

**EXHIBIT B  
PROPOSAL FORM  
BADGER METERS, REGISTERS, AND ENDPOINTS**

**PROPOSAL DUE DATE AND TIME:** Friday, March 13, 2026 @ 2:00:00 pm Local Time

**RESPONDER COMPANY NAME:** General Pacific, Inc.

**RESPONDER ADDRESS:** 22414 NE Townsend Way Fairview, OR 97024

**RESPONDER PHONE NUMBER:** 503-907-2900

**RESPONDER EMAIL:** watersales@genpacwater.com

1. <b>Quantity: 1500 each</b> - Badger M25, HRE Register, USG, Orion Cellular Endpoint, 5-foot Lead, Through Lid Mounting Kit, Twist Tight Connector, Torx Screw, "NO METER"	\$282.00 each
2. <b>Quantity: 150 each</b> - Badger M25, 5/8" x 3/4" Meter, with HRE Register, USG, Orion Cellular Endpoint, 5-foot Lead, Through Lid Mounting Kit, Twist Tight Connector, Torx Screw	\$361.00 each
3. <b>Quantity: 200 each</b> - Badger M55, HRE Register, USG, Orion Cellular Endpoint, 5-foot Lead, Through Lid Mounting Kit, Twist Tight Connector, Torx Screw, "NO METER"	\$282.00 each
4. <b>Quantity: 60 each</b> - Badger M55, 1" Meter, with HRE Register, USG, Orion Cellular Endpoint, 5-foot Lead, Through Lid Mounting Kit, Twist Tight Connector, Torx Screw	\$484.00 each
5. <b>Quantity: 50 each</b> - Badger M120, HRE Register, USG, Orion Cellular Endpoint, 5-foot Lead, Through Lid Mounting Kit, Twist Tight Connector, Torx Screw, "NO METER"	\$282.00 each
6. <b>Quantity: 5 each</b> - Badger M120, 1 1/2" FLGD Meter, Meter, with HRE Register, USG, Orion Cellular Endpoint, 5-foot Lead, Through Lid Mounting Kit, Twist Tight Connector, Torx Screw	\$858.00 each
7. <b>Quantity: 80 each</b> - Badger M170 HRE Register, USG, Orion Cellular Endpoint, 5-foot Lead, Through Lid Mounting Kit, Twist Tight Connector, Torx Screw, "NO METER"	\$282.00 each
8. <b>Quantity: 10 each</b> - Badger M170, 2" FLGD Meter, Meter, with HRE Register, USG, Orion Cellular Endpoint, 5-foot Lead, Through Lid Mounting Kit, Twist Tight Connector, Torx Screw	\$1,133.00 each
9. Shipping/Freight Costs	Shipping Included

DISCOUNT(s) (IF ANY): prices listed are already discounted.

TOTAL INCLUDING QUANTITIES IN EXHIBIT A, FREIGHT, AND ANY APPLICABLE DISCOUNTS:

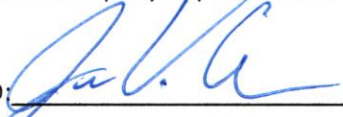
\$614,870.00

DELIVERY LEAD TIME: 3-8 weeks

ARE ALL REQUIRED SPECIFICATIONS BEING MET: providing 10ft leads, and slotted seal screws.

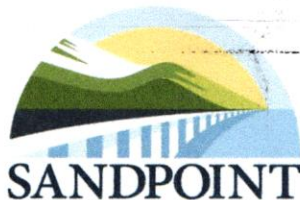
Responder hereby acknowledges Addenda Numbers (if any): \_\_\_\_\_

Authorized Company Representative:

SIGNED:  DATE: 3-10-26

NAME: Jason Vanleave

TITLE: Water Sales



## REQUEST FOR PROPOSAL

RFP No. 26-3452-1

### BADGER METERS, REGISTERS, AND ENDPOINTS

#### ARTICLE 1 - PURPOSE

The City of Sandpoint is issuing this Request for Proposals (RFP) for the procurement of **Badger Meters, Registers, and Endpoints** as further detailed in the Specifications in Exhibit A.

