



## **Executive Summary** Powered by **DATAFY**

### JAN 1ST 2025 - JUN 21ST 2025



Global Filters In-State Out-of-State Distance: 50 mi - 3,709 mi Clusters: 5 Excluded

Dashboard Filters (Main Dates: 1/1/25 - 6/21/25)

Overview : 1/1/25 - 6/21/25



▶ -2.8%vs. 1/1/24 - 6/21/24



I) (POIs: All Included

Compare Dates: 1/1/24 - 6/21/24 Spend Locations: All Included







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Geolocation estimates are generated from a statistical model which has been trained using historical behavior. The specific results are based on an observed sample of devices that meet the specified filter settings.



Global Filters (In-State Out-of-State

Dashboard Filters (Main Dates: 1/1/25 - 6/21/25

#### Top Spending to Location

| DMA                        | Share of Spend 1/1/2025 -<br>5/31/2025 | Change in Share of Spend<br>vs 1/1/2024 - 6/21/2024 | DMA                | Share of Spend 1/1/2025 -<br>5/31/2025 | Change in Share of Spend<br>vs 1/1/2024 - 6/21/2024 |
|----------------------------|--|---|--------------------|--|---|
| Seattle-Tacoma             | 52.9%                                  | - 3.59%   | Bend- OR           | 1.28%                                  | + 0.37%   |
| Portland- OR               | 10.8%                                  | + 1.68%   | Phoenix -Prescott  | 1.26%                                  | + 0.05%   |
| Yakima-Pasco-Rchlnd-Knnw   | 3.49%                                  | - 0%  | Honolulu           | 1.13%                                  | + 0.27%   |
| Spokane                    | 3.16%                                  | - 0.2%  | Dallas-Ft. Worth   | 1%                                     | - 0.04%   |
| Los Angeles                | 2.28%                                  | + 0.07%   | Boise              | 0.84%                                  | + 0.15%   |
| San Francisco-Oak-San Jose | 1.68%                                  | + 0.41%   | Chicago            | 0.79%                                  | + 0.14%   |
| Eugene                     | 1.39%                                  | + 0.22%   | Denver             | 0.61%                                  | - 0.04%   |
| New York                   | 1.35%                                  | + 0.97%   | Boston -Manchester | 0.59%                                  | - 0.06%   |

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Spending data represents a statistical model and sample size of devices. Spending data reflects 34% of U.S. credit and debit card transactions. After applying filters to the spending data, the allocation of spending by location reflects the market share of remaining expenditures.

Distance: 50 mi - 3,709 mi POIs: All Included Clusters: 5 Excluded

> Compare Dates: 1/1/24 - 6/21/24 Spend Locations: All Included

> > **DATAFY**

Global Filters (In-State) Out

Out-of-State ) ( Dis

Dashboard Filters (Main Dates: 1/1/25 - 6/21/25)

