchase during the Contract Term. All Product purchases made by Members during the Contract Term are "**PSAI Purchases**", subject only to the limits outlined in this Section 4.
- 4.2 Product purchases made by PSAI Members under existing purchase orders or contracts with Bidder that are in place at the time of Contract Award ("**Existing Member Contracts**") are excluded from the definition of PSAI Purchases provided that Bidder satisfies the following requirements. Upon notification of Contract Award, Bidder must provide PSAI with a list of Existing Member Contracts that includes the following information: parties to the contract; contract execution and expiration dates; and Products covered by the contract ("**Existing Member Contract List**"). PSAI will keep the Existing Member Contract List confidential. The Existing Member Contract List will be attached to the executed Contract between Bidder and PSAI. Only Product purchases made during the Contract Term under the Existing Member Contracts on the Existing Member Contract List shall be exempt from the Contract Management Fee.
- 4.3 The "**Contract Management Fee**" for this Contract is defined in Special Terms and Conditions.
- 4.4 Contract Management Fees for each Purchase Order must be received by PSAI no more than thirty (30) days after Products are "Accepted" by the Member, as defined under Section 8, below. Late management fees will be assessed a 1.5% finance charge per month.

5.0 **Reporting Requirements**

5.1 **Purchase Volume / Sales Reports.**

1. Bidder agrees to submit detailed itemized monthly reports using the "**Purchase Volume / Sales Report Template**" provided by PSAI. Sales must be reported during the month in which purchase order was accepted. PSAI recognizes that the actual date(s) of delivery may be unavailable at that time and requests that delivery dates be reported when they are known.
2. Purchase Volume / Sales Reports must be generated in Microsoft Excel and submitted via electronic mail to PSAI by the 15th day of the month following. For example, if you are reporting for the month of June, your report would be due by the 15th of July and would contain any new sales for the month of June. Reports will include, but are not limited to the following:
 - PSAI Member Number
 - Service Name
 - City
 - State
 - Invoice_Number
 - Invoice_Date
 - Item_Number
 - Item_Description
 - Quantity
 - Unit_Price
 - Ext_Price
 - PSAI Contract Management Fee
3. Failure to provide the detailed itemized Purchase Volume / Sales Reports may result in a \$50 late charge per day and may also result in termination of this Contract, at the discretion of PSAI.

- 5.2 **Additional Reports.** Bidder agrees to comply with reasonable requests made by PSAI and its Members for additional reports.
- 6.0 **Non-Mandatory Contract.** PSAI does not mandate its members to purchase under this Contract. There are no quantities guaranteed by the Principal Procurement Agency and PSAI or set forth in this RFB.
- 7.0 **Delivery and Logistics.** Details related to the date, time and location of delivery by Bidder for purchases made under this Contract will be determined by Bidder and Member in accordance with the terms outlined in the Special Terms and Conditions.
- 8.0 **Acceptance of Products.** Bidder agrees to provide the Products in accordance with the terms of this Contract and agrees that Members will have the right to reject Products that do not conform to Contract specifications. A Product shall be deemed "**Accepted**" by a Member after Bidder delivers the Product to the Member and the Member signs the delivery receipt for that Product.
- 9.0 **Technical Support.** With each PSAI Purchase, Bidder agrees to provide technical service and support during regular business hours Monday to Friday via a toll-free number and email address.
- 10.0 **Warranty.** Bidder agrees to provide the warranty required under the Special Terms and Conditions for the Contract Term.
- 11.0 **Insurance.** Bidder agrees to maintain insurance required under the Special Terms and Conditions for the Contract Term.
- 12.0 **Bid Surety**
- 12.1 Bids shall be accompanied by the Bid Surety, as defined in the Special Terms and Conditions. The Bid Surety must come in the form of a certified check, cashier's check or surety bond; made payable to the "Public Safety Association Inc."; and conditioned upon PSAI awarding the Contract to Bidder. In the event Bidder fails to comply with the Contract, the Bid Surety may be forfeited as liquidated damages.
- 12.2 Bid Sureties of unsuccessful bidders will be returned by mail postmarked within five working days after an award is made.
- 13.0 **Audit.** Bidder agrees to retain all books, records and other documents relative to the Contract (the "**Contract Documents**") for 5 years after the Contract Term ends, or until audited by PSAI, whichever is sooner. Bidder agrees to grant PSAI and its authorized agents full access and the right to examine the Contract Documents.
- 14.0 **Conflicts of Interest.**
- 14.1 Bidder covenants that, to the best of its knowledge, no employee, officer or board member of PSAI presently has any financial interest in Bidder.
- 15.0 **Contract Administrators and Key Personnel.** Bidder shall notify PSAI in writing of any change in the primary contacts for this Contract within seventy-two hours (72) of such change. Primary contacts include but are not limited to: national sales manager, contract administrator, Contract Management Fee contact, reporting contact, and sales representatives.

- 16.0 **Subcontractors.** PSAI reserves the right to approve all subcontractors retained by Bidder to perform work under this Contract. Bidder agrees to be responsible for all work performed by subcontractors under this Contract. In the event that the Bidder is not the company providing the direct service in any particular state, the Bidder will remain responsible to comply with all the requirements of the Contract.
- 17.0 **Quality Assurance Program**
- 17.1 Bidder agrees to use industry-recognized standards and procedures to assure that a satisfactory level of quality control is maintained for the Products.
- 17.2 Bidder represents that it currently has, and warrants that it will maintain for the duration of the Contract Term, an appropriate quality assurance, as demonstrated in its Bid.
- 18.0 **Compliance with Law and Regulation.**
- 18.1 Bidder represents that it is currently in compliance, and warrants that it will remain for the duration of the Contract Term in compliance, with all applicable federal, state and local laws, ordinances, codes and regulations applicable to Bidder. Bidder currently has and agrees to maintain all licenses necessary for Bidder to perform its obligations under this Contract.
- 18.2 Bidder understands that many of PSAI's Members are government agencies subject to federal, state and local procurement laws and regulations. Bidder agrees to comply with any procurement and other laws and regulations made applicable to Bidder by virtue of Bidder selling Product to Members under this Contract.
- 19.0 **Promotion and Publicity**
- 19.1 **PSAI Website Promotion.** Bidder agrees to provide PSAI with a technical information packet related to the Products via email, and PSAI agrees to post the information to its main and Members-only websites. PSAI will work with Bidder to gather and post the appropriate information. Bidder will be responsible for making any and all necessary changes or alterations to the technical information packets and provide updated packets to PSAI as necessary. The information packet must be approved by PSAI. PSAI may make the Products included in Bidder's bid proposal made available to its Members for purchase at PSAI's online PSAI Store or PSAI Partners Store. Bidder agrees to provide all support and data necessary to make the Products available for purchase at the PSAI Store.
- 19.2 **Trade Shows; Signage.** If Bidder attends trade shows of any type, in any state where Members are located, Bidder agrees to exhibit the Products and promote PSAI and this Contract. Bidder agrees to cover all expenses for production of signs bearing Bidder's name and logo to be displayed at conferences. The sign may read "Proud Vendor of Public Safety Association Inc.".
- 19.3 **Vendor Website Promotion.** Bidder must post information about this Contract on its website. Posted information must include the PSAI logo and link to the PSAI website. Prior to posting such information, Bidder agrees to allow PSAI an opportunity to review and approve the content.
- 19.4 **Publicity.** Bidder shall not refer to this Contract, PSAI or PSAI Members in any advertising or publicity without first obtaining written permission from PSAI and individual Member concerned.
- 20.0 **Sales Calls.** Bidder agrees to conduct planned visits to PSAI Members to explain the Contract, communicate the savings, and promote the relationship between PSAI and Bidder.

- 21.0 **Financial Condition.** Bidder agrees to provide written notification to PSAI of any changes of Bidder's financial condition or corporate standing which may significantly impact the Bidder's ability to fulfill the terms and conditions of the Contract. Notice must be provided within 72 hours of such change.
- 22.0 **Default**
- 22.1 **Bidder Events of Default.** The occurrence of any of the following events shall be considered an event of default (a "**Bidder Default**") by Bidder under the Contract:
- (1) Failure to pay the Contract Management Fee;
 - (2) Violation of the Contract Pricing terms in Section 3;
 - (3) Failure to file complete and timely submit sales reports;
 - (4) Provision of Products that do not conform to Contract specifications; and
 - (5) Other acts or omissions by Bidder in violation of the terms of this Contract.
- 22.2 **PSAI Remedies.** Upon the occurrence of a Bidder Default, PSAI has the right to terminate the Contract, subject to the Cure Period detailed below. PSAI also has the right to deem the Bidder "non-responsible" and ineligible to bid on or perform under PSAI contracts for a period of 3 years. PSAI may also pursue all other remedies permitted by the Contract or available by law and equity.
- 22.3 **PSAI Events of Default.** The occurrence of any of the following events shall be considered an event of default (a "**PSAI Default**") by PSAI under the Contract:
- (1) Failure to offer the Contract to Members; and
 - (2) Other acts or omissions by PSAI in violation of the terms of this Contract.
- 22.4 **Bidder Remedies.** Upon the occurrence of a PSAI Default, Bidder has the right to terminate the Contract, subject to the Cure Period detailed below. Bidder may also pursue all other remedies permitted by the Contract or available by law and equity.
- 22.5 **Cure Period.** Upon the occurrence of an event of default, the non-defaulting party agrees to provide written notice to the defaulting party of the default. The defaulting party then has 30 days after receiving written notice to cure the default (the "Cure Period"). After expiration of the Cure Period, if the defaulting party has not remedied the default, then the non-defaulting party will have the right to exercise the remedies outlined in this Section.
- 23.0 **Termination.** This Contract will terminate upon the earliest of the following dates: (a) expiration of the Contract Term (unless extended), (b) termination following an event of default that remains uncured through the Cure Period in accordance with Section 22, or (c) by either party for convenience with written notice. Upon Contract termination, Bidder remains obligated to pay all Contract Management Fees incurred as of the date of Contract termination.
- 24.0 **Contract Documents; Order of Precedence**
- 24.1 The Contract shall consist of the following documents (inclusive of attachments and amendments), which are presented in order of precedence: (1) Contract Award; (2) RFB Cover Sheet; (3) Attachment 1 – Special Terms and Conditions; (4) Attachment 2 – Bid Requirements; (5) Attachment 3 – Bidder Worksheet; (5) Attachment 4 – Product Specifications and Pricing Worksheet (6) Attachment 5 – Designation of Confidential and Proprietary Information (7) Attachment 6 – Supplier Worksheet for National Program Consideration (8) Attachment 7 – Cost / Financial Proposal (9) Form 1 – Core Bid Items Pricing (10) Form 2 – Additional Items Bid
- 24.2 The entire contents of this RFB, the Bidders' response to this RFB, any changes or modifications agreed to in writing by the parties shall be made part of the Contract.

- 24.3 Conflict between the terms of the foregoing documents will be resolved based on the order of precedence.
- 24.4 Any modifications made by Bidder to the terms and conditions in the RFB are expressly rejected unless specifically accepted by PSAI in writing in the Contract Award document.
- 25.0 **Assignment.** This Contract, and Bidder's rights and obligations under this Contract, are not assignable by the Bidder in whole or in part without the prior written consent of PSAI.
- 26.0 **Severability.** If any provision of this Contract is held to be invalid, such invalidity shall not affect other provisions or application to any other part of the Contract which can be given effect without the invalid provision. To this end, the provisions of this Contract are declared to be severable.
- 27.0 **Choice of Law.** This RFB and the resulting Contract are to be governed by the laws of the State of Minnesota.
- 28.0 **Waiver of Liability.** The Principal Procurement Agency is taking no part in evaluating bids or selecting the successful Bidder, and is making no representations regarding any of the equipment or services that may be procured by a Participating Public Agency. By participating in this RFB process or submitting a proposal pursuant to the RFB, any Bidder agrees to waive any and all claims against the Principal Procurement Agency, and incorporate a waiver of all claims against the Principal Procurement Agency into terms of the sale of Product purchases made by PSAI Members.

Attachment 1 – Special Terms and Conditions

Attachment 2 – Bid Requirements

Attachment 3 – Bidder Worksheet

Attachment 4 – Product Specifications and Pricing Worksheet

Attachment 5 – Designation of Confidential and Proprietary Information

Attachment 6 – Supplier Worksheet for National Program Consideration

Attachment 7 – Cost / Financial Proposal

Form 1 – Core Bid Items Pricing

Form 2 – Additional Items Bid

Exhibit A – Public Safety Association Inc. – National Cooperative Contract

Exhibit B – Public Safety Association Inc. – Cooperative Purchasing Agreement

Exhibit C – Public Safety Association Inc. – Principal Procurement Agency Certificate

ATTACHMENT 1 – SPECIAL TERMS AND CONDITIONS

PSAI RFB 2019-05 STRETCHERS AND POWER COTS

1.0 **Contract Management Fee.**

The Contract Management Fee will be three percent (3%) of the value gross sales made under this Contract and calculated based on the gross sales of each calendar month invoiced, regardless of when Bidder receives payment from the Member.

Multiple Unit Sales: Successful bidder may negotiate better pricing with PSAI member if member is purchasing 2 or more units in one order without effecting the overall bid price. The order needs to be completed in a 6 month time frame. All units are subject to contract management fee.

2.0 **Bid Surety.** The Bid Surety requirement is one thousand dollars (\$1,000.00). Bids must be on the basis of cash payment for work and accompanied by a cash deposit, certified check (on a responsible bank in the State of Minnesota), or a bidder's bond made payable, without conditions, to "Public Safety Association Inc.," in an amount of \$1,000.00. No bid may be withdrawn within 30 days of submission. Bidder selecting to use the electronic bid submittal process, shall copy the bid surety and include the copy in the electronic submittal package, with a note stating it was placed in the mail. Place the bid surety in the mail, to be received by Friday, May 31, 2019, prior to 11:00 AM CST, at mailing address is listed on cover page.

3.0 **Insurance.**

3.1 Unless otherwise stipulated, Bidder/Contractor must have the following insurance and coverage minimums:

3.1.1 General liability insurance with a Single Occurrence limit of at least \$1,000,000.00, and a General Aggregate limit of at least two times the Single Occurrence limit.

3.1.2 Product liability insurance with a Single Occurrence limit of at least \$1,000,000.00, and a General Aggregate limit of at least two times the Single Occurrence limit for all Products except Automotive Fire Apparatus. For Automotive Fire Apparatus, see Section B – Product Specific of this Invitation.

3.1.3 Property Damage or Destruction insurance is required for coverage of End User owned equipment while in Contractor's possession, custody or control. The minimum Single Occurrence limit is \$500,000.00 and the General Aggregate limit must be at least two times the Single Occurrence limit. This insurance may be carried in several ways, e.g. under an Inland Marine policy, as part of Automobile coverage, or under a Garage Keepers policy. In any event, this coverage must be specifically and clearly listed on insurance certificate(s) submitted to PSAI.

3.1.4 Insurance coverage shall be in effect for the length of any contract made pursuant to this Invitation, and for any extensions thereof, plus the number of days/months required to deliver any outstanding order after the close of the contract period.

3.2 Original Insurance Certificates must be furnished to PSAI on request, showing Bidder/Contractor as the insured and showing coverage and limits for the insurances listed above.

3.3 If any Product(s) or Service(s) will be provided by parties other than Bidder/Contractor, all such parties are required to carry the minimum insurance coverages specified herein, and if requested by PSAI, a separate insurance certificate must be submitted for each such party.

3.4 PSAI reserves the right to contact insurance underwriters to confirm policy and certificate issuance and document accuracy

4.0 **Delivery and Logistics.** Deliveries shall be made as called for within two (2) business days of the agreed delivery date per the purchase order, unless noted area are outlined in RFB response.

5.0 **Return of Products.**

5.1 Bidder agrees to accept returns and exchanges of all Products without a restocking charge.

5.2 Bidder agrees to be responsible for pickup and deliveries of returns and exchanges.

5.3 Bidder agrees to apply credit to appropriate customer account no later than the next billing period of when returned item(s) was originally billed.

ATTACHMENT 2 – BID REQUIREMENTS
PSAI RFB 2019-05 STRETCHERS AND POWER COTS

1.0 General Instructions to Bidders

- 1.1 **Bids as Offers.** Each Bid submitted in response to this RFB will constitute an offer by Bidder to provide the Products to PSAI Members in accordance with the terms and conditions of this RFB.
- 1.2 **Bidder to Pay Bid Costs.** This RFB does not obligate PSAI to pay any costs that Bidder incurs in the preparation of its Bid or the contract. All costs associated with preparation of a Bid or contract in response to this RFB will be borne solely by the Bidder.
- 1.3 **Use and Ownership of Bids.** All Bids shall become the property of Eagle County Paramedic Services and PSAI and both retain the right to disclose bids to its Members.
- 1.4 **PSAI Right to Change RFB.** Prior to contract award PSAI reserves the right in its sole discretion to amend, supplement, withdraw, or otherwise change this RFB in any manner. PSAI will notify bidders of RFB changes using the method determined by PSAI to be most appropriate.
- 1.5 **Restriction on Communication.** Bidders shall not initiate contact with any Eagle County Paramedic Services or PSAI employee, or Eagle County Paramedic Services or PSAI workgroup member, except as provided herein.
- 1.6 **Bidder's Questions & Requests for Clarification.** All questions regarding this RFB should be emailed to office@publicsafetyassociation.org. PSAI will provide written responses to Bidder questions.

2.0 Bid Preparation Instructions

- 2.1 Include the following information on the outside of the Bid:
 - (1) Bidder Name and Address
 - (2) RFB Title
- 2.2 Complete and sign the **Bidder Certification Form** on the **Cover Sheet**.
- 2.3 Complete and sign the **Bidder Worksheet** on **Attachment 3**.
- 2.4 Complete and sign the **Product Specification and Pricing Sheet** on **Attachment 4**.
- 2.5 Complete Forms 1, 2 and 3.

3.0 Bid Format. Bids may be submitted by email or in hard copy form.

- 3.1 **Electronic submission.** All Bids submitted electronically to <https://www.dropbox.com/request/jfP9EwMetpUgooaI5uhb> or by email must be sent to office@publicsafetyassociation.org with the words "BID ENCLOSED" followed by the name and the address of the Bidder and the title of the project. The Bid should be attached to the email in Microsoft Word or Adobe Acrobat format. Bid pricing sheet should be submitted in Excel.
- 3.2 **Hard copy submissions.** All hard copy Bids must be submitted in sealed envelopes with the name and the address of the Bidder and the title of the project on the exterior of the package, along with the words "BID ENCLOSED". Bid envelopes must contain one hard copy and one electronic copy of the full bid and a copy supplied on electronic media in Microsoft Word or Adobe Acrobat format. A complete listing of bid products must also be included in an Excel or CSV file using the provided PSAI template.

4.0 Signatures. Bids that are not signed by the individual making them must be accompanied by a power of attorney evidencing authority to sign the Bid in the name of the person for whom it is signed.

- 5.0 **Withdrawal of Bids.** Bids may be withdrawn prior to the Bid due date provided that:
- 5.1 Bidder provides a written withdrawal request that is physically received in hard copy form or by email by PSAI by the time and date specified for Bid due date, or
 - 5.2 An authorized representative of the Bidder physically retrieves the Bid by providing proof of their identity and signs a receipt for the Bid prior to the time and date specified for the Bid due date.
- 6.0 **Ownership.** Submitted Bids will be the property of PSAI and will not be returned.
- 7.0 **Schedule.** The schedule of events for this RFB is as follows:

Event	Date
RFB Release	Thursday, May 16, 2019
Deadline for Submission of Questions	Before noon CST on Tuesday, June 25, 2019
Online Webinar Question & Answer Session	PSAI RFB 2019-05 Stretchers and Power Cots Q&A Session Thu, May 30, 2019 09:00 AM - 10:00 AM CDT Please join my meeting from your computer, tablet or smartphone. https://global.gotomeeting.com/join/253585333 You can also dial in using your phone. (For supported devices, tap a one-touch number below to join instantly.) United States: +1 (872) 240-3311 - One-touch: tel:+18722403311,,253585333# Access Code: 253-585-333 New to GoToMeeting? Get the app now and be ready when your first meeting starts: https://global.gotomeeting.com/install/253585333
Bid Due Date	Friday, June 28, 2019, prior to 11:00 AM CST
Bid Opening	Friday, June 28, 2019, 1:00 PM CST
Bidder Opening Location	Public Safety Association Inc. c/o Eagle County Paramedic Services 2800 North 7 th Street St. Cloud, MN 56303
Contract Award	Contract is targeted to begin on, before or after July 15, 2019 and will continue for 36 months, inclusive with the option to extend up to 24 months, upon agreement by both parties (the " Contract Term ").

8.0 **Bids as Binding Offers.** Once opened, each Bid is a binding offer that must be available for acceptance for 90 days.

9.0 **Late Bids.** Late Bids will be deemed unresponsive and will be returned unopened.

10.0 **Rejection of Bids.** PSAI reserves the right to reject any or all Bids and to waive informalities and irregularities in Bids. PSAI will reject as nonresponsive Bids that contain material variances from the specifications detailed herein. PSAI considers a variance to be material if that variance gives a bidder a substantial advantage or benefit over other bidders.

