



Ryan Clark 612-787-6477

[ryan.clark@modernci.com](mailto:ryan.clark@modernci.com)

Month	Day	Year
Oct	2nd	2023

NOTE: This is NOT A Guaranteed Date

**Project Details:**

Sales Person: Ryan Clark  
 Engineer: Matt Granos  
 Programmer:  
 Project Manager:

Project Information: Council Chambers, Training Room and Large Meeting Room.

**Scope of Work**

Modern will install a new Audio/Video Systems for the city of Saint Francis.  
**Council Chambers:** This will include a video conference (Zoom System) with 3 PTZ cameras, 2 75" monitors on articulating mounts, 7 monitors for the council desks fed by a DA and Crestron touch panel control. The audio system will include, 12 in-ceiling speakers, new dsp and 11 Shure MXCW640 Wireless Conference Units that allow for touchscreen user controls, voting and meeting info. This is accessible via RFID cards. Training Room:

<b>Sold To:</b>	
Company Name	(Who will purchase from Modern)
Contact	City of Saint Francis
Address	
City, State, Zip	Saint Francis, MN
Office Phone	
Mobile Phone	
Fax #	

<b>Ship To:</b>	
(Physical Location Equipment will Ship to)	
Company Name	Modern Control & Integration
Contact	Ryan Clark
Address	4899 Clearwater Trl
City, State, Zip	Lonsdale, MN 55046
Office Phone	612-787-6477
Mobile Phone	612-787-6477
Fax #	N/A

<b>Site Information:</b>	
(Physical Location Equipment will be Installed)	
Company Name	
Contact	
Address	
City, State, Zip	
Office Phone	
Mobile Phone	
Fax #	

<b>Owner Information:</b>	
(Owner Contact for Warranty/Manual Purposes)	
Company Name	
Contact	
Address	
City, State, Zip	
Office Phone	
Mobile Phone	
Fax #	
Email Address	



**Invoicing**

Modern Control invoices for equipment allocated to the contract when it is received by Modern Control. Unless otherwise specified, all items quoted as well as applicable out of pocket expenses (permits, shipping, etc) are invoiced in detail on a bi-weekly basis, with payment in full required within 30 days of the date of the invoice. Customer is to make payments to the following address:

Modern Control  
4899 Clearwater Tr  
Lonsdale, MN 55046

Full payment is due before any support coverage or prepaid block begins. Overdue balances are subject to a finance charge of 1.5% per month, or at the highest rate permitted by law. In the event Modern Control must pursue collection of unpaid invoices, Customer agrees to pay all of Modern Control's costs of collection, include its attorney fees. Unless stated otherwise in the "Products and Services Summary" above, Modern Control will add and include all applicable taxes, permit fees, license fees, and deliver charges to the amount of each invoice. Taxes will be calculated according to the state law(s) in which the product(s) and/or service(s) are provided. Customer should provide a valid tax exemption certificate for any tax exemption(s) claimed, otherwise Modern Control shall invoice for and collect all applicable taxes in accordance with state and federal law(s).

**Agreement of Quotation and Contract Formation**

Customer hereby accepts this quote for goods and/or services from Modern Control. When duly executed and returned to Modern Control, Modern Control may check Customer's credit and approve the terms. After approval and signature by Modern Control, this Retail Sales Agreement will, together with Modern Control's General Terms & Conditions which are attached, form a binding agreement between Customer and Modern Control. (This Retail Sales Agreement and the Modern Control General Terms and Conditions are referred to collectively as the "Agreement") Should Modern Control determine at any point prior to commencing installation, determine Customer's credit is not adequate, or should otherwise disapprove of the commercial terms, Modern Control reserves the right to terminate the Agreement without cause and without penalty to Modern Control

