



Memorandum

April 21, 2022

To: City Administrator Buchholtz

From: Josh Antoine
Chief of Police

Re: Range work

Administrator Buchholtz,

The Police Department hires an outside company to complete a full cleaning and inspections of the police department range on annual basis. On April 6, 2022, we had our new range cleaning company Range Renovation Consulting Inc. run by Marie Graham come out and clean the range. While inspecting the range Marie found several critical flaws in the backstop of the range. I set up an appointment with InVeris Ranges and had them inspect the damage to the backstop. They found that the backstop walls had pulled away from the cement blocks and that shrapnel from the shooting was going at the sides of the range. The lead then gets stuck in the seams of the walls and expands allowing lead dust to seep up into the upper mezzanine of the public works building. With the metal trap walls pulled away from the range walls, this also damaged the metal backstop walls which will require several items to be replaced.

I requested that InVeris Ranges provide me with a quote for fixing the current range trap, replacing the trap with a state-of-the-art trap, and also replacing all components of the range.

I received the below quotes from InVeris on April 15, 2022:

- 1.) Replace all the components of the range including the backstop for **\$98,780.00**. We would have a new two-lane state-of-the-art range.
- 2.) Replace just the existing backstop and keep all current range components. **\$38,155.00**
- 3.) Fix the existing range backstop. **\$9,605.00**

All options above exclude the ventilation system in the range. That would need to be replaced by a different company. I am currently working on hiring a mechanical contractor company to come out and inspect our ventilation system for possible repairs.

Our current backstop does not allow the police department to fire rifles in the range. With the new proposed backstop on either option one or option two, we would be able to fire all our department weapons inside the range. This would allow us to shoot our rifles without having to rent a range elsewhere.

InVeris has confirmed that if we replace the backstop now it can be used in any further expansions of the range.

With all of the information I have in hand I am requesting that we consider **Option two** replacing the backstop and not fixing the current backstop. This will give us some options that we have not had in the past for shooting at the metal backstop. We will continue to have to go to an outdoor range once a year to qualify at long range with our rifles, but it will limit the number of times we need to rent a range. This option also allows us to use the new backstop if we replace all components in the future as well as if we expand the range another 10 yards in the future.

I have included all the quotes from InVeris. I do want to mention that I have contacted two other range companies. One has not gotten back to me and the other has sent me preliminary numbers from 2021 but has not stopped out to look at our range.

If you have any questions please feel free to contact me.

Sincerely,

Chief Antoine



April 15, 2022

Spring Lake Park Police Dept.
1301 81st Ave. NE
Spring Lake Park, MN. 55432
Attn: Joshua Antoine
Tel: 612.219.6761
Email: jantoine@slpmn.org

CS Quote Ref #: **2022-1137-1** Target/Bullet Trap Upgrade
Offer Type: Sole Source

InVeris Training Solutions is pleased to offer a fixed price of **\$38,155.00** for the products and services listed herein, furnished, and delivered C.I.P. jobsite (Spring Lake Park, MN.) in accordance with Incoterms® 2010. In addition to the offer price, the Buyer will be responsible for all Federal, State, and Local Taxes, Licenses, Permits, Bonds and Fees applicable to the sale. This offer is valid for 90 days.

Payment Terms set with contract. Any deviation must be mutually agreed upon in writing.

Delivery is typically 90-120 days after receipt and acceptance of order and upon return and approval of InVeris Submittal Drawings, whichever occurs last. This offer will be attached to and made part of any forthcoming purchase order. Indication of acceptance shall be by authorized signature in the space provided below. Please also enter the total purchase price, to include any purchased options, if applicable.

Should you have any questions or require additional information, please feel free to contact me.

Best Regards,

Marty Graham
Customer Service Field Representative
InVeris Training Solutions, Inc.
Tel: 678.448.6385
marty.graham@inveristraining.com



<u>Sole source</u>	<u>Part</u>	<u>Description</u>	<u>Qty</u>	<u>Cost</u>	<u>Total</u>
Sole Source	LE7500-OTR	Gran-Trap- 9' Height with 3/8" AR500 Angled Armor Plated & Rubber Faced Upper Bin	10'	\$1,590.00 per ft	\$15,900.00
Sole Source	LE7500 TRSP	Gran Trap 1/4" HRS Sidewall Plates Set of 5x2 sidewalls	1 set	\$3,450.00	\$3,450.00
Sole Source	JR7C	Light Cove Deflector 1/4" AR500	10'	\$152.00 LF	\$1,520.00
Sole Source	Decon	Remove, clean, and dispose of old Steel Trap.	1	\$5,995.00	\$5,995.00
Sole Source	Install	Install New Gran Trap with Sidewall Sheets and Light Cove.	1	\$8,995.00	\$8,995.00
	Shipping	Shipping	1	\$2,295.00	\$2,295.00
		TOTAL:			\$38,155.00

Exclusions

This quote does not include prevailing wages, if prevailing wages are part of the contract this quote will need to be modified and resubmitted. This quote does not include electrical work.

