

PROPOSAL

4- 75" Display Option Stone Mountain City Hall - Proposal

Stone Mountain City Hall

875 Main St
Stone Mountain, GA 30083-3620 US
(770) 498-8984

Revision: 0
Modified: 4/9/2024



Presented By:

Sharp Business Systems of Georgia & Alabama

1870 McFarland Parkway
Suite 100
Alpharetta, GA 30005 United States
404-664- 8400





- 4 Sharp Electronics 75" Class AQUOS Commercial TV 4P-B75EJ2U** \$5,044.44
 The Sharp AQUOS Commercial TV 4P-B series brings out all the colour depth, detail and clarity that the content creator intended. When enabled, high dynamic range (HDR) increases the brightness, contrast and colour across a much wider range. Colors become deeper and more vivid, while more detail can be seen in darker shades.



- 4 Peerless-AV SA752PU 735029266563** \$1,343.12
 The SmartMount Articulating Wall Arm series offers the most versatile installation features and mounting options. The I-Shaped Adaptor plates innovative design helps avoid blocking connections on back of display. Vertical adjustment ability allows for post installation leveling, making it easier than ever to find the perfect display position. With SA752PU, extend the display up to 26.47" (672mm) or fully-retract it to just 2.97" (75mm) from the wall for the perfect viewing position. The display can now simply be installed by a single person with the Hook-and-Hang system. One-Touch tilt technology offers +15/-5 vertical tilt movement for the ideal viewing angle. Integrated cable management protects, contains and conceals cables for a clean installation.



- 1 Shuttle NC10U - 0.85 Liter, Thin-Client PC with Fan, IntelWhiskeylake Celeron 4205U CPU, Max 32GB DDR4 SODIMM NC10U w/external antenna** \$0.00
 he NC10 series is powered by Intel's power-saving ULV (ultra-lowvoltage) processors of the Whiskey-Lake-U generation and comprises four models with processors from Celeron to Core i7. All four models support two digital video outputs for UHD/4K displays with 60 Hz and one 2.5" drive that is up to 15 mm in height as well as one M.2-2280 NVMe SSD card. Professional users will appreciate Intel Gigabit-LAN and one serial port which indicates what purposes the NC10 series is mainly intended for: Digital Signage, POS, control, office or even multimedia.



- 1 Alfatron 50ft USB3.0 active extension cable. ALF-15M-U3.0** \$132.00
 The Alfatron 15m USB3.0 active extension cable has an inline booster chip to connect high-speed USB 3.0 devices with a transfer rate of up to 5Gbps.



- 1 Novi Sign 24 Month Software License + Cloud-Based Editor** \$200.00
 Novi Sign 24 Month License

* Price Includes Accessories



1

Alfatron Alfatron ALF-MUH44E 18Gbps 4x4 HDBaseT Matrix MUH44E

\$1,736.11

The Alfatron ALF-MUH44E 18Gbps 4x4 HDBaseT Matrix can connect four HDMI sources to eight displays. It features four HDMI outputs, and each HDMI output is mirrored to provide a CAT Cable output that runs simultaneously. The HDBaseT output can extend video transmission distance up to 492ft / 150m (1080p) via a single Cat 6/7 cable, with resolutions up to 4K2K@60Hz 4:4:4. Audio de-embedded to analog and coaxial audio is supported. Each HDMI output supports 4K2K to 1080P downscale independently. The product supports IR matrix. The IR signal is one-to-one control at the Matrix end, and the IR signal follows the HDMI video channel at the HDBaseT Receiver end. The product provides an intuitive front panel with an OLED screen and control via front panel buttons and supports control via IR remote, RS-232, LAN, and Web GUI.



1

Aveo Mira Connect 10 with tabletop stand 100.2200.001

\$2,762.50

Mira Connect 10 control appliance and user interface with tabletop stand. Includes 12-months of Mira Portal Enterprise service



1

Aver CAM520 Pro2 USB Conference Camera AVer CAM520 Pro2

\$1,240.28

The AVer CAM520 Pro2 is an industry-leading conferencing camera designed for medium to large conference rooms. The AVer CAM520 Pro2 makes meetings a breeze with agile features like 18X total zoom, improved AVer SmartFrame. Take your video conferencing experience to the next level with innovative features Sony True WDR, IP video streaming, and a PoE+ port.



1

Biamp Systems TESIRAFORTE DAN CI 911.0447.900

\$3,284.72

The TesiraFORT DAN CI is a digital audio server with 32 bi-directional channels of Dante digital audio, 12 analog inputs with Acoustic Echo Cancellation (AEC), and 8 analog outputs. It also includes up to 8 channels of configurable USB audio. USB audio allows TesiraFORT to interface directly with USB audio hosts, as well as to take advantage of modern conferencing solutions. TesiraFORT DAN CI provides extensive audio processing, including but not limited to: signal routing and mixing, equalization, filtering, dynamics, and delay; as well as control, monitoring, and diagnostic tools; all configured through the Tesira configuration software. TesiraFORT DAN CI is best-suited for small- to medium-sized rooms that require high-quality audio solutions using AEC, voice lift, and mix-minus, such as conference rooms or distance learning environments.



1

Biamp Systems Voltera A 300.2 911.1948.900

\$724.64

The Voltera A 300.2 is a compact, two-channel, half-rack power amplifier with a total output power of 300 watts. The amplifier channels can be individually selected to drive 150 watts per channel into 4 ohm, 8 ohm, 70 V, or 100 V. Power sharing is also supported, allowing up to 300 watts to be delivered by any channel.

* Price Includes Accessories



- 1 Mersive Solstice Pod Gen3 Element ELEM** \$605.80
Solstice Pod Gen3 (2 Simultaneous Users) includes Pod Management and 3 year limited hardware warranty (power supply and HDMI cable sold included)



- 1 Netgear GS116PP-100NAS** \$356.00
16 PoE+ ports with 183W total power budget, and includes NETGEAR FlexPoE allowing to reduce the power budget to 155W or even 76W (w/separately purchased power supply modules)

Equipment:	\$17,429.61
Labor:	\$0.00
City Council Room Total	\$17,429.61

* Price Includes Accessories



1 **Sharp Business Systems GA PROAVINSTALL3RD** \$7,083.33
Installation and Support Services



1 **Sharp Business Systems Misc-Inst-Hrdwr** \$357.14
Miscellaneous Material & Accessories (Cabling, Install Hardware etc)



1 **Sharp Business Systems GA Programming** \$1,071.43
Programming and configuration of system.



1 **Sharp Business Systems GA Shipping and Delivery** \$180.00
Shipping and on-site Delivery

Equipment: \$357.14

Labor: \$8,334.76

Sharp Services Total \$8,691.90

Equipment Subtotal: \$17,786.75

Labor Subtotal: \$8,334.76

Project Subtotal: \$26,121.51

* Price Includes Accessories

PROJECT SUMMARY

Equipment:	\$17,786.75
Installation Labor :	\$8,154.76
Shipping Labor:	\$180.00
Sales Tax:	\$1,422.94

Grand Total: **\$27,544.45**

Client:

Date

Contractor: **Sharp Business Systems of Georgia & Alabama**

Date