



**PROJECT PROPOSAL**

**Project:** City of Spring Lake Park Phase 2  
**Contact:** Wanda Brown  
**Salesperson:** Brad Bruhn  
**Designer:** Madelyn Mitchell / Barb Perry  
**System:** Herman Miller AO2 / OTG  
**Date:** October 4, 2024

**PRODUCT SPECIFICATIONS**

104 Front Reception

<u>Qty.</u>	<u>Description</u>	<u>Unit Price</u>	<u>Total Price</u>
2	39 x 30" Non-Powered Fabric Covered Panel	163.56	327.12
2	39 x 42" Non-Powered Fabric Covered Panel	194.11	388.22
2	39 x 48" Non-Powered Fabric Covered Panel	204.69	409.38
6	72" Wall Track	41.60	249.60
72	Toggle	2.23	160.56
72	Wall Fastener, Machine Screw	0.20	14.40
2	34" Draw Rod	10.11	20.22
2	39" 2-Way Connector	44.65	89.30
4	39" Finished End, Metal	40.89	163.56
2	24 x 42" Worksurface	132.54	265.08
2	24 x 96" Worksurface	270.49	540.98
2	24" End Panel	175.20	350.40
4	48" Shelf	74.26	297.04
4	48" Flipper Door	138.89	555.56
4	48" Tackboard	88.28	353.12
4	48" Tasklight	78.98	315.92
2	Pencil Tray insert	12.80	25.60
2	Box / Box / File Pedestal - B Front	264.38	528.76
4	File / File Pedestal - B Front	254.74	1,018.96
2	Humanscale 3-Leg Base - Model #: <i>FYH312TS</i> - Finish: <i>Silver</i>	690.48	1,380.96
2	Humanscale M/Flex with M2.1 Monitor Arms and Slider(2) Dual Arm Bracket, Two-Piece Clamp Mount <b>w/ 3" Grommet (still clamp mount)</b> - Model #: <i>X22SBS</i> - Finish: <i>Silver with Gray Trim</i>	272.65	545.30
2	Humanscale NeatTech Mini Wire Management - Model #: <i>NTIMGG</i> - Finish: <i>Grey</i>	83.87	167.74
2	Humanscale NeatHub Power Station - Model #: <i>NHINAPPCAW</i> - Finish: <i>White</i>	112.14	224.28
2	Global Vion High Mesh Back Weight Sensing Synchro Tilter - Model #: <i>6321-8</i> - Features: <i>Height Adjustable Arm, Sliding Armcap, Lumbar Support</i> - Glides: <i>2" Dual Wheel Caster</i> - Frame Finish: <i>Black</i> - Back Fabric: <i>Black Mesh</i> - Seat Fabric: <i>Grade 1 Illusion Ozone</i>	477.48	954.96



**104 Front Reception Subtotal: 9,347.02**

105 Waiting

<u>Qty.</u>	<u>Description</u>	<u>Unit Price</u>	<u>Total Price</u>
4	Global Sidero Armchair - Model #: 6900 - Glides: <i>Non-Marking Glide</i> - Frame Finish: <i>Black</i> - Back & Seat Fabric: <i>Grade 1 Illusion Ozone</i>	270.48	1,081.92



