



Hudson Garbage Service

June 3, 2021

To: John Walsh - City Manager – City of St. Helens

From: Josh Brown – District Manager – Hudson Garbage

RE: Request for Solid Waste Rate Adjustment

Dear Mr. Walsh:

Hudson Garbage continues to be a community resource, faithfully serving your homes and businesses to keep the City of St. Helens clean with little fanfare. Throughout the pandemic, our drivers brought a sense of normalcy when so many aspects of our customers' lives were upended. We are proud of what we do and what we have accomplished this past year.

With so much uncertainty a year ago, we chose not to request a rate adjustment. Your rates were last raised July 2019. After two years, we not only face an increase in the County disposal-tipping fee, but also significant wage pressure and increases in costs throughout our supply chain. Columbia County has approved a 2.6% disposal rate increase at the Columbia County Transfer Station, effective July 1, 2021. We are requesting an overall increase of 2.6% to encompass the disposal increase and the rising wage and operational costs. I have attached a copy of the proposed rates.

We look forward to meeting with Council to answer questions and move this forward with an effective date of either July 1. Most of all, all of us at Hudson wish to thank you for the ongoing opportunity to serve you.

Regards,



Josh Brown
District Manager
Hudson Garbage



ST. HELEN'S CITY	2020	2019	2018
CUSTOMERS	4,212	4,086	4,118
CUST % CHANGE	3.1%	-0.8%	

Key Drivers	
Inflation	
CPI-U West Change since July 2019	4.8%
Hudson Garbage Expense Changes	
Direct Labor Expense-Market Adjustment	14.7%
Commodity Processing-Improving (\$/ton)	-25.0%
Disposal Fees	2.6%
Other Direct Costs	1.0%
Requested Price Increase	2.6%

City of St. Helen's Historical Rates

	<u>2017-07</u>	<u>2018-05*</u>	<u>2019-07</u>	<u>2020-07</u>
	\$ 25.34	\$ 26.96	\$ 27.94	No Change
	\$ 87.07	\$ 92.64	\$ 96.59	No Change
Residential %	3.18%	6.39%	3.64%	0.00%
Commercial %	3.95%	6.40%	4.26%	0.00%
Reason	Disposal	Recycling	General Costs	None
Relative CPI	2.3%	2.9%	2.5%	1.7%

City of St. Helen's**			
	Current		Proposed
32 Gal Wkly \$	27.94	\$	28.67
1 Yard Wkly \$	96.59	\$	99.10



