



June 3, 2021

To: John Walsh - City Manager – City of St. Helens
From: Josh Brown – District Manager – Hudson Garbage

RE: Request for Solid Waste Rate Adjustment

Dear Mr. Walsh:

Hudson Garbage continues to be a community resource, faithfully serving your homes and businesses to keep the City of St. Helens clean with little fanfare. Throughout the pandemic, our drivers brought a sense of normalcy when so many aspects of our customers' lives were upended. We are proud of what we do and what we have accomplished this past year.

With so much uncertainty a year ago, we chose not to request a rate adjustment. Your rates were last raised July 2019. After two years, we not only face an increase in the County disposal-tipping fee, but also significant wage pressure and increases in costs throughout our supply chain. Columbia County has approved a 2.6% disposal rate increase at the Columbia County Transfer Station, effective July 1, 2021. We are requesting an overall increase of 2.6% to encompass the disposal increase and the rising wage and operational costs. I have attached a copy of the proposed rates.

We look forward to meeting with Council to answer questions and move this forward with an effective date of either July 1. Most of all, all of us at Hudson wish to thank you for the ongoing opportunity to serve you.

Regards,

A handwritten signature in black ink, appearing to read "J. Brown".

Josh Brown
District Manager
Hudson Garbage



Hudson Garbage Service

| ST. HELEN'S CITY | 2020 | 2019 | 2018 |
|------------------|-------|-------|-------|
| CUSTOMERS | 4,212 | 4,086 | 4,118 |
| CUST % CHANGE | 3.1% | -0.8% | |

| Key Drivers |
|---|
| Inflation |
| CPI-U West Change since July 2019 |
| 4.8% |
| Hudson Garbage Expense Changes |
| Direct Labor Expense-Market Adjustment |
| 14.7% |
| Commodity Processing-Improving (\$/ton) |
| -25.0% |
| Disposal Fees |
| 2.6% |
| Other Direct Costs |
| 1.0% |
| Requested Price Increase |
| 2.6% |

City of St. Helen's Historical Rates

| | <u>2017-07</u> | <u>2018-05*</u> | <u>2019-07</u> | <u>2020-07</u> |
|---------------|----------------|-----------------|----------------|----------------|
| \$ | 25.34 | \$ 26.96 | \$ 27.94 | No Change |
| \$ | 87.07 | \$ 92.64 | \$ 96.59 | No Change |
| Residential % | 3.18% | 6.39% | 3.64% | 0.00% |
| Commercial % | 3.95% | 6.40% | 4.26% | 0.00% |
| Reason | Disposal | Recycling | General Costs | None |
| Relative CPI | 2.3% | 2.9% | 2.5% | 1.7% |

| City of St. Helen's** | | |
|-----------------------|----------|----------|
| | Current | Proposed |
| 32 Gal Wkly | \$ 27.94 | \$ 28.67 |
| 1 Yard Wkly | \$ 96.59 | \$ 99.10 |



