

REVISED
ATTACHMENT "B"
BID COST PROPOSAL FORM
(BID SHEET)

ALL PRICES SHALL REMAIN VALID FOR ONE HUNDRED AND TWENTY (120) DAYS AFTER BID OPENING.

CITB NO. : ITB-0013-25, Parks, Sports Fields and Trails Landscape and Maintenance Services.

*** NOTE: BASES OF AWARD:** The City will award the contract to the lowest priced responsive, responsible Bidders, in the aggregate. To be considered for award, the Bidder must submit an offer on all items listed in the Solicitation. If a Bidder fails to submit an offer on all items, its overall offer may be rejected. Contractor will be Selected Based on the TOTAL COST.

Prices shall contain all costs to include labor, equipment, supplies, tools, transportation, overhead, general and administrative, incidental expenses, operating margin and sub consultant costs (if any).

The bid price(s) will apply through the term of this project. The bid price(s) provided must be stated specifically in dollars and cents, NOT a percentage increase. If a "0" (zero) is entered, then that is the fee that the Bidder will receive if awarded this agreement. If a space is left blank, or a space is marked N/A, or the Department's Attachment "B", Bid Cost Proposal (Bid Sheet) is not utilized by the Bidder, the bid shall be considered non-responsive.

The quantities are estimated for bidding purposes only and are not necessarily a representation of the actual quantities that will be authorized under this Agreement.

- Do Not Re-Create, Modify or Replace the Department's Attachment "B" – Bid Cost Proposal (Bid Sheet) with your own version
- Do Not Change the Department's Estimated Quantity
- Do Not Change the Unit Type
- The Bidder MUST BID ON ALL ITEMS listed

ACKNOWLEDGEMENT: I certify that I have read and agree to abide by all terms and conditions of this solicitation and that I am authorized to sign for the bidder. I certify that the Bid Response submitted is made in conformance with all requirements of the solicitation. In submitting a response, the bidder acknowledges they have read and agree to the solicitation terms and conditions, and their submission is made in conformance with those terms and conditions.

Bidder Company Name: Yellowstone Landscape Southern

FEID #: 80-0144209

Address: 4386 Lilburn Industrial Way Lilburn GA

Authorized Signature: Cliff McAllister Date: 10/16/25 Phone: 770-312-4285 Fax: _____

E-mail: cmcallister@yellowstonelandscape.com Printed / Typed: Cliff McAllister Title: Business Development

B-1



Location No. 1: Browns Mill Park Complex					
ITEM NO.	Description	Unit of Measurement	Quantity	Unit Price	Total Price
1	Edging	WK	52	\$ 150	\$ 7,800
2	Mowing	WK	52	\$ 300	\$ 15,600
3	Pruning and Tree Trimming (Trees, Hedges, Shrubs)	WK	52	\$ 150	\$ 7,800
4	Tree and Shrub Maintenance	WK	52	\$ 100	\$ 5,200
5	Exterior Color: Plants	WK	52	\$ 50	\$ 2,600
6	Ground Cover and Beds	WK	52	\$ 50	\$ 2,600
7	Turf Maintenance Including Aerating Services (Baseball/Softball/Soccer Fields)	WK	52	\$ 150	\$ 7,800
8	Seven Point Chemical Program	YR	1	\$ 10,000	\$ 10,000
9	Parking Lots	WK	52	\$ 30	\$ 1,560
10	Weed Control (4 times per month March through October)	EA	48	\$ 40	\$ 1,920
11	Weed Control (3 times per month November through February)	EA	12	\$ 20	\$ 240
12	Pest Management: Insect and Disease Control (Once a month)	EA	12	\$ 50	\$ 600
13	Fertilization (3 times per year)	EA	3	\$ 100	\$ 300
14	Mulch Supply and Install (Once a year)	CY	30	\$ 75	\$ 2,250
	Litter and Debris Pick-Up	YR	1	\$ 200	\$ 200

15					
16	Irrigation System Inspection, Maintenance and Repair Services	YR	1	\$ 100	\$ 100
17	Spring Clean-Up	EA	1	\$ 200	\$ 200
18	Fall Clean-Up	EA	1	\$ 200	\$ 200
19	Emergency Debris Removal Services	LS	1	\$ 100	\$ 100
20	Arborist/Horticultural Services	LS	1	\$ 100	\$ 100
TOTAL ANNUAL COST:					\$ 67,170

Location No. 2: Southeast Athletic Complex					
ITEM NO.	Description	Unit of Measurement	Quantity	Unit Price	Total Price
21	Edging	WK	52	\$ 150	\$ 7,800
22	Mowing	WK	52	\$ 400	\$ 20,800
23	Pruning and Tree Trimming (Trees, Hedges, Shrubs)	WK	52	\$ 150	\$ 7,800
24	Tree and Shrub Maintenance	WK	52	\$ 100	\$ 5200
25	Exterior Color: Plants	WK	52	\$ 50	\$ 2,600
26	Ground Cover and Beds	WK	52	\$ 50	\$ 2,600
27	Turf Maintenance Including Aerating Services (Baseball/Softball/Soccer Fields)	WK	52	\$ 770	\$ 40,040
28	Seven Point Chemical Program	YR	1	\$ 20,000	\$ 20,000
29	Parking Lots	WK	52	\$ 30	\$ 1,560
30	Weed Control (4 times per month March through October)	EA	48	\$ 20	\$ 960
31	Weed Control (3 times per month November through February)	EA	12	\$ 20	\$ 240
32	Pest Management: Insect and Disease Control (Once a month)	EA	12	\$ 50	\$ 600
33	Fertilization (3 times per year)	EA	3	\$ 500	\$ 1,500
34	Mulch Supply and Install (Once a year)	CY	30	\$ 75	\$ 2250

35	Litter and Debris Pick-Up	YR	1	\$ 200	\$ 200
36	Irrigation System Inspection, Maintenance and Repair Services	YR	1	\$ 100	\$ 100
37	Spring Clean-Up	EA	1	\$ 200	\$ 200
38	Fall Clean-Up	EA	1	\$ 200	\$ 200
39	Emergency Debris Removal Services	LS	1	\$ 100	\$ 100
40	Arborist/Horticultural Services	LS	1	\$ 100	\$ 100
TOTAL ANNUAL COST:					\$ 114,850

Location No. 3: Salem Park

ITEM NO.	Description	Unit of Measurement	Quantity	Unit Price	Total Price
41	Edging	WK	52	\$ 10	\$ 520
42	Mowing	WK	52	\$ 75	\$ 3,900
43	Pruning and Tree Trimming (Trees, Hedges, Shrubs)	WK	52	\$ 20	\$ 1,040
44	Tree and Shrub Maintenance	WK	52	\$ 20	\$ 1,040
45	Exterior Color: Plants	WK	52	\$ 10	\$ 520
46	Ground Cover and Beds	WK	52	\$ 10	\$ 520
47	Trails and Trailheads	WK	52	\$ 30	\$ 1,560
48	Parking Lots	WK	52	\$ 30	\$ 1,560
49	Weed Control (4 times per month March through October)	EA	48	\$ 20	\$ 960
50	Weed Control (3 times per month November through February)	EA	12	\$ 20	\$ 240
49	Pest Management: Insect and Disease Control (Once a month)	EA	12	\$ 50	\$ 600
51	Fertilization (3 times per year)	EA	3	\$ 100	\$ 300
52	Mulch Supply and Install (Once a year)	CY	30	\$ 75	\$ 2,250
53	Litter and Debris Pick-Up	YR	1	\$ 200	\$ 200

54	Irrigation System Inspection, Maintenance and Repair Services	YR	1	\$ 60	\$ 60
55	Spring Clean-Up	EA	1	\$ 150	\$ 150
56	Fall Clean-Up	EA	1	\$ 180	\$ 180
57	Emergency Debris Removal Services	LS	1	\$ 50	\$ 50
58	Arborist/Horticultural Services	LS	1	\$ 50	\$ 50
TOTAL ANNUAL COST:					\$ 15,700

Location No. 4: Gregory Moseley Park					
ITEM NO.	Description	Unit of Measurement	Quantity	Unit Price	Total Price
59	Edging	WK	52	\$ 10	\$ 520
60	Mowing	WK	52	\$ 250	\$ 13,000
61	Pruning and Tree Trimming (Trees, Hedges, Shrubs)	WK	52	\$ 20	\$ 1,040
62	Tree and Shrub Maintenance	WK	52	\$ 20	\$ 1,040
63	Exterior Color: Plants	WK	52	\$ 10	\$ 520
64	Ground Cover and Beds	WK	52	\$ 10	\$ 520
65	Trails and Trailheads	WK	52	\$ 30	\$ 1,560
66	Parking Lots	WK	52	\$ 30	\$ 1,560
67	Weed Control (4 times per month March through October)	EA	48	\$ 80	\$ 3,840
68	Weed Control (3 times per month November through February)	EA	12	\$ 50	\$ 600
69	Pest Management: Insect and Disease Control (Once a month)	EA	12	\$ 50	\$ 600
70	Fertilization (3 times per year)	EA	3	\$ 600	\$ 1,800
71	Mulch Supply and Install (Once a year)	CY	30	\$ 75	\$ 2250
72	Litter and Debris Pick-Up	YR	1	\$ 200	\$ 200

73	Irrigation System Inspection, Maintenance and Repair Services	YR	1	\$ 75	\$ 75
73	Spring Clean-Up	EA	1	\$ 200	\$ 200
74	Fall Clean-Up	EA	1	\$ 200	\$ 200
75	Emergency Debris Removal Services	LS	1	\$ 100	\$ 100
76	Arborist/Horticultural Services	LS	1	\$ 100	\$ 100
TOTAL ANNUAL COST:					\$ 29,725

Location No. 5: Fairington Park					
ITEM NO.	Description	Unit of Measurement	Quantity	Unit Price	Total Price
76	Edging	WK	52	\$ 2	\$ 104
77	Pruning and Tree Trimming (Trees, Hedges, Shrubs)	WK	52	\$ 5	\$ 260
78	Tree and Shrub Maintenance	WK	52	\$ 5	\$ 260
79	Exterior Color: Plants	WK	52	\$ 2	\$ 104
80	Ground Cover and Beds	WK	52	\$ 5	\$ 260
81	Trail and Trailheads	WK	52	\$ 2	\$ 104
82	Parking Lots	WK	52	\$ 10	\$ 520
83	Weed Control (4 times per month March through October)	EA	48	\$ 5	\$ 240
84	Weed Control (3 times per month November through February)	EA	12	\$ 10	\$ 120
85	Pest Management: Insect and Disease Control (Once a month)	EA	12	\$ 5	\$ 60
86	Fertilization (3 times per year)	EA	3	\$ 500	\$ 1500
87	Mulch Supply and Install (Once a year)	CY	30	\$ 75	\$ 2250
88	Litter and Debris Pick-Up	YR	1	\$ 200	\$ 200
89	Irrigation System Inspection, Maintenance and Repair Services	YR	1	\$ 75	\$ 75
	Spring Clean-Up	EA	1	\$ 50	\$ 50

90					
91	Fall Clean-Up	EA	1	\$ 50	\$ 50
92	Emergency Debris Removal Services	LS	1	\$ 100	\$ 100
93	Arborist/Horticultural Services	LS	1	\$ 100	\$ 100
TOTAL ANNUAL COST:					\$ 6,357

Location No. 6: "Botanical Garden" Fairington Park					
ITEM NO.	Description	Unit of Measurement	Quantity	Unit Price	Total Price
94	Edging	WK	52	\$ 2	\$ 104
95	Mowing	WK	52	\$ 5	\$ 260
96	Pruning and Tree Trimming (Trees, Hedges, Shrubs)	WK	52	\$ 40	\$ 2080
98	Tree and Shrub Maintenance	WK	52	\$ 2	\$ 104
99	Exterior Color: Plants	WK	52	\$ 2	\$ 104
100	Ground Cover and Beds	WK	52	\$ 20	\$ 1,040
101	Trails and Trailheads	WK	52	\$ 4	\$ 208
102	Parking Lots	WK	52	\$ 4	\$ 208
103	Weed Control (4 times per month March through October)	EA	48	\$ 2	\$ 96
104	Weed Control (3 times per month November through February)	EA	12	\$ 2	\$ 24
105	Pest Management: Insect and Disease Control (Once a month)	EA	12	\$ 20	\$ 240
106	Fertilization (3 times per year)	EA	3	\$ 60	\$ 180
107	Mulch Supply and Install (Once a year)	CY	30	\$ 75	\$ 2250
108	Litter and Debris Pick-Up	YR	1	\$ 200	\$ 200
109	Irrigation System Inspection, Maintenance and Repair Services	YR	1	\$ 10	\$ 10

110	Spring Clean-Up	EA	1	\$ 50	\$ 50
111	Fall Clean-Up	EA	1	\$ 50	\$ 50
112	Emergency Debris Removal Services	LS	1	\$ 50	\$ 50
113	Arborist/Horticultural Services	LS	1	\$ 50	\$ 50
TOTAL ANNUAL COST:					\$ 7,308

Location No. 7: Everett Park

ITEM NO.	Description	Unit of Measurement	Quantity	Unit Price	Total Price
114	Edging	WK	52	\$ 2	\$ 104
115	Mowing	WK	52	\$ 5	\$ 260
116	Pruning and Tree Trimming (Trees, Hedges, Shrubs)	WK	52	\$ 20	\$ 1040
117	Tree and Shrub Maintenance	WK	52	\$ 2	\$ 104
118	Exterior Color: Plants	WK	52	\$ 2	\$ 104
119	Ground Cover and Beds	WK	52	\$ 10	\$ 520
120	Trails and Trailheads	WK	52	\$ 10	\$ 520
121	Parking Lots	WK	52	\$ 30	\$ 1560
122	Weed Control (4 times per month March through October)	EA	48	\$ 5	\$ 240
123	Weed Control (3 times per month November through February)	EA	12	\$ 5	\$ 60
124	Pest Management: Insect and Disease Control (Once a month)	EA	12	\$ 5	\$ 60
125	Fertilization (3 times per year)	EA	3	\$ 20	\$ 60
126	Mulch Supply and Install (Once a year)	CY	30	\$ 75	\$ 2250
127	Litter and Debris Pick-Up	YR	1	\$ 200	\$ 200
128	Irrigation System Inspection, Maintenance and Repair Services	YR	1	\$ 10	\$ 10

129	Spring Clean-Up	EA	1	\$ 100	\$ 100
130	Fall Clean-Up	EA	1	\$ 100	\$ 100
131	Emergency Debris Removal Services	LS	1	\$ 50	\$ 50
132	Arborist/Horticultural Services	LS	1	\$ 50	\$ 50
TOTAL ANNUAL COST:					\$ 7392

