



AGENDA REPORT

City Council Meeting

TODAY'S DATE: February 11, 2025

MEETING DATE: February 18, 2026

TO: MAYOR AND CITY COUNCIL

FROM: Holly Ellis, Public Works Director

SUBJECT: Purchase Order #26-1740 to Pierce Auto Center for 2026 Ram 3500 Tradesman

DESCRIPTION/BACKGROUND:

Budgeted in FY26, this purchase will replace the existing 2008 Ford water service truck used by Water Department crews to respond to service line maintenance and repair projects. The vehicle has exceeded federal fleet replacement guidance of seven years and 60,000 miles and is beyond its recommended service life. Upon delivery of the new unit, the existing truck will be retired from the utility fleet.

The replacement vehicle will improve reliability, fuel efficiency, and operator safety through updated drivetrain, braking, and modern safety systems.

On January 12, 2026, a formal Request for Quote (RFQ) was sent to local dealerships (Taylor & Sons, Mike White Ford, Dave Smith Frontier). Pierce Auto Center submitted the only responsive bid.

To ensure fiscal due diligence, staff conducted a market comparison of similar new and used units (see attachments):

- New units (chassis + utility body): \$81,000 – \$82,000
- Used units (chassis + utility body): \$56,995 – \$81,000+
- Chassis units: Listed above the fleet pricing secured through Pierce Auto Center

The proposed purchase uses a two-step approach to maximize cost efficiency:

1. Chassis: 2026 Ram 3500 Tradesman (Pierce Auto Center, \$44,306.00)
2. Utility Body Installation: 8-foot Knapheide service body with installation (Titan Truck Equipment, \$15,620.85)

The total cost will be \$59,926.85. This represents the lowest confirmed price for a unit meeting all operational requirements and is within FY26 budget.

STAFF RECOMMENDATION:

Staff recommends City Council consider approval of Purchase Order No. 26-1740 to Pierce Auto Center for 2026 Ram 3500 Tradesman in the amount of \$44,306.00.

ACTION:

City Council approval of Purchase Order No. 26-1740 to Pierce Auto Center for 2026 Ram 3500 Tradesman in the amount of \$44,306.00.

WILL THERE BE ANY FINANCIAL IMPACT? Yes **HAS THIS ITEM BEEN BUDGETED?** Yes, within FY 26 budget.

ATTACHMENTS:

1. Proposed Resolution
2. PO 26-1740 to Pierce Auto Center for 2026 Ram 3500 Tradesman
3. Price Comparisons – New unit with utility bed
4. Price Comparisons – Used unit with utility bed
5. Price Comparisons – New unit without utility bed