HUDSON GARBAGE SERVICE
RATES EFFECTIVE July 1, 2021
CITY OF ST. HELENS

ST. HELENS CITY

Service Description	FREQUENCY	Current Rate	New Rate
<u>RESIDENTIAL</u>			
<u>WEEKLY SERVICE</u>			
1 35 Gallon Cart Weekly	PER MONTH	\$ 27.94	\$ 28.67
2 35 Gallon Carts Weekly	PER MONTH	\$ 42.99	\$ 44.11
3 35 Gallon Carts Weekly	PER MONTH	\$ 58.01	\$ 59.52
4 35 Gallon Carts Weekly	PER MONTH	\$ 69.67	\$ 71.48
5 35 Gallon Carts Weekly	PER MONTH	\$ 88.05	\$ 90.34
6 35 Gallon Carts Weekly	PER MONTH	\$ 104.84	\$ 107.57
1 65 Gallon Cart Weekly	PER MONTH	\$ 42.99	\$ 44.11
2 65 Gallon Carts Weekly	PER MONTH	\$ 69.67	\$ 71.48
1 95 Gallon Cart Weekly	PER MONTH	\$ 58.01	\$ 59.52
2 95 Gallon Carts Weekly	PER MONTH	\$ 103.21	\$ 105.89
1 32 Gallon Cart Weekly - No Recycle	PER MONTH	\$ 19.13	\$ 19.63
2 32 Gallon Cart Weekly - No Recycle	PER MONTH	\$ 32.32	\$ 33.16
4 32 Gallon Carts Weekly	PER MONTH	\$ 58.42	\$ 59.94
<u>EVERY-OTHER-WEEK SERVICE</u>			
1 35 Gallon Cart Every Other Week	PER MONTH	\$ 20.18	\$ 20.70
2 35 Gallon Cart Every Other Week	PER MONTH	\$ 31.00	\$ 31.81
3 35 Gallon Cart Every Other Week	PER MONTH	\$ 41.58	\$ 42.66
1 65 Gallon Cart Every Other Week	PER MONTH	\$ 31.00	\$ 31.81
1 95 Gallon Cart Every Other Week	PER MONTH	\$ 41.58	\$ 42.66
1 32 Gallon Cart Every Other Week	PER MONTH	\$ 20.18	\$ 20.70
1 32 Gallon Cart Every Other Week - No Recycle	PER MONTH	\$ 11.27	\$ 11.56
<u>MONTHLY SERVICE</u>			
35 gallon 1x Monthly	PER MONTH	\$ 6.11	\$ 6.27
2 35 gallon 1x Monthly - No New Customers	PER MONTH	\$ 10.01	\$ 10.27
3 35 gallon 1x Monthly - No New Customers	PER MONTH	\$ 13.95	\$ 14.31
35 gallon 1x Monthly - with Recycle	PER MONTH	\$ 11.16	\$ 11.45
65 gallon 1x Monthly	PER MONTH	\$ 10.01	\$ 10.27
95 gallon 1x Monthly	PER MONTH	\$ 13.95	\$ 14.31
32 gallon 1x Monthly	PER MONTH	\$ 5.69	\$ 5.84
<u>ON-CALL SERVICE</u>			
35 Gallon On Call Pickup	PER PICKUP	\$ 5.59	\$ 5.74
65 Gallon On Call Pickup (2 35 Gal) No New Customers	PER PICKUP	\$ 9.58	\$ 9.83
95 Gallon On Call Pickup (3 35 Gal) No New Customers	PER PICKUP	\$ 13.57	\$ 13.92
32 Gallon On Call Pickup	PER PICKUP	\$ 5.59	\$ 5.74
4 35 Gallon On Call Pickup - No New Customers	PER PICKUP	\$ 17.58	\$ 18.04