HUDSON GARBAGE SERVICE
RATES EFFECTIVE July 1, 2021
CITY OF ST. HELENS

ST. HELENS CITY

| Service Description | FREQUENCY | Current Rate | New Rate |
|--|------------|--------------|-----------|
| <u>RESIDENTIAL</u> | | | |
| <u>WEEKLY SERVICE</u> | | | |
| 1 35 Gallon Cart Weekly | PER MONTH | \$ 27.94 | \$ 28.67 |
| 2 35 Gallon Carts Weekly | PER MONTH | \$ 42.99 | \$ 44.11 |
| 3 35 Gallon Carts Weekly | PER MONTH | \$ 58.01 | \$ 59.52 |
| 4 35 Gallon Carts Weekly | PER MONTH | \$ 69.67 | \$ 71.48 |
| 5 35 Gallon Carts Weekly | PER MONTH | \$ 88.05 | \$ 90.34 |
| 6 35 Gallon Carts Weekly | PER MONTH | \$ 104.84 | \$ 107.57 |
| 1 65 Gallon Cart Weekly | PER MONTH | \$ 42.99 | \$ 44.11 |
| 2 65 Gallon Carts Weekly | PER MONTH | \$ 69.67 | \$ 71.48 |
| 1 95 Gallon Cart Weekly | PER MONTH | \$ 58.01 | \$ 59.52 |
| 2 95 Gallon Carts Weekly | PER MONTH | \$ 103.21 | \$ 105.89 |
| 1 32 Gallon Cart Weekly - No Recycle | PER MONTH | \$ 19.13 | \$ 19.63 |
| 2 32 Gallon Cart Weekly - No Recycle | PER MONTH | \$ 32.32 | \$ 33.16 |
| 4 32 Gallon Carts Weekly | PER MONTH | \$ 58.42 | \$ 59.94 |
| <u>EVERY-OTHER-WEEK SERVICE</u> | | | |
| 1 35 Gallon Cart Every Other Week | PER MONTH | \$ 20.18 | \$ 20.70 |
| 2 35 Gallon Cart Every Other Week | PER MONTH | \$ 31.00 | \$ 31.81 |
| 3 35 Gallon Cart Every Other Week | PER MONTH | \$ 41.58 | \$ 42.66 |
| 1 65 Gallon Cart Every Other Week | PER MONTH | \$ 31.00 | \$ 31.81 |
| 1 95 Gallon Cart Every Other Week | PER MONTH | \$ 41.58 | \$ 42.66 |
| 1 32 Gallon Cart Every Other Week | PER MONTH | \$ 20.18 | \$ 20.70 |
| 1 32 Gallon Cart Every Other Week - No Recycle | PER MONTH | \$ 11.27 | \$ 11.56 |
| <u>MONTHLY SERVICE</u> | | | |
| 35 gallon 1x Monthly | PER MONTH | \$ 6.11 | \$ 6.27 |
| 2 35 gallon 1x Monthly - No New Customers | PER MONTH | \$ 10.01 | \$ 10.27 |
| 3 35 gallon 1x Monthly - No New Customers | PER MONTH | \$ 13.95 | \$ 14.31 |
| 35 gallon 1x Monthly - with Recycle | PER MONTH | \$ 11.16 | \$ 11.45 |
| 65 gallon 1x Monthly | PER MONTH | \$ 10.01 | \$ 10.27 |
| 95 gallon 1x Monthly | PER MONTH | \$ 13.95 | \$ 14.31 |
| 32 gallon 1x Monthly | PER MONTH | \$ 5.69 | \$ 5.84 |
| <u>ON-CALL SERVICE</u> | | | |
| 35 Gallon On Call Pickup | PER PICKUP | \$ 5.59 | \$ 5.74 |
| 65 Gallon On Call Pickup (2 35 Gal) No New Customers | PER PICKUP | \$ 9.58 | \$ 9.83 |
| 95 Gallon On Call Pickup (3 35 Gal) No New Customers | PER PICKUP | \$ 13.57 | \$ 13.92 |
| 32 Gallon On Call Pickup | PER PICKUP | \$ 5.59 | \$ 5.74 |
| 4 35 Gallon On Call Pickup - No New Customers | PER PICKUP | \$ 17.58 | \$ 18.04 |