11.0 **Bid Opening.** Bids will be opened at the date, time and location set forth on the Cover Sheet of this RFB. Bids will be opened in the presence of the PSAI Officers identified on the Cover Sheet.

12.0 **Evaluation of Bids**

12.1 It is PSAI's policy to award contracts to the lowest responsive, responsible bidder or bidders. PSAI reserves the right to consider all elements in addition to cost in the selection of a Bidder, or Bidders, and is not obligated to select the lowest bidder. While cost is an important factor, Bids will be evaluated for responsiveness and Bidders for their responsibility, pursuant to the following criteria.

12.2 **Responsive Bids**

12.2.1 Bid responsiveness will be determined through evaluation of the following criteria:

<u>Description</u>	<u>Percent</u>
General requirements (applicable)	40
a. Products, services and solutions	
b. Organizational capabilities	
i. Company	
ii. Distributor Network Coverage	
iii. Marketing	
iv. Quality	
v. Administration	
vi. Financial Statements	
vii. Environmental	
viii. Additional Information	
c. Staff qualifications	
Technical requirements (applicable)	20
a. Service	
b. Ordering and delivery	
c. Fill Rates	
d. Returns	
e. Disaster plan	
f. Recalls	
g. Reporting	
a. Cost	40
<hr/>	
TOTAL	100

- 12.2.2 PSAI reserves the right to reject any Bid if the evidence submitted by or an investigation of such Bidder fails to satisfy PSAI that such Bidder is properly qualified to carry out the obligations of the contract and complete the work therein. The competence and responsibility of the Bidder will be considered in making an award.
- 12.2.3 All responses to this RFB should be clear and concise. Bids that are not substantive may be considered unresponsive. Responses of excessive length or containing excessive advertisement are discouraged and may be considered unresponsive. Responses must distinguish between currently available products and those still under development or in the process or becoming a product and service. Bidder is encouraged to make recommendations based on currently deliverable products and services.

13.0 Contract Award

- 13.1 This RFB is not an offer to contract. Only the execution of a written contract award will obligate the PSAI.
- 13.2 PSAI reserves the right to award this Contract to one or more Bidders without prior notification to any other Bidders.
- 13.3 PSAI reserves the right to accept or reject any Product Item or option offered. Additionally, all options included in Bidder's response and accepted by PSAI are understood to be included in any contract
- 13.4 PSAI shall award contract(s) for line items or groups of line items, at its sole discretion.

ATTACHMENT 3 - BIDDER WORKSHEET
PSAI RFB 2019-05 STRETCHERS AND POWER COTS

Provide the following certifications. If you are unable to make the certification as written, please indicate you have an exception in the chart below and provide detailed information about the exception.

Certification	Initials	Exception?
1 Bidder certifies that it understands the Contract Management Fee provisions of this RFB and agrees to pay the Contract Management Fee in accordance with those terms.		
2 Bidder certifies that, to the best of its knowledge, no employee, officer or board member of PSAI presently has any financial interest in Bidder.		
3 Bidder certifies that neither its organization nor its executives are currently suspended or debarred by the Federal government or any State or local government.		
4 Bidder certifies that Bidder is not currently involved in any material litigation that could hinder Bidder's ability to provide the Products to PSAI in accordance with the terms of this RFB.		
5 Bidder certifies that it has reviewed the terms and conditions of the RFB. Bidder represents that it understands the obligations of Bidder under any Contract that could be awarded as a result of its Bid. Bidder further warrants that, upon Contract Award, Bidder agrees to be bound to the terms of the resulting Contract, including, without limitation, the Standard Contract Terms and Conditions and the Special Terms and Conditions in Attachment 1.		

Provide the following information in your Bid and initial next to each piece of information provided.

Initials

Required Information

- _____ 1. Identify and provide detailed contact information (name, address, telephone number, fax number, and email address) for the following:
 - a. A single point of contact for all general matters pertaining to the Contract
 - b. A single individual responsible for payment of the Contract Management Fee
 - c. A single individual responsible for preparation of reports under the Contract.

- _____ 2. Organizational background, structure and years in business.

- _____ 3. Submit names, qualifications and years with company of sales team.

- _____ 4. Provide a minimum of 4 references with which you have done business in the past 12 months.

- _____ 5. Provide a brief summary highlighting your organization's capacity:
 - a. Commitment to service
 - b. Past experience with PSAI and its Members
 - c. Coverage area
 - d. Service availability
 - e. Customer communications
 - f. Technical ability and competence
 - g. Range of Products available

- h. Financial strength
- i. Compatible organizational philosophies

- _____ 6. Demonstrate you have the facilities, personnel and equipment to expeditiously provide the Products and to provide the necessary ongoing support.
- _____ 7. Describe your warehouse and distribution system.
- _____ 8. Describe your policies and procedures documenting and resolving customer complaints.
- _____ 9. Describe your procedure for dissemination of new products and equipment and training in use of new products.
- _____ 10. Describe your emergency service procedure for after normal business hours.
- _____ 11. Describe your resources and methodology to provide service to the United States and Canada.
- _____ 12. Describe your repair services and availability of replacement parts.
- _____ 13. Describe your disaster plan to assure service is uninterrupted for any reason.
- _____ 14. Describe any additional services offered by your company.
- _____ 15. Provide a catalog or listing of your complete line of products that includes PSAI pricing for every item in the catalog.
- _____ 16. Submit complete copies of all contracts and order forms Members would be expected to sign when placing orders under this Contract.
- _____ 17. Document Bidder quality assurance program, including a document retention plan.
- _____ 18. Submit sample Purchase Volume Report.
- _____ 19. Submit a proper and verifiable Certificate of Insurance in the minimum amount of \$1,000,000 issued by company rated 'A+' as reported in the current edition of Best's Key Rating Guide, published by Alfred M. Best Company, Inc.
- _____ 20. **Minority and Women Business Enterprise (MWBE) and (HUB) Participation.**

It is the policy of some entities participating in PSAI to involve minority and women business enterprises (MWBE) and historically underutilized businesses (HUB) in the purchase of goods and services. Respondents shall indicate below whether or not they are an M/WBE or HUB certified.

- Minority / Women Business Enterprise
 - Respondent Certifies that this firm is a M/WBE **Yes or No**
- Historically Underutilized Business
 - Respondent Certifies that this firm is a HUB **Yes or No**

Please include a copy(s) of your certification.

BIDDER CERTIFICATION

I warrant that the foregoing certifications and information provided as part of this Bid is accurate and complete to the best of my knowledge.

Date: _____

By: _____

Company Name & Address:

Name: _____

Title: _____

Phone: _____

Fax: _____

E-mail: _____

ATTACHMENT 4 - PRODUCT SPECIFICATIONS & PRICING WORKSHEET

PSAI RFB 2019-05 STRETCHERS AND POWER COTS

Product Pricing Certifications

Provide the following certifications. If you are unable to make the certification as written, please indicate you have an exception in the chart below and provide detailed information about the exception.

Certification	Initials	Exception?
1 Bidder certifies that the product prices included in its bid will be effective on the date of Contract Award.		
2 Bidder certifies that it understands and agrees to the Contract Pricing terms of the Standard Contract Terms and Conditions, including, without limitation the Price Escalation and Price Reduction clauses.		

BIDDER PRICING CERTIFICATION

I warrant that the product pricing certifications and information provided as part of this Bid is accurate and complete to the best of my knowledge.

Date: _____

By: _____

Company Name & Address:

Name: _____

Title: _____

Phone: _____

Fax: _____

E-mail: _____

**ATTACHMENT 5 – DESIGNATION OF CONFIDENTIAL AND PROPRIETARY INFORMATION
SUBMIT WITH RFB**

PSAI RFB 2019-05 STRETCHERS AND POWER COTS

Designation of Confidential and Proprietary Information		
The attached material submitted in response to this Proposal includes proprietary and confidential information which qualifies as a trade secret, as provided in article 74 section 7-74-102, Colorado State Statutes, or is otherwise material that can be kept confidential under the Colorado Open Records law. As such, we ask that certain pages, as indicated below, of this proposal response be treated as confidential material and not be released without our written approval. Attach additional sheets if needed.		
Section	Page Number	Topic

Check mark : This firm is not designating any information as proprietary and confidential witch qualifies as trade secret.

Prices always become public information when proposals are opened, and therefore cannot be designated as confidential.

Other information cannot be kept confidential unless it is a trade secret. Trade Secret definitions are found in article 74 section 7-74-102 in Colorado State Statutes

In the event the Designation of Confidentiality of this information is challenged, the undersigned hereby agrees to provide legal counsel or other necessary assistance to defend the Designation of Confidentiality.

Failure to include this form in the proposal response may mean that all information provided as part of the proposal response will be open to examination or copying. The Eagle County Paramedic Services considers other markings of confidential in the proposal document to be insufficient. The undersigned agree to hold the Eagle County Paramedic Services harmless for any damages arising out of the release of any material unless they are specifically identified above.

Signature

Title

Name (type or print)

Date

**ATTACHMENT 6 – SUPPLIER WORKSHEET FOR NATIONAL PROGRAM CONSIDERATION
SUBMIT WITH RFB**

PSAI RFB 2019-05 STRETCHERS AND POWER COTS

SUPPLIER WORKSHEET FOR NATIONAL PROGRAM CONSIDERATION

Suppliers are required to meet specific qualifications. Please respond in the spaces provided after each qualification statement below.

- A. State if pricing for all Products/Services offered will be the most competitive pricing offered by your organization to Participating Public Agencies nationally.
YES____ NO____

- B. Does your company have the ability to provide service to any Participating Public Agencies in the contiguous 48 states, and the ability to deliver service in Alaska and Hawaii?
YES____ NO____

- C. Does your company have a national sales force, dealer network or distributor with the ability to call on Participating Public Agencies in at least 40 U.S. states?
YES____ NO____

- D. Did your company have sales greater than \$50 million last year in the United States?
YES____ NO____

- E. Does your company have existing capacity to provide toll-free telephone and state of the art electronic, facsimile and internet ordering and billing?
YES____ NO____

- F. Will your company assign a dedicated Senior Management level Account Manager to support the resulting Eagle County Paramedic Services program contract?
YES____ NO____

- G. Does your company agree to respond to all agency referrals from Managing Agency within 2 business days?
YES____ NO____

- H. Does your company maintain records of your overall Participating Public Agencies' sales that you can and will share with the Managing Agency to monitor program implementation progress?
YES____ NO____

- I. Will the Eagle County Paramedic Services program contract be your lead public offering to Participating Public Agencies?
YES____ NO____

Submitted by:

Signature

Title

Name (type or print)

Date

ATTACHMENT 7 – COST / FINANCIAL PROPOSAL
SUBMIT WITH RFB
PSAI RFB 2019-05 STRETCHERS AND POWER COTS

NAME OF FIRM:	
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Product Pricing

Products and Services may be added to the resulting contract during the term of the contract by written amendment, to the extent that those products and services are within the scope of this RFB.

BIDDER CERTIFICATIONS

Bidder, by submission of a Response hereto, makes the following certifications under penalty of perjury and possible contract termination if any of these certifications are found to be false.

Non-Collusive Response

- a. The prices in the Response have been arrived at independently without collusion, consultation, communication, or agreement for the purpose of restricting competition, as to any matter relating to such prices with any other Bidder or potential competitor.
- b. The prices which have been quoted in the Response (unless otherwise required by law), have not been knowingly disclosed by Bidder and will not be knowingly disclosed by Bidder prior to the public response opening, either directly or indirectly, to any other Bidder or competitor.
- c. No attempt has been made or will be made by Bidder to induce any other person, partnership or corporation to submit or not to submit a response for the purpose of restricting competition

Additional Requirements for Stretchers and Power Cots:

1. **CONTRACT FEE**

Must include contract fee in pricing.

2. **FORCE MAJEURE**

If either party shall be wholly or partially prevented from the performance of any contractual obligation or duty by reason of or through strikes, stoppage of labor, riot, fire, flood, acts of war, insurrection, accident., order of any court, act of God, or specific cause reasonably beyond the party's control and not attributable to its neglect or nonfeasance, in such event, the time for the performance of such obligation or duty shall be suspended until such disability to perform is removed. Determination of Force Majeure shall rest solely with PSAI.

3. **PERFORMANCE UNDER CONTRACT**

PSAI is committed to insuring that Contractor provides effective and efficient service to all Participants in the Cooperative Purchasing Program, and expects that certain Performance Conditions must be met. Failure to meet these conditions may result in contract termination. In that regard, Contractor shall:

- a. Appoint a dedicated representative to be the contact person and focal point for all matters relating to End User quotations and orders. The representative shall have: A toll free phone number with voice mail; A fax number; A working e-mail address; and A postal address.
- b. Insure that the representative timely monitors all communication modes listed above, and promptly responds to communications from End Users and PSAI in any of these modes. Phone calls will be promptly returned, in any event not later than the next business day. Acceptable failure will be due only to Force Majeure.

- c. Maintain sufficient qualified staff to promptly process all communications from PSAI or End Users, and to efficiently, effectively and accurately service all requirements of the contract.
- d. As may be requested by PSAI, replace any staff members who are not providing the service and expertise deemed necessary by PSAI for acceptable support of End Users.
- e. Furnish, on request of PSAI, reasonable data, forms and graphic material to be used in brochures or other print media, or on PSAI's website.
- f. Allow access to PSAI authorized personnel for inspection of operating facilities, and auditing of purchase orders during the contract period, and for a period extending thru the completion of any outstanding orders. Site inspection may be arranged not less than ten (10) calendar days prior, shall include the names of all participants, and shall be at no expense to Contractor.

Purchase Volume / Sales Reports – Reporting Requirements:

1. Bidder agrees to submit detailed itemized monthly reports using the "Purchase Volume / Sales Report Template" provided by PSAI. Sales must be reported during the month in which purchase order was accepted. PSAI recognizes that the actual date(s) of delivery may be unavailable at that time and requests that delivery dates be reported when they are known.
 2. Purchase Volume / Sales Reports must be generated in Microsoft Excel and submitted via electronic mail to PSAI by the 15th day of the month following. For example, if you are reporting for the month of June, your report would be due by the 15th of July and would contain any new sales for the month of June. Reports will include, but are not limited to the following:
 - PSAI Member Number
 - Service Name
 - City
 - State
 - Invoice_Number
 - Invoice_Date
 - Item_Number
 - Item_Description
 - Quantity
 - Unit_Price
 - Ext_Price
 - PSAI Contract Management Fee
 3. Failure to provide the detailed itemized Purchase Volume / Sales Reports may result in a \$50 late charge per day and may also result in termination of this Contract, at the discretion of PSAI.
- g. Should Contractor default in providing Products or Services as required by this Invitation and the contract, recourse may be exercised thru cancellation of the contract and other legal remedies as may be appropriate.

PRICING, PRODUCT AND SERVICE SPECIFICATIONS, QUALITY AND SERVICE REQUIREMENTS

Eagle County Paramedic Services is seeking proposals from qualified firms to establish a cooperative contract or contracts for Stretchers and Power Cots on behalf of all public safety services, local governments, school districts, and higher education in the United States of America, and other governmental agencies and nonprofit organizations.

Requirements for System:

- Device must have capabilities to load and unload up to 700lbs into the ambulance with little or no assistance from EMS personnel.
- Device must conform to AS/NZS -4535 for dynamic crash testing
- Device must conform to BS EN-1789 clauses 4.5.9 for dynamic crash testing
- Device to be compliant to IEC 60601-1-2
- Device to be SAE J3027
- Device must provide a linear guide when loading and unloading the cot
- Device must provide manual back-up in the event of power failure
- Stretcher fastener shall have inductive charging capabilities for stretcher
- Bids should include all cost, including installation by either the manufacturer or any third-party
- Device must be easily removable for efficient cleaning.
- Device must be power washable
- Device must allow for remote actuation from foot end controls.

Included Options

- In-Service DVD
- Operations Manual
- At least one-year parts and labor

Additional items to included

- Accessory listing
- Training Price Guide
- Extended Warranty Program
- Service Agreements
- Training

Liability insurance: A certificate of insurance evidencing insurance coverage for general liability including contractual liability, written on a comprehensive form with coverage for personal injury and a limit of liability of at least \$1,000,000 for bodily injury, property damage and personal injury.

Worker's compensation and employer's liability: A certificate of insurance evidencing statutory coverage for worker's compensation coverage, injury and a limit of liability of \$1,000,000 for employer's liability, or a letter of certification from the industrial commission that the vendor is an authorized self-insurer.

With your Proposal, include a statement that your company agrees or exceeds the Insurance requirements.

1.1 PSAI Contract Management Fees: A fee of 3% of the total purchases will be provided to the PSAI Contract Administrator on a monthly basis.

EXHIBIT A – PUBLIC SAFETY ASSOCIATION INC. – NATIONAL COOPERATIVE CONTRACT

1.0 Scope of National Cooperative Contract

1.1 Requirement

Eagle County Paramedic Services (hereinafter defined and referred to as "Principal Procurement Agency"), on behalf of itself and the Public Safety Association Inc. ("PSAI"), is requesting proposals for Stretchers and Power Cots. The intent of this Request For Bid is that any contract between Principal Procurement Agency and Supplier resulting from this Request For Bid (hereinafter defined and referred to as the "Master Agreement") be made available to other public agencies nationally, including state and local governmental entities, public and private primary, secondary and higher education entities, non-profit entities, and agencies for the public benefit ("Public Agencies"), through PSAI's cooperative purchasing program. The Principal Procurement Agency has executed a Principal Procurement Agency Certificate with PSAI (an example of which is included as Exhibit C) and has agreed to pursue the Master Agreement. Use of the Master Agreement by any Public Agency, including the Principal Procurement Agency, will be preceded by their registration with PSAI as a Participating Public Agency in PSAI's cooperative purchasing program. Registration with PSAI as a Participating Public Agency is accomplished by Public Agencies joining PSAI and selecting to support the Master Intergovernmental Cooperative Purchasing Agreement, an example of which is attached as Exhibit B. The terms and pricing established in the resulting Master Agreement between the Supplier and the Principal Procurement Agency will be the same as that available to Participating Public Agencies through PSAI.

All transactions, purchase orders, etc., will occur directly between the Supplier and each Participating Public Agency individually, and neither PSAI or its Partners, any Principal Procurement Agency nor any Participating Public Agency, including their respective agents, directors, employees or representatives, shall be liable to Supplier for any acts, liabilities, damages, etc., incurred by any other Participating Public Agency.

This Exhibit A defines the expectations for qualifying Suppliers based on PSAI's requirements to market the resulting Master Agreement nationally to Public Agencies. Each section in this Exhibit A refers to the capabilities, requirements, obligations, and prohibitions of competing Suppliers on a national level in order to serve Participating Public Agencies through PSAI.

These requirements are incorporated into and are considered an integral part of this RFB. PSAI reserves the right to determine whether or not to make the Master Agreement awarded by the Principal Procurement Agency available to Participating Public Agencies.

1.2 Marketing and Administrative Support

During the term of the Master Agreement PSAI and its Partners intends to provide marketing and administrative support for Supplier pursuant to this section 1.2 that directly promotes the Supplier's products and services to Participating Public Agencies through multiple channels, each designed to promote specific products and services to Public Agencies on a national basis.

The PSAI marketing team and its Partners will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Marketing collateral (print, email, presentations)
- B. Website support

- C. Trade shows/conferences/meetings
- D. Advertising

The PSAI sales teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies and prospective Public Agencies through:

- A. Individual sales calls
- B. Joint sales calls

- C. Communications/customer service
- D. Training sessions for Public Agency teams
- E. Training sessions for Supplier teams

The PSAI contracting teams will work in conjunction with Supplier to promote the Master Agreement to both existing Participating Public Agencies prospective Public Agencies through:

- A. Serving as the subject matter expert for questions regarding joint powers authority and state statutes and regulations for cooperative purchasing
- B. Training sessions for Public Agency teams
- C. Training sessions for Supplier teams
- D. Regular business reviews to monitor program success
- E. General contract administration

Capitalized terms not otherwise defined herein shall have the meanings given to them in the Master Agreement or in the Public Safety Association Inc. Company Administration Agreement between Supplier and PSAI (the "PSAI Administration Agreement")

1.4 Award Basis

The basis of any contract award resulting from this RFB made by Principal Procurement Agency will be the basis of award on a national level through PSAI. If multiple suppliers are awarded by Principal Procurement Agency under the Master Agreement, those same suppliers will be required to extend the Master Agreement to Participating Public Agencies through PSAI. Utilization of the Master Agreement by Participating Public Agencies will be at the discretion of the individual Participating Public Agency. Certain terms of the Master Agreement specifically applicable to the Principal Procurement Agency are subject to modification for each Participating Public Agency as Supplier, such Participating Public Agency and PSAI shall agree.

1.5 Objectives of a Cooperative Program

This RFB is intended to achieve the following objectives regarding availability through PSAI's cooperative program:

- A. Provide a comprehensive competitively solicited and awarded national agreement offering the Products covered by this solicitation to Participating Public Agencies;
- B. Establish the Master Agreement as the Supplier's primary go to market cooperative strategy to Public Agencies nationwide;
- C. Achieve cost savings for Supplier and Public Agencies through a single solicitation process that will reduce the Supplier's need to respond to multiple solicitations;
- D. Combine the aggregate purchasing volumes of Participating Public Agencies to achieve cost effective pricing.