**105 Front Desk Subtotal: 1,081.92**

112 Office

<u>Qty.</u>	<u>Description</u>	<u>Unit Price</u>	<u>Total Price</u>
3	60" Wall Track - (Cut to Fit - 25")	38.00	114.00
15	Toggle	2.23	33.45
15	Wall Fastener, Machine Screw	0.20	3.00
1	24 x 30" Worksurface see laminate grain direction on plan	117.97	117.97
1	24 x 72" Worksurface	201.63	201.63
1	Box / Box / File Pedestal - B Front	264.38	264.38
1	File / File Pedestal - B Front	254.74	254.74
1	Pencil Tray insert	12.80	12.80
1	Via Run II high back medium seat, single rotation synchro - Model #: 981-B-81CSS-51A20S-18BB-16HP-LR2-1R-9FA-GR A - Features: Adjustable Lumbar, Seat Slider, 8D Black Arms - Glides: <i>Standard black soft/carpet floor casters</i> - Frame Finish: <i>Black</i> - Back & Seat Fabric: <i>Grade A Origin Sapphire</i>	549.12	549.12
2	Global Vion Mesh Low Back Arm Chair - Model #: 6325C - Glides: <i>2" Dual Wheel Casters</i> - Frame Finish: <i>Black</i> - Back & Seat Fabric: <i>Grade 1 Illusion Ozone</i>	341.32	682.64
1	Humanscale 3-Leg Base - Model #: FYH312TS - Finish: <i>Silver</i>	690.48	690.48
1	Humanscale NeatHub Power Station - Model #: NHINAPPCAW - Finish: <i>White</i>	112.14	112.14
1	Humanscale M/Flex with M2.1 Monitor Arms and Slider(2) Dual Arm Bracket, Two-Piece Clamp Mount - Model #: X22SBS - Finish: <i>Silver with Gray Trim</i>	272.65	272.65
1	Humanscale NeatTech Mini Wire Management - Model #: NTIMGG - Finish: <i>Grey</i>	77.66	77.66



**112 Office Subtotal: 3,386.66**

115 Stations

<u>Qty.</u>	<u>Description</u>	<u>Unit Price</u>	<u>Total Price</u>
10	53 x 30" Non-Powered Fabric Covered Panel	183.77	1,837.70
3	67 x 36" Non-Powered Fabric Covered Panel	243.46	730.38
4	67 x 42" Non-Powered Fabric Covered Panel	259.68	1,038.72
4	67 x 48" Non-Powered Fabric Covered Panel	276.13	1,104.52
3	67 x 48" Powered Fabric Covered Panel	335.35	1,006.05
6	72" Wall Track	41.60	249.60
4	60" Wall Track - (Cut to Fit - 25")	38.00	152.00
100	Toggle	2.23	223.00
100	Wall Fastener, Machine Screw	0.20	20.00
2	48" Wall Start	46.40	92.80
2	62" Wall Start	48.80	97.60




2	48" Draw Rod	10.34	20.68
9	62" Draw Rod	10.34	93.06
4	67" 2-Way Connector	57.11	228.44
4	67" 3-Way Connector	94.47	377.88
10	53" Finished End, Metal	44.42	444.20
8	Change of Height, Panel to Connector	19.20	153.60
1	6' Base Power Entry	109.60	109.60
2	Duplex - Circuit A	20.54	41.08
2	Duplex - Circuit B	20.54	41.08
2	Duplex - Circuit C	20.54	41.08
5	24 x 36" Worksurface	125.49	627.45
1	24 x 78" Worksurface	220.43	220.43
4	24 x 84" Worksurface	227.48	909.92
2	36" Shelf	68.15	136.30
7	42" Shelf	71.91	503.37
1	48" Shelf	74.26	74.26
2	36" Flipper Door	120.32	240.64
7	42" Flipper Door	129.96	909.72
1	48" Flipper Door	138.89	138.89
2	42" Tackboard	83.05	166.10
5	Box / Box / File Pedestal - B Front	264.38	1,321.90
5	Pencil Tray insert	12.80	64.00
4	File / File Pedestal - B Front	254.74	1,018.96
3	Humanscale 3-Leg Base - Model #: <i>FYH312TS</i> - Finish: <i>Silver</i>	690.48	2,071.44
3	Humanscale NeatHub Power Station - Model #: <i>NHINAPPCAW</i> - Finish: <i>White</i>	112.14	336.42
3	Humanscale NeatTech Mini Wire Management - Model #: <i>NTIMGG</i> - Finish: <i>Grey</i>	77.66	232.98
3	Humanscale M/Flex with M2.1 Monitor Arms and Slider(2) Dual Arm Bracket, Two-Piece Clamp Mount - Model #: <i>X22SBS</i> - Finish: <i>Silver with Gray Trim</i>	272.65	817.95
1	AllSeating Zip Task Chair - Model #: <i>92040-T2-SS-KD-AS-F-ODRIFT</i> - Features: <b><i>Synchro Tilt, Task 2 Arm, Seat Slider</i></b>  - Frame Finish: <b><i>Black</i></b> - Back & Seat Fabric: <b><i>Grade 1 TBD</i></b>	503.82	503.82
3	Global Vion High Mesh Back Weight Sensing Synchro Tilter - Model #: <i>6321-8</i> - Features: <i>Height Adjustable Arm, Sliding Armcap</i> - Glides: <i>2" Dual Wheel Caster</i> - Frame Finish: <i>Black</i> - Back Fabric: <i>Black Mesh</i> - Seat Fabric: <i>Grade 1 Illusion Ozone</i>	477.48	<u>1,432.44</u>