Location No. 8: Panola Shoals

ITEM NO.	Description	Unit of Measurement	Quantity	Unit Price	Total Price
133	Edging	WK	52	\$ 5	\$ 260
134	Mowing	WK	52	\$ 100	\$ 5200
135	Pruning and Tree Trimming (Trees, Hedges, Shrubs)	WK	52	\$ 40	\$ 2080
136	Tree and Shrub Maintenance	WK	52	\$ 10	\$ 520
137	Exterior Color: Plants	WK	52	\$ 2	\$ 104
138	Ground Cover and Beds	WK	52	\$ 10	\$ 520
139	Trails and Trailheads	WK	52	\$ 50	\$ 2600
140	Parking Lots	WK	52	\$ 50	\$ 2600
141	Weed Control (4 times per month March through October)	EA	48	\$ 10	\$ 480
142	Weed Control (3 times per month November through February)	EA	12	\$ 10	\$ 120
143	Pest Management: Insect and Disease Control (Once a month)	EA	12	\$ 20	\$ 240
144	Fertilization (3 times per year)	EA	3	\$ 60	\$ 180
145	Mulch Supply and Install (Once a year)	CY	30	\$ 75	\$ 2250
146	Litter and Debris Pick-Up	YR	1	\$ 200	\$ 200
147	Irrigation System Inspection, Maintenance and Repair Services	YR	1	\$ 10	\$ 10

148	Spring Clean-Up	EA	1	\$ 100	\$ 100
149	Fall Clean-Up	EA	1	\$ 100	\$ 100
150	Emergency Debris Removal Services	LS	1	\$ 100	\$ 100
151	Arborist/Horticultural Services	LS	1	\$ 100	\$ 100
TOTAL ANNUAL COST:					\$ 17,764

Location No. 9: Miller Grove Park (Coming Soon)					
ITEM NO.	Description	Unit of Measurement	Quantity	Unit Price	Total Price
152	Edging	WK	52	\$ 5	\$ 260
153	Mowing	WK	52	\$ 80	\$ 4160
154	Pruning and Tree Trimming (Trees, Hedges, Shrubs)	WK	52	\$ 10	\$ 520
155	Tree and Shrub Maintenance	WK	52	\$ 10	\$ 520
156	Exterior Color: Plants	WK	52	\$ 2	\$ 104
157	Ground Cover and Beds	WK	52	\$ 10	\$ 520
158	Trails and Trailheads	WK	52	\$ 50	\$ 2600
159	Parking Lots	WK	52	\$ 50	\$ 2600
160	Weed Control (4 times per month March through October)	EA	48	\$ 10	\$ 480
161	Weed Control (3 times per month November through February)	EA	12	\$ 10	\$ 120
162	Pest Management: Insect and Disease Control (Once a month)	EA	12	\$ 20	\$ 240
163	Fertilization (3 times per year)	EA	3	\$ 60	\$ 180
164	Mulch Supply and Install (Once a year)	CY	30	\$ 75	\$ 2250
165	Litter and Debris Pick-Up	YR	1	\$ 200	\$ 200
166	Irrigation Maintenance and Repair Services	YR	1	\$ 60	\$ 60

167	Spring Clean-Up	EA	1	\$ 100	\$ 100
168	Fall Clean-Up	EA	1	\$ 100	\$ 100
169	Emergency Debris Removal Services	LS	1	\$ 50	\$ 50
170	Arborist/Horticultural Services	LS	1	\$ 50	\$ 50
TOTAL ANNUAL COST:					\$ 15114

TOTAL ANNUAL COST: (TOTAL ANNUAL COST AMOUNTS ADDED TOGETHER)	\$ 281,380
INITIAL THREE (3) YEAR CONTRACT TERM TOTAL COST AMOUNT: (TOTAL ANNUAL COST X 3)	\$ 844,140
RENEWAL OPTION NUMBER 1: TOTAL ANNUAL COST: (YEAR 4 + 3% INCREASE)	\$ 281,380
RENEWAL OPTION NUMBER 2: TOTAL ANNUAL COST: (YEAR 5 + 3% INCREASE)	\$ 281,380
TOTAL COST WITH RENEWAL OPTIONS: (INITIAL THREE (3) YEAR + 2 RENEWAL OPTIONS)	\$ 1,406,900

ADDITIONAL SERVICES

ITEM NO.	Description	Unit of Measurement	Quantity	Unit Price	Total Price
1	Edging	WK	1	\$ 10	\$ 10
2	Mowing	WK	1	\$ 10	\$ 10
3	Pruning and Tree Trimming (Trees, Hedges, Shrubs)	WK	1	\$ 10	\$ 10
4	Tree and Shrub Maintenance	WK	1	\$ 10	\$ 10
5	Exterior Color: Plants	WK	1	\$ 10	\$ 10
6	Ground Cover and Beds	WK	1	\$ 10	\$ 10
7	Parking Lots	WK	1	\$ 10	\$ 10
8	Weed Control (4 times per month March through October)	EA	48	\$ 10	\$ 10
9	Weed Control (3 times per month November through February)	EA	12	\$ 10	\$ 10
10	Pest Management: Insect and Disease Control (Once a month)	EA	12	\$ 10	\$ 10
11	Fertilization (3 times per year)	EA	3	\$ 10	\$ 10
12	Mulch Supply and Install (Once a year)	YR	1	\$ 10	\$ 10
13	Litter and Debris Pick-Up	YR	1	\$ 10	\$ 10
14	Spring Clean-Up	EA	1	\$ 10	\$ 10
	Fall Clean-Up	EA	1	\$ 10	\$ 10

15					
16	Arborist/Horticultural Services	EA	1	\$	\$
17	Irrigation Inspection, Maintenance and Repair Services	EA	1	\$	\$



Yellowstone Landscape
4386 Lilburn Industrial Way
Lilburn, GA 30047
www.yellowstonelandscape.com

October 16, 2025

City of Stonecrest

Re: ITB – 0013-25
Parks, Sports Fields and Trails – Landscape and Maintenance Services

Dear Evaluation Committee,

Thank you for considering a partnership with Yellowstone Landscape as your Parks Maintenance provider. We did take note of the scope and answers to questions and have made efforts to provide our experience in city parks maintenance that would not only benefit from the competition but also prove to that we are a very capable and SAFE Parks Maintenance Company.

We are currently under contract with, **City of Brookhaven Parks**, City of Duluth, City of Johns Creek, City of Chamblee, City of Avondale, City of Stockbridge Tucker Northlake CID, Metro South CID, County of Gwinnett, and Roswell Fire Stations, where we manage the landscape on Streetscapes, ROW, medians and city/county facilities such as courthouses, public works, police stations, fire stations and parks. We have had the previous 8 years working for DeKalb County Schools managing over 150 sites and athletic fields. We have trucks and equipment that are enough to easily ramp up and take on Stonecrest Parks Maintenance.

The keyword for this solicitation response and for the county residence, is **SAFETY in public places and the Parks.** The goal of this proposal is to convey that Yellowstone Landscape is positioned well to execute this scope of work but also act as a partner to develop schedules and routes for all the areas in a safe and professional manner.

Yellowstone is not under any current litigation. We have not defaulted on any contracts. As stated later in this proposal, we have many public sector clients who could speak highly of our commitment to executing contracts like Stonecrest.

1. **Point of Contact for Contract Negotiations:**

Cliff McAllister - Business Development Manager
Cell - 770-312-4285

2. **Branch Manager**

Aaron Gaffney – Lilburn Branch and Operations Manager
Cell- 678-756-1895

3. **Senior Account Manager**

Randy Gibson – Dekalb Municipal Accounts
Cell – 678-977-0856

Cliff, Aaron and Randy mentioned above would continue to be the point of contact. However, Charles will step in as the day-to-day project manager. If awarded this job, it would be managed and run from our Gwinnett East Atlanta Branch, which is 20 minutes from most of the parks.

As mentioned earlier in this letter, Yellowstone has been managing municipal sites for 10 years in the Atlanta metro area. We have testimonials from many happy city managers that could speak to frustrations with quasi-landscape companies struggling to execute the Scope or Work until working with Yellowstone Landscape.

If you have any questions after reviewing our proposal, please contact me at any time. I would welcome the idea of **interviewing** our team who would be assigned to this project. I've had clients tell me that a proposal helps narrow the field, but an interview will allow the evaluation team a chance to know the company.

Sincerely,

Cliff McAllister

Cliff McAllister
Business Development Manager
cmcallister@yellowstonelandscape.com
770-312-4285

Yellowstone Landscape Profile Summary



Yellowstone Landscape understands that the **City of Stonecrest** demands a landscape maintenance partner that is not only qualified to perform the required services, but one that has a firm business foundation and will always act as a responsible vendor. Your parks, ball fields and facilities deserve a partner that has a history of successfully managing municipality landscape maintenance contracts and has worked with its clients to develop mutually beneficial and successful partnerships that span across the years.

Yellowstone Landscape began with the combination of two independently successful, regional landscape companies – Austin Outdoor and BIO Landscape. In 2008, the two companies joined together with a shared goal to better serve clients across the South, uniting more than fifty years of combined experience in governmental, school, municipality and private based mowing and landscaping maintenance.

Our firm has been providing high quality, award-winning landscape and mowing services to communities and public sector clients across the South since our inception. With a strong financial position, bolstered by an established working capital partnership, and one of the industry's most respected leadership teams, Yellowstone Landscape is dedicated to the highest quality, timely and safety that the **City of Stonecrest** requires and deserves. It is our goal to inspire pride and promote a strong sense of community among all who attend and visit.

Yellowstone is proud to be among the country's leaders in commercial landscaping, with more than 5000 associates servicing more than 3500 clients each year. We attribute our company's strong growth to several new and exciting partnerships that we have forged with public sector clients across Florida, Georgia, South Carolina, North Carolina, Virginia, Tennessee, Ohio, Illinois, New Jersey, Texas, Nevada, New Mexico and Arizona. Partnerships with managed communities, cities, counties, and schools across the South have prepared Yellowstone Landscape to effectively manage a vast array of properties at the levels that we all expect.

What sets Yellowstone Landscape apart from other commercial landscaping firms is not our size, our equipment, or our facilities. What sets us apart is the service philosophy that we've developed, based on our clients' feedback. Our clients are some of the South's most demanding. Tailoring our approach to their unique needs and expectations are how we have come to realize that our success is directly linked to our clients' success.

There is no better way to summarize our mission than our strategic principle, which we use to guide our daily service delivery – **"Excellence in Commercial Landscaping."**

Sub Consultants – Although Yellowstone has many in-house services and resources to offer our wide client base, we also partner with companies to fulfill our growth potential. We will most likely be using the following companies as partners.

- Simply Flowers – Annual flower beds and pots installation and maintenance
- Swift Straw - Pinestraw, and mulch

Safety - It's Everyone's Responsibility

Yellowstone Landscape is committed to providing a safe, healthy environment free from recognized hazards

for all of our employees, clients, vendors and other visitors. We recognize that safety must start at the top and must involve ALL of our employees, whether on company property, on the road, or on the job site. This is the only way to help prevent accidents that can result in painful injuries, permanent disabilities or even death.

As part of our commitment to safety excellence, Yellowstone Landscape has implemented a comprehensive safety program. We regularly discuss safety issues with our employees, provide safety awareness training, and conduct hazard audits of our own operations. Our Human Resources Manager leads an active Safety Team that has developed safety responsibilities, safety rules and procedures that must be followed. Adherence to these rules is an absolute requirement of employment at Yellowstone Landscape.

Our company promptly and thoroughly investigates all accidents, on-the-job injuries or illnesses, and "near- miss" to their supervisor as soon as possible. We also require a prompt reporting of hazards and potential hazards and encourage employees to share their safety suggestions and concerns with us to ensure a safe workplace for everyone.

Yellowstone Landscape understands that safety is everyone's responsibility. That's why ALL employees are involved in the safety program, including: Leadership Team, Field Management, Crew Leaders, and Administrative Employees. Leadership Team: Management's most important safety responsibility is to lead by example and set the tone for a safe working environment throughout our company.

Statement of Corporate Stability

Yellowstone Landscape understands your need to ensure that any potential landscape partner operates in a manner that supports long-term stability, and to verify our ability to provide services to your property in the future.

Our firm was established over a decade ago, by combining already successful, regional landscape companies that had existed for more than twenty years, before they joined together to form Yellowstone Landscape. Since 2008, we've been linked by a common goal to better serve our clients, sharing decades of experience in landscape design and installation, tree care services and landscape maintenance. As one of the landscape industry's fastest growing and most respected commercial landscaping companies, we proudly serve more than 4000 clients from 30 local branch operations facilities across 8 states in the South and Southwest. In 2019 Yellowstone's growth reached a level that made us the largest, privately-owned landscape service company in North America.

We are incorporated in the state of Delaware, chartered in January of 2008. As a privately held company, it is not our practice to disclose operating budgets or financial statements, however, we can confirm that our firm's annual revenue exceeded \$430,000,000 in 2021. We also attest that we operate our company in accordance with all generally accepted best accounting practices, as have been confirmed by independently conducted audits each year since our founding. We maintain an open line of credit of \$30 million, with bonding capacity up to \$50 million.

As a part of the investment portfolio of Harvest Partners, a private equity firm based in New York, New York, Yellowstone is fully prepared to fund any capital expenses necessary to ensure our ability to perform services at full capacity in advance of the stated contract start date, should we be selected as your landscape contractor.

Bank Reference Information:

Kyle Blummer
Antares Capital, L.P.
Chicago, IL 60661
P: 312-638-4042

Methodology

Yellowstone is committed to building relationships with Municipal and County agencies throughout the county. We understand that each system or stand-alone campus requires slightly different scopes of work to fit certain geographic regions and financial budgets.

Specifically, for Stonecrest Landscape Maintenance Services, we built our approach to execute this contract considering all criteria described in this specific scope of work. We have taken extreme measures and details to understand the expectations and measure the service areas within the park boundaries.

As mentioned, we performed a thorough due diligence taking notes and pictures as we walked and drove to completely understand what it would take to complete each Park. We have included a sample description of each service.

The comprehensive plan to execute these services is to provide the following:

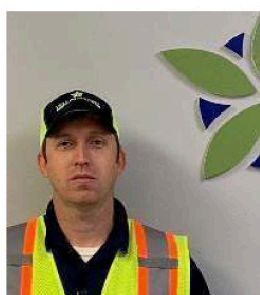
- The Mulch and Pinestraw Installation
- The Ongoing Landscape Maintenance Service
- The Fertilization and Weed Control
- The Athletic Field Management
- Spring and Fall Cleanup

The following pages will continue to describe our methodology that we are proposing to meet the terms and scope of this contract which includes 2 fully equipped crews ranging from 3-4 dedicated employees on each crew. We intend to use large width cutting decks on our mowers. Also important to our success is to use Zero Turn Mowers with increased HP and versatility and a minimum of 72". These mowers are intended for the larger grass areas. All turf closer to the building foundation will be mown with an Exmark or John Deere walk behind with a mulch kit and sealed side discharge. This greatly reduces rocks or debris from being thrown. We want to have durable, versatile, and powerful mowers that we can mow common grounds safely and efficiently as well as closely mown athletic fields.

Local Leadership Team



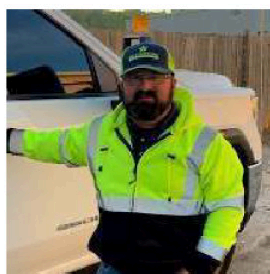
Your local **Branch Atlanta East** team is dedicated to serving all your landscape needs. We're proud to serve properties across the area, because we're invested in making our community a better place. Here is a summary of the experience that selected members of our local leadership team bring to your property.