2.0 REPRESENTATIONS AND COVENANTS

As a condition to Supplier entering into the Master Agreement, which would be available to all Public Agencies, Supplier must make certain representations, warranties and covenants to both the Principal Procurement Agency and PSAI designed to ensure the success of the Master Agreement for all Participating Public Agencies as well as the Supplier.

2.1 Corporate Commitment

Supplier commits that (1) the Master Agreement has received all necessary corporate authorizations and support of the Supplier's executive management, (2) the Master Agreement is the Supplier's primary "go to market" cooperative strategy for Public Agencies, (3) the Master Agreement will be promoted to all Public Agencies, including any existing customers, and Supplier will transition existing customers, upon their request, to the Master Agreement, and (4) that the Supplier has read and agrees to the terms and conditions of the Administration Agreement with PSAI and will execute such agreement concurrent with and as a condition of its execution of the Master Agreement with the Principal Procurement Agency. Supplier will identify an executive corporate sponsor and a separate national account manager within the RFB response that will be responsible for the overall management of the Master Agreement.

2.2 Pricing Commitment

Supplier commits that the Master Agreement pricing is its lowest available (net to buyer) to Public Agencies nationwide and further commits that if a Participating Public Agency is eligible for lower pricing through a national, state, regional or local or cooperative contract, that the Supplier will match such lower pricing to that Participating Public Agency under the Master Agreement. Bidder may offer "local contracts" to offer pricing to members in special situations without affecting the overall master agreement.

Multiple Unit Sales: Successful bidder may negotiate better pricing with PSAI member if member is purchasing 2 or more units in one order without effecting the overall bid price. The order needs to be completed in a 6 month time frame. All units are subject to contract management fee.

2.3 Sales Commitment

Supplier commits to aggressively market the Master Agreement as its go to market strategy in this defined sector and that its sales force will be trained, engaged and committed to offering the Master Agreement to Public Agencies through PSAI nationwide. Supplier commits that all Master Agreement sales will be accurately and timely reported to PSAI in accordance with the PSAI Agreement. Supplier also commits that its sales force will be compensated, including sales incentives, for sales to Public Agencies under the Master Agreement in a consistent or better manner compared to sales to Public Agencies if the Supplier were not awarded the Master Agreement.

EXHIBIT B - PUBLIC SAFETY ASSOCIATION INC. – COOPERATIVE PURCHASING AGREEMENT

MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

This Agreement is made between certain government agencies that execute a Principal Procurement Agency Certificate ("Principal Procurement Agencies") to be appended and made a part hereof and other public agencies ("Participating Public Agencies") that register electronically with Public Safety Association Inc. ("PSAI") and its marketing Partners or otherwise execute a Participating Public Agency Certificate to be appended and made a part hereof.

RECITALS

WHEREAS, after a competitive solicitation and selection process by Principal Procurement Agencies, a number of Suppliers have entered into Master Agreements to provide a variety of goods, products and services based on national volumes (herein "Products");

WHEREAS, Master Agreements are made available by Principal Procurement Agencies through PSAI and provide that Participating Public Agencies may purchase Products on the same terms, conditions and pricing as the Principal Procurement Agency, subject to any applicable local purchasing ordinances and the laws of the State of purchase;

NOW, THEREFORE, in consideration of the mutual promises contained in this agreement, and of the mutual benefits to result, the parties agree as follows:

1. That each party will facilitate the cooperative procurement of Products.
2. That the procurement of Products subject to this agreement shall be conducted in accordance with and subject to the relevant statutes, ordinances, rules and regulations that govern each party's procurement practices.
3. That the cooperative use of solicitations obtained by a party to this agreement shall be in accordance with the terms and conditions of the solicitation, except as modification of those terms and conditions is otherwise allowed or required by applicable law.
4. That the Principal Procurement Agencies will make available, upon reasonable request and subject to convenience, information which may assist in improving the procurement of products by the Participating Public Agencies.
5. That a procuring party will make timely payments to the Supplier for Products received in accordance with the terms and conditions of the procurement. Payment for Products and inspections and acceptance of Products ordered by the procuring party shall be the exclusive obligation of such procuring party. Disputes between procuring party and Supplier are to be resolved in accord with the law and venue rules of the State of purchase.
6. The procuring party shall not use this agreement as a method for obtaining additional concessions or reduced prices for similar products or services.
7. The procuring party shall be responsible for the ordering of Products under this agreement. A non-procuring party shall not be liable in any fashion for any violation by a procuring party, and the procuring party shall hold non-procuring party harmless from any liability that may arise from action or inaction of the procuring party.
8. This agreement shall remain in effect until termination by a party giving 30 days written notice to the other party. The provisions of paragraphs 5, 6 and 7 hereof shall survive any such termination.
9. This agreement shall take effect after execution of the Principal Procurement Agency Certificate or Participating Public Agency Registration, as applicable.

**EXHIBIT C – PUBLIC SAFETY ASSOCIATION INC. – PRINCIPAL PROCUREMENT AGENCY
CERTIFICATE**

PRINCIPAL PROCUREMENT AGENCY CERTIFICATE

I hereby acknowledge, on behalf of Eagle County Paramedic Services ("Principal Procurement Agency"), that I have read and agree to the general terms and conditions set forth in the enclosed Master Intergovernmental Cooperative Purchasing Agreement regulating the use of the Master Agreements and purchase of Products that from time to time are made available by Principal Procurement Agencies to Participating Public Agencies nationwide through Public Safety Association Inc. (PSAI). I understand that the purchase of one or more Products under the provisions of the Master Intergovernmental Cooperative Purchasing Agreement is at the sole and complete discretion of the Participating Public Agency.

In its capacity, as Principal Procurement Agency for PSAI, Eagle County Paramedic Services agrees to pursue Master Agreements for Products as specified in the attached exhibits to this agreement.

Authorized Signature, Eagle County Paramedic Services

Signature

ITEM	DESCRIPTION	List Price Effective 10/1/2022	2022 Savvik Contract	
			Price	Discount
81700-000006	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12- Lead ECG , EtCO2, 2 IP Channels)	\$ 50,159.00	\$ 39,553.01	21%
81700-000001	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12- Lead ECG, EtCO2, 2 IP Channels)	\$ 50,101.00	\$ 39,553.01	21%
99577-001372	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	\$ 47,715.00	\$ 37,626.98	21%
99577-001937	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead, EtCO2, 2 Invasive Pressure Channels	\$ 47,715.00	\$ 37,626.98	21%
99577-001373	LIFEPAK 15 Trending, SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	\$ 46,912.00	\$ 36,991.17	21%
99577-001588	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet, NIBP, 12-Lead ECG, EtCO2, Bluetooth	\$ 45,361.00	\$ 35,769.83	21%
99577-001936	LIFEPAK 15 Trending, Masimo SpO2, SpCO, SpMet NIBP, 12-Lead, EtCO2	\$ 45,361.00	\$ 35,769.83	21%
81700-000002	Bundle: LIFEPAK 15 w/ ACPA (Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT, Temp)	\$ 45,201.00	\$ 35,691.64	21%
81700-000004	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, BT)	\$ 43,652.00	\$ 34,470.30	21%
99577-001962	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	\$ 43,625.00	\$ 34,401.41	21%
99577-001938	LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Temperature	\$ 42,817.00	\$ 33,765.60	21%
99577-001958	LIFEPAK 15 Trending, SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2,Bluetooth, Temp	\$ 42,817.00	\$ 33,765.60	21%
99577-001935	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead, EtCO2	\$ 41,266.00	\$ 32,544.26	21%
99577-001957	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, 12-Lead ECG, EtCO2, Bluetooth	\$ 41,266.00	\$ 32,544.26	21%
99577-001963	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	\$ 40,278.00	\$ 31,762.31	21%
99577-001960	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, 2 Invasive Pressure Channels, Bluetooth	\$ 39,530.00	\$ 31,175.84	21%
99577-001956	LIFEPAK 15 Trending, SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth, Temp	\$ 38,727.00	\$ 30,540.04	21%
99577-001964	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth	\$ 37,924.00	\$ 29,905.16	21%
99577-001934	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead, EtCO2	\$ 37,176.00	\$ 29,318.70	21%
99577-001955	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, EtCO2, Bluetooth	\$ 37,176.00	\$ 29,318.70	21%
99577-001943	LIFEPAK 15 Trending, Masimo SpO2, EtCO2, 12-Lead ECG, Bluetooth	\$ 35,199.00	\$ 27,754.78	21%
99577-001933	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead	\$ 33,710.00	\$ 26,581.85	21%
99577-001953	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 12-Lead ECG, Bluetooth	\$ 33,710.00	\$ 26,581.85	21%
99577-001952	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP, EtCO2, Bluetooth	\$ 32,474.00	\$ 25,604.40	21%
99577-001966	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth	\$ 31,480.00	\$ 24,822.45	21%
99577-001959	LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, 2 Invasive Pressure Channels, Bluetooth	\$ 31,228.00	\$ 24,626.96	21%
81700-000003	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, NIBP, EtCO2)	\$ 30,829.00	\$ 24,304.87	21%
99577-001951	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, EtCO2, Bluetooth	\$ 29,121.00	\$ 22,965.30	21%
99577-001932	LIFEPAK 15 Trending, Masimo SpO2, NIBP,EtCO2	\$ 28,386.00	\$ 22,378.84	21%
99577-001950	LIFEPAK 15 Trending, Masimo SpO2, NIBP, EtCO2, Bluetooth	\$ 28,386.00	\$ 22,378.84	21%
99577-001368	LIFEPAK 15 Trending, 12-Lead ECG, Bluetooth	\$ 28,009.00	\$ 22,085.60	21%
81700-000005	Bundle: LIFEPAK 15 w/ ACPA (Trending, Masimo SpO2, EtCO2, BT)	\$ 27,670.00	\$ 21,861.26	21%
99577-001948	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth	\$ 26,768.00	\$ 21,108.16	21%
99577-001931	LIFEPAK 15 Trending, Masimo SpO2, SpCO, NIBP	\$ 26,649.00	\$ 21,010.41	21%
99577-001947	LIFEPAK 15 Trending, Masimo SpO2, NIBP, 2 Invasive Pressure Channels, Bluetooth	\$ 26,026.00	\$ 20,521.69	21%
99577-001944	LIFEPAK 15 Trending, Masimo SpO2, EtCO2, Bluetooth	\$ 25,284.00	\$ 19,935.22	21%
99577-001946	LIFEPAK 15 Trending, Nellcor and Masimo SpO2, NIBP, Bluetooth	\$ 23,295.00	\$ 18,371.31	21%
99577-001945	LIFEPAK 15 Trending, Masimo SpO2, NIBP, Bluetooth	\$ 22,554.00	\$ 17,784.84	21%
99577-001941	LIFEPAK 15 Nellcor and Masimo SpO2, Bluetooth	\$ 19,706.00	\$ 15,536.72	21%
81701-000008	Bundle: LIFEPAK 20e (Pacing & Masimo/Legacy Nellcor SpO2) w/ CodeManagement Module(Wireless & EtCO2)	\$ 20,095.00	\$ 15,262.11	24%
81700-000007	Bundle: LIFEPAK 15 w/ ACPA (Standard)	\$ 19,302.00	\$ 15,214.63	21%
81701-000007	Bundle: LIFEPAK 20e (Pacing and Masimo SpO2) w/ CodeManagement Module (Wireless & EtCO2)	\$ 19,599.00	\$ 14,889.75	24%
99576-000063	LUCAS 3, 3.1, IN SHIPPING BOX, EN	\$ 18,882.00	\$ 14,847.86	21%
81701-000006	Bundle: LIFEPAK 20e (Pacing) w/ CodeManagement Module (Wireless & EtCO2)	\$ 18,008.00	\$ 13,679.58	24%
99577-001930	LIFEPAK 15 Standard	\$ 16,858.00	\$ 13,288.60	21%
99577-001939	LIFEPAK 15 Bluetooth	\$ 16,858.00	\$ 13,288.60	21%
81701-000004	Bundle: LIFEPAK 20e (Pacing & Masimo/Legacy Nellcor SpO2) w/ CodeManagement Module (Wireless)	\$ 16,358.00	\$ 12,422.86	24%
81701-000003	Bundle: LIFEPAK 20e (Pacing & Masimo SpO2) w/ CodeManagement Module (Wireless)	\$ 15,867.00	\$ 12,050.50	24%
70507-000081	LIFEPAK 20e Defibrillator/Monitor with Pacing and SpO2 Package (Masimo and Legacy Nellcor enabled)	\$ 14,579.00	\$ 11,073.06	24%
81701-000002	Bundle: LIFEPAK 20e (Pacing) w/ CodeManagement Module (Wireless)	\$ 14,276.00	\$ 10,840.33	24%
70507-000091	LIFEPAK 20e Defibrillator/Monitor with Pacing and SpO2 Package (Masimo)	\$ 14,089.00	\$ 10,700.70	24%
70507-000080	LIFEPAK 20e Defibrillator/Monitor with Pacing Package	\$ 12,497.00	\$ 9,490.53	24%
99576-000083	LUCAS 3, 3.1, TRAINING UNIT, EN	\$ 11,191.00	\$ 8,797.01	21%
70507-000061	LIFEPAK 20e Defibrillator/Monitor	\$ 10,905.00	\$ 8,280.36	24%
11150-000019	LIFEPAK 20e Debibrillator ModeManagement Module - Wireless & with Capnography	\$ 5,516.00	\$ 4,189.05	24%
11576-000064	LUCAS PCI BACK PLATE	\$ 4,321.00	\$ 3,201.44	26%
99425-000025	LIFEPAK 1000 ECG Display, Standard Setup w/carry case, battery & electrodes	\$ 3,848.00	\$ 2,692.39	30%
11996-000393	McGRATH MAC EMS Video Laryngoscope (Discontinued May 2022, replaced with part # 301-000-000)	\$ 3,271.00	\$ 2,559.98	22%
301-000-000	McGRATH MAC EMS Video Laryngoscope (new part number May 2022, replacing 11996-000393)	\$ 3,271.00	\$ 2,559.98	22%
99425-000023	LIFEPAK 1000 Graphical Display Standard Setup w/carry case, battery & electrodes	\$ 3,124.00	\$ 2,332.60	25%
99512-001267	LPCR2 Fully-automatic, WIFI,English-Spanish, Bag	\$ 3,149.00	\$ 2,166.75	31%
99512-001263	LPCR2 Fully-automatic, WIFI,English, Bag	\$ 3,062.00	\$ 2,106.56	31%
99512-001268	LPCR2 Fully-automatic, WIFI,English-Spanish, Handle	\$ 3,062.00	\$ 2,106.56	31%
99512-001264	LPCR2 Fully-automatic, WIFI,English, Handle	\$ 2,975.00	\$ 2,046.38	31%
11600-000022	CODE-STAT 10 Data Review Seat	\$ 3,154.00	\$ 2,460.20	22%
99512-001265	LPCR2 Semi-automatic, WIFI,English-Spanish, Bag	\$ 2,916.00	\$ 2,006.25	31%
99512-001261	LPCR2 Semi-automatic, WIFI,English, Bag	\$ 2,829.00	\$ 1,946.06	31%
99512-001266	LPCR2 Semi-automatic, WIFI,English-Spanish, Handle	\$ 2,829.00	\$ 1,946.06	31%
99512-001434	LPCR2 USB Fully-automatic, English, Handle	\$ 2,794.00	\$ 1,921.99	31%
99512-001262	LPCR2 Semi-automatic, WIFI,English, Handle	\$ 2,741.00	\$ 1,885.88	31%
99512-001435	LPCR2 USB Semi-automatic, English, Handle	\$ 2,677.00	\$ 1,841.74	31%
11577-000011	Mobile Battery Charger - FOR THE LP15	\$ 2,490.00	\$ 1,841.74	26%
11140-000074	DC Power Adapter	\$ 2,444.00	\$ 1,864.48	24%
450-STR-US-AV	HeartSine SAM 450P AED Aviation	\$ 2,333.00	\$ 1,330.59	43%
11577-000004	Station Battery Charger - For the LP15	\$ 2,286.00	\$ 1,691.67	26%
360-STR-US-AV	HeartSine SAM 360P AED Aviation, Fully-Automatic	\$ 2,233.00	\$ 1,187.66	47%
450-STR-US-10	HeartSine SAM 450P AED	\$ 2,176.00	\$ 1,417.75	35%
350-STR-US-AV	HeartSine SAM 350P AED Aviation	\$ 2,111.00	\$ 1,123.63	47%
360-STR-US-10	HeartSine SAM 360P AED, Fully-automatic	\$ 2,099.00	\$ 1,117.23	47%
80596-000003	TrueCPR Coaching Device	\$ 2,094.00	\$ 1,670.97	20%
11140-000098	AC Power Adapter	\$ 2,006.00	\$ 1,532.51	24%
350-STR-US-10	HeartSine SAM 350P AED	\$ 1,942.00	\$ 1,015.43	48%
11141-000115	REDI-CHARGE Base	\$ 1,872.00	\$ 1,382.44	26%
11150-000018	LIFEPAK 20e Defibrillator CodeManagement Module - Wireless	\$ 1,779.00	\$ 1,349.81	24%
11996-000167	SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (Cs of 100)	\$ 1,469.00	\$ 1,145.97	22%
11210-000029	AED Floor Stand Cabinet with alarm- Grey	\$ 1,446.00	\$ 1,068.66	26%

