

Downtown City Parking Lot_ IPVS

Customer
City of Sandpoint
1123 Lake Street
Sandpoint, ID 83864

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(208) 946-2710

Ship to
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1123 Lake Street
Sandpoint, ID 83864
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Bill To
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Downtown Parking Lot-Option One_ Material and Professional Installation Services

Line	Part Number	Description	Price	Qty	Ext. Price
Alta Video Licensing					
1	AWA-CLD-5Y	Alta Video Subscription; per camera; including 30 days cloud storage; 5 years	\$655.18	3	\$1,965.54
Netways Media Converter (Pole mounted)					
2	NETWAYSP4BTWPX	Dual 1G Fiber Optic SFP, 4-ports 10/100/1000 802.3bt 4PPoE (90W max each, 240W total); Hardened 240W Power Supply/Optimized SLA or LiFePO4 Battery Charger & Switch Boards mounted in larger NEMA4/4X, IP66 rated Outdoor enclosure; LINQ	\$1,885.05	3	\$5,655.15
3	PMK2	Pole Mount Kit, For Outdoor Enclosures	\$215.55	3	\$646.65
Alta Video Pole Camera (Quad-Sensor)					
4	32C-H5A-4MH-30	8MP; 30 Day; Alta; 4 head H5A Multisensor Camera; up to 10 year warranty with an active Aware license	\$2,795.38	3	\$8,386.14
5	H5AMH-AD-PEND1	Outdoor pendant mount adapter. For use with the Avigilon H5A Multisensor	\$163.41	3	\$490.23
6	H5AMH-DO-COVR1	Dome bubble and cover; for outdoor surface mount or pendant mount; clear. For use with the Avigilon H5A Multisensor	\$163.41	3	\$490.23
7	WLMT-1001	Wall Mount for large pendant camera	\$99.48	3	\$298.44
8	PLMT-1001	POLE MOUNT FOR LRGE PENDT WLMT-1001	\$94.30	3	\$282.90
Optional IR Illuminator ring					
9	H4AMH-AD-IRIL1	Optional IR illuminator ring; up to 30m (100ft); for use with H4AMH-DO-COVR1.	\$319.31	3	\$957.93
10	EDPROJECT	City of Sandpoint Parking lot IPVS_ Option One - Project services	\$3,533.39	1	\$3,533.39
Downtown Parking Lot-Option One_ Material and Professional Installation Services Subtotal					\$22,706.60

*Optional Expenses

Downtown Parking Lot-Option Two_ Material and Professional Installation Services	\$7,656.59
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OPTIONAL SUBTOTAL

\$7,656.59

Terms and Conditions Agreement

This agreement (Agreement) is by and between City of Sandpoint (Customer) and Ednetics Inc. (Ednetics) and documents the terms and conditions of Project Quote 89967 (Quote).

Unless superseded in writing by a Master Terms and Conditions Agreement the terms of this Agreement are binding and together with any associated written services scope of work, and any future change orders or additional quotes related to this project, constitute the entire contract between Ednetics and Customer. Customer agrees to waive all provisions contained in any form or in any written or verbal communication, including any forthcoming purchase orders that would negate, limit, extend, or otherwise modify or conflict with provisions within this Agreement unless and until agreed to in writing, as evidenced by an Ednetics officer's signature. Customer submission of a purchase order indicates your agreement to all terms and conditions included in this document.

Pricing and Availability

Pricing in this Quote is subject to change as a result of increased material costs, (the term "material" as used herein shall include equipment), labor costs, or applicable taxes that occur prior to final execution of this Agreement. Pricing does NOT include applicable taxes, insurance, delivery, setup fees, cabling services or material unless specifically listed in the quote. Ednetics cannot guarantee delivery date as material supply is subject to availability

Materials

Material stored offsite, if applicable

Projects often require configuration and burn-in of Customer materials by Ednetics. To facilitate this, the materials will be delivered to an Ednetics facility to complete the configuration, or at the request of customers in advance of installation. As materials are shipped to the Ednetics facilities, Customer agrees to accept and pay all invoices under the Invoicing Terms described below as if the materials were shipped to the Customer site. Evidence of the receipt of goods will include the quantity, item number or SKU, a brief description of the materials, and a listing of serial numbers where applicable. These items will be disclosed on the Ednetics invoice(s) indicating payment is due.

Ednetics will assume liability of ownership of all purchased materials once received from the supplier on Ednetics grounds and en route to final Customer destination. Ednetics is insured against unforeseen losses including but not limited to fire, theft and automobile accidents resulting in damaged goods. However, this does not change the Customer's obligation to pay for the materials once received by Ednetics.

Customer assumes liability of ownership of all materials upon delivery and receipt at Customer location.

Materials not requiring storage offsite

Materials that do not require storage offsite will be delivered directly to Customer. These materials are ordered and delivered as they become available. Upon shipment of materials, an invoice for those materials will be generated and Customer agrees to pay the invoice in accordance with the Invoicing Terms described below. Due to backorders, multiple suppliers, or other issues outside of Ednetics control, materials may ship at different times resulting in multiple invoices.