**115 Stations Subtotal: 19,830.06**



116 Office

<u>Qty.</u>	<u>Description</u>	<u>Unit Price</u>	<u>Total Price</u>
1	60" Wall Track - (Cut to Fit - 25")	38.00	38.00
2	72" Wall Track	41.60	83.20
29	Toggle	2.23	64.67
29	Wall Fastener, Machine Screw	0.20	5.80
1	24 x 30" Worksurface see plan for grain direction	117.97	117.97
1	24 x 84" Worksurface	227.48	227.48
1	36 x 72" Peninsula Round End, Mount on H-Leg & End Panel	379.29	379.29
1	36" Shelf	68.15	68.15
1	36" Flipper Door	120.32	120.32

1	36" Tackboard		80.03	80.03
1	Box / Box / File Pedestal - B Front		264.38	264.38
1	Pencil Tray insert		12.80	12.80
1	File / File Pedestal - B Front		254.74	254.74
1	Via Run II high back medium seat, single rotation synchro - Model #: 981-B-81CSS-51A20S-18BB-16HP-LR2-1R-9FA-GR A - Features: Adjustable Lumbar, Seat Slider, 8D Black Arms - Glides: Standard black soft/carpet floor casters - Frame Finish: Black - Back & Seat Fabric: Grade A Origin Sapphire		549.12	549.12
2	Global Vion Mesh Low Back Arm Chair - Model #: 6325C - Casters: 2" Dual Wheel Casters - Frame Finish: Black - Back & Seat Fabric: Grade 1 Illusion Ozone		341.32	682.64
3	Global Vion Mesh Low Back Chair, Armless - Model #: 6324C - Casters: 2" Dual Wheel Casters - Frame Finish: Black - Back & Seat Fabric: Grade 1 Illusion Ozone		321.54	964.62
1	Humanscale NeatHub Power Station - Model #: NHINAPPCAW - Finish: White		112.14	112.14
1	Humanscale 3-Leg Base - Model #: FYH312TS - Finish: Silver		690.48	690.48
1	Humanscale M/Flex with M2.1 Monitor Arms and Slider(2) Dual Arm Bracket, Two-Piece Clamp Mount - Model #: X22SBS - Finish: Silver with Gray Trim		272.65	272.65
1	Humanscale NeatTech Mini Wire Management - Model #: NTIMGG - Finish: Grey		77.66	<u>77.66</u>

**116 Office Subtotal: 5,066.14**



117 Office

<u>Qty.</u>	<u>Description</u>		<u>Unit Price</u>	<u>Total Price</u>
3	72" Wall Track		41.60	124.80
36	Toggle		2.23	80.28
36	Wall Fastener, Machine Screw		0.20	7.20
1	24 x 30" Worksurface see plan for grain direction		117.97	117.97
1	24 x 72" Worksurface		201.63	201.63
2	36" Shelf		68.15	136.30
2	36" Flipper Door		120.32	240.64
2	36" Tackboard		80.03	160.06
2	36" Tasklight		74.30	148.60
1	Box / Box / File Pedestal - B Front		264.38	264.38
1	Pencil Tray insert		12.80	12.80
1	Global Vion High Mesh Back Weight Sensing Synchro Tilter - Model #: 6321-8 - Features: Height Adjustable Arm, Sliding Armcap - Glides: 2" Dual Wheel Caster - Frame Finish: Black - Back Fabric: Black Mesh - Seat Fabric: Grade 1 Illusion Ozone		477.48	477.48
2	Global Vion Mesh Low Back Arm Chair - Model #: 6325C - Glides: 2" Dual Wheel Casters - Frame Finish: Black - Back & Seat Fabric: Grade 1 Illusion Ozone		341.32	682.64
1	Humanscale NeatHub Power Station - Model #: NHINAPPCAW - Finish: White		112.14	112.14

