



**Axon Enterprise, Inc.**  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737

Q-635645-45714.098CS

Issued: 02/25/2025

Quote Expiration: 03/31/2025

Estimated Contract Start Date: 07/01/2025

Account Number: 112006

Payment Terms:

Delivery Method:

SHIP TO	BILL TO
Saint Francis Police Dept. - MN 4058 Saint Francis Blvd NW Saint Francis, MN 55070-9701 USA	Saint Francis Police Dept. - MN 4058 Saint Francis Blvd NW Saint Francis MN 55070-9701 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Chandler Smith Phone: 480 - 716 - 7245 Email: chasmith@axon.com Fax:	Todd Schwieger Phone: 763-235-2330 Email: tschwieger@sfrancismn.org Fax:

### Quote Summary

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$112,316.74</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$112,316.74</b>

### Discount Summary

Average Savings Per Year	\$2,360.11
<b>TOTAL SAVINGS</b>	<b>\$11,800.56</b>

### Payment Summary

Date	Subtotal	Tax	Total
Mar 2025	\$1,123.16	\$0.00	\$1,123.16
Dec 2025	\$21,340.18	\$0.00	\$21,340.18
Mar 2026	\$22,463.35	\$0.00	\$22,463.35
Mar 2027	\$22,463.35	\$0.00	\$22,463.35
Mar 2028	\$22,463.35	\$0.00	\$22,463.35
Mar 2029	\$22,463.35	\$0.00	\$22,463.35
<b>Total</b>	<b>\$112,316.74</b>	<b>\$0.00</b>	<b>\$112,316.74</b>

Quote Unbundled Price:	\$124,117.30
Quote List Price:	\$114,842.50
Quote Subtotal:	\$112,316.74

## Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
BWCamTAP	Body Worn Camera TAP Bundle	14	60	\$42.20	\$33.80	\$33.80	\$28,392.00	\$0.00	\$28,392.00
BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	60	\$73.05	\$36.07	\$36.07	\$2,164.20	\$0.00	\$2,164.20
<b>A la Carte Hardware</b>									
100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	14			\$39.00	\$39.00	\$546.00	\$0.00	\$546.00
H00002	AB4 Multi Bay Dock Bundle	1			\$1,638.90	\$1,638.90	\$1,638.90	\$0.00	\$1,638.90
H00001	AB4 Camera Bundle	14			\$899.00	\$899.00	\$12,586.00	\$0.00	\$12,586.00
<b>A la Carte Software</b>									
73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	12	60		\$10.85	\$10.85	\$7,812.00	\$0.00	\$7,812.00
73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	12	60		\$20.61	\$20.61	\$14,839.20	\$0.00	\$14,839.20
73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	12	60		\$27.12	\$23.65	\$17,026.44	\$0.00	\$17,026.44
ProLicense	Pro License Bundle	3	60		\$48.82	\$48.75	\$8,775.00	\$0.00	\$8,775.00
BasicLicense	Basic License Bundle	11	60		\$16.27	\$16.25	\$10,725.00	\$0.00	\$10,725.00
<b>A la Carte Services</b>									
11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	12	60		\$10.85	\$10.85	\$7,812.00	\$0.00	\$7,812.00
<b>Total</b>							<b>\$112,316.74</b>	<b>\$0.00</b>	<b>\$112,316.74</b>

## Delivery Schedule

### Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	14	1	06/01/2025
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	16	1	06/01/2025
AB4 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	16	1	06/01/2025
AB4 Multi Bay Dock Bundle	100206	AXON BODY 4 - 8 BAY DOCK	1	1	06/01/2025
AB4 Multi Bay Dock Bundle	70033	AXON - DOCK WALL MOUNT - BRACKET ASSY	1	1	06/01/2025
AB4 Multi Bay Dock Bundle	71019	AXON BODY - DOCK POWERCORD - NORTH AMERICA	1	1	06/01/2025
A la Carte	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	14	1	06/01/2025
Body Worn Camera Multi-Bay Dock TAP Bundle	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	1	1	12/02/2027
Body Worn Camera TAP Bundle	73309	AXON BODY - TAP REFRESH 1 - CAMERA	14	1	12/02/2027
Body Worn Camera Multi-Bay Dock TAP Bundle	73688	AXON BODY - TAP REFRESH 2 - DOCK MULTI BAY	1	1	06/01/2030
Body Worn Camera TAP Bundle	73310	AXON BODY - TAP REFRESH 2 - CAMERA	14	1	06/01/2030

