

Cologne Office: 10555 Orchard Road Cologne, MN 55322 (952) 356-2992 shannon@daviddrown.com

August 25, 2025

City of Saint James Attn: Amanda Knoll, City Manager P.O. Box 70 Saint James, MN 56081

RE: 2025 Project Financing - 7th Street, 13th Avenue, and Ring Road

Honorable Mayor, Councilmembers, and Manager Knoll:

The purpose of this letter is to provide updated information regarding project financing for the 2025 Project that includes reconstruction of portions of 7<sup>th</sup> Street, 13<sup>th</sup> Avenue, and Ring Road. Based on the estimated project costs resulting from the bids received and costs incurred to date, we estimate the total project costs as follows:

Construction & Engineering	\$2,349,513.01
MN Rural Water Program Fees	19,250.00
Capitalized Interest	4,987.13

TOTAL PROJECT COSTS: \$2,373,750.14

Sources to be utilized to finance project costs are summarized below:

G.O. Tax Abatement & Utility Revenue Bonds	\$965,000.00
Construction Fund Earnings	575.64
MNDOT Grant (LRIP)	1,408,174.50

TOTAL FUNDING SOURCES: \$2,373,750.14

## Payment and Revenue Requirements:

The bond issue has been structured over a 20-year term based on debt service contributions from the impacted enterprise funds and special assessments. Water revenues will contribute approximately \$25,000 to debt service annually, wastewater revenues will contribute approximately \$20,000 annually, and the storm sewer fund will be required to make an annual contribution to debt service averaging approximately \$10,000 per year.

It is assumed that special assessments of \$291,711 will be levied against benefited properties over a term of 20-years at an interest rate of approximately 5.5%. It is expected that the assessments will be certified this fall for collection starting in 2026.

## Method of Sale:

We have found negotiated bank placements to be effective for issues of less than \$1 million as we are able to significantly reduce issuance costs by avoiding a credit rating (\$13,250) and an underwriter (\$12,545). Staff has directed us to make contact with local lending institutions to determine their level of interest in purchasing this bond issue. I also requested a proposal from the MN Rural Water Program lender. Based on the response I received from local lenders, I have recommended utilizing Minnesota Rural Water Association's loan program as well as its program lender based on the interest rate they are willing to commit to.

## \$965,000 General Obligation Bonds:

If the Council chooses to finance the project as proposed, David Drown Associates, Inc. recommends the following:

- Approximately 20-year term on the project financing at an interest rate of 4.65%
- Bonds callable any time after 2/1/2032.
- Sale of bonds through a negotiated bank placement (MN Rural Water Program Lender)
- We do not recommend purchasing a Standard & Poor's Rating

## Schedule and Issuance:

If determined to be appropriate to proceed, the proposed schedule would be as follows:

September 2, 2025 Award Sale of Bonds

September 16, 2025 Closing

The City's bond counsel (Taft) will be providing a resolution to award the sale of bonds to the Minnesota Rural Water Loan Program lender. I recommend that the City Council approve this resolution if it is determined to be appropriate to proceed with the project financing as proposed. Please feel free to contact me with any questions regarding the attached materials. Thank you for your time and consideration.

Sincerely,

Shannon Sweeney, Associate David Drown Associates, Inc.