Jeff Barksdale, Branch Operations Manager: Jeff has been with Yellowstone for 10+ years starting out as an Account Manager and worked his way to Branch Manager through his dedication and strong work ethic. Jeff has been in the Landscape Industry for over 16 years in various roles. Jeff has a degree from the Certifications one being a *Certified Arborist* for the state of GA along with his Pesticide Applicators License. Jeff has been a major part of growing our Atl. East Branch. Jeff graduated from the University of Georgia in *Turf Management*.



Randy Gibson, Sr. Account Manager: Randy has been in the Landscape Industry for 28+ years. Randy worked previously with the Brickman Group before coming to Yellowstone where he played a major role in developing their Operations in Atlanta and surrounding counties. Randy has achieved much success from setting his self apart by the quality of work and setting the standard for his teams. You will not find a more detailed person at Yellowstone. Randy manages our Dekalb County portfolio of schools which consist of over 160 locations. He oversees the *Synthetic Field Team* who maintains 26 fields.

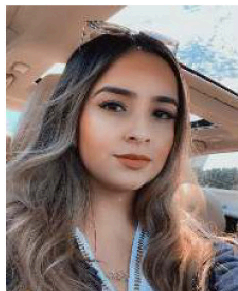


Kevin Moon, Account Manager: Kevin has been with Yellowstone for 6+ years. Before joining Yellowstone, Kevin owned his own landscape business where he focused on high end residential and commercial sites. He grew up in Gwinnett County and now resided with his family in Oconee County. He quickly adapted to commercial landscape management at Yellowstone and is a veteran on our management team. Kevin manages public sites. Some examples are Drew Charter School and City of Chamblee. Before reorganization, he managed Jackson County Schools.



Aaron Gaffney, Operations Manager: Aaron has been with Yellowstone for 1+ years. Before joining Yellowstone, Aaron was instrumental in all phases of operations. He has been responsible for both company growth while providing top notch service for large commercial sites. He has worked for many companies and gained valuable experience in the commercial landscape in the Atlanta metro area. He grew up in Gwinnett County and resides with his family in Habersham County.

Local Leadership Team



Alma Rosa Guzman, Branch Office Manager: Alma has been with Yellowstone for 4+ years. Her prior job was an office manager at another local commercial landscape company. Through her dedication and strong work ethic, Alma has solidified her role at Yellowstone. She handles various tasks including but not limited to accounting, new employee onboarding, PO's, timesheets and is a Notary Public.



Ben Foutes, Equipment Technician: Ben has been with Yellowstone for 4+ years. His experience in the small engine industry has spanned over 10 years. Ben had gained much success from setting his self apart by the quality of work and setting the standard for the crew's equipment. You will not find a more detailed person at Yellowstone. His shop is clean and always prepared to be a problem solver.



Cliff McAllister, Business Development Manager: Cliff has 8+ years with Yellowstone Landscape as a business development manager and estimator of large projects and school systems. He has over 28+ years of experience in the commercial Landscape Industry. He graduated from Auburn University with a **Horticulture/Agronomy** Degree. Prior to coming to Yellowstone, Cliff was an **Arborist** and Estimator at Gunnison Tree Specialist and owned his own commercial landscape business. He brings a wealth of knowledge in overall commercial landscape management systems and provides excellent customer service. He has successfully developed many Clients in the municipal and private industries into very satisfied customers.



Daniela Mesa, Recruiter: Daniela is a front-line recruiter for our all-Atlanta branches. She oversees the initial application and pre-screening process to provide the operations team with quality employee leads. Daniela's position is crucial in providing top notch candidates to our company.

Local Leadership Team



Charles Gamble, Project Manager: Charles is a front-line project manager for our Lilburn Branch. He oversees employees and production on larger municipal jobs. Charles recently joined Yellowstone in the summer of 2023. His most recent experience was with another Atlanta landscape company where he oversaw the landscape management for Gateway 85 CID. He left because he was never given the manpower to get the job completed by the scope. At Yellowstone, he receives the collaboration, manpower and support needed to execute many types of scopes of work. Currently, Charles assists with the Synthetic Field Contract with DeKalb Schools as well as oversees DeKalb County Parks and Recreation. With Charles working around public, we feel like he would jump right in and manage city park campuses without a long transition period.

Our Fleet Vehicles and Equipment



Yellowstone Landscape takes great pride in the maintenance our fleet vehicles and the specialized service equipment and tools we use. Our branch locations employ dedicated mechanics, experienced in working with the equipment we use. Their sole responsibility to keep our fleet and equipment in good working order, many times working overnight to keep equipment in service during the day.

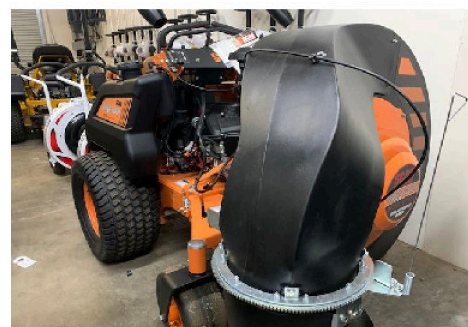
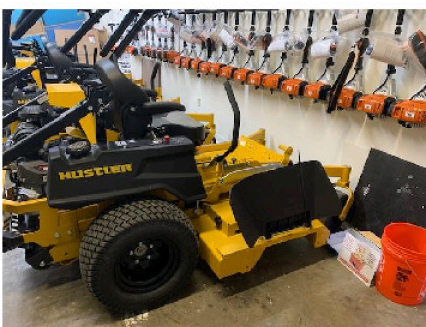
We know how important it is that our service teams have the tools they need to get their jobs done. That's why we strive to keep all our vehicles and equipment in good repair, appearance, and in sanitary clean condition at all times.

All vehicles are appropriately registered and insured, clearly marked with our company identification, regularly inspected for safety and cleanliness, and only operated by licensed, approved drivers.

Our Company Owned Fleet Vehicle and Equipment Listing Includes:

- Over 1000 Trucks, Vans and Utility Vehicles
- Wide Area Mowing Tractors
- Tree Care Trucks with Trailer Chippers
- Assorted Heavy Duty Caterpillar Equipment
- Motorized Work Carts
- Open Bed and Enclosed Trailers
- Motorized Edgers and Trimmers

Stonecrest Vehicles and Equipment



Yellowstone Landscape will dedicate trained landscape employees and landscape equipment to complete the Landscape Scope Services. Although we own several trucks and equipment, we also purchase new equipment with larger new projects. **** Note - Some pictures above that look like a store are recently purchased in our office. Our Company owned vehicles and equipment are available and the proper type will be used accordingly.

Similar Jobs in Size and Complexity



The following clients and projects also are testimonials of Yellowstone executing contracts with City, County and State Governments and meet the service history for large public sector jobs in this solicitation. This list provides a snapshot of jobs that are similar in size and complexity.

- **City of Brookhaven Parks**

2025 Landscape mowing, edging, pruning spraying and turf treatment for high focal areas.

Yellowstone manages the landscape for 6 of the largest and busiest *parks in the city*.

Within the parks are dog parks, detention ponds, playgrounds and sports fields.

- **City of Johns Creek**

2020 landscape mowing, pruning, spraying, and turf treatment for high focal *streetscapes and ROW* (30 miles throughout the city). This job has prepared Yellowstone for just about any other public sector scope. We are a proven contractor to service the city with top-class communication and response to requests. Every week we ride the job site with Jason from the City. Please contact Jason for reference to similar work experience.

- **City of Duluth GA**

2024 - landscape mowing, pruning, spraying, seasonal flowers, irrigation, mulch installation and turf fertilizer treatment for *high focal streetscapes* and city facilities including City Hall and *Town Center Park*. Duluth also uses Yellowstone Landscape for enhancements including planting and hydroseeding. Please contact James, who is listed in the reference section to hear more of what we do for the city.

- **City of Chamblee**

2023 -landscape mowing, pruning, spraying, and turf treatment for high focal *streetscapes and ROW*- Over 30 roads and streetscapes. Chamblee also uses Yellowstone Landscape for enhancements at the *City Parks*. Please contact Lori listed in references to find out more about what Yellowstone does for the city.

- **Northlake Tucker CID** – 2020 – Landscape mowing, pruning, spraying, flower planting, weed treatment, turf treatment, interstate interchange mowing and *parkettes* around the CID. Yellowstone also removes bandit signs and posted signs on telephone poles. On occasion we have collected shopping carts that have ended up on CID property and returned to businesses Please contact Matthew for more information.

Similar Jobs in Size and Complexity



- **City of Stockbridge** – 2023 Landscape mowing, pruning, spraying, flower planting, weed treatment, turf treatment, at city facilities including an amphitheater. The City uses Yellowstone to empty waste containers and a specific maintenance *schedule to accommodate events*.
- **City of Avondale** - 2023 Landscape mowing, pruning, spraying, flower planting, weed treatment, turf treatment, at city facilities including a town center and a city lake. The town center is newly built and hosts both day and night events 7 days a week. Yellowstone works closely with the city to prepare this *park like site for the event schedule*.
- **Meta/Facebook Campus – Covington** - 2023. The Meta site is the most secure site Yellowstone works on. Employees must be pre-background checked and approved before arriving on site. The site is comprised of Data, Cooling, Common Grounds, Employee Pavilions, and courtyard areas throughout the multi-site location in Social Circle, GA. *This is by far the most challenging site Yellowstone employees work at in the State of GA.*
- **Georgia State University** – 2021 – Multiple Sites - *Center Parc Stadium* and Blue/Green Lots- Mowing, Pruning, Weed Control, Litter, Leaf Removal
- **Kennesaw State University** – 2023 – Complete Landscape Services including mowing, pruning, spraying, turf treatments, treatments, litter pickup, aeration and detention pond maintenance.
- **DeKalb County School System** – 2016 – The most important consideration of this job is that it compares in so many ways to *park maintenance*. Yellowstone employees must always wear badges and are working around K-12 students at all times. 65 sites total including schools, support buildings and ball fields. Bi-Weekly service includes mowing, pruning, spraying, turf treatments, ball field mowing, *synthetic field grooming*, detention pond maintenance and pinestraw installation.
- **Atlanta Public School System** – 2023 – awarded 3 zones in July 2023. 19 sites. Bi-Weekly service includes mowing, pruning, spraying, turf treatments, litter pickup, aeration and detention pond maintenance
- **DeKalb County Parks and Recreation** – 2022-Landscape mowing, pruning and spraying of 60 county parks within Central and North DeKalb County. 3 dedicated crews all week. Yellowstone completed 3 full years of this contract from 2021-2023. DeKalb County cut funding for this job and was forced to reduce scope and contract terms.



678.271.3700 tel
678.894.1931 fax

4386 Lilburn Industrial Way
Lilburn, GA 30047

www.yellowstonelandscape.com

References – Municipal and County Systems

At Yellowstone Landscape, we pride ourselves on building lasting relationships with our clients. These clients have entrusted us as their landscape maintenance partner, and they would be happy to speak with you about our firm and the services we provide for them.

Project Name: **City of Duluth GA**
Client Since: 2023
Services Provided: Landscape Maintenance, Landscape Enhancements
Client Contact Information: **James Riker**, City Manager
3167 Main Street
Duluth, GA 30096
770-476-3434
jriker@duluthga.net

Project Name: **City of Johns Creek**
Client Since: 2020
Services Provided: Landscape Design & Installation
Landscape Maintenance
Client Contact Information: **Jason Nealy**, Manager
11360 Lakefield Dr
Johns Creek GA
678- 347-5972
jason.nealy@johnscreekga.gov

Project Name: **City of Brookhaven Parks**
Client Since: 2025
Services Provided: Landscape Maintenance
Client Contact Information: **Michael King**
3360 Osborne Rd
Brookhaven, GA 30319
404-630-3302
michael.king@brookhavenGA.gov

Project Name: **City of Chamblee**
Client Since: 2023
Services Provided: Landscape Maintenance, Landscape Design
and Landscape Enhancements
Client Contact Information: **Lori Conway, Grounds and Greenspace**
3518 Broad Street
Chamblee, GA 30341
Lconway@chambleega.gov

Project Name: **City of Stockbridge**
Client Since: 2022
Services Provided: Landscape Maintenance, Landscape
Enhancement
Client Contact Information: Decius Aaron, Public Works Director
4640 North Henry Boulevard
Stockbridge, GA 30281
678- 373-6765
daaron@cityofstockbridge-ga.gov

Featured Clients with Similar Scope and Complexity



Yellowstone Landscape has developed a reputation for creating and maintaining county and municipality landscape environments for some of the states's most demanding clients.

However, the work is only part of the reason that clients choose to partner with us. Through our proactive approach, flexible scheduling to accommodate special events, and a relentless focus on communication, our clients continue their lasting relationships with us, year after year.

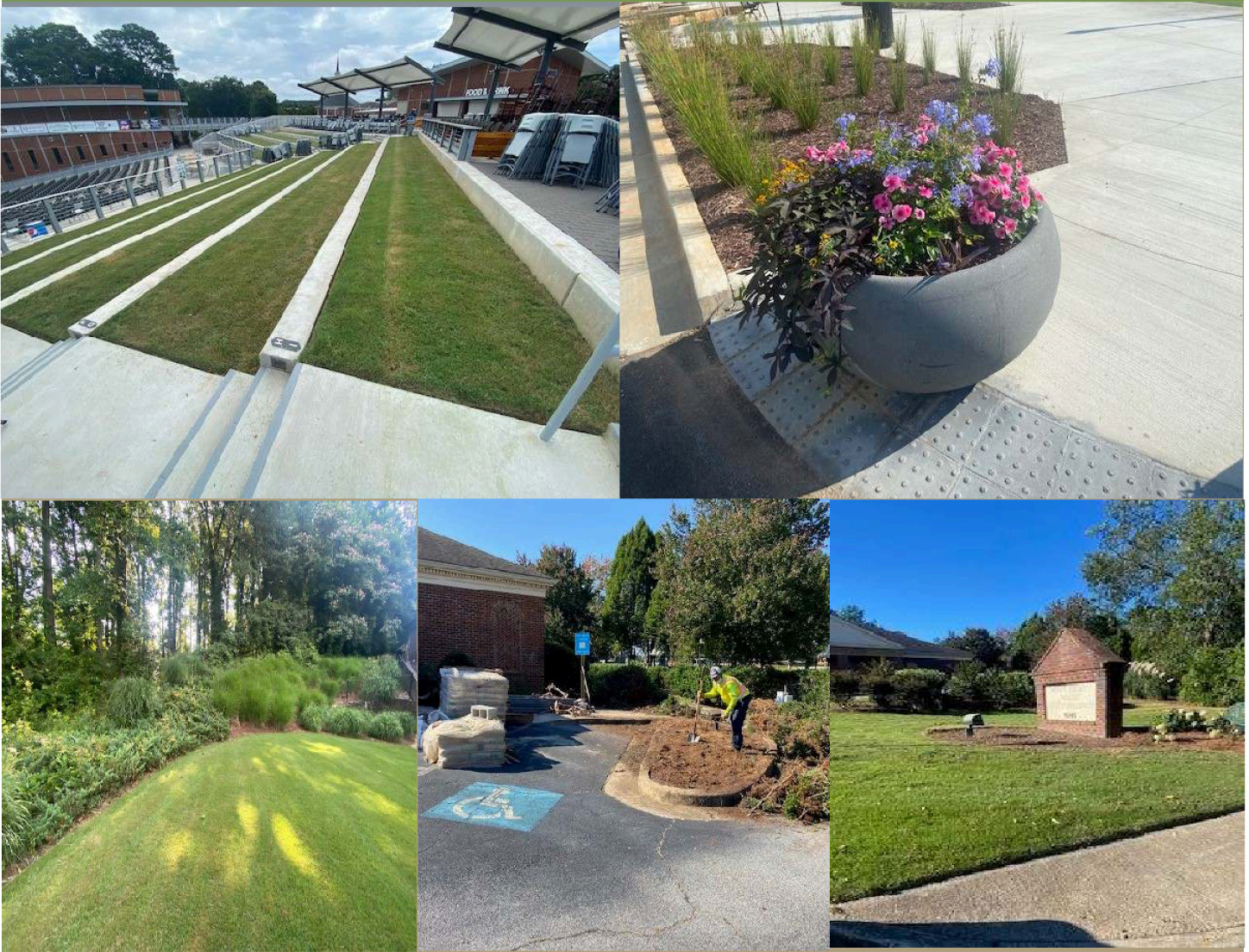
Because of our focus on building lasting relationships with the clients we serve, we have many partnerships that have been established and grown over time. In fact many of these partnerships now span more than a decade of successful service. We believe that our high-quality landscapes, coupled with superior

client service are why clients look to us for all their landscape needs.