Equipment	Qty	Part #	Unit Price	Totals
<b>Council Chambers</b>				
Crestron UC Engine (Teams converted to Zoom)	0		\$ -	\$ -
Crestron UC Rackmount Kit	1	UC-C100-T	\$ 3,081.00	\$ 3,081.00
Crestron Amplifier - 4 Channel 300W	1	UCA-RMK-1U	\$ 40.00	\$ 40.00
Crestron - In-Ceiling Speaker - 6.5"	12	Saros IC16T-W-T-Each	\$ 535.00	\$ 535.00
Crestron - 10.1" Touchpanel	1	T3W-1070-B-S	\$ 100.00	\$ 1,200.00
Crestron - Processor	1	CP4N	\$ 2,066.00	\$ 2,066.00
			\$ 1,850.00	\$ 1,850.00

Quote Sheet

		0		\$	-	\$	-
Visionary Solutions - Encoder	E4100	3		\$	750.00	\$	2,250.00
Visionary Solutions - Decoder	D4100	12		\$	750.00	\$	9,000.00
Visionary Solutions - Rackmount Kit	AVIP-Rackmount-3	1		\$	50.00	\$	50.00
		0		\$	-	\$	-
		0		\$	-	\$	-
QSC - DSP	Core110f	1		\$	3,600.00	\$	3,600.00
		0		\$	-	\$	-
		0		\$	-	\$	-
Yealink - PTZ Autoframing Camera	UVC86	3		\$	2,500.00	\$	7,500.00
Yealink - Camera Hub/Processor	AVHub	1		\$	1,920.00	\$	1,920.00
Vaddio - Camera Mount	Mount	3		\$	150.00	\$	450.00
Shure - MXCW640 - Wireless Conference Unit	MXCW640	11		\$	1,780.00	\$	19,580.00
Shure - Gooseneck Mics for MXC	MXC416DF/C	11		\$	245.00	\$	2,695.00
Shure - NFC Cards (10 Pack)	MXCNFCARD-10PK	3		\$	100.00	\$	300.00
Shure - Access Point - MXC	MXCWaPT-A	1		\$	4,450.00	\$	4,450.00
Shure - Charge Station - MXC	MXCWNC5	2		\$	1,335.00	\$	2,670.00
Shure - Rechargeable Batteries	5B930	15		\$	205.00	\$	3,075.00
		0		\$	-	\$	-
Extron - HDMI Retractor XL	70-1066-04	3		\$	375.00	\$	1,125.00
Extron - Under Table Mount for 2 retractors	TMK 120 R	3		\$	110.00	\$	330.00
Extron - Power Plate (AAP) - Double Space - One US Outlet - 2 USB	60-1937-02	3		\$	195.00	\$	585.00
Extron - AAP Bracket	TMK 120 AAP	3		\$	55.00	\$	165.00
Extron - Retractor Filler Modules	70-1065-35	3		\$	55.00	\$	165.00
		0		\$	-	\$	-
Samsung - 75" Monitor	Q875B	2		\$	2,200.00	\$	4,400.00
Dell - 24" Monitor	S2421Hs	7		\$	180.00	\$	1,260.00
		0		\$	-	\$	-
Chief - Articulating Mount	PNRUB	2		\$	930.00	\$	1,860.00
		0		\$	-	\$	-
Middle Atlantic - Equipment AV Rack	DWR-2426PD	1		\$	1,740.00	\$	1,740.00
Middle Atlantic - Rackmount Power Strip	PDX915R	2		\$	240.00	\$	480.00
		0		\$	-	\$	-
Netgear - Network Switch	GSM4248PX-100NAS	1		\$	3,100.00	\$	3,100.00
		0		\$	-	\$	-
Licenses - (Dante, Teams, Etc)		1		\$	500.00	\$	500.00
	Sub Total	1		\$	82,022.00	\$	82,022.00
<b>Training Room</b>							
Samsung - 85" Monitor	Q885R-B	2		\$	3,300.00	\$	6,600.00
		0		\$	-	\$	-
Chief - Fusion Mount	FCAVIU	2		\$	375.00	\$	750.00
Chief - Extra Large Monitor Mount	XTMIU	2		\$	375.00	\$	750.00