Sam Julenly

## \$965,000 General Obligation Improvement & Utility Revenue Note, Series 2025A

**Master Cash Flow** 



## MINNESOTA RURAL WATER ASSOCIATION MEGA LOAN PROGRAM

Uses of Funds		Bond Details	
Street Reconstruction Portion	1,439,151.39	Sale Date	9/2/2025
Tax Abatement Portion	910,361.62	Dated Date	9/16/2025
Other	<u>-</u> _	Closing Date	9/16/2025
Total Project Costs	2,349,513.01	1st Interest Payment	8/1/2026
Underwriter's Discount Allowance	0.00% -	Proceeds spent by:	12/31/2027
Unused Discount to D/S Fund	-	Purchase Price	965,000.00
Fiscal Fee (includes Tax Abatement & Street Reconstruction processing)	11,750.00	Net Interest Cost	555,250.69
Bond Counsel	4,800.00	Net Effective Rate	4.65000%
Pay Agent	-	Average Coupon	4.65000%
Printing & Misc	1,350.00	Call Option	@ par 2/1/2032
MN Rural Water Association Sponsorship	1,350.00	Weighted Avg. Maturity	12.374
Bond Premium	-	Average Life	12.374
Excess Proceeds	-	Bond Yield	4.65055%
Capitalized Interest (to D/S Fund)	4,987.13	Purchaser	Security Bank & Trust Co.
	2,373,750.14	Bond Counsel	Taft Law
		Rating Agency	None
		Pay Agent	City Clerk
Sources of Funds		Tax Status	Tax Exempt
Bond Issue	965,000.00	Continuing Disclosure	None - Audits upon Request
Bond Premium	-	Rebate	Small Issuer
Construction Fund Earnings	575.64	Statutory Authority	MS, Chapters 429, 444, & 475
LRIP Grant	1,408,174.50		
	2,373,750.14		

## Payment Schedule & Cashflow

		Payment Sched	dule								Pledged Revenues	Account Ba	lances
12-Month					Payment	PLUS	Collection	Special	Water	Storm	Sewer	Surplus	Account
Period ending	Principal	Coupon	Yield	Interest	Total	5%_	Year	Assessments	Revenues	Revenues	Revenues	(deficit)	Balance
9/16/2025 Da	ated Date										Initial Depos	sit to D/S Fund >	4,987
2/1/2026	-	4.65%	4.65%	16,827	16,827	17,419	2025	-	5,719	2,238	4,476	(4,987)	-
2/1/2027	30,000	4.65%	4.65%	44,873	74,873	78,616	2026	24,410	25,393	9,936	19,873	996	996
2/1/2028	32,000	4.65%	4.65%	43,478	75,478	79,251	2027	24,410	25,404	9,941	19,882	386	1,382
2/1/2029	33,000	4.65%	4.65%	41,990	74,990	78,739	2028	24,410	25,393	9,936	19,873	874	2,256
2/1/2030	34,000	4.65%	4.65%	40,455	74,455	78,178	2029	24,410	25,360	9,923	19,847	1,362	3,618
2/1/2031	37,000	4.65%	4.65%	38,874	75,874	79,668	2030	24,410	25,787	10,090	20,181	800	4,418
2/1/2032	38,000	4.65%	4.65%	37,154	75,154	78,911	2031	24,410	25,686	10,051	20,102	1,337	5,756
2/1/2033	39,000	4.65%	4.65%	35,387	74,387	78,106	2032	24,410	25,562	10,003	20,005	1,875	7,630
2/1/2034	41,000	4.65%	4.65%	33,573	74,573	78,302	2033	24,410	25,416	9,946	19,891	1,362	8,992
2/1/2035	44,000	4.65%	4.65%	31,667	75,667	79,450	2034	24,410	25,731	10,069	20,137	898	9,889
2/1/2036	46,000	4.65%	4.65%	29,621	75,621	79,402	2035	24,410	25,518	9,985	19,970	482	10,372
2/1/2037	48,000	4.65%	4.65%	27,482	75,482	79,256	2036	24,410	25,765	10,082	20,164	1,166	11,537
2/1/2038	50,000	4.65%	4.65%	25,250	75,250	79,012	2037	24,410	25,485	9,972	19,944	799	12,337
2/1/2039	52,000	4.65%	4.65%	22,925	74,925	78,671	2038	24,410	25,664	10,043	20,085	1,532	13,868
2/1/2040	55,000	4.65%	4.65%	20,507	75,507	79,282	2039	24,410	25,799	10,095	20,191	1,214	15,083
2/1/2041	57,000	4.65%	4.65%	17,949	74,949	78,696	2040	24,410	25,407	9,942	19,883	945	16,028
2/1/2042	60,000	4.65%	4.65%	15,299	75,299	79,063	2041	24,410	25,474	9,968	19,936	725	16,753
2/1/2043	63,000	4.65%	4.65%	12,509	75,509	79,284	2042	24,410	25,497	9,977	19,954	554	17,307
2/1/2044	66,000	4.65%	4.65%	9,579	75,579	79,358	2043	24,410	25,475	9,968	19,937	432	17,739
2/1/2045	68,000	4.65%	4.65%	6,510	74,510	78,236	2044	24,410	25,407	9,942	19,884	1,408	19,148
2/1/2046	72,000	4.65%	4.65%	3,348	75,348	79,115	2045	24,410	25,778	10,087	20,174	1,335	20,482
	965,000			555,251	1,520,251	1,596,014		488,204	516,721	202,195	404,390	15,496	