1	Humanscale 3-Leg Base - Model #: <i>FYH312TS</i> - Finish: Silver	690.48	690.48
1	Humanscale M/Flex with M2.1 Monitor Arms and Slider(2) Dual Arm Bracket, Two-Piece Clamp Mount - Model #: <i>X22SBS</i> - Finish: <i>Silver with Gray Trim</i>	272.65	272.65
1	Humanscale NeatTech Mini Wire Management - Model #: <i>NTIMGG</i> - Finish: <i>Grey</i>	77.66	<u>77.66</u>

**117 Office Subtotal: 3,807.71**



118 Office

<u>Qty.</u>	<u>Description</u>	<u>Unit Price</u>	<u>Total Price</u>
5	60" Wall Track - (Cut to Fit - 25")	38.00	190.00
25	Toggle	2.23	55.75
25	Wall Fastener, Machine Screw	0.20	5.00
1	24 x 30" Worksurface      Build to 24 x 28" see plan for grain direction	117.97	117.97
2	30 x 60" Worksurface	218.79	437.58
1	File / File Pedestal - B Front	254.74	254.74
1	Box / Box / File Pedestal - B Front	264.38	264.38
1	Pencil Tray    insert	12.80	12.80
1	Via Run II high back medium seat, single rotation synchro - Model #: 981-B-81CSS-51A20S-18BB-16HP-LR2-1R-9FA-GR A - Features: Adjustable Lumbar, Seat Slider, <i>8D Black Arms</i> - Casters: <i>Standard black soft/carpet floor casters</i> - Frame Finish: <i>Black</i> - Back & Seat Fabric: <i>Grade A Origin Sapphire</i>	549.12	549.12
			
2	Global Vion Mesh Low Back Arm Chair - Model #: <i>6325C</i> - Casters: <i>2" Dual Wheel Casters</i> - Frame Finish: <i>Black</i> - Mesh Back: Black; Seat Fabric: <i>Grade 1 Illusion Ozone</i>	341.32	682.64
			
1	Humanscale NeatHub Power Station - Model #: <i>NH1NAPPCAW</i> - Finish: <i>White</i>	112.14	112.14
1	Humanscale 3-Leg Base - Model #: <i>FYH312TS</i> - Finish: Silver	690.48	690.48
1	Humanscale M/Flex with M2.1 Monitor Arms and Slider(2) Dual Arm Bracket, Two-Piece Clamp Mount - Model #: <i>X22SBS</i> - Finish: <i>Silver with Gray Trim</i>	272.65	272.65
1	Humanscale NeatTech Mini Wire Management - Model #: <i>NTIMGG</i> - Finish: <i>Grey</i>	77.66	<u>77.66</u>


**118 Office Subtotal: 3,722.91**

122 Office

<u>Qty.</u>	<u>Description</u>	<u>Unit Price</u>	<u>Total Price</u>
1	60" Wall Track - (Cut to Fit - 25")	38.00	38.00
4	72" Wall Track	41.60	166.40
53	Toggle	2.23	118.19
53	Wall Fastener, Machine Screw	0.20	10.60
1	24 x 30" Worksurface      see plan for grain direction	117.97	117.97
1	24 x 66" Worksurface	192.94	192.94
1	24 x 72" Worksurface	201.63	201.63
3	36" Shelf	68.15	204.45
3	36" Flipper Door	120.32	360.96
3	36" Tackboard	80.03	240.09
3	36" Tasklight	74.30	222.90
1	File / File Pedestal - B Front	254.74	254.74
1	Box / Box / File Pedestal - B Front	264.38	264.38
1	Pencil Tray    insert	12.80	12.80