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Service Description	FREQUENCY	Current Rate	New Rate
<u>RECYCLE/GREENWASTE RATES</u>			
RECYCLE SERVICE ONLY	PER MONTH	\$ 8.97	\$ 9.20
RESI RECYCLE WITH GARBAGE	PER MONTH	\$ 5.06	\$ 5.19
GREENWASTE ONLY - RES	PER MONTH	\$ 8.97	\$ 9.20
GREENWASTE SERVICE - RES	PER MONTH	\$ 4.15	\$ 4.26
RECYCLE WITH GREENWASTE	PER MONTH	\$ 13.13	\$ 13.47
<u>COMMERCIAL</u>			
TEMP 2YD CONT	PER PICKUP	\$ 69.78	\$ 71.59
XTRA PER DAY	PER DAY	\$ 2.25	\$ 2.31
CONTAINER OVERLOAD	PER YARD	\$ 16.80	\$ 17.24
CONTAINER PER/EXTRA YD	PER YARD	\$ 16.80	\$ 17.24
LABOR FEE FOR CLEAN-UP (PER 10 MINS)	PER PICKUP	\$ 11.23	\$ 11.52
LOCK BAR FOR CONTAINER	PER PICKUP	\$ 27.40	\$ 28.11
Walk-In - Business	PER PICKUP	\$ 4.39	\$ 4.50
<u>OTHER CAN SERVICES</u>			
EXTRA CAN (32 OR 35 GAL)	PER PICKUP	\$ 4.30	\$ 4.41
EOW OFF WEEK	PER PICKUP	\$ 5.55	\$ 5.69
EXTRA BAG OR BOX	PER PICKUP	\$ 3.07	\$ 3.15
OVERWEIGHT CAN	PER PICKUP	\$ 2.51	\$ 2.58
OVERLOADED CAN	PER PICKUP	\$ 2.51	\$ 2.58
OVERSIZE CAN	PER PICKUP	\$ 2.51	\$ 2.58
SPECIAL TRIP-OFF DAY	PER PICKUP	\$ 20.00	\$ 20.00
ROLL CAN WALK/DRIVE-IN	PER MONTH	\$ 4.39	\$ 4.50
DRIVE-IN ADD'L 100 FT. INCREMENTS	PER MONTH	\$ 2.25	\$ 2.31
SERVICE RESUME/CART REDELIVERY	ONE TIME	\$ 25.00	\$ 25.00
COLLECTION FEES PAID TO 3RD PARTY COLLECTORS			
PASSED THROUGH IN FULL	ONE TIME		
RETURNED CHECK FEE		\$ 20.00	\$ 20.00
<u>OTHER RATES</u>			
TIRE under 16" no/rim	PER PICKUP	\$ 5.79	\$ 5.95
TIRE under 16" w/rim	PER PICKUP	\$ 13.53	\$ 13.89
HOT WATER HEATER	PER PICKUP	\$ 30.37	\$ 31.16
SM MATTRESS	PER PICKUP	\$ 10.05	\$ 10.31
M/LG MATTRESS	PER PICKUP	\$ 14.99	\$ 15.38
SM FURNITURE	PER PICKUP	\$ 14.36	\$ 14.73
M/LG FURNITURE	PER PICKUP	\$ 29.96	\$ 30.74
SM APPLIANCE*	PER PICKUP	\$ 14.79	\$ 15.17
M/LG APPLIANCE*	PER PICKUP	\$ 30.37	\$ 31.16

*(No refrigerators, freezers, Freon or compressors)

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Service Description	FREQUENCY	Current Rate	New Rate
<u>WEEKLY COMMERCIAL CAN SERVICE</u>			
1 32 Gallon Can Weekly Business	PER MONTH	\$ 19.13	\$ 19.63
2 32 Gallon Can Weekly Business	PER MONTH	\$ 32.32	\$ 33.16
3 32 Gallon Can Weekly Business	PER MONTH	\$ 45.36	\$ 46.54
4 32 Gallon Can Weekly Business	PER MONTH	\$ 58.42	\$ 59.94
13 32 Gallon Can Weekly Business	PER MONTH	\$ 175.73	\$ 180.30
1 32 Gallon Can 2x Weekly Business	PER MONTH	\$ 32.32	\$ 33.16
1 35 Gallon Can Weekly Business	PER MONTH	\$ 19.13	\$ 19.63
2 35 Gallon Can Weekly Business	PER MONTH	\$ 32.32	\$ 33.16
3 35 Gallon Can Weekly Business	PER MONTH	\$ 45.36	\$ 46.54
4 35 Gallon Can Weekly Business	PER MONTH	\$ 58.42	\$ 59.94
5 35 Gallon Can Weekly Business	PER MONTH	\$ 71.44	\$ 73.30
6 35 Gallon Can Weekly Business	PER MONTH	\$ 84.48	\$ 86.68
1 35 Gallon Can 2x Weekly Business	PER MONTH	\$ 32.32	\$ 33.16
2 35 Gallon Can 2x Weekly Business	PER MONTH	\$ 58.28	\$ 59.80
3 35 Gallon Can 2x Weekly Business	PER MONTH	\$ 80.95	\$ 83.05
4 35 Gallon Can 2x Weekly Business	PER MONTH	\$ 106.22	\$ 108.98
5 35 Gallon Can 2x Weekly Business	PER MONTH	\$ 130.21	\$ 133.60
1 35 Gallon Can 3x Weekly Business	PER MONTH	\$ 48.83	\$ 50.10
2 35 Gallon Can 3x Weekly Business	PER MONTH	\$ 88.21	\$ 90.50
3 35 Gallon Can 3x Weekly Business	PER MONTH	\$ 122.49	\$ 125.67
4 35 Gallon Can 3x Weekly Business	PER MONTH	\$ 156.77	\$ 160.85
5 35 Gallon Can 3x Weekly Business	PER MONTH	\$ 191.02	\$ 195.99
1 65 Gallon Can Weekly Business	PER MONTH	\$ 32.32	\$ 33.16
2 65 Gallon Can Weekly Business	PER MONTH	\$ 58.42	\$ 59.94
3 65 Gallon Can Weekly Business	PER MONTH	\$ 79.51	\$ 81.58
1 95 Gallon Can Weekly Business	PER MONTH	\$ 45.36	\$ 46.54
2 95 Gallon Can Weekly Business	PER MONTH	\$ 90.73	\$ 93.09
3 95 Gallon Can Weekly Business	PER MONTH	\$ 136.10	\$ 139.64
4 95 Gallon Can Weekly Business	PER MONTH	\$ 181.45	\$ 186.17
5 95 Gallon Can Weekly Business	PER MONTH	\$ 230.27	\$ 236.26
<u>EVERY-OTHER-WEEK COMMERCIAL CAN SERVICE</u>			
1 Can Every Other Week--Business	PER MONTH	\$ 11.45	\$ 11.75
35 Gallon Every Other Week Business	PER MONTH	\$ 11.45	\$ 11.75
2 35 Gallon Every Other Week Business	PER MONTH	\$ 19.59	\$ 20.10
65 Gallon Every Other Week Business	PER MONTH	\$ 21.33	\$ 21.88
<u>OTHER COMMERCIAL CAN SERVICE</u>			
32 gallon 1x Monthly Business	PER MONTH	\$ 6.11	\$ 6.27
32 Gallon On Call Pickup Business	PER PICKUP	\$ 5.59	\$ 5.74
Overfill/Overweight Can Business	PER PICKUP	\$ 2.51	\$ 2.58