## General Obligation Improvement & Utility Revenue Note, Series 2025A

Uses of Funds	
Street Improvements	1,439,151.39
Other	
Total Project Costs	1,439,151.39
Underwriter's Discount Allowance	0.00% -
Unused Discount to D/S Fund	-
Allocated Issuance Costs	5,705.18
Bond Premium	-
Excess Proceeds	-
Capitalized Interest (to D/S Fund)	4,987.13
	1,449,843.70

## Sources of Funds

Bond Issue	286,000.00
Bond Premium	-
Construction Fund Earnings	387.88
LRIP Grant	1,163,455.82
	1,449,843.70

## Special Assessment Portion

20.12% \$ 291,711 Assessment Roll
20 Term
5.50% Rate
Fall 2025 Certified

## Payment Schedule & Cashflow

Payment Schedule							
PLUS	Payment					12-Month	
5%	Total	Interest	Yield	Coupon	Principal	Period ending	
					Dated Date	9/16/2025	
4,987	4,987	4,987	4.65%	4.65%	-	2/1/2026	
23,414	22,299	13,299	4.65%	4.65%	9,000	2/1/2027	
24,025	22,881	12,881	4.65%	4.65%	10,000	2/1/2028	
23,536	22,416	12,416	4.65%	4.65%	10,000	2/1/2029	
23,048	21,951	11,951	4.65%	4.65%	10,000	2/1/2030	
23,610	22,486	11,486	4.65%	4.65%	11,000	2/1/2031	
23,073	21,974	10,974	4.65%	4.65%	11,000	2/1/2032	
22,536	21,463	10,463	4.65%	4.65%	11,000	2/1/2033	
23,049	21,951	9,951	4.65%	4.65%	12,000	2/1/2034	
23,513	22,393	9,393	4.65%	4.65%	13,000	2/1/2035	
23,928	22,789	8,789	4.65%	4.65%	14,000	2/1/2036	
23,244	22,138	8,138	4.65%	4.65%	14,000	2/1/2037	
23,611	22,487	7,487	4.65%	4.65%	15,000	2/1/2038	
22,878	21,789	6,789	4.65%	4.65%	15,000	2/1/2039	
23,196	22,092	6,092	4.65%	4.65%	16,000	2/1/2040	
23,465	22,348	5,348	4.65%	4.65%	17,000	2/1/2041	
23,685	22,557	4,557	4.65%	4.65%	18,000	2/1/2042	
23,856	22,720	3,720	4.65%	4.65%	19,000	2/1/2043	
23,978	22,837	2,837	4.65%	4.65%	20,000	2/1/2044	
23,002	21,907	1,907	4.65%	4.65%	20,000	2/1/2045	
23,075	21,977	977	4.65%	4.65%	21,000	2/1/2046	
472,708	450,436	164,436			286,000	_	

			Account Bai	ances
Collection	Special	Tax	Surplus	Account
Year	Assessments	Levies	(deficit)	Balance
		Initial Depos	it to D/S Fund >	4,987
2025	-	-	(4,987)	-
2026	24,410	-	996	996
2027	24,410	-	386	1,382
2028	24,410	-	874	2,256
2029	24,410	-	1,362	3,618
2030	24,410	-	800	4,418
2031	24,410	-	1,337	5,756
2032	24,410	-	1,875	7,630
2033	24,410	-	1,362	8,992
2034	24,410	-	898	9,890
2035	24,410	-	482	10,372
2036	24,410	-	1,166	11,538
2037	24,410	-	799	12,337
2038	24,410	-	1,532	13,869
2039	24,410	-	1,214	15,083
2040	24,410	-	945	16,028
2041	24,410	-	725	16,753
2042	24,410	-	554	17,308
2043	24,410	-	432	17,739
2044	24,410	-	1,408	19,148
2045	24,410	-	1,335	20,483
	488,204	-	15,496	
	·		·	