1	AllSeating Zip Task Chair - Model #: 92040-T2-SS-KD-AS-F-ODRIFT - Features: <b>Synchro Tilt, Task 2 Arm, Seat Slider</b> - Frame Finish: <b>Black</b> - Back & Seat Fabric: <b>Grade 1 TBD</b>		503.82	503.82
2	Global Vion Mesh Low Back Arm Chair - Model #: 6325C - Casters: 2" Dual Wheel Casters - Frame Finish: <b>Black</b> - Back & Seat Fabric: <i>Grade 1 Illusion Ozone</i>		341.32	682.64
1	Humanscale NeatHub Power Station - Model #: NHINAPPCAW - Finish: <i>White</i>		112.14	112.14
1	Humanscale 3-Leg Base - Model #: FYH312TS - Finish: <b>Standard Finish - TBD</b>		690.48	690.48
1	Humanscale M/Flex with M2.1 Monitor Arms and Slider(2) Dual Arm Bracket, Two-Piece Clamp Mount - Model #: X22SBS - Finish: <i>Silver with Gray Trim</i>		272.65	272.65
1	Humanscale NeatTech Mini Wire Management - Model #: NTIMGG - Finish: <i>Grey</i>		77.66	<u>77.66</u>
			<b>122 Office Subtotal:</b>	<b><u>4,745.44</u></b>

Break 127

<u>Qty.</u>	<u>Description</u>		<u>Unit Price</u>	<u>Total Price</u>
3	Herman Miller Everywhere Table 36" Round Table - Base Model #: 5226 - Top Finish: <b>Standard Finish - TBD</b> - Base Finish: <b>Standard Finish - TBD</b>		361.68	1,085.04
12	Global Duet Armless Wall Saver Plastic Seat and Back, Sled Base - Model #: 6621 - Glides: Clear - Frame Finish: <i>Chrome</i> - Back & Seat Finish: <b>TBD</b>		120.06	<u>1,440.72</u>
			<b>Breakroom 127 Subtotal:</b>	<b><u>2,525.76</u></b>

*Herman Miller Pricing per Contract # 144482  
State Contract Release F-464(5)  
Global Pricing per U of M Contract U42.112  
HAT Pricing Per TIPS Contract #230301  
Humanscale Pricing per E&I Contract #CNR01511*

**Product Subtotal:** **53,513.62**

**Finishes:**

Panel Trim: *Dark Tone*  
Basecovers: *Black Umber*  
Panel Fabric: *Burch Coalition 7129 Tinsel CAT 1*  
Flipper Door Fabric: *Burch Dayton 7114 Ocean*  
Tackboard Fabric: *Burch Prime Time 1010089 Admiral*  
Laminate: *Neutral Twill Formica 8826-58*  
Edge: *Pepper Dust Alternate HF*  
Storage: *Mist*  
Paint: *Mist*

**Non-Contract Product**

104 Front Reception

<u>Qty.</u>	<u>Description</u>		<u>Unit Price</u>	<u>Total Price</u>
1	23 x 46 x 64 x 23" Extended Corner Worksurface - Right, Square End	Mount on Hi-Lo	339.38	339.38
1	23 x 64 x 46 x 23" Extended Corner Worksurface - Left, Square End	Mount on Hi-Lo	339.38	<u>339.38</u>
			<b>104 Front Reception Subtotal:</b>	<b><u>678.76</u></b>

## 112 Office

<u>Qty.</u>	<u>Description</u>		<u>Unit Price</u>	<u>Total Price</u>
1	24 x 42 x 72 x 30" Extended Corner Worksurface - Right, Square End	Mount on Hi-Lo	265.82	265.82
1	Great Openings 2-Dr Lateral 30w x 18-1/4d x 27-3/4h - Model #: <i>RG-A-C301</i> - Pull Style: <i>A Full Pull</i> - Finish: <b><u>Standard Finish - TBD</u></b>		461.03	461.03
1	Workrite Worksurface Joining Kit - Model #: <i>AWC-JOINKIT-B</i> - Finish: <b><u>Standard Finish - TBD</u></b>		54.81	54.81

