2023 North Metro Telecommunications Commission Budget Talking Points

Overall Organizational Goals

- Implement Strategic Plan.
- Franchise renewal.
- Explore additional services for Cities.
- Grow commercial productions.
- Provide staff for meeting coverage.
- Continue to be responsive to cities communications needs.
- Maintain accessibility of all channels through live streaming, OTT channels, and video on demand services, 24-hours-a-day, on any device.
- Provide program playback, video transport, channel management services, video equipment maintenance and consulting services, internet streaming services for city channels, VOD libraries for meetings, meeting management software licenses and bookmarking services, program production and event coverage services, home-media transfer services, and public access to television production for our cities, schools and general public.

Estimated Fund Balance/Revenues/Expenses

- The beginning fund balances for 2023 are estimates based on previous allocations, planned spending for 2022, and estimated income.
- Estimated revenues include: Franchise fees, including the actual first quarter franchise fee payment, with anticipated reductions across quarters two through four. PEG fees based on estimated number of subscribers, throughout 2023, multiplied by the PEG fee, or by a percentage in a new franchise document. Other income includes dub fees, home movie transfers, drone, streaming and production services. Interest income is estimated based on the first quarter interest earnings of this year.
- Estimated expenditures include the operating expenses and capital expenses including the bond payment, production and office equipment, and the fee payment to the cities.
- The year end fund balances include:
 - The **Operating reserve** traditionally at 25% of the operating budget. Temporarily includes additional allocations for possible 2023 budgetary support.
 - Accrued vacation, sick and comp time. The total value of owed vacation, sick, and comp time to employees.
 - The **capital equipment fund** is intended for emergency replacement of unplanned equipment failures.

- The **vehicle replacement fund** is to cover the cost of a new fleet vehicle.
- The building repair fund is to cover major costs related to the building such as windows, roof, furnace, parking lot, AC replacement and painting, carpet replacement etc.
- o The **franchise renewal fund** is a reserve fund for the NMTC's franchise renewal process. Franchise renewal can be very expensive, with the informal negotiation process historically costing around \$200,000 across the renewal period. Moving to a formal negotiation process is more expensive. These costs could include needs assessments, consulting, and legal fees.

Budget

- The recommended operating budget for the organization totals \$1,413,098. This number is a \$59,589 increase over last year's operating budget. Increases were made to the personnel, payroll tax, benefits, administrative costs, and office expenses.
- Budgeted capital purchases for 2023 are set at \$628,335. Budgeted capital items include a replay unit for the production truck, cameras, tripods, equipment contracts, closed captioning contracts, and microphones, The capital budget also includes routine computer/software upgrades, and software licenses, the HD Bond payment of \$229,425 and \$200,000 in capital equipment support for cities.
- The overall capital budget is \$39,161 lower than the 2022 capital budget.
- The overall 2023 budget is \$20,248 more than the 2022 budget

Closing Points

- We have worked together to create a thriving and dynamic service for our cities, schools, producers, and viewers. Through program playback and channel management, internet streaming of city meetings including an agenda bookmarking tool, channel live streaming, Roku and AppleTV channels, video equipment consulting, drone services, and video production services, our cities are seeing real benefits from their investment of franchise fees and PEG fees. Our cable subscribers are benefiting from this investment with educational opportunities, tape and film transfer services, and varied, informative and interesting programming regarding their communities.
- NMTV will have a new Strategic Plan by the end of 2022. That plan will address many issues facing NMTV and will outline a path forward.
- Franchise renewal should move forward, and will have an impact on future budgets and goals.

North Metro Telecommunications Commission 2023 Budget Line-Item Supporting Information

Personnel

- The personnel line-item is our largest and, usually, the only budget area that experiences any fluctuation from year to year. As has been the recommended procedure for the past two years, an "up-to" COLA increase has been included in the budget, as a separate line-item, that could be revisited later in the year. Based on information provided by the Operations Committee, I have budgeted an up-to 2.75% COLA increase for 2023. With this recommendation, the personnel total would increase by \$22,657. The amount also includes step increases for two employees.
- Part-time staff is divided into two groups; freelancers and 20 hour-per-week staff.
 Employees in the freelancer group are contracted when needed for a sports shoot or to cover a city meeting and generally do not work enough to qualify for PERA. The second part-time designation is for two 20 hours per week positions that do qualify for PERA. Neither category is eligible for health benefits. Payroll taxes apply.