Quote Sheet

Crestron UC Engine (Teams converted to Zoom)	0		\$	-	\$	-	\$	-
	1	UC-C100-T	\$	3,081.00	\$	3,081.00	\$	3,081.00
	0		\$	-	\$	-	\$	-
Yealink - Camera Hub/Processor	1	AVHub	\$	1,920.00	\$	1,920.00	\$	1,920.00
Yealink - PTZ Autoframing Camera	1	LVC86	\$	2,500.00	\$	2,500.00	\$	2,500.00
	1		\$	-	\$	-	\$	-
Vaddio - Camera Mount	1	Mount	\$	150.00	\$	150.00	\$	150.00
	0		\$	-	\$	-	\$	-
Shure - Ceiling Microphone	2	MXA920W-S	\$	4,250.00	\$	4,250.00	\$	8,500.00
	0		\$	-	\$	-	\$	-
QSC - Core Nano	1	Nano-NA	\$	1,650.00	\$	1,650.00	\$	1,650.00
	0		\$	-	\$	-	\$	-
Crestron Amplifier - 4 Channel 300W	1	X300	\$	535.00	\$	535.00	\$	535.00
Crestron - In-Ceiling Speaker - 6.5"	8	Saros IC16T-W-T-Each	\$	100.00	\$	100.00	\$	800.00
Audinate - Dante Converter	1	ADP-DAO-AU-OX2	\$	275.00	\$	275.00	\$	275.00
	0		\$	-	\$	-	\$	-
Crestron - Transmitter Wallplate	1	HD-TX-4KZ-101-G-B	\$	270.00	\$	270.00	\$	270.00
Crestron - Transmitter	1	HD-TX-4KZ-101	\$	220.00	\$	220.00	\$	220.00
Crestron - Receiver	2	HD-RX-4KZ-101	\$	220.00	\$	220.00	\$	440.00
Crestron - DA	1	HD-DA2-4KZ-E	\$	330.00	\$	330.00	\$	330.00
	0		\$	-	\$	-	\$	-
Netgear - Network AV Switch	1	M4250-9G1F-POE+	\$	700.00	\$	700.00	\$	700.00
	0		\$	-	\$	-	\$	-
Licenses - (Dante, Teams, Etc)	1	License	\$	1,500.00	\$	1,500.00	\$	1,500.00
	1	Sub Total	\$		\$		\$	30,971.00
<b>Large Meeting Room</b>								
Samsung - 75" Monitor	1	QB75B	\$	2,200.00	\$	2,200.00	\$	2,200.00
	0		\$	-	\$	-	\$	-
Chief - Pullout Mounts	1	FCAV1U	\$	375.00	\$	375.00	\$	375.00
Chief - Large Monitor Mount	1	LTM1U	\$	275.00	\$	275.00	\$	275.00
	0		\$	-	\$	-	\$	-
Crestron UC Engine (Teams converted to Zoom)	1	UC-C100-T	\$	3,081.00	\$	3,081.00	\$	3,081.00
	0		\$	-	\$	-	\$	-
Logitech - Rally Cameras/Mics and Speakers	1	960-001225	\$	2,850.00	\$	2,850.00	\$	2,850.00
Logitech - Rally Mic Pod	1	989-000430	\$	380.00	\$	380.00	\$	380.00
Logitech - Rally Mic Pod Hub	1	939-001647	\$	275.00	\$	275.00	\$	275.00
Logitech - Rally Plus Mounting Kit	1	939-001644	\$	175.00	\$	175.00	\$	175.00
	0		\$	-	\$	-	\$	-
Extron - Cable Cubby - Under Table	1	F55UT	\$	350.00	\$	350.00	\$	350.00
Extron - HDMI Retractor	1	70-1066-04	\$	375.00	\$	375.00	\$	375.00
Extron - Flex Power Block	1	60-1945-0X	\$	275.00	\$	275.00	\$	275.00
Extron - Retractor Mounting Kit	1	70-1353-02	\$	45.00	\$	45.00	\$	45.00



