

## APPENDIX B

### Disclosure Statement

#### Service Fees, Consulting Fees and Reimbursements

Our agency may provide certain services that you request or that are necessary to place or maintain your insurance. Sections 550.001, 4005.003 and 4005.004 of the Texas Insurance Code authorize us to charge a fee for services if we obtain your written consent prior to providing the service or incurring the expense. In addition, commission we may receive from insurance companies may also apply for lines of business unrelated to consulting fees. The purpose of this Disclosure Statement is to provide transparency at all times and to comply with those requirements regarding disclosure of commission amounts indicated below as compensation for the services provided or expenses incurred, above and beyond our consulting fees.

Services and Insurance Products	Fee or Commission for Each Service
Medical Consulting Services	\$2800 Monthly Consulting Fee
Consulting Fee Billing Option (check one)	X <input type="checkbox"/> HUB International to invoice <input type="checkbox"/> Carrier or TPA to invoice
Pharmacy Benefit Manager Services	Included
Stop Loss Policy Placement & Service	Included
Dental Insurance	10% Commission
Vision Insurance	<b>10% Commission</b>
Employer-Paid Life Insurance	10% Commission
Voluntary Life Insurance	10% Commission
Long-Term Disability Insurance	10% Commission
Short-Term Disability Insurance	10% Commission
Long-Term Care Insurance	Commission varies by carrier, product, & year.
Employee Assistance Program (EAP)	0% Commission
Supplemental / Worksite Products	Commission varies by carrier, product, & year.

Our agency prides itself on being an industry leader in transparency with our clients. Medical Plan Consulting Fees may be billed by a medical carrier or TPA, and/or by HUB International Texas, Inc. as noted above. The Company acknowledges that Consultant may at times receive commissions, guaranteed supplemental commissions, profit sharing payments, bonuses, override commissions, or other profit-, volume- or incentive-based non-standard payments from insurance carriers. The Company further acknowledges that it has read and understands the "How We Get Paid" disclosure document available at [hubinternational.com](http://hubinternational.com). [Upon request by the Company, the Consultant will promptly provide to the Company an accounting with respect to (i) the commissions the Advisor received, or expects to receive, from any insurance carrier based in whole or in part upon the placement of insurance policies on behalf of the Company and (ii) the compensation that the Consultant expected to receive from any insurance carrier on any alternative quotes the Consultant may have received on behalf of the Company.] The Company's entry into this Agreement does not obligate the Company to purchase an insurance product through the Consultant.

The undersigned hereby acknowledges and agrees that the above commissions and fees have been mutually agreed upon and will be payable to HUB International Texas, Inc.

City of Stephenville

By: \_\_\_\_\_

Name: \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_