**Software**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Basic License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	11	07/01/2025	06/30/2030
Basic License Bundle	73840	AXON EVIDENCE - ECOM LICENSE - BASIC	11	07/01/2025	06/30/2030
Pro License Bundle	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	9	07/01/2025	06/30/2030
Pro License Bundle	73746	AXON EVIDENCE - ECOM LICENSE - PRO	3	07/01/2025	06/30/2030
A la Carte	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	12	07/01/2025	06/30/2030
A la Carte	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	12	07/01/2025	06/30/2030
A la Carte	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	12	07/01/2025	06/30/2030

**Services**

Bundle	Item	Description	QTY
A la Carte	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	12

**Warranties**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Body Worn Camera Multi-Bay Dock TAP Bundle	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	1	06/01/2026	06/30/2030
Body Worn Camera TAP Bundle	80464	AXON BODY - TAP WARRANTY - CAMERA	14	06/01/2026	06/30/2030

## Shipping Locations

Location Number	Street	City	State	Zip	Country
1	4058 Saint Francis Blvd NW	Saint Francis	MN	55070-9701	USA

## Payment Details

### Mar 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1A	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	14	\$5.46	\$0.00	\$5.46
Year 1A	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	12	\$78.12	\$0.00	\$78.12
Year 1A	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	12	\$78.12	\$0.00	\$78.12
Year 1A	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	12	\$148.39	\$0.00	\$148.39
Year 1A	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	12	\$170.26	\$0.00	\$170.26
Year 1A	BasicLicense	Basic License Bundle	11	\$107.25	\$0.00	\$107.25
Year 1A	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$21.64	\$0.00	\$21.64
Year 1A	BWCamTAP	Body Worn Camera TAP Bundle	14	\$283.92	\$0.00	\$283.92
Year 1A	H00001	AB4 Camera Bundle	14	\$125.86	\$0.00	\$125.86
Year 1A	H00002	AB4 Multi Bay Dock Bundle	1	\$16.39	\$0.00	\$16.39
Year 1A	ProLicense	Pro License Bundle	3	\$87.75	\$0.00	\$87.75
<b>Total</b>				<b>\$1,123.16</b>	<b>\$0.00</b>	<b>\$1,123.16</b>

### Dec 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1B	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	14	\$103.74	\$0.00	\$103.74
Year 1B	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	12	\$1,484.28	\$0.00	\$1,484.28
Year 1B	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	12	\$1,484.28	\$0.00	\$1,484.28
Year 1B	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	12	\$2,819.45	\$0.00	\$2,819.45
Year 1B	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	12	\$3,235.03	\$0.00	\$3,235.03
Year 1B	BasicLicense	Basic License Bundle	11	\$2,037.75	\$0.00	\$2,037.75
Year 1B	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$411.19	\$0.00	\$411.19
Year 1B	BWCamTAP	Body Worn Camera TAP Bundle	14	\$5,394.48	\$0.00	\$5,394.48
Year 1B	H00001	AB4 Camera Bundle	14	\$2,391.34	\$0.00	\$2,391.34
Year 1B	H00002	AB4 Multi Bay Dock Bundle	1	\$311.39	\$0.00	\$311.39
Year 1B	ProLicense	Pro License Bundle	3	\$1,667.25	\$0.00	\$1,667.25
<b>Total</b>				<b>\$21,340.18</b>	<b>\$0.00</b>	<b>\$21,340.18</b>