Benefits

- The NMTC employee benefits package budget is based on the values of the benefits packages offered by the Member Cities to their employees. It is budgeted at \$1,255.00 per person/per month. This is \$30 more than was budgeted for 2022. This amount is less than the average of Member City package values for 2022/2023 (average = \$1,292)
- The benefits/payroll tax portion of the budget increased by \$7,595 over the 2022 budget.
- All indications are that the NMTC's contribution to PERA will remain at 7.5% in 2023.

Administrative Expenses

 Budgeted administrative expenses are \$2,500 more than 2021. The audit, conference, and special meeting line-items were increased. The additions will allow for anticipated audit cost increases, attendance at the local MACTA conference, and attendance at NATOA sponsored webinars.

Production Expenses

• Budgeted production expenses remain unchanged from 2022.

Office Expenses

- Office expenses are budgeted \$26,000 more than the 2022 level.
- The building maintenance line-item was increased by \$15,000, to better reflect actual costs over the past two years, and with recognition that there will likely be

- unexpected problems with an aging building. Building maintenance includes the furnace/AC maintenance contract, lawn care, snow removal, carpet and window cleaning, fire inspection, and landscaping and building mechanical services.
- The building utilities line item was increased by \$2,000, to cover probable higher fuel/energy costs. Building utilities include sewer, water, gas, and electric.
- Insurance includes all property, liability, crime, volunteer, vehicle, drone, and monument sign coverage. This amount was increased by \$4,000. The Commission policy cost was increased fairly significantly in 2022, due to insurance costs in general.
- Office supply line-item includes all office supplies, and maintenance contracts on printers and copiers.
- The Telephone/Internet/Web Hosting line-item was increased by \$4,000 over the 2022 budget. The increase will cover probable cost increases for bandwidth. Bandwidth is required to transport signals from city hall. NMTV continues to pay a fee to house video-on-demand and streaming content on a remote server. This allows for unlimited simultaneous viewing, without a reduction in speed, or an inordinate amount of bandwidth for that purpose. The line-item also covers the wireless live transmission of sporting events and other field productions. The website maintenance contract, web hosting, telephone costs, license fees for our Roku and AppleTV apps, and the annual phone software upgrade are also included.
- Postage covers the cost of mailing dubs and equipment for contract maintenance, and other postage for the NMTC.
- Property tax is for the recycling assessment.
- Building cleaning, trash, recycling, and hazardous material disposal/recycling was increased \$1,000 to better reflect recent actual costs.

Capital Expenditures

- The 2023 capital budget currently includes \$142,910 for production equipment, \$28,000 for office systems, \$229,425 for the HD bond payment, and \$200,000 for city capital expenses.
- The production equipment budget includes annual system contracts, including closed captioning, a re-play system for the truck, tripods, cameras and miscellaneous items such as microphones.
- Office equipment includes routine computer and software upgrades, and software licenses for office and editing computers.
- Fees back to Cities are included as a capital cost. Once the franchise is renewed
 with Comcast, PEG fees could be restricted to capital costs. In such a case, any
 PEG fees used for operating costs would result in lower franchise fees. As such,
 PEG fees will be returned to cities for equipment upgrades and reserves.

<u>Summary</u>

- The 2023 Operating budget is \$59,589 higher than the 2022 budget. The increases are split between personnel/benefits (\$30,252), administrative costs (\$2,500) and office expenses (\$26,000).
- Capital equipment expenditures are budgeted at \$142,910, which is \$43,106 lower than the 2022 budget.

- The 2023 HD bond payment is budgeted at \$229,425. The bond will be paid off in 2024.
- It is recommended that fees returned to cities be included in capital expenditures in order to maximize fee payments in the future. This budget includes \$200,000 in fees for city capital expenditures and capital reserves.
- The overall 2023 budget is \$20,248 higher than the 2022 budget.

North Metro Telecommunications Commission 2023 FINANCIAL SUMMARY

Estimated Fund Balances/Revenues/Expenditures.