Account Ralances

## City of St. James, Minnesota

## General Obligation Improvement & Utility Revenue Note, Series 2025A

Uses of Funds		
Construction		910,361.62
Engineering		-
Contingency		-
Other		-
Total Project Costs		910,361.62
Underwriter's Discount Allowance	0.00%	-
Unused Discount to D/S Fund		-
Allocated Issuance Costs		13,544.82
Bond Premium		-
Excess Proceeds		-
Capitalized Interest (to D/S Fund)		-
		923,906.44

### Sources of Funds

Bond Issue	679,000.00
Bond Premium	-
Construction Fund Earnings	187.76
LRIP Grant (for Storm related costs)	244,718.68
	923,906.44

# Utility Portion

ent Schedule & Ca	shflow							46%	18%	36%		
		Payment Schee	dule								Account Ba	lances
12-Month					Payment	PLUS	Collection	Water	Storm	Sanitary Sewer	Surplus	Account
Period ending	Principal	Coupon	Yield	Interest	Total	5%	Year	Revenues	Revenues	Revenues	(deficit)	Balance
9/16/2025 Da	ated Date									Initial Depos	it to D/S Fund >	-
2/1/2026	-	4.65%	4.65%	11,840	11,840	12,432	2025	5,719	2,238	4,476	-	-
2/1/2027	21,000	4.65%	4.65%	31,574	52,574	55,202	2026	25,393	9,936	19,873	-	-
2/1/2028	22,000	4.65%	4.65%	30,597	52,597	55,227	2027	25,404	9,941	19,882	-	-
2/1/2029	23,000	4.65%	4.65%	29,574	52,574	55,203	2028	25,393	9,936	19,873	-	-
2/1/2030	24,000	4.65%	4.65%	28,505	52,505	55,130	2029	25,360	9,923	19,847	-	-
2/1/2031	26,000	4.65%	4.65%	27,389	53,389	56,058	2030	25,787	10,090	20,181	-	-
2/1/2032	27,000	4.65%	4.65%	26,180	53,180	55,838	2031	25,686	10,051	20,102	-	-
2/1/2033	28,000	4.65%	4.65%	24,924	52,924	55,570	2032	25,562	10,003	20,005	-	-
2/1/2034	29,000	4.65%	4.65%	23,622	52,622	55,253	2033	25,416	9,946	19,891	-	-
2/1/2035	31,000	4.65%	4.65%	22,274	53,274	55,937	2034	25,731	10,069	20,137	-	-
2/1/2036	32,000	4.65%	4.65%	20,832	52,832	55,474	2035	25,518	9,985	19,970	-	-
2/1/2037	34,000	4.65%	4.65%	19,344	53,344	56,011	2036	25,765	10,082	20,164	-	-
2/1/2038	35,000	4.65%	4.65%	17,763	52,763	55,401	2037	25,485	9,972	19,944	-	-
2/1/2039	37,000	4.65%	4.65%	16,136	53,136	55,792	2038	25,664	10,043	20,085	-	-
2/1/2040	39,000	4.65%	4.65%	14,415	53,415	56,086	2039	25,799	10,095	20,191	-	-
2/1/2041	40,000	4.65%	4.65%	12,602	52,602	55,232	2040	25,407	9,942	19,883	-	-
2/1/2042	42,000	4.65%	4.65%	10,742	52,742	55,379	2041	25,474	9,968	19,936	-	-
2/1/2043	44,000	4.65%	4.65%	8,789	52,789	55,428	2042	25,497	9,977	19,954	-	-
2/1/2044	46,000	4.65%	4.65%	6,743	52,743	55,380	2043	25,475	9,968	19,937	-	-
2/1/2045	48,000	4.65%	4.65%	4,604	52,604	55,234	2044	25,407	9,942	19,884	-	-
2/1/2046	51,000	4.65%	4.65%	2,372	53,372	56,040	2045	25,778	10,087	20,174	-	-
	679,000			390,815	1,069,815	1,123,306		516,721	202,195	404,390	=	