Yellowstone clients know that effectively managing their property's landscape is a lifetime commitment that requires careful coordination of services. That's why our approach to managing your property's landscape investment includes regular maintenance services (mowing, trimming, edging) paired with detailed fertilization and pest management plans to keep your property looking its best, while preserving the long-term health of your landscape.

Yellowstone Landscape is honored to serve each of our clients' properties and we look forward to continuing our tradition of award-winning service as we build new relationships with clients across the South.

City of Stockbridge



LOCATION

Stockbridge, Georgia

CLIENT

City Of Stockbridge

PROPERTY TYPE

Public Sector

SERVICES PROVIDED

Landscape Design
Landscape Enhancement
Landscape Maintenance

City of Stockbridge is a re-imagined, city which has welcomed the development of a business community to bring jobs and prosperity to Stockbridge.

The historic downtown is a focal point for city events as well as a daily destination and gathering place for the community.

Residents of Stockbridge now refer to the Amphitheater as “The Bridge”.

It is a gathering place for music and other outdoor events. This space along with several of the City’s owned property are part of the Landscape Contract.

Yellowstone Landscape provides comprehensive landscape management services for the project, including regular maintenance, annual flower installations, and portering to all City Municipal facilities, streets and park areas.

The City of Johns Creek



LOCATION

Atlanta, Georgia

CLIENT

The City of Johns Creek

PROPERTY TYPE

Local Government

SERVICES PROVIDED

Landscape Maintenance
Landscape Enhancement

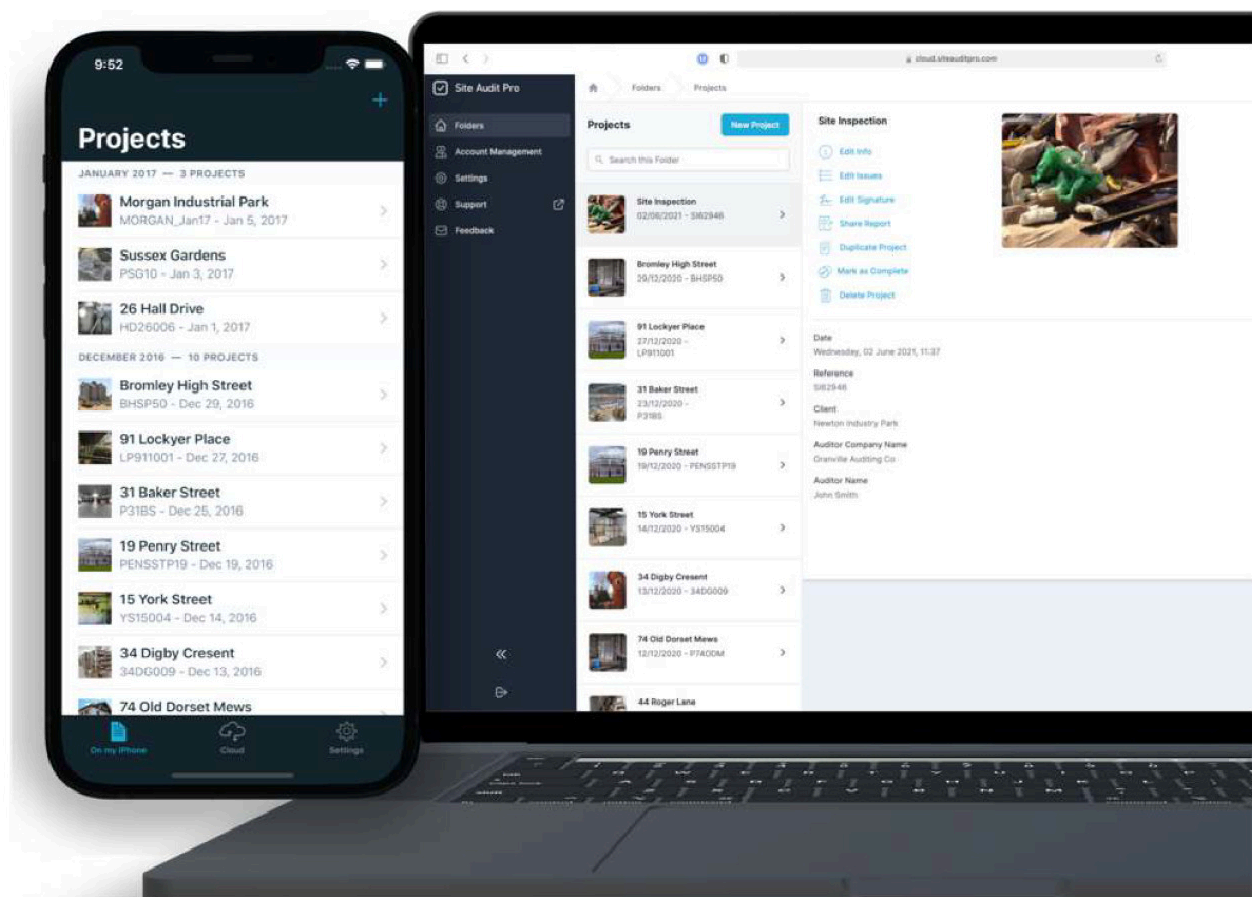
The City of Johns Creek is a city located approximately 25 miles northwest of Atlanta, Georgia. As the state's tenth largest city, Johns Creek prides itself on providing exceptional municipal services for its residents and businesses.

As a part of the City's extended municipal services team, Yellowstone Landscape is proud to provide landscape maintenance services for the City's most visible entry points and rights of way. In total, Yellowstone is responsible for the right of way

maintenance of over 65 centerline miles of primary and secondary roadway. Paired with the private sector roadways and parks that are also being serviced by Yellowstone Landscape, there is no other firm more responsible for the City's landscaped spaces.

In addition to the right of way landscape services provided, Yellowstone also routinely performs enhancement projects for the City, repairing utility contractor damage and removing safety hazards and other debris from the City's roadsides.

Site Audit Inspections

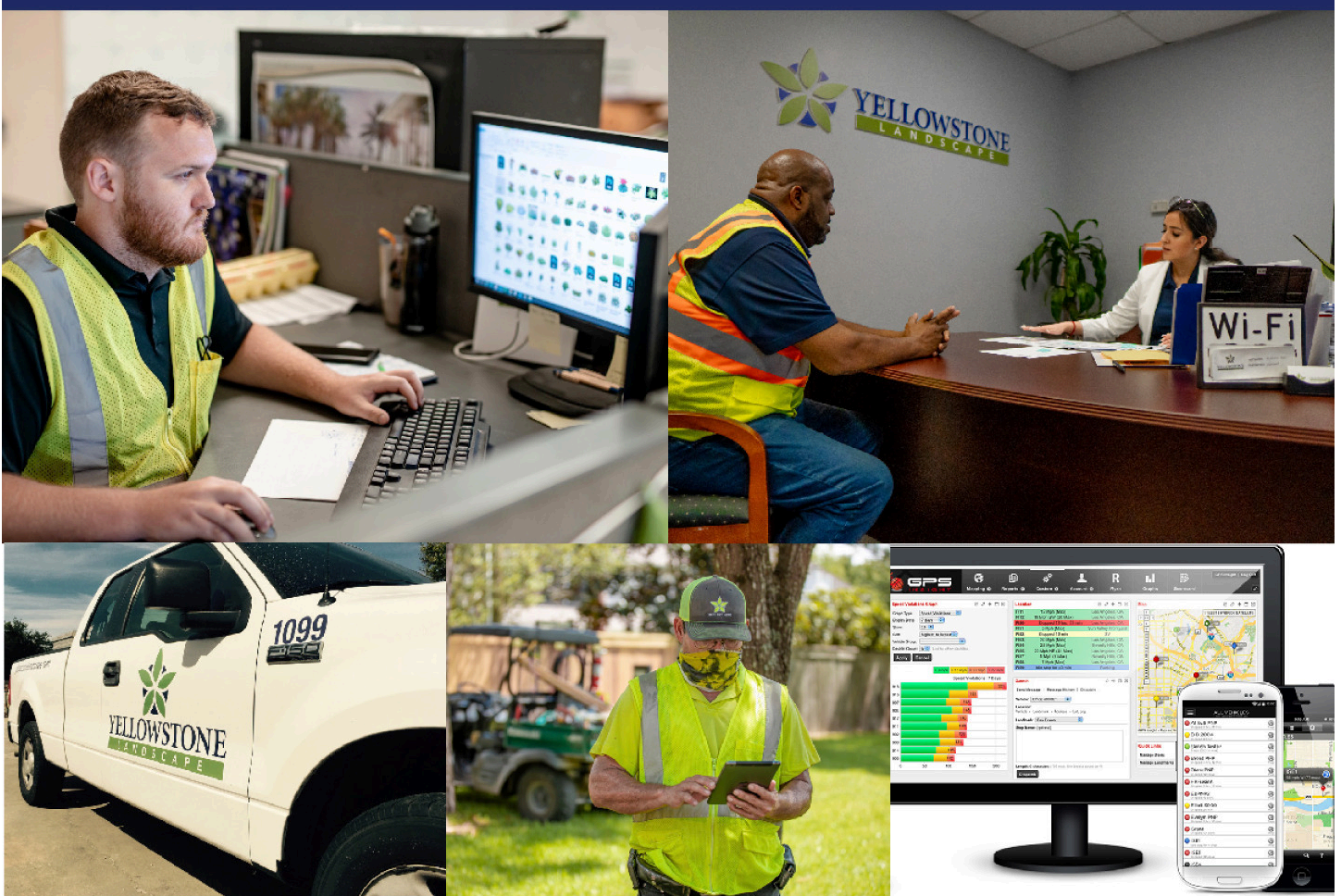


Professional Site Audit Management

Site Audit Pro helps over 40,000 businesses worldwide improve their productivity by making audits and inspections quick to carry out and simple to manage. Explore the links below to discover how it can help you too!

For every client of Yellowstone, we provide monthly reports containing images and text of current conditions, issues, solutions, completed work and any other information that would confirm execution of the scope of work. Site Audit Pro is easily used by managers with their smart phone, tablet, and laptop computers. This has greatly increased our communication and is an integral part of our method and approach to portfolio management.

Our Technology at Work for You



Technology in the landscape industry is rapidly evolving. Yellowstone Landscape is taking advantage of this innovation to improve our communication, tracking, and billing systems, allowing us to offer more efficient service visits and faster response times for our clients.

Over a decade ago, we began issuing smart phones to all our field service supervisors and technical specialists, but as new products have come to market, Yellowstone has continued to improve our technological capabilities.

All Yellowstone Landscape fleet vehicles are equipped with GPS tracking devices, enabling us to see where our vehicles are at any given time,

and how long our service crews spend at each property. GPS tracking also enables our Safety teams to make sure our drivers are obeying speed limits and traffic laws.

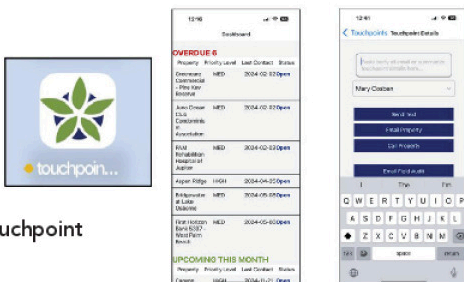
In addition to field level improvements, Yellowstone continues to lead the industry with real time reporting on costs and labor utilization, enabling us to produce monthly service billings at **greater than 99% accuracy**. We even integrate with most major accounting systems, to help you automate your procurement system's payment processes.

We will remain technological leaders in our industry and as technology improves, so will we.



Client Touchpoint App. This AI-powered app analyzes data captured by our field management software, summarizes our crews' effectiveness at completing their assigned tasks on a property, and suggests appropriate times for our Account Managers to reach out to their clients, to schedule a review of any issues or improvement opportunities that have been identified.

All our software systems are accessible to our management teams through detailed summary reporting, provided on custom dashboards, powered by our **Business Intelligence software**, and administered internally by an in house development team, based at our Field Support Office in Central Florida. Our BI dashboards are the first things our managers review every day, giving them a fresh perspective on their daily priorities each morning.



To further improve our client communications, we have developed our own, proprietary

We will remain technological leaders in our industry and as software improves, so will we.

Committed to Safety



Yellowstone Landscape has made safety **our number one priority**. We know that we are equally responsible for the safety of our employees, and our clients' residents, employees, guests and their property.

Our commitment to safety includes providing a **safe, healthy work environment**, kept free from hazards. Whether starting or ending the day at one of our branch locations, traveling over the area's roadways, or at a client's work site, all Yellowstone Landscape employees are trained to **behave professionally and remain alert** to all potential safety hazards they may encounter.

Our Commitment to Safety includes:

- New Employee Training on Safe Operating Procedures
- Strict Compliance to All OSHA Regulations
- Weekly Tailgate Talks Conducted with All Field Service Teams
- Annual Safety Rodeos with Industry Safety Experts
- Dedicated Safety Officers in Each Branch Location
- Mandatory Use of Appropriate Personal Protective Equipment (PPE) at All Times

Safety Program



Yellowstone Landscape is committed to providing a safe, healthy environment free from recognized hazards for all of our employees, clients, vendors and other visitors. We recognize that safety must start at the top and must involve ALL of our employees, whether on company property, on the road, or on the job site. This is the only way to help prevent accidents that can result in painful injuries, permanent disabilities or even death.

As part of our commitment to safety excellence, Yellowstone Landscape has implemented a comprehensive safety program. We regularly discuss safety issues with our employees, provide safety awareness training, and conduct hazard audits of our own operations. Our Executive Vice President leads an active Safety Team that develops safety responsibilities, safety rules and procedures that must be followed. Adherence to these rules is an absolute requirement of employment at Yellowstone Landscape.

Our company promptly and thoroughly investigates all accidents, on-the-job injuries or illnesses, and “near-miss” to their supervisor as soon as possible. We also require a prompt reporting of hazards and potential hazards and encourage employees to share their safety suggestions and concerns with us in order to ensure a safe workplace for everyone.