BEGINNING FUND	BALANCES
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Operating Reserve	\$459,439
Accrued Vac, Sick, Comp	\$120,000
Capital Equip. Fund	\$253,323
Vehicle Replacement Fund	\$45,000
Bldg Repair Reserve	\$200,000
Franchise Renewal Fund	\$200,000
Bond Reserve	\$0

TOTAL:	\$1.277.762
TOTAL:	31.211.102

ESTIMATED REVENUES

Franchise Fees	\$1,150,000
PEG Fees	\$650,000
Other Income	\$35,000
Interest Income	\$1,000
Income From Reserve Funds	\$205,433

TOTAL:	\$2,041,433

ESTIMATED EXPENDITURES

Operating Expenses	\$1,413,098
Capital Expenses: Equipment/Bldg	\$198,910
Capital Expenses: Bond Payment	\$229,425
Capital Expenses: PEG Fees to Cities	\$200,000

TOTAL:	\$2.041.433
I O I AL.	42.071.700

YEAR END FUND BALANCES		Increase(Decrease)
Operating Reserve	\$353,275	-\$106,164
Accrued Vac, Sick, Comp	\$120,000	\$0
Capital Equip. Fund	\$184,054	-\$69,269
Truck Replacement Fund	\$45,000	\$0
Bldg Repair Reserve	\$170,000	-\$30,000
Franchise Renewal Fund	\$200,000	\$0
Bond Reserve	\$0	\$0

TOTAL:	\$1.072.329	-\$205.433
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2023 North Metro Telecommunications Commission Budget

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				Kenton Kipp	
				Danika Peterson	
				Michele Silvester	
				T.J. Tronson	
				Trevor Scholl	
				Ted Leroux	
				Rusty Ray	
				Eric Houston	
				Freelancers Sports/City Mtgs	
				News/City Mtgs/Sports	
	00,001			News/Oily Migs/opoils	
			22,007		
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56.864	51.081	18.381	52.569	6.2% of gross wages	
00,001		10,001		1.45% of gross wages	
52.942		16.537		7.50% of FT gross wages	
				Health/Dental/STD, LTD, ADD	
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, -	,		,,,,,,,	Dependent on any COLA increase	
268,287	290,519	105,212	298,114		
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				*Benefits package = based on cities	
				\$1,255 per employee/per month	
				\$30 increase over 2022	
				\$1,295 = 2022/2023 City average	
 					
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2023 North Metro Telecommunications Commission Budget

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	2021 ACTUAL	2022		2023	NOTES	
		Budget	April Act.		NOTES	
ADMINISTRATIVE EXPENSES			·			
Audit:Commission	17,000	17,000	0	17,500	Annual audit of Commission finances	
Audit: Company	0		0			
Conferences	0		50	1,000		
Consultants	0		0			
General/Special Meeting Expenses	258	1,000	230	2,000		
Government/Legislative Affairs	0		0			
Legal Fees	27,525	50,000	4,185	50,000	Franchise renewal/FCC Issues	
Membership Dues	7,536	5,500	3,090	5,500	NATOA, MACTA, Arts Alliance,Cof C	
Mileage Reimbursement	1,400	1,500	407	1,500		
Personnel Recruitment	0		0			
Tuition and Training	0		0			
Contingency Expenses	0		0			
ADMINISTRATIVE EX. TOTAL:	53,719	75,000	7,962	77,500		
PRODUCTION EXPENSES	222	4.000	40=	4 000	Distribution 1 1	
Advertising/Marketing/Entry Fees	269	1,000	107	1,000	Printed materials, entry fees	
Awards Ceremony/ Entry Fees	498	0	0	4.000	Dulles Common Datt Duratters	
Bulbs/Batteries/Other Prod. Costs	2,428	4,000	406	4,000	Bulbs, Camera Batt. Duct tape	
Interns Truck/Fleet Vehicle Gas/Oil	4,785	5,500	2,625	5,500	Stipends for internships Prod. Van & fleet vehicles	
Truck/Fleet Vehicle Gas/Oil Truck/Fleet Vehicle Maint/Lic.	2,504 3,622	2,500 6,000	1,151 1,171	3,500 6,000	Prod. Van & fleet vehicles Prod. Van & fleet vehicles	
Video Equipment/Parts/Maint. DVDs/Flash Drives/Cases	14	4,000 7,500	905	4,000 6,000	Parts and Maintenance for video equip.	
DVDs/Flash Drives/Cases	4,498	7,500	900	6,000	Blank media for masters/copies	
PRODUCTION EX. TOTAL:	18,618	30,500	7,345	30,000		
OFFICE EXPENSES	_		_			
Building Maintenance	60,256	30,000	22,703	45,000	Bldg & Prop./Fire Insp./Furn. Contract	
Building Security	440	700	283	700		
Building Utilities	28,474	30,000	9,309	32,000	Sewer, Water, Gas & Electric	
Insurance	11,826	12,500	15,253	16,500	Liability/property/vehicle/volunteeer	
Office Supp./Office Equip. Maint.	12,378	13,000	3,517	13,000	Copier & Fax maint. contracts, Supplies	
Phone/Internt Service/Web Hosting	40,106	38,000	13,674	42,000	VOD, Live Streaming, web maint.,bandwidth	
Postage/Shipping	49	1,000	92	500	equipment/dub/packet postage	
Property Tax	1,363	1,400	1,363	1,400	Recycling assessment	
Trash/Recycling/Janitorial	8,121	7,000	2,743	8,500		
OFFICE EXPENSES TOTAL:	163,013	133,600	68,937	159,600		
OPERATIONS TOTAL:	1,115,093	1,353,509	438,284	1,413,098		
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North Metr	o Teleco	mmunica	tions Co	ommissio	n Budget
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	2021 ACTUAL	2022		2023	NOTES				
	ACTUAL	Budget	April Act.	1					
CAPITAL EXPENDITURES									
Video Equipment	100,089	186,016	19,715	142,910	Replay unit; cameras; tripods; mics				
Computer/Office Equipment/Sftwre	20,084	28,000	4,588	28,000	office systems, software				
Vehicles	0		0	0					
Building Expenditures	0		0	28,000	Parking lot repairs. Electronic signage				
Bond Payment	227,430	228,480	0	229,425	HD Upgrade				
City Capital Expenditures		225,000	225,000	200,000	Equipment/Equipment Reserves				
CAPITAL EXP. TOTAL:	347,603	667,496	249,303	628,335					
GRAND TOTAL:	1,462,696	2,021,005	687,587	2,041,433					