All materials will be F.O.B. shipping point with all risk of loss or damage transferring to the Customer when shipping from a supplier of Ednetics choosing.

Services/Limited Warranty

Ednetics project services will be invoiced as progress is made on the implementation or as milestones are met, with up to two invoices generated per month.

Ednetics implementation services will be performed in a professional and competent manner and shall be free of defects for a period of twelve months following the conclusion of the service delivery. Ednetics projects also include thirty (30) days of technical support following final acceptance that can be extended thereafter with an Ednetics One support contract or a managed service.

Disclaimer of Warranties

Except for the limited warranties expressly set forth in the above section entitled "services" or in the scope of work included in this quote, Ednetics does not warrant that the services and materials, or any products or results of the use thereof, will meet customer's or any other person's requirements, operate without interruption, achieve any intended result. All third-party materials are provided without warranty by Ednetics and are limited to any warranties provided by the manufacturer of the same. Ednetics agrees to reasonably cooperate with Customer's efforts to process third-party warranty claims by providing supporting shipping documents, contact information, or other peripheral support.

Payment and Performance Bonds

Customer can elect to have Ednetics obtain a Payment and Performance Bond for the total contract value as indicated in the Quote. If Customer elects to have Ednetics obtain a Payment and Performance Bond, Customer will be charged 1.5% of the initial total contract value and 1.5% of all increases to contract value as a result of a change order(s). It is Customer's responsibility to inform Ednetics if a Payment and Performance Bond is required for the project prior to submitting a purchase order to ensure the bond is reflected in the quote.

Invoicing Terms

Generally, invoice line items will match each line item included in this Quote regardless of purchase order or schedule of values format. Some services line items with the same SKU may be consolidated on invoices to improve the clarity of progress billing. Due to progress billing, only a portion of each quoted line item on the Quote may be included on an invoice with the remaining portion of the quoted line item reflected on a future invoice.

Customer will be responsible for reimbursing Ednetics for all sales, use, excise or other taxes. These items will be added to the invoice in the amount incurred by Ednetics unless the Quote associated with this Agreement specifically indicates these will be provided at no cost.

Payment for all invoices will be due within 30 days of the invoice date. However, Ednetics will have the continuing right to approve Customer's credit on an ongoing basis, and may, at times, require advance payment if Ednetics determines Customer has significant balances that remain unpaid after the due date or based upon other payment history.

Any invoice dispute must be submitted in writing to receivables@ednetics.com prior to the due date of any disputed invoice. A service charge of the lesser of 1.0% of the outstanding balance or the highest amount permitted by law, will be charged each month on all past due invoices, including for any disputed amounts determined to have been valid. Any temporary waiver on the service charge shall not constitute a waiver of the future rights of Ednetics to impose the service charge for past due invoices.

Retainage

Customer is permitted to withhold retainage up to 5% of the invoice subtotal before sales taxes. All retainage withheld by Customer will be placed in a separate interest-bearing account for the benefit of Ednetics. Customer will provide the institution and account number where the funds are being held with the first invoice payment to evidence the isolation of these funds.

Retainage will be invoiced upon final acceptance by the Customer with payment of the outstanding balance plus interest due within 30 days (60 days in Washington) of the invoice date. Upon final acceptance, Customer agrees to complete and submit any necessary forms to the state to allow payment of the retainage within the timeline.

Customer must inform Ednetics if they elect to withhold retainage related to this project.

Per RCW 60.28.011 and ORS 279C.560, Ednetics requires that all retainage withheld by Customer be deposited in an interest-bearing savings or similar account for Ednetics benefit.

Returns

Based on written consent from an authorized Ednetics representative, returns of product purchased may be eligible in certain, limited circumstances if requested within 30 days from the date of shipment. If approved, product should be returned either un-opened or in all of its original packaging. Upon completion of any authorized return, a credit memo will be issued to Customer to be applied at Customer discretion. Any credit provided for returns will be reduced by manufacturer specific restocking fees, as applicable. Customer agrees to assume financial responsibility for all transportation costs associated to a return. Returns or refunds due to defective product are to be handled as warranty claims directly with the manufacturer.

Submission

Please submit PO to: orders@ednetics.com or fax to: (208) 777-4708



PROJECT SCOPE OF WORK

Downtown City Parking Lot_ IPVS - #89967

July 21, 2025

Ednetics Project Scope of Work

Executive Summary

Ednetics will provide product, configuration, and professional installation services to add IP Video Surveillance to the City of Sandpoint's Downtown parking lot.

Option One:

The scope of work includes installing (3) quad cameras on the three newly installed light poles within the city parking lot. Ednetics will provide one Netways media converter per light pole to provide PoE power for each camera. This will include mounting hardware, patch cables, and adjustments to the field of view as required.

Option Two:

The scope of work includes installing (1) quad camera on the centrally located light pole within the city parking lot. Ednetics will provide one Netways media converter per light pole to provide PoE power for each camera. This will include mounting hardware, patch cables, and adjustments to the field of view as required.