11576-000060	LUCAS 2 Stand-alone Battery Charger	\$	1,440.00	\$	1,064.12	26%
11996-000336	Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 12 foot	\$	1,412.00	\$	1,100.50	22%
11996-000338	Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 12 foot	\$	1,412.00	\$	1,100.50	22%
11996-000471	4G Modem: Verizon Cellular non-Kore (customer data plan)	\$	1,405.00	\$	1,121.73	20%
11996-000474	4G Modem: Verizon Cellular Kore (Stryker data plan)	\$	1,405.00	\$	1,121.73	20%
11996-000475	4G Modem: AT&T Cellular Kore (Stryker data plan)	\$	1,405.00	\$	1,121.73	20%
11171-000037	RC-04, Patient Cable, 4 ft. , 1/box	\$	263.00	\$	226.47	14%
11171-000031	Masimo SET LNCS Infant Disposable Sensor (box Of 20)	\$	530.00	\$	412.91	22%
11171-000034	Masimo SET LNOP SpO2 Sensor -Neonatal (<10 KG) Disposable (1 box of 20 sensors)	\$	688.00	\$	536.61	22%
11171-000032	Rainbow DCI-DC8, Adult Reuse Sensor, 8 ft	\$	1,184.00	\$	923.14	22%
11171-000033	Rainbow DCP-DC9, Pedi Reuse Sensor, 8 ft	\$	1,184.00	\$	923.14	22%
11210-000028	AED Floor Stand Cabinet with alarm- White	\$	1,388.00	\$	1,027.74	26%
11996-000166	SmartCapnoLine Plus - Adult/Intermediate patients>44lbs (Cs of 100)	\$	1,365.00	\$	1,064.12	22%
11996-000114	Oxisensor II adult sensor, long cable (24/BX)	\$	1,271.00	\$	991.36	22%
99996-000117	LP1000 Trainer	\$	1,236.00	\$	941.33	24%
11130-000037	LIFEPAK 20E Standard Adult Detachable Hard Paddles	\$	1,189.00	\$	882.22	26%
11996-000311	QUIK-COMBO 12-lead Patient Simulator	\$	1,126.00	\$	832.19	26%
11130-000061	Standard hard paddles for use w/LIFEPAK 15	\$	1,062.00	\$	782.17	26%
11996-000335	Masimo SET Rainbow Adult Reusable Direct Connect Sensor - 3 foot	\$	1,032.00	\$	804.91	22%
11996-000337	Masimo SET Rainbow Pediatric Reusable Direct Connect Sensor - 3 foot	\$	1,032.00	\$	804.91	22%
11996-000117	Oxisensor II neonatal sensor (24/BX)	\$	1,027.00	\$	800.36	22%
11996-000115	Oxisensor II infant sensor (24/BX)	\$	1,009.00	\$	786.72	22%
11996-000365	RED MNC ADAPTER CABLE, 4FT,2641	\$	997.00	\$	736.70	26%
11996-000310	QUIK-COMBO 3-lead Patient Simulator	\$	980.00	\$	723.05	26%
11576-000039	LUCAS 2 Battery - Rechargeable Lithium Polymer (LiPo)	\$	881.00	\$	647.56	26%
11576-000080	LUCAS 3 Battery - Dark Grey - Rechargeable LiPo	\$	881.00	\$	647.56	26%
11996-000340	Rainbow R20, Pediatric Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	\$	863.00	\$	673.03	22%
11996-000342	Rainbow R20-L, Infant Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	\$	863.00	\$	673.03	22%
11171-000051	DBI-dc8, Adult Soft Reusable Direct Connect SpO2 Sensor, 8 ft., 1/box	\$	851.00	\$	650.29	24%
11171-000053	DIGITBOOTRED DBI-DC8, ADTREUSABLESENSOR,REF 2644	\$	851.00	\$	650.29	24%
11996-000332	Masimo SET Red Adult Reusable Direct Connect Sensor - 12 foot	\$	846.00	\$	659.39	22%
11996-000334	Masimo SET Red Pediatric Reusable Direct Connect Sensor - 12 foot	\$	846.00	\$	659.39	22%
11996-000339	Rainbow R25, Adult Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	\$	834.00	\$	650.29	22%
11996-000341	Rainbow R25-L, Adult/Neo Adhesive Sensors (SpO2, SpCO and SpMet), 10/box	\$	834.00	\$	650.29	22%
11171-000050	Rainbow DCIP PED REUSABLE Sensor	\$	822.00	\$	641.20	22%
11250-000147	KIT, SHIPPING, DEMO, LPCR2, ENGLISH	\$	815.00	\$	635.74	22%
11996-000106	DURA-Y Multisite sensor (reusable)	\$	794.00	\$	618.46	22%
11996-000113	Oxisensor II adult sensor (24/BX)	\$	787.00	\$	613.91	22%
11996-000116	Oxisensor II pediatric sensor (24/BX)	\$	782.00	\$	609.37	22%
11996-000285	LUCAS 1 Regulator	\$	782.00	\$	577.53	26%
11996-000449	Wall Cabinet, Rotaid Solid Plus, Heat, with Alarm, White	\$	759.00	\$	500.76	34%
11996-000451	Wall Cabinet, Rotaid Solid Plus, Heat, with Alarm, Red	\$	759.00	\$	500.76	34%
11250-000162	KIT, SHIPPING, TRAINER, LPCR2, ENGLISH	\$	756.00	\$	590.27	22%
11131-000001	Internal paddle handles w/discharge control for use with LIFEPAK 12 or LIFEPAK 20	\$	747.00	\$	582.08	22%
11171-000049	Rainbow DCI Adt Reusable Sensor, 1/box	\$	747.00	\$	582.08	22%
11576-000035	LUCAS 1 Carry Bag (Backpack)	\$	729.00	\$	536.61	26%
11220-000084	AED Wall Cabinet with alarm and strobe - surface mount, rolled edges	\$	723.00	\$	532.06	26%
11220-000076	Wall Cabinet, standard, surface mount, SS	\$	694.00	\$	509.32	27%
11996-000183	MNC-1 Adapter Cable - 10 foot	\$	677.00	\$	495.68	27%
11996-000001	FilterLine H Set Infant/Neonatal (box of 25)	\$	653.00	\$	509.32	22%
11996-000198	MNC-1 Adapter Cable - 4 foot	\$	642.00	\$	470.21	27%
11220-000077	Wall Cabinet, standard, semi-recessed, SS	\$	630.00	\$	459.30	27%
11576-000047	LUCAS 2 Disposable Suction Cup (12 pack)	\$	613.00	\$	452.93	26%
11210-000026	AED Wall Cabinet with alarm, fire rated - semi-recessed, rolled edges	\$	589.00	\$	436.56	26%
11220-000078	Wall Cabinet, small, fully recessed, SS	\$	589.00	\$	436.56	26%
11171-000029	Masimo SET LNCS Neonatal Pt L Disposable Sensor (box of 20)	\$	580.00	\$	452.02	22%
21330-001176	LP15 Lithium-ion Battery 5.7 amp hrs	\$	577.00	\$	426.56	26%
11140-000099	Rechargeable Battery Charger kit, LP1000	\$	565.00	\$	414.30	27%
11171-000043	M-LNCS NeoPt, Neonatal Preterm Adhesive Sensor, 18-inch, 20/box	\$	564.00	\$	439.29	22%
11210-000027	AED Wall Cabinet with alarm, fire rated - recessed, square edges	\$	562.00	\$	415.64	26%
11576-000094	LUCAS Carrying Case, Hard Shell	\$	552.00	\$	417.46	24%
11171-000028	Masimo SET LNCS Neonatal L Disposable Sensor (box of 20)	\$	530.00	\$	412.91	22%
11996-000165	SmartCapnoLine Plus Long w/O2 - Adult/Intermediate patients>44lbs (box of 25)	\$	530.00	\$	412.91	22%
TRN-350-US	HeartSine SAM 350P AED Trainer	\$	526.00	\$	381.99	27%
TRN-360-US	HeartSine SAM 360P AED Trainer	\$	526.00	\$	381.99	27%
TRN-450-US	HeartSine SAM 450P AED Trainer	\$	526.00	\$	381.99	27%
11996-000080	FilterLine H Set Adult/Pediatric (box of 25)	\$	523.00	\$	408.37	22%
11996-000445	Wall Cabinet, Rotaid Solid Plus, with Alarm, White	\$	523.00	\$	345.88	34%
11996-000447	Wall Cabinet, Rotaid Solid Plus, with Alarm, Red	\$	523.00	\$	345.88	34%
11171-000041	M-LNCS Inf, Infant Adhesive Sensor, 18-inch, 20/box	\$	514.00	\$	401.09	22%
11171-000042	M-LNCS Neo, Neonatal/Adult Adhesive Sensor, 18-inch, 20/box	\$	514.00	\$	401.09	22%
11171-000025	Masimo SET LNCS Patient Cable - 14 foot	\$	511.00	\$	398.36	22%
11996-000128	SmartCapnoLine w/O2 delivery - Pediatric patients <44lbs (box of 25)	\$	506.00	\$	394.72	22%
21340-000706	LIFENET PC Gateway	\$	537.00	\$	416.11	23%
11220-000083	AED Wall Cabinet with alarm and strobe -surface mount, rolled edges	\$	502.00	\$	371.99	26%
11996-000325	Masimo SET Red LNCS Patient Cable - 14 foot	\$	495.00	\$	385.63	22%
11996-000328	Masimo SET RED LNOP Patient Cable - 12 foot	\$	495.00	\$	385.63	22%
11576-000088	LUCAS Slim Back Plate	\$	485.00	\$	359.25	26%
11110-000040	QUIK-COMBO therapy cable for use w/LIFEPAK 12 or LIFEPAK 20	\$	476.00	\$	352.89	26%
11113-000004	QUIK-COMBO therapy cable for use w/LIFEPAK 15	\$	476.00	\$	352.89	26%
21330-000996	ASSY-LP20 DOCKING STATION	\$	468.00	\$	346.52	26%
11220-000093	LIFEPAK WALL BOX, PLASTIC	\$	467.00	\$	363.80	22%
21996-000044	LUCAS Back Plate	\$	465.00	\$	344.70	26%
11111-000020	8ft Trunk cable with AHA limb leads	\$	462.00	\$	341.97	26%
11996-000331	Masimo SET Red Adult Reusable Direct Connect Sensor - 3 foot	\$	460.00	\$	358.34	22%
11996-000333	Masimo SET Red Pediatric Reusable Direct Connect Sensor - 3 foot	\$	460.00	\$	358.34	22%
11111-000018	5ft Trunk cable with AHA limb leads	\$	457.00	\$	338.33	26%
11576-000071	Lucas Power Supply	\$	456.00	\$	334.70	27%
11996-000278	LUCAS 1 Connector - Chemtron Air	\$	455.00	\$	336.52	26%

11996-000279	LUCAS 1 Connector - Ohmeda Air	\$	455.00	\$	336.52	26%
11996-000280	LUCAS 1 Connector - Puritan Bennet Air	\$	455.00	\$	336.52	26%
11996-000281	LUCAS 1 Connector - Diss Air	\$	455.00	\$	336.52	26%
11996-000282	LUCAS 1 Connector - Schrader Air	\$	455.00	\$	336.52	26%
11996-000283	LUCAS 1 Connector - Oxequip Air	\$	455.00	\$	336.52	26%
11141-000100	LMnO2 Non-Rechargeable Battery	\$	453.00	\$	335.61	26%
11140-000078	Temperature Adapter Cable- 5ft	\$	446.00	\$	336.52	25%
11140-000079	Temperature Adapter Cable- 10ft	\$	446.00	\$	336.52	25%
11171-000010	Masimo SET LNOP SpO2 Sensor -Pediatric Reusable	\$	429.00	\$	334.70	22%
11171-000020	Masimo SET LNCS Pediatric Disposable Sensors (box of 20)	\$	429.00	\$	334.70	22%
11576-000038	LUCAS 2 Carrying Bag	\$	422.00	\$	312.87	26%
11260-000023	LIFEPAK 1000 Hard shell, watertight carrying case	\$	421.00	\$	311.96	26%
21996-000061	LUCAS 1 Extention Hose	\$	420.00	\$	311.05	26%
11996-000441	Wall Cabinet, Rotaid Plus, With Alarm, White	\$	419.00	\$	277.40	34%
11996-000443	Wall Cabinet, Rotaid Plus, With Alarm, Red	\$	419.00	\$	277.40	34%
11171-000040	M-LNCS Pdtx, Pediatric Adhesive Sensor, 18-inch, 20/box	\$	416.00	\$	324.69	22%
11996-000163	SmartCapnoLine Plus w/O2 delivery - Adult/Intermediate patients>44lbs (box of 25)	\$	416.00	\$	324.69	22%
11141-000149	LIFEPAK NiCd Battery with fuel gauge 1.6amp hrs	\$	414.00	\$	306.50	26%
11220-000079	AED Wall Cabinet with alarm - surface mount, rolled edges	\$	410.00	\$	302.86	26%
11998-000292	Wall Cabinet - Semi-recessed for AED, 3" Trim	\$	400.00	\$	296.50	26%
11171-000052	DIGITBOOT LNCS DB1, ADT REUSABLE SENSOR,REF 2653	\$	399.00	\$	304.68	24%
11577-000002	LIFEPAK 15 Basic carry case w/ right & left pouches	\$	393.00	\$	291.04	26%
11171-000039	M-LNCS Adtx, Adult Adhesive Sensor, 18-inch, 20/box	\$	392.00	\$	305.59	22%
11171-000017	Masimo SET LNCS Adult Reusable Sensor	\$	379.00	\$	295.59	22%
11171-000019	Masimo SET LNCS Adult Disposable Sensors (box of 20)	\$	378.00	\$	294.68	22%
11996-000120	SmartCapnoLine - Pediatric patients <44lbs (box of 25)	\$	376.00	\$	292.86	22%
11996-000162	SmartCapnoLine Plus - Adult/Intermediate patients >44lbs (box of 25)	\$	376.00	\$	292.86	22%
11996-000164	FilterLine Set Long Adult/Pediatric (box of 25)	\$	374.00	\$	291.95	22%
11140-000080	Extension Cable (5ft 3 in)	\$	373.00	\$	275.58	26%
11140-000081	Right angle cable (10in) included with ACPA & DCPA	\$	373.00	\$	275.58	26%
11998-000326	LIFEPAK 15 internal paddles adapter cable	\$	367.00	\$	271.94	26%
11996-000060	Durasensor - Adult finger sensor	\$	365.00	\$	284.67	22%
11141-000112	LIFEPAK 20e Lithium-ion Rechargeable Internal Battery	\$	364.00	\$	269.21	26%
21576-000075	LUCAS Stabilization Strap (4 pack)	\$	363.00	\$	268.30	26%
11996-000369	Monitor to PC USB Cable for connecting LIFEPAK 12 or LIFEPAK 15 to a PC	\$	361.00	\$	267.39	26%
11171-000018	Masimo SET LNCS Pediatric Reusable Sensor	\$	351.00	\$	273.76	22%
11171-000046	M-LNCS DCI, Adult Reusable Sensor, 1/box	\$	351.00	\$	273.76	22%
11171-000047	M-LNCS DCIP, Pediatric Reusable Sensor, 1/box	\$	351.00	\$	273.76	22%
11996-000082	Nasal FilterLine Set Infant/Neonatal (box of 25)	\$	351.00	\$	273.76	22%
11996-000327	Masimo SET RED LNOP Patient Cable - 8 foot	\$	350.00	\$	272.85	22%
11171-000016	Masimo SET LNCS Patient Cable - 10 foot	\$	342.00	\$	266.48	22%
11998-000293	Wall Cabinet - Fully-recessed for AED, 1.5" Trim	\$	342.00	\$	252.84	26%
11996-000398	McGRATH X3 Laryngoscope Blades, Box of 10	\$	334.00	\$	260.65	22%
11576-000051	Patient Strap (secures patient's arms to support legs of LUCAS - 3 pack)	\$	332.00	\$	245.57	26%
11110-000066	5-Lead ECG Cable for LIFEPAK 12 or LIFEPAK 20	\$	312.00	\$	230.10	26%
11111-000016	3-Wire ECG Cable	\$	312.00	\$	230.10	26%
11171-000027	Masimo SET LNCS 4' extension (for Nellcor equipped units)	\$	296.00	\$	231.01	22%
11996-000326	Masimo SET RED LNOP Patient Cable - 4 foot	\$	294.00	\$	229.19	22%
11996-000324	Masimo SET Red LNCS Patient Cable - 10 foot	\$	293.00	\$	228.28	22%
11141-000162	CodeManagement Module Lithium Ion Battery	\$	292.00	\$	220.62	24%
11141-000165	Replacement Battery Kit	\$	292.00	\$	227.38	22%
11171-000082	Masimo RC Patient Cable - EMS 4 ft	\$	292.00	\$	214.00	27%
11996-000061	Oxiband Adult/Neonatal Sensor	\$	277.00	\$	215.55	22%
11996-000062	Oxiband Pediatric/Infant Sensor	\$	277.00	\$	215.55	22%
11260-000045	Carry Case for LIFEPAK 20/20e Defibrillator with Module	\$	268.00	\$	202.94	24%
PAD-PAK-02	US Pediatric-Pak for HeartSine AEDs	\$	257.00	\$	190.09	26%
11140-000052	LIFEPAK 15 REDI-CHARGE Adapter Tray	\$	254.00	\$	187.36	26%
11171-000024	Masimo SET LNCS Patient Cable - 4 foot	\$	241.00	\$	188.27	22%
11996-000323	Masimo SET Red LNCS Patient Cable - 4 foot	\$	240.00	\$	187.36	22%
PAD-PAK-07	Aviation Pad-Pak for HeartSine AEDs	\$	235.00	\$	174.62	26%
11101-000017	Electrode Infant/Child reduced energy starter kit	\$	232.00	\$	171.90	26%
PAD-PAK-01	US Adult Pad-Pak for HeartSine AEDs	\$	217.00	\$	160.07	26%
11250-000140	PADS, REPLACEMENT, TRAINER, LPCR2, 5 Sets	\$	216.00	\$	168.26	22%
11131-000010	Internal paddles - 1" size (6.25" shaft length)	\$	203.00	\$	158.25	22%
11131-000011	Internal paddles - 1.5" size (6" shaft length)	\$	203.00	\$	158.25	22%
11131-000012	Internal paddles - 2" size (5.75" shaft length)	\$	203.00	\$	158.25	22%
11131-000013	Internal paddles - 2.5" size (5.75" shaft length)	\$	203.00	\$	158.25	22%
11131-000014	Internal paddles - 3.5" size (5" shaft length)	\$	203.00	\$	158.25	22%
11131-000019	Internal paddles - 2.5" size (8.5" shaft length)	\$	203.00	\$	158.25	22%
11131-000021	Internal paddles - 1.5" size (9" shaft length)	\$	203.00	\$	158.25	22%
11131-000022	Internal paddles - 2" size (8.75" shaft length)	\$	202.00	\$	158.25	22%
11131-000023	Internal paddles - 3.5" size (8" shaft length)	\$	203.00	\$	158.25	22%
11131-000024	Internal paddles - 1.5" size (14.25" shaft length)	\$	203.00	\$	158.25	22%
11260-000018	LP20 Basic Carry Case	\$	197.00	\$	145.52	26%
11996-000414	McGRATH MAC 2 Laryngoscope Blades, Box of 10	\$	191.00	\$	148.94	22%
11996-000415	McGRATH MAC 3 Laryngoscope Blades, Box of 10	\$	191.00	\$	148.94	22%
11996-000416	McGRATH MAC 4 Laryngoscope Blades, Box of 10	\$	191.00	\$	148.94	22%
PAD-CAB-04	HeartSine Wall Cabinet with Alarm	\$	190.00	\$	140.06	26%
TRN-ACC-16	SAM 350P AED Trainer Remote Control	\$	190.00	\$	140.06	26%
TRN-ACC-18	SAM 360P AED Trainer Remote Control	\$	190.00	\$	140.06	26%
TRN-ACC-19	SAM 450P AED Trainer Remote Control	\$	190.00	\$	140.06	26%
11996-000374	LP15 bed Connector	\$	186.00	\$	137.33	26%
11111-000022	12 Lead ECG, Precordial Leads (AHA)	\$	184.00	\$	136.43	26%
11996-000360	Temp Sensor, Esophageal-Rectal, 9FR, Disp (box of 20)	\$	182.00	\$	141.88	22%
11250-000145	TRAY, ELECTRODE, TRAINER, LPCR2	\$	181.00	\$	140.97	22%
PAD-BAG-02	Backpack for HeartSine AED	\$	180.00	\$	132.79	26%
11110-000029	3-lead ECG cable for LIFEPAK 12 or LIFEPAK 20	\$	175.00	\$	129.15	26%
11576-000048	LUCAS 2 12V Car Cable	\$	175.00	\$	129.15	26%
11425-000007	BAG ASSEMBLY, NO STRAP,LIFEPAK 1000	\$	173.00	\$	128.24	26%

