



December 7, 2021

Daniel R. Buchholtz
City of Spring Lake Park
1301 – 81st Ave NE
Spring Lake Park, MN 55432

Dear Daniel and the City of Spring Lake Park,

First and foremost I would like to apologize for The Sunset Grill failing the alcohol sting conducted recently. It should have never happened and not only am I embarrassed by it, I also take full responsibility for it. We have a very high level of respect for all city, county and state regulations, procedures and protocols. In 20 years of doing business over 8 locations we've only failed 1 sting prior to this and for me that is 1 to many. As with everything from pre-Covid until now we've had to up our expectations in all areas. Obviously one of the areas that we will have to focus even harder on is most certainly going to be our liquor training and enforcement.

We have consulted with Tony at the Minnesota Licensed Beverage Association and we have adopted a solid 3 point plan.

- 1) We will immediately require all existing staff members to take the MLBA's online training program by January 15, 2022 or they will be removed from the schedule until they have completed it.
- 2) All new hires will be required to complete the online program before they are allowed on the selling floor.
- 3) All employees will be required to take a refresher course annually to stay up to date on current as well as any new protocols.

Going forward any staff member who passes a sting will receive a \$50 case prize for a job well done. Anyone that fails for the first time will be suspended for 30 days with the possibility of having their position terminated entirely. If they fail a second sting then their position will be terminated immediately.

In closing, we know what we have to do to remain in good standing and we will be diligent and proactive in our efforts in order to remain so.

Sincerely,

Raymond McManus
The Sunset Grill