HUDSON GARBAGE SERVICE
 RATES EFFECTIVE July 1, 2021
 CITY OF ST. HELENS

ST. HELENS CITY

| Service Description | FREQUENCY | Current Rate | New Rate |
|--|------------|--------------|----------|
| <u>RECYCLE/GREENWASTE RATES</u> | | | |
| RECYCLE SERVICE ONLY | PER MONTH | \$ 8.97 | \$ 9.20 |
| RESI RECYCLE WITH GARBAGE | PER MONTH | \$ 5.06 | \$ 5.19 |
| GREENWASTE ONLY - RES | PER MONTH | \$ 8.97 | \$ 9.20 |
| GREENWASTE SERVICE - RES | PER MONTH | \$ 4.15 | \$ 4.26 |
| RECYCLE WITH GREENWASTE | PER MONTH | \$ 13.13 | \$ 13.47 |
| <u>COMMERCIAL</u> | | | |
| TEMP 2YD CONT | PER PICKUP | \$ 69.78 | \$ 71.59 |
| XTRA PER DAY | PER DAY | \$ 2.25 | \$ 2.31 |
| CONTAINER OVERLOAD | PER YARD | \$ 16.80 | \$ 17.24 |
| CONTAINER PER/EXTRA YD | PER YARD | \$ 16.80 | \$ 17.24 |
| LABOR FEE FOR CLEAN-UP (PER 10 MINS) | PER PICKUP | \$ 11.23 | \$ 11.52 |
| LOCK BAR FOR CONTAINER | PER PICKUP | \$ 27.40 | \$ 28.11 |
| Walk-In - Business | PER PICKUP | \$ 4.39 | \$ 4.50 |
| <u>OTHER CAN SERVICES</u> | | | |
| EXTRA CAN (32 OR 35 GAL) | PER PICKUP | \$ 4.30 | \$ 4.41 |
| EOW OFF WEEK | PER PICKUP | \$ 5.55 | \$ 5.69 |
| EXTRA BAG OR BOX | PER PICKUP | \$ 3.07 | \$ 3.15 |
| OVERWEIGHT CAN | PER PICKUP | \$ 2.51 | \$ 2.58 |
| OVERLOADED CAN | PER PICKUP | \$ 2.51 | \$ 2.58 |
| OVERSIZE CAN | PER PICKUP | \$ 2.51 | \$ 2.58 |
| SPECIAL TRIP-OFF DAY | PER PICKUP | \$ 20.00 | \$ 20.00 |
| ROLL CAN WALK/DRIVE-IN | PER MONTH | \$ 4.39 | \$ 4.50 |
| DRIVE-IN ADDI'L 100 FT. INCREMENTS | PER MONTH | \$ 2.25 | \$ 2.31 |
| SERVICE RESUME/CART REDELIVERY | ONE TIME | \$ 25.00 | \$ 25.00 |
| COLLECTION FEES PAID TO 3RD PARTY COLLECTORS | | | |
| PASSED THROUGH IN FULL | ONE TIME | | |
| RETURNED CHECK FEE | | \$ 20.00 | \$ 20.00 |
| <u>OTHER RATES</u> | | | |
| TIRE under 16" no/rim | PER PICKUP | \$ 5.79 | \$ 5.95 |
| TIRE under 16" w/rim | PER PICKUP | \$ 13.53 | \$ 13.89 |
| HOT WATER HEATER | PER PICKUP | \$ 30.37 | \$ 31.16 |
| SM MATTRESS | PER PICKUP | \$ 10.05 | \$ 10.31 |
| M/LG MATTRESS | PER PICKUP | \$ 14.99 | \$ 15.38 |
| SM FURNITURE | PER PICKUP | \$ 14.36 | \$ 14.73 |
| M/LG FURNITURE | PER PICKUP | \$ 29.96 | \$ 30.74 |
| SM APPLIANCE* | PER PICKUP | \$ 14.79 | \$ 15.17 |
| M/LG APPLIANCE* | PER PICKUP | \$ 30.37 | \$ 31.16 |

*(No refrigerators, freezers, Freon or compressors)

**HUDSON GARBAGE SERVICE
RATES EFFECTIVE July 1, 2021
CITY OF ST. HELENS**

ST. HELENS CITY

| Service Description | FREQUENCY | Current Rate | New Rate |
|---|------------|--------------|-----------|
| <u>WEEKLY COMMERCIAL CAN SERVICE</u> | | | |
| 1 32 Gallon Can Weekly Business | PER MONTH | \$ 19.13 | \$ 19.63 |
| 2 32 Gallon Can Weekly Business | PER MONTH | \$ 32.32 | \$ 33.16 |
| 3 32 Gallon Can Weekly Business | PER MONTH | \$ 45.36 | \$ 46.54 |
| 4 32 Gallon Can Weekly Business | PER MONTH | \$ 58.42 | \$ 59.94 |
| 13 32 Gallon Can Weekly Business | PER MONTH | \$ 175.73 | \$ 180.30 |
| 1 32 Gallon Can 2x Weekly Business | PER MONTH | \$ 32.32 | \$ 33.16 |
| 1 35 Gallon Can Weekly Business | PER MONTH | \$ 19.13 | \$ 19.63 |
| 2 35 Gallon Can Weekly Business | PER MONTH | \$ 32.32 | \$ 33.16 |
| 3 35 Gallon Can Weekly Business | PER MONTH | \$ 45.36 | \$ 46.54 |
| 4 35 Gallon Can Weekly Business | PER MONTH | \$ 58.42 | \$ 59.94 |
| 5 35 Gallon Can Weekly Business | PER MONTH | \$ 71.44 | \$ 73.30 |
| 6 35 Gallon Can Weekly Business | PER MONTH | \$ 84.48 | \$ 86.68 |
| 1 35 Gallon Can 2x Weekly Business | PER MONTH | \$ 32.32 | \$ 33.16 |
| 2 35 Gallon Can 2x Weekly Business | PER MONTH | \$ 58.28 | \$ 59.80 |
| 3 35 Gallon Can 2x Weekly Business | PER MONTH | \$ 80.95 | \$ 83.05 |
| 4 35 Gallon Can 2x Weekly Business | PER MONTH | \$ 106.22 | \$ 108.98 |
| 5 35 Gallon Can 2x Weekly Business | PER MONTH | \$ 130.21 | \$ 133.60 |
| 1 35 Gallon Can 3x Weekly Business | PER MONTH | \$ 48.83 | \$ 50.10 |
| 2 35 Gallon Can 3x Weekly Business | PER MONTH | \$ 88.21 | \$ 90.50 |
| 3 35 Gallon Can 3x Weekly Business | PER MONTH | \$ 122.49 | \$ 125.67 |
| 4 35 Gallon Can 3x Weekly Business | PER MONTH | \$ 156.77 | \$ 160.85 |
| 5 35 Gallon Can 3x Weekly Business | PER MONTH | \$ 191.02 | \$ 195.99 |
| 1 65 Gallon Can Weekly Business | PER MONTH | \$ 32.32 | \$ 33.16 |
| 2 65 Gallon Can Weekly Business | PER MONTH | \$ 58.42 | \$ 59.94 |
| 3 65 Gallon Can Weekly Business | PER MONTH | \$ 79.51 | \$ 81.58 |
| 1 95 Gallon Can Weekly Business | PER MONTH | \$ 45.36 | \$ 46.54 |
| 2 95 Gallon Can Weekly Business | PER MONTH | \$ 90.73 | \$ 93.09 |
| 3 95 Gallon Can Weekly Business | PER MONTH | \$ 136.10 | \$ 139.64 |
| 4 95 Gallon Can Weekly Business | PER MONTH | \$ 181.45 | \$ 186.17 |
| 5 95 Gallon Can Weekly Business | PER MONTH | \$ 230.27 | \$ 236.26 |
| <u>EVERY-OTHER-WEEK COMMERCIAL CAN SERVICE</u> | | | |
| 1 Can Every Other Week--Business | PER MONTH | \$ 11.45 | \$ 11.75 |
| 35 Gallon Every Other Week Business | PER MONTH | \$ 11.45 | \$ 11.75 |
| 2 35 Gallon Every Other Week Business | PER MONTH | \$ 19.59 | \$ 20.10 |
| 65 Gallon Every Other Week Business | PER MONTH | \$ 21.33 | \$ 21.88 |
| <u>OTHER COMMERCIAL CAN SERVICE</u> | | | |
| 32 gallon 1x Monthly Business | PER MONTH | \$ 6.11 | \$ 6.27 |
| 32 Gallon On Call Pickup Business | PER PICKUP | \$ 5.59 | \$ 5.74 |
| Overfill/Overweight Can Business | PER PICKUP | \$ 2.51 | \$ 2.58 |