### Mar 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	14	\$109.20	\$0.00	\$109.20
Year 2	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	12	\$1,562.40	\$0.00	\$1,562.40
Year 2	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	12	\$1,562.40	\$0.00	\$1,562.40
Year 2	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	12	\$2,967.84	\$0.00	\$2,967.84
Year 2	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	12	\$3,405.28	\$0.00	\$3,405.28
Year 2	BasicLicense	Basic License Bundle	11	\$2,145.00	\$0.00	\$2,145.00
Year 2	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$432.85	\$0.00	\$432.85
Year 2	BWCamTAP	Body Worn Camera TAP Bundle	14	\$5,678.40	\$0.00	\$5,678.40
Year 2	H00001	AB4 Camera Bundle	14	\$2,517.20	\$0.00	\$2,517.20

**Mar 2026**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	H00002	AB4 Multi Bay Dock Bundle	1	\$327.78	\$0.00	\$327.78
Year 2	ProLicense	Pro License Bundle	3	\$1,755.00	\$0.00	\$1,755.00
<b>Total</b>				<b>\$2,463.35</b>	<b>\$0.00</b>	<b>\$2,463.35</b>

**Mar 2027**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	14	\$109.20	\$0.00	\$109.20
Year 3	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	12	\$1,562.40	\$0.00	\$1,562.40
Year 3	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	12	\$1,562.40	\$0.00	\$1,562.40
Year 3	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	12	\$2,967.84	\$0.00	\$2,967.84
Year 3	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	12	\$3,405.28	\$0.00	\$3,405.28
Year 3	BasicLicense	Basic License Bundle	11	\$2,145.00	\$0.00	\$2,145.00
Year 3	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$432.85	\$0.00	\$432.85
Year 3	BWCamTAP	Body Worn Camera TAP Bundle	14	\$5,678.40	\$0.00	\$5,678.40
Year 3	H00001	AB4 Camera Bundle	14	\$2,517.20	\$0.00	\$2,517.20
Year 3	H00002	AB4 Multi Bay Dock Bundle	1	\$327.78	\$0.00	\$327.78
Year 3	ProLicense	Pro License Bundle	3	\$1,755.00	\$0.00	\$1,755.00
<b>Total</b>				<b>\$22,463.35</b>	<b>\$0.00</b>	<b>\$22,463.35</b>

**Mar 2028**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	14	\$109.20	\$0.00	\$109.20
Year 4	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	12	\$1,562.40	\$0.00	\$1,562.40
Year 4	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	12	\$1,562.40	\$0.00	\$1,562.40
Year 4	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	12	\$2,967.84	\$0.00	\$2,967.84
Year 4	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	12	\$3,405.28	\$0.00	\$3,405.28
Year 4	BasicLicense	Basic License Bundle	11	\$2,145.00	\$0.00	\$2,145.00
Year 4	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$432.85	\$0.00	\$432.85
Year 4	BWCamTAP	Body Worn Camera TAP Bundle	14	\$5,678.40	\$0.00	\$5,678.40
Year 4	H00001	AB4 Camera Bundle	14	\$2,517.20	\$0.00	\$2,517.20
Year 4	H00002	AB4 Multi Bay Dock Bundle	1	\$327.78	\$0.00	\$327.78
Year 4	ProLicense	Pro License Bundle	3	\$1,755.00	\$0.00	\$1,755.00
<b>Total</b>				<b>\$22,463.35</b>	<b>\$0.00</b>	<b>\$22,463.35</b>

**Mar 2029**

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	100775	AXON BODY 4 - MAGNETIC DISCONNECT CABLE	14	\$109.20	\$0.00	\$109.20
Year 5	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	12	\$1,562.40	\$0.00	\$1,562.40
Year 5	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	12	\$1,562.40	\$0.00	\$1,562.40
Year 5	73680	AXON FUSUS - LICENSE - BWC CONNECTIVITY AND PLUS USER	12	\$2,967.84	\$0.00	\$2,967.84
Year 5	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	12	\$3,405.28	\$0.00	\$3,405.28
Year 5	BasicLicense	Basic License Bundle	11	\$2,145.00	\$0.00	\$2,145.00
Year 5	BWCamMBDTAP	Body Worn Camera Multi-Bay Dock TAP Bundle	1	\$432.85	\$0.00	\$432.85
Year 5	BWCamTAP	Body Worn Camera TAP Bundle	14	\$5,678.40	\$0.00	\$5,678.40
Year 5	H00001	AB4 Camera Bundle	14	\$2,517.20	\$0.00	\$2,517.20
Year 5	H00002	AB4 Multi Bay Dock Bundle	1	\$327.78	\$0.00	\$327.78
Year 5	ProLicense	Pro License Bundle	3	\$1,755.00	\$0.00	\$1,755.00
<b>Total</b>				<b>\$22,463.35</b>	<b>\$0.00</b>	<b>\$22,463.35</b>