Safety – It’s Everyone’s Responsibility

Yellowstone Landscape understands that safety is everyone’s responsibility. That’s why ALL employees are involved in the safety program, including: Leadership Team, Field Management, Crew Leaders and Administrative Employees.

Leadership Team

Management’s most important safety responsibility is to lead by example and set the tone for a safe working environment throughout our company. Management’s responsibilities also include:

- Making a full commitment to safety that starts at the top.
- Communicating our company’s commitment to safety in a way that encourages all to share this commitment.
- Establishing safety policies and procedures and ensuring that they are implemented.
- Ensuring that all company safety rules are strictly enforced.
- Provide support for our safety program.
- Ensuring that supervisors are properly trained and held accountable for their safety responsibilities.
- Ensuring that all employees are trained in a language and manner that they understand.
- Complying with OSHA and other regulatory requirements.
- Encouraging all employees to “think safety” at all times and apply it daily to their own individual positions.
- Taking prompt corrective action on hazards and potential hazards and empowering others to take action.
- Initiating prompt accident investigation, documentation and follow-up, including follow-up on “near miss” incidents.

- Regularly reviewing all accidents, on-the-job injuries or illnesses, and near miss incidents with supervisors and other employees.
- Regularly evaluating the effectiveness of our safety program and making changes when needed.
- Promoting our company as a safe company to customers and the public.

Field Management

Our supervisors are a critical link between management and our non-supervisory employees. Our supervisors' safety responsibilities include:

- Supporting and communicating our company's commitment to safety.
- Reviewing and understanding company safety policies and procedures.
- Enforcing all safety rules in a fair, consistent manner.
- Providing appropriate safety training to employees in a language that they understand *before* they begin their duties.
- Ensuring that employees are properly trained and certified *before* operating vehicles or equipment
- Documenting (in writing) attendance at all safety meetings.
- Regularly inspecting vehicles, equipment and job sites to identify potential unsafe conditions and work practices.
- Ensuring that workers use appropriate Personal Protective Equipment (PPE) as required.
- Promptly investigating and recording all accidents, on-the-job injuries or illnesses, near misses, and reports of hazards.
- Ensuring that all injuries receive prompt and appropriate medical attention.
- Documenting (in writing) all disciplinary actions taken against employees who violate safety rules.
- Ensuring that tools, equipment, vehicles, facilities and job-site work areas are safely secured during non-use periods.

Crew Leaders

Our crew leaders are responsible for ensuring that their crews operate safely by:

- Understanding company safety policies and procedures.
- Regularly inspecting vehicles, equipment and job sites to identify potential unsafe conditions and work practices.
- Ensuring that workers use appropriate Personal Protective Equipment (PPE) as required.
- Ensuring that tools, equipment, vehicles, facilities and job-site work areas are safely secured during non-use periods.
- Promptly reporting any accidents, on-the-job injuries or illnesses, or near miss incidents.

Safety Program



All Employees

All employees are responsible for:

- Complying with all company safety rules and policies.
- Working safely at all times and encouraging coworkers to do the same.
- Always using Personal Protective Equipment (PPE) as required.
- Promptly reporting any hazards or potential hazards to their supervisor or another manager.
- Promptly reporting any accidents, on-the-job injuries or illnesses, or near miss incidents.
- Participating in safety training sessions and safety meetings.
- Complying with all hazard warning signs.
- Keeping safety guards and shields in place and not operating equipment if safety devices have been removed or disabled.
- Conducting pre-trip and post-trip vehicle/equipment inspections.
- Maintaining vehicles and equipment in good working condition.
- Operating vehicles and equipment in a safe manner - and only after being properly trained.
- Practicing good housekeeping to reduce the risk of injury to others.
- Making suggestions to management about how we can be safer.

Teams – Risk Control & District Safety Task Force

Yellowstone Landscape has two main teams that oversee and ensure all safety policy and rules are abided by, and include:

Yellowstone Landscape Risk Control Team

Will meet one time per quarter and more often as needed. This team will review the company's overall risk control components including safety statistics and incidents, fleet and facilities initiatives, and disaster recovery plans. The risk control team will be responsible for driving forward initiatives as mandated by management and the corporate insurance companies as well as making recommendations for additional training and safety resources.

Local Safety Task Force

Will meet at least one time per month. This task force will review the local area's risk control initiatives and safety records. This task force will also prepare risk control recommendations for the quarterly Risk Control Team meetings. The Local Risk Control Liaison will be responsible for ensuring that the other components of risk control such as disaster recovery planning, subcontractor insurance agreements, and fleet and facilities requirements are followed through in the local area as well as communicating local recommendations to the Risk Control Team.

Safety Program



General Safety Rules

We are committed to maintaining a safe working environment and to reducing the risk of injury to our employees, customers, subcontractors, and the general public. In an effort to do that, Yellowstone Landscape has established the following safety rules, which all employees must follow. This list of rules is provided for convenience and is not intended to cover all aspects of safety conduct and behavior. Disregard for our company's safety rules is grounds for disciplinary action, including possible termination. If you are injured while working, notify your crew leader or other supervisor. He/she will see to it that you receive proper first aid and medical attention. Your supervisor will ensure that records are kept. **All injuries**, no matter how minor, must be reported so that they do not become more complicated or infected. All employees must abide by the following requirements:

Before Starting a Job

- Inspect work areas, equipment, and job sites for hazards before starting your work each day. Immediately report any unsafe conditions to your supervisor so that corrections can be made before you start work.
- Understand when hand signals are required. Make sure you thoroughly understand the signals before beginning a job. When in doubt, ask. Only one person at a time can give hand signals, and that person must be in a position to have a clear, unobstructed view.
- Do not work underneath or over others without first notifying them and seeing that the proper safeguards are in place.

Dress

- When appropriate, dress according to our job standards. If you are working in the field, this includes: long pants and long-sleeved shirts; socks; boots or shoes (depending on the activity) with sturdy, nonslip soles (steel-toed boots for landscape construction and specified maintenance work); chemical-protection clothing and footwear when handling chemicals; and a hat for sun protection during the hot summer months. Tennis shoes, sandals, and other lightweight shoes are not allowed at any time.
- Do not wear jewelry, drawstrings, or loose or frayed clothing when operating or working near powered machinery or equipment.
- Know that hard hats must be worn around all building construction and wherever a potential overhead hazard exists.
- Wear a safety vest at all times.

General

- Think safety at all times. Do not distract coworkers or engage in roughhousing, horseplay, fights, or similar activities that increase the chances of an accident.
- Do not take shortcuts and do not run.
- Do not allow children on job sites.

Safety Program



- Always use the Personal Protective Equipment (PPE) - safety glasses, goggles, earplugs, gloves, hard hats, etc. - that has been assigned for the particular task. If your Personal Protective Equipment (PPE) does not fit properly, immediately tell your supervisor so that it can be replaced.
- Immediately report all accidents, on-the-job injuries or illnesses, and near miss incidents to your supervisor or another manager. Know the location of first-aid kits and who and how to call for emergency medical help.
- Always use appropriate fall protection if not working at ground level.
- Ensure that all loads are covered with a tarp and secured, and that the truck can handle the weight of the load.
- Report wet conditions on hills or other slopes to your supervisor for an evaluation before mowing.
- Tobacco use is not permitted on company property, in company vehicles, or on company job sites at any time.
- Only use chemicals if you have been properly trained in their use. Store chemicals in their original container and in their proper locked location. Do not eat, drink, or smoke when handling chemicals or when working in areas where chemicals are stored.
- Know that our company has a drug and alcohol-free workplace policy.
- Do not bring weapons of any kind onto our property, into company vehicles, or onto job sites.
- Lift correctly to avoid sprains, strains, and back injuries. Always lift within your limits and never lift or move an object that weighs 50 pounds or more by yourself. Seek assistance from a coworker for heavy loads. You also must comply with our company's stretching program standards.
- Practice good housekeeping at all times. Keep your work area and job sites free of objects and debris that could be tripping hazards. Do not allow oil, water, or other substances to remain on floors so they become slip hazards. Return all tools and equipment to their proper location at the end of the day.
- Follow our company's procedures in the event of an emergency. Become familiar with the location of fire extinguishers, emergency exits, and so on. Know how to call for outside emergency help. Do not block exits, fire doors, fire extinguishers, gas meters, or electrical panels at any time.

Equipment

- Only operate vehicles and equipment after you have been trained. Use seat belts whenever available. When you are on equipment (such as a zero-turn mower) with a roll bar that is in the folded down position. If you must fold down a roll bar, return it to its upright and locked position as soon as possible.
- Do not remove or disable guards, shields, or other safety devices unless you have been authorized to do so. Never bypass a safety device.
- Promptly report any missing or damaged safety devices to your supervisor. Do not operate equipment with missing or defective safety devices until they have been replaced.

Safety Program



- Only repair equipment if you are authorized to repair it. Ensure that our company's written lockout/tag out procedures are followed before any cleaning, adjustments, or repairs begin.
- Personal use of company vehicles or equipment is not permitted.
- Never ride or let a passenger ride in the bed of a truck, in the bucket of a skid-steer loader, or on the forks of a lift truck.
- Do not allow passengers on any equipment and do not allow unauthorized persons (non-company employees, relatives, friends, etc.) to operate company vehicles or equipment.
- Turn off vehicles and equipment when they are not in use. Take the keys with you. Do not leave equipment unattended.
- Never stand between two pieces of equipment or under any hoisted equipment or material.
- Do not use a cell phone when operating vehicles or equipment unless it is an emergency and you cannot safely stop to call for emergency help. Also, do not engage in other unsafe activities (such as taking notes, reading maps, etc.) when operating vehicles or equipment.
- Use cones, barricades, and other warning devices provided when working in traffic areas. Do not park vehicles or equipment where they are likely to be struck by other vehicles or equipment.



Safety Training Protocols

Onboarding – At the time of onboarding the employee is required to read the safety guide to become familiar with our safety policies and protocols which includes proper use of equipment, general safety rules and disciplinary actions regarding safety violations. Upon completion the employee is required to complete a safety quiz to determine comprehension of the information. Any questions answered incorrectly are then discussed with the employee to better explain and educate them on the safety requirements. PPE is given to each new employee and their proper use covered.

Equipment Training and Competency – Before an employee is given a piece of equipment to operate, they are assessed by their immediate supervisor or the shop manager as to their level of competency. If they do not show the level of competency required to operate the equipment, they are then trained on the operation and safety features of the equipment. No employee is allowed to operate equipment if they do not display full competency.

Weekly Safety Training – Branches are required to hold a weekly tailgate safety talk. Meetings are to be scheduled in advance and topics approved by the Branch Manager. Branches are also allowed to hold bi-weekly meetings on two topics per training with the approval of the Field Support Office Safety Team. A total of four topics per month are required. Mandatory topics are rolled out monthly for the upcoming month's trainings. Content is provided in both English and Spanish. Documentation of each safety training is uploaded into our cloud files.

Monthly Safety Training - Branches are required to hold a monthly safety meeting for all management level personnel including mechanics. Safety reports pertinent to incidents for the month and covering DART and TRIR are provided. Management and crew trainings for the upcoming month are rolled out during these meetings.

Semi-Annually or Annually – Safety Rodeos are held at each branch every 6-12 months. Equipment use and safety features, first aid, PPE use, truck and trailer safety, Defensive Parking, and chemical safety are some of the required topics. Branches also provide additional training on areas pertinent to their branch operations.

Follow Up Training – In the case of an incident the branch is required to share the incident with the crews and cover what happened and how it could have been prevented. Employees are reminded of our PPE requirements and retrained on the topic relative to the incident.

Drug Free Workplace

Yellowstone Landscape has a vital interest in ensuring a safe, healthy, and efficient working environment for our employees, their co-workers, and the customers we serve. The abuse of alcohol and the unlawful or improper presence or use of controlled substances in the workplace presents a danger to everyone.

In addition, as a federal guarantee, Yellowstone has a duty to comply with the requirements of the Drug-Free Workplace Act of 1988. Further, the decreased productivity of such individuals because of absenteeism and turnover place an increased burden on other employees that can adversely affect our ability to compete by providing competent service to our clients.

In accordance with the Drug Free Workplace Act of 1988, employees must notify Human Resources of any criminal drug statute conviction within five (5) days of such conviction. Continued employment is conditioned upon full compliance with the drug and alcohol-free workplace policy including notifying Yellowstone of any criminal drug conviction. Any violation of this policy may result in disciplinary action.

Yellowstone reserves the right to take any and all appropriate and lawful actions necessary to enforce this substance abuse policy. Such actions include, but are not limited to, requesting an employee to submit to a drug and/or alcohol test when Yellowstone has reasonable suspicion to believe that the employee may have or has violated the drug and/or alcohol prohibitions contained in this policy. Yellowstone also reserves the right to inspect property including lockers, desks, or employee's personal property when Yellowstone has reasonable suspicion to believe that the employee may have or has violated this substance abuse policy.

"Substance Abuse" is defined as:

1. Reporting to work or working while under the influence of or impaired by alcohol.
2. Reporting to work or working while under the influence of controlled substances.
3. Engaging in the unlawful or unauthorized manufacture, distribution, dispensation, solicitation, transfer, sale or possession of controlled substance and/or alcohol.

"Controlled Substance" is defined as:

1. Drugs and chemical substances whose possession and use are prohibited under State or Federal Law as well as prescription drugs unless validly prescribed by a licensed medical practitioner.

In view of these concerns for the protection of all employees and our clients, Yellowstone intends to maintain a workplace free of the problems associated with the unauthorized use of drugs and the abuse of alcohol. Our policy is to help employees when they seek assistance, through referral to appropriate rehabilitation programs in the community. During any period of rehabilitation, an employee remains subject to discipline for any violation of these or any other Yellowstone regulation and/or policies.

Drug Free Workplace

Employees are required to submit to a post-accident drug test, if an on-the-job injury causes them to seek medical care, miss a shift of work, or causes any damage exposure to Yellowstone.

In order for an employee to retain his or her job while pursuing rehabilitation as an alternative to termination, the employee must:

1. Participate in a professional substance abuse program conducted through a licensed hospital, medical facility or treatment agency either on an inpatient or outpatient basis.
2. Provide written documentation (on the letterhead of the selected substance abuse program) within five (5) calendar days of Yellowstone's formal counseling that the employee is participating in a professional substance abuse program. Within thirty (30) days of commencing participation in such a program, the employee must provide acceptable documentation that they have either successfully completed or are continuing to participate in the selected program.
3. Provide written authorization for the release to Yellowstone of information verifying his or her participation and progress in the program.
4. Agree that he or she may be tested for drugs in the future at any time as a condition of continued employment and agree that he or she will sign authorization consenting to such testing and releasing the resulting medical information to Yellowstone.



Georgia Department of Agriculture

Tyler Harper, Commissioner

19 Martin Luther King Jr. Drive, SW • Atlanta, Georgia 30334-4201

Agricultural Inputs • Pesticide Section • Phone: (404)656-4958 • Fax: (404) 657-8378

Yellowstone Landscape-Southeast, LLC
PO Box 849
Bunnell, FL 32110

The enclosed Georgia Contractors License is valid through 12/31/2025.

We have updated our website. Visit www.kellysolutions.com/GA/Contractors to take a look at the new layout. There are a number of useful tools to help you manage your license, including being able to update your user information online. You can renew your license by making a secure payment by credit card, and you can find applicator recertification courses. If you have questions, check out the FAQs section. We hope you enjoy these new user-friendly features.