Quote Sheet

Labor	Qty	Part #	Unit Price	Totals
<b>Council Chambers</b>				
Install	1		\$ 21,000.00	\$ 21,000.00
	0		\$ -	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
		<b>Sub Total</b>	\$ -	\$ 21,000.00
<b>Training Room</b>				
Install	1		\$ 6,000.00	\$ 6,000.00
	0		\$ -	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
		<b>Sub Total</b>	\$ -	\$ 6,000.00
<b>Large Meeting Room</b>				
Install	1		\$ 1,200.00	\$ 1,200.00
	0		\$ -	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
		<b>Sub Total</b>	\$ -	\$ 1,200.00
	0		\$ -	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
		<b>Sub Total</b>	\$ -	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
		<b>Sub Total</b>	\$ -	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
		<b>Sub Total</b>	\$ -	\$ -
		<b>Sub Total - Labor</b>	\$ -	\$ 28,200.00

Quote Sheet

Programming	Qty	Part #	Unit Price	Totals
Council Chambers	1		\$ 3,000.00	\$ 3,000.00
	0		\$ -	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
		Sub Total	\$ -	\$ 3,000.00
Training Room	0		\$ 2,000.00	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
		Sub Total	\$ -	\$ -
Large Meeting Room	0		\$ 1,200.00	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
		Sub Total	\$ -	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
	0		\$ -	\$ -
		Sub Total	\$ -	\$ -
		Sub Total - Programming	\$ -	\$ 3,000.00

Quote Sheet

Project Management	Qty	Part #	Unit Price	Totals
	0		\$ -	\$ -
		Sub Total	\$	\$
	0		\$ -	\$ -
		Sub Total	\$	\$
		Sub Total - Project Management	\$	\$
<p><b>Order Instructions:</b></p> <ol style="list-style-type: none"> <li>1. Complete Order Form (Including Cover Page)</li> <li>2. Email or Fax Completed Order Form to Modern</li> <li>3. Enclose Down-payment or Wire Transfer 25% Deposit</li> <li>7. Final Payment is Due 10 Days Prior to Scheduled Ship Date</li> </ol>				
<p><b>Change Order Instructions:</b></p> <ol style="list-style-type: none"> <li>1. All Changes must be received in writing</li> <li>2. Change Order Charges may apply if made within Four Weeks of Ship Date</li> </ol>				
<p><i>Not Included: Tax, Site Prep, Non Standard Components, Etc. / Prices Subject to Change Without Notice</i></p>				
		Sub Total - Equipment	\$	123,649.00
		Sub Total - Labor	\$	28,200.00
		Sub Total - Programming	\$	3,000.00
		Sub Total - Project Management	\$	8,400.00
		Travel	\$	-
		Parking	\$	-
		Freight	\$	2,500.00
		Total Package	\$	165,749.00
		25% Deposit Required	\$	41,437.25





Intereum  
9800 8TH AVE N  
PLYMOUTH, MN 55441  
United States



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[www.intereum.com](http://www.intereum.com)  
Jeremy Schneider  
[jschneider@intereum.com](mailto:jschneider@intereum.com)

## Quote



### City of St. Francis

Saint Francis  
Anoka County  
Saint Francis, Minnesota  
United States

Presented By  
**Intereum**

Quote Number  
**Q-1449**

Presented On  
**Jul 12 2023**

Version  
**3**



**Samsung S24R650FDN**  
SR650 Series 23.8" LED Monitor for Business

7

\$196.71

**Unified Communications**

**\$10,984.07**

ITEM		QTY	UNIT PRICE
	<b>Crestron Electronics UC-C100-T</b> Flex Video Conference System Integrator Kit for Microsoft Teams Room	1	\$3,081.00
	<b>Crestron Electronics UCA-RMK-1U</b> Rack Mount Kit for UC Engine Bracket Assembly	1	\$40.24
	<b>StarTech USB2100</b> USB 2.0 to gigabit ethernet NIC network adapter	1	\$22.72
	<b>Crestron Electronics SW-XIOC-S</b> XiO Cloud Provisioning And Management Service, Support License For One Room	36	\$4.88
	<b>Crestron Electronics SW-XIOC-EM</b> XiO Cloud Provisioning And Management Service, Endpoint Management License For One Room	36	\$3.66
	<b>Yealink UVC86</b> 4K Dual-Eye Intelligent Tracking Camera for Medium and Large Rooms with Perfect Display	3	\$1,890.24
	<b>Vaddio 535-2000-251</b> Thin Profile Wall Mount For Yealink UVC86	3	\$173.50
	<b>Yealink AV Hub</b> Yealink AV-HUB Meeting AV Processor	1	\$1,341.45