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Service Description	FREQUENCY	Current Rate	New Rate
<u>CONTAINER SERVICE</u>			
1 Yard Container Weekly Service = 6.3 32 gal cans	PER MONTH	\$ 96.59	\$ 99.10
*Each additional	PER MONTH	\$ 89.15	\$ 91.47
1 Yard Container 2 x Weekly Service	PER MONTH	\$ 179.61	\$ 184.28
*Each additional	PER MONTH	\$ 165.39	\$ 169.69
1 Yard Container 3 x Weekly Service	PER MONTH	\$ 266.26	\$ 273.18
*Each additional	PER MONTH	\$ 233.13	\$ 239.19
1 Yard Container 4 x Weekly Service	PER MONTH	\$ 343.03	\$ 351.95
*Each additional	PER MONTH	\$ 294.55	\$ 302.21
1 Yard Container 5 x Weekly Service	PER MONTH	\$ 430.51	\$ 441.70
*Each additional	PER MONTH	\$ 372.11	\$ 381.78
1 Yard Every Other Week Service	PER MONTH	\$ 59.80	\$ 61.35
1YD OAM (not offered to new customers)	PER MONTH	\$ 29.65	\$ 30.42
1Yard On Call Pickup (not offered to new customers)	PER PICKUP	\$ 28.99	\$ 29.74
1.5 Yard Container Weekly Service = 9.5 32 gal cans	PER MONTH	\$ 136.41	\$ 139.96
*Each additional	PER MONTH	\$ 126.57	\$ 129.86
1.5 Yard Container 2 x Weekly Service	PER MONTH	\$ 259.67	\$ 266.42
*Each additional	PER MONTH	\$ 242.15	\$ 248.45
1.5 Yard Container 3 x Weekly Service	PER MONTH	\$ 382.91	\$ 392.87
*Each additional	PER MONTH	\$ 354.02	\$ 363.22
1.5 Yard Container 4 x Weekly Service	PER MONTH	\$ 486.97	\$ 499.63
*Each additional	PER MONTH	\$ 449.72	\$ 461.41
1.5 Yard Container 5 x Weekly Service	PER MONTH	\$ 616.28	\$ 632.30
*Each additional	PER MONTH	\$ 558.25	\$ 572.76
1.5 Yard Every Other Week Service	PER MONTH	\$ 85.43	\$ 87.65
1.5YD OAM (not offered to new customers)	PER MONTH	\$ 42.87	\$ 43.98
1.5YD OPU (not offered to new customers)	PER PICKUP	\$ 38.09	\$ 39.08
2 Yard Container Weekly Service = 12.6 32 gal cans	PER MONTH	\$ 180.79	\$ 185.49
*Each additional	PER MONTH	\$ 167.62	\$ 171.98
2 Yard Container 2x Weekly Service	PER MONTH	\$ 341.82	\$ 350.71
*Each additional	PER MONTH	\$ 316.35	\$ 324.58
2 Yard Container 3x Weekly Service	PER MONTH	\$ 512.79	\$ 526.12
*Each additional	PER MONTH	\$ 447.85	\$ 459.49
2 Yard Container 4x Weekly Service	PER MONTH	\$ 650.57	\$ 667.48
*Each additional	PER MONTH	\$ 566.96	\$ 581.70
2 Yard Container 5x Weekly Service	PER MONTH	\$ 811.92	\$ 833.03
*Each additional	PER MONTH	\$ 698.45	\$ 716.61
2 Yard Every Other Week Service	PER MONTH	\$ 94.02	\$ 96.46
2YD OAM (not offered to new customers)	PER MONTH	\$ 53.10	\$ 54.48
2 Yard On Call (not offered to new customers)	PER PICKUP	\$ 45.74	\$ 46.93