11576-000046	LUCAS 2 Disposable Suction Cup (3 pack)	\$	172.00	\$	127.33	26%
11210-000001	Wall mount bracket for AED	\$	171.00	\$	110.96	35%
11996-000359	Temp Sensor, Skin Probe, High Dielectric, Disp (box of 20)	\$	170.00	\$	132.79	22%
11101-000021	Replacement Electrode Kit	\$	169.00	\$	131.88	22%
11230-000019	LP20 Configuration Transfer Cable	\$	154.00	\$	113.69	26%
11101-000016	Electrode replacement infant/child reduced energy	\$	144.00	\$	105.50	27%
11576-000053	Back Plate Grip Tape (3 pack)	\$	143.00	\$	104.59	27%
11996-000048	Disposable Adhesive bandage wrap for OXI-A/N (2 bags of 50)	\$	138.00	\$	108.23	22%
11996-000049	Disposable Adhesive bandage wrap for OXI-P/I (2 bags of 50)	\$	138.00	\$	108.23	22%
11576-000036	Patient Strap (each)	\$	132.00	\$	96.41	27%
11576-000050	Patient Strap (Secures patient's arms to support legs of LUCAS - 1pr)	\$	128.00	\$	92.77	28%
21330-001365	Test load (for use with QUIK COMBO therapy cable)	\$	89.00	\$	72.37	19%
TRN-ACC-03	HeartSine AED Trainer Electrodes - 25	\$	121.00	\$	68.21	44%
11133-000007	Pediatric paddle, external lea (2 required) multi-language	\$	117.00	\$	86.40	26%
21576-000074	LUCAS Stabilization Strap	\$	113.00	\$	83.67	26%
21300-008146	LIFEPAK 15 NIBP Hose, 12'	\$	111.00	\$	56.39	49%
21300-008148	LIFEPAK 15 NIBP Hose, 9' coiled	\$	111.00	\$	56.39	49%
11140-000100	AC/DC POWER CONVERTER, LP1000 BATTERY CHARGER	\$	105.00	\$	77.04	27%
PAD-CAB-02	Wall Bracket for HeartSine AED	\$	104.00	\$	76.40	27%
11260-000039	LIFEPAK 15 Carry case back pouch	\$	101.00	\$	74.58	26%
11260-000047	Carry Case Kit	\$	101.00	\$	79.13	22%
11250-000012	Adult AED QUIK-PAK Training Electrode Set (Box of 5 pair)	\$	100.00	\$	73.67	26%
11996-000375	Cable DC Input LP15 Battery Charger	\$	98.00	\$	71.85	27%
21300-008147	LIFEPAK 15 NIBP Hose, 9'	\$	97.00	\$	56.39	42%
11140-000015	AC Power Cord	\$	97.00	\$	73.67	24%
11101-000004	AED training electrode set - (5pr), cable & pouch	\$	94.00	\$	68.21	27%
11250-000045	Infant/child AED training electrodes training set	\$	94.00	\$	68.21	27%
11110-000176	DEC-8 Cable Extension: 8'	\$	89.00	\$	65.48	26%
11250-000052	Clip-on Training Electrodes for use with QUIK-COMBO Patient Simulator	\$	89.00	\$	65.48	26%
11260-000044	TrueCPR Carry Case	\$	88.00	\$	70.75	20%
11576-000090	Grip Tape (3-pack), LUCAS Slim Back Plate	\$	85.00	\$	61.85	27%
11512-000001	Replacement Lid Kit	\$	84.00	\$	65.48	22%
11110-000042	DEC-4 Cable Extension: 4'	\$	83.00	\$	60.03	28%
11425-000001	Accessory pouch for 3-wire cable and/or other accessories	\$	83.00	\$	60.03	28%
11260-000043	LP20 Top Pouch	\$	80.00	\$	58.21	27%
11171-000054	Reuseable Light Shield, 5 /box	\$	78.00	\$	59.12	24%
11260-000016	QUIK-COMBO Accessory pouch for LP20	\$	76.00	\$	55.48	27%
11171-000055	Disposable Light Shield 10/pack	\$	74.00	\$	56.39	24%
11996-000394	McGRATH 3.6V EMS Battery (Discontinued May 2022, replaced with part # 340-000-000)	\$	72.00	\$	55.85	22%
340-000-000	McGRATH 3.6V EMS Battery (new part number May 2022; replacing 11996-000394)	\$	72.00	\$	55.85	22%
11220-000028	Top Pouch for the LP12/LP15	\$	71.00	\$	51.84	27%
21300-008054	4-Wire Cable Comb (10- Pack)	\$	70.00	\$	50.93	27%
21300-008055	6-Wire Cable Comb (10- Pack)	\$	70.00	\$	50.93	27%
11140-000101	Power Cord Grounded	\$	70.00	\$	51.36	27%
11577-000019	LP15 Power Attachment Kit	\$	70.00	\$	52.75	25%
PAD-BAG-01	Carry Case for HeartSine AED	\$	69.00	\$	50.02	28%
11250-000043	Cable/connector assembly/pouch for infant/child AED training electrodes	\$	62.00	\$	45.48	27%
TRN-PAK-04	Pad-Pak Electrode Cartridge for Trainer	\$	62.00	\$	45.48	27%
11160-000019	NIBP Cuff-Reusable Adult X large	\$	60.00	\$	43.66	27%
11260-000048	ASSY, CARRY TOTE, TRAINER, LPCR2, ENGLISH	\$	59.00	\$	45.48	23%
11998-000321	Ambu Res-Cue Mask First Responder Kit	\$	59.00	\$	42.75	28%
11250-000141	USB, BLUETOOTH, TRAINER, LPCR2	\$	57.00	\$	44.57	22%
11576-000052	Back Plate Grip Tape	\$	56.00	\$	40.93	27%
11101-000003	AED Trainer new style training electrodes (5 pr)	\$	55.00	\$	40.02	27%
11425-000012	LIFEPAK 1000 Replacement Shoulder Strap for carry case	\$	55.00	\$	40.02	27%
11250-000042	Replacement infant/child AED training electrodes	\$	53.00	\$	39.11	26%
11576-000070	LUCAS 2 Rubber Bumper	\$	53.00	\$	39.11	26%
11576-000091	LUCAS 3 Bumpers (Black)	\$	53.00	\$	38.20	28%
11996-000090	Electrode EDGE QUIK-COMBO RTS	\$	53.00	\$	41.84	21%
11996-000093	Electrode EDGE QUIK-COMBO pediatric RTS	\$	53.00	\$	39.43	26%
TRN-ACC-02	HeartSine AED Trainer Electrodes - 10	\$	53.00	\$	30.01	43%
11210-000046	New Wall Bracket - White/Red	\$	52.00	\$	40.93	21%
11210-000047	New Wall Bracket - Green	\$	52.00	\$	40.93	21%
11996-000017	Electrode QUIK-COMBO w/REDI-PAK preconnect	\$	50.00	\$	37.67	25%
11577-000001	LIFEPAK 15 Shoulder strap	\$	47.00	\$	33.65	28%
PAD-ACC-02	USB Data Download Cable - HeartSine	\$	47.00	\$	33.65	28%
11998-000328	AED Wall Sign Ilcor w/logo, T-mount, 8x10	\$	46.00	\$	32.74	29%
11998-000329	AED Wall Sign Ilcor w/logo, Tent, 7x8	\$	46.00	\$	32.74	29%
11998-000331	AED Wall Sign Traditional w/logo, T-mount, 8x10	\$	46.00	\$	32.74	29%
11998-000332	AED Wall Sign Traditional w/logo, Tent, 7x8	\$	46.00	\$	32.74	29%
11998-000333	AED Wall Sign Traditional w/o logo, T-mount, 8x10	\$	46.00	\$	32.74	29%
21330-001357	LIFEPAK 15 In-service Video - DVD format	\$	46.00	\$	32.74	29%
11996-000091	Electrode EDGE QUIK-COMBO Adult	\$	45.00	\$	32.78	27%
11101-000006	Cable/connector assembly/pouch for Adult AED training electrodes	\$	30.00	\$	23.11	23%
11160-000017	NIBP Cuff-Reusable, Lg Adult	\$	43.00	\$	30.01	30%
TRN-ACC-14	HeartSine Trainer battery charger	\$	39.00	\$	29.10	25%
11101-000007	Defibrillation/ECG training electrodes	\$	37.00	\$	28.19	24%
11160-000015	NIBP Cuff-Reusable, Adult	\$	37.00	\$	27.29	26%
11576-000089	Grip Tape, LUCAS Slim Back Plate	\$	35.00	\$	25.47	27%
11998-000327	AED Wall Sign Ilcor w/logo, Flat,8x10	\$	33.00	\$	23.65	28%
11998-000330	AED Wall Sign Traditional w/logo, Flat, 8x10	\$	33.00	\$	23.65	28%
11113-000002	QUIK-COMBO Test Plug for testing QC Cable	\$	32.00	\$	22.74	29%
11250-000142	USB, REPROGRAMMING, TRAINER, LPCR2, CR2T-1.0S	\$	32.00	\$	24.56	23%
11160-000013	NIBP Cuff-Reusable, Child	\$	31.00	\$	21.83	30%
11250-000144	MANIKIN, TRAINER, LPCR2	\$	29.00	\$	22.74	22%
11250-000178	Replacement Handle Kit	\$	29.00	\$	22.74	22%
11512-000002	Handle Kit	\$	29.00	\$	22.74	22%
11160-000011	NIBP Cuff-Reusable, Infant	\$	27.00	\$	19.10	29%
11240-000032	Strip chart recorder paper, 100mm 2rolls/bx (1-23)	\$	27.00	\$	19.10	29%

11240-000031	ECG printer paper, 50mm x 30m 3rolls/bx (1-49)	\$	26.00	\$	18.19	30%
11250-000139	ASSY, TRAY COVER WITH HANDLE, TRAINER, LPCR2	\$	26.00	\$	20.01	23%
21250-000004	ASSY, LID, LOCALIZED, TRAINER, LPCR2, ENGLISH	\$	26.00	\$	20.01	23%
11141-000166	BATTERY, D-CELL, TRAINER, LPCR2, Pack of 4	\$	24.00	\$	19.10	20%
11160-000020	NIBP Cuff-Disposable X-tra Large Adult	\$	19.62	\$	13.64	30%
21250-000003	DOOR, BATTERY, 3 PACK, TRAINER, LPCR2	\$	19.62	\$	15.46	21%
21300-008143	CABLE, USB2.0 A MALE TO MICRO-B, L 5.5FT	\$	17.44	\$	13.64	22%
11160-000016	NIBP Cuff-Disposable Adult	\$	15.26	\$	10.00	34%
11160-000018	NIBP Cuff-Disposable Large Adult	\$	15.26	\$	10.00	34%
11160-000014	NIBP Cuff-Disposable Child	\$	14.17	\$	9.10	36%
11160-000012	NIBP Cuff-Disposable Infant	\$	13.08	\$	8.19	37%
26500-002040	Quik reference Instruction Card for AED and CPR instruction	\$	10.90	\$	6.37	42%
26500-003645	TAG,LOCAL EMERGENCY CONTACT NUMBER,911,MULTI	\$	5.45	\$	4.55	17%
78000001	LP15 On Site Prevent	\$	1,637.00	\$	1,391.45	15%
78000002	LP15 Ship In Prevent	\$	1,269.00	\$	1,078.65	15%
78000003	LP15 On Site Protect	\$	1,287.00	\$	1,093.95	15%
78000004	LP15 Ship In Protect	\$	994.00	\$	844.90	15%
78000005	LP15 On Site PM	\$	518.00	\$	440.30	15%
78000006	LP15 Ship In PM	\$	420.00	\$	357.00	15%
78000007	LP15 OnSite PM Ship In Protect	\$	1,385.00	\$	1,177.25	15%
78000008	LP15 On Site Prevent w batt	\$	2,099.00	\$	1,784.15	15%
78000009	LP15 Ship In Prevent w batt	\$	1,637.00	\$	1,391.45	15%
78000010	LP15OnSiteProtect w batt	\$	1,749.00	\$	1,486.65	15%
78000011	LP15 Ship In Protect w batt	\$	1,455.00	\$	1,236.75	15%
78000012	LP15 OS PM SI Protect w batt	\$	1,848.00	\$	1,570.80	15%
78000013	LUC On Site Prevent	\$	937.00	\$	796.45	15%
78000014	LUC Ship In Prevent	\$	657.00	\$	558.45	15%
78000015	LUC On Site Protect	\$	630.00	\$	535.50	15%
78000016	LUC Ship In Protect	\$	420.00	\$	357.00	15%
78000017	LUCOnSitePM	\$	420.00	\$	357.00	15%
78000018	LUCShipInPM	\$	356.00	\$	302.60	15%
78000019	LUC OS PM SI Protect	\$	784.00	\$	666.40	15%
78000020	LUC On Site Prevent w batt	\$	1,637.00	\$	1,391.45	15%
78000021	LUC Ship In Prevent w batt	\$	1,357.00	\$	1,153.45	15%
78000022	LUC On Site Protect w batt	\$	1,330.00	\$	1,130.50	15%
78000023	LUCAS Ship In Protect w batt	\$	1,119.00	\$	951.15	15%
78000024	LUC OS PM SI Protect w batt	\$	1,483.00	\$	1,260.55	15%
78000025	L1000 On Site Prevent w batt	\$	686.00	\$	583.10	15%
78000026	L1000ShipInPreventwbatt	\$	532.00	\$	452.20	15%
78000027	L1000 On Site Protect w batt	\$	560.00	\$	476.00	15%
78000028	L1000 Ship In Protect w batt	\$	434.00	\$	368.90	15%
78000029	L1000 OnSite PM w batt	\$	462.00	\$	392.70	15%
78000030	L1000 Ship In PM w batt	\$	364.00	\$	309.40	15%
78000031	L1000 OS PM SI Protect w batt	\$	602.00	\$	511.70	15%
78000044	LPCR2 On Site PM w batt	\$	434.00	\$	368.90	15%
78000045	LPCR2 Ship In PM w batt	\$	350.00	\$	297.50	15%
78000046	LPCR PLUS On Site PM w batt	\$	434.00	\$	368.90	15%
78000047	LPCR PLUS Ship In PM w batt	\$	350.00	\$	297.50	15%
78000060	HeartSine OnSite Insp w batt	\$	301.00	\$	255.85	15%
78000061	HeartSine ShipIn Insp w batt	\$	245.00	\$	208.25	15%
78000100	LP20 On Site Prevent	\$	966.00	\$	821.10	15%
78000101	LP20 Ship In Prevent	\$	700.00	\$	595.00	15%
78000102	LP20 On Site Prevent no batt	\$	784.00	\$	666.40	15%
78000103	LP20 Ship In Prevent no batt	\$	518.00	\$	440.30	15%
78000104	LP20 On Site Protect	\$	504.00	\$	428.40	15%
78000105	LP20 Ship In Protect	\$	405.00	\$	344.25	15%
78000106	LP20 On Site Protect no batt	\$	322.00	\$	273.70	15%
78000107	LP20 Ship In Protect no batt	\$	223.00	\$	189.55	15%
78000108	LP20 On Site PM	\$	350.00	\$	297.50	15%
78000109	LP20 Ship In PM	\$	280.00	\$	238.00	15%
78000110	LP20 Ship In PM	\$	812.00	\$	690.20	15%
78000111	LP20 OS PM SI Protect no batt	\$	630.00	\$	535.50	15%
78000112	LP12 On Site Prevent	\$	1,960.00	\$	1,666.00	15%
78000113	LP12 Ship In Prevent	\$	1,582.00	\$	1,344.70	15%
78000114	LP12 On Site Prevent no batt	\$	1,498.00	\$	1,273.30	15%
78000115	LP12 Ship In Prevent no batt	\$	1,119.00	\$	951.15	15%
78000116	LP12 On Site Protect	\$	1,553.00	\$	1,320.05	15%
78000117	LP12 Ship In Protect	\$	1,498.00	\$	1,273.30	15%
78000118	LP12 On Site Protect no batt	\$	1,092.00	\$	928.20	15%
78000119	LP12 Ship In Protect no batt	\$	1,036.00	\$	880.60	15%
78000120	LP12 On Site PM	\$	489.00	\$	415.65	15%
78000121	LP12 Ship In PM	\$	405.00	\$	344.25	15%
78000122	LP12 PM SI Repair Plus	\$	1,707.00	\$	1,450.95	15%
78000123	LP12 PM SI Repair Plus No Batt	\$	1,246.00	\$	1,059.10	15%
78000124	Packaged- Code Management	\$	416.00	\$	353.60	15%
78000125	4-yr TrueCPR Extended Warranty	\$	292.00	\$	248.20	15%
78000126	Case Change	\$	1,749.00	\$	1,486.65	15%
78000354	Labor	\$	368.00	\$	312.80	15%
78000600	LIFEPAK CR2 PM	\$	434.00	\$	368.90	15%
78000601	LIFEPAK CR2 PM	\$	350.00	\$	297.50	15%
78000602	LIFEPAK CR Plus PM	\$	434.00	\$	368.90	15%
78000603	LIFEPAK CR Plus PM	\$	350.00	\$	297.50	15%
78000604	LIFEPAK 1000 Protect Service	\$	560.00	\$	476.00	15%
78000605	LIFEPAK 1000 Protect Service	\$	434.00	\$	368.90	15%
78000606	LIFEPAK 1000 PM	\$	462.00	\$	392.70	15%
78000607	LIFEPAK 1000 Prevent Service	\$	686.00	\$	583.10	15%
78000608	LIFEPAK 1000 PM	\$	364.00	\$	309.40	15%
78000609	LIFEPAK 1000 Prevent Service	\$	532.00	\$	452.20	15%
78000610	LIFEPAK 1000 Prevent Service	\$	602.00	\$	511.70	15%

78000611	LIFEPAK 15 Prevent Service	\$	1,637.00	\$	1,391.45	15%
78000615	LIFEPAK 15 Prevent Service	\$	1,269.00	\$	1,078.65	15%
78000619	LIFEPAK 15 Protect Service	\$	1,287.00	\$	1,093.95	15%
78000623	LIFEPAK 15 Protect Service	\$	994.00	\$	844.90	15%
78000627	LIFEPAK 15 PM	\$	518.00	\$	440.30	15%
78000631	LIFEPAK 15 PM	\$	420.00	\$	357.00	15%
78000635	LIFEPAK 15 Prevent Service	\$	1,385.00	\$	1,177.25	15%
78000639	LIFEPAK 15 Prevent Service	\$	2,099.00	\$	1,784.15	15%
78000643	LIFEPAK 15 Prevent Service	\$	1,637.00	\$	1,391.45	15%
78000647	LIFEPAK 15 Protect Service	\$	1,749.00	\$	1,486.65	15%
78000651	LIFEPAK 15 Protect Service	\$	1,455.00	\$	1,236.75	15%
78000655	LIFEPAK 15 Prevent Service	\$	1,848.00	\$	1,570.80	15%
78000659	LIFEPAK 20 Prevent Service	\$	966.00	\$	821.10	15%
78000662	LIFEPAK 20 Prevent Service	\$	700.00	\$	595.00	15%
78000665	LIFEPAK 20 Prevent Service	\$	784.00	\$	666.40	15%
78000668	LIFEPAK 20 Prevent Service	\$	518.00	\$	440.30	15%
78000671	LIFEPAK 20 Protect Service	\$	504.00	\$	428.40	15%
78000674	LIFEPAK 20 Protect Service	\$	405.00	\$	344.25	15%
78000677	LIFEPAK 20 Protect Service	\$	322.00	\$	273.70	15%
78000680	LIFEPAK 20 Protect Service	\$	223.00	\$	189.55	15%
78000683	LIFEPAK 20 PM	\$	350.00	\$	297.50	15%
78000686	LIFEPAK 20 PM	\$	280.00	\$	238.00	15%
78000689	LIFEPAK 20 Prevent Service	\$	812.00	\$	690.20	15%
78000692	LIFEPAK 20 Prevent Service	\$	630.00	\$	535.50	15%
78000696	LUCAS Prevent Service	\$	937.00	\$	796.45	15%
78000697	LUCAS Prevent Service	\$	657.00	\$	558.45	15%
78000698	LUCAS Prevent Service	\$	630.00	\$	535.50	15%
78000699	LUCAS Prevent Service	\$	421.00	\$	357.85	15%
78000700	LUCAS PM	\$	420.00	\$	357.00	15%
78000701	LUCAS PM	\$	356.00	\$	302.60	15%
78000702	LUCAS Prevent Service	\$	784.00	\$	666.40	15%
78000703	LUCAS Prevent Service	\$	1,637.00	\$	1,391.45	15%
78000704	LUCAS Prevent Service	\$	1,357.00	\$	1,153.45	15%
78000705	LUCAS Prevent Service	\$	1,330.00	\$	1,130.50	15%
78000706	Lucas Protect Ship In	\$	1,119.00	\$	951.15	15%
78000707	LUCAS Prevent Service	\$	1,483.00	\$	1,260.55	15%
78000708	4YR TrueCPR Extended Warranty	\$	292.00	\$	248.20	15%
79000001	LP20e - PRT Protect -TOS	\$	326.00	\$	277.10	15%
79000002	LP20E - PRT PM Batt CMM - TOS	\$	569.00	\$	483.65	15%
79000003	LP20e - PRT PM Batt - TOS	\$	295.00	\$	250.75	15%
79000004	LP20e PRT Protect Batt AFT	\$	326.00	\$	277.10	15%
79000005	LP20e PRT Protect Batt CMM AFT	\$	569.00	\$	483.65	15%
79000006	LP20e PRT PM Batt AFT	\$	295.00	\$	250.75	15%
79000007	LP15- PRT PM Batt - TOS	\$	327.00	\$	277.95	15%
79000008	LP15- PRT Protect Batt - TOS	\$	390.00	\$	331.50	15%
79000009	LP15 PRT Prevent Batt Cord TOS	\$	449.00	\$	381.65	15%
79000010	LP15 PRT PM Batt AFT	\$	327.00	\$	277.95	15%
79000011	LP15 PRT Protect Batt AFT	\$	390.00	\$	331.50	15%
79000012	LP15 PRT Prevent Batt Cord AFT	\$	449.00	\$	381.65	15%
79000013	Lucas PRT Prevent Batt Cord	\$	816.00	\$	693.60	15%
79000014	Lucas PRT Protect Batt Cord	\$	448.00	\$	380.80	15%
79000015	Lucas PRT Prevent Batt CordAFT	\$	510.00	\$	433.50	15%
79000016	Lucas PRT Protect Batt CordAFT	\$	448.00	\$	380.80	15%
79000017	LP15 - PRT Protect - AFT	\$	332.00	\$	282.20	15%
79000018	LP15 - PRT Prevent - AFT	\$	379.00	\$	322.15	15%
79000019	LP20E - PM Only - PRT - GE	\$	251.00	\$	213.35	15%
79000020	LP15 - PM Only - PRT - GE	\$	268.00	\$	227.80	15%
79000021	LP15 - Protect - PRT - GE	\$	332.00	\$	282.20	15%
79000022	LP15 - Prevent - PRT - GE	\$	379.00	\$	322.15	15%
79000023	Lucas - Prevent - PRT - GE	\$	742.00	\$	630.70	15%
79000024	Lucas - Protect - PRT - GE	\$	637.00	\$	541.45	15%

