



FleetCommander Investment Summary

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Prepared for



Prepared By

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FleetCommander Investment Summary **Based upon the Sourcewell Cooperative Purchasing Agreement**

This investment summary defines the software, hardware, and professional services necessary for the comprehensive implementation of Agile Fleet's web-based vehicle sharing solution prepared for the City of Stonecrest.

This Investment Summary reflects the annual costs for the Software as a Service (SaaS) delivery of FleetCommander as well as all necessary professional services to include secure application hosting services, project management, data conversion and implementation services, remote training and annual maintenance and support fees. For ease of budgeting, costs for subsequent years are also included below.

FleetCommander Licensing / Professional Services		Cost
FleetCommander Annual Software as a Service Offering		
FleetCommander Licensing for up to 15 total assets to meet the City of Stonecrest's vehicle sharing requirements with <u>unlimited</u> user access		
Modules include: Vehicle Management, Driver/User Management, Maintenance, Motor Pool, Key Control, Kioware, Reports and secure application hosting services.		\$ 10,920
Subtotal Software		\$ 10,920
Professional Services		
Project Management		\$ 585
Data Conversion, Configuration and Implementation Services		\$ 780
Remote System Administrator Training (Up to 6 System Administrators)		\$ 780
Subtotal Services		\$ 2,145
Key Control Solution		
Single 16 Unit Key Box (Includes First Year Maintenance & Support)		\$ 7,495
Single Indoor Kiosk (Includes First Year Maintenance & Support)		\$ 3,105
Shipping for Above		\$ 210
Key Control Hardware		\$10,810
Telematics – GPS		
15 - FleetCommander GPS Units – Plugs into OBDII Port - \$190.60 Each		\$ 2,859
15 – GPS 'Data Only' Monitoring Fee - \$14.95/Month/Each		\$ 2,691
Telematics - GPS		\$ 5,550
Total for Software, Implementation, Key Control and GPS		\$29,425
Day Rate for Professional Services and Custom Reports (\$195/hour)		\$1,560/Day
Above Pricing Remains in Effect Through January 31, 2022		

Annual SaaS Fees, Support & Maintenance	FleetCommander Software	Key Control Hardware	GPS Monitoring Fee
Year 1	Included	Included	Included
Year 2	\$6,625	\$1,655	\$2,691
Year 3	\$6,845	\$1,705	\$2,691



Notes:

- The above FleetCommander costs are based upon 15 “active” vehicles. Agile Fleet’s SaaS pricing **in no way limits the number of users that can access the system at any given time.**
- Agile Fleet’s annual SaaS licensing, application hosting, software and hardware support and maintenance contract providing unlimited technical support, version upgrades and new releases takes effect upon the expiration of the initial first year complimentary support contract. Technical support for the City of Stonecrest is 100% U.S. based.
- Agile Fleet has included in the above pricing one complimentary registration to our annual user group conference valued at \$495.
- Included in the above pricing is the migration of the City of Stonecrest’s current standing vehicle, organizational and user data utilizing Agile’s preconfigured data loader. We presume that City supplied data has all relevant fields and necessary coding structure for proper migration to FleetCommander. Additional data manipulation will incur additional cost.
- The "FleetCommander GPS Annual Monitoring Fee" begins 10 days after the arrival of the GPS units or upon their installation, whichever occurs first. The GPS devices are self-installable by plugging the devices directly into the vehicles OBDII port.
- The GPS ‘Data Only’ monitoring includes automated updates of vehicle activity, including odometer updates, stop time, idle time, drive time, and performance and fuel usage details for supported vehicles.
- Agile Fleet’s implementation, data conversion, and remote training service pricing is based upon the scope of work discussed with the City of Stonecrest thus far. If the City requires material changes to this scope of work, a mutually agreed upon change order will be executed. This change order will include a revised scope of work, days required, impact to the schedule and the cost to perform. Change orders will be priced at Agile Fleet’s current Professional Services rates.
- Travel and related expenses are excluded from the fixed rate services outlined above. Pre-approved travel and related expenses will be billed at cost as incurred.



Our Core Values & The Agile Fleet Way

In early 2020, the management team of Agile Fleet developed a set of core values for the company. These core values are a timeless set of guiding principles that define the behaviors we expect from each other, our partners, and our clients and they define our culture and guide our business decisions. They define what makes Agile Fleet different and unique.

For more than 20 years, we have seen our clients succeed. The Agile Fleet Way™ is our proven process for working together to achieve cost savings and efficiency in your fleet operations. When a client takes part in this proven process, we know they will achieve their goals of efficiency and cost savings goals – in fact, we guarantee it!



THE AGILE FLEET WAY™