Scope of work

The work will be performed for Spring Lake Park Police Dept., remove and dispose of old steel trap, install LE7500-OTR with sidewall steel and light cove.

Other Conditions

InVeris Training Solutions, Inc. (ITSI) Standard Spares/Repairs and Service Terms and Conditions ITSI-SVC-002-REV8_08-19-2020 incorporated by reference herein apply to purchase order(s) and/or credit card sale(s) issued by Buyer to Seller that result from this request for pricing. If the Seller receives a purchase order or credit card sale for item(s) the Seller presumes that the buying agency has followed all required competition justifications. MTSI shall provide a copy to the Buyer of the aforementioned document upon request. By signing this offer the parties agree that the terms and conditions of this offer shall govern the Service and shall be binding upon both parties. The State Laws of Delaware shall govern this agreement. This offer represents the agreement of both parties and shall supersede any and all contracts, agreements, or understandings regarding the Service being performed under this offer.

Please submit signed proposal by email, fax, or mail to:



Email:

kyle.barger@inveristraining.com

Fax:

678.288.1503

Attn: Contracts Dept.

Mail:

InVeris Training Solutions, Inc.

Attn: Kyle Barger

Service Dept.

296 Brogdon Road

Suwanee, GA 30024-8615

Signature: _____

Date: _____



April 14, 2022

Spring Lake Park Police Dept.
1301 81st Ave. NE
Spring Lake Park, MN. 55432
Attn: Joshua Antoine
Tel: 612.219.6761
jantoine@slpmn.org

CS Quote Ref #: **2022-1137 REV-A**
Re: Trap Repairs
Offer Type: Sole Source

InVeris Training Solutions is pleased to offer a fixed price of **\$9,605.00** for the products and services listed herein, furnished, and delivered C.I.P. jobsite (Spring Lake Park, MN.) in accordance with Incoterms® 2010. In addition to the offer price, the Buyer will be responsible for all Federal, State, and Local Taxes, Licenses, Permits, Bonds and Fees applicable to the sale. This offer is valid for 90 days.

Payment Terms set upon approval. Any deviation must be mutually agreed upon in writing.

Delivery is typically 120-160 days after receipt and acceptance of order and upon return and approval of InVeris Submittal Drawings, whichever occurs last. This offer will be attached to and made part of any forthcoming purchase order. Indication of acceptance shall be by authorized signature in the space provided below. Please also enter the total purchase price, to include any purchased options, if applicable. Should you have any questions or require additional information, please feel free to contact me.

Best Regards,

Kyle Barger
Field Service Manager
InVeris Training Solutions, Inc.
Tel: 678.288.1169
Fax: **678.288.1503**
kyle.barger@inveristraining.com



<u>Sole source</u>	<u>Part</u>	<u>Description</u>	<u>Qty</u>	<u>Cost</u>	<u>Total</u>
Sole Source	10-3183-42.25	Swirl Chamber	2	\$925.00	\$1,850.00
Sole Source	10-3183-37.25	Swirl Chamber	1	\$900.00	\$900.00
Sole Source	10-0044	Swirl Chamber Joint Covers	2	\$40.00	\$80.00
Sole Source	10-3203	Diversion Plate Joint Covers	2	\$40.00	\$80.00
Sole Source	10-1017-LH	Swirl Chamber End Cover	1	\$250.00	\$250.00
Sole Source	10-1017-RH	Swirl Chamber End Cover	1	\$250.00	\$250.00
Sole Source	Install	Removal, Disposal, and Installation of Bullet Trap Components.	1	\$4,995.00	\$4,995.00
Sole Source	Shipping	Shipping	1	\$1,200.00	\$1,200.00
		TOTAL:			\$9,605.00

Exclusions

This quote does not include prevailing wages, if prevailing wages are part of the contract this quote will need to be modified and resubmitted. This quote does not include electrical work.

Scope of work

Indoor Range at Spring Lake Park, MN. Remove, dispose, and replace components on a LE5B bullet trap.

Other Conditions

InVeris Training Solutions, Inc. (ITSI) Standard Spares/Repairs and Service Terms and Conditions ITSI-SVC-002-REV10_08-27-2021 incorporated by reference herein apply to purchase order(s) and/or credit card sale(s) issued by Buyer to Seller that result from this request for pricing. If the Seller receives a purchase order or credit card sale for item(s) the Seller presumes that the buying agency has followed all required competition justifications. MTSI shall provide a copy to the Buyer of the aforementioned document upon request. By signing this offer the parties agree that the terms and conditions of this offer shall govern the Service and shall be binding upon both parties. The State Laws of Delaware shall govern this agreement. This offer represents the agreement of both parties and shall supersede any and all contracts, agreements, or understandings regarding the Service being performed under this offer.