ITEM	DESCRIPTION	List Price Effective 10/1/2022	Savvik Contract Pricing	
			Effective 10/1/2022	Discount from List
0016323000	HEX FLANGE SER LOCKNUT, 5/8-18	\$ 1.05	\$ 0.91	13%
0038905000	SPRING, SPIN CAP	\$ 3.44	\$ 3.00	13%
6060036017	SAFETY HOOK, SHORT	\$ 31.00	\$ 26.97	13%
6060036018	SAFETY HOOK LONG	\$ 40.00	\$ 34.80	13%
6060160044	LAP BELT	\$ 40.00	\$ 34.80	13%
6060160045	FOUR-POINT HARNESS,STANDARD	\$ 113.00	\$ 98.31	13%
6060202000	COT HEIGHT LIMITING ASSY	\$ 104.00	\$ 90.48	13%
6060260045	FOUR-POINT HARNESS,EXTND (CP)	\$ 152.00	\$ 132.24	13%
6060260046	CHEST RESTRAINT (CP)	\$ 102.00	\$ 88.74	13%
6070140000	PERM. F/E OXYGEN BOTTLE HOLDER	\$ 251.00	\$ 218.37	13%
6070140010	OXYGEN BOTTLE HOLDER ASSY	\$ 205.00	\$ 178.35	13%
6080140000	REMOVABLE OXYGEN BOTTLE HOLDER	\$ 261.00	\$ 227.07	13%
6080140010	OXYGEN BOTTLE HOLDER ASSY	\$ 202.00	\$ 175.74	13%
6080150010	MX-PRO BASE STORAGE NET	\$ 276.00	\$ 240.12	13%
6080155020	KIT,PULL HANDLE FOR FOOTEND	\$ 180.00	\$ 156.60	13%
6080157000	KIT,LIFT BAR,HEADEND,2/99-CURR	\$ 177.00	\$ 153.99	13%
6080210010	IV POLE ASSY 2-STAGE RIGHT	\$ 382.00	\$ 332.34	13%
6080211010	IV POLE ASSY 2-STAGE LEFT	\$ 382.00	\$ 332.34	13%
6080215010	IV POLE ASSY 3-STAGE RIGHT	\$ 486.00	\$ 422.82	13%
6080216010	IV POLE ASSY 3-STAGE LEFT	\$ 486.00	\$ 422.82	13%
6080300010	PEDI-MATE RESTRAINT PACKAGE	\$ 60.00	\$ 52.20	13%
6080955000	PULL HANDLE OPTION	\$ 187.00	\$ 162.69	13%
6080957010	HEAD END LIFT BAR (BASE)	\$ 178.00	\$ 154.86	13%
6080999001	ERGONOMIC PACKAGE	\$ 294.00	\$ 255.78	13%
6081203000	EXTENDED HEIGHT OPTION	\$ 227.00	\$ 197.49	13%
6081400000	2 POSITION RET POST W/ PROTCTR	\$ 179.00	\$ 155.73	13%
6082000000	MX-PRO R-3 AMBULANCE COT	\$ 7,553.00	\$ 6,571.11	13%
6082009001	MX-PRO R3 DOM OPS/MAINT MANUAL	\$ 36.00	\$ 31.32	13%
6082009005	MX-PRO R3 INT OPS/PARTS MANUAL	\$ 93.00	\$ 80.91	13%
6082028000	INTERNATIONAL MANUAL	\$ 105.00	\$ 91.35	13%
6082040001	RELEASE HANDLE:OPER. LEFT(STD)	\$ 408.00	\$ 354.96	13%
6082128000	RIGID H/E STORAGE TRAY OPTION	\$ 93.00	\$ 80.91	13%
6082128010	MX HE POCKETED STORAGE POUCH	\$ 335.00	\$ 291.45	13%
6082128012	MX HE FLAT STORAGE POUCH	\$ 195.00	\$ 169.65	13%
6082150015	BASE STORAGE TRAY OPTION	\$ 258.00	\$ 224.46	13%
6082160050	BELT EXTENSION UP TO 36	\$ 40.00	\$ 34.80	13%
6082170000	6082 DEFIBRILLATOR PLATFORM	\$ 635.00	\$ 552.45	13%
6082190000	DUAL RET POST W/BASE PROTECTRS	\$ 125.00	\$ 108.75	13%
6082200000	PR RET POST W/BASE PROTECTOR	\$ 152.00	\$ 132.24	13%
6082200010	ADJUSTABLE CASTER LOCK ASSY	\$ 127.00	\$ 110.49	13%
6082203000	EXTENDED HEIGHT OPTION	\$ 226.00	\$ 196.62	13%
6082260010	EMS RESTRAINT PACKAGE	\$ 237.00	\$ 206.19	13%
6082501010	SINGLE WHEEL LOCK OPTION	\$ 137.00	\$ 119.19	13%
6082502010	DUAL WHEEL LOCK OPTION	\$ 152.00	\$ 132.24	13%
6082700024	Extended Height Kit	\$ 589.00	\$ 512.43	13%
6082700025	BASE STORAGE TRAY KIT	\$ 221.00	\$ 192.27	13%
6083000000	6083 AMBULANCE COT	\$ 10,607.00	\$ 9,228.09	13%
6083009001	BARIATRIC OPER/MAINT MANUAL	\$ 28.00	\$ 24.36	13%
6083009009	BARIATRIC GER OPS/MAINT MANUAL	\$ 36.00	\$ 31.32	13%
6083027000	BASE STORAGE TRAY OPTION	\$ 263.00	\$ 228.81	13%
6083031000	NO IV POLE OPTION	\$ 38.00	\$ 33.06	13%
6083032000	2 STAGE PATIENT RT OPTION	\$ 382.00	\$ 332.34	13%
6083033000	2 STAGE PATIENT LT OPTION	\$ 382.00	\$ 332.34	13%
6083034000	3 STAGE PATIENT RT OPTION	\$ 485.00	\$ 421.95	13%
6083035000	3 STAGE PATIENT LT OPTION	\$ 486.00	\$ 422.82	13%
6083036000	DUAL 2 STAGE OPTION	\$ 763.00	\$ 663.81	13%
6083037000	DUAL 3 STAGE OPTION	\$ 973.00	\$ 846.51	13%
6083038000	PATIENT SECURITY STRAP OPTION	\$ 86.00	\$ 74.82	13%
6083039000	TOW PACKAGE OPTION	\$ 564.00	\$ 490.68	13%
6083040000	PUSH AND PULL HANDLE OPTION	\$ 1,225.00	\$ 1,065.75	13%
6083041000	SIDE LIFT HANDLE OPTION	\$ 557.00	\$ 484.59	13%
6083042000	LIFT CAPABLE SAFETY HOOK OPT.	\$ 300.00	\$ 261.00	13%
6083044000	NO TOW PACKAGE	\$ 662.00	\$ 575.94	13%
6083048000	PULL HANDLE OPTION	\$ 116.00	\$ 100.92	13%
6090041010	BOLSTER MATTRESS	\$ 310.00	\$ 269.70	13%
6090042010	FLAT MATTRESS	\$ 311.00	\$ 270.57	13%
6091300010	PEDI-MATE RESTRAINT PACKAGE	\$ 63.00	\$ 54.81	13%
6091700006	KIT, PEDI-MATE RESTRNT BRACKET	\$ 57.00	\$ 49.59	13%
6092009001	EZ-PRO R4 OPER/MAINT MAN 4/08	\$ 40.00	\$ 34.80	13%
6092036018	J-HOOK	\$ 53.00	\$ 46.11	13%
6092700003	BASE STORAGE TRAY INSTRUCTIONS	\$ 2.79	\$ 2.43	13%
6100003026	LOAD CYLINDER, GREEN, ASSY	\$ 10,734.00	\$ 9,338.58	13%
6100003950	NON AS/NZS 4535 OPTION	\$ 46.00	\$ 40.02	13%
6100009005	M1 INTL OPER/MAINT MANUAL	\$ 125.00	\$ 108.75	13%
6100010000	INT. HEAD END RETRAC, LIFT HND	\$ 367.00	\$ 319.29	13%
6100014000	F/E COT RETAINING POST OPTION	\$ 226.00	\$ 196.62	13%
6100015000	FT END RETAINING LOOP	\$ 96.00	\$ 83.52	13%
6100016058	RETAINING LOOP WELDMENT	\$ 61.00	\$ 53.07	13%
6100017000	F/E COT RETAINING LOOP (GERMANY)	\$ 91.00	\$ 79.17	13%
6100018000	AS/NZS 4535 OPTION	\$ 49.00	\$ 42.63	13%
6100019011	M-1 JAPAN LITTER COMPONENTS	\$ 3,003.00	\$ 2,612.61	13%
6100019021	CASTING, LT	\$ 350.00	\$ 304.50	13%
6100019022	CASTING, RT	\$ 350.00	\$ 304.50	13%
6100019024	ROLLER SHAFT	\$ 2.79	\$ 2.43	13%
6100019029	LOWER H/E STRUT CROSSTUBE	\$ 18.12	\$ 15.76	13%
6100019033	ROLLER BRACKET	\$ 6.98	\$ 6.07	13%
6100019037	WELDMENT, FOWLER FRAME	\$ 145.00	\$ 126.15	13%
6100019038	STRUT TUBE ASSY	\$ 220.00	\$ 191.40	13%

6100019040	F/E LEG WELDMENT-LH	\$	411.00	\$	357.57	13%
6100019041	BACK LEG ASSY-RT	\$	705.00	\$	613.35	13%
6100019042	BACK LEG ASSY-LT	\$	699.00	\$	608.13	13%
6100019044	FOWLER ASSY	\$	336.00	\$	292.32	13%
6100019045	STRUT TUBE	\$	9.77	\$	8.50	13%
6100019046	STRUT TUBE	\$	9.77	\$	8.50	13%
6100019051	F/E LEG ASSY-RH	\$	416.00	\$	361.92	13%
6100019052	F/E LEG ASSY-LH	\$	411.00	\$	357.57	13%
6100020000	SIDERAIL OPTION M-1 COT	\$	834.00	\$	725.58	13%
6100021000	NO SIDERAIL OPTION M-1 COT	\$	50.00	\$	43.50	13%
6100041010	PREMIUM BOLSTER MATTRESS	\$	717.00	\$	623.79	13%
6100041020	STANDARD BOLSTER MATTRESS OPT.	\$	299.00	\$	260.13	13%
6100041030	PILLOW, HEAD EXTENSION	\$	175.00	\$	152.25	13%
6100042000	DIN LCK DOWN PINS M-1 WORLDCOT	\$	121.00	\$	105.27	13%
6100043000	NO DIN LOCK DOWN PIN M-1 COT	\$	20.71	\$	18.02	13%
6100044000	HEAD EXTENSION OPTION	\$	816.00	\$	709.92	13%
6100045000	PILLOW ONLY OPTION	\$	175.00	\$	152.25	13%
6100090003	COMPACT DISC INTERFACE	\$	45.00	\$	39.15	13%
6100115000	IV POLE ASSY 3-STAGE RH OPTION	\$	463.00	\$	402.81	13%
6100116000	IV POLE ASSY 3-STAGE LH OPTION	\$	486.00	\$	422.82	13%
6100170000	M1 DEFIBRILLATOR PLATFORM	\$	635.00	\$	552.45	13%
6100203136	STEERLOCK PLASTIC BUSHING	\$	24.00	\$	20.88	13%
6100700008	M1 Leg Weldment WAS Special LH	\$	543.00	\$	472.41	13%
6100700009	M1 Leg Weldment WAS Special RH	\$	543.00	\$	472.41	13%
6100700011	STEERLOCK ASSY KIT	\$	295.00	\$	256.65	13%
6100999995	MAINT/OP'S MANUAL - HARDCOPY	\$	116.00	\$	100.92	13%
6100999999	BOXED SEPARATE (BASE) (LITTER)	\$	343.00	\$	298.41	13%
6250001018	POLYPROPLN RESTRAINT STRAP SET	\$	82.00	\$	71.34	13%
6250001019	RESTRAINT STRAP SET, VINYL	\$	205.00	\$	178.35	13%
6250001021	RESTRAINT STRAP SET	\$	117.00	\$	101.79	13%
6250001143	RESTRAINT STRAP, CHEST, VINYL	\$	138.00	\$	120.06	13%
6250001144	RESTRAINT STRAP, ANKLE, VINYL	\$	138.00	\$	120.06	13%
6250001151	DOMESTIC CHAIR MANUAL 11/05	\$	29.00	\$	25.23	13%
6250001160	DOMESTIC CHAIR MANUAL	\$	31.00	\$	26.97	13%
6250001161	INTERNATIONAL CHAIR MANUAL	\$	120.00	\$	104.40	13%
6250001162	STAIR PRO DVD IN-SERVICE VIDEO	\$	26.00	\$	22.62	13%
6250003154	W.A.S. STAIRPRO MANUAL	\$	34.00	\$	29.58	13%
6250020000	SOFT VINYL SEAT OPTION	\$	266.00	\$	231.42	13%
6250021000	HARD PLASTIC ABS SEAT OPTION	\$	266.00	\$	231.42	13%
6250024000	LOWER LIFT HANDLE OPTION	\$	635.00	\$	552.45	13%
6250025000	EXTENDED LOWER LIFT HANDLE OPT	\$	376.00	\$	327.12	13%
6250031000	LOCKING FLIP-UP HANDLE OPTION	\$	53.00	\$	46.11	13%
6250140000	ELASTIC O2 HOLDER OPTION	\$	199.00	\$	173.13	13%
6250161000	NON-ABSORBANT RESTRAINT OPTION	\$	156.00	\$	135.72	13%
6250162000	PLYSTR RSTRNT METAL BKL OPTION	\$	33.00	\$	28.71	13%
6250700003	ELASTIC O2 BOTTLE HOLDER KIT	\$	208.00	\$	180.96	13%
6252001140	VINYL HEAD SUPPORT	\$	226.00	\$	196.62	13%
6252023000	***EXTENDED MAIN FRAME ASSY***	\$	4,766.00	\$	4,146.42	13%
6252040000	HEAD SUPPORT OPTION	\$	99.00	\$	86.13	13%
6252041000	VINYL HEAD SUPPORT OPTION	\$	226.00	\$	196.62	13%
6252700003	6252 FOOT REST KIT	\$	384.00	\$	334.08	13%
6370000000	FLOOR MOUNT FASTENER SNGL PLT	\$	616.00	\$	535.92	13%
6371000000	WALL MOUNT COT FASTENER	\$	380.00	\$	330.60	13%
6373000000	CENTER MOUNT - (DIN GUIDES)	\$	1,953.00	\$	1,699.11	13%
6373010010	CENTER MOUNT - COT FASTENERS	\$	1,448.00	\$	1,259.76	13%
6376000000	CNTER MNT COT FSTNER W/O BELTS	\$	1,953.00	\$	1,699.11	13%
6376010010	CNTER MNT COT FSTNER,W/O BELT	\$	2,250.00	\$	1,957.50	13%
6392001205	COVER, NOSE	\$	61.00	\$	53.07	13%
6392001256	RELEASE LOWER LINK	\$	3.71	\$	3.22	13%
6392001305	PIN ENCLOSURE, HE	\$	5.88	\$	5.11	13%
6392001510	FORGING MACHINED	\$	431.00	\$	374.97	13%
6393002001	PERF-LD MASS CAS WALL MNT ASSY	\$	438.00	\$	381.06	13%
6393002002	PERF-LD MASS CAS FLR MNT ASSY	\$	545.00	\$	474.15	13%
6500003130	KNEE GATCH BOLSTER MATRSS, XPS	\$	573.00	\$	498.51	13%
6500027000	SMRT 12V DC CBLE(AUTO)DOMESTIC	\$	620.00	\$	539.40	13%
6500028000	SMRT 120V AC NORTH AMERICA	\$	620.00	\$	539.40	13%
6500030000	SMRT 240V AC UNITED KINGDOM	\$	3,165.00	\$	2,753.55	13%
6500031000	SMRT 240V AC EUROPE	\$	3,157.00	\$	2,746.59	13%
6500032000	SMRT 240V AC AUSTRALIA	\$	3,172.00	\$	2,759.64	13%
6500033000	SMRT BATTERY PACK OPTION	\$	572.00	\$	497.64	13%
6500034000	SMRT CHARGER MOUNTING BRKT OPT	\$	47.00	\$	40.89	13%
6500078000	POWERPRO DOMESTIC MANUAL OPT	\$	69.00	\$	60.03	13%
6500128000	H/E STORAGE FLAT OPTION	\$	186.00	\$	161.82	13%
6500130000	BACKREST STORAGE POUCH OPTION	\$	350.00	\$	304.50	13%
6500140000	F/E OXYGEN BOTTLE HOLDER OPT.	\$	251.00	\$	218.37	13%
6500141000	FOWLER OXYGEN BOTTLE HLDR OPT	\$	354.00	\$	307.98	13%
6500147000	EQUIPMENT HOOK OPTION	\$	70.00	\$	60.90	13%
6500160000	BASE STORAGE NET OPTION	\$	263.00	\$	228.81	13%
6500210000	2 STAGE IV POLE PR OPTION	\$	382.00	\$	332.34	13%
6500211000	2 STAGE IV POLE PL OPTION	\$	382.00	\$	332.34	13%
6500212000	2 STAGE IV POLE DUAL OPTION	\$	763.00	\$	663.81	13%
6500216000	3 STAGE IV POLE PL OPTION	\$	486.00	\$	422.82	13%
6500217000	3 STAGE IV POLE DUAL OPTION	\$	972.00	\$	845.64	13%
6500700003	EQUIPMENT HOOK KIT	\$	74.00	\$	64.38	13%
6500700006	NICD BATTERY PACK	\$	347.00	\$	301.89	13%
6500700008	DWLT INT BATTERY CHARGER KIT	\$	258.00	\$	224.46	13%
6500700009	VEHICLE BATTERY CHARGER KIT	\$	258.00	\$	224.46	13%
6500700011	FOWLER O2 BOTTLE HOLDER KIT	\$	368.00	\$	320.16	13%
6500700022	BOLT REPLACEMENT KIT	\$	5.60	\$	4.87	13%
6500700040	SMRT POWER KIT-12V DC,DOMESTIC	\$	1,610.00	\$	1,400.70	13%

6500700041	SMRT POWER KIT-120V AC, DOM	\$	1,610.00	\$	1,400.70	13%
6500700044	SMRT POWER KIT-240V AC,EUROPE	\$	3,157.00	\$	2,746.59	13%
6500700046	SMRT BATTERY PACK KIT	\$	918.00	\$	798.66	13%
6500700049	6500 PWRLOAD COMP UPGRADE KIT	\$	4,220.00	\$	3,671.40	13%
6500700051	SMRT POWER KIT, U.S. TRIAL	\$	2,420.00	\$	2,105.40	13%
6506700004	KIT, XPS RETROFIT	\$	3,481.00	\$	3,028.47	13%
6516034002	6516 PWR-LOAD/PERF-LOAD OPTION	\$	2,900.00	\$	2,523.00	13%
6550109001	POWER PRO TL OPS/MAINT MANUAL	\$	52.00	\$	45.24	13%
7900001368	1IN ADHESIVE LOOP PILE	\$	5.60	\$	4.87	13%
639005550001	MTS POWER LOAD	\$	31,460.00	\$	27,370.20	13%
639005550003	MTS PWLD EXCLUDES FLOOR PLATE	\$	30,339.00	\$	26,394.93	13%
650605550001	6506 MTS PWRPRO COT LOW CONFIG	\$	21,384.00	\$	18,604.08	13%
650605550002	6506 MTS PWRPRO COT MID CONFIG	\$	26,835.00	\$	23,346.45	13%
650605550003	6506 MTS PWRPRO COT HIGH CNFIG	\$	28,839.00	\$	25,089.93	13%
6070140010S	OXYGEN BOTTLE HOLDER ASSY	\$	205.00	\$	178.35	13%
6080140010S	OXYGEN BOTTLE HOLDER ASSY	\$	297.00	\$	258.39	13%
6080155020S	KIT,PULL HANDLE FOR FOOTEND	\$	195.00	\$	169.65	13%
6080157000S	KIT,LIFT BAR,HEADEND,2/99-CURR	\$	184.00	\$	160.08	13%
6082200010S	ADJUSTABLE CASTER LOCK ASSY	\$	143.00	\$	124.41	13%
6082700006S	KIT, O2 BOTTLE HOLDER HE	\$	258.00	\$	224.46	13%
6082700022S	KIT-RETAINER PLATE COVER	\$	70.00	\$	60.90	13%
6082700024S	EXTENDED HEIGHT KIT	\$	613.00	\$	533.31	13%
6082700025S	BASE STORAGE TRAY KIT	\$	263.00	\$	228.81	13%
6091700006S	KIT, PEDI-MATE RESTRNT BRACKET	\$	61.00	\$	53.07	13%
6100003026S	LOAD CYLINDER, GREEN, ASSY	\$	10,633.00	\$	9,250.71	13%
6100019011S	M-1 JAPAN LITTER COMPONENTS	\$	3,003.00	\$	2,612.61	13%
6100019041S	BACK LEG ASSY-RT	\$	705.00	\$	613.35	13%
6100019042S	BACK LEG ASSY-LT	\$	699.00	\$	608.13	13%
6100019044S	FOWLER ASSY	\$	336.00	\$	292.32	13%
6100700008S	M1 Leg Weldment WAS Special LH	\$	621.00	\$	540.27	13%
6100700009S	M1 Leg Weldment WAS Special RH	\$	621.00	\$	540.27	13%
6100700011S	STEERLOCK ASSY KIT	\$	338.00	\$	294.06	13%
6250001018S	POLYPROPLN RESTRAINT STRAP SET	\$	89.00	\$	77.43	13%
6250001019S	RESTRAINT STRAP SET, VINYL	\$	363.00	\$	315.81	13%
6250001021S	RESTRAINT STRAP SET	\$	125.00	\$	108.75	13%
6252023000S	***EXTENDED MAIN FRAME ASSY***	\$	4,280.00	\$	3,723.60	13%
6378030010S	FLOOR MOUNT COT FASTENER ASSY	\$	777.00	\$	675.99	13%
650705550001	6507 POWER PRO 2, HIGH CONFIG	\$	34,771.00	\$	30,250.77	13%
650705550002	6507 POWER PRO 2, MID CONFIG	\$	32,700.00	\$	28,449.00	13%
650707000002	Lithium-Ion Battery	\$	981.00	\$	853.47	13%
650700450301	Assembly, Battery Charger	\$	1,404.00	\$	1,221.48	13%
650700450102	Assembly, Power Cord, North Am	\$	32.00	\$	27.84	13%
650700450101	12VDC Cable, Automotive	\$	45.00	\$	39.15	13%
650700450031	Assembly, Battery Charger Mount Plate	\$	55.00	\$	47.85	13%
77100002	EMS RETRAINT INSTALLATION	\$	834.00	\$	725.58	13%
77100003	Cot Upgrade or Install	\$	362.00	\$	314.94	13%
77100005	PM Only - Power Cot 6500	\$	290.00	\$	252.30	13%
77100006	PLT - Power Cot 6500	\$	1,064.00	\$	925.68	13%
77100105	MA ONLY - Power Cot	\$	290.00	\$	252.30	13%
77100500	PowerLOAD Installation	\$	583.00	\$	507.21	13%
77101001	Protect 1 Year Power Cot 6500	\$	1,335.00	\$	1,161.45	13%
77101002	Prevent 1 Year Power Cot 6500	\$	1,537.00	\$	1,337.19	13%
77101005	PM Only - Power Cot 6506	\$	299.00	\$	260.13	13%
77101006	PLT - Power Cot 6506	\$	1,095.00	\$	952.65	13%
77101010	Protect Year 10 Power Cot 6500	\$	1,235.00	\$	1,074.45	13%
77101011	Protect Year 11 Power Cot 6500	\$	1,359.00	\$	1,182.33	13%
77101012	Protect Year 12 Power Cot 6500	\$	1,494.00	\$	1,299.78	13%
77101014	Protect Year 14 Power Cot 6500	\$	642.00	\$	558.54	13%
77101101	Protect 1 Year Power Cot 6500	\$	920.00	\$	800.40	13%
77101102	Prevent 1 Year Power Cot 6500	\$	1,123.00	\$	977.01	13%
77101210	Prevent Year 10 Power Cot 6500	\$	1,557.00	\$	1,354.59	13%
77101211	Prevent Year 11 Power Cot 6500	\$	1,711.00	\$	1,488.57	13%
77101212	Prevent Year 12 Power Cot 6500	\$	1,884.00	\$	1,639.08	13%
77101213	Prevent Year 13 Power Cot 6500	\$	2,071.00	\$	1,801.77	13%
77101214	Prevent Year 14 Power Cot 6500	\$	2,278.00	\$	1,981.86	13%
77102001	Protect 2 Year Power Cot 6500	\$	2,246.00	\$	1,954.02	13%
77102002	Prevent 2 Year Power Cot 6500	\$	2,830.00	\$	2,462.10	13%
77103001	Protect 3 Year Power Cot 6500	\$	3,032.00	\$	2,637.84	13%
77103002	Prevent 3 Year Power Cot 6500	\$	3,819.00	\$	3,322.53	13%
77104001	Protect 4 Year Power Cot 6500	\$	3,818.00	\$	3,321.66	13%
77104002	Prevent 4 Year Power Cot 6500	\$	4,810.00	\$	4,184.70	13%
77105001	Protect 5 Year Power Cot 6500	\$	4,493.00	\$	3,908.91	13%
77105002	Prevent 5 Year Power Cot 6500	\$	5,659.00	\$	4,923.33	13%
77106001	Protect+ 1 year Power Cot 6500	\$	1,537.00	\$	1,337.19	13%
77106002	Prevent+ 1 year Power Cot 6500	\$	1,830.00	\$	1,592.10	13%
77106010	Protect+ Year 10 Power Cot 650	\$	1,691.00	\$	1,471.17	13%
77106011	Protect+ Year 11 Power Cot 650	\$	1,860.00	\$	1,618.20	13%
77106012	Protect+ Year 12 Power Cot 650	\$	2,046.00	\$	1,780.02	13%
77106013	Protect+ Year 13 Power Cot 650	\$	2,251.00	\$	1,958.37	13%
77106014	Protect+ Year 14 Power Cot 650	\$	2,475.00	\$	2,153.25	13%
77106101	Protect+ 1 year Power Cot 6500	\$	1,335.00	\$	1,161.45	13%
77106102	Prevent+ 1 year Power Cot 6500	\$	1,537.00	\$	1,337.19	13%
77106210	Prevent+ Year 10 Power Cot 650	\$	2,013.00	\$	1,751.31	13%
77106211	Prevent+ Year 11 Power Cot 650	\$	2,214.00	\$	1,926.18	13%
77106212	Prevent+ Year 12 Power Cot 650	\$	2,436.00	\$	2,119.32	13%
77106213	Prevent+ Year 13 Power Cot 650	\$	2,679.00	\$	2,330.73	13%
77106214	Prevent+ Year 14 Power Cot 650	\$	2,947.00	\$	2,563.89	13%
77107001	Protect+ 2 year Power Cot 6500	\$	3,075.00	\$	2,675.25	13%
77107002	Prevent+ 2 year Power Cot 6500	\$	3,660.00	\$	3,184.20	13%
77108001	Protect+ 3 year Power Cot 6500	\$	4,151.00	\$	3,611.37	13%

