



AGENDA REPORT

City Council Meeting

TODAY'S DATE: 10-01-2026

MEETING DATE: 10-21-2026

TO: Mayor and City Council6 Pa

FROM: Police Chief Corey Coon

SUBJECT: Purchase of Patrol Vehicles

DESCRIPTION/BACKGROUND:

Our aging patrol fleet has become increasingly costly to maintain, with frequent repairs, rising maintenance expenses, and increasing fuel costs. The vehicles proposed for replacement have accumulated between 120,000 and more than 150,000 miles on their odometers, with total vehicle usage—including idle time—estimated at approximately 180,000 to 210,000 miles.

The Sandpoint Police Department is requesting the purchase of six (6) new Ford Police Interceptor hybrid vehicles to replace these aging patrol units. These vehicles provide the performance and capabilities required for police operations while offering significantly improved fuel efficiency. Based on our estimates, the hybrid vehicles could reduce fuel expenses by at least 30 percent compared with the vehicles they replace.

These savings would help offset the cost of operating the patrol fleet and allow funds to be redirected toward other department priorities. Additionally, replacing high-mileage vehicles should reduce the frequency and cost of repairs, improve fleet reliability, and provide officers with dependable vehicles for daily patrol operations.

The transition to hybrid patrol vehicles also provides an opportunity to reduce the department's environmental impact. Improved fuel efficiency will reduce fuel consumption and associated emissions, contributing to a lower carbon footprint and improved air quality within our community.

With the Council's support for the purchase of these six (6) Ford Police Interceptor hybrids, the Sandpoint Police Department will have a total of eleven (11) hybrid patrol vehicles in its fleet. This represents a significant step toward a more efficient, sustainable, and fiscally responsible patrol fleet while maintaining the operational capabilities necessary to serve our community effectively.

I appreciate the Council's continued support of the Sandpoint Police Department and its commitment to providing our officers with safe, reliable, and efficient equipment to serve the citizens of Sandpoint.

STAFF RECOMMENDATION: Recommend City Council to approve the purchase of 6 Ford Police Interceptor hybrids.

\$44.827 per vehicle for a total of \$268,962.00

ACTION:

City Council approves purchase of 6 Ford Police Interceptor Hybrids for a total of \$268,962.00 from Mike White Ford.

WILL THERE BE ANY FINANCIAL IMPACT? Yes, in the FY2027 budget

HAS THIS ITEM BEEN BUDGETED? YES

ATTACHMENTS:

1st and recommended pricing



Preview Order M000 - K8A - Police Inter Utility AWD : Order Summary Time of Preview: 09/30/2026
12:39:20 Receipt: 9/30/2026

Dealership Name : Mike White Ford of Coeur d'Alene

Sales Code : F74447

Dealer Rep.	Michael Hedden	Type	Fleet	Vehicle Line	Explorer	Order Code	M000
Customer Name	CITY OF SANDP	Priority Code	L4	Model Year	2027	Price Level	715

DESCRIPTION	MSRP	DESCRIPTION	MSRP
K8A0 POLICE INTER UTILITY AWD	\$49050	KEYED ALIKE -KEY CODE B	\$50
.119 INCH WHEELBASE	\$0	NOISE SUPPRESSION BOND STRAPS	\$100
TOTAL BASE VEHICLE	\$49050	DEFLECTOR PLATE	\$340
OXFORD WHITE	\$0	PRICE CONCESSION INDICATOR	\$0
CLOTH BUCKETS/VINYL REAR SEATS	\$0	REMARKS TRAILER	\$0
ONYX INTERIOR	\$0	50 STATE EMISSIONS	\$0
EQUIPMENT GROUP 500A	\$0	SPECIAL DEALER ACCOUNT ADJUSTM	\$0
.FM STEREO	\$0	SPECIAL FLEET ACCOUNT CREDIT	\$0
.3.3L HYBRID ENGINE	\$0	FUEL CHARGE	\$0
.10-SP MODULR HYBRD AUTO TRN	\$0	NET INVOICE FLEET OPTION (B4A)	\$0
FORD FLEET SPECIAL ADJUSTMENT	\$0	PRICED DORA	\$0
SPOT LAMP LED DR - WHELEN	\$470	ADVERTISING ASSESSMENT	\$0
		DESTINATION & DELIVERY	\$1795
		MSRP	
TOTAL BASE AND OPTIONS		\$51805	
DISCOUNTS		NA	
TOTAL		\$51805	