If you have questions or concerns regarding your Contractor License, please contact: Georgia Department of Agriculture - Pesticide Section, (404) 656-4958.

(Fold or cut on line to display)

Georgia Department of Agriculture

Tyler Harper, Commissioner

Pesticide Division

19 M.L.K. Jr. Drive, SW, Room 410

Atlanta, GA 30334

Tele: (404) 656-4958 Fax: (404) 657-8378

agr.georgia.gov/pesticides.aspx

PESTICIDE CONTRACTOR LICENSE

Expiration Date:

12/31/2025

License Number:

19455

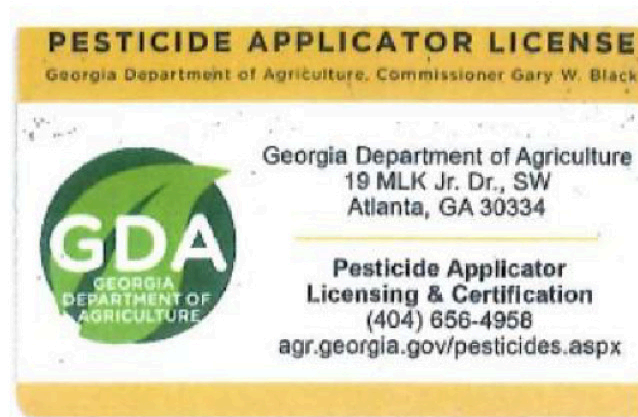
Yellowstone Landscape-Southeast,
LLC
4386 Lilburn Industrial Way
Lilburn GA 30047

Categories:

24; 26;

This License Must Be Posted At All Times In A Prominent Location.

License Certificated



POST IN A CONSPICUOUS PLACE

ACCOUNT #: 1136

2025

CITY OF LILBURN

340 MAIN STREET
LILBURN, GEORGIA 30047
PHONE (770) 921-2210



OCCUPATIONAL TAX CERTIFICATE

YELLOWSTONE LANDSCAPE SOUTHEAS

4386 LILBURN INDUSTRIAL WAY
LILBURN, GEORGIA 30047

Certificate No.: 2025-1136

Date of Issue: 02/01/2025

DOLORES MEW

Manager/Owner

In consideration of which City of Lilburn has granted a Certificate for carrying on the business of:

LANDSCAPING

This Certificate Expires On 01/31/2026

Malik Frederick

Issuer

This certificate is not transferable and is subject to be revoked if abused.

CITY OF LILBURN
340 MAIN STREET
LILBURN, GEORGIA 30047
PHONE (770) 921-2210

—RECEIPT—

Fee Description

ADMINISTRATIVE FEE
OCCUPATIONAL TAX CLASS 3

0
10,410,631

Fee Amount

75.00
9,473.67

Penalties
Total Fees

0.00
\$9,548.67

Your Business License for the period 02/01/2025 - 01/31/2026 is attached.
Total Fees paid for this year are \$ 9,548.67-

DOLORES MEW
YELLOWSTONE LANDSCAPE SOUTHEAS
P O BOX 849

STATE OF GEORGIA

Secretary of State

Corporations Division

313 West Tower

2 Martin Luther King, Jr. Dr.

Atlanta, Georgia 30334-1530

Annual Registration

Electronically Filed

Secretary of State

Filing Date: 01/23/2025 04:41:18

BUSINESS INFORMATION

BUSINESS NAME : Yellowstone Landscape - Southeast, LLC

CONTROL NUMBER : 08036062

BUSINESS TYPE : Foreign Limited Liability Company

JURISDICTION : Delaware

ANNUAL REGISTRATION PERIOD : 2025

BUSINESS INFORMATION CURRENTLY ON FILE

PRINCIPAL OFFICE ADDRESS : 3235 NORTH STATE STREET, PO BOX 849, BUNNELL, FL, 32110, USA

REGISTERED AGENT NAME : Corporation Service Company

REGISTERED OFFICE ADDRESS : 2 SUN COURT, SUITE 400, PEACHTREE CORNERS, GA, 30092, USA

REGISTERED OFFICE COUNTY : Gwinnett

UPDATES TO ABOVE BUSINESS INFORMATION

PRINCIPAL OFFICE ADDRESS : 3235 North State Street, P O Box 849, Bunnell, FL, 32110, USA

REGISTERED AGENT NAME : Corporation Service Company

REGISTERED OFFICE ADDRESS : 2 SUN COURT, SUITE 400, PEACHTREE CORNERS, GA, 30092, USA

REGISTERED OFFICE COUNTY : Gwinnett

AUTHORIZER INFORMATION

AUTHORIZER SIGNATURE : Christopher Adornetti

AUTHORIZER TITLE : Manager



YELLOWSTONE
LANDSCAPE

Excellence
IN COMMERCIAL LANDSCAPING

THANK YOU FOR YOUR TRUST

We look forward to working with you!

YELLOWSTONELANDSCAPE.COM



ATTACHMENT "A"

BIDDER'S REQUIRED FORMS

Bidders are instructed to read and follow the instructions carefully, as any misinterpretation or failure to comply with instructions may lead to a Bidder's submittal being deemed non-responsive, non-responsible and may be rejected.

Bidder **MUST** submit its bid response electronically and **MUST** confirm its submittal in order for the City to receive a valid response through Bidnet.



NON-COLLUSION STATEMENT

By signing its Bid, the Bidder certifies that its Bid is made independently and free from collusion. Bidder shall complete and submit the Non-Collusion Affidavit Form, to their best knowledge, any City officer or employee, or any relative of any such officer or employee as defined in O.C.G.A Section 50-5-67 and State of Georgia Purchasing Act, who is an officer or director of, or has a material interest in, the supplier's business, who is in a position to influence this procurement. Any City officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement. For purposes hereof, a person has a material interest if he/she directly or indirectly owns more than five percent (5%) of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this Bidder.

Failure of a Bidder to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Purchasing Policy.

Bidder, if doing business under an assumed name, i.e., an Individual, Association, Partnership, Corporation, or otherwise, shall be registered with the State of Georgia, Corporations Division.

ACKNOWLEDGED BY:

Yellowstone Landscape
Bidder's Name

Cliff McAllister - Cliff McAllister
Signature

Business Development
Title

10/16/2025
Date

Yellowstone Landscape Southcrest
Company/Firm Name

4386 Lilburn Industrial Way Lilburn 30047
Address

770-312-4285
Phone Number

Cliff McAllister @ yellowstonelandscape.com
E-Mail Address

The foregoing instrument was acknowledged before me this 16th day of October 2025 by Cliff McAllister, who is (who are) personally known to me or who has produced Georgia Drivers License as identification and who did (did not) take an oath.

Alma Rosa Guzman
Notary Public Signature

Alma Rosa Guzman
Notary Name, Printed, Typed or Stamped

(SEAL) Alma Rosa Guzman
NOTARY PUBLIC
GWINNETT COUNTY, GEORGIA
My Commission Expires 02/08/2029

Commission Number: _____ Commission Expires: _____



INDEMINIFICATION CLAUSE

Contractor shall indemnify and hold harmless the City, and the members (including, without limitation, members of the City's Council, and members of the boards and of the City), officers, agents, representative and employees of each, from damages, losses, or expenses to the extent caused by or resulting from the negligence, recklessness, or intentionally wrongful conduct of the Contractor or other persons employed or utilized by the Contractor in the performance of the contract.

In any and all claims against the City, or any of their officers, members, agents, representatives, servants or employees, by any employee of the Contractor, any subcontractor, anyone directly or indirectly employed by any of them or anyone for whose acts any of them may be liable, the indemnification obligation of the Contractor under this Section shall not be limited in any way by any limitation on the amount or type of damages, compensation or benefit payable by or for the Contractor or any subcontractor under Workers' Compensation Acts, disability benefit acts or other employee benefit acts.

Yellowstone Landscape Southurst
Bidder's Name

[Signature]
Signature

10/16/2025
Date

State of Georgia

County of Gwinnett

The foregoing instrument was acknowledged before me this 16th day of October 2025 by Cliff McAllister who is (who are) personally known to me or who has produced Georgia Driver License as identification and who did (did not) take an oath.

[Signature]
Notary Public Signature

Alma Rosa Guzman
Notary Name, Printed, Typed or Stamped

Commission Number: _____

Commission Expires: 02/08/2029

(SEAL)

Alma Rosa Guzman
NOTARY PUBLIC
GWINNETT COUNTY, GEORGIA
My Commission Expires
02/08/2029



AFFIDAVIT VERIFYING STATUS FOR CITY PUBLIC BENEFIT APPLICATION

By executing this affidavit under oath, as an applicant for a City of Stonecrest, Georgia Business License or Occupation Tax Certificate, Alcohol License, Taxi Permit, execution of contract or other public benefit as referenced in O.C.G.A. § 50-36-1, I am stating the following with respect to my application for a City of Stonecrest _____ license/permit _____ and _____ /or _____ contract _____ for

Cliff McAllister
[Name of natural person applying on behalf of individual, business, corporation, partnership, or other private entity]:

1. ✓ I am a United States citizen

OR

2. _____ I am a legal permanent resident 18 years of age or older or I am an otherwise qualified alien or non-immigrant under the Federal Immigration and Nationality Act 18 years of age or older and lawfully present in the United States. *

In making the above representation under oath, I understand that any person who knowingly and willfully makes a false, fictitious, or fraudulent statement or representation in an affidavit shall be guilty of a violation of O.C.G.A. § 16-10-20.

Signature of Applicant: Cliff McAllister Date: 10/16/2025

Printed Name: Cliff McAllister

* Alien Registration number for non-citizens: _____

**** PLEASE INCLUDE A COPY OF YOUR PERMANENT RESIDENT CARD, EMPLOYMENT AUTHORIZATION, GREEN CARD, PASSPORT WITH A COPY OF YOUR DRIVER LICENSE, OR OTHER DOCUMENTATION AS ALLOWED UNDER THE LAW IF YOU ARE A LEGAL PERMANENT RESIDENT (No. 2).**

* Note: O.C.G.A. § 50-36-1(e)(2) requires that aliens under the Federal Immigration and Nationality Act, Title 8 U.S.C., as amended, provide their alien registration number. Because legal permanent residents are included in the Federal definition of "alien", legal permanent residents must also provide their alien registration number. Qualified aliens that do not have an alien registration number may supply another identifying number below:

Other Identifying Number: _____

Cliff McAllister, who is (who are) personally known to me or who has produced Georgia Driver License as identification and who did (did not) take an oath.

Alma Rosa Guzman
Notary Public Signature

Alma Rosa Guzman
Notary Name, Printed, Typed or Stamped

(SEAL)
Alma Rosa Guzman
NOTARY PUBLIC
WINNETT COUNTY, GEORGIA
My Commission Expires
02/08/2029



BIDDER'S CERTIFICATION

I have carefully examined the Invitation to Bid, Instructions to Bidders, General and/or Special Conditions, Specifications, Bid and any other documents accompanying or made a part of this invitation.

I hereby propose to furnish the goods or services specified in the Invitation to Bid at the prices or rates quoted in my bid. I agree that my bid will remain firm for a period of up to One Hundred and Twenty (120) days in order to allow the City adequate time to evaluate the bids. Furthermore, I agree to abide by all conditions of the bid.

I certify that all information contained in this bid is truthful to the best of my knowledge and belief. I further certify that I am duly authorized to submit this bid on behalf of the Contractor as its act and deed and that the Contractor is ready, willing and able to perform if awarded the bid.

I further certify that this bid is made without prior understanding, agreement, connection, discussion, or collusion with any person, firm or corporation submitting a bid for the same product or service; no officer, employee or agent of the City of Stonecrest or of any other bidder interested in said bid; and that the undersigned executed this Bidder's Certification with full knowledge and understanding of the matters therein contained and was duly authorized to do so.

Yellowstone Landscape Southwest, LLC cmcallister@yellowstonelandscape.com
NAME OF BUSINESS E-MAIL ADDRESS

BY: Cliff McAllister

SIGNATURE OF AUTHORIZED OFFICER OR AGENT

Cliff McAllister
PRINTED NAME AND TITLE

4386 Lilburn Industrial Way
MAILING ADDRESS

Lilburn GA 30047
CITY, STATE, ZIP CODE

770-312-4285
TELEPHONE NUMBER

TYPE: Cell phone

Cliff McAllister who is (who are) personally known to me or who has produced
Georgia Drivers License as identification and who did (did not) take an oath.

Alma Rosa Guzman
Notary Public Signature

Alma Rosa Guzman
Notary Name, Printed, Typed or Stamped

Alma Rosa Guzman
NOTARY PUBLIC
(SEAL) WINNETT COUNTY, GEORGIA
My Commission Expires
02/08/2029

Commission Number: _____ Commission Expires: 02/08/2029



GEORGIA SECURITY AND IMMIGRATION COMPLIANCE ACT AFFIDAVIT
"E-VERIFY"

Contractor(s) Name: Yellowstone Landscape Southeast
Address: 4386 Liburn Industrial Way Lilburn GA 30047

By executing this affidavit, the undersigned person or entity verifies its compliance with O.C.G.A. § 13-10-91, stating affirmatively that the individual, firm, or corporation which is registered with, is authorized to participate in, and is participating in the federal work authorization program commonly known as E-Verify,* in accordance with the applicable provisions and deadlines established in O.C.G.A. § 13-10-91.

The undersigned person or entity further agrees that it will continue to use the federal work authorization program throughout the contract period, and it will contract for the physical performance of services in satisfaction of such contract only with subcontractors who present an affidavit to the undersigned with the information required by O.C.G.A. § 13-10-91(b).

The undersigned person or entity further agrees to maintain records of such compliance and provide a copy of each such verification to the City of Stonecrest within five (5) business days after any subcontractor(s) is/are retained to perform such service.

648969
E Verify™ Company Identification Number

March 2013
Date of Authorization

BY: [Signature]
(Authorized Officer or Agent)

Business Development Manager
Title

Date: 10/16/2025

* or any subsequent replacement operated by the United States Department of Homeland Security or any equivalent federal work authorization program operated by the United States Department of Homeland Security to verify information of newly hired employees, pursuant to the Immigration Reform and Control Act of 1986 (IRCA), P.L. 99-603.

Other Identifying Number: _____

The foregoing instrument was acknowledged before me this 16th day of October 2025 by Cliff McAllister, who is (who are) personally known to me or who has produced Georgia Driver License as identification and who did (did not) take an oath.

Alma Rosa Guzman
Notary Public Signature

Alma Rosa Guzman
Notary Name, Printed, Typed or Stamped

Alma Rosa Guzman
NOTARY PUBLIC
(SEAL)
GWINNETT COUNTY, GEORGIA
My Commission Expires

Commission Number: _____ Commission Expires: 02/08/2029



DRUG-FREE WORKPLACE

The undersigned certifies that the provisions of the Official Code of Georgia Annotated (O.C.G.A.) Sections 50-24-1 through 50-24-6 of, relating to the "Drug-free Workplace Act", have been complied with in full.