**Audio System**

**\$30,623.46**

ITEM		QTY	UNIT PRICE
	<b>Shure MXCWAPT-A</b> Access Point Receiver	1	\$3,286.77



**Crestron Electronics RMC4**  
4-Series Control System

1

\$670.73



**Crestron Electronics RMK-IFE-1U**  
IFE Rack Mount Kit

1

\$87.80

**Video Routing**

**\$7,152.42**

ITEM

QTY

UNIT PRICE



**Crestron Electronics HD-RX-4K-510-C-E**  
DMPs Lite 4K Multiformat 5x1 AV Switch and Receiver

1

\$2,180.47



**Under-Table HDMI Retractor**  
Parts and pieces for an under-table HDMI retractor for local connections

3

\$763.42



**Extron Retractor Series/2 XL HDMI**  
Retractor Series/2 XL HDMI - Extended Length Cable Retraction System for Cable  
Cubby Enclosures - HDMI Male to Male

3

\$371.95



**Extron USB PowerPlate 200 AC AAP**  
Two Outlet USB Charger - AC AAP Version

3

\$182.93



**Extron TMK 120 R**  
TMK 120 R - Table Mount Kit for Two Retractors

3

\$106.10



**Extron Retractor Series/2 Filler Module**  
Retractor Series/2 Filler Module - With Blank & Cable Pass-through Plates

3

\$52.44



**Extron TMK 120 AAP**  
TMK 120 AAP - Table Mount Kit for Two AAPs

3

\$50.00



**AVPro Edge AC-DA18-AUHD-GEN2**  
HDMI 1X8 18 Gbps Splitter W/HDR & EDID Mgmt

1

\$486.59



**Crestron Electronics HD-TX-4KZ-101**  
DM Lite 4K60 4:4:4 Transmitter for HDMI Signal Extension over CATx Cable

6

\$243.90

# Large Meeting Room

\$12,565.11

**Scope of Work:**



- 75" Samsung commercial display
  - Tilt Mount
  - Fusion Pullout
- Wired HDMI via new under table mounted retractor connected to Logitech Table Hub
- Zoom Room using Crestron Flex
  - Note: Sku indicates Teams, but system will be converted to Zoom. Teams sku is in stock, Zoom is not
  - Table Mounted Touch Panel
  - XiO Cloud remote monitoring and support
- Logitech Rally Kit with
  - Rally Camera
  - Two Rally Speakers
  - Three Rally Mic Pods
  - Rally Mic Pod Hub
  - Rally mounting Kit

**City of St. Francis Requirements:**

- Client LAN behind the display at 54" AFF
- Client LAN under table
- Pathway between table and display
- Quad power behind display at 54" AFF
- Power under table
- Zoom Room license

Display(s)

\$2,124.25

ITEM		QTY	UNIT PRICE
	<b>Samsung QB75B</b> Samsung QBB Series QB75B 75" 4K LED-Backlit LCD Display	1	\$1,543.82
	<b>CHIEF FCAV1U Pull Out Bracket</b> FUSION PULLOUT	1	\$313.50
	<b>CHIEF LTM1U</b> Micro-Adjust Tilt Wall Mount Large	1	\$266.93