#### ARTICLE 2 – DEFINED TERMS

Terms used in these Instructions to Bidders have the following meanings:

*Addenda*—Written or graphic instruments issued prior to the opening of Proposals which clarify, correct, or change the Request for Proposal Requirements or any proposed Contract Documents.

*Proposal*—The offer or proposal of a Responder submitted on the prescribed form setting forth the prices for the supplies to be procured.

*Responder*—The individual or entity who submits a Proposal directly to Owner.

*RFP Documents*—The Request for Proposal (including all Addenda).

*City* – City of Sandpoint

#### ARTICLE 3 – COPIES OF REQUEST FOR PROPOSAL DOCUMENTS

3.01 Complete sets of the Request for Proposal Documents may be obtained from the Issuing Office, City of Sandpoint, website at: <https://www.sandpointidaho.gov/rfps> or at the following locations:

1. Spokane Regional Plan Center, <https://plancenter.net/>
2. Inland Northwest AGC, Abadan Online Planroom: <http://www.abadanplanroom.com/>
3. Builders Exchange of Washington, Inc. On-Line Plan Center: <http://bxwa.com/>

3.02 Complete sets of Request for Proposal Documents shall be used in preparing Proposals; City assumes no responsibility for errors or misinterpretations resulting from the use of incomplete sets of request for Proposal Documents.

#### ARTICLE 4 - TIMELINES

**SUBMITTAL DEADLINE:** Sealed Proposals are due to the City not later than **2:00:00 PM Local Time on Friday, March 13, 2026.**

Sealed proposals shall be submitted via US Mail or other delivery method or hand delivered to:

City of Sandpoint, City Clerk  
1123 Lake Street  
Sandpoint, Idaho 83864

Proposals will be publicly opened and read at the above date and hour at City Hall, 1123 Lake Street, Sandpoint, Idaho 83864 and via Zoom. The Zoom link will be available on the Solicitation page on the City's website at <https://www.sandpointidaho.gov/rfps>. Registration is required to attend via Zoom.

*\*\*Emailed or Late Proposals will NOT be accepted.*

**ARTICLE 5 - QUESTIONS AND CONTACT INFORMATION:**

All questions regarding this RFP are to be submitted in writing via email to Heather Faircloth, Grants, Contracts and Procurement Officer at [solicitations@sandpointidaho.gov](mailto:solicitations@sandpointidaho.gov). All questions must be submitted by **2:00:00 PM Local Time on Friday, March 6, 2026** in order to provide/post a timely response for the benefit of all potential responders.

**ARTICLE 6 – PREPARATION OF PROPOSAL**

- 6.01 The required Proposal Form is included with the Bidding Documents, Exhibit B.
- 6.02 All blanks on the Proposal Form shall be completed in ink and the Pricing Form signed. Erasures or alterations shall be initialed in ink by the person signing the Pricing Form. A Proposal price shall be indicated for each item listed therein.
- 6.03 A Proposal by a corporation shall be executed in the corporate name by the president or a vice-president or other corporate officer accompanied by evidence of authority to sign. The corporate address and state of incorporation shall be shown.
- 6.04 A Proposal by a partnership shall be executed in the partnership name and signed by a partner (whose title must appear under the signature), accompanied by evidence of authority to sign. The official address of the partnership shall be shown.
- 6.05 A Proposal by a limited liability company shall be executed in the name of the firm by a member and accompanied by evidence of authority to sign. The state of formation of the firm and the official address of the firm shall be shown.
- 6.06 A Proposal by an individual shall show the Bidder's name and official address.
- 6.07 A Proposal by a joint venture shall be executed by each joint venturer in the manner indicated on the Pricing Form. The official address of the joint venture shall be shown. Include evidence of authority to sign.
- 6.08 All names shall be printed in ink below the signatures.
- 6.09 The Proposal shall contain an acknowledgment of receipt of all Addenda, the numbers of which shall be filled in on the Pricing Form.
- 6.10 Postal and e-mail addresses and telephone number for communications regarding the Proposal shall be shown.