Note: The City of Sandpoint will be responsible for providing the 120V power for each Netways enclosure, along with a single-gang receptacle to be installed within the enclosure for the customer-provided 5G/LTE Cradle point and Ubiquiti Point-to-Point that will provide network connectivity to the Netways media converter and the Alta Video Quad camera or cameras. Additionally, the customer will be responsible for trimming any tree limbs that may obstruct the field of view of the cameras.

Customer Responsibilities

Planning

- Customer to provide:
 - Network Connectivity, as required.
 - [01] PoE port per new IP device.
 - VPN connectivity for offsite configuration.
 - Wall space and 120v, as required.
 - Installation of Ednetics provided Netways Media converters and single-gang receptacle within the enclosure.
 - Network Racks, patch panels, etc.
 - IPVS Server, storage as required.
 - Installation of 5G/LTE Cradle Point and Point-to Points.
 - Building Access.
 - Including all necessary keys, access cards, drawings/floor plans, as required.
 - Ceiling tiles, as required.
- Providing any necessary electrical facilities (power outlets, UPS's, etc).
- Providing Network readiness. IP address for devices - POE budgets - Communication room standards.
- VPN Connectivity for off site support or configuration is required. If VPN connectivity is not available then additional charges may be accrued.

Ednetics Responsibilities

Project Management

- Collect and review project documentation including system design, scope of work (SoW), and equipment orders.
- Establish the Ednetics project team based on the identified requirements.

- Hold a kickoff meeting with customer stakeholders; introduce the teams, review the SoW, and document the communication plan.
- Work with the team to establish the project timeline, key objectives, and milestones.
- Hold cadence meetings at an appropriate interval for tracking progress.
- Record and distribute meeting minutes including action items, status updates, and scheduling details.
- Continually monitor and communicate project-related risks, manage changes, and act as the primary point of contact.
- Perform project close-out; audit deliverables to ensure SoW is complete and objectives are met, provide summary report, and closeout documentation.

Staging

- Stage and configure camera(s) with customer provided network settings and passwords.
- Create asset sheet to track devices and use as a deliverable during project closeout.

Configuration

- Apply necessary licensing to support camera additions (if applicable or purchased with project).
- Add, name, and configure camera(s) with frame rate, motion detection, resolution, compression, and recording format within VMS server.

Implementation

- City Parking Lot IPVS: Option One
 - Installation of [03] exterior camera(s) as listed in the quote and shown within the design drawings.
 - Provide and installation of [01] quad sensor camera.
 - Provide and installation of mounting hardware, as required.
 - Provide [03] Patch cables provided for network connectivity.
 - Note: not all cameras may require mounting hardware.
 - Customer to provide installation of [03] Netways media converter with 120V to provided power and one single gang receptacle within each Netways enclosure.
 - Ednetics will provide Netways media converter and mounting hardware to the city of Sandpoint for installation.
- City Parking Lot IPVS: Option Two
 - Installation of [01] exterior camera(s) as listed in the quote and shown within the design drawings.
 - Provide and installation of [01] quad sensor camera.
 - Provide and installation of mounting hardware, as required.
 - Provide [01] Patch cables provided for network connectivity.
 - Note: not all cameras may require mounting hardware.
 - Customer to provide installation of [01] Netways media converter with 120V to provided power and one single gang receptacle within each Netways enclosure.
 - Ednetics will provide Netways media converter and mounting hardware to the city of Sandpoint for installation.

Testing and Training

- After the customer signs off of the project, Ednetics will provide 30 days of technical support for this project. Ednetics technical support will be available to assist with configuration changes and concerns. Ednetics technical support is invoiced by the case, and cases are tracked through completion.
- Verify functionality of installed camera(s) and field of view and focus.

Exclusions

Planning

- We have excluded the following:
 - 120v, as required.
 - Pathways, conduit, raceway, electrical boxes, terminal/junction boxes, etc. as indicated on the drawings and design specifications.
 - Fire-stopping.
 - Backboards, NEMA Enclosures, core drills, high lift equipment, all electrical power, including any special switching and grounding, bonding requirements, any specified UPS systems, battery backups, or emergency power systems not specifically specified in the contract docs.
 - Installation of specialty back boxes.
 - Installation of customer 5G/ LTE Cadel point and point-to-points.
 - Custom or non-standard faceplates, blank covers, etc.
 - Ceiling tiles, as required.
 - Patching or painting.
 - Scissor lift , Scaffolding, Man-lifts, as required.
 - If needed and not available, then they will be rented at an additional cost.
 - Overtime/after-hours work.

Conditions of Service

This service project has been priced based on the above scope of work and corresponding bill of materials. Project pricing does not reflect a price per unit installation, but the project scope as a whole. Changes to the bill of materials or scope will need to be evaluated by Ednetics for potential revisions in this service pricing. Average service costs per unit are not guaranteed or fixed with changes in equipment quantity or scope.