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

## Standard Terms and Conditions

### Axon Enterprise Inc. Sales Terms and Conditions

#### Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <https://www.axon.com/sales-terms-and-conditions>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

#### ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at [www.axon.com/legal/sales-terms-and-conditions](http://www.axon.com/legal/sales-terms-and-conditions)), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

#### Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

**Non-Binding Budgetary Estimate**



Axon Enterprise, Inc.  
 17800 N 85th St.  
 Scottsdale, Arizona 85255  
 United States  
 VAT: 86-0741227  
 Domestic: (800) 978-2737  
 International: +1.800.978.2737

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Saint Francis Police Dept. - MN 4058 Saint Francis Blvd NW Saint Francis, MN 55070-9701 USA	Saint Francis Police Dept. - MN 4058 Saint Francis Blvd NW Saint Francis MN 55070-9701 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Chandler Smith Phone: 480 - 716 - 7245 Email: chasmith@axon.com Fax:	Todd Schwieger Phone: 763-235-2330 Email: tschwieger@sfrancismn.org Fax:

**Quote Summary**

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$98,275.20</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$98,275.20</b>

**Discount Summary**

Average Savings Per Year	\$2,169.60
<b>TOTAL SAVINGS</b>	<b>\$10,848.00</b>

**Non-Binding Budgetary Estimate**

Quote Unbundled Price:	\$109,123.20
Quote List Price:	\$98,275.20
Quote Subtotal:	\$98,275.20

**Pricing**

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
<b>Program</b>									
Fleet3B+TAP	Fleet 3 Basic + TAP	8	60	\$227.34	\$204.74	\$204.74	\$98,275.20	\$0.00	\$98,275.20
<b>Total</b>							<b>\$98,275.20</b>	<b>\$0.00</b>	<b>\$98,275.20</b>

**Delivery Schedule**

**Hardware**

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
Fleet 3 Basic + TAP	100989	AXON FLEET - CRADLEPOINT R920-C7A-5YR NETCLOUD	8	1	03/01/2025
Fleet 3 Basic + TAP	70112	AXON SIGNAL - VEHICLE	8	1	03/01/2025
Fleet 3 Basic + TAP	71200	AXON FLEET - AIRGAIN ANT - 5-IN-1 2LTE 2WIFI 1GNSS BL	8	1	03/01/2025
Fleet 3 Basic + TAP	72036	AXON FLEET 3 - STANDARD 2 CAMERA KIT	8	1	03/01/2025
Fleet 3 Basic + TAP	72040	AXON FLEET - TAP REFRESH 1 - 2 CAMERA KIT	8	1	03/01/2030

**Software**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80400	AXON EVIDENCE - FLEET VEHICLE LICENSE	8	04/01/2025	03/31/2030
Fleet 3 Basic + TAP	80410	AXON EVIDENCE - STORAGE - FLEET 1 CAMERA UNLIMITED	16	04/01/2025	03/31/2030

**Services**

Bundle	Item	Description	QTY
Fleet 3 Basic + TAP	73391	AXON FLEET 3 - DEPLOYMENT PER VEHICLE - NOT OVERSIZED	8

**Warranties**

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
Fleet 3 Basic + TAP	80379	AXON SIGNAL - EXT WARRANTY - SIGNAL UNIT	8	03/01/2026	03/31/2030
Fleet 3 Basic + TAP	80495	AXON FLEET 3 - EXT WARRANTY - 2 CAMERA KIT	8	03/01/2026	03/31/2030



