



Axon Enterprise, Inc.
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Q-726872-45868BB

Issued: 07/30/2025

Quote Expiration: 08/29/2025

Estimated Contract Start Date: 10/15/2025

Account Number: 460181

Payment Terms: N30

Mode of Delivery: UPS-GND

Credit/Debit Amount: \$0.00

SHIP TO	BILL TO
Stone Mountain Police Dept. - GA 875 Main St Stone Mountain, GA 30083-3620 USA	Stone Mountain Police Dept. - GA 875 Main St Stone Mountain GA 30083-3620 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Becky Berger Phone: Email: rberger@axon.com Fax:	W.R. Hillis Phone: 470) 275-3030 Email: bhillis@stonemountaincity.org Fax: (770) 879-4976

Quote Summary

Program Length	16 Months
TOTAL COST	\$8,434.56
ESTIMATED TOTAL W/ TAX	\$8,434.56

Discount Summary

Average Savings Per Year	\$2,018.13
TOTAL SAVINGS	\$2,690.84

Payment Summary

Date	Subtotal	Tax	Total
Sep 2025	\$8,434.56	\$0.00	\$8,434.56
Total	\$8,434.56	\$0.00	\$8,434.56

Quote Unbundled Price:	\$11,125.12
Quote List Price:	\$9,067.52
Quote Subtotal:	\$8,434.56

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
73352	TRUE UP - BWC HW FINANCE/TAP	4	14		\$23.30	\$23.30	\$1,304.80	\$0.00	\$1,304.80
BWCamTAP	Body Worn Camera TAP Bundle	4	16	\$63.98	\$31.83	\$21.64	\$1,384.96	\$0.00	\$1,384.96
A la Carte Hardware									
AB3C	AB3 Camera Bundle	4			\$829.00	\$829.00	\$3,316.00	\$0.00	\$3,316.00
A la Carte Software									
73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	80	16		\$0.75	\$0.75	\$960.00	\$0.00	\$960.00
ProLicense	Pro License Bundle	1	16		\$45.30	\$45.90	\$734.40	\$0.00	\$734.40
BasicLicense	Basic License Bundle	3	16		\$15.10	\$15.30	\$734.40	\$0.00	\$734.40
Total							\$8,434.56	\$0.00	\$8,434.56

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB3 Camera Bundle	11507	AXON BODY - MOUNT - RAPIDLOCK SINGLE MOLLE	5	1	09/15/2025
AB3 Camera Bundle	11534	AXON BODY - CABLE - USB-C TO USB-A (AB3 OR FLEX 2)	5	1	09/15/2025
AB3 Camera Bundle	73202	AXON BODY 3 - CAMERA - NA10 US BLK RAPIDLOCK	4	1	09/15/2025
Body Worn Camera TAP Bundle	73309	AXON BODY - TAP REFRESH 1 - CAMERA	4	1	01/15/2027

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	3	10/15/2025	02/14/2027
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	3	10/15/2025	02/14/2027
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	3	10/15/2025	02/14/2027
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	1	10/15/2025	02/14/2027
A la Carte	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	80	10/15/2025	02/14/2027

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	4	09/15/2026	02/14/2027

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	875 Main St	Stone Mountain	GA	30083-3620	USA

Payment Details

Sep 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	73352	TRUE UP - BWC HW FINANCE/TAP	4	\$1,304.80	\$0.00	\$1,304.80
Year 1	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	80	\$960.00	\$0.00	\$960.00
Year 1	AB3C	AB3 Camera Bundle	4	\$3,316.00	\$0.00	\$3,316.00
Year 1	BasicLicense	Basic License Bundle	3	\$734.40	\$0.00	\$734.40
Year 1	BWCamTAP	Body Worn Camera TAP Bundle	4	\$1,384.96	\$0.00	\$1,384.96
Year 1	ProLicense	Pro License Bundle	1	\$734.40	\$0.00	\$734.40
Total				\$8,434.56	\$0.00	\$8,434.56

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

7/30/2025