**ARTICLE 7 – SUBMITTAL OF PROPOSAL:**

- 7.01 A responder shall furnish one copy of the Proposal Form, including any attachments, if applicable.
- 7.02 A Proposal shall be submitted no later than the date and time prescribed and at the place indicated in the advertisement or invitation to bid and shall be enclosed in a plainly marked package with the Proposal title, the name and address of Responder, and shall be accompanied by any other required documents. If a Proposal is sent by mail or other delivery system, the sealed envelope containing the Proposal shall be enclosed in a separate package plainly marked on the outside with the notation "RFP No. 24-3452-2 BADGER METER PROPOSAL ENCLOSED." A mailed Proposal shall be addressed to City Clerk, City of Sandpoint, 1123 Lake Street, Sandpoint, ID 83864. It is the Responder's sole responsibility to ensure that its Proposal is delivered to the location of the Proposal opening at the appointed place and time.

**ARTICLE 8 – MODIFICATION AND WITHDRAWAL OF PROPOSAL**

- 8.01 A Proposal may be modified or withdrawn by an appropriate document duly executed in the same manner that a Proposal must be executed and delivered to the place where Proposals are to be submitted prior to the date and time for the opening of Proposals.
- 8.02 Relief from Proposals. (a) If an awarding authority for the public entity determines that a Responder is entitled to relief from a Proposal because of mistake, the authority shall prepare a report in writing to document the facts establishing the existence of each element required in Section 54-1904C, Idaho Code. The report shall be available for inspection as a public record and shall be filed with the public entity soliciting proposals. (b) A Responder claiming a mistake satisfying all the conditions of Section 54-1904C, Idaho Code, shall be entitled to relief from the Proposal and have any Bid Security returned by the public entity, if applicable. Responders not satisfying the conditions found in Section 54-1904C, Idaho Code, shall forfeit any Bid Security (if applicable). Responders failing to execute a Contract or delivering goods and not satisfying the conditions of a mistake shall also forfeit any Bid Security, if applicable.
- 8.03 Grounds for Relief. The Responder shall establish to the satisfaction of the public entity that:
- a) A clerical or mathematical mistake was made;
  - b) The Responder gave the public entity written notice within five (5) calendar days after the opening of the proposals of the mistake, specifying in the notice in detail how the mistake occurred; and
  - c) The mistake was material.

**ARTICLE 9 – PROPOSALS TO REMAIN SUBJECT TO ACCEPTANCE:**

- 9.01 All Proposals will remain subject to acceptance for the period of time stated in the Pricing Form, but City may, in its sole discretion, release any Proposal and return the Proposal (bid) security prior to the end of this period, if applicable.

**ARTICLE 10 – EVALUATION OF BIDS AND AWARD OF CONTRACT:**

- 10.01 City reserves the right to reject any or all Proposals, including without limitation, nonconforming, nonresponsive, unbalanced, or conditional Proposals.

- 10.02 More than one Proposal for the same specifications from an individual or entity under the same or different names will not be considered. Reasonable grounds for believing that any Responder has an interest in more than one Proposal for the Proposal specifications may be cause for disqualification of that Responder and the rejection of all Proposals in which that Responder has an interest.
- 10.03 In evaluating Proposals, City will consider whether or not the Proposals comply with the prescribed requirements, and such alternates, unit prices and other data, as may be requested in the Proposal Form or prior to the Notice of Award.
- 10.04 If the Purchase Order is to be awarded, City will award the Purchase Order to the qualified Responder submitting the most responsive proposal with the best value to the City. The most responsive Proposal will be determined by the City.
- 10.05 The anticipated schedule for this sale is as follows:
  - Anticipated Notice of Intent to Award – March 20, 2026
  - Anticipated City Council Award of Purchase Order – April 01, 2026

**ARTICLE 11 - AWARD BASIS**

Award, if made, will be made to the Proposal that presents the best value to the City. The City reserves the right to consider Idaho State Contracts or other competitive government procurement as a response to this RFP. The City will issue an Intent to Award and once approved by City Council, a Purchase Order will be issued.