**AS OF 9/30/26 ORDER TO DELIVERY ETA IS
12+ WEEKS FOR EXPLORER**

TOTAL PRICE FOR CITY OF SANDPOINT \$44,827

**Price includes GPC for City of Sandpoint using
FIN QN316 - Referencing the Idaho state bid.**

***** 2027MY ORDER ONLY**

**I ACCEPT ALL OPTIONS AND PRICING FOR THIS
VEHICLE AS CONFIGURED ON THIS BUILD SHEET.
MY SIGNATURE FOR THIS ORDER SERVES AS
CONFIRMATION OF MY INTENTION TO PURCHASE
THIS VEHICLE WHEN IT ARRIVES.**

X_____

2nd Pricing



Ken Garff

FORD • GREELEY

we're here for you

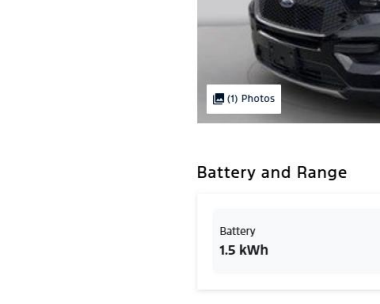
Hablamos Español!

[New](#)
[Work Trucks](#)
[Used](#)
[Electrified](#)
[Service & Collision](#)
[Specials](#)
[Finance](#)
[About](#)

NEW 2027 Ford Police Interceptor Utility Base AWD Sport Utility

VIN: 1FMSK8AW0VGA39098
STOCK: VGA39098






(1) Photos

New 2027

Ford Police Interceptor Utility Base

Stock: VGA39098

VIN: 1FMSK8AW0VGA39098

MSRP	\$52,465
Dealer Doc Fee	+\$799

KEN GARFF FORD PRICE

\$53,264

[Details & Additional Offers](#)

Price excludes tax, title, and license fees

Estimated Financing

No Payments Available

Estimated Lease

No Payments Available

Customize Payments

Value Trade-In

Verify Availability

Battery

1.5 kWh

Battery Warranty

100,000 mi / 8 years

(estimated expiry 2034)

Basic Info

Interior

Charcoal Black

Exterior

Black Metallic



Drivetrain

AWD



Transmission

10-Speed Automatic w/OD



Engine

Gas/Electric V-6 3.3 L/204

Location: Ken Garff Ford Cheyenne

2200 Westland Rd

Cheyenne, WY 82001

Search Inventory

3rd Pricing

New

Photos Coming Soon

This Ford Police Interceptor Utility Base of Elk Grove Ford is new to our inventory, but check to see if we can get you early access to photos!

[Request Photos](#)

The overview

Exterior Color	Oxford White	Drivetrain	All-Wheel Drive
Body/Seating	SUV/5 seats	Engine	V-6 cyl
Seats	5 seats	VIN	1FM5K8AWVGA46786
Transmission	Automatic	Stock Number	VGA46786

\$53,405 MSRP¹

\$53,527 Selling Price

Get Today's Price

Calculate Your Payment

Get Pre-Qualified Without Running Credit

Value Your Trade

Ford Credit

Prequalify Now
Zero Credit Impact.

Price details

4th Pricing



SOUTHERN CALIFORNIA PROUD

PICK UP & DELIVERY

GET PRE-APPROVED

NEW FORD EV & HYBRID USED CARS FLEET SPECIALS FINANCE SELL/TRADE PARTS & SERVICE ABOUT US

HOME / NEW INVENTORY / NEW / 2027 / FORD / POLICE INTERCEPTOR UTILITY / 1FMSK8AW3VGA32114



New 2027 Ford Police Interceptor Utility

VIN: 1FMSK8AW3VGA32114
Stock #: 27F042

\$55,357

ARRIVING SOON

Vehicle Details

Trans: 10-Speed Automatic w/OD	Fuel Type: Hybrid
Engine: 6 Cylinders	Ext. Color: Agate Black
Drivetrain: All Wheel Drive	Int. Color: Charcoal Black

VIEW ALL TECHNICAL SPECIFICATIONS



MSRP	\$55,235
EFF	+\$37
CA Doc Prep	+\$85
Sale Price	\$55,357