Section Service Subscriptions Inst.				North Metro TV 2023 Equipment Budget			
10 No.				North Metro 17 2020 Equipment Budget			
10 No.	Master Centre	ol Carvica & Subscriptions					
2023-1 CBL-PLATNIM-4 Tiphtope 4 I/O Platinum Support (through Tightope, Loaner, Night Support, Upgrade Assistance 1 4000			Make	Description	Qtv	Cost	Total
2023-2 CBL-PLATINUM-ADOL					1		400
2023-4 CBL-CAPTIONING-500 Tightrope Subscription 1 3500	2023-2	CBL-PLATINUM-ADDL			8	500	400
2023-5 CBL_CASE_CAST_REN Tightope Subscription Fee to maintain Cablecast OTT channel 2 300	2023-3	CBL-REFLECT-BND	Tightrope	Cablecast Reflect Live Stream Server Subscription -	4	2300	920
2023-4 CBLENCO SUPPORT Tightrope	2023-4		Tightrope	500 Hour Block of Captioning	1	3500	350
2023-7 M-PREM-SUPP-1 Harission Premium Mariesance & Support L-Year -Renew in November- 2023-8 Ross Equipment Support Ross Ross Service Contract Queb Spass Ross Equipment Support Ross Ross Service Contract Queb Spass Ross Ro			Tightrope		2		60
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Production Truck		Model No.	Make	Description	Qty	Unit Price	Total
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2023-40			Mako	Description	Otv	Unit Price	Total
2023-41 Mira Ross New Replay System (Possible Ross Mira) 1 40000							1600
2023-42 Graphics PKG Ross Rocket Surgery Graphics Package 0 18000					<u> </u>		4000
2023-43 CV503 Marshall Marshall Electronics CV503 Mini HD Camera (3G/HD-SDI) 4 400 2023-44 AllSports CG Daktronics Daktronics All Sports CG Scoreboard Tie-In Machine 1 5000 Sports Department ID No. Model No. Make Description Qty Unit Price Tota 2023-46 Description Qty Unit Price Tota 2023-50 MM100PRO Wolverine Wolverine 8mm and Super 8mm Digitizer 1 500 2023-51 ZV427FX4 Funai Funai Combination VCR and DVD Recorder 1 750 2023-52 Assorted parts and supplies for home movie transfer service 1 400 News Department ID No. Model No. Make Description Qty Unit Price Tota 2023-60 Camera Panasonic Panasonic Camera Ogty Unit Price Tota 2023-60 MARCO Nodel No. Make Description Qty Unit Price Tota 2023-60 Camera Panasonic Panasonic Camera Ogty Unit Price Tota 2023-60 Volume Panasonic Camera Ogty Volume Panasonic Camera Ogty Volume Panasonic Camera Ogty Volume Panasonic Camera Ogty					•		4000
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ID No. Model No. Make Description Qty Unit Price Tota							ı
			Water	Description .	٥.	Half D. J.	Total
2023-70 CX350 Panasonic Panasonic AG-CX350 4K Camcorder 0 4200							
2023-70 CX350 Panasonic Panasonic AG-CX350 4K Camcorder 0 4200 2023-71 AG-VBR59P Panasonic Panasonic 7.28V 43Wh Lithium-Ion Battery for DVX200 and CX10 (5900mAh) 0 200							
2023-71 AG-VBR09P Panasonic Panasonic Battery Charger for AG-VBR & Other Batteries 1 300							30
			Tiffen	Tiffen 67mm UV Protector Filter	3	20	6