No liability will be assumed by the City for a Responder’s failure to obtain the terms and conditions and any properly issued solicitation addenda in a timely manner for use in response to this solicitation or any other failure by the vendor to consider the terms, conditions, and any addenda in the vendor's response to this solicitation.

Responses to this RFP will be evaluated and ranked by a Review Committee. Selection will be based on the RFP and the following point criteria (100 points total):

- |    |                                  |             |
|----|----------------------------------|-------------|
| 1. | SUBMITTED ALL REQUIRED DOCUMENTS | (PASS/FAIL) |
| 2. | MET ALL REQUIRED SPECIFICATIONS  | (PASS/FAIL) |
| 3. | LEAD TIME/DELIVERY SCHEDULE      | (60 points) |
| 5. | PRICE PROPOSAL                   | (40 points) |

Section 1 and 2 will be scored on Pass/Fail basis. City reserves the right to declare a Respondent non-responsive for a Fail score in Section 1 but will deem the Respondent non-responsive for a Fail score in Section 2.

Section 5 will be evaluated as follows:

**PRICE PROPOSAL:** Provide a Lump Sum, Price Proposal. The Price Proposal will serve as the basis for scoring. The Price Proposal will be scored as follows:

$$(Lowest Proposal Price/ Proposal Price) \times 40$$

Lowest Price will receive a score of 40

Example: Proposal Price A = \$60,000, Lowest Proposal Price = \$50,000  
 $(\$50,000/\$60,000) \times 40 = \text{Score of } 33.20 \text{ points}$

#### **ARTICLE 12 - PROPOSAL REQUIREMENTS:**

Proposal shall include detailed product specifications meeting the City's minimum requirements as outlined in *Exhibit A, Specifications*; itemized price proposal covering all costs, including all license, fees, and/or shipping costs to FOB Sandpoint, Idaho; and the delivery lead time. Responder must acknowledge and reference all Addenda posted to this RFP on Exhibit B, Proposal Form.

**\*\*City of Sandpoint is exempt from Idaho State Sales Tax – per Idaho State Tax Commission and will submit Sales Tax Exemption Form with Purchase Order.**

The City reserves the right to reject any or all proposals, portions or parts thereof and to waive all minor irregularities in proposals. Special attention will be directed to the qualifications of the responders when considering responses and making an award.

#### **ARTICLE 13 - PROTESTS TO OWNER:**

- 13.01 Prior to a submission of a protest relating to or arising from the solicitation for Proposals, all parties shall use their best efforts to resolve concerns raised by an interested party through open and frank discussions.
- 13.02 Protests shall be concise and logically presented to facilitate review by the City. Failure to substantially comply with any of the requirements of Paragraph 13.03 of this section may be grounds for dismissal of the protest.
- 13.03 Protests shall include the following information:
- A. Name, address and fax and telephone numbers of the protester;
  - B. Solicitation or contract number;
  - C. Detailed statement of the legal and factual grounds for the protest, to include a description of resulting prejudice to the protester;
  - D. Copies of relevant documents;
  - E. Request for a ruling by the City;
  - F. Statement as to the form of relief requested;
  - G. All information establishing that the protester is an interested party for the purpose of filing a protest; and
  - H. All information establishing the timeliness of the protest.
- 13.04 All protests filed directly with the City will be addressed to the manager of City or other official designated to receive protests.