The undersigned further certifies that:

- (1) A drug-free workplace will be provided for the Contractor's employees during the performance of the Contract; and
- (2) Each Contractor who hires a subcontractor to work in a drug-free workplace shall secure from the subcontractor the following written certification:

"As part of the subcontracting agreement with Yellowstone Landscape (Contractor), Southeast certifies to the Contractor that a drug-free workplace will be provided for the subcontractor's employees during the performance of this Contract pursuant to subsection (b) of O.C.G.A. Section 50-24-03."

Also, the undersigned further certifies that he/she will not engage in the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana during the performance of the Contract.

THIS CERTIFICATION is submitted by Cliff McAllister the Business Development Manager
(Authorized Officer or Agent Print) (Title)
of Yellowstone Landscape Southeast
(Name of Company)

Cliff McAllister
Signature

10/16/2025
Date

Cliff McAllister who is (who are) personally known to me or who has produced as identification and who did (did not) take an oath.

Alma Rosa Guzman
Notary Public Signature
Alma Rosa Guzman
Notary Name, Printed, Typed or Stamped

Commission Number: _____

Commission Expires: 02/08/2029

(SEAL)

Alma Rosa Guzman
NOTARY PUBLIC
GWINNETT COUNTY, GEORGIA
My Commission Expires
02/08/2029

BIDDER REQUIRED REFERENCES

The Bidder shall provide Three (3) references specific to providing Landscape and Maintenance Services of similar size and scope in the State of Georgia. At least One (1) reference shall be a local, county, state, or federal entity. **FAILURE TO SUBMIT REFERENCES WITH BID RESPONSE WILL RESULT IN BIDDER BEING DEEMED NON-RESPONSIVE.**

Services must be for similar scope of services, similar to the requirements of the solicitation this solicitation, specifications, and scope of work.

Include the owner's name, address, phone number, and current e-mail address.

Note: Do not include proposed team members or parent/subsidiary/affiliated companies as references in your submittals.

A. PRIME BIDDER'S NAME: Yellowstone Landscape Southeast

CLIENT NO.1 - Name of company/firm to be contacted: Brookhaven Parks
3360 Osborne Rd
Address: _____

Contact Person: Michael King

Phone No: (____) 404-630-3302

Contact E-Mail Address: michael.king@brookhavenGA.gov

Project Performance Period: 07/01/25 to present
(Dates should be in mm/yy format)

Project Name: Landscape

Location of Project: 6 city parks in Brookhaven

Description of the overall scope: Mow, edge, prune, weed control, turf program
blow. leave pickup, dog park maintenance

Description of work that was self-performed by Bidder:
100%

CLIENT NO.2 - Name of company/firm to be contacted: City of Stockbridge

Address: 4640 North Henry Blvd

Contact Person: Decius Aaron

Phone No: () 678-373-6765

Contact E-Mail Address: daaron@cityofstockbridge-ga.gov

Project Performance Period: 01/01/2022 to Present
(Dates should be in mm/yy format)

Project Name: Landscape

Location of Project: Stockbridge

Description of the overall scope: Landscape Maintenance, Enhancement for city sites and amphitheater

Description of work that was self-performed by Bidder:
100%

CLIENT NO. 3 - Name of company/firm to be contacted: City of Duluth GA

Address: 3167 Main Street , Duluth GA 30096

Contact Person: James Riker, City Manager

Phone No: () 770-476-3434

Contact E-Mail Address: jriker@duluthga.net

Project Performance Period: 07/01/23 to Present

(Dates should be in mm/yy format)

Project Name: Landscape and ROW

Location of Project: City of Duluth - downtown sites and ROW

Description of the overall scope: Landscape Maintenance , Design and Enhancement
Mowing ROW streetscapes, Parks and Courthouse

Description of work that was self-performed by Bidder:

100%



BID CHECKLIST

Bidders are expected to examine this bid form, attached drawings, specifications, if any, and all instructions. Failure to do so will be at the Bidder's risk.

All prices and notations must be in ink or typewritten. No erasure permitted. Mistakes may be crossed out and corrections typed adjacent and must be initialed and dated in ink by the person signing the bid. All bids must be signed with the firm name and by a responsible officer or employee. Obligations assumed by such signature must be fulfilled.

Each bidder shall furnish the information required on the bid form and each accompanying sheet thereof on which he or she makes an entry.

Unit price for each unit bid shall be shown. A total shall be entered in the amount column for each bid. In case of discrepancy between a unit price and extended price, the unit prices represented will presume to be correct.

Although the City awards based on a "lump sum" basis to the bidder submitting the lowest, most responsive and responsible total bid as shown on the Invitation to Bid cover page, the City may choose to award on a "per group" or "per item" basis. Therefore, bidders must submit with their bids, all pricing pages on the forms provided clearly indicating which items are bid and which are not. Failure to submit these pages will render such bid non-responsive.

BID CHECK LIST:

Bidders are cautioned to check their bid very carefully, using the following checklist:

- ☒ Bidder's Certification Page signed and notarized
- ☒ All required forms completed, signed and notarized (as applicable)
- ☒ Invitation to Bid Cost Proposal (Bid Sheet), including Unit Price and Total price completed.
- ☒ Bid Electronically submitted as specified

It is the bidder's responsibility to check Bidnet prior to submitting a bid response to ascertain if any addenda have been issued, to obtain such addenda and return signed addenda with the bid.



STATEMENT OF QUALIFICATIONS

Please Note: All fields below must be completed. If the field does not apply to you, please note N/A in that field.

If you are a foreign corporation, you may be required to obtain a certificate from the Georgia Department of Revenue (<https://dor.georgia.gov/taxes/register-new-business-georgia>).

Company Name: (Legal Registration): Yellowstone Landscape Southeast, LLC

Address: 3235 North State Street P.O. Box 849

City: Bunnell State: FL Zip: 32110

Telephone No. 770-312-4285 FAX No. _____ Email: cmcallister@yellowstonelandscape.com

Does your firm qualify for SBE MBE or WBE status: SBE ☐ MBE ☐ WBE ☐ LOCAL ☒

ADDENDUM ACKNOWLEDGEMENT - Bidder acknowledges that the following addenda have been received and are included in the bid submittal:

Addendum No.	Date Issued	Addendum No.	Date Issued	Addendum No.	Date Issued
<u>#1</u>	<u>9/16</u>	<u>#3</u>	<u>10/02</u>		
<u>#2</u>	<u>9/23</u>	<u>#4</u>	<u>10/02</u>		

VARIANCES: State any variations to specifications, terms and conditions in the space provided below or reference in the space provided below all variances contained on other pages of bid, attachments or bid pages. No variations or exceptions by the Bidder will be deemed to be part of the bid submitted unless such variation or exception is listed and contained within the bid documents and referenced in the space provided below. If no statement is contained in the below space, it is hereby implied that your bid submittal complies with the full scope of this solicitation. If this section does not apply to your bid, simply mark N/A. **If Bidder is requesting any variation(s) or exception(s) to the specifications, terms and conditions, you must submit a written statement with your bid submittal.**

The below signatory hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid/proposal. I have read all attachments including the specifications and fully understand what is required. By submitting this signed bid I will accept a contract if approved by the City and such acceptance covers all terms, conditions, and specifications of this bid. The below signatory also hereby agrees, by virtue of submitting or attempting to submit a response, hereby agrees that in no event shall the City's liability for respondent's indirect, incidental, consequential, special or exemplary damages, expenses, or lost profits arising out of this competitive solicitation process, including but not limited to public advertisement, bid conferences, site visits, evaluations, oral presentations, or award proceedings. This limitation shall not apply to claims arising under any provision of indemnification or the City's protest ordinance contained in this competitive solicitation.

Submitted By: C. H. McAllister

Signature: C. H. McAllister

Title: Business Development Date: 10/16/2025



AUTHORIZED SIGNATORIES

The Bidder/Proposer represents that the following *principals* are authorized to sign bids, proposals, negotiate, and/or sign contracts and related documents to which the bidder/proposer will be duly bond. Principal is defined as an employee, officer, or other technical or professional in a position capable of substantially influencing the development or outcome of an activity required to perform the covered transaction.

Name	Title	Telephone Number
------	-------	------------------

Cliff McAllister	Business Development Manager	770-312-4285

Date: _____

Authorized Signature / Name

Business Development Manager

Title

Federal Employer I.D. No. (FEIN): 80-0144209

Dun and Bradstreet No.: 21165757

Yellowstone Landscape Southern, LLC

Legal Business Name

Website Address: www.yellowstonelandscape.com

Principal Place of Business Address: 3235 North State Street P.O. Box 849

(City/County/State) Bunnell GA 30110

Telephone Number: 770-312-4285

Type of Business/Organization (check appropriate box):

(a) ☐ Sole Proprietorship ☐ Partnership ☐ Non-Profit ☐ Joint Venture ☒ Corporation
☐ Other - Specify

(b) State of Incorporation: FL

JOINT VENTURE FIRMS

Joint venture firms must complete and submit with their Bid/Proposal Response this form. Include a copy of the formal written and executed Joint Venture Agreement between all joint venture parties. This joint venture agreement must be executed and indicate the parties "respective roles, responsibilities, and levels of participation for the project. If proposing as a Joint Venture, the Joint Venture shall obtain and maintain all contractually required insurance in the name of the Joint Venture as required by the Contract. Individual insurance in the name of the parties to the Joint Venture will not be accepted. Failure to timely submit the required form along with the formal written and executed Joint Venture Agreement may result in disqualification of your Bid/Proposal Response.



PURCHASING POLICY ADDENDUM

I, Cliff McAllister, hereby certify that I have received a copy of the City of Stonecrest, GA, Purchasing Policy which can be found at <https://www.stonecrestga.gov/Procurement.aspx> and agree to comply with all requirements of the City of Stonecrest, GA Purchasing Policy to the extent the policy is applicable to the undersigned.

THIS CERTIFICATION is submitted by Cliff McAllister the Business Development
(Authorized Officer or Agent Print) (Title)
of Yellowstone Landscape Contractors
(Name of Company)

Cliff McAllister
SIGNATURE

10/16/2025
DATE



CONFLICT OF INTEREST DISCLOSURE FORM

Purpose

This Conflict-of-Interest Disclosure form is provided to assist Bidder's in screening for potential organizational conflicts of interest. The award of this contract is subject to the State of Georgia Purchasing Act relating and O.C.G.A Conflict-of-Interest Disclosure requirements.

Term: The term "Conflict of Interest" refers to situations in which financial or other personal consideration may adversely affect or have the appearance of adversely affecting an employee's professional judgement in exercising any City duty or responsibility in administration, management, instruction, research, or other professional activities.

All Bidders **MUST** disclose with their Bid the name of any officer, director, agent, or any relative of an officer, director or agent who is also an employee of the City. Further, all Bidders must disclose the name of any employee who owns, directly or indirectly, an interest of five percent (5%) or more in the Bidders company, firm or any of its subsidiaries. The Conflict-of-Interest Disclosure Form **MUST** be submitted along with your bid submittal.

Please check one of the following statements and attach additional documentation if necessary:

☒ To the best of our knowledge, the undersigned firm has no potential conflict of interest due to any other Cities, Counties, contracts, or property interest for this Qualification.

☐ The undersigned firm, by attachment to this form, submits information which may be a potential conflict of interest due to other Cities, Counties, contracts, or property interest for this Qualification.

ACKNOWLEDGED BY:

Name: Cliff McAllister

Title: Business Development Manager

Signature: Cliff McAllister

Company/Firm Name: Yellowstone Landscape Southwest

Address: 4386 Lilburn Industrial Way Lilburn GA 30047

Phone: 770-312-4285

E-mail Address: cmcallister@yellowstonelandscape.com

Date: 10/16/25



n/a

Subcontractor Affidavit under O.C.G.A. § 13-10-91(b)(3)

By executing this affidavit, the undersigned subcontractor verifies its compliance with O.C.G.A. § 13- 10-91, stating affirmatively that the individual, firm or corporation which is engaged in the physical performance of services under a contract with (name of contractor) on behalf of (name of public employer) has registered with, is authorized to use and uses the federal work authorization program commonly known as E-Verify, or any subsequent replacement program, in accordance with the applicable provisions and deadlines established in O.C.G.A. § 13-10-91. Furthermore, the undersigned subcontractor will continue to use the federal work authorization program throughout the contract period and the undersigned subcontractor will contract for the physical performance of services in satisfaction of such contract only with sub-subcontractors who present an affidavit to the subcontractor with the information required by O.C.G.A. § 13-10-91(b). Additionally, the undersigned subcontractor will forward notice of the receipt of an affidavit from a sub-subcontractor to the contractor within five business days of receipt. If the undersigned subcontractor receives notice that a sub-subcontractor has received an affidavit from any other contracted sub-subcontractor, the undersigned subcontractor must forward, within five business days of receipt, a copy of the notice to the contractor. Subcontractor hereby attests that its federal work authorization user identification number and date of authorization are as follows:

Federal Work Authorization User Identification Number

Date of Authorization

Name of Subcontractor

Name of Project

Name of Public Employer

The foregoing instrument was acknowledged before me this _____ day of _____, 20____, by _____, who is (who are) personally known to me or who has produced _____ as identification and who did (did not) take an oath.

(SEAL)

Notary Public Signature

Notary Name, Printed, Typed or Stamped

Commission Number: _____

Commission Expires: _____



**VENDOR CERTIFICATION REGARDING
SCRUTINIZED COMPANIES LIST**

Respondent Vendor Name: Yellowstone Landscape Southeast
Vendor FEIN: 80-0144209
Vendor's Authorized Representative Name and Title: Cliff McAllister - Business Development
Address: 4386 Lilburn Industrial Way
City: Lilburn State: GA Zip: 30047
Phone Number: 770-312-4285
Email Address: cmcAllister@yellowstonelandscapes.com

Georgia law specifies that certain suppliers identified as "Scrutinized Companies" are ineligible to bid on state entity procurements. Please refer to O.C.G.A. § 50-5-84 "Scrutinized Companies" Conducting Business Operations in Sudan, O.C.G.A. § 50-5-84.1 "Scrutinized Companies" Owned by the Government of Russia or Belarus, and O.C.G.A. § 50-5-84.2 "Scrutinized Companies" Owned by the Government of China for additional information. This is applicable for contracts worth \$100,000.00 or more.

As the person authorized to sign on behalf of Respondent, I hereby certify that the company identified above in the section entitled "Respondent Vendor Name" is not listed on either the Scrutinized Companies with Activities in Sudan List or the Scrutinized Companies with Activities in the Iran Petroleum Energy Sector List, or the Scrutinized Companies that Boycott Israel List. I further certify that the company is not engaged in a boycott of Israel. I understand that pursuant to O.C.G.A. § 50-5-84 the submission of a false certification may subject company to civil penalties, attorney's fees, and/or costs.

CERTIFIED BY:

Name:

Cliff McAllister

Title:

Business Development Manager

Signature:

Cliff McAllister

Date:

10/16/2025

INSURANCE

BIDDERS MUST SUBMIT PROOF OF INSURABILITY WITH BID RESPONSE TO BE CONSIDERED RESPONSIBLE TO THIS SOLICITATION.

The successful firm or individual entering a resulting contract with the City shall provide, pay for and maintain in full force and affect at all times during the services to be performed insurance as set forth below: (This may be modified, as the City deems appropriate)

The successful bidder must maintain in full force and effect, during the life of this engagement. Certificates of liability insurance, satisfactory to the City shall be furnished to the City immediately upon commencement of any services, with complete copies of policies to be furnished upon the City's request. Such certificates of insurance will provide the City with thirty (30) days prior written notice of any cancellation or non-renewal.