## City of St. James, Minnesota General Obligation Improvement & Utility Revenue Note, Series 2025A \$965,000

## **MASTER BOND PAYMENT SCHEDULE**

Paying Agent: City Clerk

CUSI	Payment	Semi-Annual	Semi-annual	Interest		Payment
Numbe	Notation	Payment	Interest	Rates	Principal	Date
		_				
		<del>-</del>			Dated Date	September 16, 2025
		16,827.19	16,827.19	4.650%	_	February 1, 2026
		22,436.25	22,436.25	4.030 /0	-	August 1, 2026
		52,436.25	22,436.25	4.650%	30,000	February 1, 2027
		21,738.75	21,738.75	4.030 /0	30,000	August 1, 2027
		53,738.75	21,738.75	4.650%	32,000	February 1, 2028
		· -		4.030%	32,000	•
		20,994.75	20,994.75	4.0500/	22.000	August 1, 2028
		53,994.75	20,994.75	4.650%	33,000	February 1, 2029
		20,227.50	20,227.50		0.4.000	August 1, 2029
		54,227.50	20,227.50	4.650%	34,000	February 1, 2030
		19,437.00	19,437.00			August 1, 2030
		56,437.00	19,437.00	4.650%	37,000	February 1, 2031
		18,576.75	18,576.75			August 1, 2031
		56,576.75	18,576.75	4.650%	38,000	February 1, 2032
		17,693.25	17,693.25			August 1, 2032
		56,693.25	17,693.25	4.650%	39,000	February 1, 2033
		16,786.50	16,786.50			August 1, 2033
	<u> </u>	57,786.50	16,786.50	4.650%	41,000	February 1, 2034
		15,833.25	15,833.25		,	August 1, 2034
	-	59,833.25	15,833.25	4.650%	44,000	February 1, 2035
		14,810.25	14,810.25		,	August 1, 2035
	-	60,810.25	14,810.25	4.650%	46,000	February 1, 2036
		13,740.75	13,740.75			August 1, 2036
		61,740.75	13,740.75	4.650%	48,000	February 1, 2037
		12,624.75	12,624.75			August 1, 2037
		62,624.75	12,624.75	4.650%	50,000	February 1, 2038
		11,462.25	11,462.25	4.6500/	E2 000	August 1, 2038
		63,462.25 10,253.25	11,462.25 10,253.25	4.650%	52,000	February 1, 2039 August 1, 2039
		65,253.25	10,253.25	4.650%	55,000	February 1, 2040
		8,974.50	8,974.50	4.00070	55,000	August 1, 2040
		65,974.50	8,974.50	4.650%	57,000	February 1, 2041
	-	7,649.25	7,649.25		,,,,,,,	August 1, 2041
		67,649.25	7,649.25	4.650%	60,000	February 1, 2042
		6,254.25	6,254.25			August 1, 2042
		69,254.25	6,254.25	4.650%	63,000	February 1, 2043
		4,789.50	4,789.50			August 1, 2043
		70,789.50	4,789.50	4.650%	66,000	February 1, 2044
	3,255.00	· · · · · · · · · · · · · · · · · · ·	3,255.00	4 GEO0/	69 000	August 1, 2044
		71,255.00	3,255.00	4.650%	68,000	February 1, 2045 August 1, 2045
		1,674.00 73,674.00	1,674.00 1,674.00	4.650%	72,000	February 1, 2046
		1,520,250.69	555,250.69		965,000	

<sup>(1)</sup> These Maturities have been aggregated to Term Bonds, maturing in the final year shown, subject to manditory sinking fund call.

Call Option: 2/1/2032 *at par* Bonds Dated: 9/16/2025

This payment schedule assumes no bonds are redeemed early. Refunds, if they are done, will alter this payment schedule. David Drown Associates, Inc. (612-920-3320) is available at any time to review the feasibility of refunding this issue.

David Drown Associates, Inc.

Payment Schedule ~ Final