#### **Top Markets**

| DMA                 | Share of Trips<br>1/1/2025 -<br>6/21/2025 | Change in Share of<br>Trips vs 1/1/2024 -<br>6/21/2024 | % Change in Trips<br>vs 1/1/2024 -<br>6/21/2024 | DMA                 | Share of Trips<br>1/1/2025 -<br>6/21/2025 | Change in Share of<br>Trips vs 1/1/2024 -<br>6/21/2024 | % Change in Trips<br>vs 1/1/2024 -<br>6/21/2024 |
|---------------------|---|--|---|---------------------|---|--|---|
| Seattle-Tacoma      | 16.1%                                     | - 2.9  | 2.44%   | Phoenix -Prescott   | 2.31%                                     | + 0.2  | ▶ 25.3%   |
| Portland- OR        | 12.6%                                     | - 1.7  | 7 1.63%   | San Francisco-Oak-S | 2.23%                                     | + 0.1  | ▶ 23.3%   |
| Yakima-Pasco-Rchln  | 6.75%                                     | <b>—</b> 1.3   | 3.11% لا  | Bend- OR            | 1.96%                                     | - 0.0  | ▶ 15%   |
| Medford-Klamath Fal | 4.83%                                     | <b>+</b> 1.2   | ▶ 52.5%   | Sacramnto-Stkton-M  | 1.82%                                     | - 0.0  | ▶ 14.1%   |
| Spokane             | 3.88%                                     | - 0.1  | ▶ 11.7%   | Dallas-Ft. Worth    | 1.67%                                     | + 0.2  | ▶ 31.4%   |
| Los Angeles         | 3.3%                                      | + 0.3  | ▶ 27.4%   | Salt Lake City      | 1.55%                                     | - 0.9  | 27.4%   |
| Eugene              | 2.46%                                     | + 0.0  | ▶ 16.2%   | Denver              | 1.37%                                     | - 0.0  | ▶ 13.9%   |
| Boise               | 2.33%                                     | - 0.1  | ▶ 8.76%   | Orlando-Daytona Bcł | 1.23%                                     | + 0.2  | ▶ 39.5%   |

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Distance: 50 mi - 3,709 mi Clusters: 5 Excluded POIs: All Included

Compare Dates: 1/1/24 - 6/21/24 ) Spend Locations: All Included



Global Filters (In-State) (Out-of-State) (Distar

Dashboard Filters (Main Dates: 1/1/25 - 6/21/25) Compare Dates: 1/1/24 - 6/21/24) Spend Locations: All Included

#### **Top Clusters**

| Cluster                  | Share of Trips 1/1/2025 - 6/21/2025 | % Change in Trips vs 1/1/2024 - 6/21/2024 |  |
|--------------------------|-------------------------------------|---|--|
| Lodging                  | 53.2%                               | 7 6.2%                                    |  |
| Golf                     | 30.7%                               | ▶ 11.9%                                   |  |
| Mount St Helens          | 27.8%                               | لا 3.74%                                  |  |
| Hiking                   | 26.8%                               | 1.15% لا                                  |  |
| Breweries & Distilleries | 8.74%                               | لا 36.2%                                  |  |
| Wind & Water Sports      | 7.48%                               | 27.5%                                     |  |
| Rafting                  | 5.21%                               | ▶ 212.9%                                  |  |
| Wineries                 | 0.69%                               | ۵0.2%                                     |  |

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# Thank You

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## JAN 1ST 2024 - DEC 31ST 2024

Cluster - A group of points of interest (POIs). They could be based on factors like venue type or visitor purpose.

Home Zip Code - The home zip code of the device. It's calculated by observing the historical patterns of the device and is updated monthly, based on the behavior of that device.

**Census Demographics** - We calculate the home zip code of the device and then link that user's demographics, social, housing, and economic characteristics by using data from the U.S. Census and American Community Survey.

**Repeat vs One Time** - A measurement that can span multiple years to monitor if a device is observed in a destination one or more times. Once a unique device is observed in the destination a second time, that visitor shifts from a one-time visitor to a repeat visitor.

**Household Level Demographics** - Reports on income, education levels and age brackets of everyone living in a household. For example, if one person from the household visits a POI, the entire household profile would be reported. In other words, the demographics of a visitor are based off the demographics of their household, as opposed to the individual person in the POI.

**POI (Point of Interest)** - A physical boundary drawn on a map that is used to capture mobile device activity within that boundary. These are customizable and set by the user.

**Trips** - The number of distinct trips by a visitor to a destination or POI. We calculate this using a combination of observation patterns and distance traveled. For example, if a visitor comes in-market Thursday - Sunday, it only counts as one trip. If they return later in the month, that is counted as a second trip.

**Household Level Demographics** - Reports on income, education levels and age brackets of everyone living in a household. For example, if one person from the household visits a POI, the entire household profile would be reported. In other words, the demographics of a customer are based off the demographics of their household, as opposed to the individual person in the POI.