**Extron**  
**Cable Cubby F55 Retractor Mounting Bracket Kit**  
One Retractor Bracket Kit for Cable Cubby F55 UT

1

\$35.37

Labor

\$3,000.00

ITEM

QTY

UNIT PRICE



**Installation**

16 h

\$150.00









**Commissioning**

4 h

\$150.00






## Unified Communications

\$6,843.12

ITEM		QTY	UNIT PRICE
	<b>Crestron Electronics UC-C100-T-WM</b> Flex Video Conference System Integrator Kit with a Wall Mounted Control Interface and ASUS Mini PC for Microsoft Teams Rooms	1	\$3,130.49
	<b>Crestron Electronics SW-XIOC-S</b> XiO Cloud Provisioning And Management Service, Support License For One Room	36	\$4.88
	<b>Crestron Electronics SW-XIOC-EM</b> XiO Cloud Provisioning And Management Service, Endpoint Management License For One Room	36	\$3.66
	<b>Yealink UVC86</b> 4K Dual-Eye Intelligent Tracking Camera for Medium and Large Rooms with Perfect Display	1	\$1,890.24
	<b>Vaddio 535-2000-251</b> Thin Profile Wall Mount For Yealink UVC86	1	\$173.50
	<b>Yealink AV Hub</b> Yealink AV-HUB Meeting AV Processor	1	\$1,341.45

## Audio System

\$12,812.74

ITEM		QTY	UNIT PRICE
	<b>Shure MXA920W-S</b> Ceiling Array Microphone, Square, White, 24 inch	2	\$3,842.64
	<b>QSC CORE NANO-NA</b> Audio, Video and Control Network I/O Processor	1	\$1,585.37
	<b>QSC SLCOL-8N</b> Q-SYS Collaboration Bundle Scaling License, 8N, Perpetual	1	\$914.63
	<b>QSC SL-DAN-16-P</b> Q-SYS software-based Dante 16x16 Channel License, Perpetual	1	\$409.75
	<b>QSC SLQSE-8N-P</b> Q-SYS Scripting Engine, 8N, Perpetual	1	\$168.90

Labor \$6,900.00

ITEM QTY UNIT PRICE



Installation

34 h

\$150.00



Commissioning

4 h

\$150.00



Audio Programming

8 h

\$150.00

Project Common \$17,431.08

Accessories \$968.39

ITEM QTY UNIT PRICE



Accessories

1

\$968.39

Allowance for cabling, hardware, bulk wire, and other miscellaneous parts and pieces

Logistics and Transport \$4,841.97

ITEM QTY UNIT PRICE



Shipping

1

\$4,841.97

Costs to cover shipping and handling expenses

Labor \$11,620.72

ITEM QTY UNIT PRICE



Management and Engineering Allowance

1

\$11,620.72

Allowance for costs regarding project management, technical services, and warehouse / back office staff

# Terms and Conditions of Sale

The following General Terms and Conditions of Sale apply to the product and service order placed by the undersigned Buyer with INTEREUM, INC (INTEREUM).

## 1. Purchase Orders

- a. If purchase orders are required, Buyer must provide copies of the purchase orders at the time of ordering services from INTEREUM.
- b. All proposals and pricing are subject to change

## 2. Down Payment

- a. A down payment of 50% of the order total is required for orders over \$10,000.
- b. Any down payments required by the manufacturer in excess of the 50% shall be required of the Buyer before the order is placed.

## 3. Invoicing

- a. After down payment, the remaining balance will be invoiced when project installation is substantially complete, as determined by INTEREUM.
- b. INTEREUM reserves the right to send progress billings for installations and product orders that take more than one week and/or product that is warehoused for over 30 days. Payments are to be made in accordance with terms in Section 5.

## 4. Taxes

- a. All sales, use, excise, and other applicable taxes will be invoiced to and paid by the Buyer. If the Buyer claims an exemption from such taxes, it shall be the Buyer's responsibility to furnish an appropriate exemption certificate to INTEREUM.

## 5. Payment

- a. All payments for project completion or progressive invoices are due per payment terms on invoice. Buyer may hold 10% retainage for uncompleted installation or an amount equal to the selling price of any damaged, backordered, or missing merchandise.
- b. Title to the merchandise passes to the Buyer when the full purchase price and all other charges under this agreement are paid in full.
- c. In the event of any default in payment, INTEREUM has the right to repossess merchandise 180 days from the date of the invoice(s). Buyer is responsible for insurance coverage for loss of product due to damage or theft of product beginning when product is received at the job site.
- d. Balances 10 days past due shall bear interest payable to Intereum at a rate of 1.5% per month simple interest.