2023-74	OCM-7B-4KV2	Elvid	Elvid FieldVision 4KV2 7" On-Camera Monitor	3	200	600
2023-75	SDSDXDK-128G-ANCIN	SanDisk	SanDisk 128GB Extreme PRO UHS-II SDXC Memory Card	6	175	1050
2023-76	C-4203BKII	Watson	Watson NP-F975 Battery Kit with Compact AC/DC Charger	3	90	270
2023-77	CAR-AGCX350	Portabrace	PortaBrace Ultra-Lightweight Carrying Case for Panasonic AG-CX350	3	190	570
2023-78	VZ-STEALTH-LX	VariZoom	VariZoom VZ-Stealth-LX Zoom Controller	3	150	450
2023-79	LED-7100T	Genaray	Genaray LED-7100T 312 LED Variable-Color On-Camera Light	1	180	180
2023-80	EW 112P G4-A1	Sennheiser	EW 112P G4 Camera-Mount Wireless Omni Lavalier Microphone System (A1: 470 to 516 MHz)	1	750	750
2023-81	EW 112P G4-A	Sennheiser	EW 112P G4 Camera-Mount Wireless Omni Lavalier Microphone System (A: 516 to 558 MHz)	1	750	750
2023-82	ME2-II-V1	Sennheiser	ME 2-II Omnidirectional Lavalier Microphone with Locking 3.5mm Connector (Black)	2	140	280
2023-83	MDR-7506	Sony	Sony MDR-7506 Headphones	1	100	100
						536
Municipal Se ID No.	ervies Model No.	Make	Description Description	Qty	Unit Price	Total
		Make	Description Various Small Equipment Replacements	Qty 1	Unit Price	
ID No. 2023-90 Tech Shop E	Model No.		Various Small Equipment Replacements	1	1000	Total 1000
ID No. 2023-90 Tech Shop E ID No.	Model No.	Make Make	Various Small Equipment Replacements Description	Qty 1		Total
ID No. 2023-90 Tech Shop E	Model No.		Various Small Equipment Replacements	1	1000	Total 1000
ID No. 2023-90 Tech Shop E ID No. 2023-100	Model No.		Various Small Equipment Replacements Description	1	1000	Total 100 100 Total
ID No. 2023-90 Tech Shop E ID No.	Model No.		Description Cable Reels, Cable Ends, Small Tools, etc	1	1000	Total 1000
ID No. 2023-90 Tech Shop E ID No. 2023-100 Various Sma	Model No. Equipment Model No.	Make	Various Small Equipment Replacements Description	1	1000	Total 1000 Total (5000