**112 Office Subtotal: 781.66**

## 115 Stations

<u>Qty.</u>	<u>Description</u>		<u>Unit Price</u>	<u>Total Price</u>
2	24 x 70 x 46 x 24" Extended Corner Worksurface	Mount on Hi-Lo	359.30	718.60
1	24 x 72 x 48 x 24" Extended Corner Worksurface	Mount on Hi-Lo	359.30	359.30
1	24 x 46 x 70 x 24" Extended Corner Worksurface	Mount on Hi-Lo	359.30	359.30
1	24 x 48 x 70 x 24" Extended Corner Worksurface	Mount on Hi-Lo	359.30	359.30

**115 Stations Subtotal: 1,796.50**

## 116 Office

<u>Qty.</u>	<u>Description</u>		<u>Unit Price</u>	<u>Total Price</u>
1	24 x 42 x 72 x 30" Extended Corner Worksurface - Right, Square End, Mount on HiLo		317.39	317.39
1	36" End Panel		126.72	126.72
1	Gibraltar 36"w H-Leg Base - Model #: <i>3320</i> - Finish: <b><u>Standard Finish - TBD</u></b>		105.84	105.84
1	Interiors Interface Custom box enclosure for safe - Interior clear dimensions: <i>22" x 22" x 23.5"</i> - Features: <i>Box base with adjustable glides. Euro style hinges</i> - Pull Style: <i>4" loop pull, lock</i> - Interior: <i>white melamine</i> - Finish: <b><u>Standard Finish - TBD</u></b>		835.65	835.65
1	Great Openings 42 x 77" Bookcase - Model #: <i>GBS4277</i> - Finish: <b><u>Standard Finish - TBD</u></b>		523.46	523.46
1	Workrite Worksurface Joining Kit - Model #: <i>AWC-JOINKIT-B</i> - Finish: <b><u>Standard Finish - TBD</u></b>		54.81	54.81

**116 Office Subtotal: 1,963.87**

## 117 Office

<u>Qty.</u>	<u>Description</u>		<u>Unit Price</u>	<u>Total Price</u>
1	30 x 72 x 42 x 24" Extended Corner Worksurface - Right, Square End, Mount on HiLo		265.82	265.82
1	Great Openings 42" 4-Drawer Lateral File - Model #: <i>RG-A-D203</i> - Pull Style: <i>A Full Pull</i> - Finish: <i>Mist</i>		899.44	899.44
1	Workrite Worksurface Joining Kit - Model #: <i>AWC-JOINKIT-B</i> - Finish: <b><u>Standard Finish - TBD</u></b>		54.81	54.81

**117 Office Subtotal: 1,220.07**

## 118 Office

<u>Qty.</u>	<u>Description</u>		<u>Unit Price</u>	<u>Total Price</u>
1	24 x 42 x 72 x 30" Extended Corner Worksurface - Right, Square End, Mount on HiLo		265.82	265.82
1	Great Openings 36 x 18-1/4 x 28-3/8" Double Door Storage Cabinet, 1 Adjustable Shelf - Model #: <i>CG-A-02F3</i> - Pull Style: <i>A Full Pull</i> - Finish: <i>Mist</i>		546.75	546.75
1	Workrite Worksurface Joining Kit - Model #: <i>AWC-JOINKIT-B</i> - Finish: <b><u>Standard Finish - TBD</u></b>		54.81	54.81

**118 Office Subtotal: 867.38**

122 Office

<u>Qty.</u>	<u>Description</u>	<u>Unit Price</u>	<u>Total Price</u>
1	30 x 72 x 42 x 24" Extended Corner Worksurface - Left, Square End, Mount on HiLo	265.82	265.82
1	Workrite Worksurface Joining Kit - Model #: <i>AWC-JOINKIT-B</i> - Finish: <b><u>Standard Finish - TBD</u></b>	54.81	<u>54.81</u>
<b>122 Office Subtotal:</b>			<b><u>320.63</u></b>
<b>Non-Contract Product Subtotal:</b>			<b><u>7,628.87</u></b>

