



Agenda Item

Meeting Date: March 3, 2026

SUBJECT: Addition of Agreement with Target Solutions Learning, LLC (Vector Solutions)

Item: Action Item

Department: Police

Presented By: James R. Westerfield, Jr., Chief of Police

Summary:

The Police Department currently utilizes a module of our PowerDMS platform to organize/track our field training program. The Police Department wishes to drop this module from the March 1, 2026 renewal and add an agreement with another current provider, Target Solutions, to add their field training module to our current Guardian Tracking platform. An analysis of both platforms by our field training coordinator found that the Guardian Tracking solution better fits our agency's needs.

Resource Impact:

This expense is already budgeted under 5040.52.3900 (Other Purchased Services). We only ask to shift the expense to a new vendor. Additionally, we anticipate annual decrease in the cost with this new service.

Cost of new agreement is \$1,999.82 to add the service to the rest of the current Guardian Tracking term (05/01/2026 through 12/01/2026) which includes the implementation fee. The implementation will involve their representatives working to tailor the software to our forms and processes. The renewal for Guardian Tracking, which is due December 1, 2026, will include this module.

If we had chosen to renew the PowerDMS (NeoGov) solution, the cost of that module alone would be \$3745.00.

Attachments/Exhibits: Vector Solutions Quote Q-495829

Requested Action: Request approval of this quote/agreement change.



Quote ID
Q-501500

Valid Until
Friday, March 13, 2026

Contact Name
Adara Spaninger

TargetSolutions Learning, LLC Order Form Schedule A

Date: Wednesday, February 11, 2026

Client Information

Client Name: Stone Mountain City Police Department (GA)	
Address: 875 Main Street Stone Mountain, GA 30083	
Primary Contact Name: Bob Hillis	Primary Contact Phone: 4702753030

Agreement Term

Effective Date: 05/01/2026	Initial Term: 36 months
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Invoicing Contact Information (Please fill in missing information)

Billing Contact Name: Bob Hillis		
Billing Address: 875 Main Street Stone Mountain, Georgia 30083		Billing Phone: 4702753030 Billing Email: bhillis@stonemountaincity.org
PO#:	Billing Frequency: Annual	Payment Terms: Net 30

Prorated Fee(s) – Effective 05/01/2026 – 12/01/2026

Product Code	Product	Description	Minimum Annual Commitment	Price	Sub Total
TSFTO1	Law Enforcement Bundle - Field Training Officer Solution	Law Enforcement Bundle - Field Training Officer Solution	31	\$30.48	\$944.88
TSPREMIER-BUNDLE	Vector LMS, TargetSolutions Edition Premier Membership (Bundle)		31	\$0.00	\$0.00
TSEVAL-BUNDLE	Vector Evaluations+ (Bundle)		31	\$0.00	\$0.00
TSMINTFEES	Vector LMS, TargetSolutions Edition - Maintenance Fee	Annual maintenance of Vector LMS, TargetSolutions Edition	1	\$254.94	\$254.94
VGS-GTEPMS	Guardian Tracking	Annual Subscription for Guardian Tracking -- Employee Performance Management Software	27	\$62.77	\$0.00

Prorated Total: \$1,199.82

One-Time Fee(s)

Product Code	Product	Description	Qty	Price	Sub Total
PSIMP-BUNDLE	Bundle Implementation		1	\$800.00	\$800.00

One-Time Total: \$800.00

Total (including Prorated and One-Time): \$1,999.82

Annual Fee(s) – Effective 12/02/2026 – 12/01/2027

Product Code	Product	Description	Minimum Annual Commitment	Annual Price	Annual Sub Total
TSFTO1	Law Enforcement Bundle - Field Training Officer Solution	Law Enforcement Bundle - Field Training Officer Solution	31	\$52.00	\$1,612.00
TSPREMIER-BUNDLE	Vector LMS, TargetSolutions Edition Premier Membership (Bundle)		31	\$0.00	\$0.00
TSEVAL-BUNDLE	Vector Evaluations+ (Bundle)		31	\$0.00	\$0.00
TSMMAINTFEES	Vector LMS, TargetSolutions Edition - Maintenance Fee	Annual maintenance of Vector LMS, TargetSolutions Edition	1	\$435.00	\$435.00
VGS-GTEPMS	Guardian Tracking	Annual Subscription for Guardian Tracking -- Employee Performance Management Software	27	\$112.46	\$3,036.42

Annual Total: \$5,083.42

This is not an invoice.

Order Form Terms and Conditions.

1. Additional Named Users added after the Effective Date (e.g., Named Users above the Minimum Annual Commitment) will be invoiced at the per Named User rate stated in the Order Form, on a prorated basis determined by the date such Users are added during the contract year. Such Additional Named Users shall be invoiced at the contracted per Named User fee for subsequent contract years during the Term.
2. Fees during the Initial Term shall be increased by 5.0% per contract year.
3. All undisputed invoices are due and payable Net 30 days after invoice date (“Due Date”). Any fees unpaid for more than 10 days past the Due Date shall bear interest at 1.5% per month or the highest applicable rate permitted by law.
4. **AUTOMATIC RENEWAL. UNLESS OTHERWISE AGREED OR WHERE PROHIBITED BY APPLICABLE LAW OR REGULATION, UPON EXPIRATION OF THE ABOVE INITIAL TERM, THIS AGREEMENT WILL RENEW FOR A RENEWAL TERM EQUAL TO THE INITIAL TERM AT VECTOR SOLUTIONS’ THEN CURRENT FEES, UNLESS NOTICE IS GIVEN BY EITHER PARTY OF ITS INTENT TO TERMINATE THE AGREEMENT AT LEAST SIXTY (60) DAYS PRIOR TO THE SCHEDULED TERMINATION DATE.**

Additional Terms and Conditions

1. This Order Form is governed by the Master Software as a Service Agreement at <https://www.vectorsolutions.com/master-software-as-a-service-agreement/> (the “Governing Contract”). Capitalized terms not otherwise defined in this Order Form have the meanings assigned to them in the Governing Contract.
2. To the extent any term(s) of the Governing Contract and this Order Form conflict, the term(s) of this Order Form will supercede the conflicting term(s) of the Governing Contract.
3. This Order Form will become effective when signed by both Parties. Unless both Parties sign this Order Form, the pricing and terms offered in this Order Form expire on the Offer Expiration Date stated above.

4. This Order Form and the pricing terms herein are specific to You and shall be considered Our Confidential Information. To the extent shared with any permitted third parties pursuant to the confidentiality terms between the Parties, such third party shall be bound by terms that prohibit their use of the information for any purpose beyond providing services to You, including restricting their use of the information in any aggregated or anonymized format.
5. IF YOU ARE LOCATED OUTSIDE THE UNITED STATES, Your data, including Your and Your End Users' personally-identifiable data, will be exported to the United States to enable us to administer, operate and process the Services.

To proceed, please sign this Order Form

Signatures

Each undersigned hereby represents that he/she is an authorized representative of the respective Party, and is authorized to commit the respective Party to all terms and conditions in this Order Form, and each undersigned acknowledges that the Parties rely on such representation in their agreements set forth in this Order Form.

Target Solutions Learning, LLC d/b/a Vector Solutions
4890 W. Kennedy Blvd, Suite 300
Tampa, FL 33609

Stone Mountain City Police Department (GA)
875 Main Street
Stone Mountain, GA 30083

By: _____

By: _____

Printed Name: Paige Kransberg

Printed Name: Jelani Linder

Title: Director of Sales

Title: Mayor

Date: _____

Date: _____