## Non-Binding Budgetary Estimate

### Payment Summary

Date	Subtotal	Tax	Total
Mar 2025	\$982.75	\$0.00	\$982.75
Mar 2026	\$30,956.69	\$0.00	\$30,956.69
Mar 2027	\$22,111.92	\$0.00	\$22,111.92
Mar 2028	\$22,111.92	\$0.00	\$22,111.92
Mar 2029	\$22,111.92	\$0.00	\$22,111.92
<b>Total</b>	<b>\$98,275.20</b>	<b>\$0.00</b>	<b>\$98,275.20</b>

## Non-Binding Budgetary Estimate

### Shipping Locations

Location Number	Street	City	State	Zip	Country
1	4058 Saint Francis Blvd NW	Saint Francis	MN	55070-9701	USA

### Payment Details

#### Mar 2025

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1A	Fleet3B+TAP	Fleet 3 Basic + TAP	8	\$982.75	\$0.00	\$982.75
<b>Total</b>				<b>\$982.75</b>	<b>\$0.00</b>	<b>\$982.75</b>

#### Mar 2026

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1B	Fleet3B+TAP	Fleet 3 Basic + TAP	8	\$8,844.77	\$0.00	\$8,844.77
Year 2	Fleet3B+TAP	Fleet 3 Basic + TAP	8	\$22,111.92	\$0.00	\$22,111.92
<b>Total</b>				<b>\$30,956.69</b>	<b>\$0.00</b>	<b>\$30,956.69</b>

#### Mar 2027

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	Fleet3B+TAP	Fleet 3 Basic + TAP	8	\$22,111.92	\$0.00	\$22,111.92
<b>Total</b>				<b>\$22,111.92</b>	<b>\$0.00</b>	<b>\$22,111.92</b>

#### Mar 2028

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	Fleet3B+TAP	Fleet 3 Basic + TAP	8	\$22,111.92	\$0.00	\$22,111.92
<b>Total</b>				<b>\$22,111.92</b>	<b>\$0.00</b>	<b>\$22,111.92</b>

#### Mar 2029

Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	Fleet3B+TAP	Fleet 3 Basic + TAP	8	\$22,111.92	\$0.00	\$22,111.92
<b>Total</b>				<b>\$22,111.92</b>	<b>\$0.00</b>	<b>\$22,111.92</b>

# BAYCOM

A Lifeline in the Moments that Matter

SAM COLUCCI  
 9494 HEMLOCK LANE N  
 MAPLE GROVE, MN 55369  
 PHONE: 920-544-4311  
 FAX: 920-468-8615  
[scolucci@baycominc.com](mailto:scolucci@baycominc.com)

ST. FRANCIS POLICE DEPARTMENT  
 SERGEANT RYAN LARSON  
 4058 ST. FRANCIS BLVD NW  
 ST. FRANCIS, MN 55070  
 12/24/2024  
 763-235-2331  
[RLarson@stfrancismn.org](mailto:RLarson@stfrancismn.org)

QUOTE NO. SC20241224C

PRICING AND FINANCIAL OPTIONS SPECIFIC TO THIS OFFERING:  
 EQUIPMENT DETAILS AND PRICING

QTY	MODEL AND DESCRIPTION	UNIT PRICE	TOTAL PRICE
<b>Minnesota State Contract Number 179907</b>			
8	Panasonic i-PRO ICV 4000 Kit VC 35 1080p HD Dash Camera Video Processing Unit (VPU) G-Force Sensor, 256GB SSD, In-Car Microphone Receiver, GPS Module, Integrated Cross Trigger Box BWC Pairing/Charging Dock	\$4,913.00	\$39,304.00
8	HD Back Seat-Rear Facing Camera w/Audio	\$477.00	\$3,816.00
8	Wireless Upload/Cross Trigger Antenna	\$339.00	\$2,712.00
9	(3) Year Genetec License	\$2,363.00	\$21,267.00
1	On-Site Professional Services Includes software deployment, training, and camera registration.	\$4,999.00	\$4,999.00

