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**To:** Mayor Nelson and Members of the City Council

**From:** Wanda Brown, Accounting Clerk/Special Projects Coordinator

**Date:** June 28, 2021

**Subject:** Recycling Contract Negotiations for 2022-2026

On December 31, 2021 the recycling contract with Waste Management is set to expire. On May 1, 2021 I sent out a Request for Proposals and received four (4) proposals. The proposals were from ACE Solid Waste, Republic Services, Walters Recycling & Refuse and Waste Management. After careful review of all four proposals (see attached sheets), it was determined that that the low bid for a five (5) year contract was Walters Recycling & Refuse. Although Walters Recycling & Refuse was the low bidder, it is evident that the quarterly recycling fee will need to be increased from \$11.21/quarter to \$12.96/quarter for the next 5 years.

With the change in vendors all residents will be notified. There will be a page dedicated to the change in the October Newsletter. In November, a postcard or letter will be sent out to each individual address reminding residents of the change to take place. In December, recycling carts will begin to be switched from Waste Management to Walters Recycling & Refuse.

What I am requesting is the council's approval to enter into contract negotiations with Walters Recycling & Refuse.

Thank you.

# Recycling Price Comparison

|                 | Single Family | Cost | Total Per Month | Multi Family | Cost | Total Per Month | Year       | Contract Total Per Month | Months | Yearly Contract |
|-----------------|---------------|------|-----------------|--------------|------|-----------------|------------|--------------------------|--------|-----------------|
| <b>ACE</b>      | 2400          | 5.00 | 12,000.00       | 900          | 2.50 | 2,250.00        | 1st (2022) | 14,250.00                | 12     | 171,000.00      |
|                 |               | 5.15 | 12,360.00       |              | 2.58 | 2,322.00        | 2nd (2023) | 14,682.00                |        | 176,184.00      |
|                 |               | 5.30 | 12,720.00       |              | 2.65 | 2,385.00        | 3rd (2024) | 15,105.00                |        | 181,260.00      |
|                 |               | 5.46 | 13,104.00       |              | 2.73 | 2,457.00        | 4th (2025) | 15,561.00                |        | 186,732.00      |
|                 |               | 5.63 | 13,512.00       |              | 2.81 | 2,529.00        | 5th (2026) | 16,041.00                |        | 192,492.00      |
| <b>Republic</b> | 2400          | 4.55 | 10,920.00       | 900          | 3.00 | 2,700.00        | 1st (2022) | 13,620.00                | 12     | 163,440.00      |
|                 |               | 4.69 | 11,256.00       |              | 3.09 | 2,781.00        | 2nd (2023) | 14,037.00                |        | 168,444.00      |
|                 |               | 4.83 | 11,592.00       |              | 3.18 | 2,862.00        | 3rd (2024) | 14,454.00                |        | 173,448.00      |
|                 |               | 5.98 | 14,352.00       |              | 3.28 | 2,952.00        | 4th (2025) | 17,304.00                |        | 207,648.00      |
|                 |               | 5.13 | 12,312.00       |              | 3.38 | 3,042.00        | 5th (2026) | 15,354.00                |        | 184,248.00      |
| <b>Walters</b>  | 2400          | 3.45 | 8,280.00        | 900          | 2.96 | 2,664.00        | 1st (2022) | 10,944.00                | 12     | 131,328.00      |
|                 |               | 3.53 | 8,472.00        |              | 3.04 | 2,736.00        | 2nd (2023) | 11,208.00                |        | 134,496.00      |
|                 |               | 3.62 | 8,688.00        |              | 3.11 | 2,799.00        | 3rd (2024) | 11,487.00                |        | 137,844.00      |
|                 |               | 3.71 | 8,904.00        |              | 3.19 | 2,871.00        | 4th (2025) | 11,775.00                |        | 141,300.00      |
|                 |               | 3.81 | 9,144.00        |              | 3.27 | 2,943.00        | 5th (2026) | 12,087.00                |        | 145,044.00      |
| <b>Waste</b>    | 2400          | 4.00 | 9,600.00        | 900          | 2.00 | 1,800.00        | 1st (2022) | 11,400.00                | 12     | 136,800.00      |
|                 |               | 4.12 | 9,888.00        |              | 2.06 | 1,854.00        | 2nd (2023) | 11,742.00                |        | 140,904.00      |
|                 |               | 4.25 | 10,200.00       |              | 2.13 | 1,917.00        | 3rd (2024) | 12,117.00                |        | 145,404.00      |
|                 |               | 4.38 | 10,512.00       |              | 2.20 | 1,980.00        | 4th (2025) | 12,492.00                |        | 149,904.00      |
|                 |               | 4.52 | 10,848.00       |              | 2.27 | 2,043.00        | 5th (2026) | 12,891.00                |        | 154,692.00      |

**Recycling Cost Comparison  
Single-Family Collection (2400)**

| <b>CONTRACT YEAR</b> | <b>PRICE/HH ACE SOLID WASTE*</b> | <b>PRICE/HH REPUBLIC SERVICES</b> | <b>PRICE/HH WALTERS RECYCLING &amp; REFUSE</b> | <b>PRICE/HH WASTE MANAGEMENT</b> |
|----------------------|----------------------------------|-----------------------------------|--|----------------------------------|
| 1/1/22-12/31/22      | \$5.00                           | \$4.55                            | \$3.45   | \$4.00                           |
| 1/1/23-12/31/23      | \$5.15                           | \$4.69                            | \$3.53   |                                  |
| 1/1/24-12/31/24      | \$5.30                           | \$4.83                            | \$3.62   |                                  |
| 1/1/25-12/31/25      | \$5.46                           | \$5.98                            | \$3.71   |                                  |
| 1/1/26-12/31/26      | \$5.63                           | \$5.13                            | \$3.81   |                                  |

**Recycling Cost Comparison  
Multi-Family Collection (900)**

| <b>CONTRACT YEAR</b> | <b>PRICE/HH ACE SOLID WASTE*</b> | <b>PRICE/HH REPUBLIC SERVICES</b> | <b>PRICE/HH WALTERS RECYCLING &amp; REFUSE</b> | <b>PRICE/HH WASTE MANAGEMENT</b> |
|----------------------|----------------------------------|-----------------------------------|--|----------------------------------|
| 1/1/22-12/31/22      | \$2.50                           | \$3.00                            | \$2.96   | \$2.00                           |
| 1/1/23-12/31/23      | \$2.58                           | \$3.09                            | \$3.04   |                                  |
| 1/1/24-12/31/24      | \$2.65                           | \$3.18                            | \$3.11   |                                  |
| 1/1/25-12/31/25      | \$2.73                           | \$3.28                            | \$3.19   |                                  |
| 1/1/26-12/31/26      | \$2.81                           | \$3.38                            | \$3.27   |                                  |

\*ACE Reserves the right should annual processing cost raise more than 15% in a given year to add a processing recovery fee for future years.