**Finishes:**

Panel Trim: Dark Tone	Worksurface Edge: Pepper Dust Alternate HF
Basecovers: Black Umber	Storage: Mist
Panel Fabric: Burch Coalition 7129 Tinsel CAT 1	Upper Cabinets: Mist
Flipper Door: Burch Dayton 7114 Ocean	
Tackboard: Burch Prime Time 1010089 Admiral	
Laminate: Neutral Twill - Formica 8826-58	

**Install & Service Costs:**

Regular Hours, Non-Prevailing Wage Installation	6,120.00
Delivery, State of MN Remanufactured Contract	No Charge
Delivery, Non-State Contract	450.00
Design	- <u>510.00</u>

**NOTE:**

*-Quote Valid for 30 Days*

**Services Subtotal:** 7,080.00

**Product Total:** **61,142.49**

**Services Total:** **7,080.00**

**Gibraltar Freight:** 19.60

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**Humanscale Freight:** 31.06

**PROJECT TOTAL:** **68,273.15**

*Applicable Sales Taxes will be added at time of invoicing.  
Pricing Subject to Unannounced Tariff Surcharges.*





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## TERMS & CONDITIONS

### FINISHES:

**Fabric, Laminate & Paint: Standard selections included in pricing, unless noted otherwise.**  
(Customer Choice from ABF selection).

**\*Please note:** Many commercial fabrics are subject to what is termed *moisture regain*. This is a process by which the fibers within a particular fabric absorb moisture from the surrounding environment resulting in temporary relaxing (or sagging) of a fabric's appearance. This sagging is not the result of misapplication, but rather the fabric's natural reaction to fluctuations in ambient humidity levels.

### PRODUCT:

- \*Pricing valid for 30 days from proposal date.
- \*Pricing subject to unforeseen manufacturer imposed tariffs, price changes, and fuel surcharges
- \*Products quoted are based upon most current field dimensions available. ABF will attempt to verify field dimensions as construction progress and circumstances allow. Should it be necessary to place orders prior to the availability of verified field dimensions, customer may be responsible for associated costs.
- \*All sales are final. Unwanted product may not be returnable, or subject to re-stock charges.
- \*Charges may be applicable should storage of purchased product be necessary beyond initially scheduled timeframes.

### LABOR & EQUIPMENT:

- \*ABF will be responsible for supplying all necessary labor & equipment to perform the installation.
- \*Labor is quoted as non-union labor.
- \*Labor is quoted for regular working hours (Monday-Friday; 8:00 A.M. - 5:00 P.M.).
- \*Customer will be responsible to have all miscellaneous items cleared out prior to installation.
- \*Delays created by customer or other contractors may create additional labor charges.
- \*Labor is quoted as a one phase project. (split dates will require additional charges).
- \*Install and delivery quote is based on first floor delivery and install with clear access without steps.

### ELECTRICAL:

- \*Customer will be responsible to have a qualified electrician to perform all electrical connections including hardwiring, panel-to-panel and receptacles.

### TERMS:

Net 15 days unless other arrangements made with Seller. A 50% deposit may also apply. Buyer understands and agrees to pay a service charge of 1.33% per month (16% per annum) after 15 days of receipt of goods. Buyer further agrees to pay ALL costs of reasonable collections and attorneys fees. Buyer acknowledges Seller's retention and hereby grants to Seller a purchase money security interest in all merchandise purchased or described herein unless and until Seller receives payments as described above. Buyer agrees to execute a standard UCC Financing Statement to perfect any such security interest. In the event Buyer fails to execute UCC financing statement, this Sales Agreement shall suffice and may be filed by Seller to perfect the security interest.

Signature: \_\_\_\_\_

Title \_\_\_\_\_

Date: \_\_\_\_\_