HUDSON GARBAGE SERVICE
RATES EFFECTIVE July 1, 2021
CITY OF ST. HELENS

ST. HELENS CITY

| Service Description | FREQUENCY | Current Rate | New Rate |
|---|------------|--------------|-----------|
| <u>CONTAINER SERVICE</u> | | | |
| 1 Yard Container Weekly Service = 6.3 32 gal cans | PER MONTH | \$ 96.59 | \$ 99.10 |
| *Each additional | PER MONTH | \$ 89.15 | \$ 91.47 |
| 1 Yard Container 2 x Weekly Service | PER MONTH | \$ 179.61 | \$ 184.28 |
| *Each additional | PER MONTH | \$ 165.39 | \$ 169.69 |
| 1 Yard Container 3 x Weekly Service | PER MONTH | \$ 266.26 | \$ 273.18 |
| *Each additional | PER MONTH | \$ 233.13 | \$ 239.19 |
| 1 Yard Container 4 x Weekly Service | PER MONTH | \$ 343.03 | \$ 351.95 |
| *Each additional | PER MONTH | \$ 294.55 | \$ 302.21 |
| 1 Yard Container 5 x Weekly Service | PER MONTH | \$ 430.51 | \$ 441.70 |
| *Each additional | PER MONTH | \$ 372.11 | \$ 381.78 |
| 1 Yard Every Other Week Service | PER MONTH | \$ 59.80 | \$ 61.35 |
| 1YD OAM (not offered to new customers) | PER MONTH | \$ 29.65 | \$ 30.42 |
| 1Yard On Call Pickup (not offered to new customers) | PER PICKUP | \$ 28.99 | \$ 29.74 |
| 1.5 Yard Container Weekly Service = 9.5 32 gal cans | PER MONTH | \$ 136.41 | \$ 139.96 |
| *Each additional | PER MONTH | \$ 126.57 | \$ 129.86 |
| 1.5 Yard Container 2 x Weekly Service | PER MONTH | \$ 259.67 | \$ 266.42 |
| *Each additional | PER MONTH | \$ 242.15 | \$ 248.45 |
| 1.5 Yard Container 3 x Weekly Service | PER MONTH | \$ 382.91 | \$ 392.87 |
| *Each additional | PER MONTH | \$ 354.02 | \$ 363.22 |
| 1.5 Yard Container 4 x Weekly Service | PER MONTH | \$ 486.97 | \$ 499.63 |
| *Each additional | PER MONTH | \$ 449.72 | \$ 461.41 |
| 1.5 Yard Container 5 x Weekly Service | PER MONTH | \$ 616.28 | \$ 632.30 |
| *Each additional | PER MONTH | \$ 558.25 | \$ 572.76 |
| 1.5 Yard Every Other Week Service | PER MONTH | \$ 85.43 | \$ 87.65 |
| 1.5YD OAM (not offered to new customers) | PER MONTH | \$ 42.87 | \$ 43.98 |
| 1.5YD OPU (not offered to new customers) | PER PICKUP | \$ 38.09 | \$ 39.08 |
| 2 Yard Container Weekly Service = 12.6 32 gal cans | PER MONTH | \$ 180.79 | \$ 185.49 |
| *Each additional | PER MONTH | \$ 167.62 | \$ 171.98 |
| 2 Yard Container 2x Weekly Service | PER MONTH | \$ 341.82 | \$ 350.71 |
| *Each additional | PER MONTH | \$ 316.35 | \$ 324.58 |
| 2 Yard Container 3x Weekly Service | PER MONTH | \$ 512.79 | \$ 526.12 |
| *Each additional | PER MONTH | \$ 447.85 | \$ 459.49 |
| 2 Yard Container 4x Weekly Service | PER MONTH | \$ 650.57 | \$ 667.48 |
| *Each additional | PER MONTH | \$ 566.96 | \$ 581.70 |
| 2 Yard Container 5x Weekly Service | PER MONTH | \$ 811.92 | \$ 833.03 |
| *Each additional | PER MONTH | \$ 698.45 | \$ 716.61 |
| 2 Yard Every Other Week Service | PER MONTH | \$ 94.02 | \$ 96.46 |
| 2YD OAM (not offered to new customers) | PER MONTH | \$ 53.10 | \$ 54.48 |
| 2 Yard On Call (not offered to new customers) | PER PICKUP | \$ 45.74 | \$ 46.93 |