77108002	Prevent+ 3 year Power Cot 6500	\$	4,941.00	\$	4,298.67	13%
77109001	Protect+ 4 year Power Cot 6500	\$	5,227.00	\$	4,547.49	13%
77109002	Prevent+ 4 year Power Cot 6500	\$	6,222.00	\$	5,413.14	13%
77110001	Protect+ 5 year Power Cot 6500	\$	6,149.00	\$	5,349.63	13%
77110002	Prevent+ 5 year Power Cot 6500	\$	7,319.00	\$	6,367.53	13%
77111001	Protect 1 Year Power Cot 6506	\$	1,156.00	\$	1,005.72	13%
77111002	Prevent 1 Year Power Cot 6506	\$	1,457.00	\$	1,267.59	13%
77112001	Protect 2 Year Power Cot 6506	\$	2,251.00	\$	1,958.37	13%
77112002	Prevent 2 Year Power Cot 6506	\$	2,835.00	\$	2,466.45	13%
77113001	Protect 3 Year Power Cot 6506	\$	3,032.00	\$	2,637.84	13%
77113002	Prevent 3 Year Power Cot 6506	\$	3,831.00	\$	3,332.97	13%
77114001	Protect 4 Year Power Cot 6506	\$	3,818.00	\$	3,321.66	13%
77114002	Prevent 4 Year Power Cot 6506	\$	4,810.00	\$	4,184.70	13%
77115001	Protect 5 Year Power Cot 6506	\$	4,493.00	\$	3,908.91	13%
77115002	Prevent 5 Year Power Cot 6506	\$	5,659.00	\$	4,923.33	13%
77116001	Protect+ 1 year Power Cot 6506	\$	1,584.00	\$	1,378.08	13%
77116002	Prevent+ 1 year Power Cot 6506	\$	1,885.00	\$	1,639.95	13%
77117001	Protect+ 2 year Power Cot 6506	\$	3,079.00	\$	2,678.73	13%
77117002	Prevent+ 2 year Power Cot 6506	\$	3,662.00	\$	3,185.94	13%
77118001	Protect+ 3 year Power Cot 6506	\$	4,199.00	\$	3,653.13	13%
77118002	Prevent+ 3 year Power Cot 6506	\$	5,073.00	\$	4,413.51	13%
77119001	Protect+ 4 year Power Cot 6506	\$	5,227.00	\$	4,547.49	13%
77119002	Prevent+ 4 year Power Cot 6506	\$	6,222.00	\$	5,413.14	13%
77120001	Protect+ 5 year Power Cot 6506	\$	6,005.00	\$	5,224.35	13%
77120002	Prevent+ 5 year Power Cot 6506	\$	7,319.00	\$	6,367.53	13%
77200005	PM Only - Manual Cot 6082	\$	299.00	\$	260.13	13%
77200006	PLT- Manual Cot 6082	\$	426.00	\$	370.62	13%
77201001	Protect 1 Year Manual Cot 6082	\$	491.00	\$	427.17	13%
77201002	Prevent 1 Year Manual Cot 6082	\$	741.00	\$	644.67	13%
77201005	PM Only - Manual Cot 6083	\$	299.00	\$	260.13	13%
77201006	PLT- Manual Cot 6083	\$	426.00	\$	370.62	13%
77202001	Protect 2 Year Manual Cot 6082	\$	950.00	\$	826.50	13%
77202002	Prevent 2 Year Manual Cot 6082	\$	1,442.00	\$	1,254.54	13%
77202005	PM Only - Manual Cot 6085	\$	290.00	\$	252.30	13%
77202006	PLT- Manual Cot 6085	\$	414.00	\$	360.18	13%
77203001	Protect 3 Year Manual Cot 6082	\$	1,248.00	\$	1,085.76	13%
77203002	Prevent 3 Year Manual Cot 6082	\$	1,816.00	\$	1,579.92	13%
77204001	Protect 4 Year Manual Cot 6082	\$	1,427.00	\$	1,241.49	13%
77204002	Prevent 4 Year Manual Cot 6082	\$	2,408.00	\$	2,094.96	13%
77205001	Protect 5 Year Manual Cot 6082	\$	1,485.00	\$	1,291.95	13%
77205002	Prevent 5 Year Manual Cot 6082	\$	2,725.00	\$	2,370.75	13%
77206001	Protect 6 Year Manual Cot 6082	\$	1,530.00	\$	1,331.10	13%
77206002	Prevent 6 Year Manual Cot 6082	\$	3,002.00	\$	2,611.74	13%
77207001	Protect 1 Year Manual Cot 6083	\$	491.00	\$	427.17	13%
77207002	Prevent 1 Year Manual Cot 6083	\$	741.00	\$	644.67	13%
77208001	Protect 2 Year Manual Cot 6083	\$	950.00	\$	826.50	13%
77208002	Prevent 2 Year Manual Cot 6083	\$	1,442.00	\$	1,254.54	13%
77209001	Protect 3 Year Manual Cot 6083	\$	1,248.00	\$	1,085.76	13%
77209002	Prevent 3 Year Manual Cot 6083	\$	1,816.00	\$	1,579.92	13%
77210001	Protect 4 Year Manual Cot 6083	\$	1,427.00	\$	1,241.49	13%
77210002	Prevent 4 Year Manual Cot 6083	\$	2,408.00	\$	2,094.96	13%
77211001	Protect 5 Year Manual Cot 6083	\$	1,485.00	\$	1,291.95	13%
77211002	Prevent 5 Year Manual Cot 6083	\$	2,725.00	\$	2,370.75	13%
77212001	Protect 6 Year Manual Cot 6083	\$	1,530.00	\$	1,331.10	13%
77212002	Prevent 6 Year Manual Cot 6083	\$	3,002.00	\$	2,611.74	13%
77213001	Protect 1 Year Manual Cot 6085	\$	476.00	\$	414.12	13%
77213002	Prevent 1 Year Manual Cot 6085	\$	766.00	\$	666.42	13%
77213101	Protect 1 Year Manual Cot 6085	\$	274.00	\$	238.38	13%
77213102	Prevent 1 Year Manual Cot 6085	\$	476.00	\$	414.12	13%
77214001	Protect 2 Year Manual Cot 6085	\$	952.00	\$	828.24	13%
77214002	Prevent 2 Year Manual Cot 6085	\$	1,439.00	\$	1,251.93	13%
77215001	Protect 3 Year Manual Cot 6085	\$	1,285.00	\$	1,117.95	13%
77215002	Prevent 3 Year Manual Cot 6085	\$	1,943.00	\$	1,690.41	13%
77216001	Protect 4 Year Manual Cot 6085	\$	1,618.00	\$	1,407.66	13%
77216002	Prevent 4 Year Manual Cot 6085	\$	2,447.00	\$	2,128.89	13%
77217001	Protect 5 Year Manual Cot 6085	\$	1,903.00	\$	1,655.61	13%
77217002	Prevent 5 Year Manual Cot 6085	\$	2,879.00	\$	2,504.73	13%
77218001	Protect 6 Year Manual Cot 6085	\$	2,284.00	\$	1,987.08	13%
77218002	Prevent 6 Year Manual Cot 6085	\$	3,454.00	\$	3,004.98	13%
77300005	PM Only - Stair Chair 6252	\$	155.00	\$	134.85	13%
77300006	PLT - Stair Chair 6252	\$	172.00	\$	149.64	13%
77301001	Protect 1 Yr Stair Chair 6252	\$	235.00	\$	204.45	13%
77301002	Prevent 1 Yr Stair Chair 6252	\$	390.00	\$	339.30	13%
77301005	PM Only - Stair Chair 6253	\$	173.00	\$	150.51	13%
77301006	PLT - Stair Chair 6253	\$	167.00	\$	145.29	13%
77301105	MA ONLY - Stair Chair	\$	150.00	\$	130.50	13%
77302001	Protect 2 Yr Stair Chair 6252	\$	457.00	\$	397.59	13%
77302002	Prevent 2 Yr Stair Chair 6252	\$	603.00	\$	524.61	13%
77303001	Protect 3 Yr Stair Chair 6252	\$	600.00	\$	522.00	13%
77303002	Prevent 3 Yr Stair Chair 6252	\$	816.00	\$	709.92	13%
77304001	Protect 4 Yr Stair Chair 6252	\$	685.00	\$	595.95	13%
77304002	Prevent 4 Yr Stair Chair 6252	\$	976.00	\$	849.12	13%
77305001	Protect 5 Yr Stair Chair 6252	\$	714.00	\$	621.18	13%
77305002	Prevent 5 Yr Stair Chair 6252	\$	1,078.00	\$	937.86	13%
77306001	Protect 6 Yr Stair Chair 6252	\$	1,098.00	\$	955.26	13%
77306002	Prevent 6 Yr Stair Chair 6252	\$	1,178.00	\$	1,024.86	13%
77307001	Protect 1 Yr Stair Chair 6253	\$	150.00	\$	130.50	13%
77307002	Prevent 1 Yr Stair Chair 6253	\$	276.00	\$	240.12	13%
77307101	Protect 1 Yr Stair Chair 6253	\$	124.00	\$	107.88	13%
77307102	Prevent 1 Yr Stair Chair 6253	\$	229.00	\$	199.23	13%

77308001	Protect 2 Yr Stair Chair 6253	\$	457.00	\$	397.59	13%
77308002	Prevent 2 Yr Stair Chair 6253	\$	759.00	\$	660.33	13%
77309001	Protect 3 Yr Stair Chair 6253	\$	617.00	\$	536.79	13%
77309002	Prevent 3 Yr Stair Chair 6253	\$	1,024.00	\$	890.88	13%
77310001	Protect 4 Yr Stair Chair 6253	\$	777.00	\$	675.99	13%
77310002	Prevent 4 Yr Stair Chair 6253	\$	1,288.00	\$	1,120.56	13%
77311001	Protect 5 Yr Stair Chair 6253	\$	915.00	\$	796.05	13%
77311002	Prevent 5 Yr Stair Chair 6253	\$	1,516.00	\$	1,318.92	13%
77312001	Protect 6 Yr Stair Chair 6253	\$	1,098.00	\$	955.26	13%
77312002	Prevent 6 Yr Stair Chair 6253	\$	1,819.00	\$	1,582.53	13%
77400001	PM Only - Cot Fastener	\$	87.00	\$	75.69	13%
77401001	Protect - 1 Year Cot Fastener	\$	137.00	\$	119.19	13%
77401002	Prevent - 1 Year Cot Fastener	\$	226.00	\$	196.62	13%
77401101	Protect - 1 Year Cot Fastener	\$	87.00	\$	75.69	13%
77401102	Prevent - 1 Year Cot Fastener	\$	181.00	\$	157.47	13%
77402001	Protect - 2 Year Cot Fastener	\$	362.00	\$	314.94	13%
77402002	Prevent - 2 Year Cot Fastener	\$	642.00	\$	558.54	13%
77403001	Protect - 3 Year Cot Fastener	\$	488.00	\$	424.56	13%
77403002	Prevent - 3 Year Cot Fastener	\$	867.00	\$	754.29	13%
77404001	Protect - 4 Year Cot Fastener	\$	615.00	\$	535.05	13%
77404002	Prevent - 4 Year Cot Fastener	\$	1,090.00	\$	948.30	13%
77405001	Protect - 5 Year Cot Fastener	\$	723.00	\$	629.01	13%
77405002	Prevent - 5 Year Cot Fastener	\$	1,283.00	\$	1,116.21	13%
77406001	Protect - 6 Year Cot Fastener	\$	868.00	\$	755.16	13%
77406002	Prevent - 6 Year Cot Fastener	\$	1,539.00	\$	1,338.93	13%
77500001	PM Only - Power Load	\$	464.00	\$	403.68	13%
77500101	MA ONLY - Fasteners	\$	464.00	\$	403.68	13%
77501001	Protect - 1 Year Power Load	\$	1,697.00	\$	1,476.39	13%
77501002	Prevent 1yr Power Load	\$	2,019.00	\$	1,756.53	13%
77501101	Protect - 1 Year Power Load	\$	1,533.00	\$	1,333.71	13%
77501102	Prevent -1yr Power Load	\$	1,855.00	\$	1,613.85	13%
77502001	Protect - 2 Year Power Load	\$	3,711.00	\$	3,228.57	13%
77502002	Prevent 2yr Power Load	\$	4,639.00	\$	4,035.93	13%
77503001	Protect - 3 Year Power Load	\$	5,011.00	\$	4,359.57	13%
77503002	Prevent 3yr Power Load	\$	6,263.00	\$	5,448.81	13%
77504001	Protect - 4 Year Power Load	\$	6,309.00	\$	5,488.83	13%
77504002	Prevent 4yr Power Load	\$	7,887.00	\$	6,861.69	13%
77505001	Protect - 5 Year Power Load	\$	7,422.00	\$	6,457.14	13%
77505002	Prevent 5yr Power Load	\$	9,279.00	\$	8,072.73	13%
77506001	Protect - 6 Year Power Load	\$	8,907.00	\$	7,749.09	13%
77506002	Prevent 6yr Power Load	\$	11,134.00	\$	9,686.58	13%
77601101	Protect+ 1 Year Power Load	\$	1,697.00	\$	1,476.39	13%
77601102	Prevent+ 1 Year Power Load	\$	2,019.00	\$	1,756.53	13%
77607101	EMS BATTERY SERVICE	\$	414.00	\$	360.18	13%
77701101	Power-LOAD Battery Cov (Pre19)	\$	233.00	\$	202.71	13%
78202007	CRASH INSPECTION - Expanded	\$	1,749.00	\$	1,521.63	13%
78202008	EMS CRASH INSPECTION - BASIC	\$	315.00	\$	274.05	13%
6254032001	ON-SITE TRAINING, ONE DAY	\$	13,783.00	\$	11,991.21	13%
7777101001	Complete - 1 Year Power Cot	\$	1,125.00	\$	978.75	13%
7777103001	Complete - 3 Year Power Cot	\$	2,957.00	\$	2,572.59	13%
7777203001	Complete - 3 Year Manual Cot	\$	1,250.00	\$	1,087.50	13%
7777203002	Premium - 3 Year Manual Cot	\$	1,985.00	\$	1,726.95	13%
7777301102	GOLD 2-YEAR SERVICE CONTRACT	\$	557.00	\$	484.59	13%
7777301103	GOLD 3-YEAR SERVICE CONTRACT	\$	557.00	\$	484.59	13%
7777301104	GOLD 4-YEAR SERVICE CONTRACT	\$	557.00	\$	484.59	13%
7777301105	GOLD 5-YEAR SERVICE CONTRACT	\$	557.00	\$	484.59	13%
7777301202	SILVER 2-YEAR SERVICE CONTRACT	\$	419.00	\$	364.53	13%
7777301203	SILVER 3-YEAR SERVICE CONTRACT	\$	419.00	\$	364.53	13%
7777301204	SILVER 4-YEAR SERVICE CONTRACT	\$	419.00	\$	364.53	13%
7777301205	SILVER 5-YEAR SERVICE CONTRACT	\$	419.00	\$	364.53	13%
7777301302	PARTS 2-YEAR SERVICE CONTRACT	\$	140.00	\$	121.80	13%
7777301303	PARTS 3-YEAR SERVICE CONTRACT	\$	140.00	\$	121.80	13%
7777301304	PARTS 4-YEAR SERVICE CONTRACT	\$	140.00	\$	121.80	13%
7777301305	PARTS 5-YEAR SERVICE CONTRACT	\$	140.00	\$	121.80	13%
7777301501	PM 1-YEAR SERVICE CONTRACT	\$	209.00	\$	181.83	13%
7777301502	PM 2-YEAR SERVICE CONTRACT	\$	209.00	\$	181.83	13%
7777301503	PM 3-YEAR SERVICE CONTRACT	\$	209.00	\$	181.83	13%
7777301504	PM 4-YEAR SERVICE CONTRACT	\$	209.00	\$	181.83	13%
7777301505	PM 5-YEAR SERVICE CONTRACT	\$	209.00	\$	181.83	13%
7777302102	GOLD 2-YEAR SERVICE CONTRACT	\$	140.00	\$	121.80	13%
7777302103	GOLD 3-YEAR SERVICE CONTRACT	\$	140.00	\$	121.80	13%
7777302104	GOLD 4-YEAR SERVICE CONTRACT	\$	140.00	\$	121.80	13%
7777302105	GOLD 5-YEAR SERVICE CONTRACT	\$	140.00	\$	121.80	13%
7777302202	SILVER 2-YEAR SERVICE CONTRACT	\$	105.00	\$	91.35	13%
7777302203	SILVER 3-YEAR SERVICE CONTRACT	\$	105.00	\$	91.35	13%
7777302204	SILVER 4-YEAR SERVICE CONTRACT	\$	105.00	\$	91.35	13%
7777302205	SILVER 5-YEAR SERVICE CONTRACT	\$	105.00	\$	91.35	13%
7777302302	PARTS 2-YEAR SERVICE CONTRACT	\$	71.00	\$	61.77	13%
7777302303	PARTS 3-YEAR SERVICE CONTRACT	\$	71.00	\$	61.77	13%
7777302304	PARTS 4-YEAR SERVICE CONTRACT	\$	71.00	\$	61.77	13%
7777302305	PARTS 5-YEAR SERVICE CONTRACT	\$	71.00	\$	61.77	13%
7777302501	PM 1-YEAR SERVICE CONTRACT	\$	119.00	\$	103.53	13%
7777302502	PM 2-YEAR SERVICE CONTRACT	\$	119.00	\$	103.53	13%
7777302503	PM 3-YEAR SERVICE CONTRACT	\$	119.00	\$	103.53	13%
7777302504	PM 4-YEAR SERVICE CONTRACT	\$	119.00	\$	103.53	13%
7777302505	PM 5-YEAR SERVICE CONTRACT	\$	119.00	\$	103.53	13%
7777303102	GOLD 2-YEAR SERVICE CONTRACT	\$	140.00	\$	121.80	13%
7777303103	GOLD 3-YEAR SERVICE CONTRACT	\$	140.00	\$	121.80	13%
7777303104	GOLD 4-YEAR SERVICE CONTRACT	\$	209.00	\$	181.83	13%
7777303105	GOLD 5-YEAR SERVICE CONTRACT	\$	209.00	\$	181.83	13%