142910.00

Grand Total

NORTH METRO FRANCHISE FEE HISTORY

	2002	2003	2004	2005	2006	2007	2008	2009	2010
Blaine	\$ 263,753.9	93 \$ 279,208.95	\$319,025.00	\$372,357.22	\$419,605.63	\$451,142.07	\$489,867.99	\$489,867.99	\$507,790.06
Centerville	\$ 17,019.9	97 \$ 17,335.34	\$20,586.00	\$24,471.73	\$27,709.99	\$30,394.00	\$33,396.69	\$33,396.69	\$34,466.27
Circle Pines	\$ 24,038.	71 \$ 26,111.31	\$32,761.00	\$37,791.19	\$42,127.90	\$44,077.04	\$48,214.82	\$48,214.82	\$51,160.77
Ham Lake	\$ 58,094.4	10 \$ 61,562.41	\$72,454.00	\$89,622.56	\$101,055.23	\$110,300.91	\$120,788.01	\$120,788.01	\$126,979.69
Lexington	\$ 12,215.	15 \$ 12,467.38	\$13,358.00	\$14,226.57	\$15,843.48	\$16,149.47	\$17,332.08	\$17,332.08	\$17,229.92
Lino Lakes	\$ 78,388.	78,656.36	\$91,430.00	\$108,733.61	\$124,734.06	\$138,088.24	\$154,839.41	\$154,839.41	\$164,197.27
Spring Lake Park	\$ 41,874.8	85 \$ 41,883.42	\$45,333.00	\$48,737.21	\$52,724.02	\$55,191.43	\$58,168.63	\$58,168.63	\$57,343.08
Total Franchise Fee:	\$ 495,385.	14 \$ 517,225.17	\$594,947.00	\$695,940.09	\$783,800.31	\$845,343.16	\$922,607.63	\$930,414.06	\$959,167.06
Change Over Past Year	\$ 17,758.4	\$ 21,840.03	\$77,721.83	\$100,993.09	\$87,860.22	\$61,542.85	\$77,264.47	\$7,806.43	\$28,753.00
Budget/Other:	\$ 358,410.0	00 \$ 420,319.00	\$474,719.00	\$522,855.00	\$583,800.31	\$645,343.16	\$722,607.63	\$595,029.06	\$620,851.06
Back to Cities:	\$ 136,975.	96,906.17	\$120,228.00	\$173,085.09	\$200,000.00	\$200,000.00	\$200,000.00	\$335,385.00	\$338,316.00
	2011	2012	2013	2014	2015	2016	2017	2018	2019
Blaine	\$503,339.	13 \$533,294.81	\$567,390.18	\$585,645.69	\$619,449.94	\$686,830.44	\$726,688.09	\$697,516.93	\$680,768.66
Centerville	\$32,296.0	\$33,949.63	\$35,408.93	\$37,140.41	\$38,397.37	\$43,277.43	\$46,134.63	\$43,436.19	\$42,197.35
Circle Pines	\$51,388.9	95 \$52,777.06	\$54,350.50	\$54,304.86	\$55,068.52	\$58,815.23	\$61,193.34	\$56,271.77	\$55,217.74
Ham Lake	\$131,446.0	66 \$139,834.48	\$147,412.39	\$152,919.27	\$160,540.12	\$174,071.97	\$181,449.70	\$169,763.88	\$167,088.15
Lexington	\$16,913.	54 \$17,630.79	\$19,045.04	\$19,361.48	\$20,666.91	\$21,905.05	\$23,179.45	\$20,441.94	\$19,774.97
Lino Lakes	\$164,334.4	\$170,600.73	\$177,278.96	\$182,147.16	\$189,802.00	\$202,824.99	\$211,952.77	\$203,309.05	\$197,297.77
Spring Lake Park	\$58,600.0	84 \$61,520.23	\$63,916.34	\$65,641.10	\$66,231.13	\$69,664.14	\$73,309.11	\$69,721.29	\$67,700.33
Total Franchise Fee:	\$958,320.0	\$1,009,607.73	\$1,064,802.34	\$1,097,159.97	\$1,150,155.99	\$1,257,389.25	\$1,323,907.09	\$1,260,461.05	\$1,230,044.97
Change Over Past Year	(\$847.0) 5) \$51,287.72	\$55,194.61	\$32,357.63	\$52,996.02	\$107,233.26	\$66,517.84	(\$63,446.04)	(\$30,416.08)
Budget/Other:	\$673,600.0	\$724,608.00	\$744,802.00	\$777,159.90	\$830,156.00	\$912,389.25	\$923,907.09	\$860,461.05	\$830,044.97
Back to Cities:	\$284,720.0	90 \$284,999.73	\$320,000.34	\$320,000.00	\$320,000.00	\$345,000.00	\$400,000.00	\$400,000.00	\$400,000.00
	2020	2021	2022	2023	2024	2025	2026	2027	2028
Blaine	\$669,907.	73 \$680,088.31							
Centerville	\$41,136.0	00 \$43,059.27							
Circle Pines	\$52,439.	76 \$52,098.98							
Ham Lake	\$165,044.2	25 \$170,075.39							
Lexington	\$20,769.4	\$20,564.91							
Lino Lakes	\$192,110.2	23 \$197,883.40							
Spring Lake Park	\$66,657.	71 \$68,339.65							
Total Franchise Fee:	\$1,208,065.	\$1,232,109.91							
Change Over Past Year	(\$21,979.8	\$24,044.79							
Budget/Other:	\$808,065.	10 \$1,007,110.00							
Back to Cities:	\$400,000.0	90 \$225,000.00							