

# PROPOSAL

## Audio Only Stone Mountain City Hall - Proposal

### Stone Mountain City Hall

875 Main St  
Stone Mountain, GA 30083-3620 US  
(770) 498-8984

Revision: 0  
Modified: 4/9/2024



Presented By:

### Sharp Business Systems of Georgia & Alabama

1870 McFarland Parkway  
Suite 100  
Alpharetta, GA 30005 United States  
404-664- 8400





- 1 **Alfatron 50ft USB3.0 active extension cable. ALF-15M-U3.0** \$132.00

The Alfatron 15m USB3.0 active extension cable has an inline booster chip to connect high-speed USB 3.0 devices with a transfer rate of up to 5Gbps.



- 1 **Aveo Mira Connect 10 with tabletop stand 100.2200.001** \$2,762.50

Mira Connect 10 control appliance and user interface with tabletop stand. Includes 12-months of Mira Portal Enterprise service



- 1 **Biamp Systems TESIRAFORTE DAN CI 911.0447.900** \$3,284.72

The TesiraFORT DAN CI is a digital audio server with 32 bi-directional channels of Dante digital audio, 12 analog inputs with Acoustic Echo Cancellation (AEC), and 8 analog outputs. It also includes up to 8 channels of configurable USB audio. USB audio allows TesiraFORT to interface directly with USB audio hosts, as well as to take advantage of modern conferencing solutions. TesiraFORT DAN CI provides extensive audio processing, including but not limited to: signal routing and mixing, equalization, filtering, dynamics, and delay; as well as control, monitoring, and diagnostic tools; all configured through the Tesira configuration software. TesiraFORT DAN CI is best-suited for small- to medium-sized rooms that require high-quality audio solutions using AEC, voice lift, and mix-minus, such as conference rooms or distance learning environments.



- 1 **Biamp Systems Voltera A 300.2 911.1948.900** \$724.64

The Voltera A 300.2 is a compact, two-channel, half-rack power amplifier with a total output power of 300 watts. The amplifier channels can be individually selected to drive 150 watts per channel into 4 ohm, 8 ohm, 70 V, or 100 V. Power sharing is also supported, allowing up to 300 watts to be delivered by any channel.



- 1 **Netgear GS116PP-100NAS** \$356.00

16 PoE+ ports with 183W total power budget, and includes NETGEAR FlexPoE allowing to reduce the power budget to 155W or even 76W (w/separately purchased power supply modules)

\* Price Includes Accessories

|                                |                   |
|--------------------------------|-------------------|
| Equipment:                     | \$7,259.86        |
| Labor:                         | \$0.00            |
| <b>City Council Room Total</b> | <b>\$7,259.86</b> |

Sharp Services



|   |   |            |
|---|---|------------|
| 1 | <b>Sharp Business Systems GA PROAVINSTALL3RD</b><br>Installation and Support Services | \$5,055.56 |
|---|---|------------|



|   |   |          |
|---|---|----------|
| 1 | <b>Sharp Business Systems Misc-Inst-Hrdwr</b><br>Miscellaneous Material & Accessories (Cabling, Install Hardware etc) | \$357.14 |
|---|---|----------|



|   |  |            |
|---|--|------------|
| 1 | <b>Sharp Business Systems GA Programming</b><br>Programming and configuration of system. | \$1,071.43 |
|---|--|------------|



|   |   |          |
|---|---|----------|
| 1 | <b>Sharp Business Systems GA Shipping and Delivery</b><br>Shipping and on-site Delivery | \$180.00 |
|---|---|----------|

|                             |                   |
|-----------------------------|-------------------|
| Equipment:                  | \$357.14          |
| Labor:                      | \$6,306.99        |
| <b>Sharp Services Total</b> | <b>\$6,664.13</b> |

|                     |            |
|---------------------|------------|
| Equipment Subtotal: | \$7,617.00 |
| Labor Subtotal:     | \$6,306.99 |

|                          |                    |
|--------------------------|--------------------|
| <b>Project Subtotal:</b> | <b>\$13,923.99</b> |
|--------------------------|--------------------|

\* Price Includes Accessories

## PROJECT SUMMARY

|                      |            |
|----------------------|------------|
| Equipment:           | \$7,617.00 |
| Installation Labor : | \$6,126.99 |
| Shipping Labor:      | \$180.00   |
| Sales Tax:           | \$609.36   |

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|                     |                    |
|---------------------|--------------------|
| <b>Grand Total:</b> | <b>\$14,533.35</b> |
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**Client:**

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**Date**

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**Contractor:**     **Sharp Business Systems of Georgia & Alabama**

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**Date**