## 6. Credit Cards

- a. INTEREUM accepts Visa, MasterCard, and American Express credit cards as a payment option up to \$5,000 per order.

## 7. Changes, Cancellations, and Returns

- a. The order to which these General Terms apply may not be changed or canceled, nor products returned except in the event of non-conforming goods, in whole or in part, by the Buyer without INTEREUM's written consent.
- b. The Buyer agrees in all respects to the price and terms set forth in the order, and acknowledges that a modification may only be made by a written Change Order signed by both parties.
- c. A written Change Order may include revised product costs, restocking fees and any other associated costs.

## 8. Shipments, Deliveries, Freight, and Claims



- a. The Buyer agrees that the space will be complete and ready for product installation, and that INTEREUM will have free and clear access to the space. The Buyer also acknowledges that they will have official occupancy of the space the product is being delivered to.
- b. INTEREUM will inform Buyer of an estimated date of delivery ("Estimated Delivery Date") when INTEREUM receives an estimated shipping date from its supplier or manufacturer. The Estimated Delivery Date is not a guaranteed delivery date. Buyer recognizes and acknowledges that the Estimated Delivery Date is merely an estimate and is subject to change by INTEREUM or the manufacturer without notice.

#### 14. Electrical/Low Voltage/Network Systems Hookup

- a. Hardwiring to base building electrical and the connection of the panel-to-panel festoon and placement of receptacles is **not included** with INTEREUM's bid and must be supplied at the Buyer's expense by licensed electricians in accordance with state and local regulations.
- b. If the Buyer requires INTEREUM to supply a licensed electrician to make the festoon connections and place the receptacles, all electrician costs will be billed over and above the original installation quote.
- c. Low voltage vendor and coordination will be handled by Buyer unless included in the INTEREUM work order or scope of work.
- d. Access to power, lighting and low voltage will be documented and available.
- e. Adequate network access and permissions will be granted to INTEREUM to properly install and test installed products
- f. As required, Microsoft Exchange, TEAMS, AD or O365 and other collaboration tools permissions will be properly configured and available for installation.
- g. Buyer will provide access and Vendor contacts for PBX, SIP UC and phone systems if required.
- h. Intereum is not responsible for any underground trenching or installation for outside wiring.

#### 15. Installer's Responsibility

- a. INTEREUM's installers will be responsible for clearing all product packing materials from the site, cleaning the furniture they installed, and noting any warranty work or parts needed during a final walk-through inspection with the Buyer.

#### 16. Job Site Conditions

- a. The Buyer will insure at its expense that the job site is ready to accept furniture with construction complete (ceiling grid and tile in, wall covering/paint done, carpet and baseboard finished, electrical/data work done, etc.) and the space free of trades (punch list trades only), as well as clean and free of debris.
- b. The Buyer will insure at its expense that adequate facilities for off-loading, staging, moving, and handling of merchandise are provided.

#### 17. Job Site Services

- a. The Buyer will insure at its expense that electric current, heat/ventilation, hoisting and/ or elevator service will be available at the site.

#### 18. Labor

- a. INTEREUM's ability to erect or assemble furniture or case goods knocked down or to permanently attach, affix, or bolt in place movable furniture is dependent on jurisdictional agreements.
- b. If trade regulations enforced at the time and place of installation require the use of tradesmen at the site other than INTEREUM's own installation personnel or subcontractor, any resulting additional costs will be paid by Buyer.

#### 19. Loss or Damage

- a. After product is delivered to the Buyer's site, any loss or damage by weather, other trades such as painting or plastering, fire or other elements, shall be the responsibility of the Buyer, and the Buyer agrees to hold INTEREUM harmless from loss for such reasons.

#### 20. Normal Business Hours