HUDSON GARBAGE SERVICE
RATES EFFECTIVE July 1, 2021
CITY OF ST. HELENS

ST. HELENS CITY

| Service Description | FREQUENCY | Current Rate | New Rate |
|---|------------|--------------|-------------|
| 3 Yard Container 1x Weekly Service | PER MONTH | \$ 236.82 | \$ 242.98 |
| 3 Yard Container 2x Weekly Service | PER MONTH | \$ 442.41 | \$ 453.91 |
| 3 Yard Container 3x Weekly Service | PER MONTH | \$ 648.02 | \$ 664.87 |
| 3 Yard Container 4x Weekly Service | PER MONTH | \$ 853.62 | \$ 875.81 |
| 3 Yard Container 5x Weekly Service | PER MONTH | \$ 1,059.11 | \$ 1,086.65 |
| 3 Yard On Call (not offered to new customers) | PER PICKUP | \$ 58.51 | \$ 60.03 |
| | | | |
| 4 Yard Container 1x Weekly Service | PER MONTH | \$ 289.88 | \$ 297.42 |
| 4 Yard Container 2x Weekly Service | PER MONTH | \$ 564.03 | \$ 578.69 |
| 4 Yard Container 3x Weekly Service | PER MONTH | \$ 838.12 | \$ 859.91 |
| 4 Yard Container 4x Weekly Service | PER MONTH | \$ 1,112.26 | \$ 1,141.18 |
| 4 Yard Container 5x Weekly Service | PER MONTH | \$ 1,386.39 | \$ 1,422.44 |
| 4 Yard Every Other Week Service | PER MONTH | \$ 179.18 | \$ 183.84 |
| | | | |
| 5 Yard Container 1x Weekly Service | PER MONTH | \$ 399.89 | \$ 410.29 |
| 5 Yard Container 2x Weekly Service | PER MONTH | \$ 782.84 | \$ 803.19 |
| 5 Yard Container 3x Weekly Service | PER MONTH | \$ 1,165.87 | \$ 1,196.18 |
| 5 Yard Container 4x Weekly Service | PER MONTH | \$ 1,548.83 | \$ 1,589.10 |
| 5 Yard Container 5x Weekly Service | PER MONTH | \$ 1,887.62 | \$ 1,936.70 |
| | | | |
| 6 Yard Container 1x Weekly Service | PER MONTH | \$ 462.68 | \$ 474.71 |
| 6 Yard Container 2x Weekly Service | PER MONTH | \$ 925.38 | \$ 949.44 |
| 6 Yard Every Other Week Service | PER MONTH | \$ 231.40 | \$ 237.42 |
| 6 Yard On Call (not offered to new customers) | PER PICKUP | \$ 114.43 | \$ 117.41 |