



# City of Stevenson

Leana Kinley, City Administrator

Phone (509)427-5970  
FAX (509) 427-8202

7121 E Loop Road, PO Box 371  
Stevenson, Washington 98648

To: City Council  
From: Leana Kinley, City Administrator  
RE: Dude Solutions Predictor Tool  
Meeting Date: July 15, 2021

## **Executive Summary:**

The city reviewed asset management tools at the September 16, 2020 council meeting. The chosen software was Dude Solutions for both asset management and their capital predictor tool. Implementation of the software was to take place in two phases. As we reach the phase to move forward on the predictor tool, costs which were not previously disclosed are enough to give staff pause on the project.

The bottom line is if we continue to move forward with the project, the annual costs will double from the initial expectation of \$8,821.14 per year to \$12k-\$15k per year plus a set-up fee of \$7k-\$20k.

## **Overview:**

The quote provided for presentation to council listed a cost of \$8,821.14. In discussions with the vendor, the initial pricing proposal did not include all costs for the fully built-out product and implementation. The person we are working with is not the original account manager and the implementation costs have increased substantially from what we were quoted last fall (\$7k originally to \$20k now).

Dude Solutions works with WithersRavenel on the implementation of the predictor tool. One option to keep the implementation costs down is to have them maintain the predictor tool and pay them an increased annual fee for the services with a lower implementation fee of \$7k. The annual cost difference is \$2,700, which would make the break-even point almost 5 years.

As part of our contract with the Department of Ecology for the financing of the wastewater treatment plant upgrades, we are required to have an asset management process in place. Dude Solutions Asset Essentials and Predictor tools help to comply with that requirement. Without the software, staff would move forward with leveraging excel tools and templates to meet the requirements.

## **Action Needed:**

Decide which option to move forward with:

- Cancel the current contract and stop using Dude Solutions.
- Continue with the Asset Management tool only (\$6,525 per year).
- Contract with Dude Solutions for the Predictor Tool for the Wastewater Treatment Plant at a cost of \$5,846 per year plus the \$19,800 set-up fee through WithersRavenel. Total annual cost for all products \$12,372.
- Contract with WithersRavenel for the Predictor Tool and maintenance services for an annual cost of \$8,550 and an initial set-up fee of \$7,000. Total annual cost for all products \$15,075.