- 13.05 Protests based on alleged apparent improprieties in the Proposal Documents and solicitation procedures or evaluation and award criteria shall be filed at least ten (10) calendar days before the proposal submittal date. Failure to promptly file a protest based on solicitation procedures or evaluation and award criteria shall be deemed a waiver of the right to pursue a protest. In all other cases, protests shall be filed no later than five (5) calendar days after the basis of protest is known or should have been known, whichever is earlier, but no later than ten (10) days after the proposal due date.
- 13.06 Action upon receipt of protest.
- A. Upon receipt of a protest before award, a contract may not be awarded, pending resolution of the protest, unless contract award is justified, in writing, to be in the best interest of the City.
  - B. If award is withheld pending City resolution of the protest, the City will inform the proposers whose proposals might become eligible for award of the contract. If appropriate, the proposers will be requested, before expiration of the time for acceptance of their proposals, to extend the time for acceptance to avoid the need for re-solicitation. In the event of failure to obtain such extension of time, consideration should be given to proceeding with award pursuant to paragraph 13.06.A.
  - C. Upon receipt of a protest within ten (10) days after contract award, the City shall immediately suspend performance, pending resolution of the protest, including any review by an independent higher level official, unless continued performance is justified, in writing, for urgent and compelling reasons or is determined, in writing, to be in the best interest of the City.
  - D. Pursuing a City protest does not extend the time of obtaining a judicial stay, injunction or other remedy.
  - E. The City shall make its best efforts to resolve protests within 20 days after the protest is filed. To the extent permitted by law and regulation, the parties may exchange relevant information.
  - F. City protest decisions shall be well-reasoned, and explain the Owner's position. The protest decision shall be provided to the protestor using a method that provides evidence of receipt.

**(remainder of page intentionally left blank)**

**EXHIBIT A**  
**SPECIFICATIONS**

Provide Badger Meters, Registers, and Endpoints meeting the following required specifications and quantities:

1. **Quantity: 1500 each** - Badger M25, HRE Register, USG, Orion Cellular Endpoint, 5-foot Lead, Through Lid Mounting Kit, Twist Tight Connector, Torx Screw, "NO METER"
2. **Quantity: 150 each** - Badger M25, 5/8" x 3/4" Meter, with HRE Register, USG, Orion Cellular Endpoint, 5-foot Lead, Through Lid Mounting Kit, Twist Tight Connector, Torx Screw
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**LEO**

*Sealed Bid*

**Envelope  
Recycle me.**

*RFP NO. 26-3452-1*

*no indication what solicitation this was for, so the clerk had to open + document. Envelope was then re-sealed.*

*-HK*

Align to FedEx  
ORIGIN ID:VKWA (503) 915-9852  
JASON VAN CLEAVE  
5806 NW 171ST ST  
RIDGEFIELD, WA 98642  
UNITED STATES US

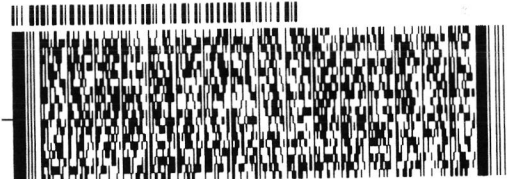
SHIP DATE: 10MAR26  
ACTWT: 0.20 LB  
CAD: 6571979/R0SA2710

TO CITY CLERK  
CITY OF SANDPOINT  
1123 LAKE ST



SANDPOINT ID 83864

(208) 266-1487  
REF: DEPT:



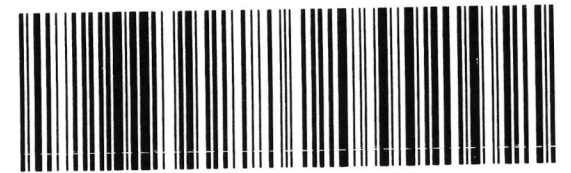
**FedEx  
Express**  
**E**  
REL# 3785346

TRK# 8894 8213 5998  
0201

WED - 11 MAR 5:00  
PRIORITY OVERNIGHT

**XW COEA**

83864  
ID-US GEC



123-8097-AC  
PRIORITY OVERNIGHT  
MAR 17 2006