CERTIFICATE OF LIABILITY INSURANCE

4/1/2026

DATE (MM/DD/YYYY)

3/25/2025

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Lockton Companies, LLC DBA Lockton Insurance Brokers, LLC in CA CA license #0F15767 3280 Peachtree Rd. NE, Ste. 1000 Atlanta GA 30305 (404) 460-3600	CONTACT NAME:
	PHONE (A/C, No, Ext): FAX (A/C, No):
INSURED 1472881 Yellowstone Landscape, Inc. and all Subsidiaries See Attached List 3235 N State Street P.O. Box 849 Bunnell FL 32110	E-MAIL ADDRESS:
	INSURER(S) AFFORDING COVERAGE NAIC #
	INSURER A : Safety National Casualty Corporation 15105
	INSURER B : ACE Property and Casualty Insurance Company 20699
	INSURER C :
	INSURER D :
	INSURER E :
	INSURER F :

COVERAGES**CERTIFICATE NUMBER:** 19689087**REVISION NUMBER:** XXXXXXXX

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Pesticide&Herbicide <input checked="" type="checkbox"/> SIR \$250,000 GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input checked="" type="checkbox"/> LOC OTHER:	Y	N	GL6676218	4/1/2025	4/1/2026	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 300,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 4,000,000 \$
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY	Y	N	CA6676217 XEL4069294 - \$1M x \$1M	4/1/2025 4/1/2025	4/1/2026 4/1/2026	COMBINED SINGLE LIMIT (Ea accident) \$ 2,000,000 BODILY INJURY (Per person) \$ XXXXXXXX BODILY INJURY (Per accident) \$ XXXXXXXX PROPERTY DAMAGE (Per accident) \$ XXXXXXXX \$ XXXXXXXX
B	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED RETENTION \$	N	N	XEUG72569647 004	4/1/2025	4/1/2026	EACH OCCURRENCE \$ 10,000,000 AGGREGATE \$ 10,000,000 SIR \$ 25,000
A	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below	Y/N N	N/A	LDS4066360	4/1/2025	4/1/2026	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RE: Contract#: 50900-eRFQ-000000442-2023, Event Name: GSU Perimeter College - Grounds and Landscape, Board of Regents of the University System of Georgia by and on behalf of Georgia State University, State of Georgia, its officers, employees and agents are included as additional insureds if required by written contract with respect to General Liability and Automobile Liability per the terms and conditions of the policy.

CERTIFICATE HOLDER**CANCELLATION** See Attachments

19689087 Board of Regents of the University System of Georgia State of Georgia Auth: Purchasing Department 1 Park Place South, Suite 901 Atlanta GA 30303	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS. AUTHORIZED REPRESENTATIVE
---	---

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City of Stonecrest, Georgia
Procurement Department
3120 Stonecrest Blvd., Suite 190
Web: www.stonecrestga.org
Office: Phone: (772)-224-0200
Email: Procurement@stonecrestga.org

PARKS, SPORTS FIELDS AND TRAILS LANDSCAPE AND MAINTENANCE SERVICE
ITB-0013-25

TO: ALL BIDDERS
FROM: CITY OF STONECREST PROCUREMENT DEPARTMENT
SUBJECT: ADDENDUM NO. ONE
DATE: SEPTEMBER 16, 2025
CC: GENERAL PUBLIC

NOTICE: This addendum is being issued to make the following change(s). All other terms and conditions of this solicitation remains unchanged.

1. SOLICITATION PACKAGE PAGE ITB-15, SECTION 8: CONTRACTOR RESPONSIBILITIES:

ORIGINAL:

8. CONTRACTOR RESPONSIBILITIES:

The Contractor shall ensure the playground equipment provided meets or exceeds all current Federal Consumer Public Safety Commission (CPSC), American Society for Testing Materials (ASTM), International Play Equipment Manufacturers Association (IPEMA) playground standards, any guidelines and requirements of the ADA and the Florida Building Code. Please Note: The Contractor will be responsible for \$100.00 of the materials/equipment in route to the site and at the site until the playground is turned over to the City.

REVISED:

8. CONTRACTOR RESPONSIBILITIES:

The Contractor shall furnish, at their expense, all labor, supervisors, equipment, machinery, tools, materials, transportation, and other services necessary to successfully complete this services herein. The Contractor shall ensure compliance with all applicable state, federal, and local laws, rules, and regulations while performing the services requested herein.

ALL OTHER INFORMATION IN THIS SECTION REMAINS THE SAME.

Addendum No. 1 must be signed as acknowledgment of receipt and attached to the bid response when submitted by **3:00 p.m., Tuesday, October 7, 2025**. For information on this solicitation, please contact:

Tanisha Boynton, Procurement Official
3120 Stonecrest Blvd., Suite 190
Stonecrest, Ga. 30038
Phone: (772)-224-0200
Email: Tboynton@stonecrestga.gov

YellowStone Landscape
NAME OF COMPANY

Curt Mall
BIDDER'S

SIGNATURE DATE: 10/16/25



City of Stonecrest, Georgia
Procurement Department
3120 Stonecrest Blvd., Suite 190
Web: www.stonecrestga.org
Office: Phone: (772)-224-0200
Email: Procurement@stonecrestga.org

PARKS, SPORTS FIELDS AND TRAILS LANDSCAPE AND MAINTENANCE SERVICE

ITB-0013-25

TO: ALL BIDDERS
FROM: CITY OF STONECREST PROCUREMENT DEPARTMENT
SUBJECT: ADDENDUM NO. TWO
DATE: SEPTEMBER 23, 2025
CC: GENERAL PUBLIC

NOTICE: This addendum is being issued to make the following change(s). All other terms and conditions of this solicitation remains unchanged.

- ATTACHMENT "B" – BID COST PROPOSAL:**
REVISED: ADDED A LINE FOR MOWING SERVICES FOR EACH LOCATION AND CORRECT LINE ITEM NUMBERS.

ALL OTHER INFORMATION ON THE FOR REMAINS THE SAME.

Addendum No. 2 must be signed as acknowledgment of receipt and attached to the bid response when submitted by **3:00 p.m., Tuesday, October 7, 2025**. For information on this solicitation, please contact:

Tanisha Boynton, Procurement Official
3120 Stonecrest Blvd., Suite 190
Stonecrest, Ga. 30038
Phone: (772)-224-0200
Email: Tboynton@stonecrestga.gov

Yellowstone Landscape

NAME OF COMPANY

Cliff McAllister

BIDDER'S

SIGNATURE DATE: *Cliff McAllister*

10/16/25



City of Stonecrest, Georgia
Procurement Department
3120 Stonecrest Blvd., Suite 190
Web: www.stonecrestga.org
Office: Phone: (772)-224-0200
Email: Procurement@stonecrestga.org

PARKS, SPORTS FIELDS AND TRAILS LANDSCAPE AND MAINTENANCE SERVICE
ITB-0013-25

TO: ALL BIDDERS
FROM: CITY OF STONECREST PROCUREMENT DEPARTMENT
SUBJECT: ADDENDUM NO. THREE
DATE: OCTOBER 2, 2025
CC: GENERAL PUBLIC

NOTICE: This addendum is being issued to make the following change(s). All other terms and conditions of this solicitation remains unchanged.

1. BIDS DUE DATE CHANGE:

ORIGINAL:
October 7, 2025, on or before 3:00pm

REVISED:
October 16, 2025, on or before 3:00pm.

ALL OTHER INFORMATION IN THIS SECTION REMAINS THE SAME.

Addendum No. 3 must be signed as acknowledgment of receipt and attached to the bid response when submitted by **3:00 p.m., Thursday, October 16, 2025.** For information on this solicitation, please contact:

Tanisha Boynton, Procurement Official
3120 Stonecrest Blvd., Suite 190
Stonecrest, Ga. 30038
Phone: (772)-224-0200
Email: Tboynton@stonecrestga.gov

NAME OF COMPANY

BIDDER'S

SIGNATURE DATE: _____

Questions & Answers - 1

cm

Solicitation ITB-0013-25 - PARKS, SPORTS FIELDS AND TRAILS LANDSCAPE AND MAINTENANCE SERVICES
Buying Organization City of Stonecrest

No	Question/Answer	Question Date
Q1	<p>Question: Previous Bid</p> <p>Can you provide us with the previous contractor for this bid, their annual pricing documents, and any bid tabs from the previous bid?</p> <p>Answer: The previous contractor was Kitson's Landscaping, LLC. (2022). The annual award amount was \$393,952.00. The contract was terminated. The contractor was paid \$27,462.17 for work performed. The contract was terminated.</p> <p>To view the actual requested documents, an Open Records Request is required. Please submit an Open Records Request to the City Clerk Office.</p>	09/08/2025
Q2	<p>Question: Proposal Award</p> <p>Will the City use any grading criteria to select its vendor (using a best value system), or will the City award based on cost only?</p> <p>Answer: This is an ITB. Award will be made to the lowest responsive and responsible bidder.</p>	09/08/2025
Q3	<p>Question: Field Mowing</p> <p>Are the ball fields to be rotary or reel mowed under this contract?</p> <p>Answer: The baseball fields are to be rotary mowed.</p>	09/16/2025
Q4	<p>Question: bid question</p> <p>Is a bond required for this contract ? Can we visit the location at any time ? What was the prior vendor's cost/contract budget? When will this contract begin? Will it be awarded to one or multiple contractors?</p> <p>Answer: 1. No, a bond is not required for this contract. 2. Yes, The parks and trails are open to the public. 3. Refer to Question No. 1. 4. Within 10 days upon receipt of the fully execution of the contract, Notice to Proceed and Purchase Order. 5. The City is seeking to enter into a contract with 1 contractor.</p>	09/18/2025
Q5	<p>Question: Everett Park</p> <p>What is the expected landscape service at Everett Park each week</p> <p>Answer: Please refer to Attachment "B" – Bid Cost Proposal Form (Bid Sheet) No. 7.</p>	09/22/2025

No	Question/Answer	Question Date
Q6	<p>Question: Park service maps Please provide map with landscape areas to be serviced at each park.</p> <p>Answer: Please refer to Attachment "C" – Aerial Map Images and Location Maps. Services will be performed in the open park and field spaces shown in the images. Contractors are not required to perform landscape services in the tree line areas.</p> <p>Note: Botanical Garden at Fairington Park – City is procuring design and construction services at this time. This site is not open to the public. Contractor will be paid according to Attachment "B" – Bid Cost Proposal Form (Bid Sheet), Everett Park - This site is not open to the public. Contractor will be paid according to Attachment "B" – Bid Cost Proposal Form (Bid Sheet). It is anticipated that work will be in the "Flat" area shown on the map and not within the "tree line" area. Miners Cree/Panola Shoals – This site is not open to the public. Contractor will be paid according to Attachment "B" – Bid Cost Proposal Form (Bid Sheet).</p>	09/22/2025
Q7	<p>Question: Turf Program Most of the sports fields do not have a health crop of Bermuda grass. If a turf treatment is applied there is a high probability that it will turn the fields to dirt. Do you want us to put in the quote to apply turf treatments to all fields or just the fields that will benefit from it?</p> <p>Answer: The contractor should only apply turf treatment to the fields that will benefit from it.</p> <p>Per the solicitation,</p> <p>It will be the sole responsibility of the Bidder to become familiar with the scope of work and City requirements prior to submitting a bid. No variation in price or conditions shall be permitted based upon a claim of ignorance. Submission of a bid will be considered evidence that the bidder has familiarized himself with the nature and extent of the work, equipment, materials, and labor required.</p> <p>Do not submit a separate quote. Please review the solicitation package and attachments. Bidder's must complete and submit Attachment "B" - Bid Cost Proposal Form (Bid Sheet).</p>	09/22/2025
Q8	<p>Question: Top dressing The specs call for 3 topdressings. With the condition of the fields this is a high cost to treat weeds. Do you want to stay with 3 or reduce to 1 top dressing?</p> <p>Answer: The City is requesting 3 top dressings in accordance with the scope of services.</p>	09/22/2025
Q9	<p>Question: pass through account Will the county create a pass through to purchase certain materials and put it through the pass through to get reimbursed for materials.</p> <p>Answer: No. Bidder's should incorporate the cost of all materials in their cost in the bid line items provided for each location and services requested.</p>	09/22/2025

**Request for Taxpayer
Identification Number and Certification**

Go to www.irs.gov/FormW9 for instructions and the latest information.

**Give form to the
requester. Do not
send to the IRS.**

Before you begin. For guidance related to the purpose of Form W-9, see *Purpose of Form*, below.

Print or type. See Specific Instructions on page 3.	1 Name of entity/individual. An entry is required. (For a sole proprietor or disregarded entity, enter the owner's name on line 1, and enter the business/disregarded entity's name on line 2.) Yellowstone Landscape, Inc.		
	2 Business name/disregarded entity name, if different from above.		
	3a Check the appropriate box for federal tax classification of the entity/individual whose name is entered on line 1. Check only one of the following seven boxes. <input type="checkbox"/> Individual/sole proprietor <input checked="" type="checkbox"/> C corporation <input type="checkbox"/> S corporation <input type="checkbox"/> Partnership <input type="checkbox"/> Trust/estate <input type="checkbox"/> LLC. Enter the tax classification (C = C corporation, S = S corporation, P = Partnership) Note: Check the "LLC" box above and, in the entry space, enter the appropriate code (C, S, or P) for the tax classification of the LLC, unless it is a disregarded entity. A disregarded entity should instead check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from Foreign Account Tax Compliance Act (FATCA) reporting code (if any) _____ (Applies to accounts maintained outside the United States.)	
	3b If on line 3a you checked "Partnership" or "Trust/estate," or checked "LLC" and entered "P" as its tax classification, and you are providing this form to a partnership, trust, or estate in which you have an ownership interest, check this box if you have any foreign partners, owners, or beneficiaries. See instructions <input type="checkbox"/>		
	5 Address (number, street, and apt. or suite no.). See instructions. PO Box 101017 6 City, state, and ZIP code Atlanta, GA 30392 7 List account number(s) here (optional)	Requester's name and address (optional)	

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. See also *What Name and Number To Give the Requester* for guidelines on whose number to enter.


Social security number									
			-				-		
or									
Employer identification number									
8	0	-	0	1	4	4	2	0	9

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and, generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person 	Date 4/9/2025
------------------	--	----------------------

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

What's New

Line 3a has been modified to clarify how a disregarded entity completes this line. An LLC that is a disregarded entity should check the appropriate box for the tax classification of its owner. Otherwise, it should check the "LLC" box and enter its appropriate tax classification.

New line 3b has been added to this form. A flow-through entity is required to complete this line to indicate that it has direct or indirect foreign partners, owners, or beneficiaries when it provides the Form W-9 to another flow-through entity in which it has an ownership interest. This change is intended to provide a flow-through entity with information regarding the status of its indirect foreign partners, owners, or beneficiaries, so that it can satisfy any applicable reporting requirements. For example, a partnership that has any indirect foreign partners may be required to complete Schedules K-2 and K-3. See the Partnership Instructions for Schedules K-2 and K-3 (Form 1065).

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS is giving you this form because they