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3 Yard Container 1x Weekly Service	PER MONTH	\$ 236.82	\$ 242.98
3 Yard Container 2x Weekly Service	PER MONTH	\$ 442.41	\$ 453.91
3 Yard Container 3x Weekly Service	PER MONTH	\$ 648.02	\$ 664.87
3 Yard Container 4x Weekly Service	PER MONTH	\$ 853.62	\$ 875.81
3 Yard Container 5x Weekly Service	PER MONTH	\$ 1,059.11	\$ 1,086.65
3 Yard On Call (not offered to new customers)	PER PICKUP	\$ 58.51	\$ 60.03
4 Yard Container 1x Weekly Service	PER MONTH	\$ 289.88	\$ 297.42
4 Yard Container 2x Weekly Service	PER MONTH	\$ 564.03	\$ 578.69
4 Yard Container 3x Weekly Service	PER MONTH	\$ 838.12	\$ 859.91
4 Yard Container 4x Weekly Service	PER MONTH	\$ 1,112.26	\$ 1,141.18
4 Yard Container 5x Weekly Service	PER MONTH	\$ 1,386.39	\$ 1,422.44
4 Yard Every Other Week Service	PER MONTH	\$ 179.18	\$ 183.84
5 Yard Container 1x Weekly Service	PER MONTH	\$ 399.89	\$ 410.29
5 Yard Container 2x Weekly Service	PER MONTH	\$ 782.84	\$ 803.19
5 Yard Container 3x Weekly Service	PER MONTH	\$ 1,165.87	\$ 1,196.18
5 Yard Container 4x Weekly Service	PER MONTH	\$ 1,548.83	\$ 1,589.10
5 Yard Container 5x Weekly Service	PER MONTH	\$ 1,887.62	\$ 1,936.70
6 Yard Container 1x Weekly Service	PER MONTH	\$ 462.68	\$ 474.71
6 Yard Container 2x Weekly Service	PER MONTH	\$ 925.38	\$ 949.44
6 Yard Every Other Week Service	PER MONTH	\$ 231.40	\$ 237.42
6 Yard On Call (not offered to new customers)	PER PICKUP	\$ 114.43	\$ 117.41