Please submit signed proposal by email, fax, or mail to:

Email:

kyle.barger@inveristraining.com

Fax:

678.288.1503

Attn: Contracts Dept.

Mail:

InVeris Training Solutions, Inc.

Attn: Kyle Barger

Service Dept.

296 Brogdon Road

Suwanee, GA 30024-8615

Signature: _____

Date: _____



April 14, 2022

Spring Lake Park Police Dept.
1301 81st Ave. NE
Spring Lake Park, MN. 55432
Attn: Joshua Antoine
Tel: 612.219.6761
Email: jantoine@slpmn.org

CS Quote Ref #: **2022-1137** Target/Bullet Trap Upgrade
Offer Type: Sole Source

InVeris Training Solutions is pleased to offer a fixed price of **\$98,780.00** for the products and services listed herein, furnished, and delivered C.I.P. jobsite (Spring Lake Park, MN.) in accordance with Incoterms® 2010. In addition to the offer price, the Buyer will be responsible for all Federal, State, and Local Taxes, Licenses, Permits, Bonds and Fees applicable to the sale. This offer is valid for 90 days.

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Should you have any questions or require additional information, please feel free to contact me.

Best Regards,

Marty Graham
Customer Service Field Representative
InVeris Training Solutions, Inc.
Tel: 678.448.6385
marty.graham@inveristraining.com



<u>Sole source</u>	<u>Part</u>	<u>Description</u>	<u>Qty</u>	<u>Cost</u>	<u>Total</u>
Sole Source	XWT GEN 5	XWT Gen 5 Wireless Turning Targets @ 80'	2	\$13,990.00	\$27,990.00
Sole Source	RM9-10K	Computer, software, 17" monitor, and Tablet	1	\$7,995.00	\$7,995.00
Sole Source	Firing Line	Conversion Kit for using the existing stalls and crossmember for XWT. Will need cover plates to cover old ICU's. Customer wants to go to 2 lanes instead of 3, rearrange firing line	1	\$8,195.00	\$8,195.00
Sole Source	Decon	Remove, clean, and dispose of old equipment.	1	\$5,950.00	\$5,950.00
	Install	Installation of new target system	1	\$9,895.00	\$9,895.00
Sole Source	LE7500-OTR	Gran-Trap- 9' Height with 3/8" AR500 Angled Armor Plated & Rubber Faced Upper Bin	10'	\$1,590.00 per ft	\$15,900.00
Sole Source	LE7500 TRSP	Gran Trap 1/4" HRS Sidewall Plates Set of 5x2 sidewalls	1 set	\$3,450.00	\$3,450.00
Sole Source	JR7C	Light Cove Deflector 1/4" AR500	10'	\$152.00 LF	\$1,520.00
Sole Source	Decon	Remove, clean, and dispose of old Steel Trap.	1	\$5,995.00	\$5,995.00
Sole Source	Install	Install New Gran Trap with Sidewall Sheets and Light Cove.	1	\$8,995.00	\$8,995.00
Sole Source	Training	Training and manuals for the XWT System			
	Shipping	Shipping	1	\$2,895.00	\$2,895.00
		TOTAL:			\$98,780.00

Exclusions

This quote does not include prevailing wages, if prevailing wages are part of the contract this quote will need to be modified and resubmitted. This quote does not include electrical work.



Scope of work

The work will be performed for USPIS Newark, Remove and dispose of old equipment, install XWT Gen 5 Wireless Target System.

Other Conditions

InVeris Training Solutions, Inc. (ITSI) Standard Spares/Repairs and Service Terms and Conditions ITSI-SVC-002-REV8_08-19-2020 incorporated by reference herein apply to purchase order(s) and/or credit card sale(s) issued by Buyer to Seller that result from this request for pricing. If the Seller receives a purchase order or credit card sale for item(s) the Seller presumes that the buying agency has followed all required competition justifications. MTSI shall provide a copy to the Buyer of the aforementioned document upon request. By signing this offer the parties agree that the terms and conditions of this offer shall govern the Service and shall be binding upon both parties. The State Laws of Delaware shall govern this agreement. This offer represents the agreement of both parties and shall supersede any and all contracts, agreements, or understandings regarding the Service being performed under this offer.

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Email:

kyle.barger@inveristraining.com

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678.288.1503
Attn: Contracts Dept.

Mail:

InVeris Training Solutions, Inc.
Attn: Kyle Barger
Service Dept.
296 Brogdon Road
Suwanee, GA 30024-8615

Signature: _____

Date: _____