7777303202	SILVER 2-YEAR SERVICE CONTRACT	\$	105.00	\$	91.35	13%
7777303203	SILVER 3-YEAR SERVICE CONTRACT	\$	105.00	\$	91.35	13%
7777303204	SILVER 4-YEAR SERVICE CONTRACT	\$	174.00	\$	151.38	13%
7777303205	SILVER 5-YEAR SERVICE CONTRACT	\$	174.00	\$	151.38	13%
7777303302	PARTS 2-YEAR SERVICE CONTRACT	\$	71.00	\$	61.77	13%
7777303303	PARTS 3-YEAR SERVICE CONTRACT	\$	71.00	\$	61.77	13%
7777303304	PARTS 4-YEAR SERVICE CONTRACT	\$	140.00	\$	121.80	13%
7777303305	PARTS 5-YEAR SERVICE CONTRACT	\$	140.00	\$	121.80	13%
7777303501	PM 1-YEAR SERVICE CONTRACT	\$	119.00	\$	103.53	13%
7777303502	PM 2-YEAR SERVICE CONTRACT	\$	119.00	\$	103.53	13%
7777303503	PM 3-YEAR SERVICE CONTRACT	\$	119.00	\$	103.53	13%
7777303504	PM 4-YEAR SERVICE CONTRACT	\$	119.00	\$	103.53	13%
7777303505	PM 5-YEAR SERVICE CONTRACT	\$	119.00	\$	103.53	13%
7777500002	PM Only - Power Cot w./ Load	\$	522.00	\$	454.14	13%
7777601001	SERV CONT:COMP1yrPWR LOAD 6506	\$	2,605.00	\$	2,266.35	13%
7777601002	Premium - 1 yr.P/L w/ new cot	\$	2,605.00	\$	2,266.35	13%
7777602001	SERV CONT:COMP2yrPWR LOAD 6506	\$	4,166.00	\$	3,624.42	13%
7777602002	Premium - 2 yr.P/L w/ new cot	\$	5,208.00	\$	4,530.96	13%
7777603001	SERV CONT:COMP3yrPWR LOAD 6506	\$	5,466.00	\$	4,755.42	13%
7777603002	Premium - 3 yr.P/L w/ new cot	\$	7,029.00	\$	6,115.23	13%
7777604001	SERV CONT:COMP4yrPWR LOAD 6506	\$	6,249.00	\$	5,436.63	13%
7777604002	Premium - 4 yr.P/L w/ new cot	\$	8,333.00	\$	7,249.71	13%
7777605001	SERV CONT:COMP5yrPWR LOAD 6506	\$	6,508.00	\$	5,661.96	13%
7777605002	Premium - 5 yr.P/L w/ new cot	\$	9,115.00	\$	7,930.05	13%
7777606001	SERV CONT:COMP6yrPWR LOAD 6506	\$	7,809.00	\$	6,793.83	13%
7777606002	Premium - 6 yr.P/L w/ new cot	\$	10,937.00	\$	9,515.19	13%
7777701001	SERV CONT:COMP1yrPWR LOAD 6500	\$	2,084.00	\$	1,813.08	13%
7777701002	Premium - 1 yr.P/L w/ cot	\$	2,605.00	\$	2,266.35	13%
7777702001	SERV CONT:COMP2yrPWR LOAD 6500	\$	4,166.00	\$	3,624.42	13%
7777702002	Premium - 2 yr.P/L w/ cot	\$	5,208.00	\$	4,530.96	13%
7777703001	SERV CONT:COMP3yrPWR LOAD 6500	\$	5,466.00	\$	4,755.42	13%
7777703002	Premium - 3 yr.P/L w/ cot	\$	7,029.00	\$	6,115.23	13%
7777704001	SERV CONT:COMP4yrPWR LOAD 6500	\$	6,249.00	\$	5,436.63	13%
7777704002	Premium - 4 yr.P/L w/ cot	\$	8,333.00	\$	7,249.71	13%
7777705001	SERV CONT:COMP5yrPWR LOAD 6500	\$	6,508.00	\$	5,661.96	13%
7777705002	Premium - 5 yr.P/L w/ cot	\$	9,115.00	\$	7,930.05	13%
7777706001	SERV CONT:COMP6yrPWR LOAD 6500	\$	7,809.00	\$	6,793.83	13%
7777706002	Premium - 6 yr.P/L w/ cot	\$	9,742.00	\$	8,475.54	13%
7777881661	2 YEAR PLT Warranty	\$	497.00	\$	432.39	13%



AGREEMENT

This Agreement is effective July 1, 2019, by and between Eagle County Paramedic Services (the “Principal Procurement Agency”), Public Safety Association Inc (the “Company”) and Stryker (the “Supplier”).

RECITALS

- A. The Company, on behalf of the Principal Procurement Agency, issued a Request for Bid for Stretchers and Power Cots, RFB #2019-05 (“RFB”), soliciting bids for the supply and support of stretchers and power cots.
- B. Supplier duly submitted proposal in response to the RFB (“RFB Response”), which outlines Supplier’s agreement to or exceptions with the RFB.
- C. The Principal Procurement Agency, Company and Supplier have negotiated certain amendments or exceptions to the RFB and RFB Response, and desire to enter into this Agreement with the intent of memorializing the final terms of the parties’ agreement.

AGREEMENT

In consideration of the provisions, representations, warranties, covenants and agreements contained in this Agreement, the parties agree to the terms set forth in this Agreement.

1. Agreement: The parties agree that this Agreement, together with the RFB, the Notice to Bidders dated and published on May 16, 2019 and May 23, 2019, the RFB Response, together with all documents specifically referred to therein, as gathered and compiled in that certain binder entitled “Eagle County Paramedic Services, Public Safety Association Inc and Stryker.” attached hereto (together, all such documents shall be referred to herein as the “**Contract Documents**”), shall constitute the binding agreement between the Principal Procurement Agency, Company and Supplier for Supplier’s provision of products and services to the Company pursuant to the terms therein.
2. Entire Agreement: The parties agree that this Agreement, together with the Contract Documents, represent the only agreement among the parties concerning the subject matter thereof and supersedes all prior agreements, whether written or oral, relating thereto.
3. Modifications: No purported amendment, modification or waiver of any provision in the Agreement and the Contract Documents shall be binding unless set forth in a written document signed by all parties (in case of amendment and modifications) or by the party charged thereby (in the case of waivers). Any waiver shall be limited to the provision hereof and the circumstance or event specifically made subject hereto and shall not be deemed a waiver of any other term hereof or of the same circumstance or event upon any recurrence thereof.

IN WITNESS WHEREOF, the parties have caused the Agreement to be executed on July 1, 2019.

Eagle County Paramedic Services
(the "Principal Procurement Agency")

By: 

Printed Name: Christopher A. Montera


Its: Chief Executive Officer

Public Safety Association Inc
(the "Company")

By: 

Printed: Dane Meyer

Its: President

 Stryker
(the "Supplier")

By: _____

Printed Name: Brian Mendonca

Its: Senior Director of Finance



AGREEMENT - Extension

This contract extension is effective August 1, 2021, by and between Eagle County Paramedic Services (the "Principal Procurement Agency") and Public Safety Association Inc (the "Company" and Stryker (the Supplier").

The Principal Procurement Agency employs its option to extend the existing stretchers and power cots contract, RFB #2019-05 with Supplier for a 24-month period commencing July 1, 2022 and concluding June 30, 2024.

The parties agree that this Notice of Contract Extension, together with the previous contract documents shall constitute the binding agreement between the Company and Supplier for Supplier's provision of products and services to the Company pursuant to the terms therein.

IN WITNESS WHEREOF, the parties have caused this Notice of Contract Extension to be executed on August 1, 2021.

Eagle County Paramedic Services
(the "Principal Procurement Agency")

By:

A handwritten signature in black ink, appearing to read "Christopher A. Montera".

Printed Name: Christopher A. Montera

Its: Chief Executive Officer

Public Safety Association Inc
(the "Company")

By:

A handwritten signature in black ink, appearing to read "Dane Meyer".

Printed: Dane Meyer

Its: President

Stryker
(the "Supplier")

By:

A handwritten signature in black ink, appearing to read "Jennifer Collins".

Printed Name: Jennifer Collins

Its: Manager, Strategic Contracts & Pricing



Public Safety Association, Inc.

SAVVIK Buying Group

56 33rd Ave S, PMB 344

St Cloud, MN 56301

Attn: Mickey Schulte

RE: Products Available Per Contract

Dear Mr. Schulte:

Stryker would like to ensure that the following items are available to Savvik members per our existing Contract at the reflected pricing through the calendar year of 2022.

Part Number	Product Description	Savvik Member Pricing	
71061T	Power-Pro Prevent Service	\$	1,358.00
76011PT	Power-Load Prevent Service	\$	1,783.00
77100003	Cot Upgrade or Install	\$	332.00
73071PT	Stair Chair Prevent Service	\$	243.00
6252040000	Head Support Option	\$	79.17
41577-000288	LP15 Ship Kit	Included w/Device	
11996-000471	Assembly, Gateway, 4G Multitech	\$	1,224.55
11600-000030	Code-Stat 11 Data Review Seat	\$	1,224.55
78000172	Code-State Maintenance Subscription 3 years	\$	1,590.06
78000168	Kore Data Plan - Verizon	\$	292.57
78000171	Lifenet Asset (Per Device)	\$	49.90

Please contact Ted Harris if you have any questions. Thank you for your ongoing partnership and support! Happy New Year!

Sincerely,

Jennifer N. Collins

Manager, Strategic Pricing and Contracts

Emergency Care

11811 Willows Road NE, Redmond, WA 98052 USA | P +1 425 867 4000 | Toll-free +1 800 442 1142 | stryker.com

Ad #: 0000417975-01

Customer: PUBLIC SAFELTY ASSOCIATION, INC,

Your account number is: 10021217

**PROOF OF PUBLICATION
EAGLE VALLEY ENTERPRISE
STATE OF COLORADO
COUNTY OF EAGLE**

I, Pam Boyd, do solemnly swear that I am General Manager of the EAGLE VALLEY ENTERPRISE, that the same weekly newspaper printed, in whole or in part and published in the County of Eagle, State of Colorado, and has a general circulation therein; that said newspaper has been published continuously and uninterruptedly in said County of Eagle for a period of more than fifty-two consecutive weeks next prior to the first publication of the annexed legal notice or advertisement; that said newspaper has been admitted to the United States mails as a periodical under the provisions of the Act of March 3, 1879, or any amendments thereof, and that said newspaper is a weekly newspaper duly qualified for publishing legal notices and advertisements within the meaning of the laws of the State of Colorado.

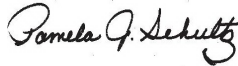
That the annexed legal notice or advertisement was published in the regular and entire issue of every number of said weekly newspaper for the period of 2 insertions; and that the first publication of said notice was in the issue of said newspaper dated 5/16/2019 and that the last publication of said notice was dated 5/23/2019 in the issue of said newspaper.

In witness whereof, I have here unto set my hand this day, 7/1/2019.

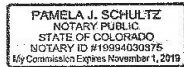


Pam Boyd, General Manager

Subscribed and sworn to before me, a notary public in and for the County of Eagle, State of Colorado this day 7/1/2019.



Pamela J. Schultz, Notary Public
My Commission Expires: November 1, 2019



NOTICE

Notice is hereby given that sealed bids will be received for the procurement of Stretches and Power Cots on behalf of the Public Safety Association Inc. c/o Eagle County Paramedic Services. To obtain a copy of the Request for Bids (RFB), please contact Cindy Sobania at 1-855-795-1772 or send an e-mail request to office@publicsafetyasociation.org. Sealed bids must be received in the office of Public Safety Association Inc. c/o Eagle County Paramedic Services, 2800 7th Street North, St. Cloud, MN 56303, prior to 11:00 AM CST on Friday, June 28, 2019. Bids may be submitted by email or in hard copy form per instructions in RFB. Bids will be opened at 1:00 PM CST, Friday, June 28, 2019 at the above location. The Public Safety Association Inc. c/o Eagle County Paramedic Services reserves the right to reject any or all bids. No bid may be withdrawn within 30 days of submission. Bids must be on the basis of cash payment for work and accompanied by a cash deposit, certified check (on a responsible bank in the State of Minnesota), or a bidder's bond made payable without conditions to Public Safety Association Inc. c/o Eagle County Paramedic Services in an amount of \$1,000.00.

Published in the Eagle Valley Enterprise on May 16 and 23, 2019. 0000417975



**Eagle County Health Service District, dba Eagle County Paramedic Services
Public Safety Association Inc.
North Central EMS Corporation, dba Savvik Buying Group**

To Whom It May Concern:

Eagle County Health Service District a quasi-municipal corporation and political subdivision of the State of Colorado d/b/a Eagle County Paramedic Services solicits public cooperative bids for use by Eagle County and shared with other public agencies in Colorado and around the United States.

These public cooperative contracts are then marketed and managed exclusively through the Public Safety Association Inc. (PSAI) and Savvik Buying Group nationwide.

Conflicts of Interest

The term “conflict of interest” describes any circumstance that would cast doubt on an employee’s ability to act with complete objectivity with regard to the District’s interests. The District wants our employees not only to be loyal to the District, but wants that loyalty to come easily and free from any conflicting interest. Consequently, each employee has a duty to avoid financial, business or other relationships which might be opposed to the interest of the District or might cause a conflict with the performance of their duties. Employees should conduct themselves in a manner that avoids even the appearance of conflict between their personal interest and those of the District. A conflict of interest situation may arise in a number of ways. Examples include the following:

- Employment by a competitor, regardless of the nature of the employment, while employed by the District.
- Acceptance of gifts, payments, or services, beyond standard business courtesies, from those seeking to do business with the District.
- Placement of business with a firm owned or controlled by an employee or his/her family.
- Ownership of or substantial interest in a District which is a competitor or supplier.
- Acting as a consultant to a customer or supplier.

Apparent conflicts of interest can easily arise. Any employee who feels that he or she may have a conflict of interest situation, either actual or potential, should report the matter to his or her supervisor. It is the responsibility of the supervisor to ensure that a Manager is made aware of any such report.

Problem/Conflict Resolution

The District has a continuing goal of maintaining a work environment where problems and misunderstandings concerning work will be minimal. When a problem or misunderstanding does arise, employees are urged to follow steps below in the prescribed order. If the employee is uncomfortable following the steps below, or is unable to resolve the issue, they may contact Human Resources at any time.

- An individual having a problem shall first attempt to discuss it with the parties involved. The vast majority of conflicts can be resolved in this manner.
- If the matter is not satisfactorily resolved at step one, the employee shall discuss it with his/her immediate supervisor.
- If the matter is not satisfactorily resolved at step two, the employee may sign a written statement and present it to the appropriate manager or the CEO/COO/CFO.
- The CEO has final say in all problem resolution matters.



56 33rd Ave S, PMB 347 St. Cloud, MN 56301
855-795-1772
office@publicsafetyassociation.org
www.publicsafetyassociation.org



1055 Edwards Village Blvd
Edwards CO, 81632
970-926-5270
<https://eaglecountyparamedics.com>



56 33rd Ave S, PMB 344, St. Cloud, MN 56301
888-603-4426 320-295-7098 (fax)
office@savvik.org
www.savvik.com



EAGLE COUNTY HEALTH SERVICE DISTRICT – COOPERATIVE PURCHASING AGREEMENT

MASTER INTERGOVERNMENTAL COOPERATIVE PURCHASING AGREEMENT

This Agreement is made between certain government agencies that execute a Principal Procurement Agency Certificate ("Principal Procurement Agencies") to be appended and made a part hereof and other public agencies ("Participating Public Agencies") that register by form or electronically with Eagle County Health Service District, dba Eagle County Paramedic Services ("Eagle County"), Public Safety Association Inc and managed by the North Central EMS Corporation, dba Savvik Buying Group or otherwise execute a Participating Public Agency Certificate to be appended and made a part hereof.

RECITALS

WHEREAS, after a competitive solicitation and selection process by Principal Procurement Agencies, a number of Suppliers have entered into Master Agreements to provide a variety of goods, products and services based on national volumes (herein "Products");

WHEREAS, Master Agreements are made available by Principal Procurement Agencies through Eagle County and provide that Participating Public Agencies may purchase Products on the same terms, conditions and pricing as the Principal Procurement Agency, subject to any applicable local purchasing ordinances and the laws of the State of purchase;

NOW, THEREFORE, in consideration of the mutual promises contained in this agreement, and of the mutual benefits to result, the parties agree as follows:

1. That each party will facilitate the cooperative procurement of Products.
2. That the procurement of Products subject to this agreement shall be conducted in accordance with and subject to the relevant statutes, ordinances, rules and regulations that govern each party's procurement practices.
3. That the cooperative use of solicitations obtained by a party to this agreement shall be in accordance with the terms and conditions of the solicitation, except as modification of those terms and conditions is otherwise allowed or required by applicable law.
4. That the Principal Procurement Agencies will make available, upon reasonable request and subject to convenience, information which may assist in improving the procurement of products by the Participating Public Agencies.
5. That a procuring party will make timely payments to the Supplier for Products received in accordance with the terms and conditions of the procurement. Payment for Products and inspections and acceptance of Products ordered by the procuring party shall be the exclusive obligation of such procuring party. Disputes between procuring party and Supplier are to be resolved in accord with the law and venue rules of the State of purchase.
6. The procuring party shall not use this agreement as a method for obtaining additional concessions or reduced prices for similar products or services.
7. The procuring party shall be responsible for the ordering of Products under this agreement. A non-procuring party shall not be liable in any fashion for any violation by a procuring party, and the procuring party shall hold non- procuring party harmless from any liability that may arise from action or inaction of the procuring party.
8. This agreement shall remain in effect until termination by a party giving 30 days written notice to the other party. The provisions of paragraphs 5, 6 and 7 hereof shall survive any such termination. Participating Public Agency is not required or obligated to any purchase threshold in order to use Eagle County contracts. Contract is at will.
9. This agreement shall take effect after execution of the Principal Procurement Agency Certificate or Participating Public Agency Registration, as applicable.

Signed _____ Printed Name _____

Title _____ Date _____

Agency Name _____ Phone _____

Address _____ City _____ State _____ ZIP _____

Public Safety Association Inc Signature _____ Date _____

Please return to help@savvik.org or fax back to 320.295.7098



**Eagle County Health Service District, dba Eagle County Paramedic Services
Public Safety Association Inc.
North Central EMS Corporation, dba Savvik Buying Group**

To Whom It May Concern:

Eagle County Health Service District a quasi-municipal corporation and political subdivision of the State of Colorado d/b/a Eagle County Paramedic Services solicits public cooperative bids for use by Eagle County and shared with other public agencies in Colorado and around the United States.

These public cooperative contracts are then marketed and managed exclusively through the Public Safety Association Inc. (PSAI) and Savvik Buying Group nationwide.

Colorado law allows Eagle County to bid products and services through cooperative contracts only if Eagle County complies with competitive bidding procedures when awarding those contracts. *See* Colorado Stat. §24-110-101. Eagle County may also award contracts to more than one vendor, provided that the effects of competition are maintained when awarding the contracts *See* Colorado Stat. §24-110-102.

Specifically, the Eagle County process includes:

1. At least 30 days before a bid submission deadline, PSAI on behalf of Eagle County advertises the request for bids.
 - a. (RFB). The notice states the basic facts regarding the RFB, including where to obtain RFB documents.
2. Sealed bids must arrive at the designated location on a specific date and time selected by Eagle County in accordance with the 30-day period after the first publication in the local newspaper.
3. A public bid opening is conducted by Eagle County and PSAI.
4. A committee reviews the bids and selects the lowest responsible and responsive bids for awards.
5. The bid review committee recommends one or more bids for approval and awards contract(s)
6. If you have any further questions, please contact the PSAI office below.



56 33rd Ave S, PMB 347 St. Cloud, MN 56301
855-795-1772
office@publicsafetyassociation.org
www.publicsafetyassociation.org



1055 Edwards Village Blvd
Edwards CO, 81632
970-926-5270
<https://eaglecountyparamedics.com>



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