**OPTIONS**

(5) Year Annual License - Add \$1,612.00 each  
 Side/Rear Camera: \$477.00 each  
 Siren Interface Cable: \$35.00 each  
 Digital Wireless Transmitter/Microphone Full Kit: \$815.00 each  
 Wireless Mic Partial Kit: \$415.00 each  
 2nd Bay 256GB SSD Drive: \$139.00 each  
 SSD Card Reader: \$248.00 each

**ANNUAL SOFTWARE LICENSING AND SUPPORT AGREEMENT**

Includes 24/7 helpdesk support, unlimited access to Genetec Clearence software, and unlimited cloud storage.

	<b>EQUIPMENT COST:</b>	<b>\$72,098.00</b>
Payment Terms: Net 30 Days	<b>SHIPPING:</b>	Included
Quotation Good for 90 Days	<b>TAX:</b>	Exempt
<i>We impose a surcharge of 2% on credit card purchases over \$1,000.00 which is not greater than our cost of acceptance.</i>	<b>TOTAL:</b>	<b>\$72,098.00</b>

Your signature is an agreement to purchase and an acceptance of Baycom's Terms & Conditions (<http://terms.baycominc.com>)

Approved By: \_\_\_\_\_ / \_\_\_\_\_  
 AUTHORIZED CUSTOMER SIGNATURE DATE



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**ST. FRANCIS POLICE DEPARTMENT**  
**SERGEANT RYAN LARSON**  
 4058 ST. FRANCIS BLVD NW  
 ST. FRANCIS, MN 55070  
 10/25/2024  
 763-235-2331  
[RLarson@stfrancismn.org](mailto:RLarson@stfrancismn.org)

QUOTE NO. SC20241025C

PRICING AND FINANCIAL OPTIONS SPECIFIC TO THIS OFFERING:  
 EQUIPMENT DETAILS AND PRICING

QTY	MODEL AND DESCRIPTION	UNIT PRICE	TOTAL PRICE
Minnesota State Contract Number 179907			
14	Panasonic Body Worn Camera Main Camera, KlickFast Adapter, 3 Year Warranty	\$855.00	\$11,970.00
	KlickFast Magnet Mount: \$62.00 each KlickFast Molle Mount: \$20.00 each KlickFast Uniform Clamp: \$20.00 each KlickFast Belt Loop: \$20.00 each KlickFast Belt Clip: \$20.00 each KlickFast Garment/Vest Mount: \$20.00 each KlickFast Epaulette Mount: \$15.00 each  Spare Battery: \$197.00 each  Body Camera Single Unit Spare Battery Charging Station: \$199.00 each Body Camera Single Unit Charging / Offload Station: \$299.00 each Body Camera 8 Bay Spare Battery Charging Station: \$689.00 each		
2	Body Camera 8 Bay Charging / Offload Station	\$1,552.00	\$3,104.00
14	(3) Year Genetec License	\$1,404.00	\$19,656.00

**OPTIONS**

(5) Year Annual License - Add \$935.00 each  
 Extend Warranty to 4 Years: \$123.00 each  
 Extend Warranty to 5 Years: \$143.00 each  
 Upgrade Warranty to 3 Year Protection Plus (No Fault): \$147.00 each  
 Upgrade Warranty to 4 Year Protection Plus (No Fault): \$289.00 each  
 Upgrade Warranty to 5 Year Protection Plus (No Fault): \$337.00 each

**ANNUAL SOFTWARE LICENSING AND SUPPORT AGREEMENT**

Includes 24/7 helpdesk support, unlimited access to Genetec Clearence software, and unlimited cloud storage.

	<b>EQUIPMENT COST:</b>	\$34,730.00
Payment Terms: Net 30 Days	<b>SHIPPING:</b>	Included
Quotation Good for 90 Days	<b>TAX:</b>	Exempt
<i>We impose a surcharge of 2% on credit card purchases over \$1,000.00 which is not greater than our cost of acceptance.</i>	<b>TOTAL:</b>	\$34,730.00

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